

February 6, 2016

The Manager – Listing BSE Limited, 1st Floor, New Trading Ring Rotunda Buiding, P J Towers, Dalal Street, Fort, Mumbai 400001

The Manager – Listing National Stock Exchange of India Ltd. Exchange plaza, 5th Floor, Plot No.C/1, G Block Bandra-Kurla Complex, Bandra (E), Mumbai 400051

Dear Sir(s),

Sub: Outcome of the Board Meeting held on Saturday, February 6, 2016

Ref: Scrip Code - BSE: 506820 / NSE: ASTRAZEN EQ

At the Board Meeting of the Company held on Saturday, February 6, 2016, the Board of Directors considered, inter- alia the following:

1. Unaudited Financial Results of the Company for the quarter ended December 31, 2015.

Approved the Unaudited Financial Results for the quarter ended December 31, 2015. The said Unaudited Financial Results together with the Limited Review Report of the Statutory Auditors dated February 6, 2016 are enclosed herewith.

- 2. The Board noted the resignation of Mr. Justin Ooi as Director of the Company. effective January 11, 2016.
- 3. The Board of Directors approved the re-appointment of Mr. Sanjay Murdeshwar as Managing Director of the Company for a period of 3 years, to be effective from 2<sup>nd</sup> May 2016.

Please take the above on record.

Thanking you,

Yours faithfully,

for AstraZeneca Pharma India Limited

Anantha Murthy N

Legal Counsel & Company Secretary

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# AstraZeneca Pharma India Limited Regd. Office : Block N1, 12th Floor, Manyata Embassy Business Park, Rachenahalli, Outer Ring Road, Bangalore 560 045 Financial results for the quarter and nine months ended 31 December 2015

Part I	Statement of unaudited results for the quarter and nine months ended 31/12/2015	results for the qua	rter and nine montl	ns ended 31/12/2015		Rs in lakhs (except for	Rs in lakhs (except for number of shares)
SI No.	Particulars	3 months ended 31/12/2015	3 months ended 30/09/2015	3 months ended 31/12/2014	Year to date figures for current period ended 31/12/2015	Year to date figures for the previous period ended 31/12/2014	Previous year ended 31/03/2015
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
->	Income from operations	24 47 60 00	10 035 30	10010	20 204 50	000	200
	b) Other operating income 3.5	2.13	1,000.00	7.99	1,196.69	27.40	4,802.06
	Total income from operations (net)	14,458.21	12,835.30	10,820.22	40,491.19	34,851.91	51,706.94
2	Expenses						
	(a) Cost of materials consumed	506.07	1,180.94	83.35	2,607.11	1,509.09	2,678.12
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	272.13	198.21	(2,363,24)	1,062.76	(1,912,37)	600.76
	(d) Employee benefits expense <sup>5</sup>	3,881.28	4,114.94	3,916.83	11,848.51	12,324.25	15,984.04
	(e) Depreciation and amortisation expense	444.46	446.12	437.47	1,318.93	1,126.24	1,528.15
	(i) Selling, marketing and distribution	2,567.20	2 834 20	2 50.202	7 624 65	7,338.35	0,488.22
	Total expenses	13,738.74	13,652.92	12,271.40	40,489.00	41,199.09	54,375.75
ω	Profit (loss) from operations before other income, finance costs and exceptional	719.47	(817.62)	(1,451.18)	2.19	(6,347.18)	(2,668.81)
4	Other income	147.95	148.72	110.28	467.98	450.26	584.83
OI	Profit/ (loss) from ordinary activities before finance costs and exceptional items	867.42	(668.90)	(1,340.90)	470.17	(5,896.92)	(2,083.98)
6	Finance costs	3	ï		¥	ï	ï
7	Profit/ (loss) from ordinary activities after finance costs but before exceptional	867.42	(668.90)	(1,340.90)	470.17	(5,896.92)	(2,083.98)
0	items (5-6)	ø	ž			,	
. &	Exceptional items	ı	ı	a.	÷1		(i)
<b>1</b> 6	Tay expense	867.42	(668.90)	(1,340.90)	4/0.1/	(5,896.92)	(2,083.98)
3	Net profit/(loss) from ordinary activities after tax (9-10)	867.42	(668.90)	(1,340.90)	470.17	(5,896.92)	(2,083,98)
12	Extraordinary Item	•	ī		r		
: 13	Net profit/(loss) for the period (11-12)	867.42	(668.90)	(1,340.90)	470.17	(5,896.92)	(2,083.98)
14	(Face value of Rs 2 per equity share)	500.00	500.00	500.00	500.00	500.00	500.00
15	Reserves excluding revaluation reserves as per the balance sheet of previous						14,575.53
16	Basic and diluted earnings per share (of Rs 2 each) [not annualised] See accompanying note to the Financial Results	3.47	(2.68)	(5.36)	1.88	(23.59)	(8.34)

- 2016.

  2016.

  The Company's sole reportable business segment is 'Healthcare'. The other segments are not material and are hence disclosed as 'Others'. 'Others' comprise service income pertaining to clinical trials.

