

Reliance Communications Limited
 website: www.rcom.co.in
 Regd. Office : H Block, 1st Floor , Dhirubhai Ambani Knowledge City, Navi Mumbai 400710
 CIN - L45309MH2004 PLC147531

Unaudited Financial Results (Consolidated) for the Quarter and Half year ended September 30, 2015

(₹ in Crore)

PART I							
Sl. No.	Particulars	Quarter ended			Half year ended		Year ended
		30-Sep-15	30-Jun-15	30-Sep-14	30-Sep-15	30-Sep-14	31-Mar-15
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income from operations						
	(a) Net Income from Operations	5,260	5,429	5,091	10,689	10,381	21,423
	(b) Other Operating Income	64	64	196	128	260	347
	Total Income from Operations	5,324	5,493	5,287	10,817	10,641	21,770
2	Expenses						
	(a) Access Charges	607	645	731	1,252	1,417	2,793
	(b) License Fee	234	273	254	507	565	1,094
	(c) Employee Cost	272	259	237	531	512	998
	(d) Depreciation and Amortisation	924	973	943	1,897	1,874	3,817
	(e) Other Expenses	2,460	2,489	2,354	4,949	4,742	9,695
	Total Expenses	4,497	4,639	4,519	9,136	9,110	18,397
3	Profit from Operations before Other Income, Finance Costs and Exceptional Items (1 - 2)	827	854	768	1,681	1,531	3,373
4	Other Income	31	48	116	79	285	328
5	Profit before Finance Costs and Exceptional Items (3 + 4)	858	902	884	1,760	1,816	3,701
6	Finance Costs (net)	711	704	670	1,415	1,437	2,755
7	Profit after Finance Costs but before Exceptional Items (5 - 6)	147	198	214	345	379	946
8	Exceptional Items	-	-	-	-	-	-
9	Profit from Ordinary Activities before Tax (7 - 8)	147	198	214	345	379	946
10	Tax Expenses	(15)	9	2	(6)	3	326
11	Net Profit from ordinary Activities (9 - 10)	162	189	212	351	376	620
12	Share of Profit/(Loss) of Associates	(1)	(1)	(1)	(2)	(1)	(3)
13	Share of Minority Interest	7	13	60	20	92	(91)
14	Net Profit after Taxes, Minority Interest and share of profit / (loss) of Associates (11 - 12 - 13)	156	177	153	333	285	714
15	Paid-up Equity Share Capital (Face Value of Rs. 5 each)	1,244	1,244	1,191	1,244	1,191	1,244
16	Reserves excluding Revaluation Reserves as per Balance Sheet of previous accounting year	-	-	-	-	-	36,102
17	Earnings per Share (EPS) before and after Extraordinary Items (not annualised)						
	- Basic (Rs.)	0.63	0.71	0.64	1.34	1.27	3.05
	- Diluted (Rs.)	0.63	0.71	0.63	1.34	1.27	3.05
18	Debt Equity Ratio (Refer Note 7)				1.13	1.04	1.04
19	Debt Service Coverage Ratio (DSCR) (Refer Note 7)				1.03	0.93	0.96
20	Interest Service Coverage Ratio (ISCR) (Refer Note 7)				2.58	2.56	3.05

PART II

Select Information

Sl. No.	Particulars	Quarter ended			Half year ended		Year ended
		30-Sep-15	30-Jun-15	30-Sep-14	30-Sep-15	30-Sep-14	31-Mar-15
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
A	Particulars of Shareholding						
1	Public Shareholding						
	Number of Shares	1,003,003,901	1,003,003,901	1,003,003,901	1,003,003,901	1,003,003,901	1,003,003,901
	Percentage of Shareholding	40.30%	40.30%	41.75%	40.30%	41.75%	40.30%
2	Promoters and Promoter Group Shareholding						
	(a) Pledged / Encumbered						
	- Number of Shares	389,879,001	294,879,001	Nil	389,879,001	Nil	250,000,000
	- Percentage of Shares (as a % of the total shareholding of promoters and Promoter Group)	26.24%	19.84%	N.A.	26.24%	N.A.	16.82%
	- Percentage of Shares (as a % of the total share capital of the company)	15.66%	11.85%	N.A.	15.66%	N.A.	10.04%
	(b) Non -encumbered						
	- Number of Shares	1,096,096,843	1,191,096,843	1,399,309,177	1,096,096,843	1,399,309,177	1,235,975,844
	- Percentage of Shares (as a % of the total shareholding of promoters and Promoter Group)	73.76%	80.16%	100.00%	73.76%	100.00%	83.18%
	- Percentage of Shares (as a % of the total share capital of the company)	44.04%	47.85%	58.25%	44.04%	58.25%	49.66%

