



HQ/CS/CL.24B/16142
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Sir,

Sub: Tata Communications' internal incubator debuts NetFoundry - reinventing networking for the hyper connected era

Please find attached herewith the press release on the captioned subject being issued today.

Thanking you,

Yours faithfully,
For Tata Communications Limited

P.P. *Manish Sansi*

Manish Sansi
Company Secretary &
General Counsel (India)

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Tata Communications' internal incubator debuts NetFoundry - reinventing networking for the hyper connected era

BARCELONA, SPAIN - February 27th 2017 - [Tata Communications](#) successfully incubates another business idea through its flagship innovation programme '[Shape the Future](#)' and debuts [NetFoundry](#), a business that reinvents networking for the hyper connected era at Mobile World Congress this year [*Hall 2 Stand 2H26*].

The NetFoundry platform enables enterprises to obtain the security and performance of a private network, while benefiting from the economics and agility of the Internet - enabling enterprises to securely and reliably extend applications from edge to core to public and private clouds, using Internet access. Leveraging APIs, web consoles and standard DevOps tools such as Jenkins and Ansible, instead of proprietary network management tools, enterprises are able to deploy and manage software defined networks (SDN) in the same manner in which they spin up virtual machines.

Galeal Zino, Founder of NetFoundry says, "Our platform enables developers and partners to embed secure, reliable networking inside their solution stacks. This unleashes untapped potential for developer innovation and enables enterprises to rapidly take IT, IoT and cloud apps from prototype to production, while meeting the most stringent enterprise requirements for security and performance."

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[NetFoundry](#) leverages Tier one networks including Tata Communications' leading global network together with NetFoundry's patent pending platform, cloud-native SDN and software defined perimeter architecture. It has also created a comprehensive partner community to provide customers access to a full solution stack with resiliency, quality of experience and security at the core. These best-in-class technology partners include [Dispersive Technologies](#) (Virtual Network Function (VNF) software for superior data security) and [Sonus Networks](#) (VNF function for Session Border Control). Ecosystem partners interoperating with NetFoundry's services include [Integron](#), a leading provider of managed IoT services to over one million deployments worldwide. Integron uses NetFoundry software to provide its managed healthcare services with the security and performance they require.

Tata Communications' Shape the Future internal incubator has been responsible for internally crowdsourcing more than 500 business ideas with the potential to become \$200m businesses within 10 years and subsequently incubating seven of those ideas.

Julie Woods-Moss, Chief Innovation Officer at Tata Communications says, "The Shape the Future programme is testament to our belief that innovation can happen at scale in large organisations. In a short space of time, NetFoundry has quickly built-up its APIs, channel and partner ecosystem and credentials to show how it can enable businesses to solve their networking challenges in today's digital world and also extend software developer innovation by abstracting them from the underlying network. Looking ahead to the long-term, this opens up all sorts of possibilities for networking to operate as a function of the application, integrating the previous disparate functions of network, security within one architecture - enabling the completion of the software eats the world concept."

Ends...

[About Tata Communications](#)

Tata Communications Limited (CIN no: L64200MH1986PLC039266) along with its subsidiaries (Tata Communications) is a leading global provider of A New World of Communications™. With a leadership position in emerging markets, Tata Communications leverages its advanced solutions capabilities and domain expertise across its global network to deliver managed solutions to multi-national enterprises and communications service providers.

The Tata Communications global network includes one of the most advanced and largest submarine cable networks and a Tier-1 IP network with connectivity to more than 240 countries and territories across 400 PoPs, as well as nearly 1 million square feet of data centre and colocation space

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worldwide.

Tata Communications' depth and breadth of reach in emerging markets includes leadership in Indian enterprise data services and leadership in global international voice communications. Tata Communications Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India. <http://www.tatacommunications.com>

Forward-looking and cautionary statements

Certain words and statements in this release concerning Tata Communications and its prospects, and other statements, including those relating to Tata Communications' expected financial position, business strategy, the future development of Tata Communications' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Tata Communications, or industry results, to differ materially from those expressed or implied by such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, failure to increase the volume of traffic on Tata Communications' network; failure to develop new products and services that meet customer demands and generate acceptable margins; failure to successfully complete commercial testing of new technology and information systems to support new products and services, including voice transmission services; failure to stabilize or reduce the rate of price compression on certain of the company's communications services; failure to integrate strategic acquisitions and changes in government policies or regulations of India and, in particular, changes relating to the administration of Tata Communications' industry; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Tata Communications' control, include, but are not limited to, those risk factors discussed in Tata Communications Limited's Annual Reports. The Annual Reports of Tata Communications Limited are available at www.tatacommunications.com. Tata Communications is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements.



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