



हिन्दुस्तान पेट्रोलियम कॉर्पोरेशन लिमिटेड

(भारत सरकार उपक्रम) रजिस्टर्ड ऑफिस : 17, जमशेदजी टाटा रोड, मुंबई - 400 020.

HINDUSTAN PETROLEUM CORPORATION LIMITED

(A GOVERNMENT OF INDIA ENTERPRISE) REGISTERED OFFICE : 17, JAMSHEDJI TATA ROAD, MUMBAI - 400 020.

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CIN No.: L23201MH1952GOI008858

Ref : Co.Secy/VM/67/2016

March 04, 2016

Director-Investor Services & Listing
The Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001 Scrip Code : 500104

National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No. C/1, G-Block
Bandra-Kurla Complex
Bandra-East
Mumbai 400 051. Scrip Name : HINDPETRO

Sub : "Analysts Meet" on March 04,
2016 at Mumbai - Presentation

Dear Sir,

Further to our letter no. Co.Secy/VM/66/2016 dated March 03, 2016 on the subject, we are forwarding herewith the Presentation proposed to be made at the Analysts Meet scheduled today.

The Presentation is also being hosted on the Website of the Corporation.

This is for your information.

Thanking you,

Very truly yours,

Shrikant M. Bhosekar
Company Secretary



HPCL

Analyst Meet Presentation

Mumbai
March 4, 2016



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1952

- Incorporation of Standard – Vacuum Refining Company (**StanVac**)

1955

- Incorporation of **Caltex Oil Refining Company**

1962

- StanVac operations taken over by **ESSO**

1974

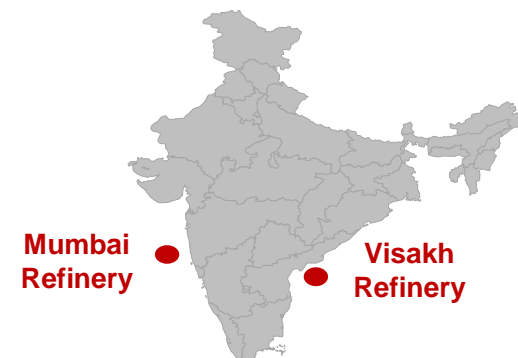
- Takeover and merger of ESSO and Lube India into **HPCL**

1978

- Merger of Caltex with **HPCL**

1979

- Merger of Kosan Gas with **HPCL**





Vision



“To be a World Class Energy Company known for caring and delighting customers with high quality products and innovative services across domestic & international markets with aggressive growth and delivering superior financial performance.

The Company will be a model of Excellence in meeting Social commitment, Environment, Health & Safety and in employee welfare & relations”



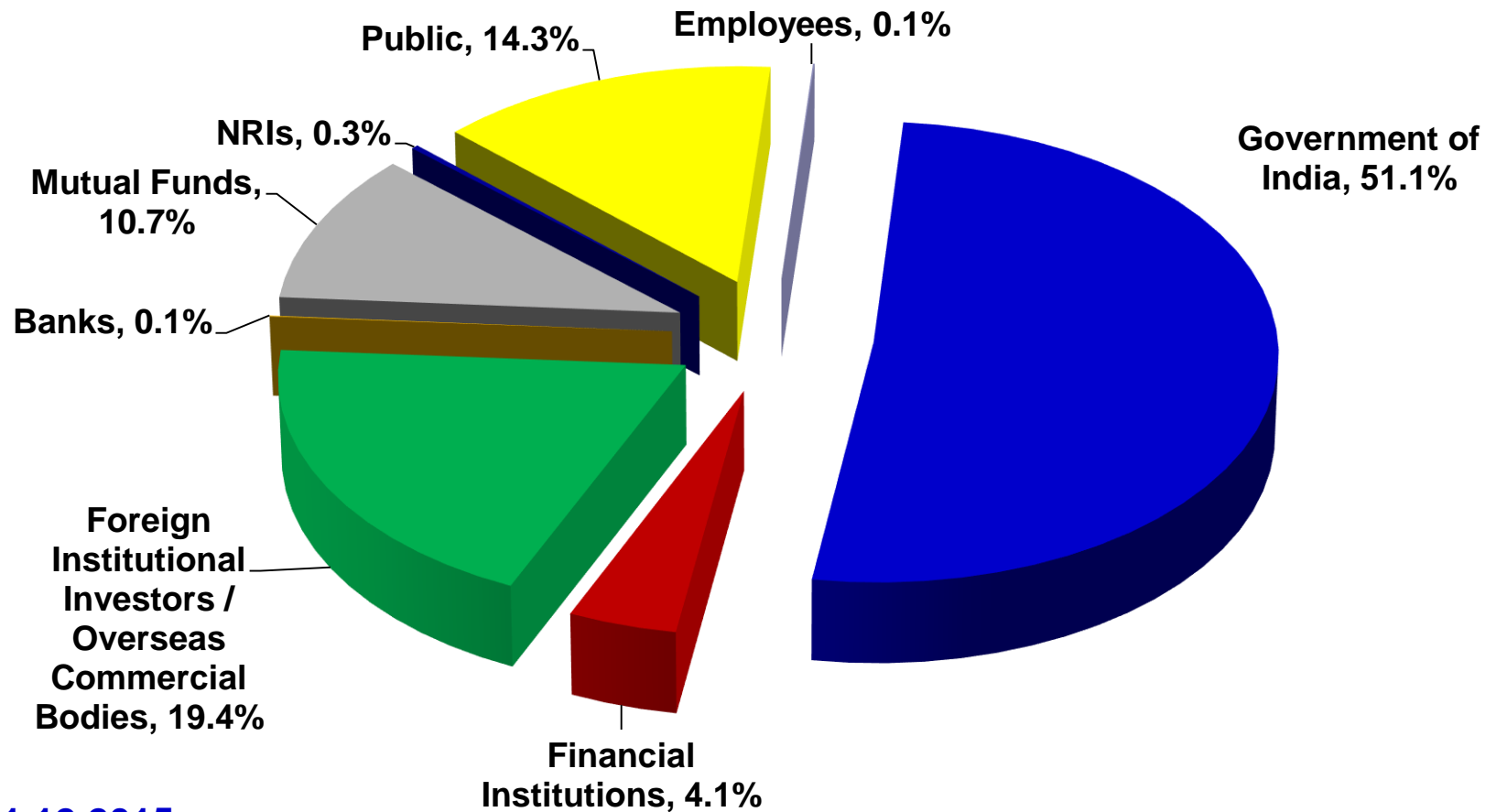
Values



HP FIRST

- F** - Free, Frank and Fair
- I** - Integrity
- R** - Respect for Individual
- S** - Sustainable Performance
- T** - Team Spirit