B Investor Complaints

Particulars	Quarter ended 30-Sept-2015
Pending at the beginning of the quarter	Nil
Received during the quarter	3
Disposed off during the quarter	3
Remaining unresolved at the end of the quarter	Nil

Segment wise Revenue, Results and Capital Employed

(₹ in Crore)

Sl. No.	Particulars	Quarter ended			Half year ended		Year ended
		30-Sep-15	30-Jun-15	30-Sep-14	30-Sep-15	30-Sep-14	31-Mar-15
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Segment Revenue						
	(a) India Operation	4,701	4,791	4,680	9,492	9,398	19,103
	(b) Global Operation	1,062	1,117	1,007	2,179	2,080	4,610
	Total	5,763	5,908	5,687	11,671	11,478	23,713
	Less: Inter segment revenue	(408)	(367)	(284)	(775)	(552)	(1,615)
	Income from Operations	5,355	5,541	5,403	10,896	10,926	22,098
2	Segment Results						
	Profit / (Loss) before Tax and Finance Cost from each segment						
	(a) India Operation	784	833	854	1,617	1,737	3,325
	(b) Global Operation	74	69	30	143	79	376
	Total	858	902	884	1,760	1,816	3,701
	Add : Unallocable Revenue	-	-	-	-	-	-
	Less : Finance Costs (net)	711	704	670	1,415	1,437	2,755
	Less : Exceptional Items	-	-	-	-	-	-
	Total Profit before Tax	147	198	214	345	379	946
3	Capital Employed						
	(liabilities)						
	(a) India Operation	69,423	68,833	66,819	69,423	66,819	67,276
	(b) Global Operation	8,366	8,043	7,565	8,366	7,565	7,871
	(c) Others/ Unallocable	3,030	3,041	2,978	3,030	2,978	3,129
	Total	80,819	79,917	77,362	80,819	77,362	78,276

Consolidated Statement of Assets and Liabilities		(₹ in Crore)			
		Particulars		As at	As at
				30-Sep-15	31-Mar-15
		Unaudited	Audited		
A	Equity and Liabilities				
1	Shareholders' Funds				
	(a) Share Capital	1,244	1,244		
	(b) Reserves and Surplus	36,415	36,692		
	Sub-total - Shareholders' Funds	37,659	37,936		
2	Minority Interest	534	512		
3	Non Current Liabilities				
	(a) Long Term Borrowings	33,180	30,356		
	(b) Deferred Tax Liabilities (Net)	527	529		
	(c) Deferred Payment Liabilities	3,167	-		
	(d) Other Long Term Liabilities	741	736		
	(e) Long Term Provisions	280	292		
	Sub-total - Non Current Liabilities	37,895	31,913		
4	Current Liabilities				
	(a) Short Term Borrowings	2,074	1,587		
	(b) Trade Payables	5,653	6,206		
	(c) Other Current Liabilities	12,177	11,860		
	(d) Short Term Provisions	1,292	1,270		
	Sub-total - Current Liabilities	21,196	20,923		
	Total Equity and Liabilities	97,284	91,284		
B	Assets				
1	Non Current Assets				
	(a) Fixed Assets	66,885	62,302		
	(b) Goodwill on Consolidation	5,569	5,423		
	(c) Non Current Investments	131	125		
	(d) Long Term Loans and Advances	5,593	4,369		
	(e) Other Non Current Assets	295	275		
	Sub-total - Non Current Assets	78,473	72,494		
2	Current Assets				
	(a) Current Investments	663	1,270		
	(b) Inventories	334	401		
	(c) Trade Receivables	4,689	4,916		
	(d) Cash and Cash Balances	1,786	1,408		
	(e) Short Term Loans and Advances	8,950	8,544		
	(f) Other Current Assets	2,389	2,251		
	Sub-total - Current Assets	18,811	18,790		
	Total Assets	97,284	91,284		

