# **DCB BANK**

# **Investor Presentation – Q1 FY 2016**

**July 2015** 

## **Disclaimer**



This presentation is strictly confidential and may not be copied, published, distributed or transmitted. The information in this presentation is being provided by DCB Bank Limited (Formerly Development Credit Bank Limited [the "Bank"]).

This presentation has been prepared for information purposes only and is not an offer or invitation, directly or indirectly, to buy or sell any securities, nor shall part, or all, of this presentation form the basis of or be relied on in connection with, any contract or investment decision in relation to any securities. This presentation is not an offer document or a prospectus under the Companies Act, 1956, as amended, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended and any other applicable law.

This presentation contains forward-looking statements based on the currently held beliefs and assumptions of the management of the Bank, which are expressed in good faith and, in their opinion, reasonable. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance, or achievements of the Bank or industry results to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding expansion plans and the benefits there from, fluctuations in our earnings, our ability to manage growth and implement strategies, intense competition in our business including those factors which may affect our cost advantage, our ability to attract and retain highly skilled professionals, changes in technology, availability of financing, our ability to successfully complete and integrate our business plans, liabilities, political instability and general economic conditions affecting our industry. Given these risks, uncertainties and other factors, recipients of this document are cautioned not to place undue reliance on these forward-looking statements. The Bank disclaims any obligation to update these forward-looking statements to reflect future events or developments.

This presentation is not an offer of securities for sale in the United States or in any other jurisdiction. Securities may not be offered or sold in the United States absent registration or an exemption from registration. No shares or other securities may be offered or sold other than in compliance with the laws of relevant jurisdictions, including the United States Securities Act of 1933, as amended.

By viewing this presentation you acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Bank and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Bank.

Except as otherwise noted, all of the information contained herein is preliminary and indicative and is based on management information, current plans and estimates. Industry and market-related information is obtained or derived from industry publications and has not been verified by us. The information contained in this presentation, except as otherwise noted, is only current as of the date of the presentation, is subject to change without notice. The Bank may alter, modify or otherwise change in any manner the content of this presentation, without any obligation to notify any person of such revision or changes. Persons relying on the information in this presentation should do so at their own risk and the Bank shall not be responsible for any kind of consequences or liability to any person arising out of, relying and acting upon any such information.

Financial numbers are rounded off to nearest whole number

## **DCB Bank – Overview**



## DCB Bank – at a glance

- DCB Bank Limited (Formerly Development Credit Bank Ltd.) <a href="http://www.dcbbank.com">http://www.dcbbank.com</a> is a modern emerging new generation private sector bank. Present since 1930s, DCB Bank is the only co-operative bank in India to have been converted into a private sector commercial bank in 1995
- Strong presence in Gujarat, Maharashtra and Telangana resulting in sticky customer deposits from traditional customers. New branch expansion in Chhattisgarh, Madhya Pradesh, Odisha, Punjab & Rajasthan
- Distribution network of 157 branches across 106 locations and 343 ATMs

# Comprehensive product range & scalable infrastructure

- Business model focused on achieving a balance between Micro SME, SME, Retail Mortgages, Commercial Vehicle, Gold Loans, mid-Corporate and Agri / Inclusive Banking
- Comprehensive range of banking products across all businesses
- · Modern systems and infrastructure to support growth- Finacle, FinnOne, CMS, Internet and Mobile banking

## Focus on building Retail Deposit franchise

- Continued focus on building Retail Deposits
- CASA of 23.04% and CRAR of 14.27% under Basel III

## Steady improvement in credit ratings

- CRISIL Rating: **A1+** for Certificate of Deposits and Short Term Fixed Deposit Programme with a contracted maturity of upto one year.
- ICRA Ratings: A1+ for Short term Fixed Deposit Programme

### **Strong promoter**

- DCB Bank's promoter, Aga Khan Fund for Economic Development (AKFED) <a href="http://www.akdn.org/akfed">http://www.akdn.org/akfed</a> is present in 17 countries employing over 47,000 people
- Promoter group holds 16.33% stake in DCB Bank

# Pedigreed board and experienced management team

- Nasser Munjee, Chairman: Ex- Executive Director HDFC, instrumental in setting up IDFC & sits on the boards of many large Indian companies
- Murali M. Natrajan, MD & CEO: worked in Standard Chartered Bank (Global Head SME Banking), Citibank, American Express; strong Retail Banking & SME experience in India & abroad

# **DCB BANK**

## **Financial Performance**

# **Highlights**

# **DCB BANK**

INR mn	Q1 FY 2015 <sup>1</sup>	Q1 FY 2016 <sup>2</sup>	Increase/ Decrease	Q4 FY 2015	Increase/ Decrease
Net Profit	446	469	5%	630	(26%)
Total Income	1,735	2,035	17%	1,760	16%
Operating Profit	812	897	10%	680	32%
<b>Provisions Other than Tax</b>	(229)	(180)	(21%)	(143)	26%
Cost to Income Ratio	53.2%	55.9%	-	61.4%	-

INR mn	June 30, 2014	June 30, 2015		
Deposits	105,519	132,693		
CASA	26,782	30,569		
NRI Deposits	9,005	12,205		
Advances	82,914	104,258		

Key Ratios	June 30, 2014	June 30, 2015
CASA Ratio	25.38%	23.04%
Gross NPA Ratio	1.78%	1.96%
Net NPA Ratio	0.97%	1.22%
Provision Coverage Ratio	79.07%	71.87%
Credit/Deposit Ratio	78.58%	78.57%
ROA (Q1 FY 2016 - Annualised)	1.39%	1.16%
ROE (Q1 FY 2016 - Annualised)	15.21%	11.61%

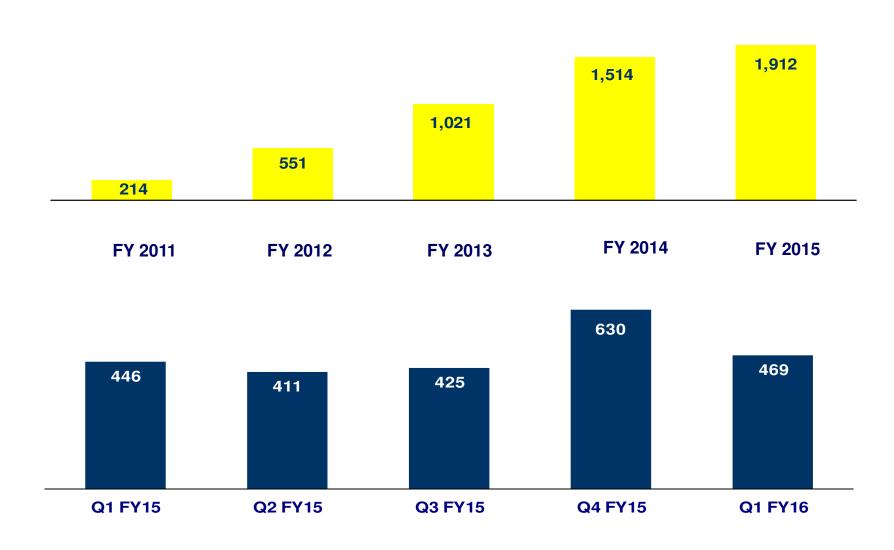
<sup>1:</sup> Total Income includes INR 304 mn impact of Interest on Tax Refund
2: Includes one-off Treasury gains of INR 216 mn on sale of HTM securities transferred to AFS/HFT

