# हिन्दुस्तान पेट्रोलियम कॉर्पोरेशन लिमिटेड

(भारत सरकार उपक्रम) रजिस्टर्ड ऑफिस : 17, जमशेदजी टाटा रोड, मुंबई - 400 020.

# HINDUSTAN PETROLEUM CORPORATION LIMITED

GOVERNMENT OF INDIA ENTERPRISE) REGISTERED OFFICE: 17, JAMSHEDJI TATA ROAD, MUMBAI - 400 020.

17, जमशेदजी टाटा रोड, पोस्ट बॉक्स नं. - 11041, मुंबई - 400 020. दूरभाष - 2286 3900 • फॅक्स - 2287 2992 • ई-मेल : corphgo@hpcl.co.in 17, Jamshedji Tata Road, P. O. Box No. - 11041, Mumbai - 400 020. Tel.: 2286 3900 • Fax: 2287 2992 • e-mail: corphqo@hpcl.co.in CIN No.: L23201MH1952GOI008858

Ref: Co.Secv/VM/133/2016

May 27, 2016

Director-Investor Services & Listing The Bombay Stock Exchange Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai - 400 001 Scrip Code: 500104

National Stock Exchange of India Limited Exchange Plaza, 5th Floor Plot No. C/1, G-Block Bandra-Kurla Complex Bandra-East Mumbai 400 051. Scrip Name: HINDPETRO Sub: Financial Results ended the vear March 31, 2016

Dear Sir,

We write to inform you that at the Meeting of the Board of Directors held on May 27, 2016, the Board has considered and approved the Financial Results for the year ended March 31, 2016. We forward herewith the said Financial Results for your information and records. The said Financial Results will also be published in the leading newspapers.

This is for your information.

Thanking you,

Very truly yours,

Shrikant M. Bhosekar **Company Secretary** 

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#### HINDUSTAN PETROLEUM CORPORATION LIMITED (A GOVERNMENT OF INDIA ENTERPRISE)

