



NOCIL LIMITED

Mafatlal House, 3rd Floor, H. T. Parekh Marg, Backbay Reclamation,
Churchgate, Mumbai - 400 020, India.

Tel.: +91 22 6657 6100, 6636 4062 Fax +91 22 6636 4060 Website: www.nocil.com

CIN- L99999MH1961PLC012003 Email: investorcare@nocil.com

6th February 2017

SEC/122B

The Secretary The Bombay Stock Exchange Limited "P.J. Towers" Dalal Street Mumbai-400 001	The National Stock Exchange of India Ltd. Exchange Plaza Bandra Kurla Complex, Bandra (East) Mumbai-400 051
---	--

Dear Sir,

Sub: Investor Presentation

Pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, a copy of the Investor Presentation on the Financial Highlights for the quarter and nine months ended 31st December 2016 is attached.

The aforementioned Presentation has been uploaded on the Company's website viz., www.nocil.com.

We request you to take the above on your records and acknowledge receipt.

Thanking you,

Yours faithfully,
For NOCIL Limited

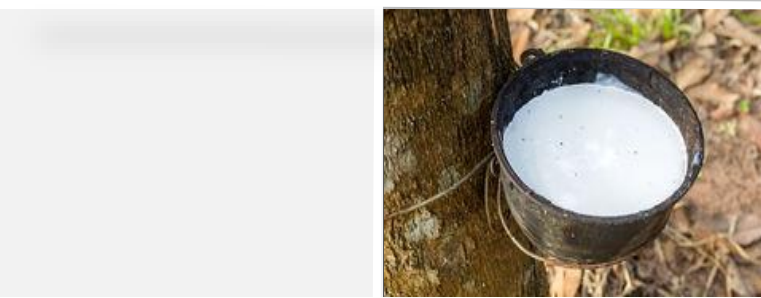
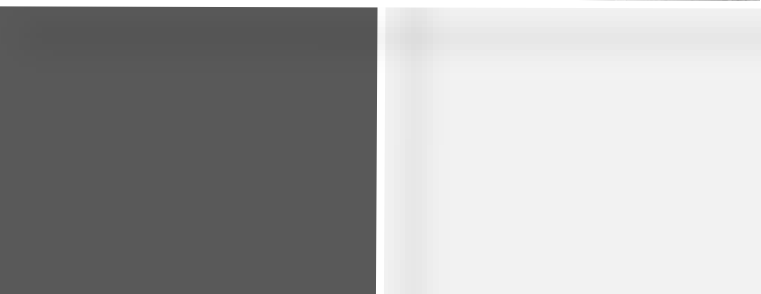
V. K. Gupte
Company Secretary

Encl: as above





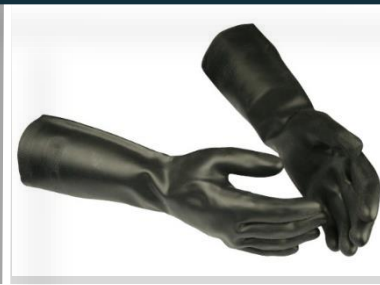
ARVIND MAFATLAL GROUP



NOCIL LIMITED

Investor Presentation

February 2017





Safe Harbor



This presentation and the accompanying slides (the “Presentation”), which have been prepared by NOCIL Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.



