PRESS RELEASE

GE Shipping H1FY16 consolidated Net Profit at Rs.706 crs

The Board of Directors of The Great Eastern Shipping Company Ltd. (G E Shipping) today approved the Results for quarter ended 30th September, 2015.

KEY HIGHLIGHTS:

Standalone

Consolidated

| Q2FY'16 | Q2FY'15 | H1FY'16 | (Amount in Rs. crs) | Q2FY'16 | Q2FY'15 | H1FY'16 |
|---------|---------|---------|---|---------|---------|---------|
| | | | Income Statement | | | |
| 647 | 549 | 1187 | Revenue (including other income) | 1090 | 959 | 2115 |
| 370 | 243 | 658 | EBITDA (including other income) | 645 | 460 | 1230 |
| 249 | 108 | 411 | Net Profit | 383 | 207 | 706 |
| | | | Balance Sheet | | | |
| 9476 | 9336 | 9476 | Total Assets | 15896 | 14670 | 15896 |
| 5271 | 4945 | 5271 | Equity | 8211 | 7241 | 8211 |
| 2933 | 3201 | 2933 | Total Debt (Gross) | 6199 | 6037 | 6199 |
| 31 | 599 | 31 | Long Term Debt (Net of Cash) | 2391 | 2690 | 2391 |
| | | | Cash Flow | | | |
| 171 | 27 | 390 | From operating activities | 461 | 320 | 895 |
| 202 | 263 | -415 | From investing activities | -20 | 206 | -573 |
| -334 | -295 | -413 | From financing activities | -559 | -485 | -859 |
| 39 | -5 | -438 | Net cash inflow/(outflow) | -117 | 40 | -537 |
| | | | Key financial figures | | | |
| 57.2% | 44.3% | 55.5% | EBITDA Margin (%) | 59.2% | 47.9% | 58.2% |
| 19.2% | 8.8% | 16.1% | Return on Equity (ROE) (%) | 19.1% | 11.6% | 18.1% |
| 14.4% | 7.7% | 12.4% | Return on Capital Employed (ROCE) (%) | 12.8% | 8.6% | 12.0% |
| 0.56 | 0.65 | 0.56 | Gross Debt/Equity Ratio (x) | 0.75 | 0.83 | 0.75 |
| 0.01 | 0.12 | 0.01 | Net Debt/Equity Ratio (x) | 0.29 | 0.37 | 0.29 |
| 64.69 | 60.46 | 63.92 | Exchange rate USD/INR, average (Rs) | 64.69 | 60.46 | 63.92 |
| 65.59 | 61.75 | 65.59 | Exchange rate USD/INR, end of period (Rs) | 65.59 | 61.75 | 65.59 |
| | | | Share related figures | | | |
| 16.53 | 7.17 | 27.28 | Earnings per share, EPS (Rs) | 25.38 | 13.71 | 46.85 |
| 16.50 | 7.16 | 27.23 | Diluted earnings per share (Rs) | 25.33 | 13.68 | 46.76 |
| 21.86 | 12.63 | 37.69 | Cash Profit per share (Rs) | 36.44 | 23.86 | 68.61 |
| | | - | Dividend per share (Rs) | ** | 32 | 9 |

Performance Review of Q2 FY 2015-16:

Break up of Revenue days (Shipping):

| Revenue Days | Q2'FY16 | Q2'FY15 |
|-------------------------------|---------|---------|
| 0 17 | 2.7(0 | 2.602 |
| Owned Tonnage | 2,769 | 2,603 |
| Inchartered Tonnage | 65 | 0 |
| Total Revenue Days | 2,834 | 2,603 |
| Total Owned Tonnage (mn.dwt)* | 2.36 | 2.45 |

^{*} As on 30th September, 2015

Average TCYs earned over last 12 months in various categories:

| Average (TCY \$ per day) | Q2'FY16 | Q1'FY16 | Q4'FY15 | Q3'FY15 | Q2'FY15 |
|------------------------------|---------|---------|---------|---------|---------|
| Crude Carriers | 31,012 | 32,485 | 30,324 | 19,237 | 20,263 |
| Product Carriers (Incl. Gas) | 30,128 | 22,402 | 23,034 | 24,061 | 20,537 |
| Dry Bulk | 7,874 | 7,423 | 7,717 | 10,772 | 9,337 |

FLEET DEVELOPMENT:

Sale & Purchase Activities during Q2 FY2015-16:

During the quarter:

• In September 2015, the company took delivery of a new building Kamsarmax Dry Bulk Carrier "Jag Aakash" and subsequently delivered the same to the buyers. The vessel was contracted for sale in August 2015.

FLEET PROFILE: as on date

| Categories | No. of ships | Avg age (years) |
|--|---------------------------|------------------------------------|
| Crude Carriers Product Carriers Gas Carriers TANKERS TOTAL | 8 12 1 21 | 12.2 8.4 21.0 11.0 |
| Kamsarmax Supramax DRY BULK TOTAL TOTAL FLEET (2.36 mn dwt) | 4 5 9 | 3.0 8.4 5.5 9.6 |

REVENUE VISIBILITY:

The revenue visibility for balance of FY 2015-16 is around Rs.271 crores.

The operating days in the Shipping division were covered for the balance part of the year at the following levels – crude at 32%, product carriers (including gas carriers) at 49% and dry bulk at 23%.

SUBSIDIARIES: Greatship (India) Limited (GIL):

GIL and its subsidiaries currently own and operate assets in the following categories.

| Categories | No. of assets |
|--|---------------|
| Offshore Logistics - Platform Supply Vessels (PSV) | 5 |
| - Anchor Handling Tug cum Supply Vessels (AHTSV) | 8 |
| - Multipurpose Platform Supply and Support Vessels (MPSSV) | 2 |
| - Platform/ ROV Support Vessels (ROVSV) | 6 |
| <u>Drilling Services</u> -350 ft Jackup Rigs | 4 |
| Total | 25 |

FLEET DEVELOPMENT:

Sale & Purchase Activities during Q2 FY2015-16:

During the quarter:

• There were no transactions during the quarter.

Break up of Revenue Days (Offshore)

| Revenue Days | Q2FY16 | Q2FY15 | |
|--------------------|--------|--------|--|
| Offshore Logistics | 1,835 | 1,826 | |
| Drilling Services | 366 | 276 | |
| Total | 2,201 | 2,102 | |

REVENUE VISIBILITY:

The revenue visibility for balance of FY 2015-16 is around Rs. 809 crores.

Category-wise coverage of operating days

| Category | Extent of coverage of fleet's operating days (per cent) | | |
|-------------|---|--|--|
| PSV | 81 | | |
| ROVSV | 100 | | |
| AHTSV | 96 | | |
| MPSSV | 13 | | |
| Jackup Rigs | 96 | | |

Place: Mumbai

Date: 6th November, 2015

For further details, please email us at corp_comm@greatship.com

Q2 FY16 Earnings Call scheduled at 04:30 pm (IST) on Monday, 9th November 2015.

To participate, kindly dial (+91) - 22 - 67934400