Regd. Office: 17, Jamshedji Tata Road, Mumbai - 400 020

WEBSITE : www.hindus	tanpetroleum.co	m, E-mail : corp	hqo@hpcl.in, C	IN No: L23201MF	11952GOI008858	ST MARCH 2016	
STANDALONE AND CONSOLIDATED UNAUDITED / AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH 2016  Particulars Un - Audited Audited							
Particulars	Standalo	ne Results - Quart	er Ended	Standalone Results - Year Ended		Consolidated Results - Year Ended	
	31.03.2016	31.12.2015	31.03.2015	31.03.2016	31.03.2015	31.03.2016	31.03.2015
PART I							
A FINANCIAL PERFORMANCE (₹ in Crores) 1 Income from Operations							
Sales/Income from Operations	48,322.32	48,307.78	48,638.82	1,97,744.28	2,17,061.11	2,12,743.98	2,30,226.32
Less : Excise Duty Paid	6,196.36	4,876.64	4,088.57	18,463.21	10,680.74	25,983.55	13,831.16
(a) Net Sales/Income from Operations	42,125.96	43,431.14	44,550.25	1,79,281.07	2,06,380.37	1,86,760.43	2,16,395.16
(b) Other Operating Income	69.28	69.28	65.29	290.12	245.81	318.36	252.92
Total Income from Operations (net)	42,195.24	43,500.42	44,615.54	1,79,571.19	2,06,626.18	1,87,078.79	2,16,648.08
2 Expenditure							
(a) Cost of materials consumed	8,479.21	10,387.96	10,721.54	40,523.83	56,158.44	57,641.04	78,982.20
(b) Purchases of stock-in-trade	25,668.07	26,829.52	25,413.00	1,15,948.43	1,29,278.36	1,01,962.08	1,14,969.85
(c) Changes in inventories of finished goods,	460.06	487.50	1,416.16	177.40	3,749.44	609.11	5,078.44
work-in-progress and stock-in-trade (d) Employee benefits expense	460.06 460.66	703.41	608.03	2,314.53	2,414.66	2,518.75	2,593.11
(e) Depreciation and amortisation expense	675.36	697.80	554.93	2,666.77	1,971.15	3,595.72	2,489.40
(f) Other expenditure	4,465.91	2,851.64	3,480.36	12,700.07	9,899.57	13,708.29	10,324.23
Total Expenses	40,209.27	41,957.83	42,194.02	1,74,331.03	2,03,471.62	1,80,034.99	2,14,437.23
3 Profit/(Loss) from Operations before Other Income,							
Finance Cost & Exceptional Items (1-2)	1,985.97	1,542.59	2,421.52	5,240.16	3,154.56	7,043.80	2,210.85
4 Other Income	407.85	203.96	1,015.54	1,138.05	1,706.15	1,657.60	1,860.79
5 Profit/(Loss) from ordinary activities before Finance							
Cost & Exceptional Items (3+4)	2,393.82	1,746.55	3,437.06	6,378.21	4,860.71	8,701.40	4,071.64
6 Finance Cost	191.34	161.03	153.18	640.14	706.59	1,747.25	1,841.15
7 Profit/(Loss) from ordinary activities after Finace							
Cost but before Exceptional Items (5-6)	2,202.48	1,585.52	3,283.88	5,738.07	4,154.12	6,954.15	2,230.49
8 Exceptional Items - Expenses/(Income)	53	107	•	9	54 I	(±9)	(4.09)
9 Profit/(Loss) from Ordinary Activities before tax							
(7+/-8)	2,202.48	1,585.52	3,283.88	5,738.07	4,154.12	6,954.15	2,234.58
10 Tax Expense	649.54	543.26	1,121.49	1,875.33	1,420.86	2,107.24	741.83
11 Net Profit/(Loss) from Ordinary Activities after							
tax (9-10)	1,552.94	1,042.26	2,162.39	3,862.74	2,733.26	4,846.91	1,492.75
12 Extraordinary Items (net of tax expenses)	*	1040	983	*	18/1		3.88
13 Net Profit/(Loss) for the period (11-12)	1,552.94	1,042.26	2,162.39	3,862.74	2,733.26	4,846.91	1,488.87
14 Minority Interest				9	(2)	(74.58)	(9.71)
15 Net Profit/(Loss) for the group (13-14)	1,552.94	1,042.26	2,162.39	3,862.74	2,733.26	4,921.49	1,498.58
16 Paid up Equity Share Capital (Face value	338.63	338.63	338.63	338.63	338.63	338.63	338.63
₹ 10/- each)							
17 Paid up Debt Capital				975.00	1,520.00		
18 Reserves excluding Revaluation Reserves				18,017.09	15,683.08	16,675.07	13,272.82
19 Debenture Redemption Reserve				265.14	413.31		
20 Earnings Per Share (of ₹ 10/- each) (not annualised):							
(i) Basic and Diluted before extraordinary item (₹)	45.86	30.78	63.86	114.07	80.72	145.34	44.37
(ii) Basic and Diluted after extraordinary item (₹)	45.86	30.78	63.86	114.07	80.72	145.34	44.25
21 Debt Equity Ratio *				0.95:1	1.13:1		
22 Debt Service Coverage Ratio (DSCR)				0.99	1.57		
(No. of times) **							
23 Interest Service Coverage Ratio (ISCR)				14.13	9.67		
(No. of times) ***							
B PHYSICAL PERFORMANCE ( in MMT )				47.00	16.18		
Crude Thruput Market Sales (Including Exports)	4.70 9.05	4.57 8.65	4.45 8.19	17.23 34.21	31.95		
Market Sales (Including Exports)  Pipeline Thruput	4.22	4.54	3.83	17.61	14.91		

\*Debt Equity Ratio = Long Term Debts / (Share Capital + Reserves & Surplus)







<sup>\*\*</sup>Debt Service Coverage Ratio (DSCR) = Profits after Tax but before Depreciation and Interest / (Interest + Principal Repayment of Long Term Loans).

