30th May 2016

To,
The Secretary
BSE Limited
P J Towers,
Dalal Street,
Mumbai – 400 001

Stock Code: 532706

The Manager
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No C/1,
G Block, Bandra – Kurla Complex,
Bandra (East), Mumbai – 400 051

Stock Code: INOXLEISUR

Dear Sir / Madam,

Sub: Disclosure of Material Event / Information under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Schedule of Analyst / Institutional Investor Meeting

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we would like to inform you that the Company has scheduled the Meeting with the Analysts and / or Investors as per the details given below.

Sr. No.	Name of the Analyst / Investor	Type of Meeting/ Call	Date of Meeting	Location
1.	JM Financial	Meeting	Tuesday, 31st May 2016 at 02.00 PM	Mumbai
2.	Tata Mutual Fund	Meeting	Tuesday, 31st May 2016 at 03.00 PM	Mumbai
3.	Phillip Capital	Meeting	Tuesday, 31st May 2016 at 04.00 PM	Mumbai
4.	IIFL Capital	Meeting	Tuesday, 31st May 2016 at 05.15 PM	Mumbai

Note: The above schedule may undergo a change due to exigencies on the part of the Investors/ Company.

A copy of the Presentation we propose to make during the Meeting(s) is enclosed and the said Presentation has also been uploaded on the Company's Website at https://www.inoxmovies.com/Corporate.aspx?Section=3

We request you to kindly take the same on record.

Thanking you,

Yours faithfully,
For Inox Leisure Limited

Dhanraj Mulki
Company Secretary &
Vice President – Legal

INOX LEISURE LTD.
5th Floor, Viraj Towers, Next to Andheri Flyover, Western Express Highway, Andheri (East), Mumbai 400 093, India.
Tel (91 22) 4062 6900 • Fax (91 22) 4062 6999 • E: contact@inox.co.in • www.inoxmovies.com

Registered Office : ABS Towers, Old Padra Road, Vadodara 390 007 • Tel (91 265) 6198111 • Fax (91 265) 2310312 • CIN: L92199GJ1999PLC044045

INOX LEISURE LIMITED

INOX
LIVE THE MOVIE

INVESTOR PRESENTATION
MAY 2016

DISCLAIMER

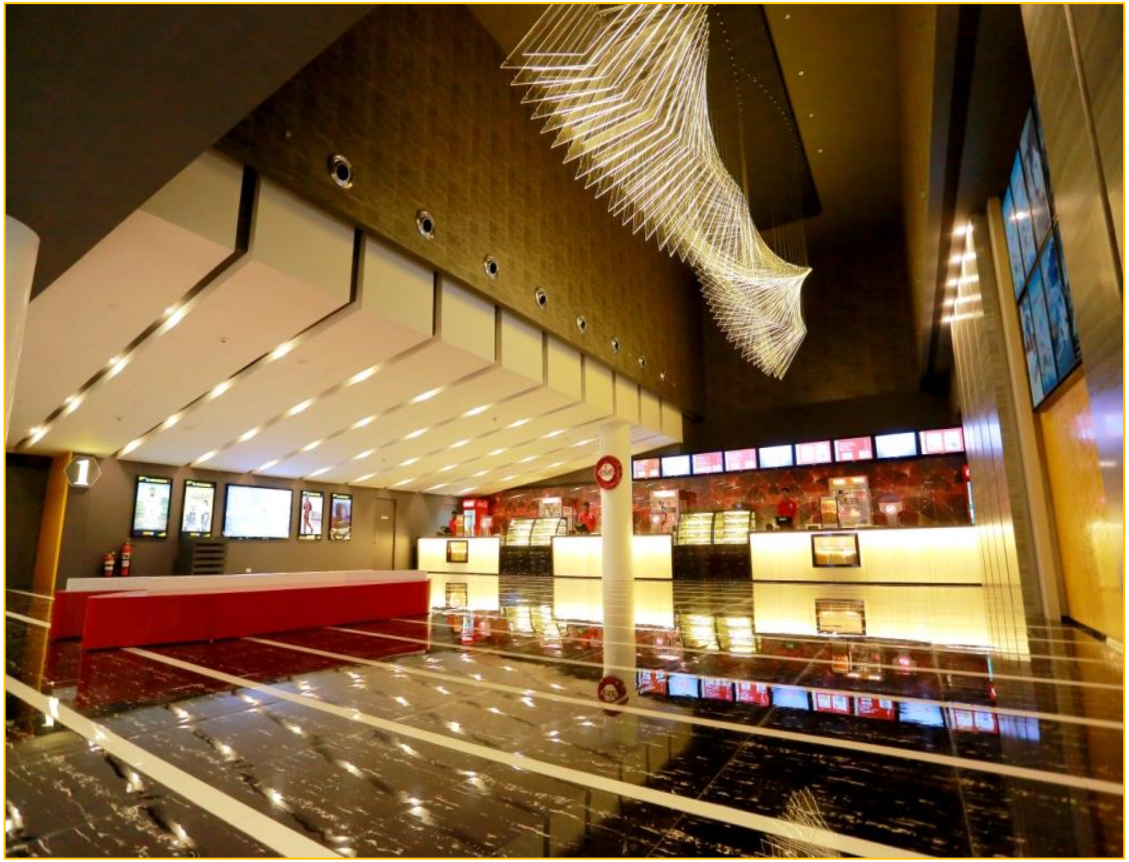
This presentation and the following discussion may contain "forward looking statements" by Inox Leisure Limited ("ILL" or "the Company") that are not historical in nature. These forward looking statements, which may include statements relating to future state of affairs, results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of ILL about the business, industry and markets in which ILL operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond ILL's control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements.

Such statements are not, and should not be construed, as a representation as to future performance or achievements of ILL. In particular, such statements should not be regarded as a projection of future performance of ILL. It should be noted that the actual performance or achievements of ILL may vary significantly from such statements.

DISCUSSION SUMMARY

- INDUSTRY OVERVIEW
- COMPANY OVERVIEW
- COMPETITIVE ADVANTAGE AND OUTLOOK
- PER SCREEN ECONOMICS
- SHAREHOLDING STRUCTURE
- ANNEXURE
  - DETAILED FINANCIALS