ARVIND MAFATLAL GROUP



NOCIL LIMITED

Financial Highlights

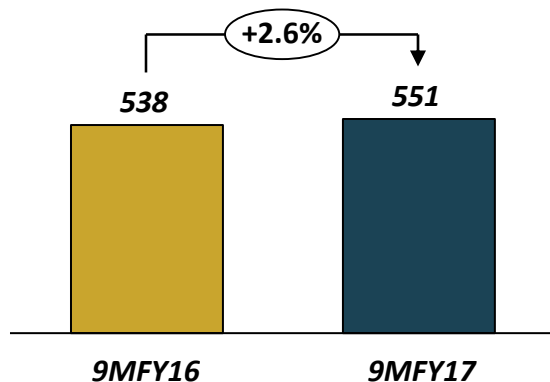




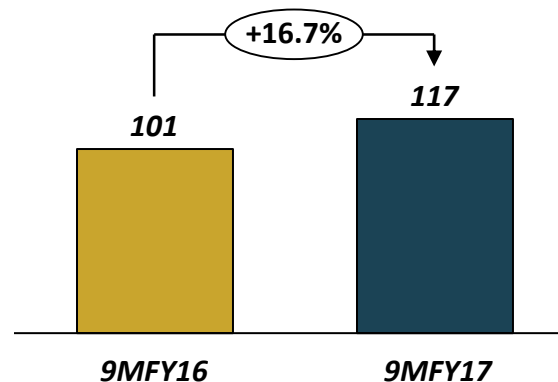
Financial Highlights – 9M FY17



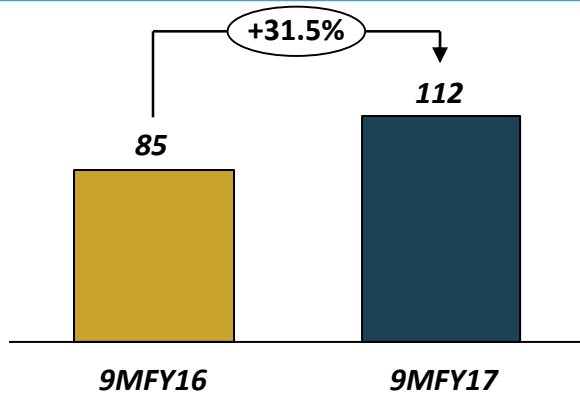
Revenue



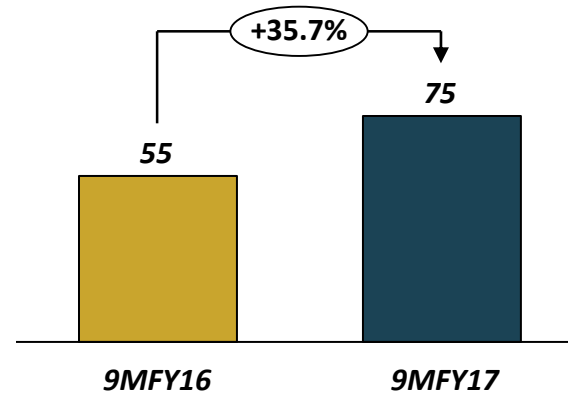
EBITDA



PBT*



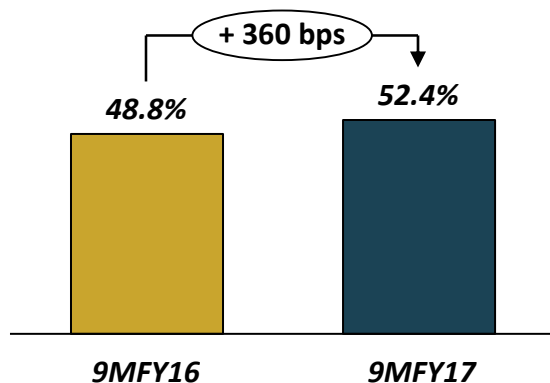
PAT*



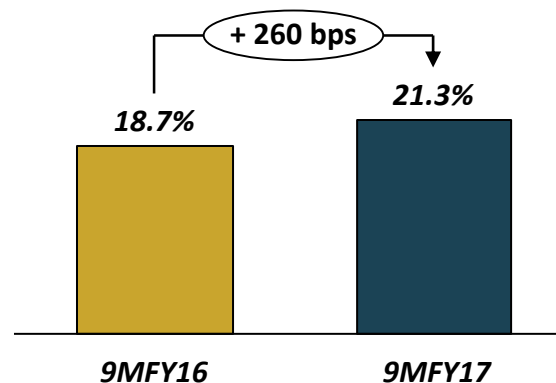


Margin Profile – 9M FY17

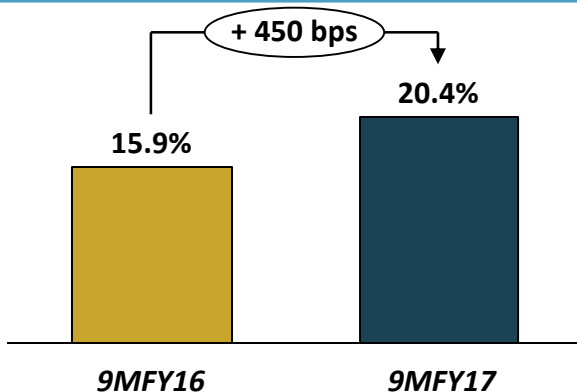
Value Addition*



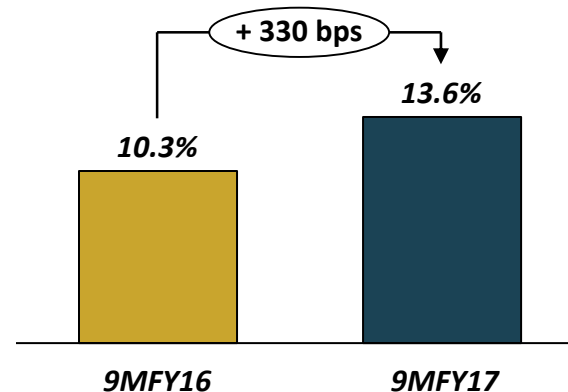
EBITDA Margin



PBT Margin**



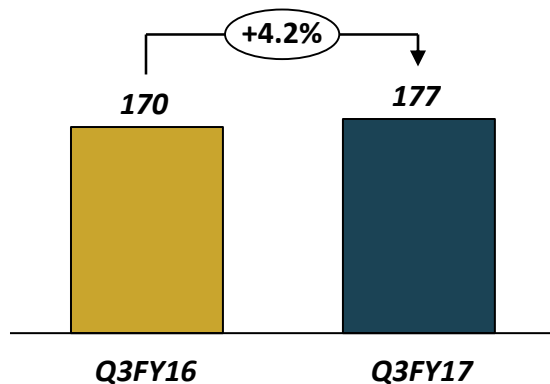
PAT Margin**



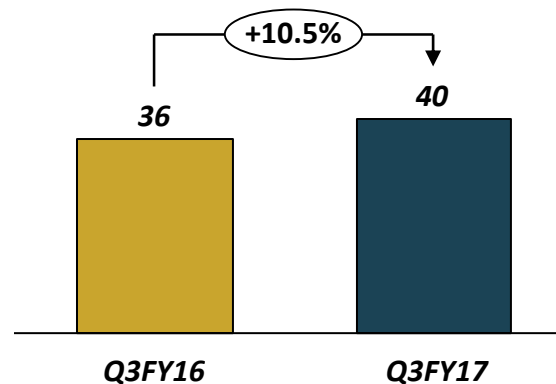


Financial Highlights –Q3 FY17

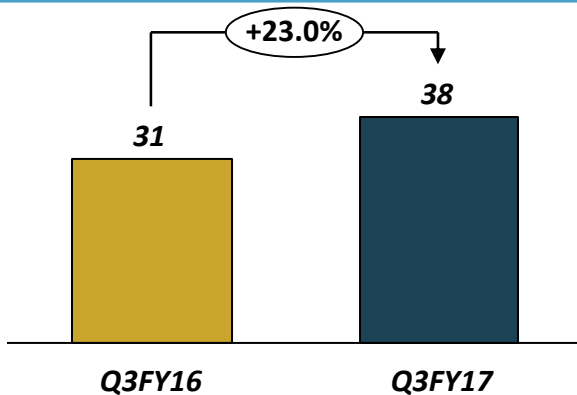
Revenue



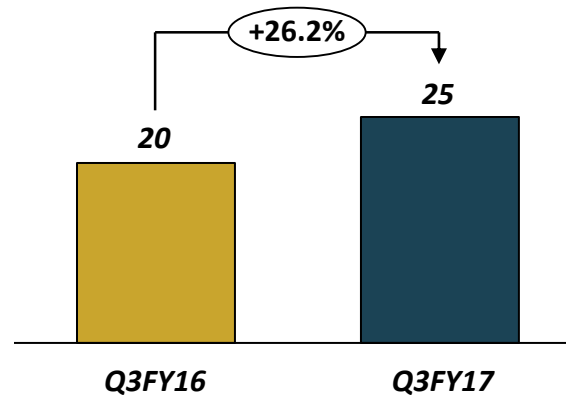
EBITDA



PBT



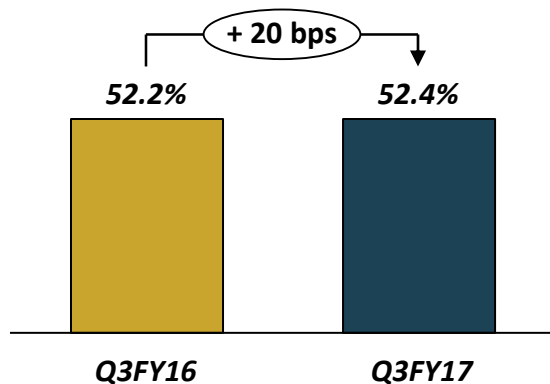
PAT



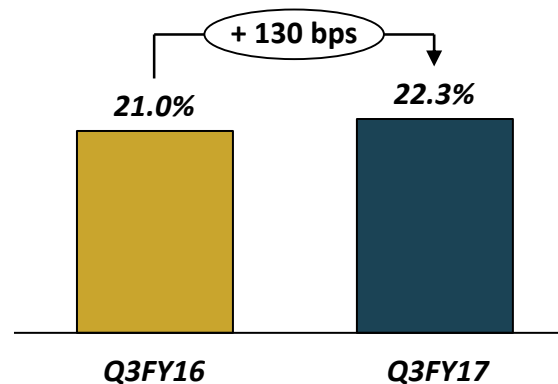


Margin Profile – Q3 FY17

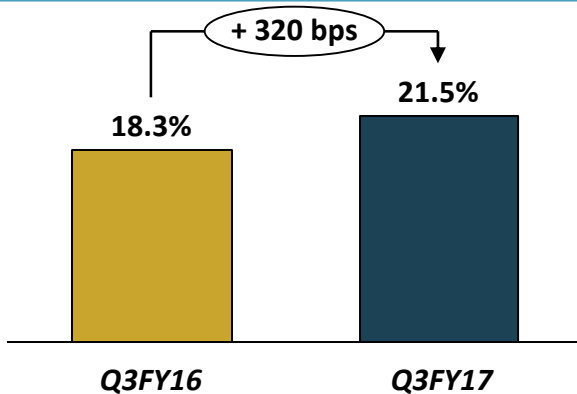
Value Addition*



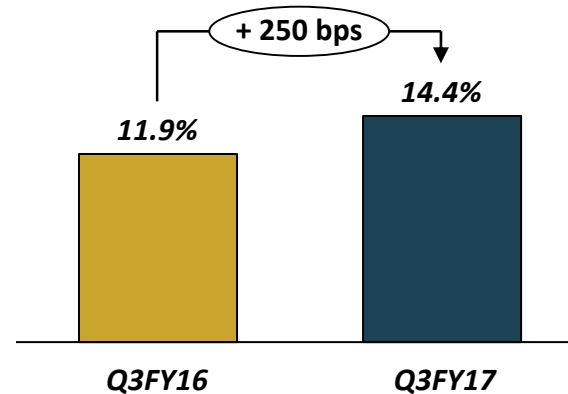
EBITDA Margin



PBT Margin



PAT Margin





ARVIND MAFATLAL GROUP



NOCIL LIMITED

Company Overview





ARVIND MAFATLAL GROUP

NOCIL in a Snapshot



NOCIL LIMITED

Part of Arvind Mafatlal Group

Largest Rubber Chemical Manufacturer in India

Expertise in Rubber Chemical Business over 4 decades

State of the Art Innovative & Sustainable Competitive Technologies

Wide range of Rubber Chemicals to suit the customer needs

Long Term Business Relationships with Major Tyre Companies