\*\*\* Interest Service Coverage Ratio (ISCR) = Profits before Depreciation, Interest and Tax / Interest.

#### Notes:

- 1 The Board, in its meeting dated February 1, 2016 and March 11, 2016 declared an interim dividend of ₹ 11.50 and ₹ 7.00 Per equity share.
- 2 The Board has recommended a final dividend of ₹ 16.00 per equity share.
- The Audited Accounts are subject to review by the Comptroller & Auditor General of India under section 143 (6) of the Companies Act 2013.
- Average Gross Refining Margins during the year ended March 16, were US \$ 6.68 per BBL as against US \$ 2.84 per BBL during the corresponding previous year.
- 5 During the year ended March 2016, Subsidy from Govt. of India on sale of PDS Kerosene & Domestic LPG amounting to ₹ Nil (2014-15: ₹ 636.99 crores) has been accounted.
- 6 Based on the approval received from Government of India, the Company has accounted for Budgetary Support amounting to ₹ 1,761.26 crores during 2015-16 towards under recovery on sale of PDS SKO. During 2014-15, Budgetary Support amounting to ₹ 5,057.94 crores was accounted towards under-recoveries on sale of PDS SKO, Domestic subsidized LPG and Diesel.
- 7 During the year ended March 2016, discount from upstream oil companies, viz., ONGC amounting to ₹ 190.33 crores in respect of Crude Oil purchased from them has been accounted. During the year ended March 2015, discount amounting to ₹ 10,862.21 crores from upstream oil companies, viz., ONGC & GAIL in respect of Crude Oil, PDS Kerosene & Domestic LPG purchased from them was accounted.
- 8 During the year, an amount of ₹ 282 Crores has been provided towards diminution in value of Investment in respect of Subsidiaries, under AS -13.
- 9 In line with the Notification dated August 29, 2014 issued by Ministry of Corporate Affairs (MCA), the Corporation has complied with the requirements of paragraph 4(a) of Notes to Schedule II to the Companies Act, 2013, relating to componentization, from financial year 2015-16. Due to the above compliance, the depreciation expense for the year ended March 31, 2016 is increased by ₹ 260.88 crores. As provided in para 7 (b) of Schedule II to the Companies Act, 2013, the Corporation has charged ₹ 219.49 crores to the statement of Profit & Loss.
- 10 As of 31st March 2014, paid up equity capital of BGL was ₹ 5 lacs, in which HPCL and GAIL were holding 25% each. Balance 50% of shares were held by Kakinada Seaports Ltd (KSPL) on warehousing basis. In addition, each one of HPCL and GAIL had paid ₹ 22.49 crores as Advance against Equity / Share application money (totaling to ₹ 44.98 crores) in earlier years. On 20th August 2014, BGL allotted 2,24,87,500 shares on preferential basis to each of HPCL and GAIL towards the money paid earlier. Meanwhile there are certain Issues pending adjudication with another shareholder. Accordingly, keeping in view financial prudence, HPCL's share has been considered at 24.99% (considered as 24.99% in F.Y. 2014-15).
- 11 The Statutory Auditors have issued unmodified opinion on the Standalone and Consolidated financial results for the quarter and year ended March 31, 2016.

12 Additional Disclosures as per Clause 52(4) of SEBI (Listing and Disclosure Requirements) Regulations, 2015.

Particulars		31.0	3.2016	31.03.2015	
		Series F	Series G	Series F	Serles G
(a) Previous Due Date for the payment of	Interest of Non Convertible Debentures (NCDs)	09.11.2015	14.03.2016	10.11.2014	13.03.2015
(b) Previous Due Date for the repayment		09.11.2015	N.A.	N.A.	N.A.
(c) Next Due Date and amount for the payment of Interest of NCDs		N.A.	13.03.2017 / ₹ 85.5075 cr.	09.11.2015 / ₹ 47.6875 cr.	14.03.2016 / ₹ 85.5075 cr.
(d) Next Due Date and amount for the pay	ment of principal of NCDs	N.A.	13.03.2018/ ₹ 975 cr.	13.03.2018/ 09.11.2015/	
(e) Net Worth (₹ in Crores)			18,356.10		16,022.09
(g) Asset Cover available		N.A.	1.1162	1.7177	1.1710
(f) The Credit Rating	CRISIL	N.A.	CRISIL AAA/ Stable	CRISIL AAA/ Stable	CRISIL AAA/ Stable
	India Ratings	N.A.	Ind AAA/ Stable	Ind AAA/ Stable	Ind AAA/ Stable