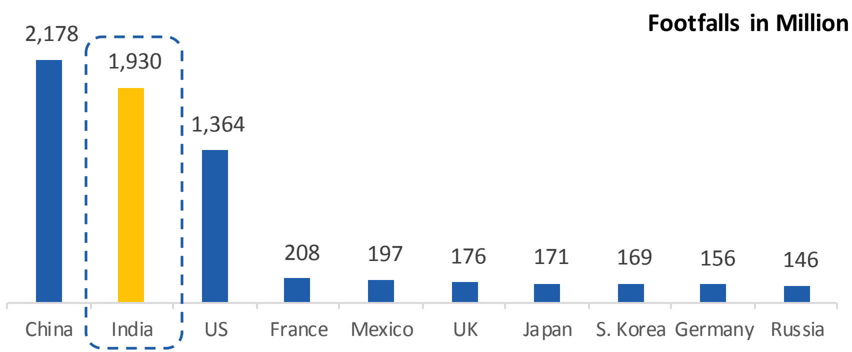


INDUSTRY OVERVIEW

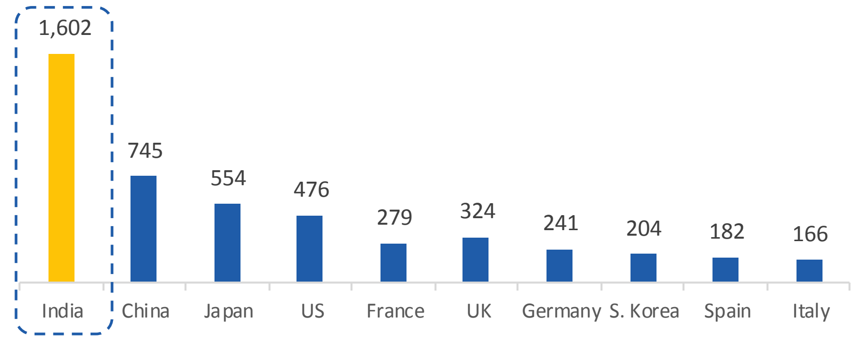
INDIAN FILM EXHIBITION INDUSTRY

STRONG FUNDAMENTALS, LARGELY UNDER-SCREENED, HUGE GROWTH POTENTIAL

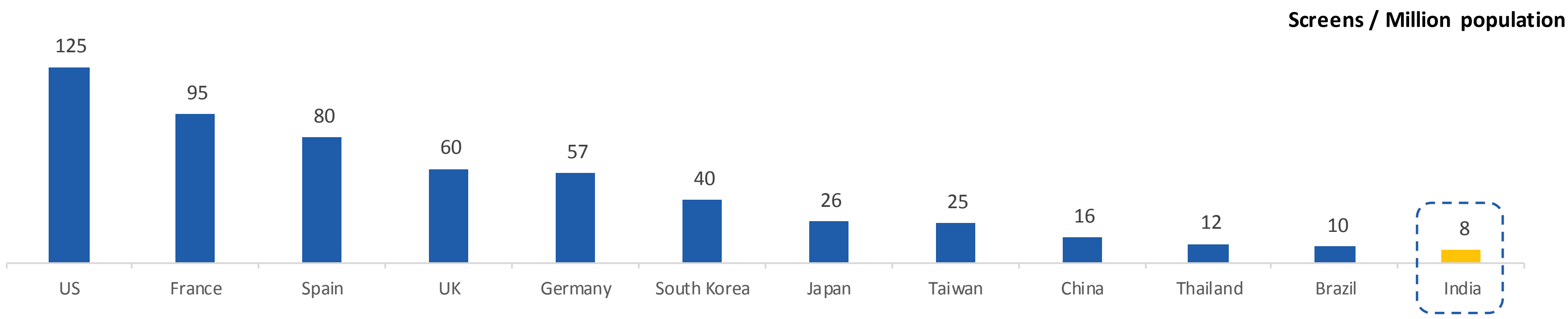
2nd HIGHEST NUMBER OF THEATRE FOOTFALLS IN THE WORLD



HIGHEST NUMBER OF FILM RELEASES IN THE WORLD



HOWEVER, INDIA'S SCREEN DENSITY IS ONE OF THE LOWEST



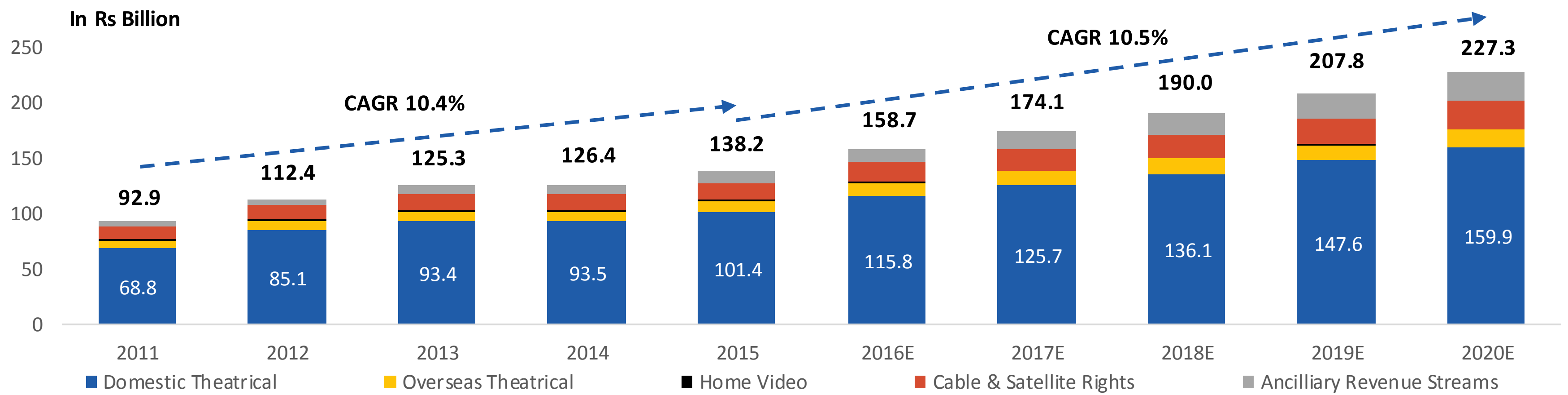
Source: CRISIL Report, FICCI Whitepaper on Screen Density in India

INDIAN FILM EXHIBITION INDUSTRY

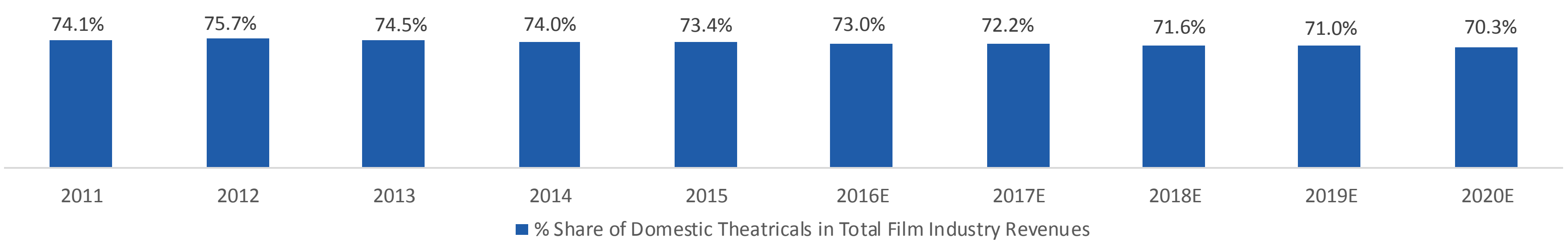
STEADY PERFORMANCE AND RESILIENCE

LIVE THE MOVIE

INDIAN FILM INDUSTRY DISPLAYS STEADY PERFORMANCE TRENDS



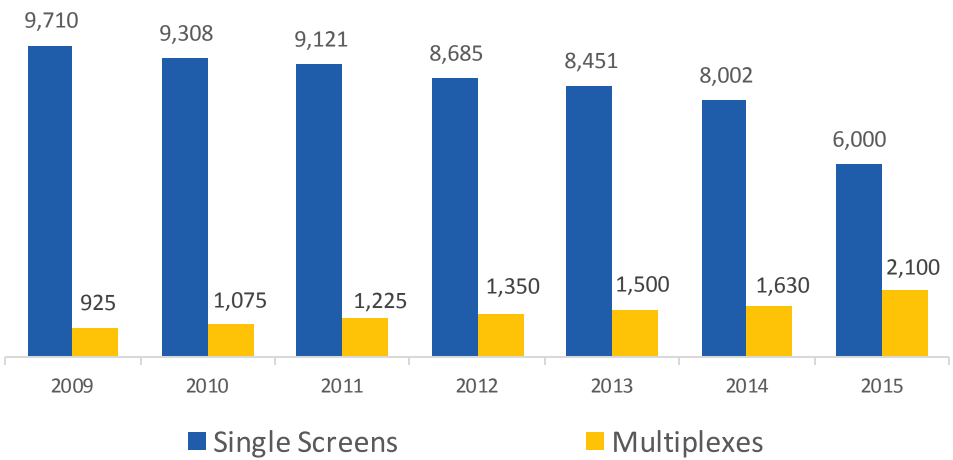
DOMESTIC THEATRICALS CONTINUE TO REMAIN THE MAJOR REVENUE CONTRIBUTOR



Source: FICCI-KPMG 2016 Report

INDIAN FILM EXHIBITION INDUSTRY
MULTIPLEXES WITNESSING RAPID GROWTH

NUMBER OF SCREENS



Multiplexes currently account for

~ 26% market share of the screens,

however account for

more than 40% of box office collections

FACTORS DRIVING GROWTH IN MULTIPLEXES:

- Superior location, destination and parking facilities.
- State of art equipment (high quality video and audio), superior interiors, ambience and service.
- Multiple screens in one location offer a wider variety of content to the patrons. Further, different screen sizes provide programming flexibility. This results in higher occupancy ratios.
- Strong demographics, rising disposable incomes and discretionary spends.

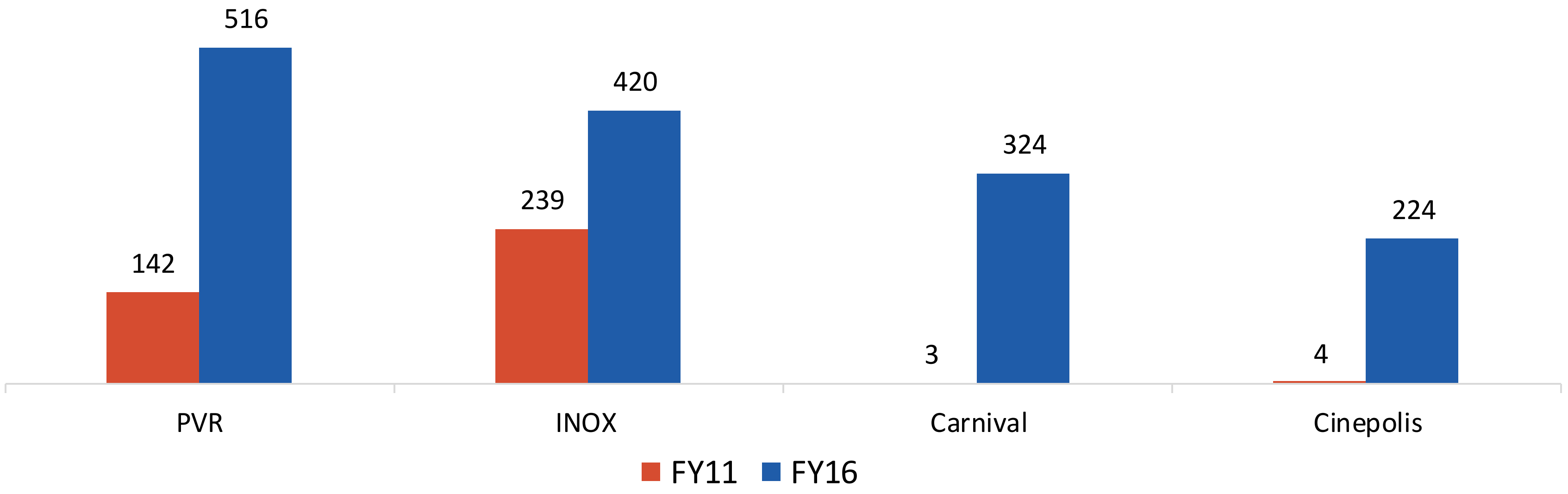
Source: CRISIL Report, FICCI-KMPG Report 2016

MULTIPLEX INDUSTRY IS IN CONSOLIDATION PHASE

The Indian multiplex industry has undergone significant consolidation over last decade.

