

Press Release

MT Educare FY'14-15 Revenues grow 12.5% y-o-y to Rs.227 crores, PAT grows 23% y-o-y to Rs.25.84 crores

Mumbai, May 13, 2015: MT Educare Limited (MTEL), a leading education support and coaching services provider in India, announced its audited consolidated financial results for the year ended 31st March, 2015.

MTEL reported a consolidated net profit of Rs.29.73 crores for the year ended 31st March, 2015 as compared to Rs.21.03 crores in the corresponding last year. The reported PAT includes a one-time gain of Rs.3.89 crores (on a post tax basis) due to change in depreciation policy from WDV method to SLM method and change in useful lives pursuant to implementation of the Companies Act 2013. Hence the adjusted 14-15 Profit after Tax (PAT) of Rs.25.84 crores represents a rise of 23% y-o-y. Consolidated Revenues for FY 14-15 stood at Rs.227 crores as compared to Rs.202 crores in same period last year, a growth of 12.5% y-o-y.

In line with its dividend policy, MTEL has recommended a final dividend of 20.5% (i.e. Rs.2.05 per equity share of Rs.10/- each), resulting in a total payout of Rs.9.80 crores (including dividend distribution tax). This alongwith the interim dividend paid in December 2014 takes the total dividend payout to Rs.2.65 per equity share.

Mr. Mahesh Shetty, Executive Chairman, said, "We are happy to inform that we are on a fast track growth journey to achieve our mission of emerging as a premier holistic and accessible education provider that helps students from all walks of life, empower their mental faculties through building a strong and resilient foundation. We are clearly seeing our potential reaching full scale in the near future. We are excited with the way our teachers and our operating teams have come together and are transforming education for the next generation with the help of our recently launched Learning Management System (LMS). Our LMS will evolve over the years to provide the best in the field of education."



About MT Educare:

Established in 1988, MT Educare is one of the leading education support and coaching services provider in School, Science and Commerce streams across Maharashtra and has operations in other states like Tamil Nadu, Karnataka, Punjab, Haryana and Gujarat. MT Educare also offers specialized coaching for national level examinations like the JEE Advanced and Mains for engineering, NEET for medical, CPT/IPCC/CA Final for commerce, and CAT/CMAT for MBA aspirants. MT Educare has over 200 coaching centers spread across 140+ locations in these states, with a faculty strength of over 1,200 well trained teachers. At MT Educare, technology enabled learning models and advanced teaching methodologies have replaced the conventional chalk and talk model of teaching students.

For further information please contact:

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Statement of Standalone Financial Results for the quarter and year ended March 31, 2015

Rs. in Lakhs (except EPS Data)