DCB Bank Limited

## **Growth in Profits**

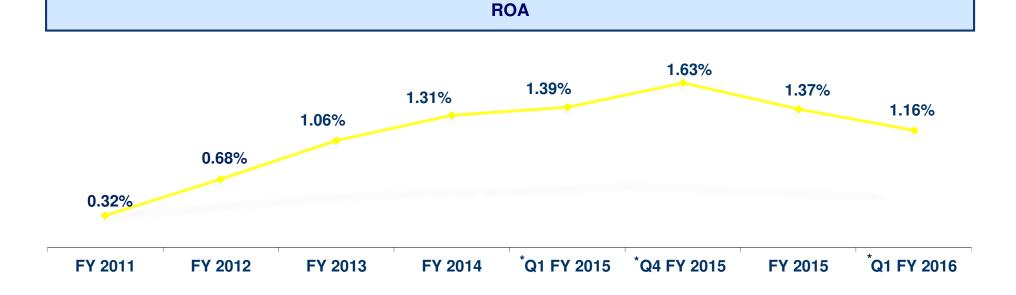


Net Profit \* INR mn

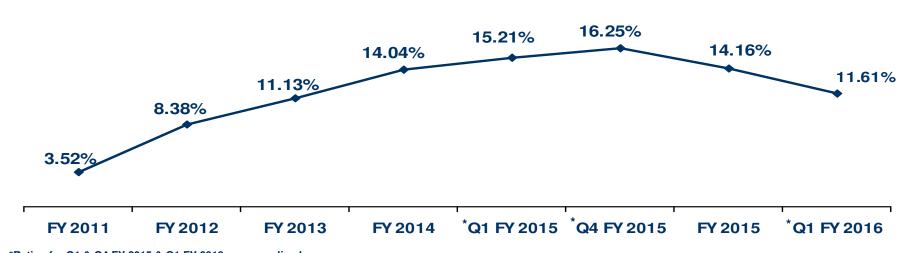


## **ROA and ROE**

# **DCB BANK**



## **ROE**



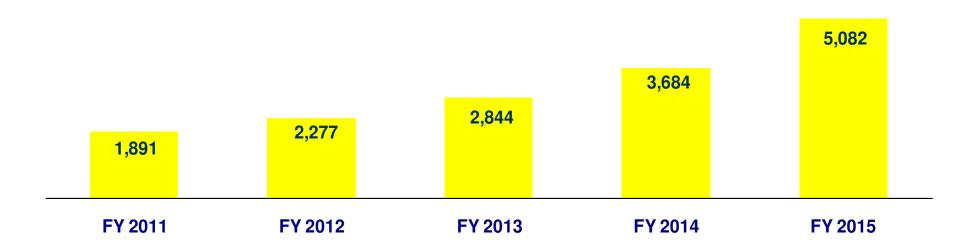
7

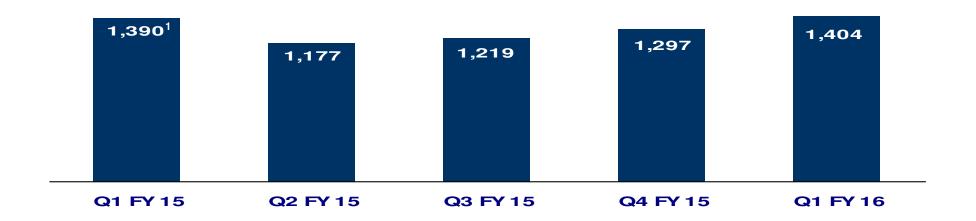
## **Net Interest Income**





**INR** mn

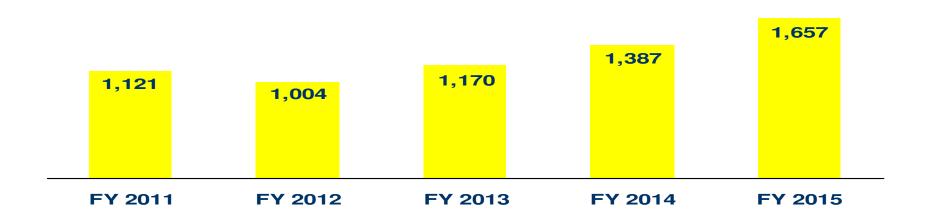


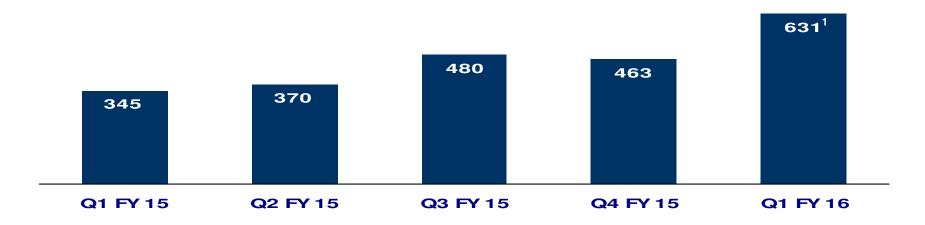


## **Other Income**



Other Income INR mn

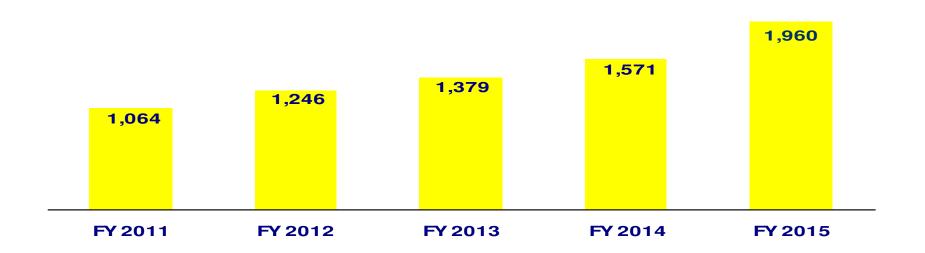


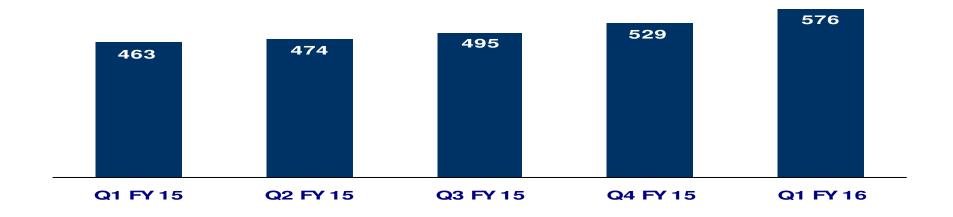


## **Staff Cost**

# **DCB BANK**

Staff Cost INR mn