  The Company entered into distribution and service agreements with Sun Pharma Laboratories Ltd (Sun Pharma) to promote and distribute the brand Riax and Riax M vide agreements dated 30 May 2015 and 28 May 2015 respectively. In line with the agreements, the Company has recognized upfront fees of Rs 560 lakts from Sun Pharma for the marketing efforts undertaken by the Company as severe agreements with Sun Pharma Laboratories Ltd (Sun Pharma) to promote and distribute the brand Riax and Riax M vide agreements dated 30 May 2015 and 28 May 2015 respectively. In line with the agreements, the Company has recognized upfront fees of Rs 560 lakts from Dr. Reddy's and Rs 630 lakts from Sun Pharma for the marketing efforts undertaken by the Company sate of the Company as required under Regulation 8 of SEBI (Delisting of Equity Shrares) Regulations, 2009, Securities Exchange and National Stock Exchange an
- During the previous year ended 31 March 2015, the Company entered into agreements with group companies, namely, AstraZeneca UK, London, AstraZeneca AB, Sweden and IPR Pharmaceuticals Inc. Puerto Rico, towards reimbursement of certain costs incurred for the marketing and promotion of new launch products and support for the distribution of other products supplied by these group companies, in accordance with the arm's length return on revenues. As per the terms of the agreements, in the previous year ended 31 March 2015, the Company billed Rs 2,012.70 lakhs towards reimbursement of certain costs incurred for marketing and promotion of a new launch product which was reduced from the respective expenses head and a sum Rs 4,783.09 lakhs towards support for the distribution of other products supplied by the group companies which was Further during the period ended 31 December 2015, the Company has adjusted Rs 1,248.03 lakhs towards reimbursement of certain costs incurred for the marketing and promotion of a new launch product recoverable from the group companies as per the terms of the aforesaid agreements.

  The above statement of financial results has been reviewed by the statutory auditors. The statutory auditors have issued an unqualified review report. The review report will be filed with the stock exchange and will also be

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By Order of the Board of Directors
For AstraZeneca Pharma India Limited

Sanjay Murdeshwar

Managing Director

AstraZeneca Pharma India Limited Regd. Office : Block N1, 12th Floor, Manyata Embassy Business Park, Rachenahalli, Outer Ring Road, Bangalore 560 045 Segment wise revenue, results and capital employed

SI.no.	Particulars	3 months ended	Previous 3 months	Corresponding 3	9 mor	9 months ended	9 months ended
		31/12/2015	ended 30/09/2015	months ended 31/12/2014	ğ	31/12/2015	09,550
		(Unaudited)	(Unaudited)	(Unaudited)		(Unaudited)	
_	Segment revenue	14 319 59	12 589 86	10 716 81	9 9 9	6 81 39 964 67	
	(a) Healthcare	14,319.59	12,589.86	7,01	0	8	39,964.67
	(b) Others <sup>2</sup>	138.62	245.44	۰.	103.41	03.41 526.52	
	Net sales/income from operations	14,458.21	12,835.30	10,8	10,820.22	320.22 40,491.19	
2	Segment results Profit/(loss) before tax and interest					4	
	(a) Healthcare	709.80 9.67	(825.97) 8.35	(1	,460.93) 9 75	(1,460.93) <b>(21.89)</b> 9 75 <b>24.08</b>	
	Total	719.47	(817.62)	(1,	(1,451.18)		2.19
	Add: Other income	147.95	148.72		110.28	110.28 467.98	750
	Less: Interest	0.4		760	Ē	i	C
	Total profit/(loss) before tax	867.42	(668.90)	(1,	(1,340.90)	340.90) 470.17	
ω	Capital employed		i)	11			
0000	(a) Healthcare	5,110.87	6,376.98	<u>.</u> @	8,165.92	On On	5,110.87
	(b) Others	(419.26)			36.00)		
	(c) Unallocated	10,854.09	8,473.76	19	32.66	3,362.66 10,854.09	10,854.09
	Total	15,545.70	14,678.28	11,26	11,262.58	32.58 <b>15,545.70</b>	

# Notes:

- 1 Certain assets and liabilities of the Healthcare segment are interchangeably used for other segments for limited purposes. Identification of such assets and liabilities is not feasible. Hence, such assets have not been allocated to any segment.
- 2 The Company has an agreement with AstraZeneca AB, Sweden for global clinical trial studies to be undertaken in India. As per the terms of the agreement, the certain reversal of provisional cost, resulted in a net reversal in the other revenue for the nine months ended 31 December 2014. the Company had six studies ongoing in India for which the Company had incurred Rs 283.98 lakhs as external cost. Further, during the said period, on account of Company charges the cost incurred (External and Internal) on clinical trials plus a markup on the internal cost to AstraZeneca AB, Sweden. As at 31 December 2014,

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# BSR&Co.LLP

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## Review report to the Board of Directors of AstraZeneca Pharma India Limited

We have reviewed the accompanying statement of unaudited financial results ("Statement") of AstraZeneca Pharma India Limited ("the Company") for the quarter and nine months ended 31 December 2015. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on this Statement based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement for the quarter and nine months ended 31 December 2015 prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

for BSR & Co. LLP

Chartered Accountants

Firm Registration Number: 101248W/W-100022

Sunil Gaggar

Membership Number: 104315

Place: Bangalore

Date: 6 February 2016