



Career Point Limited

(Formerly known as Career Point Infosystems Ltd.)

Registered Office: 112B, Shakti Nagar, Kota, Rajasthan - 324009

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED ON 31ST DECEMBER, 2013

PART - I

(* In Lakhs) (except EPS and share data)

| S. No. | Particulars | 3 Months ended | | | | 9 Months | | | | Year ended March 31, 2013 (Audited) |
|--------|--|----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------------------------------|
| | | Dec 31, 2013 | Sep 30, 2013 | Dec 31, 2012 | Dec 31, 2013 | Dec 31, 2012 | Dec 31, 2012 | Dec 31, 2012 | Dec 31, 2012 | |
| 1 | (a) Income from Operations | 1,662.75 | 1,655.57 | 2,081.54 | 4,872.91 | 5,644.91 | 7,765.36 | 7,765.36 | 7,765.36 | |
| 2 | Total Income | 1,662.75 | 1,655.57 | 2,081.54 | 4,872.91 | 5,644.91 | 7,765.36 | 7,765.36 | 7,765.36 | |
| 3 | Expenditure | | | | | | | | | |
| a) | Cost of Study Material consumed | 49.73 | 71.60 | 27.74 | 266.55 | 180.41 | 243.83 | 243.83 | 243.83 | |
| b) | Changes in inventories of finished goods | 0.06 | 19.10 | 30.51 | (108.85) | (2.60) | 9.64 | 9.64 | 9.64 | |
| c) | Employees costs | 1,065.58 | 921.53 | 892.44 | 2,741.05 | 2,559.22 | 3,436.53 | 3,436.53 | 3,436.53 | |
| d) | Depreciation & Amortisation | 107.58 | 190.88 | 67.74 | 401.26 | 191.25 | 257.67 | 257.67 | 257.67 | |
| e) | General Administration and Other expenses | 333.63 | 420.31 | 227.10 | 1,216.98 | 1,101.12 | 1,367.82 | 1,367.82 | 1,367.82 | |
| | Total Expenditure | 1,556.60 | 1,623.42 | 1,285.53 | 4,516.99 | 4,029.40 | 5,335.29 | 5,335.29 | 5,335.29 | |
| 4 | Profit from Operations before Other Income, Interest and Exceptional Items (1-2) | 106.15 | 72.15 | 796.01 | 355.92 | 1,615.51 | 2,428.07 | 2,428.07 | 2,428.07 | |
| 5 | Other Income | 425.13 | 329.62 | 623.12 | 1,005.23 | 1,394.35 | 1,951.53 | 1,951.53 | 1,951.53 | |
| 6 | Profit before Interest and Exceptional Items (3+4) | 531.28 | 401.77 | 1,419.13 | 1,361.15 | 2,999.86 | 4,389.60 | 4,389.60 | 4,389.60 | |
| 7 | Interest Expense | 122.94 | 126.29 | 21.23 | 385.62 | 29.59 | 167.87 | 167.87 | 167.87 | |
| 8 | Profit after Interest Expense but before Exceptional Items (5-6) | 408.34 | 275.48 | 1,397.90 | 975.53 | 2,970.27 | 4,221.73 | 4,221.73 | 4,221.73 | |
| 9 | Exceptional Items | - | - | - | - | - | - | - | - | |
| 10 | Profit from Ordinary Activities before tax (7+8) | 408.34 | 275.48 | 1,397.90 | 975.53 | 2,970.27 | 4,221.73 | 4,221.73 | 4,221.73 | |
| a) | Provision for tax | 106.14 | 69.72 | 199.50 | 242.24 | 593.85 | 789.42 | 789.42 | 789.42 | |
| b) | MAT Credit entitlement | (44.00) | (146.82) | - | (190.82) | - | - | - | - | |
| c) | Income tax for deferred tax | (100.81) | 36.37 | 60.24 | 36.37 | 12.17 | 203.85 | 203.85 | 203.85 | |
| | Total Provision for taxes | (11.52) | 143.38 | - | 154.90 | 0.83 | 218.15 | 218.15 | 218.15 | |
| 11 | Profit from Ordinary Activities after tax (9-10) | 435.49 | 102.65 | 259.74 | 218.49 | 743.20 | 1,221.42 | 1,221.42 | 1,221.42 | |
| 12 | Extraordinary Items | - | - | - | - | - | - | - | - | |
| 13 | Net Profit after tax for the period/Year(11-12) | 435.49 | 102.65 | 259.74 | 218.49 | 743.20 | 1,221.42 | 1,221.42 | 1,221.42 | |
| 14 | Share of profit of associates (net) | 0.14 | 0.28 | (1.33) | 0.50 | (0.02) | 3,000.31 | 3,000.31 | 3,000.31 | |
| 15 | Adjustment for minority interest | 10.90 | 13.20 | 1.40 | 38.29 | 1.08 | 11.25 | 11.25 | 11.25 | |
| 16 | Net Profit after tax, minority interest and share of profit of associates (13+14+15) | 446.53 | 186.31 | 1,138.23 | 796.83 | 2,226.13 | 3,012.68 | 3,012.68 | 3,012.68 | |
| 17 | Paid-up Equity Share Capital (Face value of '10/- each) | 1,813.29 | 1,813.29 | 1,813.29 | 1,813.29 | 1,813.29 | 1,813.29 | 1,813.29 | 1,813.29 | |
| 18 | Reserves excluding Revaluation Reserve | - | - | - | - | - | - | - | - | |
| 19 | Earnings Per Share (EPS) | 2.46 | 1.03 | 6.28 | 4.39 | 12.29 | 16.61 | 16.61 | 16.61 | |
| a) | Basic & Diluted EPS before Extraordinary Items | 2.46 | 1.03 | 6.28 | 4.39 | 12.29 | 16.61 | 16.61 | 16.61 | |
| b) | Basic & Diluted EPS after Extraordinary Items | 2.46 | 1.03 | 6.28 | 4.39 | 12.29 | 16.61 | 16.61 | 16.61 | |

