



May 12, 2016

National Stock Exchange of India Limited
Exchange Plaza, C-1 Block G
Bandra Kurla Complex, Bandra (E),
Mumbai-400051

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai-400001

Ref: Bharti Airtel Limited (532454 / BHARTIARTL)

Sub: Press Release

Dear Sir/ Madam,

We are enclosing herewith a press release dt. May 12, 2016, titled "*In an industry first, Airtel announces self-regulation on Quality of Service*" being issued by Bharti Airtel Limited.

We request you to take the same on record.

Thanking you,

Sincerely Yours

For Bharti Airtel Limited


Rajendra Chopra
Sr. Vice President & Company Secretary

Encl: As above

Bharti Airtel Limited
(a Bharti Enterprise)

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In an industry first, Airtel announces self-regulation on Quality of Service

To implement 25% more stringent mobile call drop benchmark of 1.5% versus 2% prescribed by the TRAI

Amount calculated for exceeding the 1.5% benchmark, subject to a maximum of INR 100 crores, will be contributed towards education of underprivileged children

Airtel has rolled out Project Leap, under which it aims to invest INR 60,000 crores over the next three years, to transform its network

New Delhi, May 12, 2016: Bharti Airtel (“Airtel”), India’s largest telecommunications services provider, today announced a 25% more stringent voluntary benchmark of 1.5% for mobile call drops versus the current TRAI prescribed norm of 2% under the Quality of Service regulations.

Based on the calculation of the call drop rate during network busy hour on a monthly average, any amount calculated for exceeding the 1.5% voluntary benchmark, subject to a maximum of INR 100 crores per annum, will be contributed by Airtel towards the education of underprivileged children in rural areas.

This is yet another industry first from Airtel and underlines its commitment to serve its customers with world-class services by prescribing to stricter Quality of Service norms. The Company will report its Quality of Service data and the amount calculated on a quarterly/annual basis to ensure transparency.

Gopal Vittal, MD & CEO (India & South Asia), Bharti Airtel said, “At Airtel, we are absolutely passionate about serving our customers and have deployed globally benchmarked technologies and processes. This self-regulation on Quality of Service further underlines our commitment to our customers despite the challenges of limited spectrum availability and acquisition of sites in urban areas.”

“We have already rolled out Project Leap, our pan-India network transformation program, under which we transparently report our site deployments and invite our customers to log their network issues and site requirements. During FY 16, Airtel invested over INR 15,000 crores across India towards deployment of over 88,000 sites. This is the largest network deployment anywhere in the world outside of China and reinforces our sharp focus on building a future ready network.” Gopal Vittal added.

As per the new benchmark, Airtel will contribute INR 1 lakh for every 0.01% increase in call drop rate beyond 1.5% every month in each circle of operation. Airtel has decided to apply this standard benchmark across the country despite the constraint of difficult operating conditions in some areas, in particular hilly regions such as Jammu & Kashmir, Himachal Pradesh and North East.

In November 2015, Airtel commenced the implementation of its network transformation program - Project Leap. With a national investment of Rs. 60,000 Crores over the next three years, Airtel’s



“Project Leap” is a strategic company initiative aimed at perceptibly improving its network quality and delivering the best customer experience.

Airtel’s mobile network in India serves over 250 million mobile customers across the length and breadth of the country. The Airtel network covers ~ 96% of India’s population and reaches 7885 census towns and 779,919 non-census towns and villages.

About Bharti Airtel

Bharti Airtel Limited is a leading global telecommunications company with operations in 20 countries across Asia and Africa. Headquartered in New Delhi, India, the company ranks amongst the top 3 mobile service providers globally in terms of subscribers. In India, the company's product offerings include 2G, 3G and 4G wireless services, mobile commerce, fixed line services, high speed DSL broadband, IPTV, DTH, enterprise services including national & international long distance services to carriers. In the rest of the geographies, it offers 2G, 3G and 4G wireless services and mobile commerce. Bharti Airtel had over 357 million customers across its operations at the end of March 2016. To know more please visit, www.airtel.com