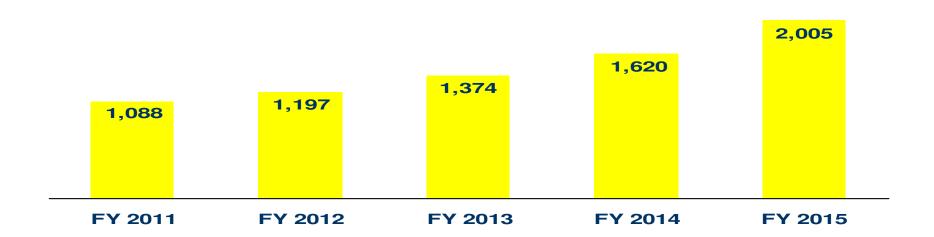


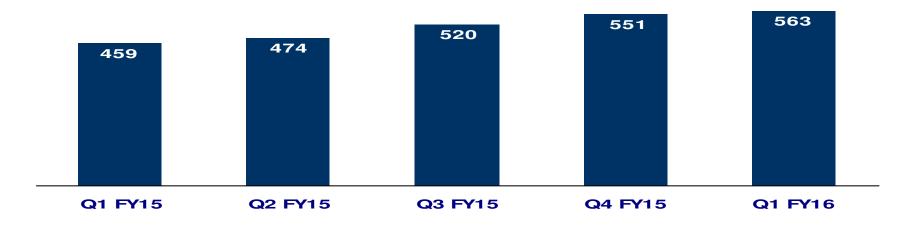


## **Other Cost**

# **DCB BANK**

Other Cost INR mn



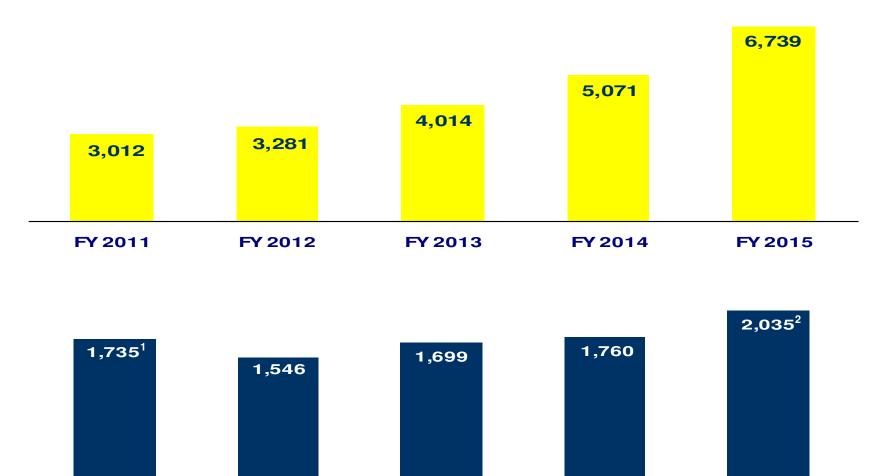


## **Operating Income**

# **DCB BANK**

Q1 FY16





Q1 FY15

**Q2 FY15** 

**Q4 FY15** 

**Q3 FY15** 

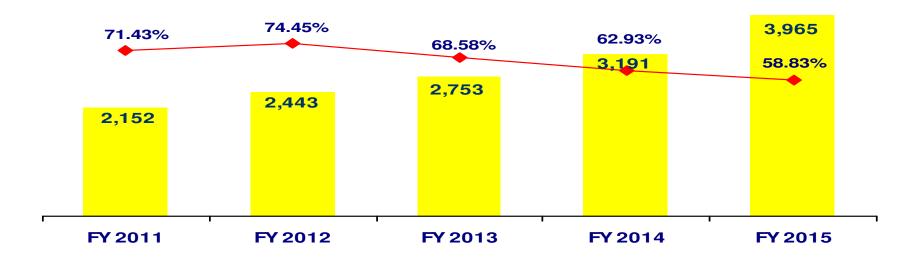
<sup>1:</sup> Includes INR 304 mn impact of Interest on Tax Refund

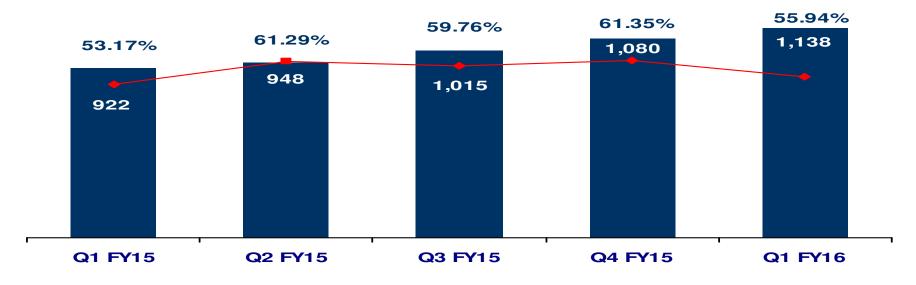
<sup>2:</sup> Includes one-off Treasury gains of INR 216 mn on sale of securities transferred from HTM to AFS/HFT