Strong Marketing & Distribution Service Network

Accredited with Quality Certificates under Total Quality Management

Environment Friendly Processes



Management Team

Mr. Hrishikesh . A. Mafatlal – Promoter & Chairman

- Chairman and Promoter Director of NOCIL Ltd
- B.Com. (Hons.) & has attended the Advanced Management Programme at the Harvard Business School, USA
- Vice-Chairman of the Cotton Textiles Export Promotion Council (TEXPROCIL)

Mr. C. R. Gupte - Managing Director

- Graduate in Chemistry and a Chartered Accountant
- Heading the Rubber Chemicals business from 1995
- Associated with the Company in various senior positions for more than 35 years

Mr. S. R. Deo – Deputy Managing Director

- M. Tech. in Chemical Engineering from IIT Kanpur
- Associated with the company for nearly 35 years in various technical capacities

Mr. R. M. Gadgil - President - Marketing

- B Tech in Chemical Engineering from IIT Mumbai
- Associated with the Company in various marketing capacities for nearly 33 years

Mr. P. Srinivasan – Sr. Vice President – Finance, Legal and Secretarial & CFO

- Chartered Accountant with over 25 years of experience
- Associated with the Company since 2005

Dr. Chinmoy Nandi - Vice President (Research & Development)

- Post Graduate & Ph.D. in Science
- Associated with the company for nearly 33 years in various R&D capacities

Dr. Narendra Gangal – Vice President (QA, Analytical & Outsourced Research)

