

## एनबीसीसी (इंडिया) लिमिटेड भारत सरकार का उद्यम )

## NBCC (INDIA) LIMITED

( A Government of India Enterpri

(Formerly National Buildings Construction Corporation Ltd.)

No./NBCC/BS (98)/2017

October 18, 2017

The Manager, Listing Department, National Stock Exchange of India Ltd. Exchange Plaza, 5th Floor, Plot no. C/1,G Block Bandra -Kurla Complex Bandra (E), Mumbai-400051 Fax-022-26598237/38

The Manager, Listing Department, **BSE** Limited. Floor 25 , Phiroze Jeejeebhov Towers. Dalal Street, Mumbai-400 001 Fax-022-22722037/39/41/61

NSE Symbol: NBCC/EQ

Scrip Code: 534309

Sub: Recording of Investor Meetings dated October 17, 2017.

Sir,

Pursuant to Regulation 30 (6) read with Part A of schedule III and Regulation 46(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and our letter dated October 16, 2017 in respect of investor meeting on October 17, 2017, please find enclosed herewith the gist of discussion taken up at Investor meeting (Annexure - I).

The aforesaid information is also available on the website of the company http://www.nbccindia.com/nbccindia/nroot/njsp/InvestorNotices.jsp

This is for information and record. Kindly acknowledge receipt.

Thanking you,

Yours Sincerely, For NBCC (India) Limited

> Deepti Gambhir Company Secretary F-4984

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Encl: as above.

Date of the	October 17, 2017
Meeting	
Type of Meeting	One-on-One Investor Meeting
Company	Dr. Anoop Kumar Mittal CMD, NBCC
Management Representatives	Shri. Yogesh J. P. Sharma, Executive Director (HQ)
	January Executive Enfector (112)
Investors	Mr. Srinivas Rao, Sr. Fund Manager at HDFC Mutual Fund (HDFC Asset
Participants	Management Company Ltd.)
Did the discussions	No
involved	
revealing any UPSI	
Whether any presentation was	No
made during	
discussion Gist of discussions	NBCC (India) limited is a blue-chip Government of India, Navratna Enterprise
	and at the Ministry of Hausing and Huban Affaire (Councelly Ministry of Huban
	under the Ministry of Housing and Urban Affairs (Formerly Ministry of Urban
	Development). The Company's present areas of operations are
	categorized into three main segments, i.e. (i) Project Management
	Consultancy (PMC) (ii) Real Estate Development & (iii) EPC
	Contracting
	Company has registered a substantial growth in total income & net profit respectively
	during FY 2016-17 as compared to previous year and posted a Consolidated total
	income and profit of Rs.6400.73 crore and Rs. 354.51 crore respectively.
	Key Recent Events & Highlights:
	Company has awarded the contract for Construction of Multi Storey
	Commercial Space at GPRA Colony, Nauroji Nagar, New Delhi on
	Design, Engineering, Procurement and Construction (EPC) basis to

- M/s NCC Limited (M/s NCC State Construction Integrated Works (SCIW) of Administrative Department of Verkhovna Rada, Ukraine JV) for Rs. 1949 crores (approx) with completion period of two (2) years.
- Company has also awarded the following contracts wherein NBCC is working as Project Management Consultant and will get Project Management Consultancy Fee on the Project Cost @ 6.5% and revenue booking from the projects will start from September, 2017:-
  - Redevelopment of ITPO Complex into Integrated Exhibition-Cum-Convention Centre (IECC) at Pragati Maidan, New Delhi to M/s Shapoorji Pallonji and Co. (P) Ltd. M/s Shapoorji Pallonji Qatar W.L.L (JV) for Rs. 2149.93 crores (approx) with completion period of two (2) years.
  - Canal Work including Cross Drainage Structures & Design for Gosikhurd National Project in Bhandara, Nagpur and Chandrapur Districts of Maharashtra to M/s Punj Lloyd Limited for Rs. 870.15 Crores (approx) with completion period of eighteen (18) months.
- After getting good response in recently launched sale of Commercial/Office spaces on freehold basis at Nauroji Nagar, New Delhi for redevelopment of Government colonies in Delhi and company is planning to come with more towers for sale in upcoming months.



- Company has received LOI from Department of Customs and Excise,
   Government of India for Planning, Designing & Construction of 'Office complex and residential quarters at Customs Enclave Plot, Wadala,
   Mumbai' amounting Rs. 3200 Crores (approx) on self-revenue generation model.
- Company has also signed an Agreement with Ministry of Health &
   Family Welfare, Government of India for Planning, Designing &
   Construction of 'Expansion of Sports Injury Centre, New Delhi'
   amounting Rs. 464 Crore (approx) on September 05, 2017.
- Company has signed co-operation institutional relationship
   Memorandum of Understanding (MoU) on 04.10.2017 with 'Fortum
   Oyj' Finland' for developing charging infrastructure in the upcoming development projects in India. The MOU is general in nature to establish basis for co-operative institutional relationship and does not involve any joint venture or financial implication at this stage.

## Major focus areas for NBCC-

- Execution of Large Size PMC & Redevelopment works.
- Getting large size projects instead of small value projects.
- Technology transferring & tie-up with various domestic and global agencies for faster and rapid construction.

**Any Comments** 

No

