

## PayPartners Australia chooses Ramco ERP for Services

*Replaces multiple legacy systems with Ramco's all-in-one Enterprise Resource Planning software built for people-centric organizations*

**Sydney, Australia/ Chennai, India – August 12, 2015** – Specialist contractor management and staffing firm **PayPartners Australia Pty Ltd**, has selected **Ramco Systems'** integrated ERP with HCM and Payroll to benefit more than 600 contractors across Australia and New Zealand.

The cloud-based platform will replace PayPartners' multiple legacy systems, and will bring Sales, Operations, Finance, Contractor and Human Capital Management, and Payroll functionalities into a single solution. With an integrated solution on board, PayPartners will be better equipped to address complex requirements in employee onboarding, engagement, salary packaging, time & attendance, invoicing among others.

**Mr. Luke Carolan, Director of Legal and Compliance, PayPartners**, said, "We believe, people are the core asset of any company. It's interesting to discover that right from our initial dealings, Ramco and we were aligned with each other's values. We evaluated multinational and local vendors such as SuccessFactors, NetSuite, Ariba, Sage, ADP, Salesforce HR, Capterra, Xero, Fieldglass (an SAP company), FastTrack 360, Astute, over more than 6 months in our search for the right solution, and only much later came to know of Ramco. Our search and evaluation concluded soon and we found that Ramco's ERP solution for the Services (SRP) industry suited our business needs perfectly. We are confident that Ramco's integrated, postmodern and scalable cloud application will provide PayPartners a competitive edge, as we position ourselves as the company of choice for contractors and clients alike. With Ramco ERP for Services, we look forward to significantly streamlining our reporting and contractor workforce management capabilities."

**Mr. Virender Aggarwal, CEO, Ramco Systems**, said, "We live in a knowledge economy where People are the 'real' assets. Identifying the need to address people-centric organizations with technologies to track cost and performance, Ramco invested in an ERP for Services industry. We are glad that the offering has gained user endorsement and emerged successful against global competition."

"We are delighted to add PayPartners, a fast growing contract management and staffing firm to our client base from the region. Ramco's ability to leverage latest in Mobility, In-memory computing and ease of configurability helped us seal the win. We look forward to supporting PayPartners' massive growth plan across markets," added **Mr. Aggarwal**.

With over 50 consultants serving across Australia, New Zealand and other Oceania regions; and offices in Sydney, Melbourne, and over 15 clients coupled with offerings covering Ramco's HCM integrated with

Payroll and Statutory for Papua New Guinea, Australia & New Zealand, East Timor and 35 other countries, Ramco is now poised for rapid growth as duly acknowledged as a Leader in NelsonHall's NEAT report.

**Watch a Video** that articulates PayPartners' vision for the future and how IT has supported their vision.

**About PayPartners:**

PayPartners is an innovative contingent solutions company born out of a need for higher level, more tailored Contractor Management Solution. Experienced to deliver more, PayPartners takes the hassle, risk and compliance challenges out of end-to-end Contingent Workforce Management. With decades of experience PayPartners have assisted many organisations and industry professionals with significant cost reduction, risk mitigation and greater visibility of their contingent workforce.

**About Ramco Systems:**

Ramco Systems is part of the USD 1 Billion diversified conglomerate, the Ramco Group of companies. Ramco Systems is a rapidly growing cloud enterprise software company focused on providing multi-tenanted enterprise software to corporates in the area of HCM and Payroll, ERP and M&E MRO for Aviation, with Mobile first philosophy and In-memory based Planning and Optimization engine. At Ramco, we understand that functionality alone cannot help a product succeed in today's crowded marketplace. With utmost importance to usability, Ramco has charted out a product philosophy of MUSIC—an acronym for Mobility, User Interface, Social, In-Memory and Context-aware applications. Headquartered in Chennai (India), the company has 20 offices spread across India, USA, Canada, Europe, Australia, Middle East, South Africa and APAC.

For more information, please visit <http://www.ramco.com/srp>

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