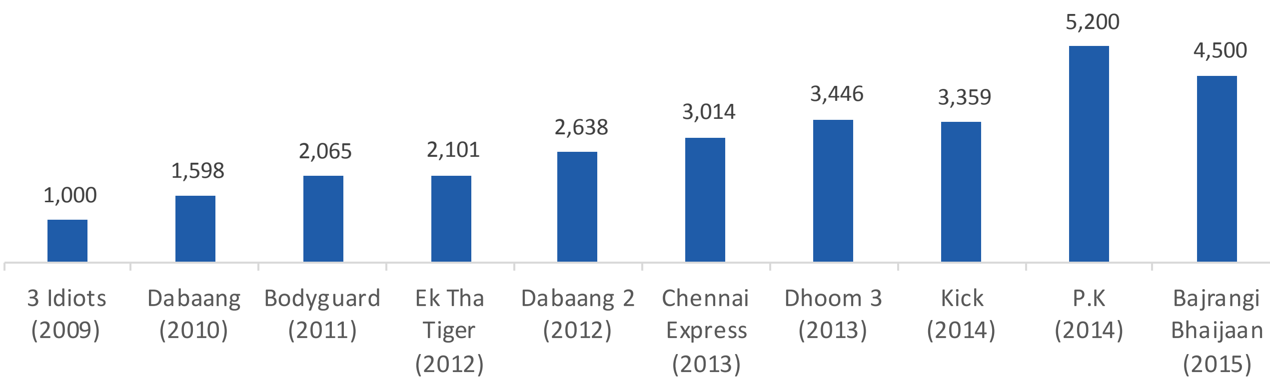
Industry leaders have grown not only through organic screen additions, but also through acquisition of smaller regional multiplex chains and single screen players.

As a result of this consolidation, the top four players account for ~ 70% of multiplex screens.

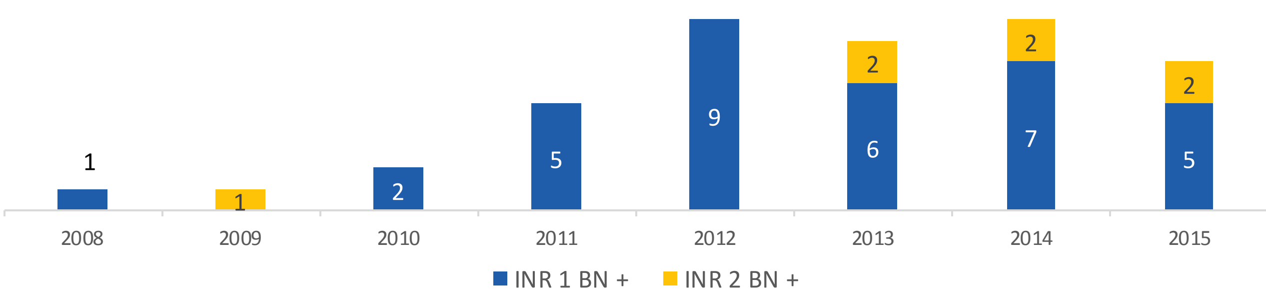


INDIAN FILM EXHIBITION INDUSTRY
INCREASING NUMBER OF INR 1 BN + MOVIES

WIDER SCREEN RELEASES



HIGHER NUMBER OF INR 1 BN + MOVIES



Source: Industry

INCREASING NUMBER OF MOVIES ARE GENERATING MORE THAN RS 1 BN IN NET BOX OFFICE COLLECTIONS DRIVEN BY WIDER SCREEN RELEASES AND IMPROVING CONTENT QUALITY

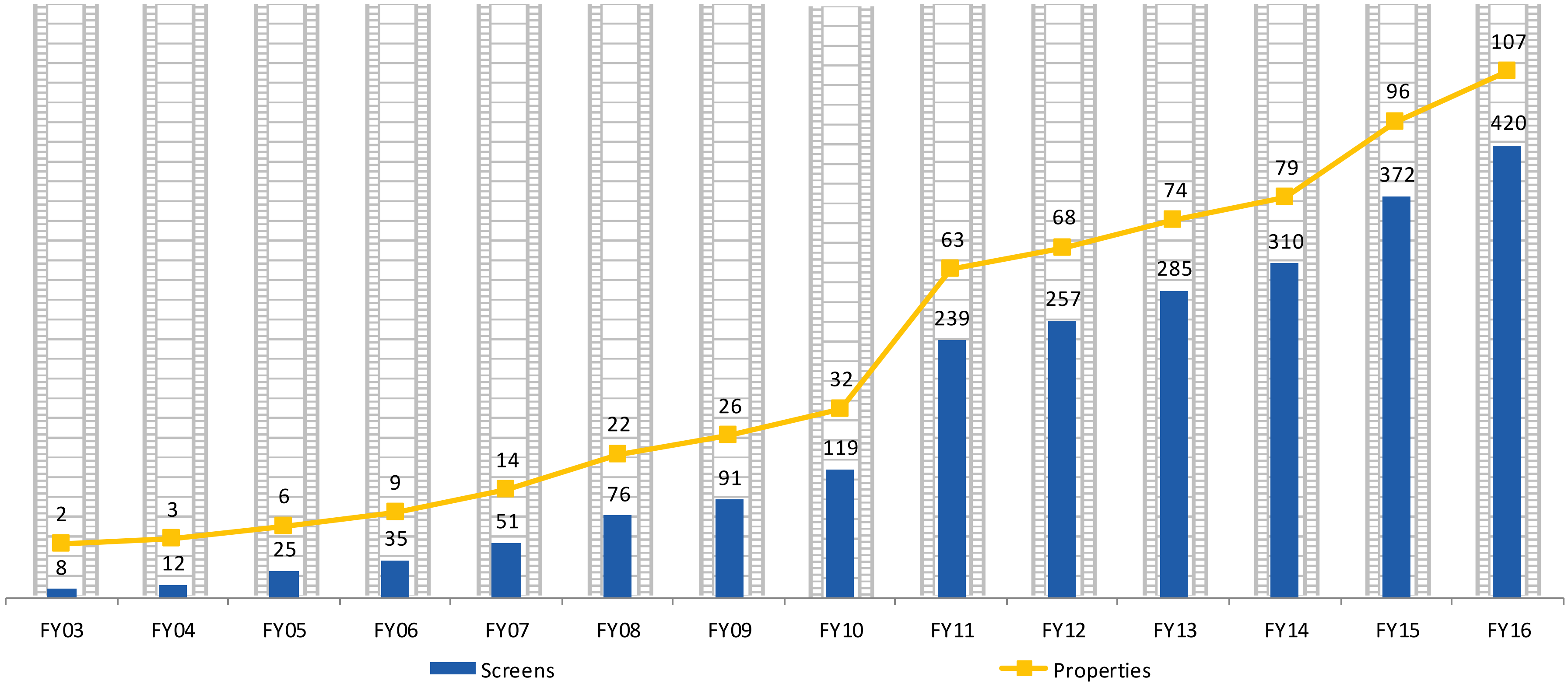
COMPANY OVERVIEW

KEY MILESTONES OF FY16

- ✓ **SIGNIFICANT IMPROVEMENT IN ALL FINANCIAL PARAMETERS**
  - REVENUES UP 31%
  - EBITDA MARGIN IMPROVED FROM 12.1% TO 14.3%
  - PAT MARGIN IMPROVED FROM 2.0% TO 5.8%
  - ROCE IMPROVED FROM 6.1% TO 12.4%
  - ROE IMPROVED FROM 3.8% TO 12.2%
- ✓ **MERGER WITH SATYAM CINEPLEXES APPROVED**
- ✓ **INOX FOOTPRINT CROSSES**
  - 100 PROPERTIES
  - 400 SCREENS
  - 100,000 SEATS
- ✓ **SIGNED BIGGEST IMAX THEATRE DEAL IN INDIA**

