



**ZICOM QUARTER – I:
INCOME GROWS 17% AND NET PROFIT GROWS 18%**

Mumbai, August 12, 2015: Zicom Electronic Security Systems Limited (BSE Code: 531404), India's leading electronic security company, announced its Unaudited Financial Results for the first quarter ended June 30, 2015.

At the Board Meeting held today, the Company declared its Consolidated and Standalone Unaudited Financial Results.

Highlights of Consolidated Unaudited Financial Results for the first quarter ended June 30, 2015 are:

- Total Income for the quarter ended June 30, 2015 at Rs. 257.39 crores, shows a growth of over 17% as compared to Rs. 220.78 crores in the corresponding previous quarter.
- Earnings before Depreciation, Interest and Tax (EBDITA) stood at Rs. 35.00 crores as against Rs. 30.17 crores, an increase of 16% over comparative quarter in the previous year. EBIDTA margin has remained steady at 13%.
- Net Profit After Tax and Minority Interest at Rs. 10.17 crores as against Rs. 8.62 crores of the corresponding previous quarter shows an increase of 18%.
- The Company's Earning Per Share (EPS) has increased to Rs. 5.04 as against Rs. 4.90 in that of corresponding previous quarter, which is calculated on enhanced paid-up share capital.

Commenting on the results, Mr. Manohar Bidaye, Chairman – Zicom Electronic Security Systems Limited said, *“The consolidated performance of the Company has been encouraging which is reflected by the growth of 17% in Income and increase in Net Profit After Tax and Minority Interest of 18%.*

With continued thrust on infrastructure spending by Government in U.A.E. and Qatar, both, Unisafe Dubai and Phoenix Qatar have shown improved performance. The Gulf fire safety business continued its major share in our topline and bottomline by maintaining them at above 60%. However, there are some concerns of slowdown due to oil prices.

Under the Indian business while Zicom standalone operations were stable; performance of Zicom SaaS has been remarkable with topline showing growth of 46% and bottomline rising by 291%. ATM surveillance and Housing Societies being major contributors for growth of Zicom SaaS.”





ABOUT ZICOM GROUP:

Zicom Electronic Security Systems Ltd. is the leading electronic security brand in India. The Company offers a wide range of products and customized solutions including services in Intrusion and Burglar Alarm Systems, Access Control Systems, Fire Detection Systems, CCTV Surveillance Systems, Central Monitoring Station and Video Monitoring Station, etc., with focus on retail and SME sectors. Zicom has PAN India operations with service capabilities in 1100 cities.

Zicom SaaS Pvt. Ltd., wholly owned subsidiary, offers security services to protect retail shops, bank branches, ATMs, residences, apartments and remotely located assets using state-of-the-art electronic security equipments and Command and Control Station located in Mumbai.

Unisafe Fire Protection Specialists LLC, Dubai, is a subsidiary of Zicom in U.A.E and has strong presence in Dubai and Abu Dhabi in the business of fire detection and protection in infrastructure projects. Unisafe Dubai offers wide spectrum of products and services in fire detection and protection, ranging from designing, supplying, installing and maintaining integrated fire protection system capabilities. Unisafe is associated with many iconic projects in U.A.E. in government and private sectors.

Phoenix International WLL, Qatar, is one of the leading fire security solutions providers in Qatar. Phoenix offers turn keys solutions in fire protection and suppression projects and it has license to operate in petrochemical sector. Phoenix has exclusive tie-up to market safety and security equipments of leading international suppliers. The portfolio of services offered by Phoenix covers design, engineering, integrating, testing and commissioning of Fire Safety, Security and Building Management Systems, with main focus on Fire Prevention and Protection.

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