13 The figures for the quarter ended 31st March 2016 and 31st March 2015 represent the difference between the audited figures in respect of full financial year and the unaudited figures of nine months ended 31st December 2015 and 31st December 2014 respectively.



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14 STATEMENT OF ASSETS AND LIABILITIES	(₹ in Crores)				
Particulars	Standalone Resu	Standalone Results - Year Ended		Consolidated Results - Year Ended	
*	31.03.2016	31.03.2015	31.03.2016	31.03.2015	
A EQUITY AND LIABILITIES					
1 Shareholder's Funds					
(a) Share Capital	339.01	339.01	339.01	339.01	
(b) Reserves and Surplus	18,017.09	15,683.08	16,987.65	13,585.40	
(c) Minority interest			39.73	114.33	
Sub - Total - Shareholders' Funds	18,356.10	16,022.09	17,366.39	14,038.74	
2 Non - Current Liabilities					
(a) Long - Term Borrowings	10,633.48	14,855.83	21,746.80	28,535.92	
(b) Deferred Tax Liabilities (net)	4,810.46	4,103.60	3,686.63	2,804.45	
(c) Other Long - Term Liabilities	9,450.58	8,286.61	9,716.84	8,544.53	
(d) Long - Term Provisions	431.27	581.47	515.51	646.05	
Sub - Total - Non - Current Liabilities	25,325.79	27,827.51	35,665.78	40,530.95	
3 Current Liabilities					
(a) Short - Term Borrowings	3,888.54	2,199.81	5,949.79	4,603.10	
(b) Trade Payables	6,587.07	8,935.65	10,600.34	12,639.49	
(c) Other Current Liabilities	14,587.91	10,168.06	16,263.29	11,442.79	
(d) Short - Term Provisions	1,725.52	2,397.52	1,841.52	2,489.63	
Sub - Total - Current Liabilities	26,789.04	23,701.04	34,654.94	31,175.01	
TOTAL - EQUITY AND LIABILITIES	70,470.93	67,550.64	87,687.11	85,744.70	
B ASSETS					
1 Non - Current Assets					
(a) Fixed Assets	35,322.71	32,537.23	51,962.16	49,256.38	
(b) Goodwill on Consolidation	-	· ·	120.35	118.56	
(c) Non - Current Investments	6,000.06	5,867.52	573.17	578.12	
(d) Long - Term Loans and Advances	1,573.40	1,429.86	1,729.72	1,634.02	
(e) Other Non - Current Assets	86.03	116.55	186.04	200.57	
Sub - Total - Non - Current Assets	42,982.20	39,951.16	54,571.44	51,787.65	
2 Current Assets					
(a) Current Investments	4,994.62	5,378.97	4,997.26	5,534.70	
(b) Inventories	12,709.12	12,972.26	14,983.86	16,044.75	
(c) Trade Receivables	4,192.66	3,603.05	4,533.73	4,070.73	
(d) Cash and Bank Balances	19.69	17.07	2,799.35	2,235.83	
(e) Short - Term Loans and Advances	5,295.52	5,306.52	5,473.28	5,372.75	
(f) Other Current Assets	277.12	321.61	328.19	698.29	
Sub - Total - Current Assets	27,488.73	27,599.48	33,115.67	33,957.05	
TOTAL - ASSETS	70,470.93	67,550.64	87,687.11	85,744.70	



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15 Consolidated Segment - wise Revenue, Results and Capital employed