COMPANY OVERVIEW

TRACK RECORD OF AGGRESSIVE EXPANSION

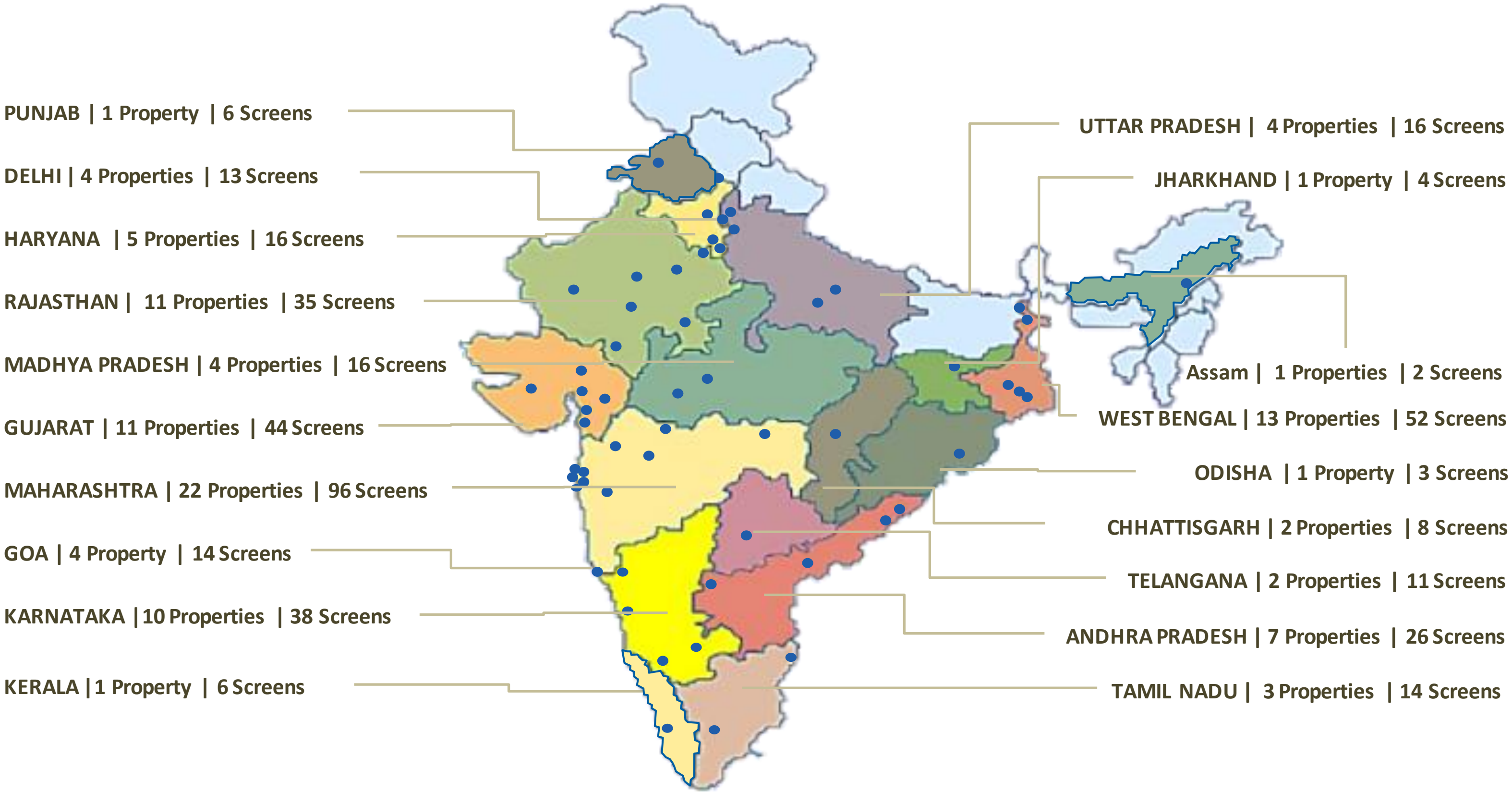


ON AN AVERAGE ADDITION OF 3 SCREENS EVERY MONTH OVER THE LAST DECADE

Note: Includes Acquisition of 1) 89 Cinemas in FY08, 2) Fame India in FY11, 3) Satyam Cineplexes in FY15

PAN INDIA PRESENCE

2ND LARGEST MULTIPLEX CHAIN OPERATOR IN INDIA



19 States

57 Cities

107 Properties

420 Screens

108,931 Seats

Includes 7 management properties with 23 screens and 5,763 seats

OUR MARQUEE PROPERTIES

Kolkatta Quest

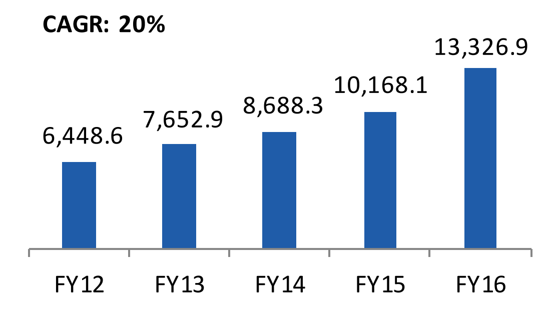
Bengaluru Magrath Road

Hyderabad GVK

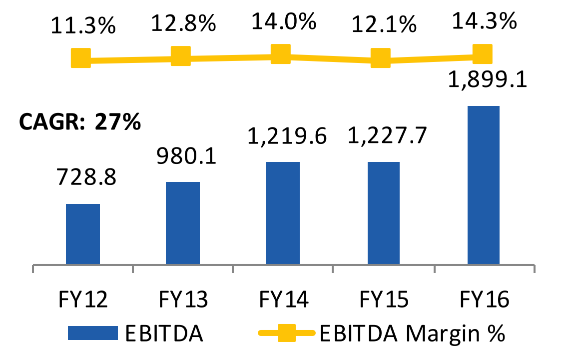
Mumbai Malad

COMPANY OVERVIEW
LAST 5 YEARS - FINANCIAL SUMMARY

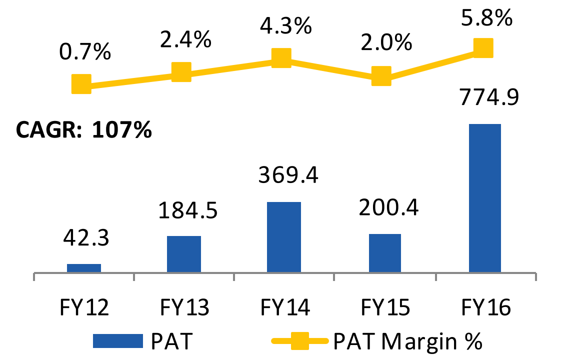
REVENUES



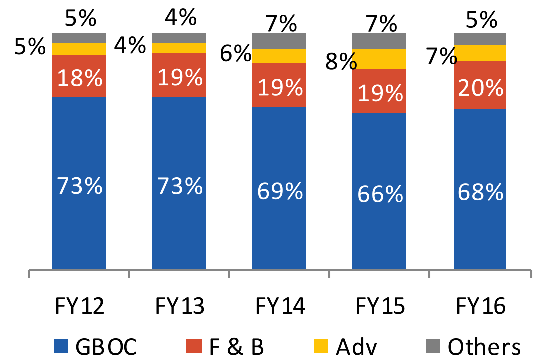
EBITDA & EBITDA MARGIN



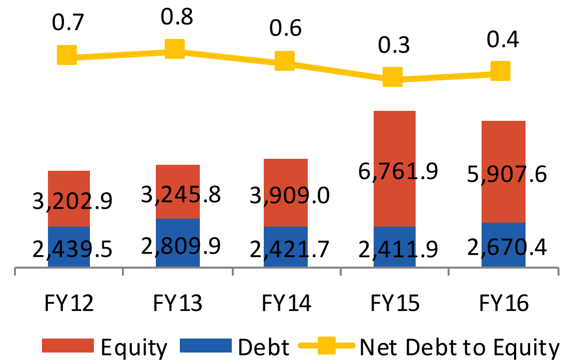
PAT & PAT MARGIN



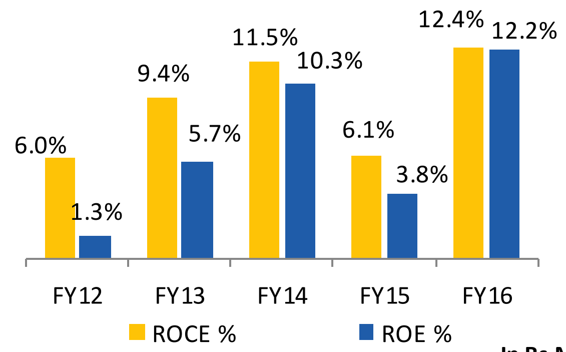
REVENUES - SEGMENT BREAKUP



LEVERAGE ANALYSIS



RETURN METRICS

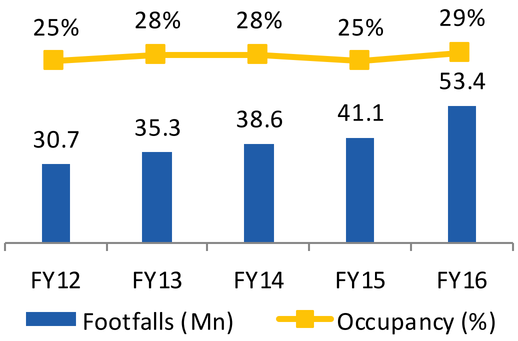


In Rs Mn

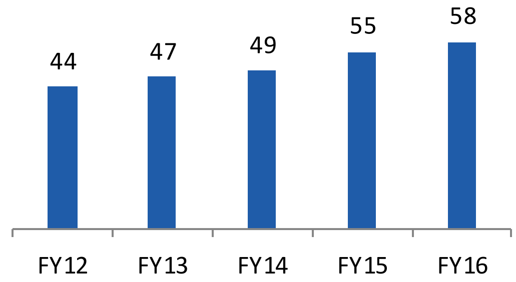
ROE: PAT/Avg. Equity, ROCE: EBIT/Avg. Capital Employed [(Capital Employed = Equity + Total Debt)

COMPANY OVERVIEW
LAST 5 YEARS - OPERATIONAL SUMMARY

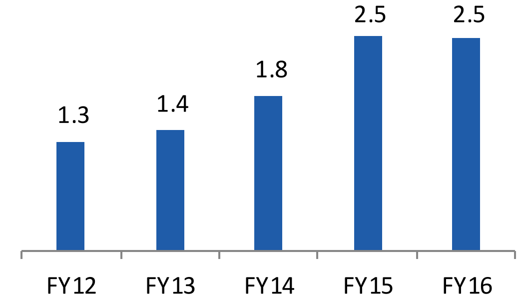
FOOTFALLS & OCCUPANCY RATE



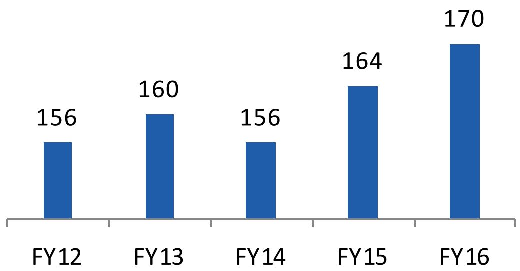
F & B - SPEND PER HEAD (SPH) (RS)