- Shareholders : **99,280**
- Share Capital : **Rs. 339.01 Crore**



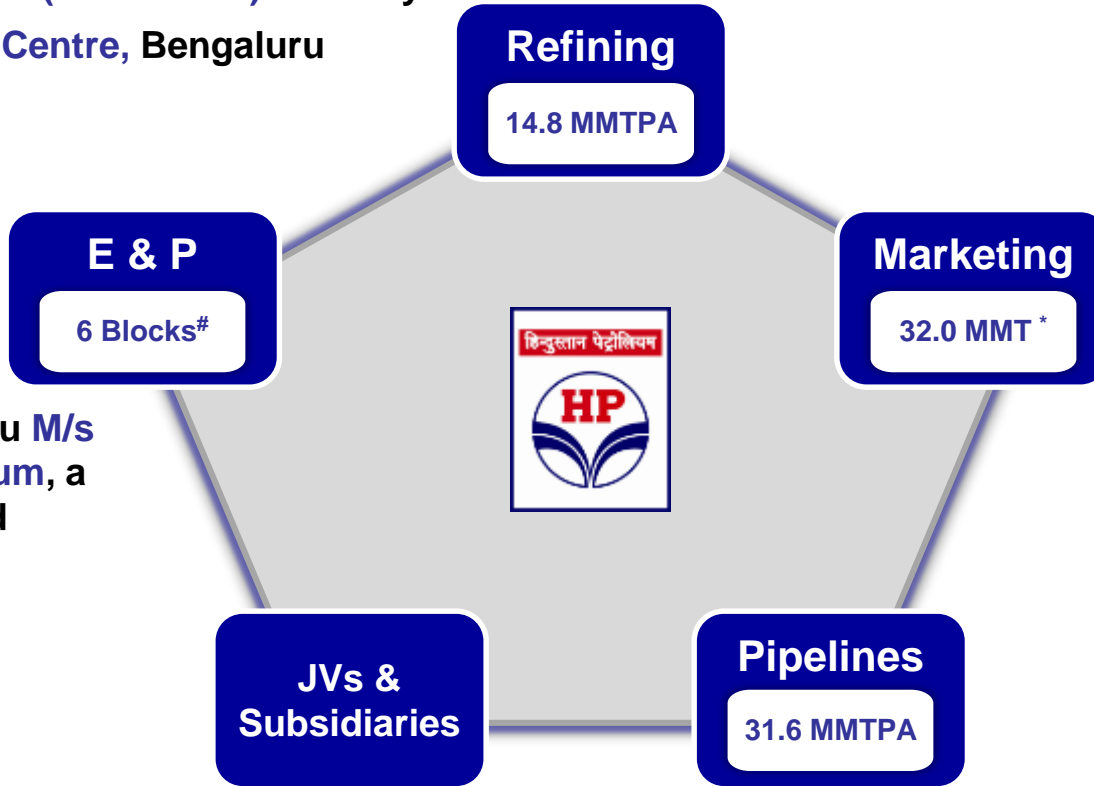
As of 31.12.2015



Business Portfolio



- **Mumbai:** Fuels (6.5 MMTPA) & Lubes (428 TMTPA) Refinery
- **Visakh:** Fuels (8.3 MMTPA) Refinery
- Green R&D Centre, Bengaluru



- Retail
- LPG
- Direct Sales
- Aviation
- Operations & Distribution
- Natural Gas

- Operating thru **M/s Prize Petroleum**, a wholly owned subsidiary

Partnerships in

- Refining, Marketing Infrastructure, Biofuels and Emulsions

- **6 Cross country pipelines** of total length of **3,015 km**

* Annual Sales in 2014-15

Current Active blocks



Performance : Apr - Dec 2015



Sales* : 25.16 MMT

Domestic Growth : 8.4% Vs 5.5% by Industry (PSU)

