



# SANGAM (INDIA) LIMITED

Regd. Off.: Atun, Chiltorgarh Road, Bhubaneswar-751001 (Raipur), Phone: 01482-267150, Fax: 01482-304120  
 CIN: L17118(R)1984PLC003173, Web: www.sangamgroup.com, Email: secretaria@sangamgroup.com  
 UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED ON 30<sup>TH</sup> SEPTEMBER, 2015

| Sl. No. | Particulars   | Quarter Ended |         |           |         | Half Year Ended |         | Year Ended |         |
|---------|---|---------------|---------|-----------|---------|-----------------|---------|------------|---------|
|         |   | 30.09.15      |         | 30.09.14  |         | 30.09.15        |         | 31.03.15   |         |
|         |   | Unaudited     | Audited | Unaudited | Audited | Unaudited       | Audited | Unaudited  | Audited |
| 1       | Income from Operations  | 39922         | 36493   | 36900     | 74193   | 146866          |         |            |         |
| a)      | Net Sales/Income from Operations (Net of excise duty)   | 180           | 168     | 179       | 389     | 838             | 3942    | 3942       |         |
| b)      | Other operating income  | 40102         | 36661   | 37079     | 74582   | 147634          | 36813   | 33228      |         |
|         | Total Income from Operations (net) (a+b)  | 23582         | 19625   | 22637     | 43699   | 83064           | 40755   | 37170      |         |
| 2       | Expenses  | (1724)        | (183)   | (1657)    | (58)    | (737)           |         |            |         |
| a)      | Cost of materials consumed  | 3544          | 3309    | 3000      | 5775    | 11862           | 27403   | 29813      |         |
| b)      | Purchases of stock in trade   | 1927          | 2037    | 1915      | 3609    | 8040            | 28324   | 27693      |         |
| c)      | Change in inventories of finished goods, work-in-progress and stock-in-trade                        | 4410          | 4038    | 4238      | 7965    | 15532           | 6304    | 7505       |         |
| d)      | Employees benefits expense  | 4118          | 3684    | 3493      | 7802    | 13744           | 16642   | 14283      |         |
| e)      | Depreciation and amortisation expense   | 35857         | 32510   | 33626     | 67934   | 133995          | 422     | 1197       |         |
| f)      | Power & Fuel  | 4245          | 4151    | 3453      | 6648    | 13699           | 51692   | 50678      |         |
| g)      | Other Expenditure   | 191           | 211     | 49        | 274     | 274             | 119850  | 117661     |         |
| 3       | Profit/(Loss) from operations before other income, finance costs, tax & exceptional items (1-2)     | 4436          | 3502    | 8798      | 6859    | 13973           |         |            |         |
| 4       | Other Income  | 1634          | 1755    | 1629      | 3305    | 6722            | 53679   | 56569      |         |
| 5       | Profit/(Loss) from ordinary activities before finance costs, tax & exceptional items (3+4)          | 2802          | 2607    | 1873      | 5409    | 7216            | 2266    | 1451       |         |
| 6       | Finance costs   |               |         |           |         |                 |         |            |         |
| 7       | Profit/(Loss) from ordinary activities after finance costs but before tax & exceptional items (5-6) | 2802          | 2607    | 1873      | 5409    | 7216            | 56530   | 58605      |         |
| 8       | Exceptional items   |               |         |           |         |                 |         |            |         |
| 9       | Profit/(Loss) from ordinary activities before tax (7-8)   |               |         |           |         |                 |         |            |         |
| 10      | Tax Expense   | 1029          | 1047    | 880       | 1668    | 2679            | 26157   | 26509      |         |
|         | Current   | (92)          | (160)   | (204)     | (445)   | (367)           | 27913   | 25171      |         |
|         | Earlier Years   | 937           | 887     | 676       | 1223    | 2059            | 213     | 391        |         |
|         | Total Tax Expense   | 1865          | 1720    | 1197      | 3585    | 5157            | 7722    | 5722       |         |
| 11      | Net Profit/(Loss) from ordinary activities after tax (9-10)   | 3942          | 3942    | 3942      | 3942    | 3942            | 1315    | 1213       |         |
| 12      | Paid-up Equity Share Capital (Face Value of ₹10 per share)  |               |         |           |         |                 | 63320   | 59056      |         |
| 13      | Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year             |               |         |           |         |                 | 119850  | 117661     |         |
| 14      | Earning per share (of ₹ 10/- each) (not annualised), Basic & Diluted (In ₹)                         | 4.73          | 4.36    | 3.04      | 5.91    | 13.08           |         |            |         |