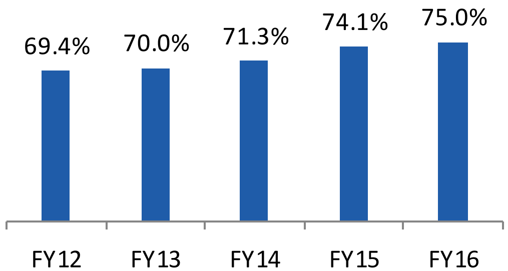
ADV REV PER OPERATING SCREEN (RS MN)



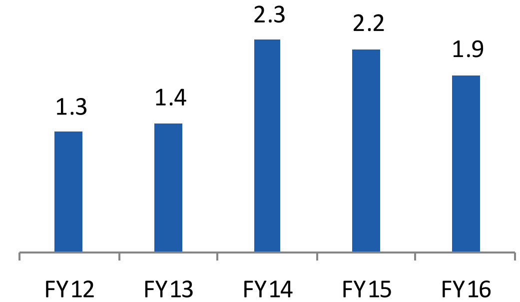
AVERAGE TICKET PRICE (ATP) (RS)



F & B – NET CONTRIBUTION (%)



OTHER REV PER OPERATING SCREEN (RS MN)

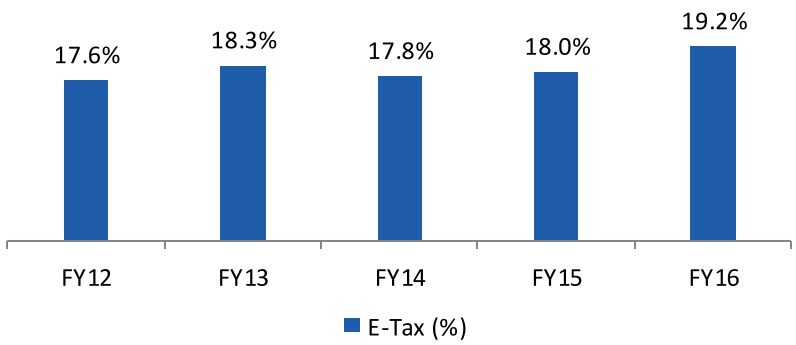


Note: All the above charts exclude managed properties.

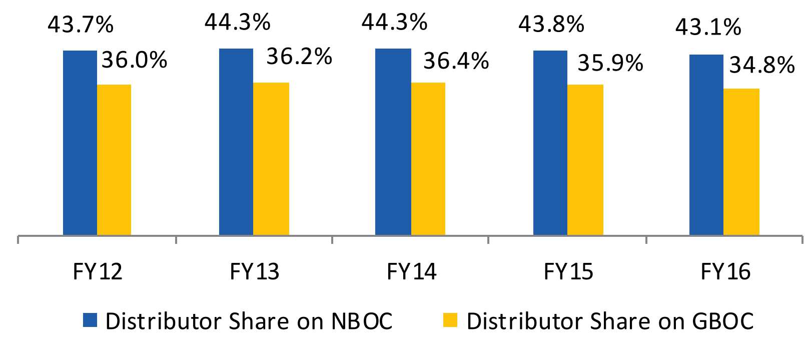
COMPANY OVERVIEW

LAST 5 YEARS - OPERATIONAL SUMMARY

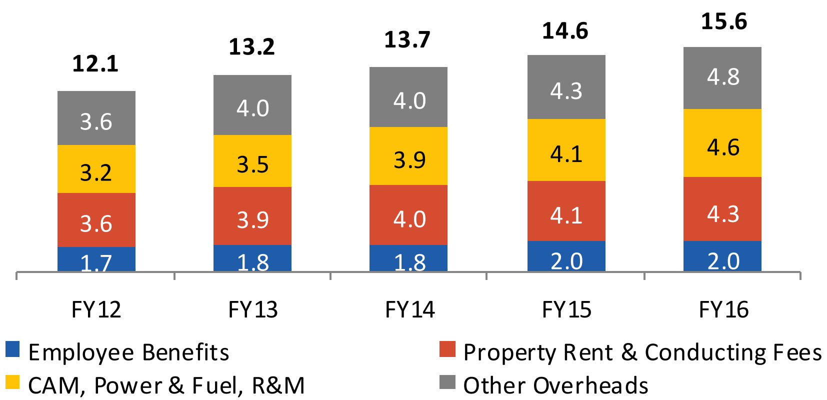
ENTERTAINMENT TAX - % OF GBOC



FILM DISTRIBUTOR SHARE (%)



OTHER OVERHEADS PER OPERATING SCREEN (RS MN)



NBOC (Net Box Office Collections)
GBOC (Gross Box Office Collections)

COMPETITIVE ADVANTAGE AND OUTLOOK

COMPETITIVE ADVANTAGES

Strong Promoter Group

Under-leveraged Balance Sheet With Further Scope For Dilution

Well Diversified Presence Across India

Strong New Screens Pipeline

State Of The Art Technology, Unmatched Service And Ambience

Strong Brand Partnerships

COMPETITIVE ADVANTAGE
STRONG PROMOTER GROUP

- **Strong legacy of more than 80 years.**
- **Diversified businesses across industrial gases, engineering plastics, refrigerants, chemicals, cryogenic engineering, renewable energy and entertainment sectors.**
- **More than 8,000 employees at more than 100 business units across India.**
- **Distribution network spread across more than 50 countries around the world.**

Listed Companies			Other Key Companies		
Gujarat Fluorochemicals Limited	**Inox Wind Limited**	**Inox Leisure Limited**	**Inox Air Products Private Limited**	**Inox India Private Limited**	**Inox Renewables Limited**
Rs 58.1 Bn	**Rs 53.5 Bn**	**Rs 18.8 Bn**	▪ 50:50 joint venture with Air Products Inc., USA ▪ Largest producer of industrial gases in India ▪ 40 plants spread throughout the country	▪ Largest producer of cryogenic liquid storage and transport tanks in India ▪ Offers comprehensive solutions in cryogenic storage, vaporization and distribution engineering ▪ Has operations in India, USA, Canada, The Netherlands and Brazil	▪ Engaged in the business of setting up and operating of wind farms ▪ 213 MW operational capacity in 3 different states with another 20 MW ready for commissioning
▪ Largest producer of chloromethanes, refrigerants and Polytetrafluoroethylene in India ▪ Pioneer of carbon credits in India	▪ Fully integrated player in the wind energy market ▪ State-of-the-art manufacturing plants near Ahmedabad (Gujarat) and at Una (Himachal Pradesh) and upcoming new facility in Madhya Pradesh ▪ Ability to provide end-to-end turnkey solutions for wind farms	▪ Second largest multiplex chain in India ▪ In the business of setting up, operating and managing a national chain of multiplexes under the brand name 'INOX' ▪ Present in 57 cities with 107 multiplexes and 420 screens			

STRONG SPONSORSHIP OF INOX GROUP - RECOGNIZED AND TRUSTED CORPORATE GROUP

COMPETITIVE ADVANTAGE

UNDER-LEVERAGED BALANCE SHEET WITH FURTHER SCOPE FOR DILUTION

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Particulars	FY16	FY15
Total of Shareholder funds	**5,907.6**	**6,761.9**
Share Capital	961.6	961.6
Reserves & Surplus	5,272.7	6,127.0
Interest in Inox Benefit Trust, at cost	-326.7	-326.7
Total Debt	**2,670.4**	**2,411.9**
Other Non-Current Liabilities	159.9	347.9
Total Sources of Funds	**8,737.9**	**9,521.7**
Goodwill on Consolidation *	4.2	1,652.1
Fixed Assets	**7,043.4**	**6,681.1**
Other Non-Current Assets	2,077.6	1,859.7
Current Assets	1,152.5	1,022.1
Less: Current Liabilities	1,539.8	1,693.3
Net Current Assets	**-387.3**	**-671.2**
Total Assets	**8,737.9**	**9,521.7**

* Reflects the impact of Acquisition of Satyam Cineplexes Ltd.