Notes

1. Figures of the previous period have been regrouped and reclassified, wherever required.
2. Pursuant to the Schemes of Arrangement ("the Schemes") sanctioned by the Hon'ble High Court of Judicature at Bombay, exchange variation on account of changes in exchange rates including amortisation of the balance in "Foreign Currency Monetary Item Translation Difference Account (FCMITDA)" and depreciation consequent to addition of exchange differences to the cost of capitalised assets aggregating to ₹ 262 crore and ₹ 449 crore during the quarter and half year ended September 30, 2015 respectively, are withdrawable from General Reserve. These withdrawable items are not considered in the accounts for the quarter and half year ended on September 30, 2015 and consequently, no withdrawal has been made. The necessary effects, if any, will be carried out at the year end. Consequently, reported Reserve and surplus, current liabilities, fixed assets and current assets would have been ₹ 35,966 crore, ₹ 21,266 crore, ₹ 66,659 crore and ₹ 18,838 crore respectively as at September 30, 2015. The Company has, as permitted under the said Schemes, adjusted additional depreciation and amortisation of ₹ 307 crore and ₹ 601 crore, arising on fair value of the assets, for the quarter and half year ended on September 30, 2015 respectively by withdrawing an equivalent amount from General Reserve.
3. Pursuant to the Companies Act, 2013 (the Act) becoming effective from April 1, 2014, the Company and a subsidiary company have adopted, based on technical assessment, estimated useful life of fixed assets as stipulated under Schedule II to the Act, except in case of some of its telecommunication equipments, as legally advised and as permitted by the said Schedule, where, based on condition of such telecommunication equipments, regular maintenance schedule, material of construction and past experience.
4. The Company has won spectrum in 13 service areas, pursuant to auction conducted by Department of Telecommunications (DoT) during March, 2015. The Company has opted for deferred payment option and accordingly, deferred payment liability for spectrum of ₹ 3,167 crore has been recognised.
5. The Board of Directors of the Company at their meeting held on November 2, 2015, subject to regulatory and other approvals as applicable, approved the scheme of arrangement ("Scheme"), for demerger of wireless telecom business undertaking ("the Undertaking") of Sistema Shyam Teleservices Limited ("SSTL") into the Company. Pursuant to the Scheme, the Company will, towards consideration of the said Undertaking, issue and allot to SSTL, 27,65,53,305 fully paid up equity shares of Rs. 5 each aggregating to 10% of the fully diluted paid up share capital of the Company and perform its obligations under transaction documents.

6. The Company is operating with India Operations, Global Operations and Others/ Unallocated segments. Accordingly, segment-wise information has been given. This is in line with the requirement of AS 17 "Segment Reporting".
7. Formula used for the computation of ratios:
- Debt Equity Ratio = Debt/ Equity;
 - Debt Service Coverage Ratio (DSCR) = Earnings before depreciation, interest and tax/ (Interest + Principal repayment);
 - Interest Service Coverage Ratio (ISCR) = Earnings before depreciation, interest and tax/ (Interest expense).
8. The Company has opted to publish consolidated financial results for the financial year 2015-16. Standalone financial results, for the quarter and half year ended September 30, 2015 can be viewed on the website of the Company, National Stock Exchange of India Limited and BSE Limited at www.rcom.co.in, www.nseindia.com and www.bseindia.com respectively.
9. Additional information on standalone basis is as follows: (₹ in Crore)

Particulars	Quarter ended			Six months ended		Year ended
	30-Sept-15	30-Jun-15	30-Sept-14	30-Sept-15	30-Sept-14	31-Mar-15
	Unaudited			Unaudited		Audited
Total Income	2,504	2,578	2,849	5,082	5,669	11,136
Profit/ (Loss) before tax	(705)	(551)	(571)	(1,256)	(1,107)	1,340
Profit/ (Loss) after tax	(705)	(551)	(571)	(1,256)	(1,107)	(154)

10. After review by the Audit Committee, the Board of Directors of the Company has approved the above results at their meeting held on November 6, 2015.