## **Cost to Income**

# **DCB BANK**

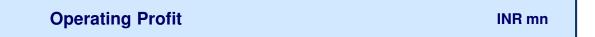




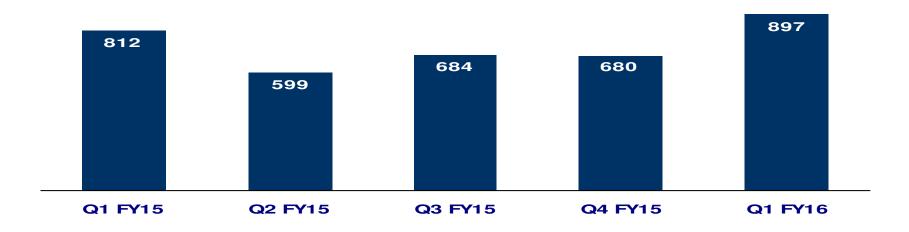


# **Operating Profit**



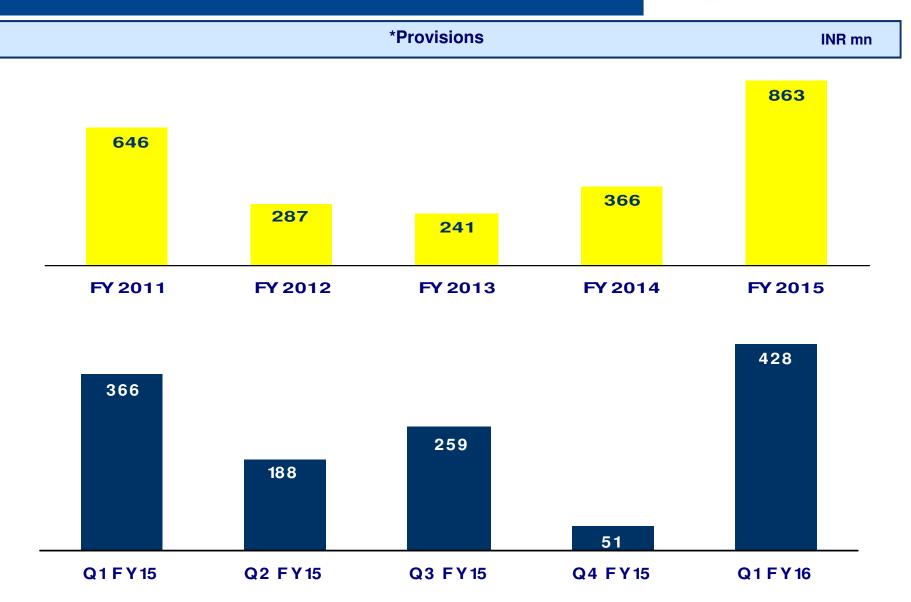






## **Provisions**

# **DCB BANK**



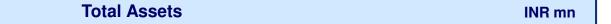
## **Business Trends**

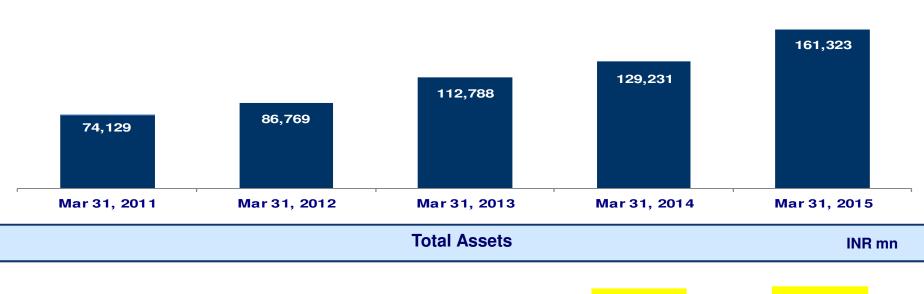


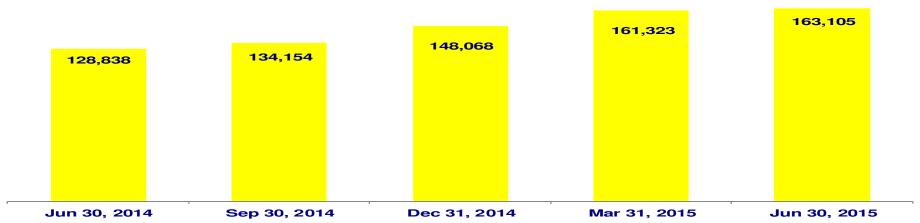
INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	June 30, 2015
CASA	19,755	20,347	22,716	25,813	29,501	30,569
Retail TD <sup>1</sup>	27,085	34,320	43,845	55,945	73,938	78,691
NRI Total Deposits	1,815	3,084	5,222	8,303	11,297	12,205
Mortgages	10,811	15,510	23,980	31,293	44,585	47,096
CV <sup>2</sup>	727	1,048	1,132	1,715	2,639	2,984
SME / MSME <sup>3</sup>	10,073	14,038	14,877	13,497	13,189	12,417
AIB <sup>4</sup>	8,502	8,014	7,651	11,529	16,073	16,402
Corporate Banking	11,153	11,941	15,658	20,945	24,282	21,586

## **Balance Sheet**





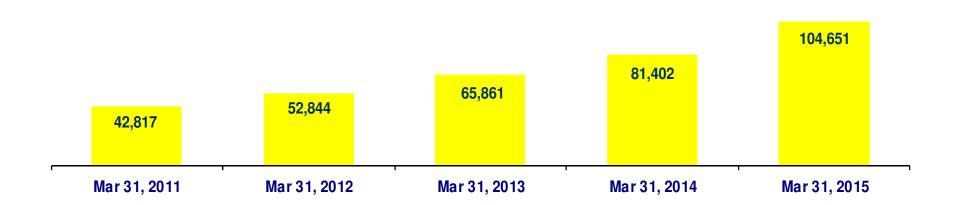




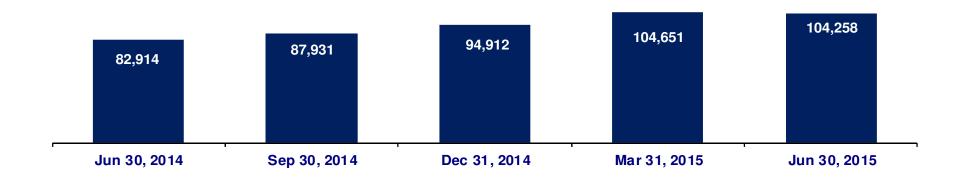
## **Balance Sheet**



Net Advances\* INR mn



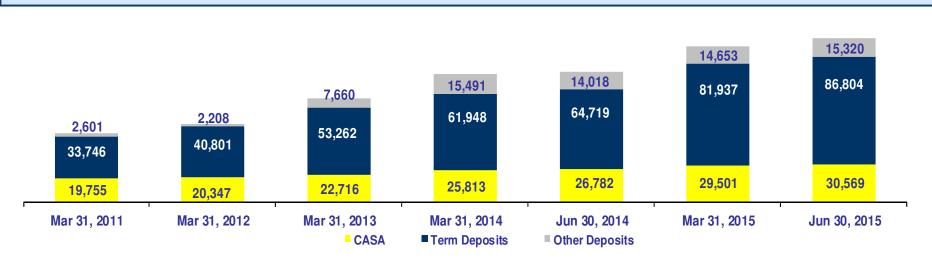
Net Advances\* INR mn



## **Build Stable Deposit Base**



**INR** mn



**Deposits** 

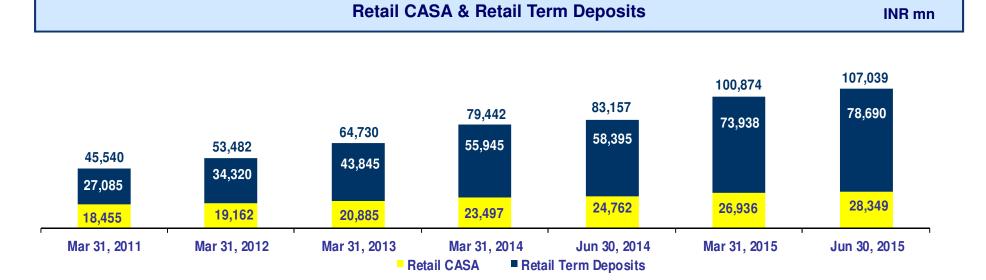
INR mn	Mar 31,	Mar 31,	Mar 31,	Mar 31,	Jun 30,	Mar 31,	Jun 30,
	2011	2012	2013	2014	2014	2015	2015
Total Deposits	56,102	63,356	83,638	103,252	105,519	126,091	132,693