- Ph.D. in Analytical Chemistry with 25 years of experience
- Associated with the company since 2007

Mr. Rajendra Desai – Vice President (Operations, Corporate HR & Personnel)

- Chemical Engineer with Diploma in Management Studies
- Associated with the company for nearly 32 years



Manufacturing facilities

Navi Mumbai Plant

Set up in 1976

Located in Trans-Thane Creek industrial area at Navi Mumbai, Thane - Belapur's industrial zone designated for the chemical industry, about 40 kms away from Mumbai

State-of-the-art technology for the manufacture of the entire range of Rubber Chemicals for Tyre & other Rubber Application Industries



Dahej Plant

Commercialized operation in March 2013

It is about 45 kms away from District Bharuch, Gujarat

Location has Chemicals & Petrochemicals projects with an excellent connectivity with Dahej & Hazira Port

Fully automated continuous process plant developed completely with in-house technology





Products & its Usage

1

ACCELERATORS

Increase the speed of vulcanization & to permit vulcanization to proceed at lower temperature & with greater efficiency

2

ANTI DEGRADANTS

An anti-degradant or deterioration inhibitor is an ingredient in rubber compounds to deter the aging of rubber products

3

ANTI-OXIDANTS

Chemical compound that inhibits oxidation & can be used as a stabilizer in rubbers

4

PRE VULCANIZATION INHIBITOR

Inhibitor of premature vulcanization of synthetic & natural rubbers during processing