S.		(Audited)		
No.	Particulars	Year Er	Year Ended	
	*,	31.03.2016	31.03.2015	
1	SEGMENT REVENUE			
	a) Downstream Petroleum	1,87,724.65	2,17,497.85	
	b) Exploration & Production of Hydrocarbons	78.78	30.30	
	Sub-Total	1,87,803.43	2,17,528.15	
	Less: Inter-Segment Revenue	7.56	7.51	
	TOTAL REVENUE	1,87,795.87	2,17,520.64	
2	  SEGMENT RESULTS			
	a) Profit/(Loss) before Tax, Interest Income, Interest Expenditure and Dividend from each Segment			
	i) Downstream Petroleum	8,077.45	2,566.25	
	ii) Exploration & Production of Hydrocarbons	(201.50)	2.96	
	Sub-Total of (a)	7,875.95	2,569.21	
	b) Finance Cost	1,747.25	1,841.15	
	c) Other Un-allocable Expenditure (Net of Un-allocable Income)			
		(825.45)	(1,506.52)	
	Profit/(Loss) before Tax (a-b-c)	6,954.15	2,234.58	
3	CAPITAL EMPLOYED			
	(Segment Assets- Segment Liabilities)			
	a) Downstream Petroleum	54,412.19	45,113.42	
	b) Exploration & Production of Hydrocarbons	442.75	(826.76)	
	c) Others (Unallocated-Corporate)	2,066.06	6,799.93	
	Total	56,921.00	51,086.59	

#### Notes:

- 1 The Group is engaged in the following business segments:
  - a) Downstream Petroleum i.e. Refining, Marketing, Transportation of Petroleum Products, etc.
  - b) Exploration and Production of Hydrocarbons.
  - Segments have been identified taking into account the nature of activities and the nature of risks and returns.
- 2 Segment Revenue comprises of the following: (a) Turnover (Net of Excise Duties) (b) Subsidy from Government of India (c) Other income (excluding interest income, dividend income and investment income)
- 3 There are no geographical segments.
- 4 Previous period's figures have been regrouped/reclassified wherever necessary.
- 16 The above results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on May 27, 2016.
- 17 The Financial Results have been audited by the Statutory Auditors as required under Regulation 33 of SEBI (Listing and Disclosure Requirements) Regulations, 2015.
- 18 The above figures are in respect of standalone financial results, unless otherwise stated.
- 19 Previous period's figures have been regrouped/reclassified wherever necessary.

By order of the Board

J Ramaswamy Director (Finance) DIN No. - 06627920

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Place : New Delhi

Date: May 27, 2016



G. M. Kapadia & Co. 1007 Raheja Chambers 213 Nariman Point Mumbai 400021 CVK & Associates
2, Samarth Apartments,
D. S. Babrekar Road,
Off Gokhale Road (North)
Dadar (W), Mumbai 400028

Auditor's Report on Annual Financial Results of Hindustan Petroleum Corporation Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of Hindustan Petroleum Corporation Limited

#### Introduction

1.. We have audited the accompanying Statement of Annual Consolidated Financial Results of HINDUSTAN PETROLEUM CORPORATION LIMITED ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group') and its Joint ventures, and the Standalone Financial Results of the Company for the year ended March 31, 2016 ("the Statement"), being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, except for the disclosures regarding (a) Physical Performance disclosed in para B of part 1 of the Financial Results and (b) 'Average Gross Refinery Margin' stated in Note no. 4 of the Financial Results. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. This Statement has been prepared on the basis of the annual consolidated financial statements of the Group and the standalone financial statements of the Company which are in accordance with the Accounting Standards specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014, and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement. Attention is drawn to the fact that the figures for the quarter ended March 31, 2016 as reported in these financial results are the balancing figures in respect of the year ended March 31, 2016 and published year to date figures up to the end of the third quarter of the relevant financial year. The figures up to the end of the third quarter are only reviewed and not subjected to audit.