Refining Thruput : 12.5 MMT

Pipeline Thruput : 13.4 MMT

India's No.1 Lube Marketer : 339 TMT

PAT Rs. 2310 crore

* Including Exports



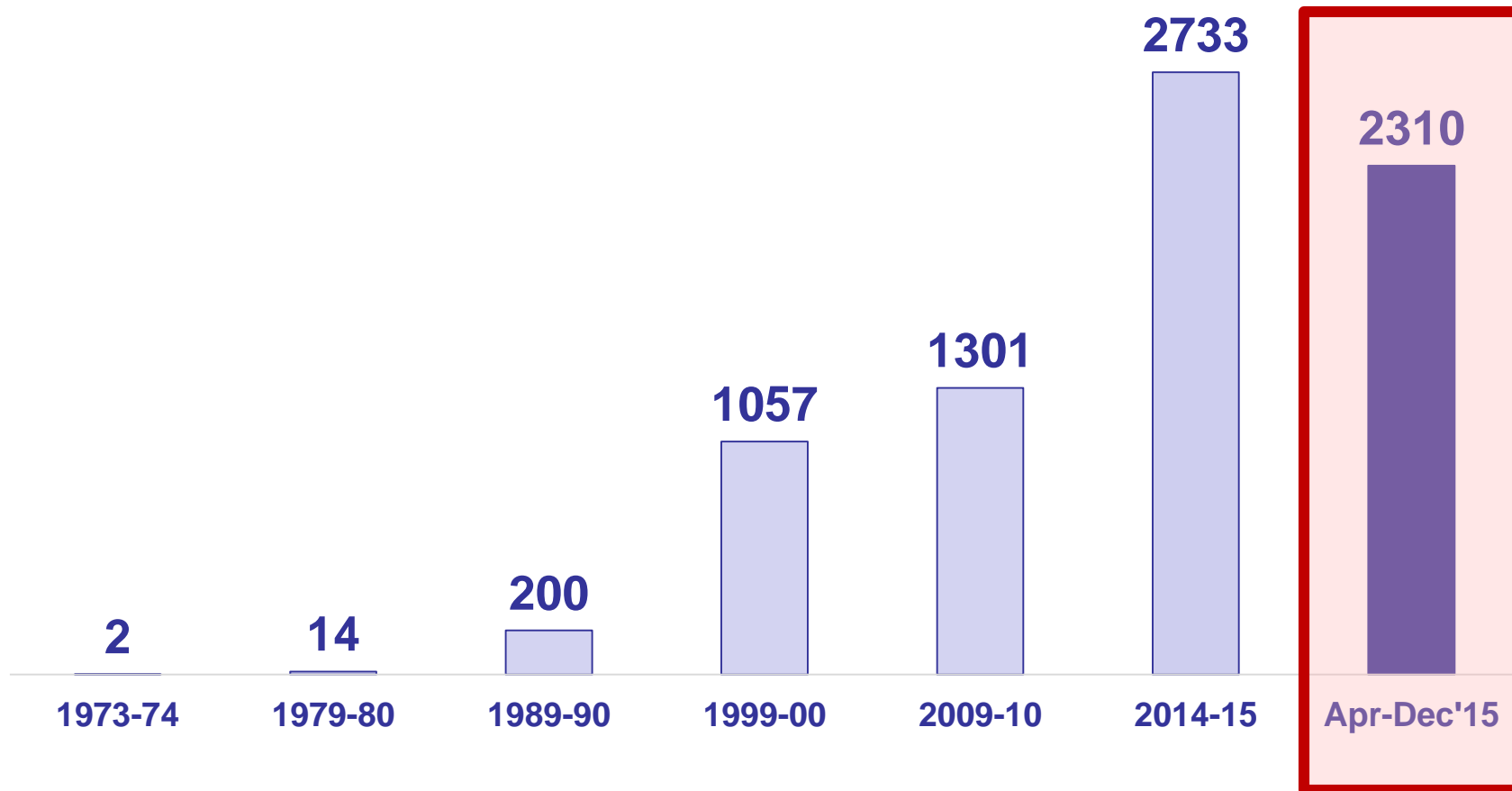
Apr - Dec 2015 Performance Comparison



Description	Unit	Apr - Dec 2014	Apr - Dec 2015	% Increase
Sales	MMT	23.76	25.16	6%
Refinery Thruput	MMT	11.73	12.53	7%
Pipeline Thruput	MMT	11.08	13.38	21%
Net worth	Rs. Crore	15,010	18,141	7%
Profit after Tax	Rs. Crore	571	2,310	305%

Profit after Tax in Rs. crore

(Rs Crore)