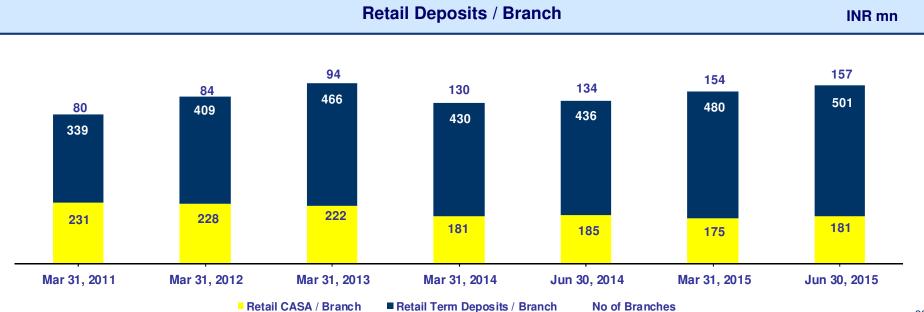
	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Mar 31, 2015	Jun 30, 2015
Retail Deposits Vs Total Deposits	81.17%	84.42%	77.39%	76.94%	78.81%	80.00%	80.67%
CASA %	35.21%	32.12%	27.16%	25.00%	25.38%	23.40%	23.04%

Access to low cost stable funding source to support Advances growth without undue reliance on volatile wholesale funding

## **Deposits Per Branch**

# **DCB BANK**

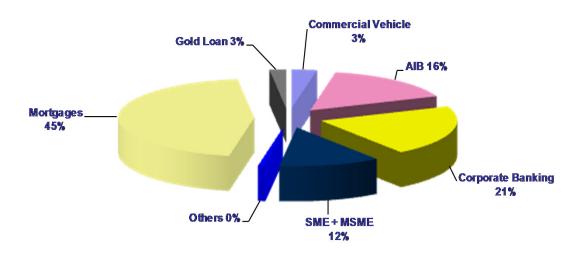




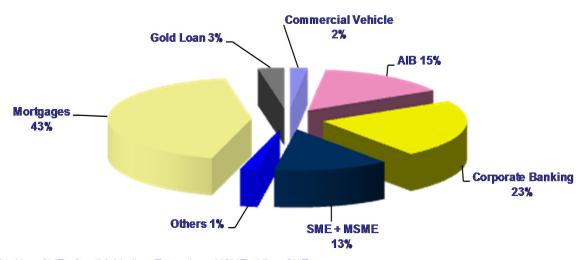
## **Diversified Portfolio**

# **DCB BANK**

## Portfolio\* as on Jun 30, 2015

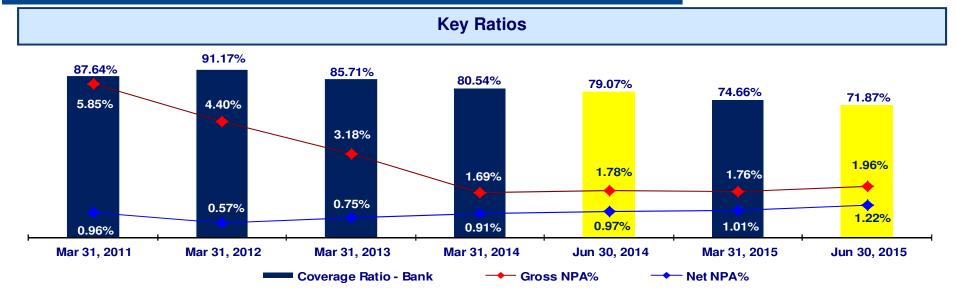


## Portfolio\* as on Mar 31, 2015



## **Strong Provision Coverage**





INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Mar 31, 2015	Jun 30, 2015
Mortgages	138	103	197	240	268	362	349
SME + MSME	110	141	576	873	900	273	284
Corporate	588	627	473	154	154	919	1,016
CV/CE/STVL*	452	322	253	36	44	88	70
PL**	1,293	1,196	620	3	3	2	1
Others	55	29	31	79	123	217	344
Gross NPA	2,636	2,418	2,150	1,385	1,492	1,861	2,064
Net NPA***	412	302	491	740	805	1,057	1,270

<sup>\*</sup>CV / CE / STVL represents Commercial Vehicle, Construction Equipment and Small Ticket Vehicle Loan

<sup>\*\*</sup>PL - Personal Loan

<sup>\*\*</sup>Net NPA = Gross NPA - (Balance in Interest Suspense account + DICGC/ECGC claims received and held pending adjustment + Part payment received and kept in suspense account + total provisions held)

DCB Bank Limited

# **Gross NPA Movement**

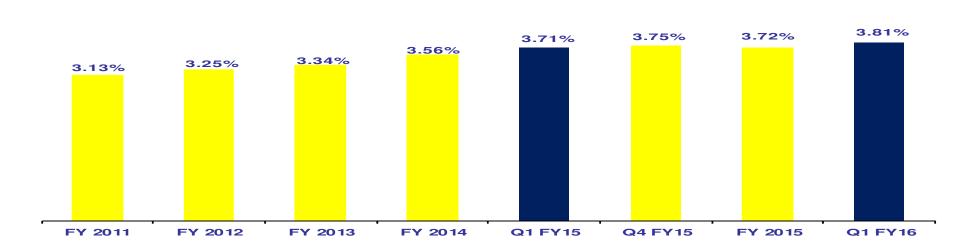
# **DCB BANK**

INR mn	Q1 2014-15	FY 2014-15	Q1 2015-16
Opening Balance of NPAs	1,385	1,385	1,861
Add:			
Fresh Slippages	235	1,706	571
Addition to Existing NPAs	5	33	1
Less:			
Recoveries	106	534	116
Upgradation	27	258	106
Write Offs / Sacrifice on OTS	-	471	147
Closing Balance of NPAs	1,492	1,861	2,064
Gross Slippage Ratio (annualised)	1.17%	2.11%	2.21%