### PART II

| Sl. No. | Particulars   | 30.09.15  | 30.09.14  | 30.09.15  | 30.09.14  | 31.03.15  | 31.03.15 |
|---------|---|-----------|-----------|-----------|-----------|-----------|----------|
|         |   | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited  |
| A       | <b>PARTICULARS OF SHAREHOLDING</b>  |           |           |           |           |           |          |
| 1       | Public Shareholding   | 20754433  | 20754433  | 20754433  | 22550423  | 22550423  |          |
|         | - No. of Shares   | 52.65     | 52.65     | 52.65     | 57.20     | 57.20     |          |
| 2       | Promoters and promoter group Shareholding                                       |           |           |           |           |           |          |
| a)      | Pledged / Encumbered  | -         | -         | -         | -         | -         |          |
|         | - Number of shares  | -         | -         | -         | -         | -         |          |
|         | - % of shares (as a % of the total shareholding of promoter and promoter group) | -         | -         | -         | -         | -         |          |
|         | - % of shares (as a % of the total share capital of the company)                | -         | -         | -         | -         | -         |          |
| b)      | Non-encumbered  | 18667126  | 18667126  | 18667126  | 16871136  | 16871136  |          |
|         | - Number of Shares  | 100.00    | 100.00    | 100.00    | 100.00    | 100.00    |          |
|         | - % of shares (as a % of the total shareholding of promoter and promoter group) | 47.35     | 47.35     | 47.35     | 42.80     | 42.80     |          |
|         | - % of shares (as a % of the total share capital of the company)                |           |           |           |           |           |          |
| B       | <b>INVESTOR COMPLAINTS</b>  |           |           |           |           |           |          |
|         | Pending at the beginning of the quarter   | NIL       |           |           |           |           |          |
|         | Received during the quarter   | 2         |           |           |           |           |          |
|         | Disposed or during the quarter  | 2         |           |           |           |           |          |
|         | Remaining unresolved at the end of the quarter                                  | NIL       |           |           |           |           |          |

NOTES:  
 1 The above results were reviewed by the Audit Committee of the Board and thereafter were approved by the Board of Directors in their meeting held on November 05, 2015. The Statutory Auditors have carried out a limited review of the above financial results.  
 2 The Company operates mainly in one segment i.e. Textiles.  
 3 The company is executing an expansion project having outlay of Rs. 198.00 Crore being part funded by Term Loans of Rs. 157.50 crores and balance from internal accruals. The project envisages installation of 26736 spindles on P/V Dyed Yarns, 74 imported Airjet Shuttleless Weaving Machines, One Denim Line and 2 MW Solar Power Plant. The Project activities are in progress as per schedule.  
 4 The figures of the previous period have been regrouped/re-arranged and / or recast wherever found necessary.

For and on behalf of the Board of Directors  
 Chairman  
 (R.P. Soni)  
 DIN-00401439  
 November 05, 2015  
 Place: Bhubaneswar



The Board of Directors,  
SANGAM (INDIA) LIMITED,  
Atun, Chittorgarh Road, Bhilwara - 311001

Dear Sir,

Sub: "Review Report" for the Quarter/Half year ended on 30<sup>th</sup> September, 2015.

We have reviewed the accompanying Statement of Unaudited Financial Results of M/s. SANGAM (INDIA) LIMITED ("the company") for the quarter/half year ended 30<sup>th</sup> September, 2015 being submitted by the company pursuant to the requirement of Clause 41 of the Listing Agreements with the Stock Exchanges which has been approved by the Board of Directors except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. Management is responsible for the preparation and presentation of the statement in accordance with applicable Accounting Standards and other recognized accounting practices and policies. Our responsibility is to express a conclusion on the said Statement based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.


Based on our review conducted as above, except that:

- a) Compliance of the Accounting Standard-15 on Employee Benefits will be done at the year end;
- b) Compliance of the Accounting Standard-29 (AS- 29) regarding disclosure on Provisions, Contingent Liabilities and Contingent Assets will be done at the year end.

Nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting Standards and other recognized accounting practices & Policies has not disclosed the information required to be disclosed in terms of clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

Thanking you,  
Yours faithfully,

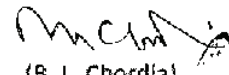
For R. Kabra & Co.  
Chartered Accountants