Key Balance sheet Ratios	FY16	FY15
Net Debt : Equity	**0.4**	**0.3**
Return on Equity (ROE)	**12.2%**	**3.8%**
Return on Capital Employed (ROCE)	**12.4%**	**6.1%**

ROE: PAT/Avg. Equity, ROCE: EBIT/Avg. Capital Employed [(Capital Employed = Equity + Total Debt)

Strong Balance Sheet → **Low Leverage Net D/E: 0.4x**

Treasury Stock in Inox Benefit Trust → **Rs 849 mn at Current Market Price ***

7 Owned Properties, with Market Value Significantly Higher than Book Value → **Inherent Strength in Asset Base**

Promoters Stake → **48.7%**

Potential To Grow Aggressively Without Any Significant Stress On Balance Sheet

* As on 13th May 2016

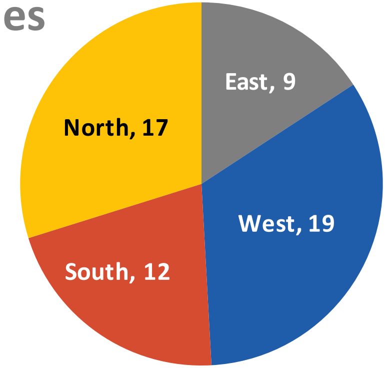
COMPETITIVE ADVANTAGE
WELL DIVERSIFIED PRESENCE ACROSS INDIA

Well Diversified Distribution of Multiplexes across India

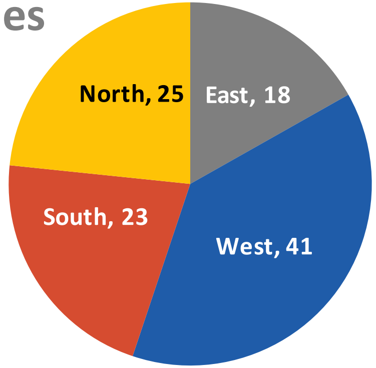
Access to Wide Variety of Regional Content

Lower Dependency on Hindi and English Content

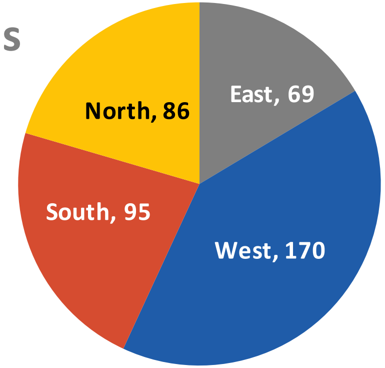
57 Cities



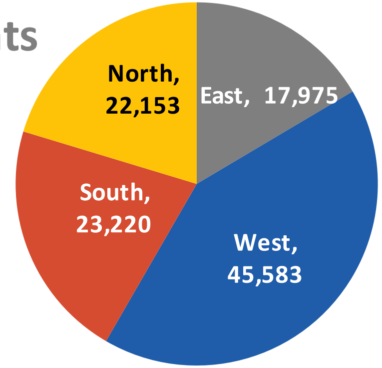
107 Properties



420 Screens



108,931 Seats



Includes 7 management properties with 23 screens and 5,763 seats

COMPETITIVE ADVANTAGE
STRONG NEW SCREENS PIPELINE

	Properties	Screens	Seats
FY16	**107**	**420**	**108,931**
Additions during FY17	**20**	**89**	**18,550**
FY17	**127**	**509**	**127,481**
Additions post FY17	**34**	**179**	**34,934**
LEADING TO	**161**	**688**	**162,415**

FY17 – PIPELINE		
Properties	**Screens**	**Seats**
Kolhapur	4	870
Aurangabad	3	880
Jaipur	4	936
Bengaluru	3	353
Cuttack	4	846
Kota	4	836
Rajkot	3	410
Howrah	3	829
Vizag *(of existing property)*	2	279
Surat *(of existing property)*	1	90
Coimbatore	9	2,088
Salem	3	803
Greater Noida	5	1,261
Pune	6	1,090
Chennai	8	1,701
Bengaluru	5	1,328
Nadiad	3	649
Surat	3	545
Vadodara	3	482
Gandhinagar	5	728
Gurgaon	3	619
Vadodara	5	927
Total – 20 New Properties	**89**	**18,550**

STRONG VISIBILITY FROM NEW SCREENS PIPELINE BACKED BY SIGNED AGREEMENTS

STATE OF THE ART TECHNOLOGY, UNMATCHED SERVICE AND AMBIENCE

FOCUS ON STRONG TECHNOLOGY, UNMATCHED SERVICE AND AMBIENCE

Focus on technology:

- ILL is the first multiplex chain to implement SAP HANA with all integrated functions
- Focus on ensuring transparency with regulatory agencies and distributors through daily performance analysis reports
- The Network Operations Centre (NOC) in Mumbai enables continuous monitoring, control and reporting of information on all digital systems across the country. Advertisers can track their advertisement screening at various multiplexes on real-time basis leading to improved transparency and higher advertising revenues for ILL
- ILL have signed the single largest deal with IMAX in India to provide truly encaptivating and completely immersive viewing experience

Focus on high quality video and audio:

- ILL owns the high quality DCI Compliant 2K & 4K Digital Projection Systems across all the screens across India
- High-definition picture quality, strong 3D capabilities and high frame rate (HFR) (can go up to 60 fps)
- ILL has been one of the early adopters of Dolby ATMOS sound technology. Excellent acoustic systems and distortion free sound

Focus on service and ambience:

- Focus on providing world class ambience.
- ILL with its in-app F&B ordering and Qbuster service, is able to considerably reduce its queue size and transaction time
- Emphasis on safety, comfort and convenience

COMPETITIVE ADVANTAGE
STRONG BRAND PARTNERSHIPS

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BFSI
- kotak
- ICICI Bank
- State Bank of India
- Reliance Capital
- HDFC Life
- SBI Life Insurance – With Us, You're Sure
- बैंक ऑफ इंडिया Bank of India – Relationships beyond banking
- LIC
- Bank of Baroda

FMCG
- Nestlé
- ITC Limited
- Hindustan Unilever Limited
- Parle
- Wild Stone – it happens
- P&G
- Ramdev – Since 1965
- Coca-Cola

CONSUMER DURABLES
- emami
- Whirlpool Corporation
- Cadbury
- LG
- Lloyd – Live the future
- Samsung
- Videocon – Experience Change
- Sonata – A TATA Product
- Panasonic – ideas for life
- Himalaya – Wellness since 1930
- Philips
- Sleepwell
- Godrej
- VEGA
- SYSKA LED – Light years ahead

AUTOMOBILES
- Hyundai
- Renault
- Toyota
- Mercedes-Benz
- Hero
- TVS
- Bajaj

GEC
- Sony SAB
- HBO
- STAR
- Sony Entertainment
- Viacom 18
- Sony PIX
- Eros Now

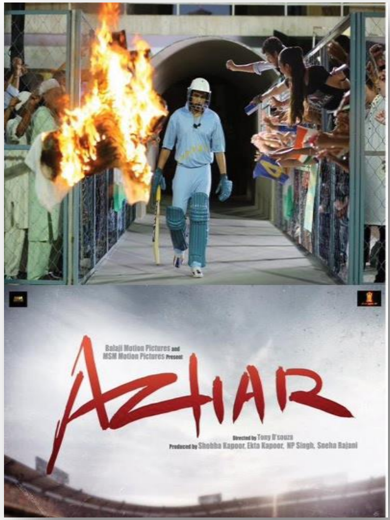
ECOMMERCE &TELECOMM.
- Google
- OLX
- flipkart.com
- YEPME
- !dea
- airtel
- jio
- Justdial – India's No.1 local search engine
- Jabong.com

OTHERS
- Lux Industries Limited
- Bajaj – Bajaj Electricals Limited
- Manyavar
- Woodland
- hindware
- American Tourister
- Dior
- Reliance Industries Limited
- hp
- dishtv
- GRT Jewellers – Since 1964
- Mankind – Serving Life
- Madhya Pradesh – The heart of Incredible India
- Lalitha
- davp

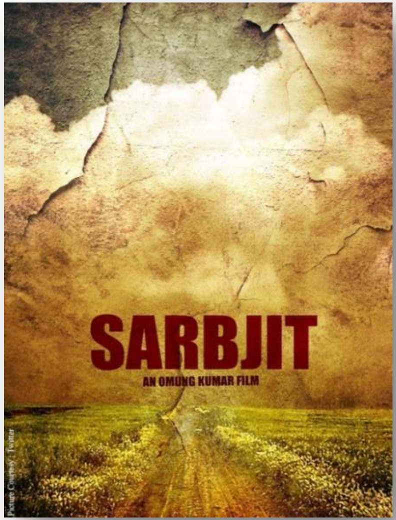
OUTLOOK
CONTENT PIPELINE

INOX LIVE THE MOVIE

Captain America: Civil War
Release Date: 6th May 2016
Cast: Chris Evans, Scarlett Johansson, Elizabeth Olsen, Robert Downey Jr, Jeremy Reener
Director: Anthony Russo
Banner: Marvel Studios, Marvel Entertainment



Azhar
Release Date: 13th May 2016
Cast: Emraan Hashmi, Prachi Desai, Nimrat Kaur, Gautam Gulati
Director: Tony Dsouza
Banner: Balaji Motion Pictures, MSM Motion Pictures

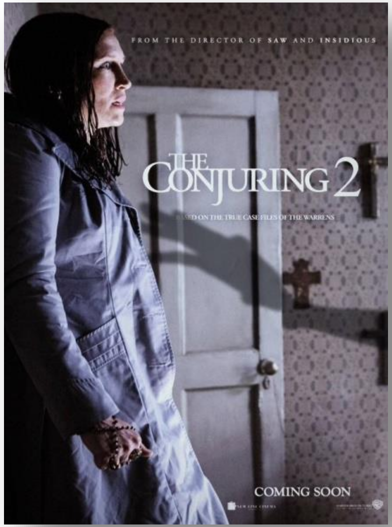


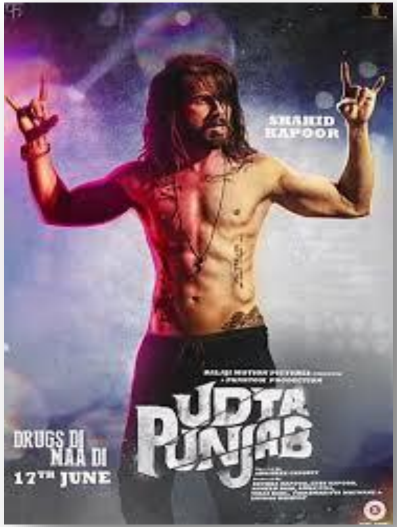
Sarbjit
Release Date: 19th May 2016
Cast: Aishwarya Rai Bachchan, Randeep Hooda
Director: Omung Kumar
Banner: Pooja Entertainment India Ltd., T-Series Super Cassettes Industries Ltd.