For Reliance Communications Limited



Anil D. Ambani
Chairman

Place: Mumbai
Date : November 6, 2015

RELIANCE COMMUNICATIONS ANNOUNCES
FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2015

PAT AT RS. 156 CRORE, UP 1.9% Y-o-Y

INDIA OPERATIONS REVENUE AT RS. 4,701 CRORE, UP 0.4% Y-o-Y

TOTAL REVENUE AT RS. 5,355 CRORE, DOWN 0.9% Y-o-Y

EBITDA AT RS. 1,782 CRORE, DOWN 2.5% Y-o-Y

TOTAL DATA TRAFFIC AT 97.3 BILLION MB, UP 48% Y-o-Y

HIGHEST DATA USAGE PER SUBSCRIBER IN THE INDUSTRY AT 894 MB, UP 18.8% Y-o-Y

37.2 MILLION DATA CUSTOMERS INCLUDING 19.1 MILLION 3G CUSTOMERS

TOTAL MOU AT 102.5 BILLION, UP 0.4% Y-o-Y AND ARPU AT RS. 138, UP 0.7% Y-o-Y

RPM AT 45 PAISA, UP 0.9% Y-o-Y

Mumbai, November 6, 2015: Reliance Communications Limited (RCom) today announced its consolidated financial results for the quarter ended September 30, 2015.

Key Highlights for Q2FY16:

- 1. Net Profit at Rs. 156 crore, up 1.9% from Rs. 153 crore in Q2 previous year.**
- 2. Consolidated Revenue & EBITDA:** RCom Q2 revenue at Rs.5,355 crore, down 0.9% from Rs. 5,403 crore in Q2 previous year. Q2 EBITDA at Rs. 1,782 crore, down 2.5% from Rs. 1,827 crore in Q2 previous year.
- 3. India Operations Revenue & EBITDA:** Q2 revenue at Rs. 4,701 crore, up 0.4% from Rs. 4,680 crore in Q2 previous year. Q2 EBITDA at Rs. 1,605 crore, down 3.4% from Rs. 1,663 crore in Q2 previous year.
- 4. Global Operations Revenue & EBITDA:** Q2 Revenues at Rs. 1,062 crore, up by 5.5% from Rs. 1,007 crore in Q2 previous year. Q2 EBITDA at Rs. 177 crore, up 7.2% from Rs. 165 crore in Q2 previous year.

5. Key Performance Indicators (KPIs):

- a. **RPM:** RPM at 45 paisa, up 0.9% Y-o-Y
- b. **MOU:** Total MOU at 102.5 billion, up 0.4% Y-o-Y
- c. **ARPU:** ARPU at Rs.138, up 0.7% Y-o-Y
- d. **Data Customers:** The total data customer base has grown 25.3% Y-o-Y to 37.2 million including 19.1 million 3G customers in Q2.
- e. **Data Traffic:** The total data traffic at 97.3 billion MB is up 48% Y-o-Y. The traffic has increased due to increase in data subscribers and higher data usage per customer.

6. Key Developments:

- a. **RCom announces first consolidation in Indian telecom sector:** RCom announced the signing of definitive documents for demerger of Sistema's Indian wireless business, carried on by Sistema Shyam Teleservices Ltd. (SSTL) under the MTS brand, into RCom. RCom will acquire approx. 9 million customers and approx. Rs. 1,500 crore of annual revenues by virtue of the transaction. In addition, RCom will acquire SSTL's most valuable and superior 800 / 850 MHz band spectrum, ideally suited for 4G LTE services, to complement its own unique nationwide footprint of minimum 5 MHz contiguous 800 / 850 MHz spectrum aggregating 148.75 MHz. This will extend the validity of RCOM's spectrum in 800 / 850 MHz band in 8 important circles by a period of 12 years from 2021 till 2033.
- b. **Celebrating the Festivals of India, "Maha Utsav":** On the auspicious festivals of Ganeshotsav, Onam and Janmashtami, RCom has offered devotional and relevant popular bollywood songs, arti, shlokas, caller tunes, wall papers, live Streaming and more through its voice portal 543219, WAP and SMS short code. Customers could also participate in contest and win exciting prizes.
- c. **India South Africa Cricket Series and Soccer Event Indian Super League on R World:** To address the info-entertainment needs of customers during the India – South Africa Cricket series and ISL, RCom has made available the relevant content on RWorld. Customers can stream and download match schedule, scores, videos of important match moments etc by subscribing to weekly data packs. This is promoted using SMS with embedded WAP links for easy content discovery and subscription.
- d. **MyStore *129#: Launch of Unlimited Proposition in voice and data:** RCom had launched the MyStore *129# portal, a OneStop Mall for subscribers to choose single/multiple pack from the list and enjoy calls at best rates, get higher Talktime, higher data benefits along with personalized offerings for each subs under special offers.
- e. **Expansion of Cloud Platform inside India and across the globe:** The Company has taken another step forward in optimizing its existing assets by expanding its Data Center campuses in Mumbai and in Bangalore, increasing the space and delivering 3X the power. The Company's Cloud X Fusion is now deployed in India to bridge the gap between public Cloud services and Enterprise networks, enabling direct connectivity between Reliance's global MPLS network and the world's leading Cloud platforms. By connecting the emerging market corridor, the Company puts over 300,000 Enterprises and almost 1.75B potential users into the Cloud.