Sr. No.	Particulars	Quarter Ended	Quarter Ended	Quarter Ended	Year Ended	Year Ended
		March 31, 2015	March 31, 2014	December 31, 2014	March 31, 2015	March 31, 2014
		<i>Unaudited</i>	<i>Unaudited</i>	<i>Unaudited</i>	<i>Audited</i>	<i>Audited</i>
1	Fees	3,292.36	3,651.19	4,627.53	17,992.69	17,647.07
	Operating income	1,288.06	317.34	202.14	1,913.95	631.46
	Revenue from operations (Net)	4,580.42	3,968.53	4,829.67	19,906.64	18,278.53
2	Expenses					
	Purchase of Stock-in-trade	55.86	7.47	16.79	86.93	22.76
	Change in inventories of stock in trade	(16.71)	(5.35)	(9.18)	(27.17)	(0.96)
	Direct Expenses	2,281.86	2,009.00	2,586.67	9,613.02	8,817.87
	Employee Benefits	637.20	636.93	684.73	2,553.06	2,443.62
	Other Expenses	766.11	488.08	609.46	3,225.45	2,742.15
	Depreciation and amortisation expense (refer Note 5)	355.01	310.21	356.74	828.47	1,205.08
	Total	4,079.33	3,446.34	4,245.21	16,279.76	15,230.52
3	Profit From Operations before Other Income, Finance Costs and Exceptional Items (1-2)	501.09	522.19	584.46	3,626.88	3,048.01
4	Other income	231.02	33.90	186.24	706.21	264.10
5	Profit From Operations before Finance Costs and Exceptional Items (3+4)	732.11	556.09	770.70	4,333.09	3,312.11
6	Finance costs	130.21	-	113.54	409.88	-
7	Profit From Operations before Exceptional Items (5-6)	601.90	556.09	657.16	3,923.21	3,312.11
8	Exceptional items	-	-	-	-	-
9	Profit / (Loss) from ordinary activities before tax (7+8)	601.90	556.09	657.16	3,923.21	3,312.11
10	Tax expense:					
	Current Tax	326.96	206.35	166.63	1,320.78	1,167.98
	Deferred Tax	(222.37)	12.57	(1.10)	(183.51)	(55.23)
11	Profit / (Loss) from ordinary activities after tax (9-10)	497.31	337.17	491.63	2,785.94	2,199.36
12	Extraordinary items	-	-	-	-	-
13	Profit / (Loss) after tax (11 + 12)	497.31	337.17	491.63	2,785.94	2,199.36
14	Prior Period Items	-	-	-	-	-
	Profit / (Loss) for Appropriation (13-14)	497.31	337.17	491.63	2,785.94	2,199.36
15	Paid up Equity Share Capital	3,979.41	3,978.22	3,979.41	3,979.41	3,978.22
16	Reserves & Surplus	9,584.15	7,414.65	9,086.75	9,584.15	7,414.65
17	Earnings per share (of ₹10 each):					
	(a) Basic	1.25	0.85	1.24	7.00	5.53
	(b) Diluted	1.25	0.85	1.24	7.00	5.53
	Earnings per share (excluding extraordinary items) (of ₹10 each):					
	(a) Basic	1.25	0.85	1.24	7.00	5.53
	(b) Diluted	1.25	0.85	1.24	7.00	5.53



Statement of Consolidated Financial Results for the quarter and year ended March 31, 2015

Rs. in Lakhs (except EPS Data)

Sr. No.	Particulars	Quarter Ended	Quarter Ended	Quarter Ended	Year Ended	Year Ended
		March 31, 2015	March 31, 2014	December 31, 2014	March 31, 2015	March 31, 2014
		<i>Unaudited</i>	<i>Unaudited</i>	<i>Unaudited</i>	<i>Audited</i>	<i>Audited</i>
1	Fees	3,808.13	4,080.32	5,504.84	20,890.38	19,579.32
	Operating income	1,258.59	277.08	138.85	1,808.16	600.95
	Revenue from operations (Net)	5,066.72	4,357.40	5,643.69	22,698.54	20,180.27
2	Expenses					
	Purchase of Stock-in-trade	58.73	24.92	20.53	97.50	40.21
	Change in inventories of stock in trade	(16.71)	(5.35)	(9.18)	(27.17)	(0.96)
	Direct Expenses	2,583.26	2,147.62	3,021.27	11,295.86	9,954.77
	Employee Benefits	733.05	778.67	775.34	2,945.88	2,855.76
	Other Expenses	850.52	588.33	715.70	3,727.83	3,095.66
	Depreciation and amortisation expense (Refer Note 5)	374.95	333.97	377.94	891.33	1,283.62
	Total	4,583.80	3,868.16	4,901.60	18,931.23	17,229.06
3	Profit From Operations before Other Income, Finance Costs and Exceptional Items (1-2)	482.92	489.24	742.09	3,767.31	2,951.21
4	Other income	223.05	23.02	190.38	707.92	238.77
5	Profit From Operations before Finance Costs and Exceptional Items (3+4)	705.97	512.26	932.47	4,475.23	3,189.98
6	Finance costs	120.73	0.40	114.61	401.62	0.75
7	Profit From Operations before Exceptional Items (5-6)	585.24	511.86	817.86	4,073.61	3,189.23
8	Exceptional items	-	-	-	-	-
9	Profit / (Loss) from ordinary activities before tax (7+8)	585.24	511.86	817.86	4,073.61	3,189.23
10	Tax expense:					
	Current Tax	307.03	206.36	256.67	1,420.79	1,169.08
	Deferred Tax	(292.01)	12.86	(1.10)	(252.86)	(55.54)
11	Profit / (Loss) from ordinary activities after tax (9-10)	570.22	292.64	562.29	2,905.68	2,075.69
12	Extraordinary items	-	-	-	-	-
13	Profit / (Loss) after tax (11 + 12)	570.22	292.64	562.29	2,905.68	2,075.69
14	Prior Period Items	-	-	-	-	-
15	Minority Interest	64.27	(9.37)	(24.27)	(66.79)	(27.59)
	Profit / (Loss) for Appropriation (13+14-15)	505.95	302.01	586.56	2,972.47	2,103.28
16	Paid up Equity Share Capital	3,979.41	3,978.22	3,979.41	3,979.41	3,978.22
17	Reserves & Surplus	9,573.32	7,217.52	9,067.37	9,573.32	7,217.48
18	Earnings per share (of ₹10 each):					
	(a) Basic	1.27	0.76	1.47	7.47	5.29
	(b) Diluted	1.27	0.76	1.47	7.47	5.29
	Earnings per share (excluding extraordinary items) (of ₹10 each):					
	(a) Basic	1.27	0.76	1.47	7.47	5.29
	(b) Diluted	1.27	0.76	1.47	7.47	5.29