  
(Deepa Rathi)  
Partner  
M.No. 104808  
FRN: 104502W



Camp: Bhilwara  
Date: 5<sup>th</sup> November, 2015

For B. L. Chordia & Co.  
Chartered Accountants

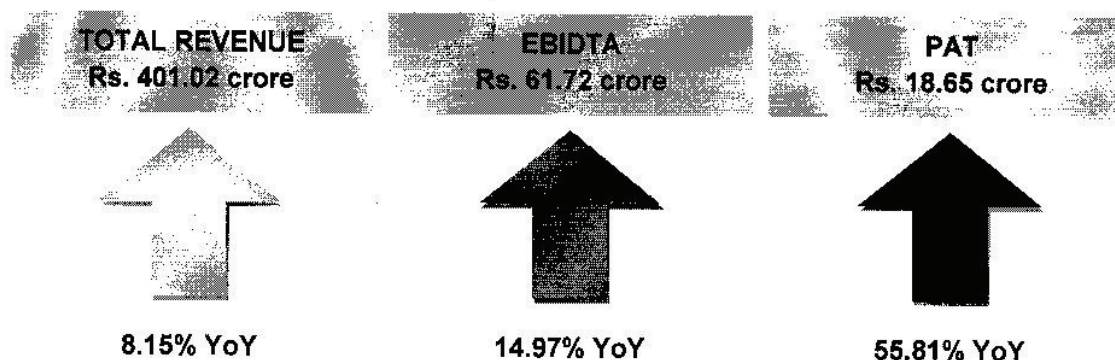
  
(B. L. Chordia)  
Partner  
M.No. 010882  
FRN: 000294C

Place: Bhilwara  
Date: 5<sup>th</sup> November, 2015





## SANGAM (INDIA) Q2FY16 NET PROFIT UP BY 56% TO RS. 18.65 CRORE



**Mumbai, November 5, 2015:** Sangam India Limited, a leading integrated textile conglomerate in India, announced its financial results for the quarter and period ended September 30, 2015. The company's total revenue for the quarter ended September 30, 2015 (Q2FY16) increased by 8.15% to Rs.401.02 crore as against Rs. 370.79 crore in the quarter ended September 30, 2014(Q2FY15).

Earnings before Interest, depreciation and Taxation (EBIDTA) registered an increase of 14.97% to Rs. 61.72 crore in Q2FY16 from Rs. 53.68 crore in Q2FY15. Net profit surged by 55.81% to Rs. 18.65 crore from Rs. 11.97 crore in the Q2FY15. The company reported earnings per share of Rs. 4.73 in Q2FY16 compared to Rs. 3.04 in Q2FY15.

The company's OPM improved by 149 bps to 15.99% in Q2FY16. Increased integration & focus on exports helped the company in maintaining realizations, despite falling input prices.

**Commenting on the results, Mr. R. P. Soni, Chairman, Sangam India Ltd said** "I am happy to present yet another robust quarterly performance for our company. Commodity prices continue to soften globally over the last couple of months and yet we have managed to contain its impact on our revenues.

The management's strategy to increase focus on exports seems to be yielding better-than-expected results, with our overall exports reporting a sharp jump of 46% YoY and 49% QoQ. What is even more encouraging is that this growth was witnessed in all three categories; with Yarn exports registering a growth of 18% YoY (72% QoQ), Denim exports reporting a growth of 1250% YoY (40% QoQ) & PV Fabric exports reporting a growth of 15% YoY (29% QoQ).

These results are in line with our strategy to increase the export of value added products in lieu of lower margin yarn export. Going forward our focus will continue on increased integration and higher export, enabling further margin improvement.

I am happy to share that we have received an encouraging response to our recent foray into seamless garmenting (July 2015). What enthruses us is that this response is despite the fact that we are yet to fully



roll out our brand and marketing campaigns. Till date we have already appointed 600 MBOs (Multi Brand Outlets) all over India and intend taking this network to 1000 by the end of this financial year. As also, we are on track to set up 8-10 EBOs (Exclusive Brand Outlets) by the end of this financial year. We are hopeful of a much higher revenue contribution & better operating margin from this segment going forward.

We remain committed to steer the company towards higher profitability. Our efforts are to see that the company steadily migrates to newer, value added, product segments. While the company has already started benefitting from the move into specialty denims, we intend to make aggressive inroads into the domestic lingerie retail market through our brand Channel Nine.

As a company, it has always been our endeavor to grow but without compromising on profitability. "

#### **About Sangam(India) Limited**

*(Reuters Code: SANG.BO; BLOOMBERG: SNGM@IN; BSE Scrip Code: 514234)*

Born of humble beginnings in the year 1984, Sangam Group is promoted by first-generation entrepreneurs R P Soni and S N Modani, Sangam (India) is a leading business conglomerate known for its strong business values and principles. The group has an extensive domestic presence and also has been exporting to more than 50 countries for over 15 years and enjoys a 3 Star Trading House Status. Sangam India is one of the largest manufacturer of polyester dyed yarn in the country. At present, Sangam India has 211,296 spindles of PV dyed yarn and Cotton yarn installed in Bhilwara along with 437 weaving machines. Besides this, the company also operates a 31 MW thermal power plant, 5 MW wind power plant and a 1 MW solar power plant for its captive use. The company also has strong presence in the Indian synthetic blended fabric segment with brands like Anmol and Sangam. The company has an established client base, like Reliance, Reid & Taylor, Siyaram and Grasim. Its fabric is marketed through a network of 100 dealers and 1000 retailers.

The Group firmly believes in sharing its success with the community and has taken strong CSR initiatives through its charitable trusts, which operate a 100 bed hospital for underprivileged people; University having world class infrastructure and an IB World School in Bhilwara, Rajasthan.

#### **For more information contact:**

**For more information contact**

**LL Soni / Sudhir Padiyar**

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