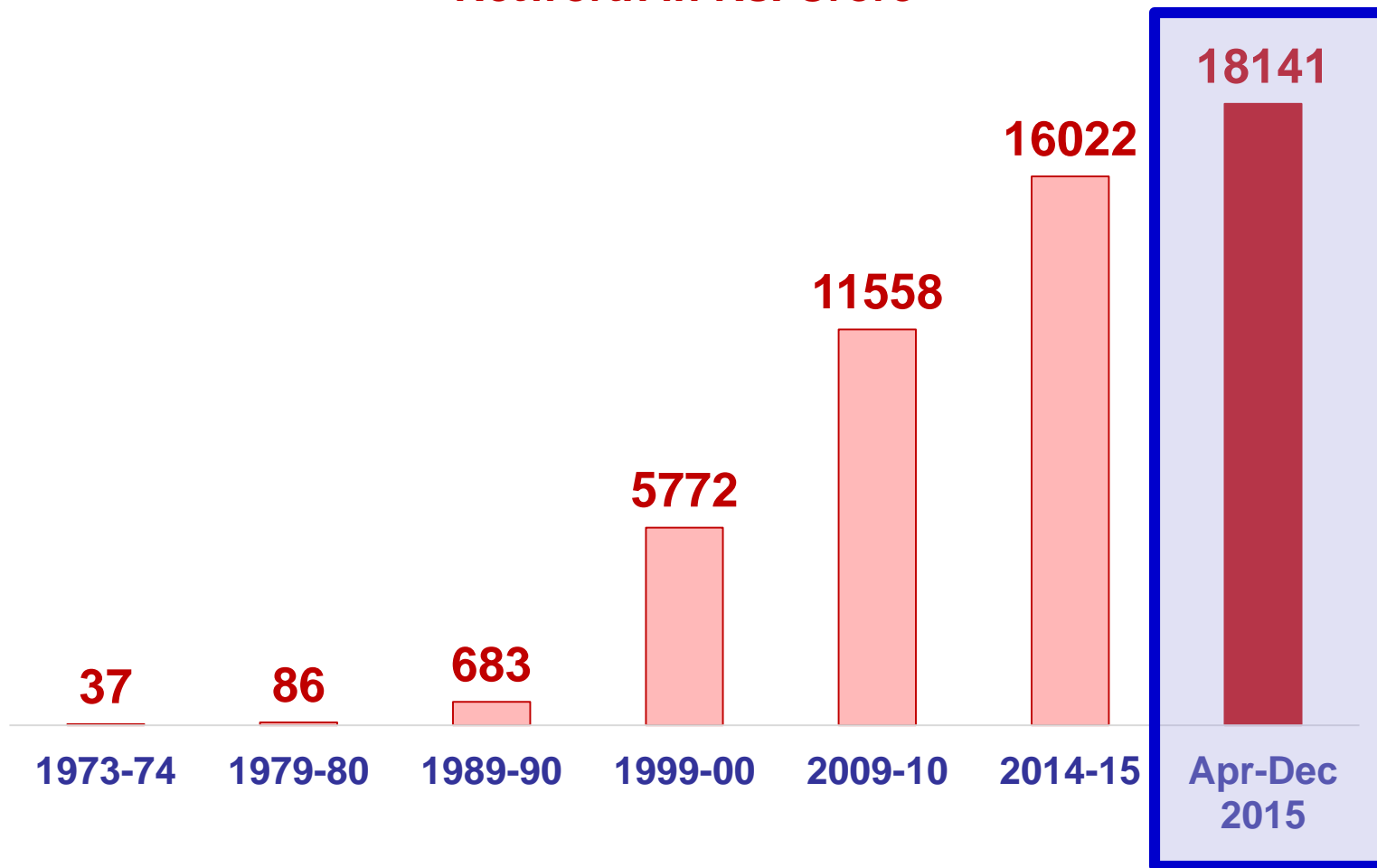


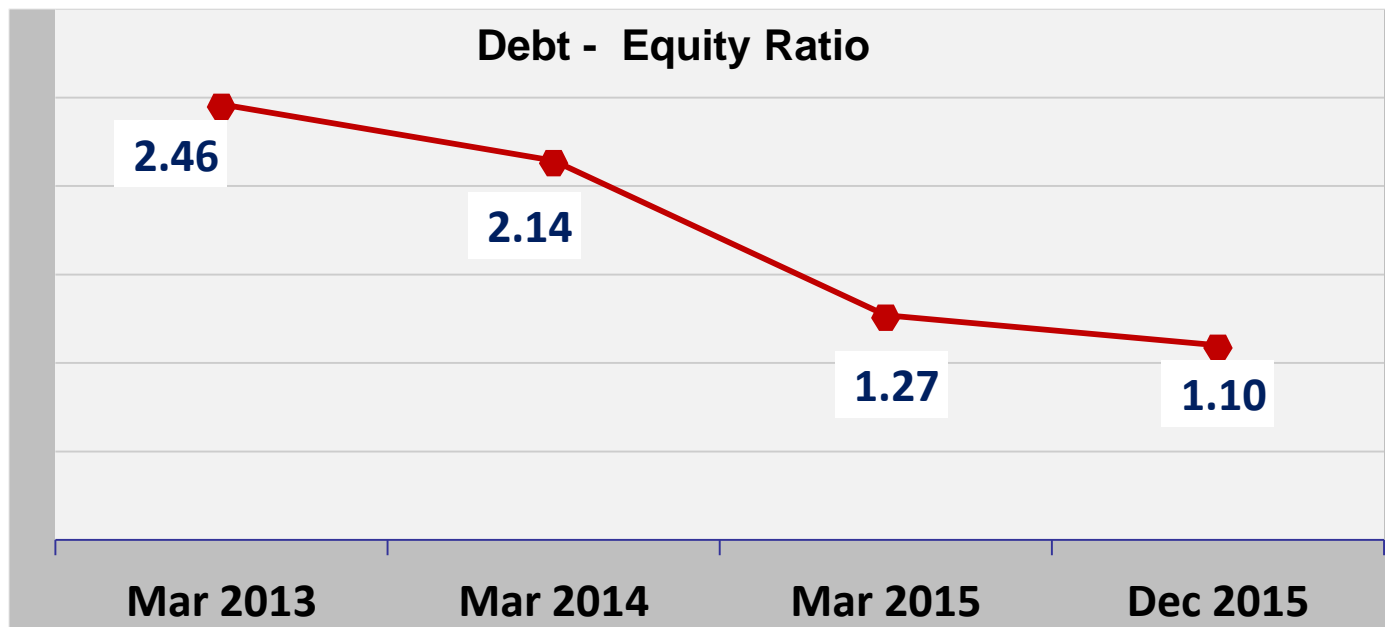
Net Worth



Networth in Rs. Crore

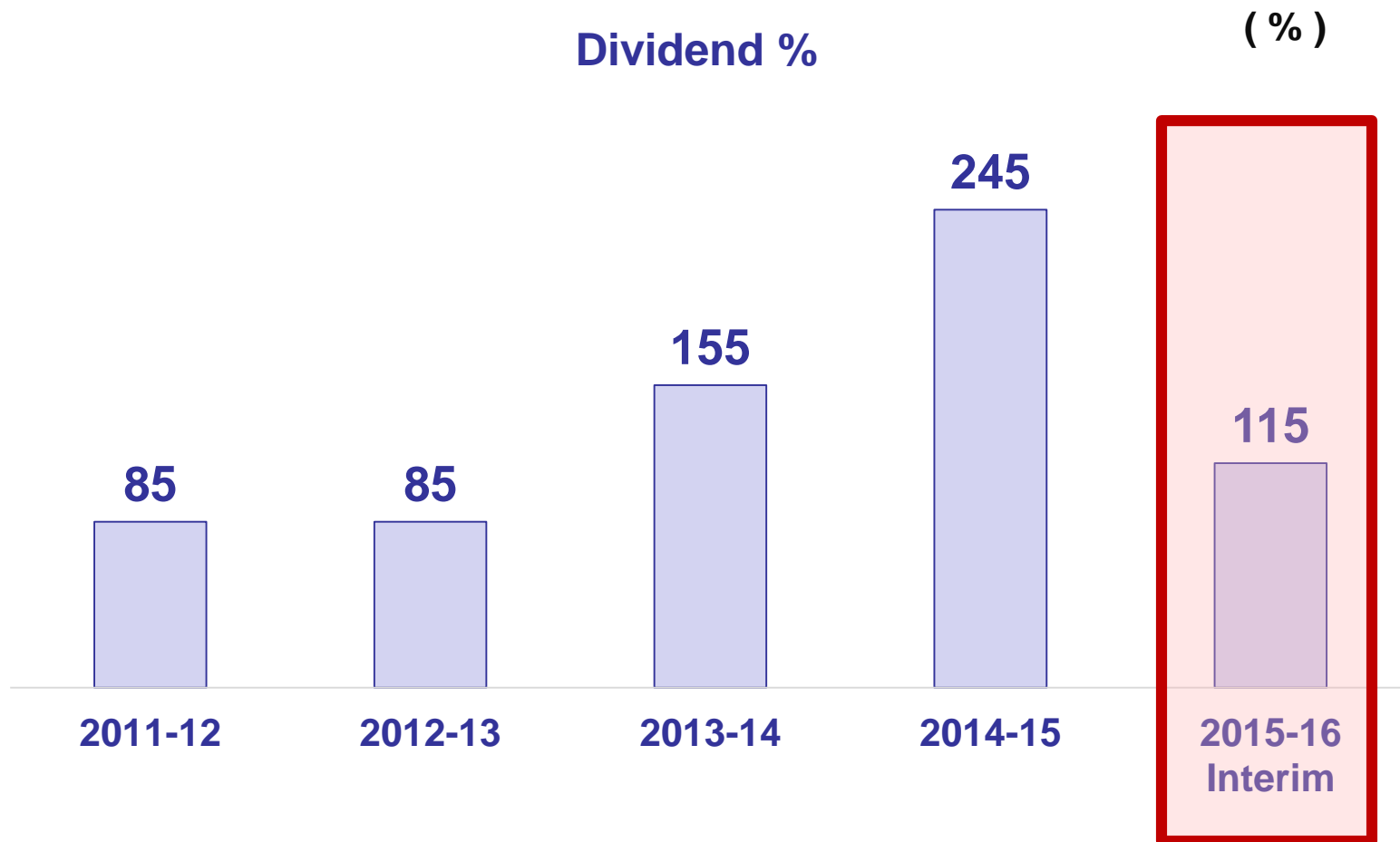
(Rs Crore)





(Rs. crore)

Borrowings	33,789	32,165	20,335	19,969