# **Scope of Review**

- 2. We conducted our audit of the Statement in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed in the Statement. An audit also includes assessing the accounting principles used and significant estimates made by management.
- 3. We believe that the audit evidences obtained by us and obtained by the other auditors in terms of their report referred to in paragraph 5 below, is sufficient and appropriate to provide a reasonable basis for our opinion on the Statement.

# **Opinion**

- 4. In our opinion and to the best of our information and according to the explanations given to us, and on consideration of the reports of the other auditors, the Statement:
  - (i) includes the annual financial results of the following entities

## (i) Subsidiaries

- a) CREDA HPCL Biofuels Ltd.
- b) HPCL Biofuels Ltd.
- c) Prize Petroleum Company Ltd and its subsidiaries.
- d) HPCL Rajasthan Refinery Ltd.

### (ii) Joint Ventures

- a) HPCL Mittal Energy Ltd and its subsidiaries.
- b) Hindustan Colas Pvt. Ltd.
- c) South Asia LPG Co. Pvt. Ltd.
- d) Mangalore Refinery and Petrochemicals Ltd and its subsidiaries.
- e) Bhagyanagar Gas Ltd
- f) Petronet India Ltd.
- g) Petronet MHB Ltd.
- h) Aavantika Gas Ltd.
- i) GSPL India Gasnet Ltd
- j) GSPL India Transco Ltd
- k) HPCL Shapoorji Energy Pvt Ltd
- 1) Mumbai Aviation Fuel Farm Facility Pvt. Ltd
- m) Petronet CCK Ltd Indirect holding through Petronet India Ltd.





# G M Kapadia & Co Chartered Accountants

- (ii) have been presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, in this regard; and
- (iii) gives a true and fair view of the consolidated net profit and other financial information of the Group including its associate for the year ended March 31, 2016.

#### Other Matters

5. We did not audit the financial statements of 4 subsidiaries included in the Statement, whose financial statements reflects total assets of Rs. 1,476 crores as at March 31, 2016, total revenues of Rs. 244 crores and total loss after tax of Rs. 212 crores for the year ended on that date, as considered in the Statement. We did not audit the financial statements of 13 Joint ventures (Including 1 Joint Venture through indirect holding) included in the Statement, whose financial statements reflects total assets of Rs. 22,156 crores as at March 31, 2016, total revenues of Rs. 22,090 crores and total profit after tax of Rs. 1,133 crores for the year ended on that date, as considered in the Statement. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and Joint Ventures, is based solely on the reports of the other auditors.

#### **Emphasis of Matter**

- 6. The Company has less than the minimum number of Independent Directors required in terms of the provisions contained in the listing agreement and the Companies Act, 2013. Pending such appointment, these audited financial results have been reviewed and recommended to the Board of Directors by the Audit Committee consisting of only one Independent Director.
- 7. The attached financial statements include Company's proportionate share in jointly controlled assets and liabilities amounting to Rs. 25.60 crores and Rs. 123.51 crores as at March 31, 2016 and expenditure for the quarter and year ended amounting to Rs. (10.29) crores and Rs. 20.30 crores respectively and Income for the quarter and year ended amounting to Rs. 0.47 crores and Rs. 0.52 crores in respect of 23 unincorporated joint ventures (UJVs). In respect of these UJVs, the audited accounts are not available with the Company. The financial statements have been incorporated based on un-audited



# G M Kapadia & Co Chartered Accountants

financial statements/data received from the operator, In the absence of audited accounts of the UJVs, we are unable to comment on the adjustments that may be required to be made in these financial statements.

8. We draw attention to note no. 10 to the financial results, which describes the reasons for considering joint venture interest lower than the percentage of shareholding in a joint venture known as Bhagyanagar Gas Limited.

Our opinion is not modified in respect of these matters.

For G. M. Kapadia & Co. Chartered Accountants

Firm Registration No.: 104767W

For CVK & Associates Chartered Accountants

Firm Registration No.: 101745W

MUMBAI Atul Sha

KAPADIA

ered Accounta

Partner

Membership No.: 039569

Place: New Delhi

**Dated: 27th May 2016** 

A.K. Pradhan Partner

Membership No.: 032156