

No./NBCC/BS (98)/2017-18

May 12, 2017

National Stock Exchange of India Ltd. Exchange Plaza, 5th Floor, Plot no. C/1,G Block Bandra –Kurla Complex Bandra (E),Mumbai-400051 Fax-022-26598237/38 NSE Symbol: NBCC/EQ	BSE Limited, Floor 25 ,Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400 001 Fax-022-22722037/39/41/61 Scrip Code: 534309
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Sub: Recording of Analyst /Investor Meeting dated May 12, 2017

Sir,

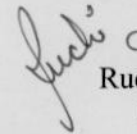
Pursuant to Regulation 30 read with Part A of schedule III and Regulation 46(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and our letter dated May 11, 2017 in respect of Analyst/Investor meetings, please find enclosed herewith the gist of discussion taken up in Analyst/investor meetings dated May 12, 2017. (Annexure - 1).

The aforesaid information is also disclosed on the website of the company <http://www.nbccindia.com/nbccindia/nroot/njsp/InvestorNotices.jsp>

This is for your record and information. Kindly acknowledge the receipt.

Thanking you,

Yours Sincerely,
For NBCC (India) Limited


Ruchi Gupta
DM (CS)
A-21194



Recording of Analyst/Investor Conference Call

(Annexure-I)

Date of the Meeting	May 12, 2017
Type of Meeting	One-on-One Meeting
Company Management Representatives	Shri. Yogesh J. P. Sharma CGM (Engg/Business Development)
Investor Call Hosted By	Mr. Nischal Maheshwari – Head of Institutional Equities at Edelweiss Financial Services Ltd. Mr. Ankit Fitkariwala - Research Analyst at Jefferies India Private Ltd.
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	No
Gist of discussions	<p>Investor/Analyst Meetings Summary:</p> <p>NBCC (India) limited is a blue-chip Government of India, Navratna Enterprise under the Ministry of Urban Development.</p> <p>Updates About NBCC:</p> <ul style="list-style-type: none">• The Company's present areas of operations are categorized into three main segments, i.e. (i) Project Management Consultancy (PMC) (ii) Real Estate Development & (iii) EPC Contracting.• The Company's present area of focus is redevelopment business which contributes major portion in total order book and Company is very well placed in this segment.• Company is also expecting good amount of business from state governments under NBCC unique redevelopment business model.• Various redevelopment and large size projects are on the edge of starting and company is expecting to book revenue from these projects in upcoming Quarters of FY2017-18.



- Company is getting very good response and interest in just recently launched sale of Commercial/Office spaces on freehold basis at Nauroji Nagar, New Delhi for redevelopment of Government colonies in Delhi.
- Company has signed Memorandum of Understanding(MOU) with DGS&D, Ministry of Commerce and Industry, Government of India for 'Planning, Designing and Construction of new Office Complex at New Delhi' amounting Rs. 226.84 cr. (approx).
- Company has started process to dispose off land of sick CPSEs and first phase of sell includes Hindustan Cables Ltd, Instrumentation Ltd, HMT Bearing Ltd, HMT Watches Ltd and Tungabhadra Steel.

Brief About HSCL Deal:

- After taking over of HSCL, NBCC shall add a new steel vertical to its business operation enriching its portfolio further and in turn, further reinforce its position as a leading construction company of the country.
- Having HSCL presence in steel construction and subsequent approval & focus on National Steel policy, NBCC plans to develop HSCL as an expert Steel Structure Company to increase efficiencies.
- NBCC will be focusing on reducing HSCL operational inefficiencies in order to increase the profitability and improve the projects deliverability.
- HSCL has an order book of Rs 8000 Cr (approx) and in upcoming years NBCC exposure and experience will help HSCL to get more projects and business on better margins.
- After debt restructuring by Govt. Of India, HSCL has become a debt free company and is generating consistent operating profits since many years.
- NBCC has already taken up various measures which also include human resource planning & restructuring for better management by deploying some



	<p>of the senior employees from NBCC.</p> <ul style="list-style-type: none">• NBCC will share expertise and experience with HSCL for faster construction and better project management.
Any Comments	No

