



Procter & Gamble Hygiene  
and Health Care Limited  
CIN : L24239MH1964PLC012971  
Registered Office  
P&G Plaza  
Cardinal Gracias Road, Chakala  
Andheri (E), Mumbai 400 099  
(91 - 22) 2826 6000 phone  
(91 - 22) 2826 7303 fax  
www.pg.com/en\_IN/  
(₹ in Lakhs)

## Part I

## STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 30th JUNE 2015

Particulars	(1)	(2)	(3)	(4)	(5)
	Three Months Ended 30 <sup>th</sup> June 2015 (Audited) Refer Note 4	Preceding Three Months Ended 31 <sup>st</sup> March 2015 (Unaudited)	Corresponding Three Months Ended 30 <sup>th</sup> June 2014 (Audited) Refer Note 4	Year Ended 30 <sup>th</sup> June 2015 (Audited)	Previous Year Ended 30 <sup>th</sup> June 2014 (Audited)
<b>1 Income from Operations</b>					
(a) Net Sales / Income from Operations (Net of excise duty)	55709	55484	48351	233227	204720
(b) Other operating income	47	39	259	152	374
<b>Total income from operations (net)</b>	<b>55756</b>	<b>55523</b>	<b>48610</b>	<b>233379</b>	<b>205094</b>
<b>2 Expenses</b>					
a) Cost of raw and packing materials consumed	12456	12084	11041	57886	52450
b) Purchase of stock-in-trade	8701	7994	7879	34330	28341
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(1340)	2285	(1724)	(124)	488
d) Employee benefits expense	1989	3752	2023	11329	9496
e) Depreciation and amortisation expense	1334	1217	937	5253	3518
f) Advertising & sales promotion expenses	7350	6650	4642	33273	30291
g) Royalty expenses	2628	2608	2250	11144	9554
h) Other expenses	8536	7869	8292	37099	32405
<b>Total expenses</b>	<b>41654</b>	<b>44459</b>	<b>35340</b>	<b>190190</b>	<b>166543</b>
<b>3 Profit from operations before other income and finance costs (1-2)</b>	<b>14102</b>	<b>11064</b>	<b>13270</b>	<b>43189</b>	<b>38551</b>
4 Other income	1881	1771	2043	7464	8020
<b>5 Profit from ordinary activities before finance costs (3+4)</b>	<b>15983</b>	<b>12835</b>	<b>15313</b>	<b>50653</b>	<b>46571</b>
6 Finance costs	30	380	515	572	539
<b>7 Profit from ordinary activities before tax (5-6)</b>	<b>15953</b>	<b>12455</b>	<b>14798</b>	<b>50081</b>	<b>46032</b>
8 Tax expense	5244	3766	5806	15487	15830
<b>9 Net profit for the period (7-8)</b>	<b>10709</b>	<b>8689</b>	<b>8992</b>	<b>34614</b>	<b>30202</b>
10 Paid-up equity share capital (Face Value ₹ 10 per equity share)	3246	3246	3246	3246	3246
11 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year				119622	97044
<b>12 Earnings per Share (Face value of ₹ 10 per equity share) (not annualised) :</b>					
a) Basic	32.99	26.77	27.70	106.63	93.04
b) Diluted	32.99	26.77	27.70	106.63	93.04

See accompanying notes to the financial results

## Part II

## SELECT INFORMATION FOR THE YEAR ENDED 30th JUNE 2015

Particulars	(1)	(2)	(3)	(4)	(5)
	Three Months Ended 30 <sup>th</sup> June 2015	Preceding Three Months Ended 31 <sup>st</sup> March 2015	Corresponding Three Months Ended 30 <sup>th</sup> June 2014	Year Ended 30 <sup>th</sup> June 2015	Previous Year Ended 30 <sup>th</sup> June 2014
<b>A PARTICULARS OF SHAREHOLDING</b>					
<b>1 Public shareholding</b>					
- Number of shares	9530963	9530963	9530963	9530963	9530963
- Percentage of shareholding	29.36	29.36	29.36	29.36	29.36
<b>2 Promoters &amp; Promoter Group Shareholding</b>					
a) Pledged / Encumbered					
- Number of shares	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-
b) Non-encumbered					
- Number of shares	22929773	22929773	22929773	22929773	22929773
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	100.00	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the company)	70.64	70.64	70.64	70.64	70.64

**B INVESTOR COMPLAINTS**

	THREE MONTHS ENDED 30 <sup>th</sup> June 2015 (Numbers)
Pending at the beginning of the quarter	-
Received during the quarter	24
Disposed off during the quarter	24
Remaining unresolved at the end of the quarter	-



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## Notes :