5

POST VULCANIZATION STABILIZER

Improves Thermal Stability of cross links in rubber products

One Stop Shop with Wide Range to suit Market Requirements



ARVIND MAFATLAL GROUP

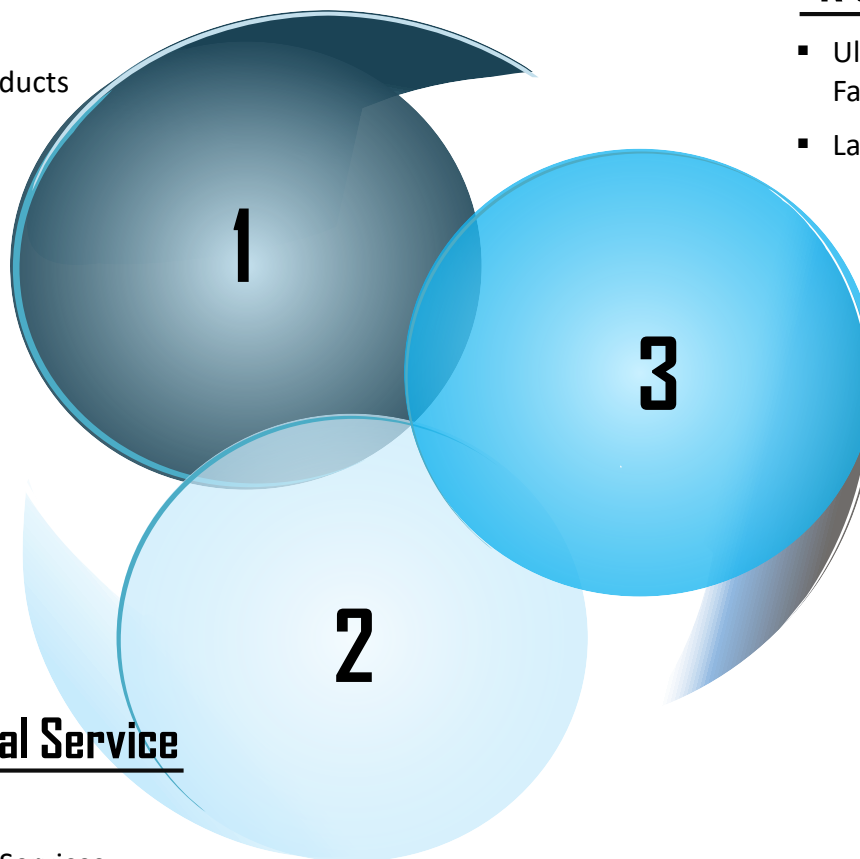


NOCIL LIMITED

Our Value Proposition

Product & Product Forms

- Wide Range of Rubber Chemical Products
- Varied Product Forms



R & D and Quality Assurance

- Ultra Modern Laboratories & Pilot Plant Facilities
- Latest Analytical Instruments



Sales, Marketing & Technical Service

- Market Responsive Approach
- Strong MTS Team to offer Technical Services

Long Term Relationships with Customers over 40 Countries



R&D and Total Quality Management

Research & Technology Development

- The Research Centre of NOCIL is recognized by Ministry of Science and Technology, Government of India
- Key Areas Focussed upon
 - Process Development, scale up, commercial implementation
 - Environmental strategies for sustainable growth
 - Research initiatives as per customers' perceived needs



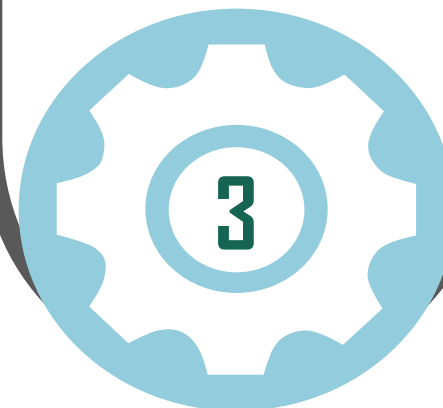
Quality Assurance

- Quality Assurance Management System with a focus on Quality of Raw materials, Finished Products as well as Process Control Sample Analysis
- The Quality Control Laboratory operates round the clock and is equipped with the latest Analytical Instruments & Equipment's