PART - II SELECT INFORMATION FOR THE QUARTER ENDED DECEMBER 31, 2013

| A | PARTICULARS OF SHAREHOLDING | 3 Months ended | | | | 9 Months | | | | Year ended March 31, 2013 (Audited) |
|----|--|----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------------------------------|
| | | Dec 31, 2013 | Sep 30, 2013 | Dec 31, 2012 | Dec 31, 2013 | Dec 31, 2012 | Dec 31, 2012 | Dec 31, 2012 | Dec 31, 2012 | |
| 1 | Public Shareholding | | | | | | | | | |
| - | No. of shares | 71,78,664 | 71,78,664 | 72,51,182 | 71,78,664 | 72,51,182 | 71,99,841 | 71,99,841 | 71,99,841 | |
| - | Percentage of shareholding | 39.59 | 39.59 | 39.99 | 39.59 | 39.99 | 39.71 | 39.71 | 39.71 | |
| 2 | Promoters and promoter group Shareholding | | | | | | | | | |
| a) | Pledged/Encumbered | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | |
| - | Number of shares | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | |
| - | Percentage of shares (as a % of the total shareholding of promoter and promoter group) | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | |
| - | Percentage of shares (as a % of the total share capital of the company) | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | |
| b) | Non-encumbered | NIL | NIL | NIL | NIL | NIL | NIL | NIL | NIL | |
| - | Number of Shares | 109,54,275 | 109,54,275 | 108,81,757 | 109,54,275 | 108,81,757 | 109,33,088 | 109,33,088 | 109,33,088 | |
| - | Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | |
| - | Percentage of shares (as a % of the total share capital of the company) | 60.41 | 60.41 | 60.01 | 60.41 | 60.01 | 60.29 | 60.29 | 60.29 | |

| B | INVESTOR COMPLAINTS | 3 month ended December 31, 2013 |
|---|--|------------------------------------|
| | Pending at the beginning of the quarter | Nil |
| | Received during the quarter | Nil |
| | Disposed of during the quarter | Nil |
| | Remaining unresolved at the end of the quarter | Nil |