Sr. No.	Particulars	Quarter Ended March 31, 2015	Quarter Ended March 31, 2014	Quarter Ended December 31, 2014	Year Ended March 31, 2015	Year Ended March 31, 2014
A.	PARTICULARS OF SHAREHOLDING					
1	Public Shareholding					
	Number of Shares	22,757,337	21,745,384	22,757,337	22,757,337	21,745,384
	Percentage of Shareholding	57.19%	54.66%	57.19%	57.19%	54.66%
2	Promoters and Promoter Group Shareholding					
	a) Pledged/Encumbered					
	- Number of shares	870,000	4,132,000	870,000	870,000	4,132,000
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	5.11%	22.91%	5.11%	5.11%	22.91%
	- Percentage of shares (as a% of the total share capital of the company)	2.19%	10.39%	2.19%	2.19%	10.39%
	b) Non-encumbered					
	- Number of Shares	16,166,803	13,904,803	16,166,803	16,166,803	13,904,803
	- Percentage of shares (as a% of the total shareholding of promoter and promoter group)	94.89%	77.09%	94.89%	94.89%	77.09%
	- Percentage of shares (as a % of the total share capital of the company)	40.62%	34.95%	40.62%	40.62%	34.95%

Sr. No.	Particulars	Quarter Ended March 31, 2015
B.	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	NIL
	Received during the quarter	0
	Resolved during the quarter	0
	Remaining unresolved at the end of the quarter	NIL

Notes:

- The Financial Results have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on May 13, 2015.
- The Board has recommended a final dividend of 20.5% (i.e. Rs. 2.05 per equity share of Rs.10/- each), resulting in a total payout of Rs. 9.80 crores (including dividend distribution tax). This alongwith the interim dividend paid in December 2014 takes the total dividend payout to Rs. 2.65 per equity share.
- As the Company's business activities falls within a single primary business segment, the disclosure requirements as per Accounting Standard 17 'Segment Reporting' is not applicable.
- During the quarter ended March 31, 2015, the Company has acquired 49% stake of Lakshya Forum for Competitions Private Limited and 10% stake of Lakshya Educare Private Limited. As a result of which both the companies have become Wholly Owned Subsidiaries of the Company, with effect from January 01, 2015.
- The figures of last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of current financial year. A limited review was carried out on the figures for the quarter ended December 31, 2014.
- Previous period / year figures have been regrouped / reclassified wherever necessary.
- During the year ended March 31, 2015, the company has reassessed the useful lives of the fixed assets in line with useful lives mentioned in Schedule II to the Companies Act, 2013 except for air-conditioners and computer hardware where the management believes the revised useful life of these assets correctly reflect the periods over which the assets are expected to be used. The Company has also reviewed the depreciation policy and effective April 01, 2014, all fixed assets will be depreciated using the Straight Line method from the Written Down Value method used earlier. The impact of change of useful lives of fixed assets and change of depreciation policy on the consolidated depreciation expense for theyear ended March 31, 2015 is ₹ 556.64 lakhs (Rs. 389.55 lakhs on net of tax basis). For assets that have completed their revised useful life as on April 01, 2014, the net written down value of Rs. 329.02 lakhs has been adjusted in the General Reserve as per provisions of Companies Act 2013.



8 The statement of assets and liabilities is as under:

Rs. in Lakhs

Particulars	Consolidated		Standalone	
	As at March 31, 2015	As at March 31, 2014	As at March 31, 2015	As at March 31, 2014
A EQUITY AND LIABILITIES				
1 Shareholders' funds				
(a) Share capital	3,979.41	3,978.22	3,979.41	3,978.22
(b) Reserves and surplus	9,573.32	7,217.48	9,584.15	7,414.65
(c) Money received against share warrants	-	-	-	-
	13,552.73	11,195.70	13,563.56	11,392.87
2 Share application money pending allotment	-	-	-	-
3 Minority Interest	40.26	(66.62)	-	-
4 Non-current liabilities				
(a) Long-term borrowings	-	-	-	-
(b) Deferred tax liabilities (net)	0.27	0.30	-	-
(c) Other long-term liabilities	714.42	300.38	714.42	300.38
(d) Long-term provisions	148.82	118.13	86.21	74.69
	863.51	418.81	800.63	375.07
5 Current liabilities				
(a) Short-term borrowings	495.40	-	495.40	193.45
(b) Trade payables	376.79	363.29	341.70	312.04
(c) Other current liabilities	3,839.02	3,951.51	3,381.51	3,503.68
(d) Short-term provisions	2,113.16	2,426.05	1,946.55	2,381.45
	6,824.37	6,740.85	6,165.16	6,390.62
TOTAL (1+2+3+4+5)	21,280.87	18,288.74	20,529.35	18,158.56
B ASSETS				
1 Non-current assets				
(a) Fixed assets				
(i) Tangible assets	4,309.11	8,271.09	4,011.22	8,056.71
(ii) Intangible assets	721.51	507.34	687.53	492.59
(iii) Capital work-in-progress	132.99	541.07	132.99	511.31
(iv) Intangible assets under development	291.92	113.69	266.82	96.95
(v) Fixed assets held for sale	-	-	-	-
(b) Non-current investments	78.46	78.46	1,723.96	1,957.40
(c) Deferred tax assets (net)	718.53	465.70	649.21	465.70
(d) Long-term loans and advances	7,701.77	1,965.54	7,873.71	1,916.42
(e) Other non-current assets	-	-	-	73.58
(f) Goodwill on Consolidation	1,615.97	1,346.87	-	-
	15,570.27	13,289.76	15,345.44	13,570.66
2 Current assets				
(a) Current investments	12.70	1,127.99	-	657.16
(b) Inventories	32.52	5.35	32.52	5.35
(c) Trade receivables	2,083.76	890.50	2,157.22	909.99
(d) Cash and cash equivalents	1,427.99	974.76	1,245.54	891.87
(e) Short-term loans and advances	2,060.02	1,975.81	1,664.32	2,098.96
(f) Other current assets	93.61	24.57	84.31	24.57
	5,710.60	4,998.98	5,183.91	4,587.90
TOTAL (1+2)	21,280.87	18,288.74	20,529.35	18,158.56