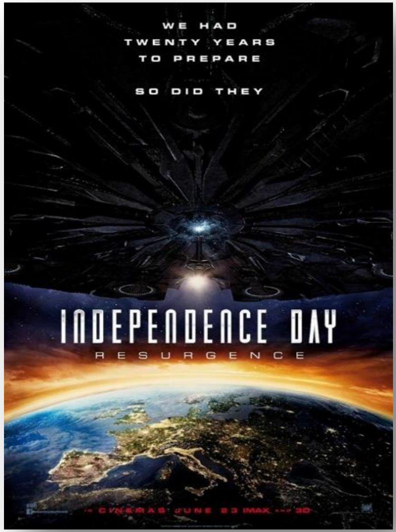
X Men : Apocalypse
Release Date: 20th May 2016
Cast: Hugh Jackman, Nocholas Hoult, Jennifer Lawrence, Channing Tatum
Director: Bryan Singer
Banner: 20th Century Fox, Marvel Entertainment, Bad Hat Harry Productions, TSG Entertainment

Actual release dates may vary

OUTLOOK
CONTENT PIPELINE







Housefull 3
Release Date: 3rd June 2016
Cast: Akshay Kumar, Abhishek Bachchan, Ritesh Deshmukh, Kirti Sanon
Director: Sajid Farhad
Banner: Eros International Nadiadwala Grandson Entertainment

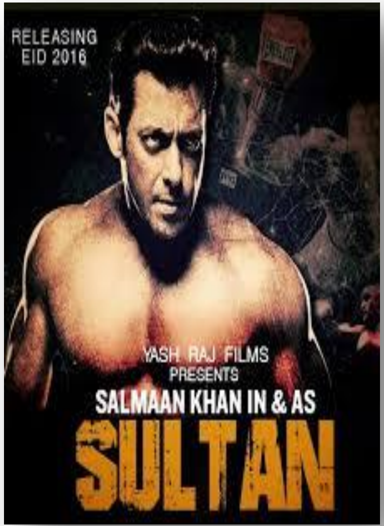
The Conjuring 2
Release Date: 10th June 2016
Cast: Patrick Wilson, Vera Farmiga, Franceso Connor
Director: James Waan
Banner: New Line Cinema, The Safran Company, Atomic Monster, Dune Entertainment

Udta Punjab
Release Date: 17th June 2016
Cast: Shahid Kapoor, Alia Bhatt, Kareena Kapoor
Director: Abhishek Chaubey
Banner: Phantom Productions Balaji Motion Pictures

Independence Day Resurgence
Release Date: 24th June 2016
Cast: Liam Hemsworth, Joey King, Jeff Goldbum
Director: Roland Emmirech
Banner: Centropolis Entertainment
TSG Entertainment
Electric Entertainment

Actual release dates may vary

OUTLOOK
CONTENT PIPELINE



Sultan
Release Date: 6^{th} July 2016
Cast: Salman Khan, Anushka Sharma
Director: Ali Abbas Zafar
Banner: Yash Raj Films

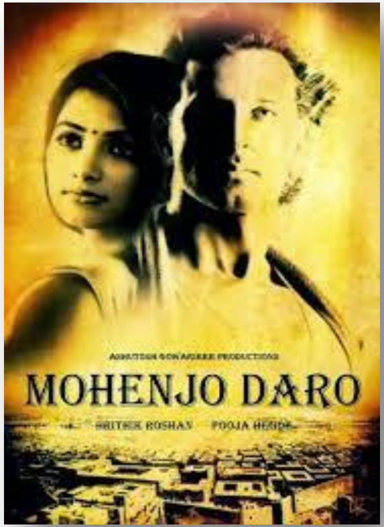
Star Trek Beyond
Release Date: 22^{nd} July 2016
Cast: Simon Pegg, Zoe Saldanha, Idris Elba, Chris Pine
Director: Justin Lin
Banner: Viacom 18

Dishoom
Release Date: 29^{th} July 2016
Cast: Varun Dhawan, John Abraham, Jacquiline Fernandes
Director: Rohit Dhavan
Banner: Naiadwala Grandson Entertainment

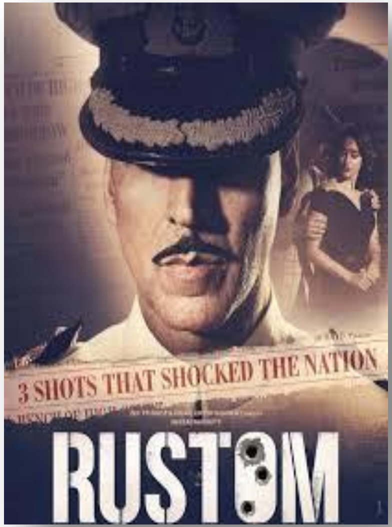
Jagga Jasoos
Release Date: July 2016
Cast: Ranbir Kapoor, Katrina Kaif
Director: Anurag Basu
Banner: UTV Software Communications

Actual release dates may vary

OUTLOOK
CONTENT PIPELINE



Mohenjo Daro
Release Date: 12th August 2016
Cast: Hrithik Roshan, Sonakshi Sinha, Pooja Hegde
Director: Ashutosh Gowarikar
Banner: Ashutosh Gowarikar Productions



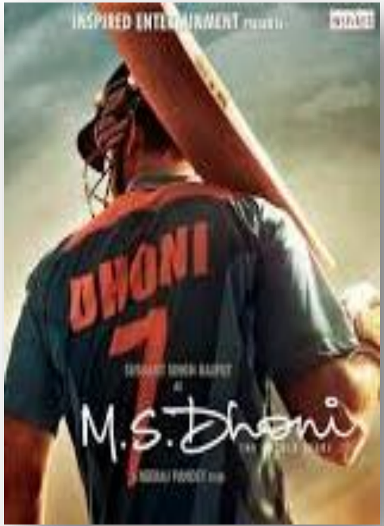
Rustom
Release Date: 12th August 2016
Cast: Akshay Kumar
Director: Tinu Suresh Desai
Banner: Zee Studios

A flying Jatt
Release Date: 25th August 2016
Cast: Tiger Shroff, Jacqueline Fernandez, Nathan Jones
Director: Remo Dsouza
Banner: Balaji Motion Pictures

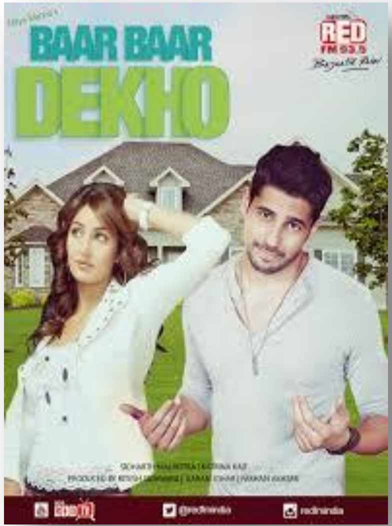
Mechanic: Resurrection
Release Date: 26th August 2016
Cast: Jason Statham, Jessica Alba, Tommy Lee Jones, Michelle Yeoh
Director: Dennis Gansel
Banner: PVR Pictures Ltd

Actual release dates may vary

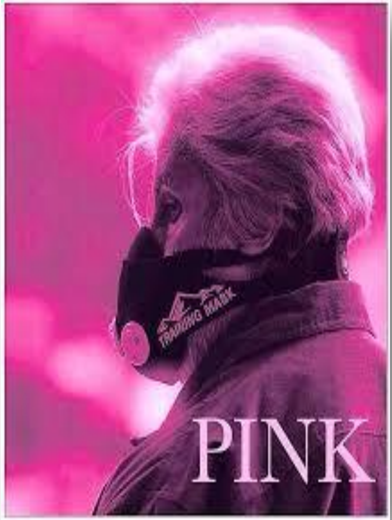
OUTLOOK
CONTENT PIPELINE



M.S.Dhoni - The Untold Biopic
Release Date: 2^{nd} September 2016
Cast: Sushant Singh Rajput
Director: Neeraj Pandey
Banner: Fox Star Studios



Bar Bar Dekho
Release Date: 9^{th} September 2016
Cast: Katrina Kaif, Siddharth Malhotra
Director: Nitya Mehra
Banner: Eros International



Pink
Release Date: 16^{th} September 2016
Cast: Amitabh Bachchan, Tapsee Punnu, Andrea Triang
Director: Anirudha Roy Choudhary
Banner: Rising Sun Films

Rangoon
Release Date: 30^{th} September 2016
Cast: Saif Ali Khan, Shahid Kapoor, Kangana Ranaut
Director: Vishal Bhardwaj
Banner: Viacom 18