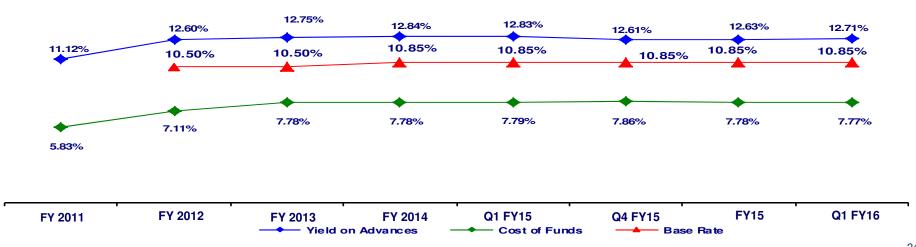
## Yield, Cost of Funds and NIM

# **DCB BANK**

## **Net Interest Margin**



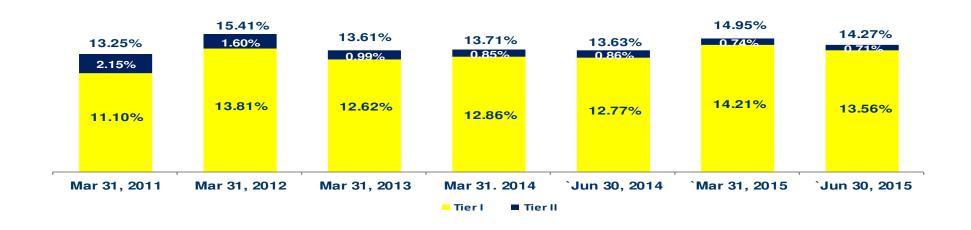
## **Yield on Advances, Base Rate & Cost of Funds**



## **Capital Adequacy**



## Capital Adequacy Ratios - Basel III



INR mn	Mar 31,	Mar 31,	Mar 31,	Mar 31,	Jun 30,	Mar 31,	Jun 30,
	2011	2012	2013	2014	2014	2015	2015
Risk Weighted Assets (RWA)	50,217	57,907	74,029	85,110	85,770	105,973	111,128

Capital Adequacy Ratio are under Basel III from September 30, 2013 (Prior period ratios are under Basel II)

## **Other Income**

# **DCB BANK**

INR mn	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	Q1 FY15	Q4 FY15	Q1 FY 16
Commission, exchange and brokerage	683	786	893	999	1,193	253	336	299
Sale of investments	253	118	139	225	277	43	68	284
Sale of land, buildings and other assets	11	(28)	(17)	(4)	(1)	(0)	(0)	(3)
Exchange transactions	90	69	72	57	76	12	22	31
Bad Debt Recovered	6	10	53	75	90	33	27	11
Miscellaneous income	78	49	30	35	22	3	10	9
Total	1,121	1,004	1,170	1,387	1,657	344	463	631

# **Treasury**

# **DCB BANK**

INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	Jun 30, 2015
SLR	17,512	20,219	24,332	28,072	34,750	36,286
Non-SLR	5,439	4,959	9,255	8,270	9,956	9,194
Total Investments*	22,951	25,178	33,587	36,342	44,706	45,480
нтм	18,847	20,845	23,606	26,637	32,651	31,899
AFS	3,029	3,541	5,155	7,684	9,484	12,498
HFT	1,075	792	4,826	2,021	2,571	1,083
Total Invtmnts*	22,951	25,178	33,587	36,342	44,706	45,480

Modified	Mar 31,	Jun 30,				
Duration	2011	2012	2013	2014	2015	2015
AFS+HFT	0.45	0.61	0.77	0.34	1.32	1.11

<sup>\*</sup> Total Investment - Represents Net investments (HTM – Held To Maturity, AFS – Available For Sale, HFT – Held For Trading)

## **Balance Sheet**

# **DCB BANK**

INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Mar 31, 2015	Jun 30, 2015
Shareholder's Equity	6,215	8,614	10,031	11,540	11,990	15,886	16,391
Deposits	56,102	63,356	83,638	103,252	105,519	126,091	132,693
Borrowings <sup>1</sup>	8,607	11,235	15,256	8,602	5,955	11,638	5,932
Other Liabilities & Provisions <sup>1</sup>	3,205	3,565	3,863	5,839	5,374	7,708	8,089
Cash, Inter-bank, etc	4,871	4,566	8,833	6,896	6,599	7,192	8,710
Investments	22,951	25,178	33,587	36,342	35,402	44,706	45,480
Advances	42,817	52,844	65,861	81,402	82,914	104,651	104,258
Fixed Assets	1,275	1,846	2,395	2,386	2,355	2,367	2,468
Other Assets	2,215	2,335	2,114	2,205	1,567	2,408	2,189
Credit Deposit Ratio	76.32%	83.41%	78.74%	78.84%	78.58%	83.00%	78.57%

INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Mar 31, 2015	Jun 30, 2015
CASA	19,755	20,347	22,716	25,813	26,782	29,501	30,569
Other Deposits	36,347	43,009	60,922	77,439	78,737	96,590	102,124
Total Deposits	56,102	63,356	83,638	103,252	105,519	126,091	132,693
CASA Ratio	35.21%	32.12%	27.16%	25.00%	25.00%	23.40%	23.04%

## **Profit & Loss**

# **DCB BANK**

INR mn	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015
Net Interest Income	1,891	2,277	2,844	3,684	5,082
Other Income	1,121	1,004	1,170	1,387	1,657
Operating Income	3,012	3,281	4,014	5,071	6,739
Operating Expenses	(2,152)	(2,443)	(2,753)	(3,191)	(3,965)
Operating Profit	860	838	1,261	1,880	2,774
Provisions other than Tax	(646)	(287)	(240)	(366)	(694)
Profit Before Tax	214	551	1,021	1,514	2,080
Tax	0	0	0	0	168
Profit After Tax	214	551	1,021	1,514	1,912
Cost Income Ratio	71.43%	74.45%	68.58%	62.93%	58.83%

## **Profit & Loss**

# **DCB BANK**

INR mn	Q1 FY15	Q2 FY15	Q3 FY15	Q4 FY15	Q1 FY16
Net Interest Income	1,390	1,177	1,219	1,297	1,404
Other Income	345	370	480	463	631
Operating Income	1,735	1,547	1,699	1,760	2,035
Operating Expenses	(922)	(948)	(1,015)	(1,080)	(1,138)
Operating Profit	812	599	684	680	897
Provisions Other than Tax	(229)	(138)	(184)	(143)	(180)
Profit Before Tax	583	461	500	537	716
Tax	(137)	(50)	(75)	93	(248)
Profit After Tax	446	411	425	630	469
Cost Income Ratio	53.17%	61.29%	59.76%	61.35%	55.94%

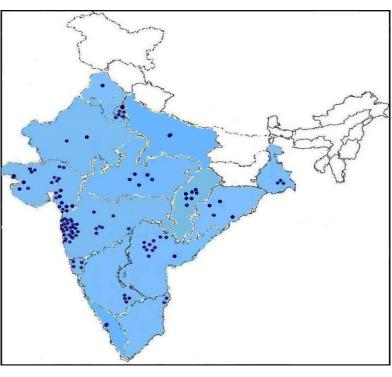
# **DCB BANK**

## **Business Strategy**

# Steady growth Branch Network - June 30, 2015 DCB BANK

## **Branch Network**

State	Branches
ANDHRA PRADESH	5
CHATTISGARH	6
GOA	4
GUJARAT	24
HARYANA	4
KARNATAKA	4
KERALA	1
MADHYA PRADESH	13
MAHARASHTRA • Mumbai & suburbs	38 <i>27</i>
NEW DELHI	7
ODISHA	14
PUNJAB	8
RAJASTHAN	6
TAMIL NADU	6
TELANGANA	12
UTTAR PRADESH	2
WEST BENGAL	3