- f. **Partnered with Jasper to deliver IoT services across India and make Smart Cities a reality:** RCom and Jasper announced partnership to enable enterprises throughout India to launch, manage and monetize Next-Generation IoT businesses. This collaboration uses Reliance's Cloud X and Jasper Control Center platforms to empower enterprises to deliver IoT services. Reliance is Jasper's sole telecom partner in India. This partnership pairs the capabilities of Reliance's data center facilities and its Global Cloud Xchange (Cloud X[®]) platform with Jasper's global IoT services platform to enable enterprises to capitalize on IoT services. This also marks yet another step forward in delivering the infrastructure and IoT platform required to facilitate the diverse array of projects under the Government of India's 'Digital India' initiative.
- g. **GCX partnered with Zscaler to bolster internet security for enterprises globally:** GCX and Zscaler announced a partnership to combine GCX's managed security solutions with Zscaler's Internet Security Platform, which GCX will offer to enterprises and new media companies across the globe. This partnership will accelerate the adoption and deployment of Cloud services by enterprises and new media companies. The integration of GCX's network with Zscaler's Internet Security Platform not only provides security for the 'Everywhere Enterprise', it also enhances GCX's existing portfolio of managed security solutions, adding an extra layer of security for organizations worldwide to deploy new, cost-effective cloud services in ever evolving IT environments.
- h. **Expanded Singapore-India connectivity:** GCX expanded its Singapore-India connectivity to meet soaring bandwidth demands of new cloud based applications and services. The acquired capacity on the TIC cable between Singapore and Chennai will be extended across the seven Indian Capital Cities. This terrestrial and submarine network will play a key role in Reliance's expansion of its Cloud Xchange (Cloud X) nodes which will be the terminal points across this new network.

About Reliance Communications

Reliance Communications Limited founded by the late Shri Dhirubhai H Ambani (1932-2002) is the flagship company of the Reliance Group. The Reliance Group had a net worth in excess of Rs. 91,500 crore (US\$ 15.3 billion), cash flows of Rs. 10,200 crore (US\$ 1.7 billion), net profit of Rs. 4,700 crore (US\$ 0.8 billion).

Reliance Communications is India's foremost and truly integrated telecommunications service provider. The Company has a customer base of over 118 million including over 2.6 million individual overseas retail customers. Reliance Communications corporate clientele includes over 39,000 Indian and multinational corporations including small and medium enterprises and over 290 global, regional and domestic carriers.

Reliance Communications has established a pan-India, next generation, integrated (wireless and wireline), convergent (voice, data and video) digital network that is capable of supporting best-of-class services spanning the entire communications value chain, covering over 21,000 cities and towns and over 400,000 villages. Reliance Communications owns and operates the world's largest next generation IP enabled connectivity infrastructure, comprising over 280,000 kilometers of fibre optic cable systems in India, USA, Europe, Middle East and the Asia-Pacific region.

Financial Results: Quarterly Summary

(Rs. Crore)

Particulars	2Q FY15	2Q FY16	Inc/ Dec (Y-o-Y)
Turnover			
India Operations	4,680	4,701	0.4%
Global Operations	1,007	1,062	5.5%
Total (post eliminations)	5,403	5,355	-0.9%
EBITDA			
India Operations	1,663	1,605	-3.4%
Global Operations	165	177	7.2%
Total (post eliminations)	1,827	1,782	-2.5%
EBITDA margin	33.8%	33.3%	
Depreciation	943	924	-2.0%
Financial Charges (net)	670	711	6.1%
PBT	214	147	-31.6%
Tax	2	(15)	
PAT (after minority interest / associates)	153	156	1.9%