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TCS Announces Global Strategic Partnership with FICO

NEW YORK | MUMBAI, July 24, 2015: Tata Consultancy Services (TCS), (BSE: 532540, NSE: TCS) a leading global IT services, consulting and business solutions organization, today announced a new global partnership with <u>FICO</u>, a leading analytics software company, to enable clients to purchase and implement FICO solutions through TCS. This alliance will accelerate the development of innovative decision centric applications, enable faster turnaround for implementation and increase user productivity for agile digital transformation programs.

TCS and FICO will develop a Center of Solutions Excellence (COSE) across TCS' global delivery centers to allow installation of FICO solutions provided to TCS. The COSE will provide an environment for training, application development, integration practices, delivery resources, testing, support, and maintenance.

This Global Strategic <u>partnership</u> will provide new opportunities including a vast set of capabilities in decision management centric technologies to offer process led digital transformation, rapid application development and customer experience excellence for the enterprise. Creating innovative customer and decision centric applications will enable agility in business management and digital transformation.

"Businesses are experiencing tremendous evolution and are under pressure from an explosion of new technologies," says Santha Subramoni, Head of Business Process Management Services at TCS' Enterprise Solutions business unit. "Customer and process led digitization calls for maturity and agility in innovation for customer convenience and security. FICO's focus on staying ahead of the industry on adoption of cloud services, analysis of predictive behavior patterns and performance along with TCS' transformational services leadership across the industry offers a unique value proposition by providing innovation and decision agility."

"Across industries, businesses are looking for ways to take advantage of the revolution in social, mobile, analytics, and cloud computing – the so-called third platform – for process optimization, customer engagement and competitive advantage," said Gregg Brett, Vice President of Channels at FICO. "They want solutions that are simpler and more relevant to their specific business challenges. Through the Center of Solution Excellence we will work closely with TCS to get innovation into the hands of businesses as quickly as possible."



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About Tata Consultancy Services Ltd. (TCS)

Tata Consultancy Services is an IT services, consulting and business solutions organization that delivers real results to global business, ensuring a level of certainty no other firm can match. TCS offers a consulting-led, integrated portfolio of IT, BPS, infrastructure, engineering and assurance services. This is delivered through its unique Global Network Delivery Model™, recognized as the benchmark of excellence in software development. A part of the Tata group, India's largest industrial conglomerate, TCS has over 324,000 of the world's best-trained consultants in 46 countries. The company generated consolidated revenues of US \$15.5 billion for year ended March 31, 2015 and is listed on the National Stock Exchange and Bombay Stock Exchange in India. For more information, visit us at www.tcs.com.

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