

29th January, 2016

The Corporate Relationship Department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, MUMBAI - 400 001

Dear Sir,

REG.: UPL Limited

SCRIP CODE - 512070

SUB.: UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 31^{SI} DECEMBER, 2015

This is to inform you that the Board of Directors at its meeting held on 29th January, 2016, has taken on record the Unaudited Financial Results for the quarter ended 31st December, 2015.

The Statutory Auditors have carried out a "Limited Review" of the Unaudited Standalone Financial Results for the quarter ended 31st December, 2015.

We are enclosing herewith a copy of the Unaudited Standalone Financial Results, Statement of Segment-wise Revenue, Results and Capital Employed and Limited Review Report of the Statutory Auditors of the Company.

We are also enclosing herewith Unaudited Consolidated Financial Results.

May we request you to take the same on your record and inform all your constituents accordingly.

Thanking you,

Yours faithfully, for **UPL Limited**

M. B. Trivedi

Company Secretary and Compliance Officer

Encl: As above

UPL Limited

CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 31st DECEMBER, 2015

Rs. In lacs

		ľ			4		KS. In lacs	
	Particulars		Quarter ended	Quarter ended Quarter ended	Ž	Nine Months	Year	
		ended 31 12 2015	30.09.2015	31.12.2014	enaea 31.12.2015	enaea 31.12.2014	enaea 31.03.2015	
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
	 1 Income from Operations a) Net Sales /Income from operations (Net of Excise Duty) b) Other Operating Income 	305,029	272,853	301,014 3,705	879,047 17,132	834,809	1,191,109	
···	Total Income from Operations (net)	309,634	280,146	304,719	896,179	846,619	1,209,052	
	2 Expenditure a) Consumption of Raw Materials, Packing Material, Traded goods & Increase / Decrease in	139 795	136 693	154.229	426.671	416.078	602,404	
	b) Employee benefits expenses	30,211	27,854	26,397	86,996	77,201	104,280	
	c) Depreciation and Amortisation expense	12,312	11,130	10,856 66,636	34,266	32,107	42,452 266,105	
	Total Expenditure	259,480	238,961	258,118	756,945	720,957	1,015,241	
	3 Profit from Operations before Other Income, Finance cost, Prior Period Adjustments and Exceptional items (1-2)	50,154	41,185	46,601	139,234	125,662	193,811	
	4 Other Income	8,560	(2,155)	1,357	3,885	4,653	(283)	
	5 Profit from Operations from ordinary activities before Finance Cost, Prior Period Adjustments and Exceptional items (3+4)	58,714	39,030	47,958	143,119	130,315	193,528	
,	6 Finance Cost	18,163	13,540	13,808	41,885	39,444	51,704	
	7 Profit from ordinary activities after Finance Cost and before Prior Period Adjustments and Exceptional Items (5-6)	40,551	25,490	34,150	101,234	90,871	141,824	
	8 Exceptional Items (Income)/Expense	1,858	492	1,603	3,642	(962)	299	
	9 Prior Period Adjustments	507	264	241	296	908	488	
	10 Profit from Ordinary Activities before Tax (7-8-9)	38,186	24,734	32,306	96,625	90,928	141,037	
	11 Tax expense	7,257	7,702	5,983	21,873	19,427	24,401	
	12 Net Profit from Ordinary Activities after Tax (10-11)	30,929	17,032	26,323	74,752	71,501	116,636	
		_		_	_		_	_

UPL Limited

CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 31st DECEMBER, 2015

							Rs. In lacs
	Particulars	Quarter	Quarter ended Quarter ended Nine Months	Quarter ended	Nine Months	Nine Months	Year
		ended	30.09.2015	31,12,2014	ended	ended	ended
		31.12.2015			31.12.2015	31.12.2014	31.03.2015
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
I	13 Add : Share of Profit from Associate Co	(1,422)	1,330	936	390	2,915	2,536
1,	14 Less : Share of Exceptional Items - Associate Co						442
Η	15 Less: Minority Interest	834	(159)	2,331	465	4,019	4,327
16	16 Net Profit After Taxes, Minority Interest and Share of Profit of Associates. (12-13+14-15)	28,673	18,521	24,928	74,677	70,397	114,403
Ħ	17 Paid up Equity Share Capital (Face value of the share Rs 2/- each)	8,572	8,572	8,572	8,572	8,572	8,572
15	18 Reserves excluding Revaluation Reserves as per Balance Sheet						577,461
ਜ 	19 Earnings per share (EPS) Basic and Diluted EPS before and after Extraordinary Items for the period Basic Earnings per share of Rs 2/- each (Rs) Diluted Earnings per share of Rs 2/- each (Rs)	6.69	4.32 4.32	5.81 5.81	17.42	16.42	26.69
	Notes: Share of Profit in Associate Company for the quarter is considered on the basis of Unaudited Consolidated results of Advanta Group for the Mine months ended 30th September 2015 and Unaudited Standalone results of all other associates.	nsolidated resu	Its of Advanta Gr	oup for the Nin	e months endec	d 30th Septemb	er 2015 and

The results for Hodogaya UPL Co Ltd which is a joint venture are proportionately consolidated. 3 Exceptional cost for the quarter mainly includes Restructuring cost of Europe and Latin American Region.