Place: Mumbai
Date: May 13, 2015

For MT Educare Ltd


Mr. Mahesh R. Shetty
Chairman



**INDEPENDENT AUDITORS' REPORT
TO THE BOARD OF DIRECTORS OF
MT EDUCARE LIMITED,**

We have audited the accompanying Statement of Consolidated Financial Results of the **MT Educare Limited** ("The Company") and its subsidiaries (the Company and its subsidiaries constitute "the Group") and the Standalone Financial Results of the Company for the year ended 31st March, 2015 ("the statement"), being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' of the Company, which have been traced from disclosure made by management and have not been audited by us. Attention is drawn to the fact that the figures for the quarter ended 31st March, 2015 and the corresponding quarter ended in the previous year as reported in this financial results are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the end of the third quarter of the relevant financial year. Also the figures up to the end of the third quarter had only been reviewed and not subjected to audit.

Management's Responsibility for the Financial Results

These financial results have been prepared on the basis of related annual Consolidated Financial Statements of the Group and the Standalone Financial Statements of the Company for the year ended 31st March, 2015 and reviewed quarterly financial results up to the end of the third quarter. Management is responsible for the preparation of the Consolidated and Standalone Financial Results that give a true and fair view of the net profit and other financial information of the Company in accordance with the recognition and measurement principles laid down under Section 133 of the Companies Act, 2013 ('the Act'), read with Rule 7 of the Companies (Accounts) Rules, 2014 and other accounting principles generally accepted in India, and in compliance with Clause 41 of the Listing Agreement.

The Statement has been approved by Board of Directors.

This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial results that give a true and fair view and are free from material misstatements, whether due to fraud or error.

The Consolidated Financial Statement includes the results of the following entities:

Subsidiaries:

- i) MT Education Services Private Limited
- ii) Chitale's Personalised Learning Private Limited
- iii) Lakshya Forum for Competitions Private Limited
- iv) Lakshya Educare Private Limited and
- v) Sri Gayatri Educational Services Private Limited.



Auditors Responsibility

Our responsibility is to express an opinion on the Statement, based on our audit of the said Consolidated and Standalone Financial Statements. We have conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Companies Act, 2013. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit includes examining, on test basis, evidence supporting the amounts disclosed in the Statement. An audit includes assessing the accounting principles and significant estimates made by the management as well as evaluating the overall Statement presentation.

We believe our audit provides a reasonable basis for our opinion.

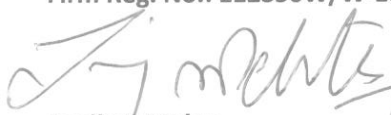
Opinion

In our opinion and to the best of our information and according to the explanation given to us, the Statement:

- a. In the case of the Consolidated Financial Results of the group, includes the results for the year ended March 31, 2015 of the entities as listed above.
- b. Is presented in accordance with the requirements of clause 41 of the listing principles generally accepted in India; and
- c. Give a true and fair view in conformity with the accounting principles generally accepted in India;
 - i. In the case of the Consolidated Financial Results of the Group, of the net profit and other financial information of the Group for the year ended March 31, 2015.
 - ii. In case of the Standalone Financial Results of the Company, of the net profit and other financial information of the Company for the year ended March 31, 2015.

Further, we also report that we have, on the basis of the books of account and other records and information and explanations given to us by the management, also verified the number of shares as well as percentage of shareholdings in respect of aggregate amount of public shareholdings, as furnished by the Company in terms of clause 35 of the Listing Agreement and found the same to be correct.

For Shaparia Mehta & Associates LLP
Chartered Accountants
Firm Reg. No.: 112350W/W-100051



Sanjiv B Mehta
Partner
Membership No.: -034950
Place: Mumbai
Date: 13th May 2015.