Certifications

- ISO 9001:2008
- ISO 14001:2004
- BS OHSAS 18001:2007
- ISO/IEC 17025:2005
- ISO/TS16949:2009
- IATF





ARVIND MAFATLAL GROUP



NOCIL LIMITED

Industry Potential

Our Positioning



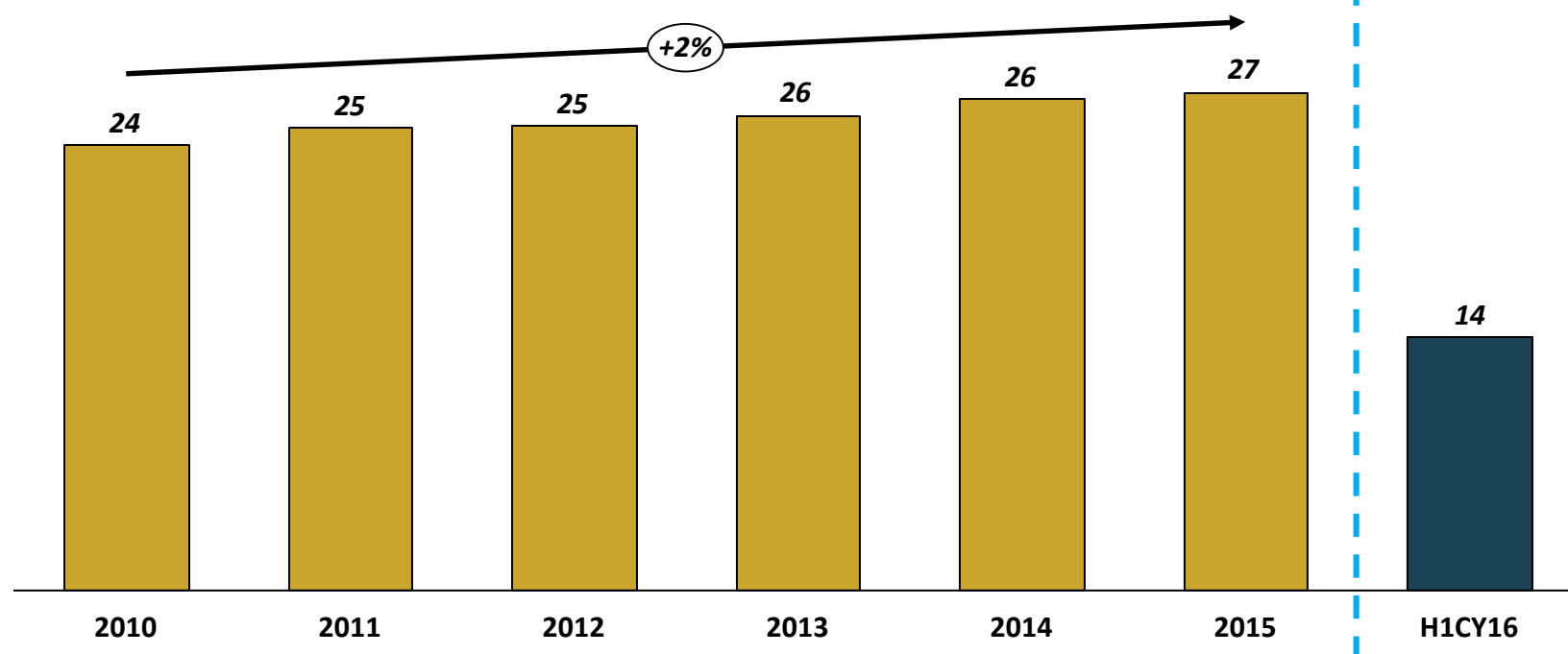


Positive Outlook



Rubber Consumption

Millions MT



Rubber Chemicals constitute ~3% - ~4% of the Rubber Consumption



Growth Drivers

01



Global demand for rubber processing chemicals forecasted to increase by 4.4% to 1.5 millions MT till 2020

02



Manufacture of Premium tires, High performance Automotive & Industrials products will increase rubber processing chemical loadings

03



Expectations of Quality & Long service lives of the rubber products will also aid to the demand

04



Rising Income levels & increase in Motor vehicle ownership rates, especially in developing nations – thus additional consumption of rubber processing chemicals