At a Glance			
Branches	157		
ATMs	343		
**Network	35,000 +		

Particulars	No. of Branches	%	
Metro	53	33	
Urban	23	15	
Semi Urban	45	29	
Rural	36	23	
Total	157	100	

<sup>\*</sup> Branch locations as shown on the map are approximate may not represent the exact location

<sup>\*\*</sup> Tie up with Euronet enables DCB Bank customers to access VISA ATMs across the world

## **Comprehensive Products and Services**

# DCB BANK

### **Retail Banking**

### **Deposit Products:**

- Current and Savings
- Term Deposits
- NRI Deposits
- Corporate Salary
- POS Terminals
- Lockers

#### Cards:

- ATM Card
- Debit Card
- Gift Card
- Secured Card
- Credit Card\*
- Co-branded Prepaid Card

### Payments:

- Remittances
- Bill / Utility Payments
- RTGS / NEFT
- On-line ShareTrading/ Demat
- Tax Payments
- Visa Money Transfer

### Loans:

- Auto Loans\*
- Commercial Vehicle
- Construction Equipment\*
- Loan Against Gold
- Home Loans
- Loan Against Property
- Loan Against Shares
- Tractor Loans

### **Wealth Management:**

- Mutual Funds
- Life Insurance and General Insurance

#### Services:

- 24/7 Phone Banking
- Any Branch Banking

### **Privilege Banking**

### **Internet Banking**

### **Mobile Banking**

### SME, Corporate Banking, NBFCs, Co-operative Banks

- Current Account
- Trade Current Account
- Working Capital
- Term Loans
- Supply Chain
- Portfolio Buyout
- Import /Export
- Bills Collection
- Foreign Exchange
- Letters of Credit
- Guarantees

- Cash Management\*\*
- RTGS /NEFT
- Internet Banking

## Treasury, NBFCs, Co-operative Banks

- Statutory Reserves Management
- Liquidity Management
- Trading in Government Securities
- Foreign Exchange
- Corporate Bonds
- CDs
- Equity Investment

DCB Bank offers a comprehensive range of products and services

DCB Bank Limited

33

<sup>\*</sup>Offered to existing customers. \*\* DCB Bank has a tie up with HDFC Bank and Axis Bank to provide customers with cash management facilities at over 500 locations across India.

## **Business Strategy**



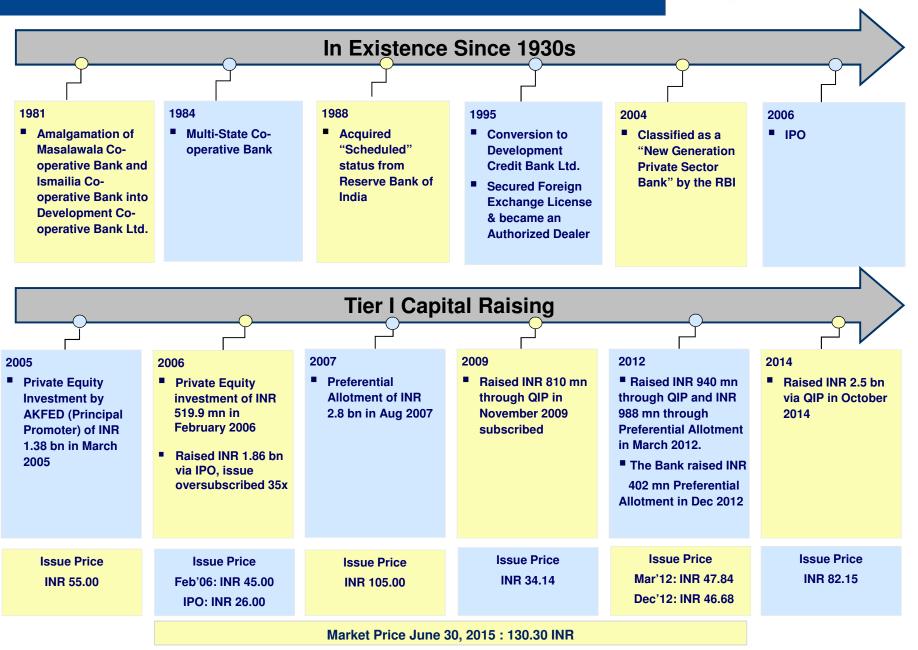
- Rely mainly on Retail Deposits (Term, CASA) for funding. Focus on branch expansion in Tier 2 to Tier 6.
- Grow Retail Mortgages, MSME, SME, Commercial Vehicle, Tractors, Gold Loans, mid-Corporate and Agri Loans. Create a diversified portfolio. Limit unsecured lending and lumpy exposures.
- Increase fee income by cross selling insurance, mutual funds, trade and cash management
- Continuously strengthen credit processes, portfolio management and recoveries
- Relentless focus on Liquidity, Costs, Operational Risks, People and Customer Service. Improve continuously

# **DCB BANK**

## **Overview**

## **Key Milestones**

# DCB BANK



## Strong Investor Profile

# DCB BANK

## **Shareholding Pattern June 30, 2015**



Shareholding Pattern



<sup>\*\*</sup>Includes Clearing Members (0.46%), Non Resident Indians (2.73%), Foreign Corporate Bodies (2.11%) & Directors & their relatives (0.46%)

Key Non Promoter Shareholders June 30, 2015	% to Capital
Tano Mauritius India FVCI II	4.64
PI Opportunities Fund - 1	2.79
Ambit Corporate Finance Pvt. Ltd.	2.58
DSP Blackrock Micro Cap Fund	2.24
WCP Holdings III	2.11
Sundaram Mutual Fund A/c Sundaram Select Midcap	1.92
Tata Capital Financial Services Ltd.	1.69
Bajaj Allianz Life Insurance Co. Ltd.	1.67
Axis Mutual Fund Trustee Ltd. A/c Axis Mutual Fund A/C Axis Midcap Fund	1.37
DNB Fund A/C DNB Fund Asian Small Cap	1.14
Satpal Khattar & Shareen Khattar	1.12
Sundaram Mutual Fund A/c Sundaram SMILE Fund	1.05
HDFC Ltd.	1.00



Aga Khan Fund for Economic Development

- DCB Bank is promoted by the Aga Khan Fund for Economic Development (AKFED) <a href="http://www.akdn.org/akfed">http://www.akdn.org/akfed</a>
- AKFED is an international development enterprise. It is dedicated to promoting entrepreneurship and building economically sound companies
- AKFED operates as a network of affiliates with more than 90 separate project companies employing over 47,000 people.
   The Fund is active in 17 countries in the developing world

<sup>\*\*\*</sup>Institutions includes 16.18% held by FII & FPI

# **Experienced Board**



4

### Nasser Munjee Non- Executive Chairman

Ex-Executive Director – HDFC, instrumental in setting up IDFC. Sits on 12 Corporate Boards in India including HDFC, Tata Motors, etc.

