

January 29, 2016

The National Stock Exchange of India Limited

Exchange Plaza, Fifth Floor Plot no. C/1, G- Block Bandra Kula Complex Bandra (E), Mumbai – 400051 **The BSE Limited** 15<sup>th</sup> Floor, P J Towers Dalal Street, Mumbai - 400001

Sub: -Outcome of Board Meeting

Dear Sir/ Madam,

This is to inform you that the Board of Directors of the Company at its meeting held on January 29, 2016 has approved the un-audited financial results of the Company for the quarter and nine months ended December 31<sup>st</sup>, 2015 along with Limited Review Report pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

You are requested to take note of the same.

Yours faithfully

For DEN Nerworks Limited

(Company Secretary) Membership no. F6887

Encl: As stated above.

# Deloitte Haskins & Sells

Chartered Accountants 7th Floor, Building 10, Tower B DLF Cyber City Complex DLF City Phase-II Gurgaon - 122 002, Haryana India

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### INDEPENDENT AUDITORS' REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

## TO THE BOARD OF DIRECTORS OF DEN NETWORKS LIMITED

- 1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of **DEN NETWORKS LIMITED** ("the Company") for the quarter and nine months ended 31 December, 2015 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard for Interim Financial Reporting (AS 25), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 4. We draw attention to note 4 of the Statement wherein it is stated that the Digital Addressable System (DAS) subscription fee has not yet been finalised and the revenue on account of the same has been recognised based on certain estimates which in the management's view are reasonable. Our report is not qualified in respect of this matter.

For **DELOITTE HASKINS & SELLS** 

Chartered Accountants (Firm's Registration No. 015125N)

JITENDRA AGARWAL

**Partner** 

(Membership No. 87104)

NEW DELHI, 29 January, 2016

Bridge Jacobson

DEN Networks Limited
CIN: L92490DL2007PLC165573
Registered Office: 236, Okhla Industrial Estate, Phæe-III, New Delhi - 110020
STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER, 2015

	[4] Less (Face value Rs. 10/-) (not annualised)     (a) Basic EPS     (b) Diluted EPS     [5] See accompanying notes to the unaudited financial results	13 Reserves excluding revaluation reserves as per balance sheet of previous accounting year	12 Paid-up Equity Share Capital (Face value Rs. 10/-)	11 Profit / (Loss) after tax (9-10)	10 Share of Minority Interest	9 Net profit / (loss) from ordinary activities after tax (7-8)	8. Tax expense	7. Profit / (loss) after finance costs (5-6)	6. Finance costs	5. Profit / (Loss) before finance costs (3+4)	4. Other income	Profit / (Loss) from operations before other income and finance costs (1-2)	(a) Content cost (b) Placement fees (c) Subscription share/ charqes (d) Employee benefits expense (e) Cost of traded items (f) Depreciation and amortisation expenses (g) Other expenses	2. Expenses	(a) Income from operations (b) Other operating income Total Income from properties (Total)	1. Income from Operations	Particulars
	(2.71) (2.71)		17,820	(4,837)	1,488	(3,349)	1,241	(2,108)	1,973	(135)	1,170	(1,305)	13,194 1,052 (85) 3,101 (1) 5,604 13,658 36,523	35,210	35,022 196		3 months ended 31.12.2015 (Unaudited)
	(4.22) (4.22)	ı	17,820	(7,523)	366	(7,157)	515	(6,642)	2,125	(4,517)	1,858	(6,375)	13.677 734 22 3.535 5,248 10.288 <b>33,504</b>	27,129	26,890 239		Preceeding 3 months ended 30.09.2015 (Unaudited)
	(3.51)		17,820	(6,260)	692	(5,568)	818	(4,750)	2,341	(2,409)	2,384	(4,793)	11.006 886 2,629 4,821 12.332 31,674	26,881	26,356 525		Correspone months in the property year 31.12.
	1) (9.85) 1) (9.85)	1	17,820	)) (17,549)	2,067	(15,482)	8 2,103	(13,379)	5,925	)) (7,454)	5,699	3) (13,153)	2.692 10,051 15,858 2 32,982 102,060	88,90			Consolidated  Inding 3 Year to date ended figures for the evious current period ended 2014 31.12.2015 (Unaudited)
New Delhi	20R		17,820	(8,193)	7 2,144	2) (6,049)	1,938	(4,111)	6,593	2,482	6,496	(4,014)	32.539 1.981 6.278 8,058 8,058 1.3852 27,240 89,948	80°, 30°, 44°			Year to date figures for the previous period ended 31.12.2014 (Unaudited)
	(8.08) (8.08)	153,167	17,820	(14,401)	\$ 2,237	(12,164)	3,362	.) (8,802)	8,230	(572)	8,782	(9,354)	46.452 2.660 6.370 11,070 10 18.595 37,140 122,318	112,964			Previous Year ended 31.03.2015 [Audited]
	(0.80)		17,820	.) (1,432)	,	(1,432)		(1,432)	1,803	371	1,483	(1,112)	5.325 3.589 1.319 1.867 1,867 3,566 6,284 23,842	22,730			3 months ended 31.12.2015 (Unaudited)
	0) (3.44) 0) (3.44)	1	17,820	2) (6,128)	1	2) (6,128)	ı	2) (6,128)	3 1,968	(4,160)	3 2,650	2) (6,810)	9.151 6.913 1.425 2 2.328 7 760 6 3.264 4 6.60 30,001	23,191			d Preceeding 3 months ended 30.09.2015 (Unaudited)
	(2.75) (2.75)		17,820	) (2,718)		(2,718)	(41)	) (2,759)	2,159	) (600)	2,610	) (3,210)	5.132 4.400 1.299 1,460 331 2,827 5,694 <b>21,143</b>	17,933			Corresponding 3 months ended in the previous year 31.12.2014 (Unaudited)
	5) (6.91) (6.91)	,	17,820	3) (12,322)	ſ	8) (12,322)	1) (131)	)) (12,453)	9 5,453	(7,000)	7,098	)) (14,098)	22.423 16.091 4.270 6.463 1 3.557 7 9.839 1 18.328 80,671	66,573			Standalone  7 Year to date date for the figures for the year current period dia (Unaudited)
	1) (3.32) 1) (3.32)	1	0 17,820	2) (5,912)	(	2) (5,912)	1) (389)	3) (6,301)	3 6,157	)) (144)	8 7,200	3) (7,344)	16,362 14,752 1 14,752 3 4,313 7 2,473 9 8,030 9 15,018 7 70,863	63,519			Year to date figures for the previous period ended 31.12.2014 (Unaudited)
	(6.22) (6.22) (6.22)	147,094	17,820	(11,081)		(11,081)	9) (296)	.) (11,377)	7,655	(3,722)	9,684	(13,406)	24,709 20,950 11,331 6,120 2,751 10,868 21,340 98,069	84,663			Previous Year ended 31.03.2015 (Audited)