Net Worth	13,726	15,012	16,022	18,141





Global Rankings & Ratings



Rankings



327



133

Ratings

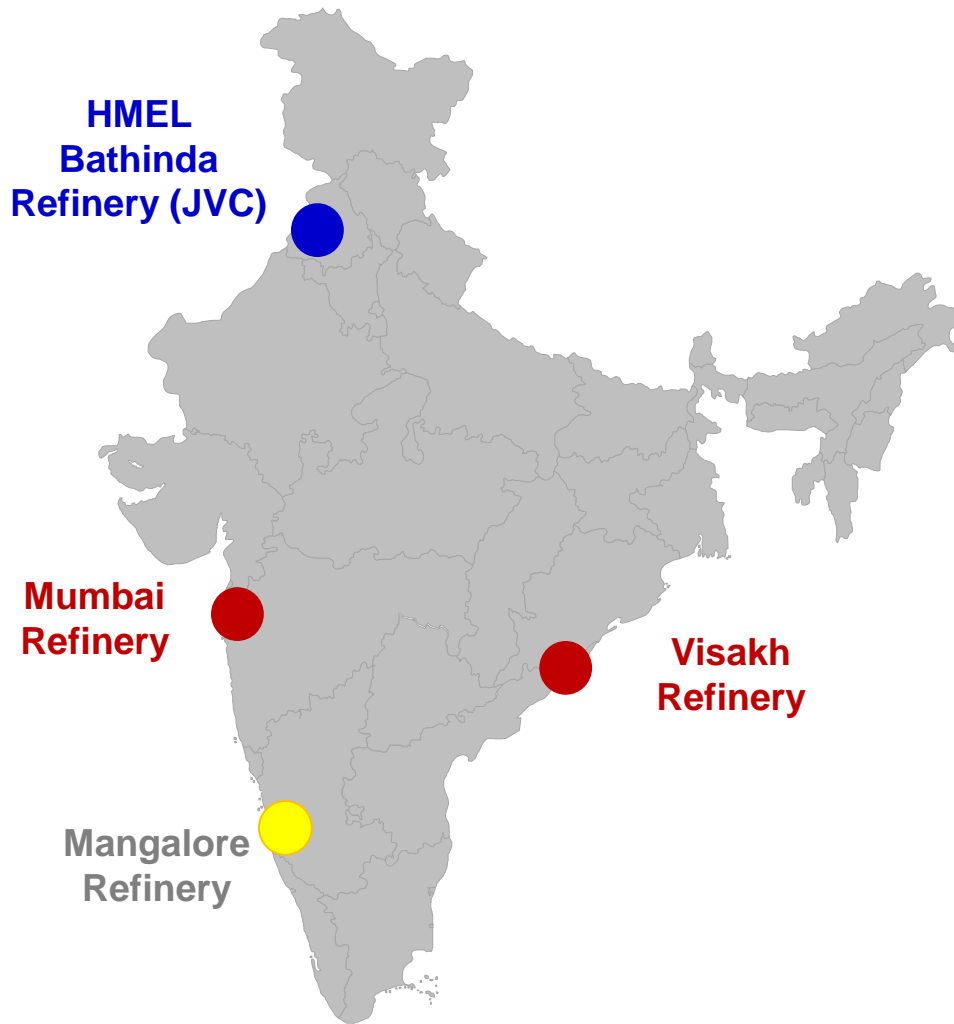
Fitch Ratings

BBB- (Stable)

MOODY'S
INVESTORS SERVICE

Baa3 (Positive)