⁴ Previous periods / Years figures have been regrouped / rearranged wherever necessary.



Chartered Accountants

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Limited Review Report

Review Report to The Board of Directors UPL Limited

- 1. We have reviewed the accompanying statement of standalone unaudited financial results of UPL Limited ('the Company') for the quarter and nine months ended December 31, 2015 (the "Statement"). This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of standalone unaudited financial results prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For SRBC & COLLP

ICAI Firm registration number: 324982E

Chartered Accountants

per Sudhir Soni

Membership No.: 41870

Place: Mumbai

Date: January 29, 2016

Regd. Office: 3-11,G.I.D.C., Vapl, Dist: Valsad, Gujarat - 396 195 Statement of Standalone Unaudited Financial Results

For the Quarter and Nine Months Ended 31st December, 2015

						(ks. iii iucs)
		Quarter endec		Nine Mon	ths ended	Year ended
Sr Parliculars	31.12.2015	30.09.2015	31,12,2014	31.12.2015	31.12.2014	31.03.2015
3) Tullouds	(Unaudited)	(Unaudited)	(Unaudited)	(Unavdited)	(Unaudited)	(Audited)
No	(**************************************	,				
	Ì					
1 Income from Operations						
a) Net Sales/ income from Operations (Net of excise duty)	136,298	150,966	124,623	441,362	396,530	522,620
dy Net 3diesy fricontic licky operations (Not 5) except design						
b) Other Operating Income	3,616	5,249	2,711	12,204	8,204	10,879
	139,914	156,215	127,334	453,566	404,734	533,499
Total income from operations (net)	137,714	130,213	127,004	450,500	404,764	\$60,171
A 500-100-100						
2 Expenses						
a) Cost of Materials consumed	74,937	70,633	59,509	216,879	179,556	243,876
b) Purchase of stock-in-trade	7,211	5,308	8,247	21,943	53,307	59,339
c) Changes in inventories of finished goods, work in progress and stock in trade	(9,432)	5,399	{437}	(6,674)	(14,264)	(20,737)
	8,971	10,077	7,726	28,671	23,526	31,780
d) Employee benefits expense	5,802	5,510	4,960	16,353	13,940	18,675
e) Depreciation and amortisation expense				128,366	122,354	164,995
f) Other expenses (refer note 2)	42,644	42,301	39,683			
Total Expenses	130,133	139,228	119,688	405,538	378,419	497,928
	[ļ				
3 Profit/ (Loss) from operations before other income, finance costs and						
exceptional items (1 - 2)	9,781	16,987	7,646	48,028	26,315	35,571
		1				
4 Other income (refer note 2)	1,279	22,852	2,027	25,352	23,409	26,030
4 Office files and files and			<u> </u>			1
5 Profit/ (Loss) from ordinary activities before finance costs and	11,060	39,839	9,673	73,380	49,724	61,601
		· ·	1			
exceptional items (3 + 4)						1
	4,953	3,760	(1,920)	13,018	1,154	3,527
6 Finance Costs (refer note 3)	4,733	3,700	(1,720)	10,010	""	1
	. 107	36,079	11,593	60,362	48,570	58,074
7 Profit/ (Loss) from ordinary activities after finance costs but before	6,107	36,079	11,573	60,362	46,570	30,074
exceptional items (5 - 6)					1	
8 Exceptional Items	-	-	-	-	-	-
·						l
9 Profit / (Loss) from ordinary activities before tax (7 - 8)	6,107	36,079	11,593	60,362	48,570	58,074
				10.050	0.011	11.741
10 Tax expense	1,813	3,988	3,660	10,358	9,811	11,741
			7	F0 004	38,759	46,333
11 Net Profit / (Loss) from ordinary activities after tax (9 - 10)	4,294	32,091	7,933	50,004	38,/57	40,000
			0.000	0.570	0.570	0.570
12 Paid up equity share capital	8,572	8,572	8,572	8,572	8,572	8,572
(Face Value of the Share - Rs 2.00 each)						
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						
13 Reserves excluding Revaluation Reserves as per balance sheet of previous					1	343,836
accounting year						
decontains to at			1			
14 Earnings Box Sharo (EPS)				1		
14 Earnings Per Share (EPS)]	1] !
Basic and Diluted EPS before and after extraordinary items for the period				1		
& for the year to date	,	1 7.0	1.05	11.67	9.04	10.81
Basic Earnings per share of Rs 2.00 each (Rs)	1.00	1	1.85			
Dijuted Earnings per Share of Rs 2.00 each (Rs)	1.00	7.49	1.85	11.67	9.04	10.81
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NOTES

