

Mahindra & Mahindra Ltd.

Mahindra Towers, Dr. G. M. Bhosale Marg, Worli, Mumbai 400 018 India

Tel: +91 22 24901441 Fax: +91 22 24975081

REF:NS:SEC: 24<sup>th</sup> February, 2017

National Stock Exchange of India Limited "Exchange Plaza", 5th Floor, Plot No.C/1, G Block Bandra-Kurla Complex Bandra (East), Mumbai 400051.

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai 400001.

Bourse de Luxembourg Societe de la Bourse de Luxembourg Societe Anonyme/R.C.B. 6222, B.P. 165, L-2011 Luxembourg. London Stock Exchange Plc 10 Paternoster Square London EC4M 7LS.

Dear Sirs,

Sub: Additional Information issued by Mahindra & Mahindra Limited in respect of Unaudited Group Consolidated Financial Results of the Company for the Quarter and Nine Months ended on 31st December, 2016.

Please find enclosed the following:

- 1. Group Gross Revenues & Profit for the period attributable to Owners of the Company & Earning Per Share; and
- 2. Group Segment wise Revenue & Results

Kindly take the above on record.

Yours faithfully, For MAHINDRA & MAHINDRA LIMITED

NARAYAN SHANKAR COMPANY SECRETARY

Encl: a/a

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Regd.Office:Gateway Building, Apollo Bunder, Mumbai 400 001, India Tel: +91 22 22021031| Fax: +91 22 22875485

Email: group.communications@mahindra.com
mahindra.com

CIN No. L65990MH1945PLC004558

Additional information [not subjected to limited review and not under Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015]

## **MAHINDRA & MAHINDRA LIMITED**

Registered Office: Gateway Building, Apollo Bunder, Mumbai 400 001.

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# STATEMENT ON UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2016

(Rs crores)

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Particulars	Quarter en Decen		Nine Months ended 31st December		
	2016	2015	2016	2015	
Gross Revenue & Other Income	22,698	21,949	66,762	59,325	
Profit for the period attributable to Owners of the Company	1,083	941	2,834	2,314	
Basic Earning per share (not annualised*) Rs.	20.01 *	17.42 *	52.37 *	42.86 *	
Diluted Earning per share (not annualised*) Rs.	19.03 *	16.53 *	49.78 *	40.66 *	

#### Note:

<sup>1.</sup> The above results have not been subjected to a limited review by Statutory Auditors.

Additional information [not subjected to limited review and not under Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015]

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## Mahindra & Mahindra Group Unaudited Segment Revenues and Segment Results

(Rs Crores)

Segment	Q3 FY 2017		Q3 FY 2016		Cum Q3 FY 2017		Cum Q3 FY 2016	
	Revenue	Results	Revenue	Results	Revenue	Results	Revenue	Results
Automotive	13,486	531	13,632	812	39,993	1,708	36,940	1,673
Farm Equipment	5,544	735	4,750	562	16,334	2,145	12,711	1,637
Financial Services	1,748	(14)	1,627	354	5,231	479	4,868	1,226
Real Estate	215	22	192	39	436	62	454	84
Hospitality	596	68	503	40	1,648	147	1,064	131
Two Wheelers	260	(207)	360	(234)	929	(496)	1,177	(611)
Others	879	2	926	(16)	2,319	(30)	2,201	(52)
Add / (Less): Inter segment revenue / results	(179)	(34)	(169)	7	(539)	(97)	(465)	(2)
Total Segment Revenue and Results	22,549	1,103	21,821	1,564	66,351	3,918	58,950	4,086
Net Unallocable (Expenses) / Gains		(62)		(74)		(210)		(273)
Net unallocable Interest (Expense)		(109)		(115)		(309)		(323)
Net unallocable Interest Income		76		78		233		243
Exceptional items Income / (Expense)		309		-		309		-
Add / (Less)- Share of Associates / Joint Ventures		242		133		750		534
Profit Before Tax		1,559		1,586		4,691		4,267
Tax Expense		(462)		(538)		(1,627)		(1,676)
Profit After Tax		1,097		1,048		3,064		2,591
Profit for the period attributable to :								
Owners of the Company		1,083		941		2,834		2,314
Non controlling interests		14		107	_	230		277

#### Note:

<sup>1.</sup> The above results have not been subjected to a limited review by Statutory Auditors.