Refining



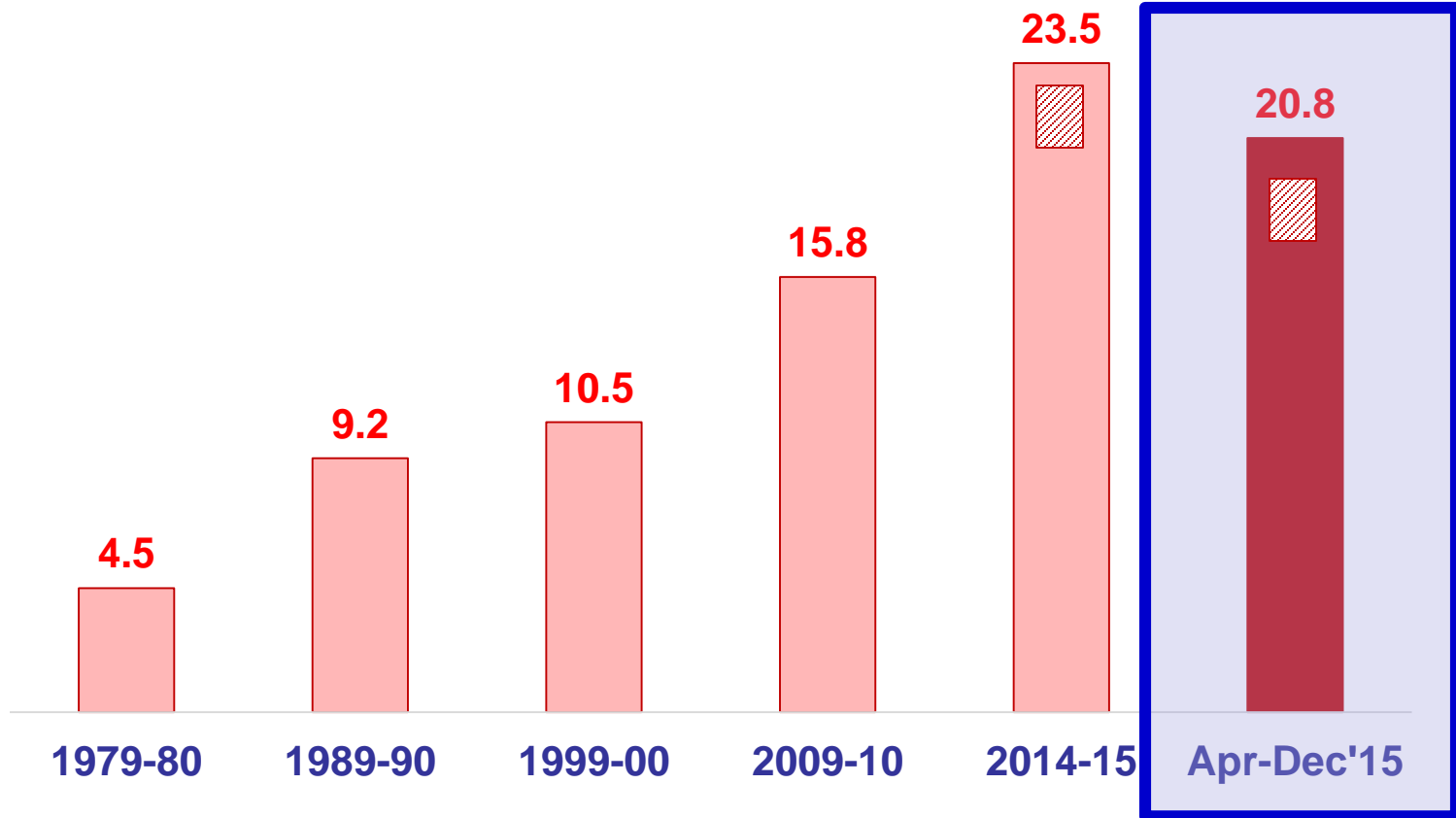
Refinery	Capacity (MMTPA)
Mumbai	6.5
Visakh	8.3
Total	14.8
Bathinda (JVC)	9.0
Total	23.8

Lube Refinery (Mumbai) 428 TMTA

Rights for Marketing of Petroleum Products from HEMEL

- Stake in HEMEL : 48.94%
- Stake in MRPL : 16.95%

Crude Throughput in MMT (Including JVC)



Average GRM for HPCL during Apr - Dec 2015 is US \$ 6.35 per Barrel

 HMEL Throughput included

Mumbai Refinery



Visakh Refinery



- **Environmental Stewardship**
 - Flare gas recovery system
 - Integrated Effluent Treatment Plant & Rain water harvesting

Past 5 year Investments	Rs crore
Mumbai Refinery	6,214
Visakh Refinery	6,113

Single Point Mooring - Visakh



Very Large Crude Carrier– 2 million barrels

Jetty 4 - Mumbai

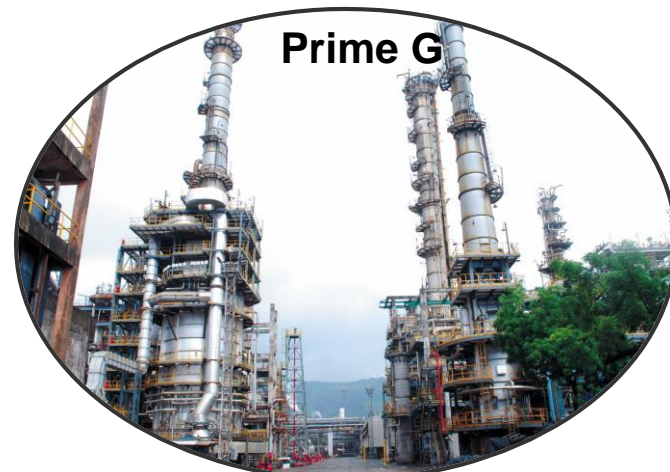


Suez Max (partly loaded)– 0.75 million barrels

EURO III/IV MS Production Facilities



Lt. Naphtha upgrade



Sulfur reduction



Hy Naphtha upgrade

Diesel Hydro Treater (BS III / IV Diesel)