- 1 The above statement of Standalone Unaudited Financial Results were reviewed by the Audit Committee and thereafter approved at the Meeting of the Board of Directors held on 29th January, 2016. The statutory auditors have carried out a limited review of the standalone financial results of the Company.
- 2 Other Expenses includes net exchange (gain) / loss on account of foreign exchange on exports, imports and export commission. Such (gain)/loss is Rs 155 lacs, Rs 349 lacs, and Rs 181 lacs for the quarters ended 31st December 2015, 30th September, 2015 and 31st December 2014 respectively; Rs 662 lacs and Rs 1027 lacs for the nine months ended 31st December 2015 and 31st December 2014 and Rs 1983 lacs for the year ended 31st March, 2015.
- 3 Finance Costs include settlement gain / marked to market on derivative contracts related to borrowings and exchange differences arising on foreign currency loans / advances. Such (gain)/loss is Rs (476 lacs), Rs (580 lacs) and Rs (6008 lacs) for the quarters ending 31st December 2015, 30th September 2015, and 31st December 2014 respectively; Rs (1560 lacs) and Rs (12127 lacs) for nine months ended 31st December, 2015 and 31st December 2014 respectively and a Rs (13293 lacs) for the year ended
- 4 The Company's ('UPL') Board of Directors and Advanta Limited ('Advanta') Board of Directors in their meeting held on 23rd November, 2015 unanimously approved Advanta's merger with the Company, subject to necessary approvals. Pending approvals of Statutory and Regulatory authorities and Hon'ble High Court, no effect of the scheme has been given in the financial results. The Appointed date for the Merger is April 01, 2015 and as per the scheme, Advanta Shareholders holding 1 Equity share will be issued -

 - 1 UPL Equity share; and
 (a) 3 Optionally Redeemable Convertible Preference Shares (of par value Rs 10 each) in UPL to resident shareholders of Advanta or
 - (b) 3 Compulsorily Convertible Preference Shares (of par value Rs 10 each) in UPL to non-resident shareholders.
- 5 Previous period's/year's figures have been regrouped/rearranged wherever necessary.

SIGNED FOR IDENTIFICATION

For UPL Limited

Chairman and Managing Director

(Rs. in lacs)

Place : Mumbai

Date: 29th January, 2016

UPL Limited

Regd. Office : 3-11, G.I.D.C., Vapi, Dist : Valsad, Gujarat - 396195 Segmentwise Revenue, Results and Capital Employed for the Quarter and Nine Months Ended 31st December, 2015

(Rs in lacs)

Sr. No.	Parliculars	Quarter ended 31.12.2015 (Unaudited)	Quarter ended 30,09,2015 (Unaudited)	Quarter ended 31.12.2014 (Unaudited)	Nine months ended 31.12.2015 (Unqudited)	Nine months ended 31.12.2014 (Unaudited)	Year ended 31.03.2015 (Audited)
1	Income from Operations (net)						
	Agro Activities	130,042	144,432	115,960	422,869	374,545	491,471
	Non Agro Activities	20,643	22,250	22,033	61,009	65,266	86,509
С	Unallocated	412	105	132	830	395	942
	Total	151,097	166,787	138,125	484,708	440,206	578,922
	Less; Inter - Segment Revenue	11,183	10,572	10,791	31,142	35,472	45,423
	Net Sales from Operations	139,914	156,215	127,334	453,566	404,734	533,499
2	Segment Results						
а	Agro Activities	15,477	23,817	13,301	68,422	45,098	59,002
b	Non Agro Activities	3,899	3,144	2,822	8,643	5,979	8,524
	ĩota i	19,376	26,961	16,123	77,065	51,077	67,526
	Less : (i) Finance Costs (ii) Unallocable Expenditure / Income	4,953	3,760	(1,920)	13,018	1,154	3,527
	(iii) uriallocable experialitire / income (net)	8,316	(12,878)	6,450	3,685	1,353	5,925
	Total Profit before Tax	6,107	36,079	11,593	60,362	48,570	
3	Capital Employed						
	(Segment Assets - Segment Liabilities) Aaro Activities	392,118	387,702	264,276	392,118	264,276	237,324
a b	Non Agro Activities	56,942	40,441	62,055	56,942	62,055	61,443
	Unallocated	(42,261)	(25,636)	44,320	(42,261)		
С	Total Total	406,799	402,507	370,651	406,799	370,651	352,408

Notes

- 1 The business of the Company is divided into two business segments. These segments are the basis for management control and hence form the basis for reporting. The business of each segment comprises of:
 - a) Agro activity This is the main area of the Company's operation and includes the manufacture and marketing of conventional agrochemical products, seeds and other agricultural related products.
 - b) Non-agro activity Non agro activities includes manufacture and marketing of industrial chemicals and other non agricultural related
- 2 Previous period's/year's figures have been regrouped/rearranged wherever necessary.

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