

REF:NS:SEC:

20th February, 2017

National Stock Exchange of India Limited
"Exchange Plaza", 5th Floor,
Plot No.C/1, G Block
Bandra-Kurla Complex
Bandra (East), Mumbai 400051.

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai 400001.

Bourse de Luxembourg
Societe de la Bourse de Luxembourg
Societe Anonyme/R.C.B. 6222,
B.P. 165, L-2011 Luxembourg.

London Stock Exchange Plc
10 Paternoster Square
London EC4M 7LS.

Dear Sirs,

Sub: SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015 – Presentation made to the Analyst/Institutional Investor

This is further to our letter being REF:NS:SEC dated 17th February, 2017 wherein we had given you an advance intimation of the upcoming Analyst or Institutional Investor Interactions on 17-02-2017 in terms of Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We wish to inform that the Company today had Con-Calls with Abu Dhabi Investment Authority (ADIA) and Fidelity Management & Research (FMR) in Mumbai and the Presentation which was sent to the Stock Exchanges vide letter bearing REF:NS:SEC dated 10th February, 2017 and uploaded on the Company's website with the link <http://www.mahindra.com/resources/investor-reports/FY17/Earnings%20Update/MM-IR-Investor-Presentation-Handout-Q3-F2017.pdf> was shared with them.

Kindly take the same on record and acknowledge receipt.

Yours faithfully,
For MAHINDRA & MAHINDRA LIMITED



NARAYAN SHANKAR
COMPANY SECRETARY



D:\SERVER BACKUP\M&M Data Server Backup\Stock-Exchange\SE - Analyst-Institutional Investor - Con-Call (20.02.2017) (ADIA & FMR).docx