Mumbai Refinery - 1.76 MMTPA



Visakh Refinery - 1.32 MMTPA

*MMTPA: Million Metric Tons per Annum

Lube Oil Upgradation Project at Mumbai Refinery



Group II/III Lube Base Oils

Addition in Capacity - 227 TMTPA

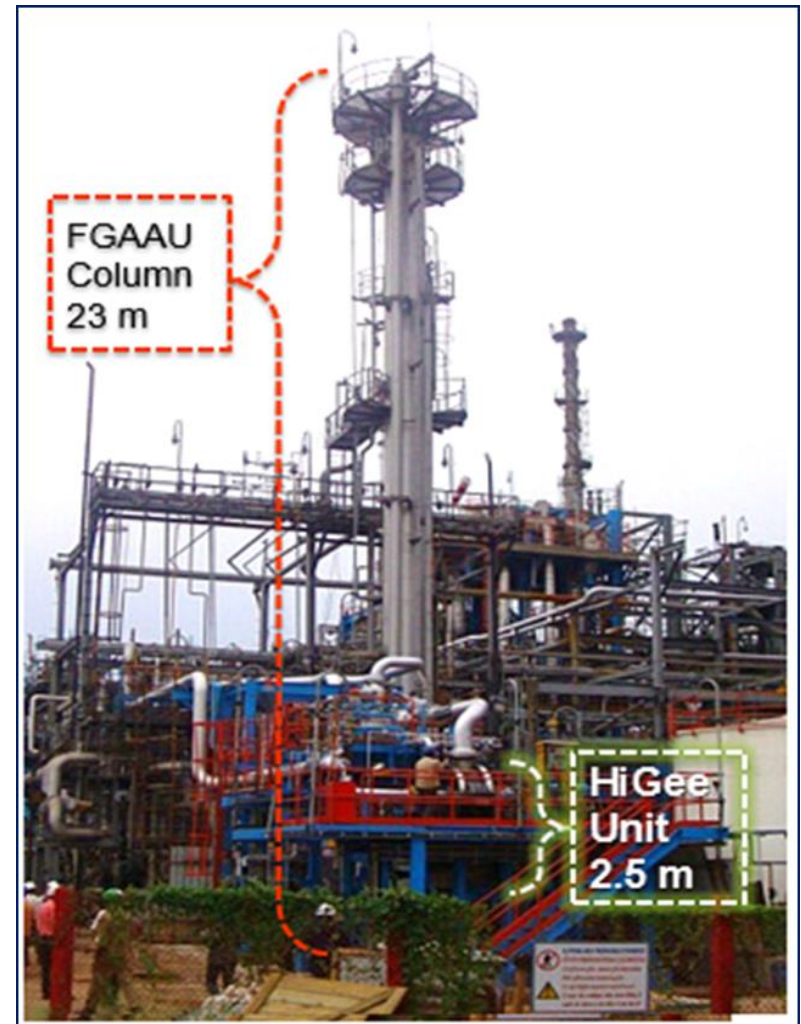
Total Capacity - 428 TMTPA

**Highest
producer of
Lube base oils
in India**

HP-HiGAS Technology

- **Commissioned HP-HiGAS Technology based commercial unit at Visakh Refinery**
- **Benefits:**
 - Reduction in footprint / smaller equipment - Size reduction by 10 times
 - Reduces CAPEX

Absorption / Separation applications



Hydrogen Pressure Swing Adsorption Technology

- Commissioned Hydrogen Pressure Swing Adsorption Technology for purification of CCR Off Gas at VR
- Hydrogen purity > 99.5%
- Benefits:
 - Production of high value Hydrogen from low value Refinery off Gases
 - Technology Indigenization

H2 recovery from CCR Off Gas





Profitability Improvement Measures



Initiative	Impact Area
Optimized MS block operations	Increased MS production in lieu of Naphtha
LOUP project at Mumbai Refinery	Increased production of valued added lubricants
Robust LP model	Optimizing Crude selection
FCC with Cat Cooler at Mumbai Refinery	Conversion of Low value Fuel Oil to value added products
Encon measures	Reduced fuel consumption
CDU II Revamp at Mumbai Refinery	Increased crude processing
Flare gas recovery systems	Reduced hydrocarbon losses

Marketing



India : Consumption of Petroleum Products



Product wise volumes / 5 Year CAGR%

HSD = 69 MMT 4.3%

MS = 19 MMT 8.3%

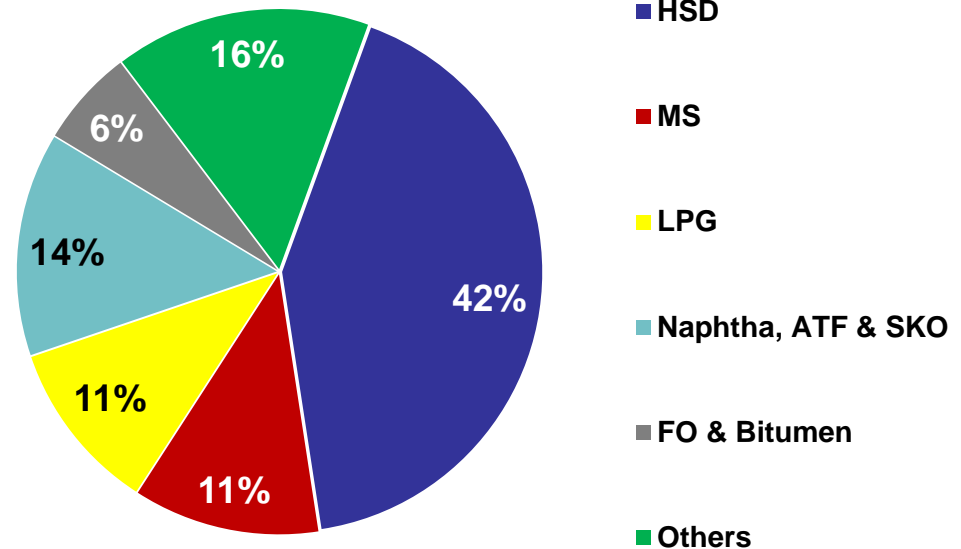
LPG = 17.5 MMT 6.5%

Naphtha, ATF & SKO = 23 MMT

FO & Bitumen = 10 MMT

Others = 23 MMT

2014-15 (Percentage)