Actual release dates may vary

PER SCREEN ECONOMICS – SIGNIFICANT SCOPE FOR ROCE IMPROVEMENT

INOX LIVE THE MOVIE

Per Screen Economics: (In Rs Mn)	
ATP (Rs)	170
SPH (Rs)	59
Footfalls (Mn) @ 30% Occupancy	1,38,000
Revenue from Operations	**35.4**
Box Office Revenue (GBOC)	23.5
Food & Beverages	7.0
Advertising Income	3.0
Other Revenues	2.0
Costs:	
Entertainment Tax @ 19%	4.7
Distributors' Share @ 36.5% of GBOC	8.2
Other Exhibition Cost	0.2
Food & Beverages Cost	1.7
Property Rent, Conducting Fees	4.3
CAM, Power & Fuel, R&M	4.3
Employee Benefits Expense (excluding corporate overheads)	1.2
Other Overheads	4.6
EBITDA	**6.1**
EBITDA Margin %	**17.3%**
Depreciation	1.5
EBIT	**4.6**
Gross Capex	20.0
Working Capital	0.0
Capital Employed	**20.0**
ROCE %	**23.0%**

Per Screen Economics:	
% Breakup of Revenues	
Box Office Collections	65% - 66%
Food & Beverages	19% - 20%
Advertising Income	8% - 9%
Other Income	5% - 6%

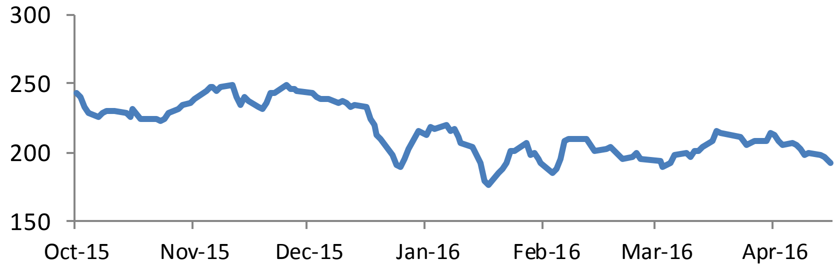
Per Screen Economics: (In Rs Mn)	
Fixed Costs - ~ 50-51% of total costs	14.4
Contribution (Sales – Variable costs)	20.6
Breakeven Contribution (to cover fixed costs)	14.4
Breakeven Revenues	24.8
Breakeven GBOC	16.5
Breakeven Footfalls	**97,000**
Breakeven Occupancy %	**21%**

Per Screen Economics:

- **Long term steady occupancy levels of ~ 30% and stable ATP.**
- **Gradually improving share of F&B and advertising revenues.**
- **EBITDA margins per screen of ~17% - 18%.**
- **ROCE per screen of ~ 20 - 25%.**
- **Significant scope for improvement in ROCE per screen driven by increasing share of F&B revenues (~ 75% contribution) and advertising revenues (~ 95% contribution) in the future.**

SHAREHOLDING STRUCTURE

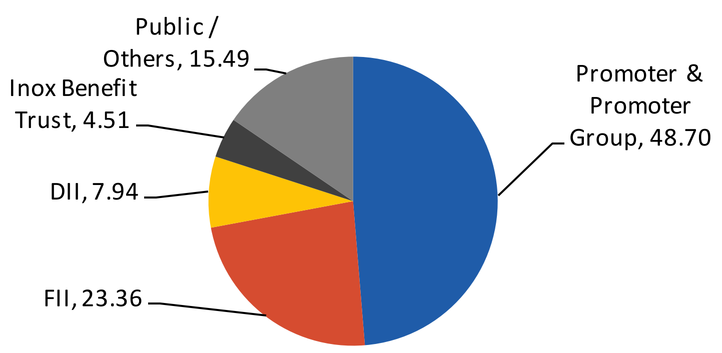
Share Price Performance



Source: BSE

Market Data	As on 13.05.16 (BSE)
Market capitalization (Rs Mn)	18,548.8
Price (Rs.)	192.2
No. of shares outstanding (Mn)	96.5
Face Value (Rs.)	10.0
52 week High-Low (Rs.)	276.3 – 145.0

% Shareholding – March 2016



Source: Company

* Shares held under Inox Benefit Trust reflect the Treasury Shares

Key Institutional Investors at March 2016	% Holding
Goldman Sachs India	4.74%
Macquarie Asia	4.27%
Kuwait Investment Authority Fund	4.10%
Tata MF	2.80%
Government Pension Fund Global	2.49%
ICICI Prudential MF	1.97%
Aperios Funds	1.87%
Reliance MF	1.83%
Morgan Stanley	1.63%
Sundaram MF	1.31%

Source: BSE

FOR FURTHER QUERIES:

THANK YOU

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kapil.jagasia@dickensonir.com

ANNEXURE

DETAILED FINANCIALS
CONSOLIDATED P&L STATEMENT

Particulars (In Rs Mn)	Q4 FY16	Q4 FY15	YoY %	Q3 FY16	QoQ %	FY16	FY15	YoY %
Revenue from Operations	**2,869.2**	**2,177.5**	**31.8%**	**3,417.1**	**-16.0%**	**13,326.9**	**10,168.1**	**31.1%**
Entertainment Tax	356.1	227.6	56.4%	444.0	-19.8%	1,738.1	1,214.5	43.1%
Exhibition Cost (Distributor Share)	689.4	477.5	44.4%	845.4	-18.5%	3,253.0	2,493.2	30.5%
Food & Beverages Cost	141.8	103.5	37.0%	159.5	-11.1%	661.1	495.5	33.4%
Employee Benefits Expense	182.5	169.9	7.4%	200.2	-8.8%	746.6	658.2	13.4%
Property Rent, Conducting Fees and Common Facility Charges	541.1	466.3	16.0%	523.9	3.3%	2,070.6	1,757.8	17.8%
Other Expenses	807.8	627.6	28.7%	715.8	12.9%	2,958.3	2,321.2	27.4%
EBITDA	**150.5**	**105.1**	**43.2%**	**528.3**	**-71.5%**	**1,899.1**	**1,227.7**	**54.7%**
EBITDA Margin % (Gross Revenues)	***5.2%***	***4.8%***	***42bps***	***15.5%***	***-1022bps***	***14.3%***	***12.1%***	***218bps***
EBITDA Margin % (Net Revenues)	***6.0%***	***5.4%***	***60bps***	***17.8%***	***-1178bps***	***16.4%***	***13.7%***	***268bps***
Depreciation & Amortisation	207.3	181.0	14.5%	200.9	3.2%	802.9	758.4	5.9%
Other Income	15.6	26.0	-40.1%	9.2	69.4%	43.2	82.7	-47.7%
Finance Cost	59.1	82.7	-28.6%	61.4	-3.8%	244.2	386.1	-36.8%
Exceptional Items	0.0	1.0	-	49.6	-	49.6	6.0	726.7%
PBT	**-100.3**	**-133.6**	**24.9%**	**225.6**	**-144.4%**	**845.7**	**159.9**	**428.9%**
Tax Expense	-261.4	-93.0	-181.1%	69.5	-476.2%	70.8	-40.5	274.9%
PAT	**161.2**	**-40.6**	**-**	**156.1**	**3.2%**	**774.9**	**200.4**	**286.7%**
PAT Margin %	***5.6%***	***-1.9%***	***748bps***	***4.6%***	***105bps***	***5.8%***	***2.0%***	***384bps***
Earnings Per Share (EPS) (Basic)	**1.76**	**-**	**-**	**1.69**	**-**	**8.44**	**2.18**	**287.2%**

DETAILED FINANCIALS
CONSOLIDATED BALANCE SHEET

Particulars (In Rs Mn)	MARCH-16	MARCH-15
Share Holders' Funds:		
Equity Share Capital	961.6	961.6
Reserves and Surplus	5,272.7	6,127.0
Interest in Inox Benefit Trust	-326.7	-326.7
Total of Shareholder Funds	**5,907.6**	**6,761.9**
Non-Current Liabilities:		
Long Term Borrowings	2,169.3	2,005.1
Deferred Tax Liabilities (Net)	58.6	243.2
Other Long Term Liabilities	23.5	43.3
Long Term Provisions	77.8	61.3
Total of Non-Current Liabilities	**2,329.2**	**2,352.9**
Current Liabilities:		
Short-Term Borrowings	251.3	147.0
Trade Payables	733.1	784.1
Other Current Liabilities	887.2	1,014.1
Short-Term Provisions	169.4	155.0
Total of Current Liabilities	**2,040.9**	**2,100.2**
Total Equity & Liabilities	**10,277.7**	**11,215.0**

Particulars (In Rs Mn)	MARCH-16	MARCH-15
Goodwill on Consolidation	4.2	1,652.1
Non-Current Assets:		
Fixed Assets (Incl. CWIP)	7,043.4	6,681.1
Non-Current Investments	11.1	7.1
Long-Term Loans and Advances	1,938.4	1,813.0
Other Non-Current Assets	128.1	39.6
Total Non-Current Assets	**9,121.0**	**8,540.8**
Current Assets:		
Current Investments	155.3	64.1
Inventories	68.5	75.9
Trade Receivables	535.0	623.2
Cash and Bank Balances	270.8	134.4
Short-Term Loans and Advances	108.3	106.8
Other Current Assets	14.7	17.7
Total Current Assets	**1,152.5**	**1,022.2**
Total Assets	**10,277.7**	**11,215.0**