

Tata Motors sales continue growth trend in June 2015

Key Highlights:

- Passenger cars grew by 44%, largely led by Bolt and Zest sales
- Exports saw a strong growth of 32% in June 2015
- M&HCVs grew by 18% in June 2015

Mumbai, July 01, 2015: Tata Motors continued to witness strong growth in certain key segments as passenger cars (excluding UV's), M&HCV and Exports grew by 44%, 18% and 32%, respectively, year-on-year; with the total commercial and passenger vehicles sales (including exports) in June 2015 of 40,870 vehicles, a growth of 6% over 38,574 vehicles sold in June 2014. The company's domestic sales of Tata commercial and passenger vehicles for June 2015 were at 35,823 nos., growth of 3% over 34,760 vehicles sold in June 2014.

Cumulative sales (including exports) for the company for the fiscal are 116,511 nos., higher by 6% over 110,004 vehicles, sold last year.

Passenger Vehicles

In June 2015, Tata Motors passenger vehicles recorded an year-on-year growth of 30%, with sales of 10,281 nos., compared to 7,911 nos.

The growth trend was driven by the cars segment, specifically the new launches of Zest and Bolt and the new GenX Nano. The sales of the passenger cars in June 2015 were higher by 44% at 8,516 nos., compared to 5,933 nos., in June 2014. The UV sales declined by 11% at 1,765 nos., in June 2015.

Cumulative sales of all passenger vehicles in the domestic market for the fiscal are 31,649 nos., higher by 29% over last year.

Commercial Vehicles

In the commercial vehicles, M&HCV sales continued to show growth at 11,450 nos., higher by 18%, over June 2014. The Light & Small Commercial Vehicle sales however continued to reflect the industry decline and were at 14,092 nos., a decline of 18% over June 2014. These impacted

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the overall commercial vehicles sales for the company in June 2015 in the domestic market that were at 25,542 nos., a decline of 5%, over June 2014.

Cumulative sales of commercial vehicles in the domestic market for the fiscal was 71,351 nos., lower by 5% over last year. Cumulative LCV sales was 38,934 nos., a decline of 19% over last year, while M&HCV sales at 32,417 nos., were higher by 18%, over last year.

Exports

The company's sales from exports were 5,047 nos., in June 2015, higher by 32% compared to 3,814 vehicles in June 2014. The cumulative sales from exports for the fiscal at 13,511 nos., were higher by 32%, over 10,227 nos., sold last year.

About Tata Motors

Tata Motors Limited is India's largest automobile company, with consolidated revenues of INR 2,62,796 crores (USD 42.04 billion) in 2014-15. Through subsidiaries and associate companies, Tata Motors has operations in the UK, South Korea, Thailand, South Africa and Indonesia. Among them is Jaguar Land Rover, the business comprising the two iconic British brands. It also has an industrial joint venture with Fiat in India. With over 8 million Tata vehicles plying in India, Tata Motors is the country's market leader in commercial vehicles and among the top in passenger vehicles. Tata cars, buses and trucks are being marketed in several countries in Europe, Africa, the Middle East, South Asia, South East Asia, South America, Australia, CIS and Russia.

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