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TCS Recognized as a 'Leader' in Order-to-Cash (O2C) and Record-to-Report (R2R) BPS by Everest Group

Reports Cite TCS' Scale, Strong Delivery Capabilities and Customer Satisfaction as Key Assets

NEW YORK | MUMBAI, April 29, 2015: Tata Consultancy Services (TCS), (BSE: 532540, NSE: TCS) a leading IT services, consulting and business solutions organization, today announced it has been positioned as a 'Leader' in two Everest Group reports, the 'Order-to-Cash (O2C) BPO – Service Provider Landscape with PEAK Matrix™ Assessment 2014,' and 'Record-to-Report (R2R) BPO Service Provider Landscape with PEAK Matrix™ Assessment 2015.'

The Everest Group reports analyze service providers using its Performance, Experience, Ability, and Knowledge (PEAK) Matrix for O2C and R2R Business Process Outsourcing. Everest Group also analyzed service provider capabilities across multiple dimensions, including market success, scale, scope, technology solution, delivery footprint, and buyer satisfaction. The service providers are divided into three categories based on performance: Leaders, Major Contenders and Emerging Players.

"TCS' position as a leader in both reports was driven by its strong offering portfolio, scale, technology solutions and delivery capabilities," said Rajesh Ranjan, Partner and Head, BPS Research, Everest Group. "Their leadership is also evident in their diversified client portfolio and significant buyer satisfaction score, both of which will help position TCS for success."

"We are honored to be recognized as a Leader in O2C and R2R Business Process Services," said Dinanath Kholkar, Vice President and Global Head of Business Process Services at TCS. "These recognitions are a testament to our diverse BPS capabilities which stretch across horizontal expertise and vertical sectors. Whether we're helping a financial client with their regulatory reporting or reducing revenue leakage for a retail customer, we consistently strive to provide our clients with the tools and strategies they need to be successful."

With increasing regulatory pressure and an expectation for an end to end process transformation approach, customers are seeking partners who can provide process expertise that effectively improve and streamline processes. Similarly, partners must be able to leverage technology solutions to eliminate inter-functional dependencies, improve governance, reduce revenue leakage and optimize working capital. TCS helps clients to achieve both goals through a variety of proprietary offerings, e.g. the FORE simplification methodology, the Robotic Process Automation (RPA) framework, TRAPEZE™ solution accelerators, as well as analytics and cloud services.

About TCS' Business Process Services (BPS) Unit
Enterprises seek to drive business growth and agility through innovation in an increasingly regulated, competitive, and global market. TCS helps clients achieve these goals by managing and executing their business operations effectively and efficiently. TCS' Business Process Services (BPS) include core industry-specific processes, analytics and insights, and enterprise services such as finance and accounting, HR, and supply chain management. TCS creates value through its FORE™ simplification and transformation

methodology, backed by its deep domain expertise, extensive technology experience, and TRAPEZE^{TM} suite of solution accelerators and governance enablers. TCS complements its experience and expertise with innovative delivery models such as robotic automation and providing Business Processes as a Service (BPaaS). With over four decades of global experience and a delivery footprint spanning six continents, TCS is one of the largest BPS providers today. Follow TCS BPS on Twitter @TCS_BPS.

About Tata Consultancy Services Ltd. (TCS)

Tata Consultancy Services is an IT services, consulting and business solutions organization that delivers real results to global business, ensuring a level of certainty no other firm can match. TCS offers a consulting-led, integrated portfolio of IT, BPS, infrastructure, engineering and assurance services. This is delivered through its unique Global Network Delivery Model™, recognised as the benchmark of excellence in software development. A part of the Tata group, India's largest industrial conglomerate, TCS has over 319,000 of the world's best-trained consultants in 46 countries. The company generated consolidated revenues of US $15.5 billion for year ended March 31, 2015 and is listed on the National Stock Exchange and Bombay Stock Exchange in India. For more information, visit us at www.tcs.com.

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TCS media contacts:

Global	Email: pradipta.bagchi@tcs.com Phone: +91 22 6778 9999
Europe / UK	Email: abhinav.kumar@tcs.com | ashish.babu@tcs.com Phone: +32 2282 1927 | +44 078 418 92227
India	Email: h.ramachandra@tcs.com | shamala.p@tcs.com Phone: +91 22 6778 9078 | +91 22 6778 9081
USA / Canada	Email: b.trounson@tcs.com Phone: +1 646 313 4594
Asia Pacific	Email: sean.davidson@tcs.com Phone: +65 9139 3668
Australia and New Zealand	Email: alex.goldrick@tcs.com Phone: +61 (2) 8456 2800
Latin America	Email: irais.moyati@tcs.com Phone: +5255 9157 8282

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