Amin Manekia	Pioneered in concept of automatic beverage vending machines in India. More than 20 years in various capacities in different institutions of AKDN for the social-economic uplift of the poor.
Altaf Jiwani	With expertise in Foreign Exchange, Risk Management and Trade Finance. He is currently on the Board of Phillips Carbon Black Limited.
C. Narasimhan	A professional Banker. With SBI, held very senior level responsibilities across all important functions. He was a permanent invitee of SBI's Central Board and Audit Committees and on the Boards of SBI Group Cos.
Imran Contractor	Qualified Chartered Accountant and Cost Accountant. Advisor to several Corporate Managements and High Net worth Individuals on investment strategy and acted as consultant to reputed Mutual Fund.
Jamal Pradhan	A Commerce Graduate with specialization in the areas of exports and small scale industry. He is a promoter director of Pradhan Mercantile Private Limited and has experience of over two decades in export and small & medium manufacturing industry.
Keki Elavia	Rich experience in accounting, audit and finance. Partner of over 37 years with M/s. Kalyaniwala & Mistry, a C. A. firm. Independent Director on the Boards of several corporate entities and boards of Public Trusts.
Murali M Natrajan	Standard Chartered Bank, Citibank, American Express – *29 years experience.
Managing Director & CEO	
Nalin Shah	Retired partner of Deloitte Haskins & Sells and S. B. Billimoria Co. Member of Expert Advisory Committee and Past member of Accounting Standards Board of ICAI and Company Law Committee of the Bombay Chamber of Commerce & Industry.
Rupa Devi Singh	A graduate in Science, a post-graduate in law from the University of Delhi and holds CAIIB. She has over 35 years of experience in areas of Commercial Banking, Project Structuring, Infrastructure, etc. She was the founder Managing Director and CEO of Power Exchange India (PXIL).
Shaffiq Dharamshi	A MSc Graduate in Economics with specialization in Risk Management. He is currently working with AKFED as Head of Banking.
S. Sridhar	Retired as Chairman and Managing Director of Central Bank of India. Has also served as the Chairman and Managing Director of National Housing Bank (NHB) and Executive Director of EXIM Bank. Started career with SBI.
Suhail Nathani	Founder Partner of Economic Laws Practice, a law firm. Serves as an Independent Director on the Board of Phoenix Mills, etc.

<sup>\*</sup> Worked in India & Abroad

## **Strong Management Team**

### **Aditya Prasad**

Chief Compliance Officer
Saudi Investment Bank, Axis Bank, State Bank
of India – \*29 yrs exp.

### **Atal Agarwal**

Head-Corporate Banking, FIG & Investment Bkg RBS, Citibank, DSP Merrill Lynch, Barclays Capital – 25 yrs exp.

### Hamsaz Vasunia

Head - Human Resource EMMAY HR Services Ltd., WNS Global Service - 15 yrs exp.

### Rajesh Verma

Head - Treasury
State Bank of India – \*29 yrs exp.

#### Krishna Ramasankaran

Head Credit – Retail Assets
Fullerton India Credit Company Ltd., Citicorp
Finance (I) Ltd., Ashok Leyland Ltd.-19 yrs exp.

#### **Narendranath Mishra**

Head - AIB ICICI Bank & Rallis India – 15 yrs exp.

#### **Sukesh Bhowal**

Head - Mortgages
Times Bank Ltd., HSBC Ltd, Citibank & HDB
Financial Service Ltd. – 18 yrs exp.

#### **Hemant Barve**

Company Secretary
Wallace Flour Group, Union Bank of India &
Ritchie Steuart Investments – 40 yrs exp.

#### Ajay Mathur

Head – Collections & Commercial Vehicles CGSL & Citibank – 21 yrs exp.

#### T Anuradha

#### **Chief Internal Auditor**

ING Vysya Bank & Price Waterhouse Coopers - 15 yrs exp.

#### **Bharat Sampat**

Chief Financial Officer
ABN Amro Bank, Standard Chartered Bank,
ANZ Grindlays Bank, Hoechst - \*29 yrs exp.

### Murali M. Natrajan

Managing Director & CEO Standard Chartered Bank, Citibank, American Express – \*29 yrs exp.

#### R. Venkattesh

Head - HR, IT & Operations Standard Chartered Bank, ANZ Grindlays Bank, Hindustan Petroleum – 24 yrs exp.

#### **Damodar Agarwal**

Head – Alternate Channels & Retail Securitization ICICI Bank Ltd., BGF Ltd. – 18 yrs exp.

### Pankaj Sood

Head – Liability Products, TPD & TCB\*\* IDBI Bank – 17 yrs exp.

### Sameer Singh Jaini

Chief Technology Officer
Wipro Technologies, Infosys Ltd., Kotak Bank
Ltd., Citibank, UTI & Tata Steel – 19 yrs. exp.

## DCB BANK

### **Abhijit Bose**

Head – Retail Assets & Strategic Alliances Standard Chartered Bank, Citibank, Eldeco Housing Industries & GIC Housing-\*23 yrs exp.

#### **Gauray Mehta**

Head – Marketing, Investor Relations & PR HSBC, Convergys, GE Capital & Taj Group of Hotels – 19 yrs exp.

#### J. K Vishwanath

Chief Credit Officer
Fullerton India, Citigroup & Eicher Group
– 19 yrs exp.

#### **Kamala Kant Pandey**

Head – Channel Sales & Emerging Markets
Birla SunLife Distribution Ltd., ITC Welcomgroup
Hotels, TATA BP Solar India Ltd. - 20 yrs exp.

### **Praveen Kutty**

Head – Retail & SME Banking Citibank – \*24 yrs exp.

### Manoj Joshi

Head – Trade Finance ICICI Bank, Epcos Ferrites & Uniworth Group – 19 yrs exp.

#### **Ravi Kumar**

Chief Operating Officer
Samba Financial Group, Ernst & Young – \*18
yrs exp.

#### Sridhar Seshadri

Financial Controller ICICI Bank, Syndicate Bank & SBI – 32 yrs exp.`

<sup>\*\*</sup>TPD – Third Party Distribution & TCB – Traditional Community Banking \*Work



	Dec 31, 2012	Mar 31, 2013	Sep 30, 2013	Dec 31, 2014	Jun 30, 2015		
Crisil	Crisil						
Certificate of Deposits	A1	A1+	A1+	A1+	A1+		
* Short - Term Fixed Deposits	-	-	A1+	A1+	A1+		
ICRA							
Fixed Deposits	-	-	-	A1+	A1+		

<sup>\*</sup>Short-Term Fixed Deposits Programme (with a contracted maturity of upto one year)



# Thank you

To receive investor updates from DCB Bank Ltd., write in at <a href="mailto:investorrelations@dcbbank.com">investorrelations@dcbbank.com</a>. Do let us know of any change in your contact details on the same email ID.