## 1 Statement of Assets and Liabilities

Particulars	As at Year Ended	
	30 <sup>th</sup> June 2015 (Audited)	30 <sup>th</sup> June 2014 (Audited)
(₹ in Lakhs)		
<b>EQUITY AND LIABILITIES</b>		
<b>SHAREHOLDERS' FUNDS</b>		
a) Share Capital	3246	3246
b) Reserves and Surplus	119822	97044
	<b>122868</b>	<b>100290</b>
<b>NON-CURRENT LIABILITIES</b>		
a) Other Long-term Liabilities	-	28
b) Long-term Provisions	333	286
	<b>333</b>	<b>294</b>
<b>CURRENT LIABILITIES</b>		
a) Trade Payables	37230	22999
b) Other Current Liabilities	8465	6312
c) Short-term Provisions	25872	20899
	<b>71567</b>	<b>50210</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>194768</b>	<b>150794</b>
<b>ASSETS</b>		
<b>NON-CURRENT ASSETS</b>		
a) Fixed assets	34777	33768
b) Deferred Tax Assets (Net)	396	717
c) Long-term Loans and Advances	23879	15066
d) Other Non-current Assets	5	-
	<b>59057</b>	<b>49551</b>
<b>CURRENT ASSETS</b>		
a) Inventories	11907	11852
b) Trade Receivables	11394	8605
c) Cash and Cash Equivalents and Other Bank Balances	61858	26908
d) Short-term Loans and Advances	45116	49348
e) Other Current Assets	5438	4530
	<b>135711</b>	<b>101243</b>
<b>TOTAL ASSETS</b>	<b>184768</b>	<b>150794</b>

- 2 The above audited results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective Meetings held on 28<sup>th</sup> August 2015.
- 3 In accordance with the requirements of Companies Act, 2013 (the Act), the company has, effective July 1, 2014, reviewed and revised the estimated useful lives of its fixed assets in accordance with the provisions of Schedule II of the Act. In respect of assets whose useful life is exhausted as at July 1, 2014, the related carrying amount aggregating to ₹ 218 Lakhs (net of tax of ₹ 112 Lakhs) has been adjusted against the opening surplus balance in the Statement of Profit and Loss. The consequential impact on the depreciation charged to the Statement of Profit and Loss during the year on account of aforesaid change in useful lives is not material.
- 4 The figures of last quarter are the balancing figures between the audited figures in respect of full financial year and the year to date figures upto the third quarter of the financial year.
- 5 Other Expenses include the effect of net Exchange loss / (gain) in the respective periods as under:

Particulars	Three Months	Preceding	Corresponding	Year Ended	Previous
	Ended	Three Months	Three Months		
(₹ in Lakhs)	30 <sup>th</sup> June 2015	Ended	Ended	30 <sup>th</sup> June 2015	30 <sup>th</sup> June 2014
	128	(175)	298	189	153

- 6 Other income includes Interest income on income tax refund in the respective periods as under:

Particulars	Three Months	Preceding	Corresponding	Year Ended	Previous
	Ended	Three Months	Three Months		
(₹ in Lakhs)	30 <sup>th</sup> June 2015	Ended	Ended	30 <sup>th</sup> June 2015	30 <sup>th</sup> June 2014
	-	-	-	-	817

- 7 Tax Expense for the year ended 30<sup>th</sup> June 2015 includes a net charge of ₹ 133 Lakhs (Previous year ₹ 1870 Lakhs) in respect of earlier years.
- 8 The Board of Directors at its meeting held on 28<sup>th</sup> August 2015 has recommended for the current year a final dividend of ₹ 30.25 per equity share (nominal value ₹ 10 per equity share) aggregating to ₹ 9 819 Lakhs subject to approval of members at the ensuing Annual General Meeting of the Company.
- 9 The Company operates in a single segment i.e. Manufacturing, Trading and Marketing of Health and Hygiene Products.
- 10 The Board of Directors at its meeting held on 28<sup>th</sup> August 2015 has appointed Mr AJ Rajwani as Additional Director and Managing Director.
- 11 Previous period's / year's figures have been regrouped / rearranged wherever necessary in order to make them comparable.

For and on behalf of the Board of Directors of  
Procter & Gamble Hygiene and Health Care Limited

AJ Rajwani  
Managing Director

Place : Mumbai  
Date : 28<sup>th</sup> August, 2015



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**Procter & Gamble Hygiene and Health Care Ltd. continues to deliver Sustained Growth**

*Net Sales up 14%; PAT up 15% for fiscal ended June 30, 2015*

**Mumbai, August 28, 2015** – Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its annual financial results for the fiscal year ended June 30, 2015. The Company delivered total net sales of Rs. 2332 crores, up 14% versus year ago behind strong volume growth and focus on improving mix. For the quarter ended June 30, 2015, the company delivered equally strong net sales growth of 15% versus same quarter last year.

Profit After Tax (PAT) for the Financial Year stood at Rs. 346 crores, up 15% versus year ago behind continued focus on productivity and cost efficiency.

Both the Feminine Care and Health Care businesses continued to deliver strong double digit sales growth in a competitive market environment behind superior value propositions and strength of product portfolio. Old Spice continues to deliver in line with expectations.

The Directors have recommended a dividend of Rs. 30.25 per Equity Share for the Financial Year ended June 30, 2015, subject to approval of Shareholders of the Company at the ensuing 51<sup>st</sup> Annual General Meeting.

**About Procter & Gamble Hygiene and Health Care Ltd.**  
Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The Company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit [www.pg.com](http://www.pg.com) for the latest news and in-depth information about P&G and its brands.

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