

May 13, 2016

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai 400 001

The Secretary
National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No. C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai 400 051

Dear Sir/Madam

Please find attached copy of the press release being made by the promoter group today.

Regards

For Eicher Motors Limited

Manhar Kapoor

General Counsel & Company Secretary

Enclosed: as above

May 13, 2016: Mrs Anita Lal, Mrs Rukmani Joshi and The Eicher Goodearth Trust, part of the promoter group of Eicher Motors Limited ("EML" or "Company"), have informed the Company that they have sold 1,140,846 equity shares in EML, representing 4.2% of EML's equity shares, for an aggregate realization of ~INR 2,100 crores. This sale has been done to provide liquidity to the promoters, and the proceeds will be utilized for personal uses, such as portfolio and other investments, and for charitable purposes.

Following the sale, the promoter group will continue to hold 50.67% stake in EML. The promoters intend to maintain a majority share in EML, and do not plan to sell any further shares in the foreseeable future.

Mr. Siddhartha Lal, Managing Director and CEO, Eicher Motors Limited, and also a part of the promoter group, said "EML is a standout success and we are immensely proud of our company's journey so far. We believe there is a huge growth potential for EML in its domestic and overseas markets. We have the right business strategy and management team to deliver our growth aspirations. I am excited to continue to steer EML's next phase of growth."