Segment Wise Revenue, Results and Capital Employed for the Quarter ended 31st Dec, 2013

| S. No. | Particulars | 3 Months ended | | | 9 Months | | (in Lakhs) |
|--------|--|----------------|--------------|--------------|--------------|--------------|-------------------|
| | | Dec 31, 2013 | Sep 30, 2013 | Dec 31, 2012 | Dec 31, 2013 | Dec 31, 2012 | |
| 1 | Segment Revenue (Net Sales Income from Segment) | | | | | | 2013 (Audited) |
| a | Informal Education Division | 1,366.87 | 1,458.45 | 1,882.85 | 4,107.43 | 5,137.82 | 7,054.50 |
| b | Formal Education Division | 292.87 | 237.12 | 198.86 | 765.47 | 507.09 | 708.88 |
| | Net Sales/Income from Operation | 1,662.74 | 1,695.57 | 2,081.71 | 4,872.90 | 5,644.91 | 7,763.38 |
| 2 | Segment Results Profit/(Loss) before Interest and Tax | | | | | | |
| a | Informal Education Division | -93.45 | 59.93 | 698.26 | 20.90 | 1,391.97 | 1,829.58 |
| b | Formal Education Division | 280.95 | 113.99 | 175.71 | 608.75 | 445.71 | 621.90 |
| | TOTAL | 187.50 | 173.92 | 873.97 | 629.65 | 1,837.68 | 2,451.48 |
| | Less: Finance Cost | 122.94 | 128.29 | 21.23 | 385.62 | 28.59 | 167.87 |
| | Add: Other Un-allocable Income Net of Un-allocable Expenditure | 345.77 | 227.86 | 545.33 | 731.51 | 1,162.18 | 1,958.10 |
| | Profit before Tax | 408.33 | 275.49 | 1,398.07 | 975.54 | 2,970.27 | 4,221.71 |
| 3 | Capital Employed | | | | | | |
| a | Informal Education Division | 17,148.15 | 16,603.42 | 17,327.57 | 17,148.15 | 17,327.57 | 17,914.75 |
| b | Formal Education Division | 16,196.41 | 15,995.35 | 14,437.34 | 16,196.41 | 14,437.34 | 14,634.69 |
| | Total Capital Employed | 33,345.56 | 32,598.77 | 31,764.91 | 33,345.56 | 31,764.91 | 32,549.44 |

Notes:

- The above financial results have been reviewed by the audit committee and approved by the Board of Directors at its meeting held on February 13, 2014. The Auditors have carried out limited review of the above results.
- Figures of the previous periods have been regrouped/re-classified to confirm to the figures of the current periods.

Place: Kota (Rajasthan)
Date : February 13, 2014

BY ORDER OF THE BOARD OF DIRECTORS
FOR CAREER POINT LIMITED

PRAMOD MAHESHWARI
Chairman, Managing Director and CEO



SHARP & TANNAN

Chartered Accountants

The Board of Directors,
Career Point Limited, Kota

Report on Review of Interim Financial Information Career Point Limited (Formerly known as Career Point Infosystems Limited)

Introduction

We have reviewed the accompanying balance sheet of Career Point Limited as of December 31st, 2013 and the related statements of profit & loss for the nine month period then ended. Management is responsible for the preparation and fair presentation of this interim financial information in accordance with Generally Accepted Accounting Principles. Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of Review

We conducted our review in accordance with Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information does not give a true and fair view of the state of affairs of the entity as at December 31st, 2013, and of its results of operations for the nine month period then ended in accordance with accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of clause 41 of the listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.



Place: New Delhi

Date: 13th February, 2014

SHARP & TANNAN
SHARP & TANNAN

Chartered Accountants

ICAI Registration No. 000452N

By the hand of

Pavan K. Aggarwal
PAVAN K. AGGARWAL

Partner

Membership No. 091466

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Rajkumar Khullar Pavan K. Aggarwal Ashwin B. Chopra
Associate Offices: Bangalore, Chennai, Goa, Mumbai, Pune & Secunderabad



Career Point Limited

(Formerly known as Career Point Infosystems Ltd.)