DEN Networks Limited

CIN: 192490DL2007PLC165673

Registered Office: 236, Okhia Industrial Estate, Phase-III, New Delhi - 110020

STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER, 2015

Segment wise Revenue, Results and Capital Employed for the quarter and nine months ended 31 December, 2015.

			Consolidated	dated					Stand	Standalone		(Rs. in Lakhs)
Particulars	3 months ended 31.12.2015 (Unaudited)	Preceeding 3 months ended 30.09.2015 (Unaudited)	Preceeding 3 Corresponding 3 months ended months ended in 30.09.2015 the previous (Unaudited) year 31.12.2014 (Unaudited)	Year to date figures for the current period ended 31.12.2015 (Unaudited)	Year to date figures for the previous period ended 31.12.2014 (Unaudited)	Previous Year ended 31,03,2015 (Audited)	3 months ended 31.12.2015 (Unaudited)	Preceeding 3 months ended 30.09.2015 (Unaudited)	Corresponding Year to date 3 months ended figures for the in the previous current period year ended 31.12.2014 (Unaudited) (Unaudited)	Year to date figures for the current period ended 31.12.2015 (Unaudited)	Year to date figures for the previous period ended 31.12.2014 (Unaudited)	Previous Year ended 31.03.2015 (Audited)
Segment Revenue (a to c) (a) Cable distribution network	32.643	26.306	25.855	84.895	84 658		21.534	892 CC	912 21	54 025	63.052	200 E8
(b) Broadband	1,196	823	217	2,539	467	111,345	1.196	22,308 823	217	2,547	467	810
(c) Soccer	1,379	, (	608	1,473	809	808		, (	, ,	****	, 4	
Total	35,218	27,129	26,881	88,907	85,934	112,964	22,730	23,191	17,933	66,573	63,519	84,663
Other unaflocable revenue	1,170	1,853	2,384	5,699	6,496	8,782	1,483	2,650	2,610	7,098	7,200	9,684
Total Revenue	36,388	28,987	29,265	94,606	92,430	121,746	24,213	25,841	20,543	73,671	70,719	94,347
Segment Results (a to c)												
Profil/ (Loss) before tax and finance cost from each segment (a) Cable distribution network	3.264	(3,211)	(35)	(3,456)	3,519	(43)	845	(4.503)	(1.972)	(7.867)	(4.184)	(8.700)
(b) Broadband (c) Soccer	(1,957)	(2,307) (857)	(1,237) (2,521)	(6,215) (3,482)		<b>4</b> 4	(1,957)		(1,238)			
Total	(1,305)	(6,375)	(4 793)	(13,153)			(1,112)	(6,810)	(3,210)	(14,098)	(7,344)	(13,406)
Less: i. Finance costs	1,973	2.125		5.925	5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5	8 230	1 803	0	7 1 5 6	5 5 5 7	n A N	ئ د م
ii. Other unallocable expenditure (net of unallocable income)	(1,170)		(2,384)	(5,699)			(1,483)		(2,610)			(9,684)
Total Profit (Loss) before tax	(2,108)	(6,642)	(4 750)	(13,379)			(1,432)	_	(2,759)	2		2
Capital Employed												
Segment Assets - Segment Liabilities												
(a) Cable distribution network	146,739	139,657	118,882	146,739	118,882	118,766	137,171	131,796	107,003	137,171	107.003	110.014
(b) Broadband	(12,033)	(9,965)	(3,029)	(12,033)	(3,029)		(12,033)		(3,029)		-	
(d) Unallocated	(6,586)		(2,325)	(6,586)			•		,			
Total	155 570	751,25	65,924	27,409	65,924		27,409	32,151	65,924	27,409	65,924	60,204
Private and the state of the st	133,329	158,045	179,452	155,529	179,452		152,547	153,981	169,898	152,547	169,898	164,868
			<u>}</u>									