ARVIND MAFATLAL GROUP



NOCIL LIMITED

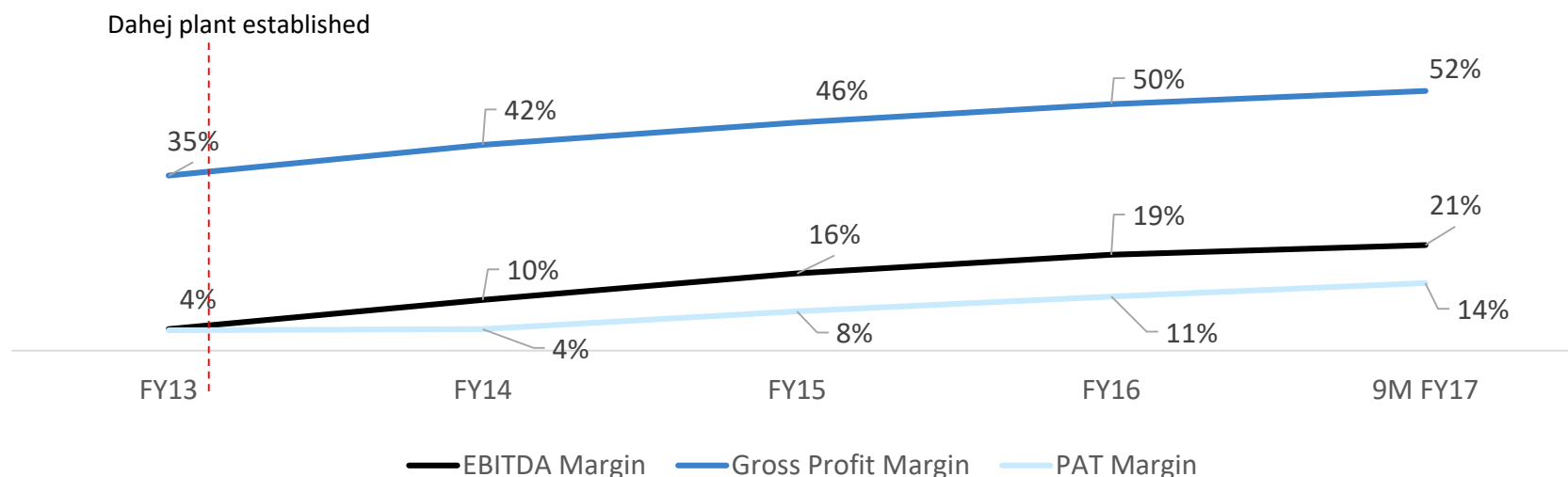
FUTURE Ready





Dahej Plant – A Game Changer

- It is a zero wastage plant, resulting in significant cost reduction
- Continuous & Strong R&D Capabilities :
 - Process R&D
 - Significant reduction in cost of production
 - Product R&D
 - Strong pipeline of new generation rubber chemicals (Speciality & High Value Chemicals)
- Change in Revenue mix from Generic to High-value added products
- Operating Leverage playing out
- Further scope of multiple expansion possible at Dahej



Above Efforts helped the Company to sustain the dumping of rubber chemicals at unrealistically low prices from China, Korea and the European Union