Registered Office: 112B, Shakti Nagar, Kota, Rajasthan - 324009

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED ON 31ST DECEMBER, 2013

PART - I

| S. No. | Particulars | (' in Lakhs) (except EPS and share data) | | | | | |
|--------|--|---|--------------|--------------|--------------|--------------|-------------------------------------|
| | | 3 Months ended | | | 9 Months | | Year ended March 31, 2013 (Audited) |
| | | Dec 31, 2013 | Sep 30, 2013 | Dec 31, 2012 | Dec 31, 2013 | Dec 31, 2012 | |
| 1 | (a) Income from Operations | | | | | | |
| | Total Income | 1,388.13 | 1,412.35 | 1,882.68 | 4,062.98 | 5,137.82 | 7,055.88 |
| 2 | Expenditure | 1,388.13 | 1,412.35 | 1,882.68 | 4,062.98 | 5,137.82 | 7,055.88 |
| | a) Cost of Study Material consumed | | | | | | |
| | b) Changes in inventories of finished goods | 44.47 | 34.32 | 27.74 | 187.26 | 180.41 | 243.83 |
| | c) Employees costs | (5.79) | 39.55 | 30.51 | (67.74) | (2.60) | 9.84 |
| | d) Depreciation & Amortisation | 1,017.65 | 880.65 | 931.26 | 2,829.15 | 2,554.75 | 3,425.93 |
| | e) General Administration and Other expenses | 73.30 | 156.56 | 45.72 | 303.32 | 133.61 | 177.60 |
| | Total Expenditure | 315.98 | 388.86 | 223.06 | 1,143.29 | 1,096.88 | 1,360.68 |
| 3 | Profit from Operations before Other Income, Interest and Exceptional Items (1-2) | 1,445.81 | 1,499.94 | 1,258.29 | 4,195.28 | 3,963.05 | 5,217.68 |
| 4 | Other Income | (57.48) | (87.59) | 624.39 | (132.30) | 1,174.77 | 1,838.20 |
| 5 | Profit before Interest and Exceptional Items (3+4) | 324.91 | 232.82 | 128.26 | 692.00 | 801.30 | 682.91 |
| 6 | Interest Expense | 267.43 | 145.23 | 752.65 | 559.70 | 1,776.07 | 2,521.11 |
| 7 | Profit after Interest Expense but before Exceptional Items (5-6) | 44.37 | 69.92 | 20.89 | 184.51 | 29.25 | 95.88 |
| 8 | Exceptional items | 223.06 | 75.31 | 731.76 | 375.19 | 1,746.82 | 2,425.23 |
| 9 | Profit from Ordinary Activities before tax (7+8) | - | - | - | - | - | - |
| 10 | Provision for taxes | 223.06 | 75.31 | 731.76 | 375.19 | 1,746.82 | 2,425.23 |
| | a) Provision for tax | | | | | | |
| | b) MAT Credit entitlement | 47.80 | 19.80 | 199.50 | 82.40 | 410.50 | 617.25 |
| | c) Provision for deferred tax | (44.00) | (27.00) | - | (71.00) | - | - |
| | d) Income tax for earlier years | (55.24) | 20.84 | 13.72 | 2.02 | 42.84 | 50.44 |
| | Total Provision for taxes | 11.51 | 0.35 | - | 11.87 | - | 217.65 |
| 11 | Profit from Ordinary Activities after tax (9-10) | (39.93) | 13.99 | 213.22 | 25.29 | 453.34 | 885.34 |
| 12 | Extraordinary Items | 262.99 | 61.32 | 518.54 | 349.90 | 1,293.48 | 1,539.89 |
| 13 | Net Profit after tax for the period/Year(11-12) | 262.99 | 61.32 | 518.54 | 349.90 | 1,293.48 | 1,539.89 |
| 14 | Paid-up Equity Share Capital (Face value of ` 10/- each) | 1,813.29 | 1,813.29 | 1,813.29 | 1,813.29 | 1,813.29 | 1,813.29 |
| 15 | Reserves excluding Revaluation Reserve | - | - | - | - | - | 30,223.49 |
| 16 | Earnings Per Share (EPS) | | | | | | |
| | a) Basic & Diluted EPS before Extraordinary items | 1.45 | 0.34 | 2.86 | 1.93 | 7.13 | 8.49 |
| | b) Basic & Diluted EPS after Extraordinary items | 1.45 | 0.34 | 2.86 | 1.93 | 7.13 | 8.49 |