### Notes to the consolidated financial results:

- 1 The Standalone unaudited financial results of the Company for the quarter and nine months ended 31 December, 2015 have been reviewed by the Audit Committee of the Board and have been approved by the Board of Directors at their respective meetings held on 29 January, 2016.
- During the year 2013-14, the Company had raised funds of Rs. 96,082 lakhs by way of Qualified Institutional Placement (QIP) and Preferential Issue of Equity Shares.

The utilization of the above proceeds are as follows:-

Particulars	Amount (Rs. in lakhs)
a. Utilization for implementation of DAS, broadband and other infrastructure and services	52,090
b. Issue expenses incurred	2,795
c. Balance in bank, fixed deposit and mutual funds*	41,197
Total	96,082

- \* Includes Rs. 26,447 lakhs under lien as margin money with banks/ financial institution against letters of credit/ bank guarantees/ term loans.
- The Company has investments of Rs. 59,104.10 lakhs in subsidiary companies and joint venture companies. Of these, the Company has investment of Rs. 6,607.41 lakhs and has balances of loans/advances of Rs. 376.99 lakhs in various subsidiary companies whose Net Worth as at 31 December, 2015 has fully/substantially eroded. Of these, companies with investments aggregating to Rs. 940.14 lakhs and with balances of loans/advances of Rs. 30.44 lakhs, whose net worth is fully/substantially eroded have earned profits for the nine months ended 31 December, 2015. The management of the Company expects that these subsidiary companies will have positive cash flows to adequately sustain its operations in the foreseeable future. Having regard to the long term investment and strategic involvement no provision for diminution of these investments has been considered necessary.
- Pursuant to TRAI notification, Digital Addressable System (DAS) was implemented in metropolitan cities of the country in phase I with effect from 1 November, 2012 and in 38 other cities in phase II with effect from 1 April, 2013. The Company is in the process of finalising the subscription fee to be billed. Pending finalisation of such subscription fees, the Company has recognised subscription income on estimates based on market trends and negotiations with distributors/ local cable operators. Based on its review of such estimates on a regular basis management is of the view that any change arising in the subscription fee once finalised will not have significant impact on the revenue of the Company for the current period.
- 5 Previous period figures have been reclassified/ regrouped to conform to the classifications adopted in the current period.
- The audited standalone financial results have been submitted to the Stock Exchange where the Company's securities are listed and the same are also posted on the Company's website www.dennetworks.com
- 7 Following are the particulars of the Company on standalone financials:-

						(Rs. in lakhs)
Particulars	3 months ended 31.12.2015 (Unaudited)	Preceeding 3 months ended 30.09.2015 (Unaudited)	Correspondin g 3 months ended in the previous year 31.12.2014 (Unaudited)	Year to date figures for the current period ended 31.12.2015 (Unaudited)	31.12.2014	Previous Year ended 31.03.2015 (Audited)
Turnover	35,218	27,129	26,881	88,907	85,934	112,964
Profit Before Tax	(2,108)	(6,642)	(4,750)	(13,379)	(4,111)	(8,802)
Profit After Tax	(4,837)	(7,523)	(6,260)	(17,549)	(8,193)	(14,401)



For and behalf of Board of Directors for DEN Networks Ltd.

Sd/-

SAMEER MANCHANDA Chairman Managing Director DIN: 00015459

New Delhi 29 January, 2016

### Notes to the standalone unaudited financial results:

- 1 The Standalone unaudited financial results of the Company for the quarter and nine months ended 31 December, 2015 have been reviewed by the Audit Committee of the Board and have been approved by the Board of Directors at their respective meetings held on 29 January, 2016. The statutory auditors of the Company have carried out a limited review of these results.
- During the year 2013-14, the Company had raised funds of Rs. 96,082 lakhs by way of Qualified Institutional Placement (QIP) and Preferential Issue of Equity Shares.

The utilization of the above proceeds are as follows:-

Particulars	Amount (Rs. in lakhs)
<ul> <li>Utilization for implementation of DAS, broadband and other infrastructure and services</li> </ul>	52,090
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- 5 Previous period figures have been reclassified/ regrouped to conform to the classifications adopted in the current period.

New Delhi

For and behalf of Board of Directors for DEN Networks Limited

Sd/-

SAMEER MANCHANDA Chairman Managing Director DIN: 00015459

New Delhi 29 January, 2016