Key Strengths



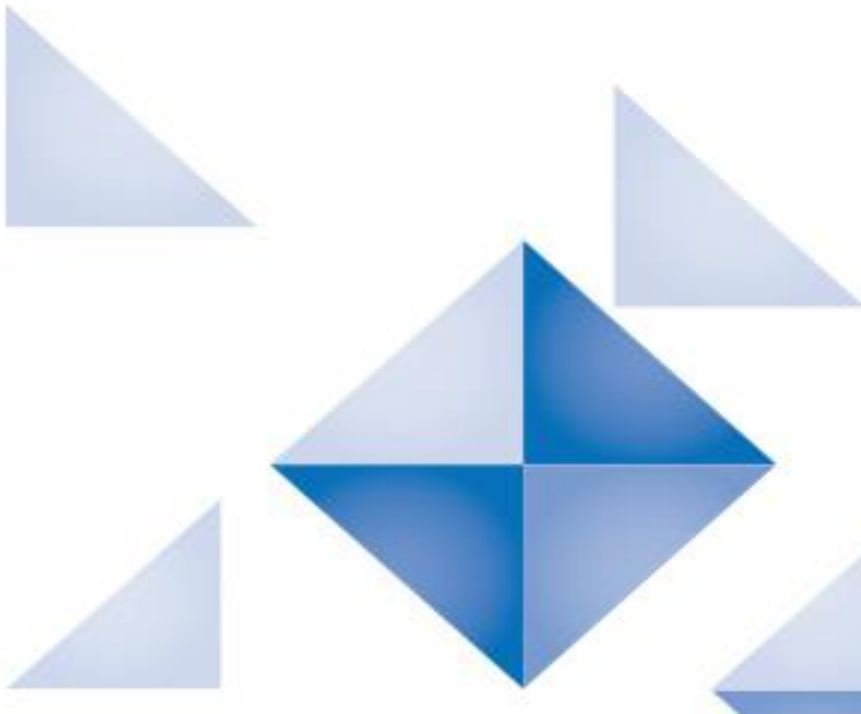


ARVIND MAFATLAL GROUP



NOCIL LIMITED

Financials



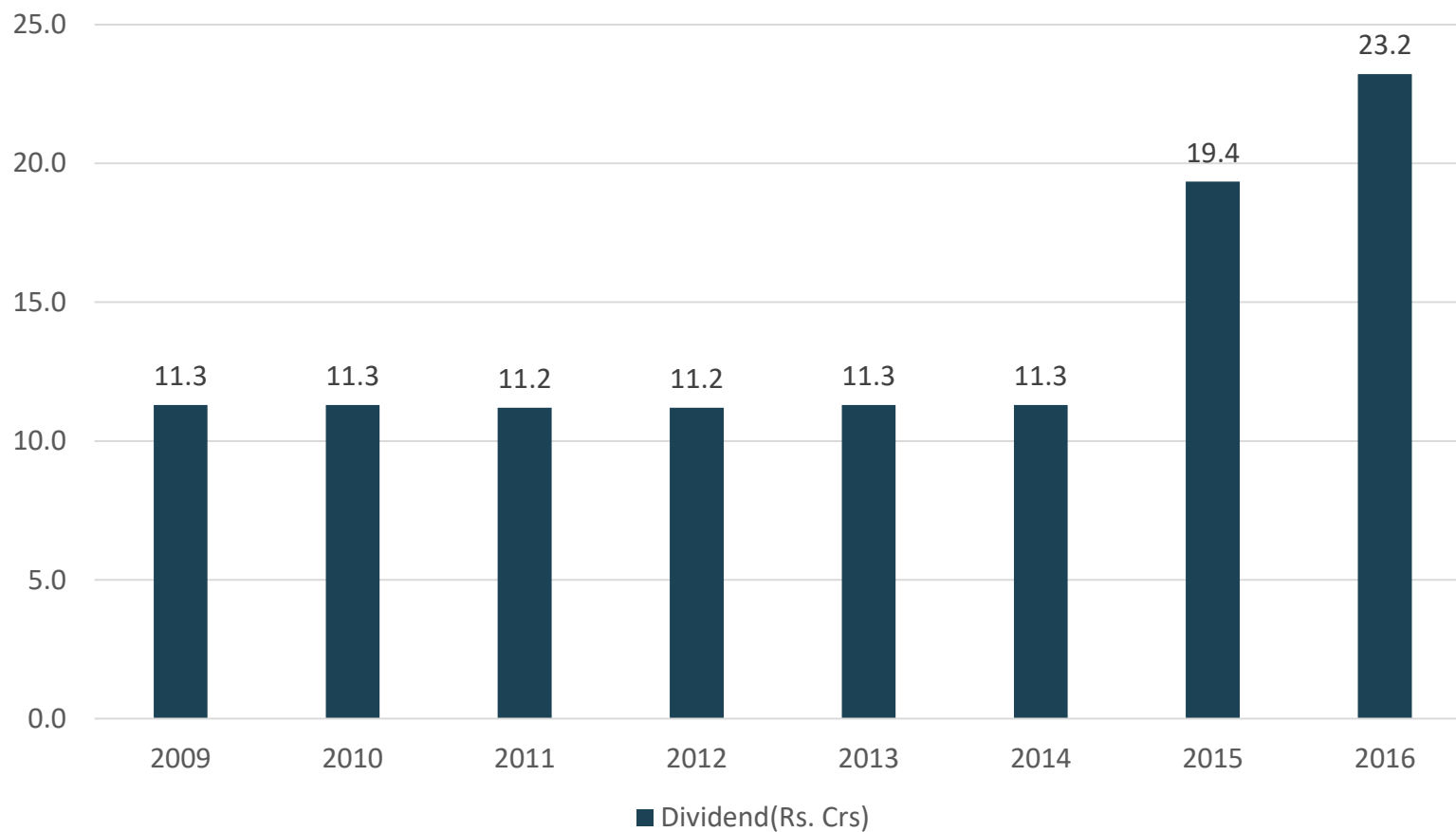


Statement of Profit & Loss

Particulars (Rs. In Crores)	Q3 FY17	Q3 FY16	Y-o-Y	9M FY17	9M FY16	Y-o-Y	FY16
Revenue from Operations	177	170	4.2%	551	538	2.6%	715
Cost of Material Consumed	73	76		243	240		312
Purchase of Stock-in-trade	1	1		3	3		3
Changes in Inventories	10	5		17	33		44
Value Addition	93	89		289	262		356
Value Addition (%)	52.4%	52.2%		52.4%	48.8%		49.7%
Employee Expenses	14	14		48	43		58
Other Operating Expenses	39	39		124	119		160
EBITDA	40	36	10.5%	117	101	16.7%	138
EBITDA (%)	22.3%	21.0%		21.3%	18.7%		19.3%
Depreciation	4	4		11	10		14
Other Income	3	1		7	3		3
EBIT	39	33	16.9%	114	93	22.4%	128
EBIT (%)	21.8%	19.4%		20.7%	17.3%		17.8%
Interest	1	2		2	8		9
Profit Before Tax & Exceptional	38	31		112	85		118
Exceptional Items	0	0		20	0		0
Profit Before Tax	38	31	23.0%	132	85	54.5%	118
Tax	13	11		37	30		40
Net Profit	25	20	26.8%	95	55	71.4%	78
Net Profit (%)	14.4%	11.8%		17.2%	10.3%		10.9%
Net Profit excluding exceptional gains	25	20	26.8%	75	55	35.7%	78
Net Profit (%) excluding exceptional gains	14.4%	11.8%		13.6%	10.3%		10.9%



Consistent Dividend Record



**Dividend includes Dividend Tax paid*



For further information, please contact:

Company :

NOCIL Ltd.

CIN: L99999MH1961PLC012003

Mr. P. Srinivasan - CFO

finance@nocil.com

<http://www.nocil.com/>

Investor Relations Advisors :

Strategic Growth Advisors Pvt. Ltd.

CIN: U74140MH2010PTC204285

Ms. Payal Dave / Ms. Neha Shroff

payal.dave@sgapl.net / neha.shroff@sgapl.net

www.sgapl.net