PART-II SELECT INFORMATION FOR THE QUARTER ENDED DECEMBER 31, 2013

| A | PARTICULARS OF SHAREHOLDING | 3 Months ended | | | 6 Months | | Year ended March 31, 2013 (Audited) |
|---|---|----------------|---------------------|--------------|--------------|--------------|---|
| | | Dec 31, 2013 | Sep 30, 2013 | Dec 31, 2012 | Dec 31, 2013 | Dec 31, 2012 | |
| | | 1 | Public Shareholding | | | | |
| | - No. of shares | | | | | | |
| | - Percentage of shareholding | 71,78,664 | 71,78,664 | 72,51,182 | 71,78,664 | 72,51,182 | 71,99,841 |
| 2 | Promoters and promoter group Shareholding | 39.59 | 39.59 | 39.99 | 39.59 | 39.99 | 39.71 |
| | a) Pledged/Encumbered | | | | | | |
| | -Number of shares | Nil | Nil | Nil | Nil | Nil | Nil |
| | -Percentage of shares (as a % of the total shareholding of promoter and promoter) | Nil | Nil | Nil | Nil | Nil | Nil |
| | -Percentage of shares (as a % of the total share capital of the company) | Nil | Nil | Nil | Nil | Nil | Nil |
| | b) Non-encumbered | | | | | | |
| | -Number of Shares | 109,54,275 | 109,54,275 | 108,81,757 | 109,54,275 | 108,81,757 | 109,33,098 |
| | -Percentage of shares (as a % of the total shareholding of promoter and promoter) | 100 | 100 | 100 | 100 | 100 | 100 |
| | -Percentage of shares (as a % of the total share capital of the company) | 60.41 | 60.41 | 60.01 | 60.41 | 60.01 | 60.29 |

| B INVESTOR COMPLAINTS | | 3 month ended December 31, 2013 |
|--|--|---------------------------------------|
| Pending at the beginning of the quarter | | Nil |
| Received during the quarter | | Nil |
| Disposed of during quarter | | Nil |
| Remaining unresolved at the end of the quarter | | Nil |

Notes:

- The above financial results have been reviewed by the audit committee and approved by the Board of Directors at its meeting held on February 13, 2014. The Auditors have carried out limited review of the above results.
- The Company is only in one business activity therefore segment reporting is not applicable.
- Figures of the previous periods have been regrouped/re-classified to confirm to the figures of the current periods.

Place: Kota (Rajasthan)

Date : February 13, 2014

BY ORDER OF THE BOARD OF DIRECTORS
FOR CAREER POINT LIMITED


PRAMOD MAHESHWARI

Chairman, Managing Director and CEO



SHARP & TANNAN

Chartered Accountants

The Board of Directors,
Career Point Limited, Kota

LIMITED REVIEW REPORT OF CAREER POINT LIMITED (Formerly known as Career Point Infosystems Limited)

We have carried out a Limited Review of the accompanying statement of unaudited consolidated financial results of Career Point Limited and its subsidiaries and associate (the Career Point Group) for the nine months period ended 31st December, 2013, these consolidated financial statements are the responsibility of the Company's Management and have been approved by the Board of Directors/ Committee of Board of Directors. Our responsibility is to issue a report on these financial statements based on our limited review.

We conducted our limited review in accordance with the Standard on Review Engagement (SRE) 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity* issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the consolidated financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

In respect of subsidiaries and associate we did not carry out the Limited Review. These financial statements have been Limited Reviewed by the other Auditors whose reports have been furnished to us, and The Limited Review, in so far as it relates to the amounts included in respect of the subsidiaries and associates is based solely on the reports of the other auditors.

| (₹ in lacs) | | |
|---------------------------|----------------------------------|--|
| Audited by other Auditors | Total Assets | Total Revenues (including other income) |
| Indian Subsidiaries | 20,345.61 | 1,255.71 |
| | Net carrying cost of Investments | Current Quarter share of Profit / (Loss) |
| Associates | 42.59 | 0.50 |

Based on our limited review conducted as above, and on consideration of separate Limited Review Reports on individual Limited Review of financial statements of Career Point Group, we report that the consolidated financial results referred to in this report give the information in accordance with the books of accounts, records and other statements produced before us and nothing has come to our notice that cause us to believe that the accompanying statement of unaudited consolidated financial results prepared in accordance with accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of clause 41 of the listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.



Place: New Delhi
Date : 13th February, 2014

SHARP & TANNAN
Chartered Accountants
ICAI Registration No. 000452N
By the hand of

PAVAN K. AGGARWAL
Partner
Membership No. 091466

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Rajkumar Khullar Pavan K. Aggarwal Ashwin B. Chopra
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