



February 07, 2017

National Stock Exchange of India Limited
Exchange Plaza, C-1 Block G
Bandra Kurla Complex, Bandra (E),
Mumbai-400051

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai-400001

Ref: Bharti Airtel Limited (532454 / BHARTIARTL)

Sub: Press Release

Dear Sir/ Madam,

We are enclosing herewith a press release titled "Airtel has provided Jio sufficient Pol capacity to serve over 190 million customers", being issued by Bharti Airtel Limited.

Kindly take the same on record.

Thanking you,

Sincerely Yours

For Bharti Airtel Limited


Rohit Krishan Puri
Dy. Company Secretary

Bharti Airtel Limited
(a Bharti Enterprise)

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CIN: L74899DL1995PLC070609

Airtel has provided Jio sufficient PoI capacity to serve over 190 million customers

Over 35,000 PoIs provided at an unprecedented pace in just five months;

Capacity well in excess compared to other operators with much larger customer base;

Jio has been unable to activate all the PoIs and utilize the capacity provided

New Delhi, February 7, 2017: Bharti Airtel (“Airtel”), India’s largest telecommunications services provider, today said that it has provided a total of over 35,000 Points of Interconnect (PoIs) to Reliance Jio (“Jio”) in record time of just five months. Of these 27, 719 PoIs - 79% of the total - have been dedicated for incoming calls from Jio customers, which is the highest amongst all operators.

The PoIs have been provided well above the customer growth projection provided by Jio to Airtel. The capacity provided is ideal for serving over 190 million customers on the Jio network and is more than double of the 72.5 million total customers currently claimed by Jio.

More importantly, the above mentioned capacity has been released at a staggering pace, something not seen before in the Indian telecom industry and is much more than comparable capacity provided by Airtel to other operators.

- Vodafone with 202 million customers has been provided a total of approx. 40,600 PoIs by Airtel over a period of 21 years. Of these 23, 950 PoIs are for incoming calls – much less than what has been provided to Jio.
- Idea with 185 million customers has been provided a total of approx. 38,130 PoIs by Airtel over a period of 21 years. Of these 23, 694 PoIs are for incoming calls – again much less than what has been provided to Jio.
- Reliance Communications with 86 million customers has been provided a total of approx. 13,400 PoIs by Airtel over 13 years. Of these 8415 PoIs are for incoming calls – less than one third of what has been provided to Jio.
- Telenor with 58 million customers has been provided a total of approx. 9000 POIs over seven years. Of these 6510 PoIs are for incoming calls – less than one fourth of what has been provided to Jio.

Ever since the commercial launch of services by Jio in September 2016, Airtel has honoured its regulatory obligations and ensured that there are no capacity constraints from its end and customers are not inconvenienced. In fact, Airtel has been providing PoIs to Jio, well ahead of the commencement of its commercial operations.

It, therefore, appears that the constant rhetoric by Jio with regard to PoIs is aimed at covering up technical issues in their own network or their inability to activate the PoIs given.

On the contrary, due to continued non-compliance of TRAI’s tariff orders by Jio by providing free services for the past 5-6 months, there is a tsunami of incoming voice traffic on the Airtel network, thereby, impacting the service experience of our customers.

The huge asymmetry in traffic due to Jio's free offers has also resulted complete failure of the present IUC regime, which assumes nearly symmetric traffic while fixing the below cost termination charge. The present termination charge of 14 paise is less than half of the actual cost of terminating calls on the network, resulting in huge loss to the company.

Allocation of PoIs to operators by Airtel

Operator	Customers (mn)	Total PoIs provided	PoIs for Incoming	Time Period
Jio	72.5	35,000	27,719	5 months
Vodafone	202	40,673	23,950	21 years
Idea	185	38,134	23,694	21 years
RCOM	86	13,424	8,415	13 years
Telenor	58	9000	6510	7 years

About Bharti Airtel

Bharti Airtel Limited is a leading global telecommunications company with operations in 17 countries across Asia and Africa. Headquartered in New Delhi, India, the company ranks amongst the top 3 mobile service providers globally in terms of subscribers. In India, the company's product offerings include 2G, 3G and 4G wireless services, mobile commerce, fixed line services, high speed home broadband, DTH, enterprise services including national & international long distance services to carriers. In the rest of the geographies, it offers 2G, 3G and 4G wireless services and mobile commerce. Bharti Airtel had over 364 million customers across its operations at the end of December 2016. To know more please visit, www.airtel.com