Total Volume = 165 MMT, 5 year CAGR of 3.7%

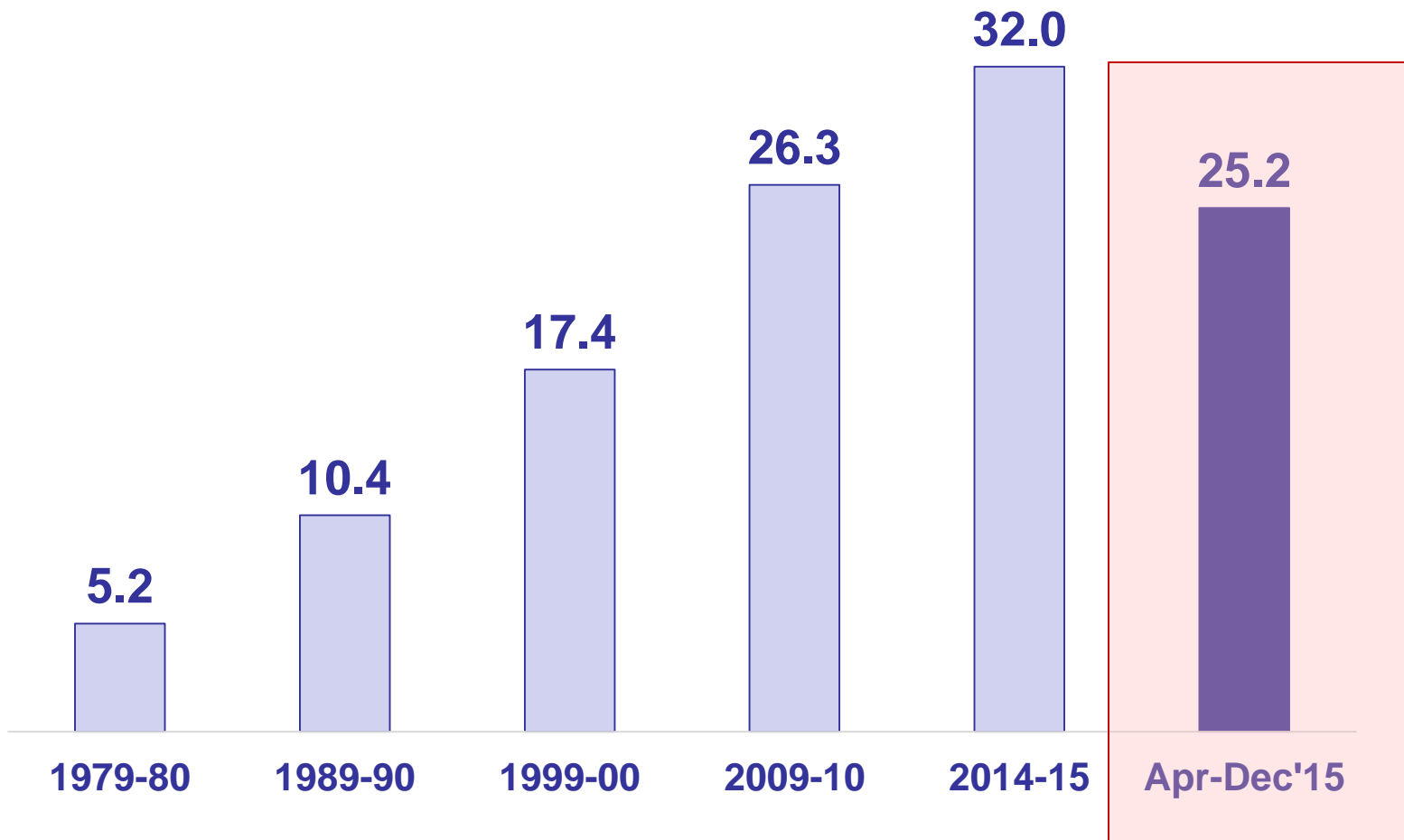
*Note: FY 2009-10 is base year for 5 Year CAGR



HPCL Market Sales



Market Sales in MMT





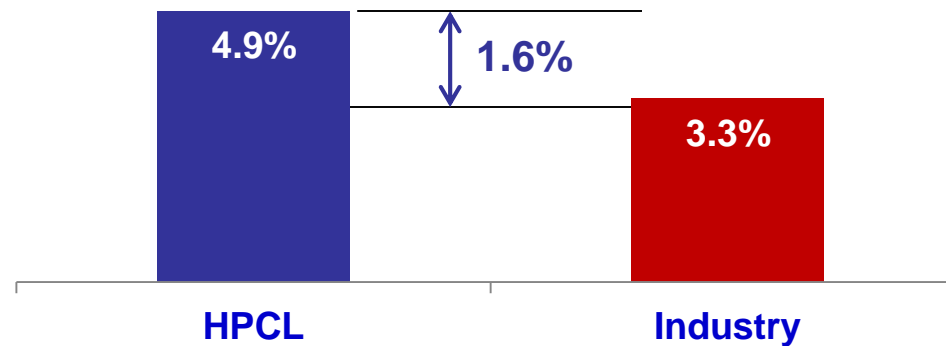
Marketing Performance 2014-15



- Sales including exports increased to **31.95 MMT.**
- Domestic market sales increased to **31.0 MMT.**
- Growth over Historical by **2.3 %.**

Growth Comparison with Industry

5 year CAGR % Comparison with Industry





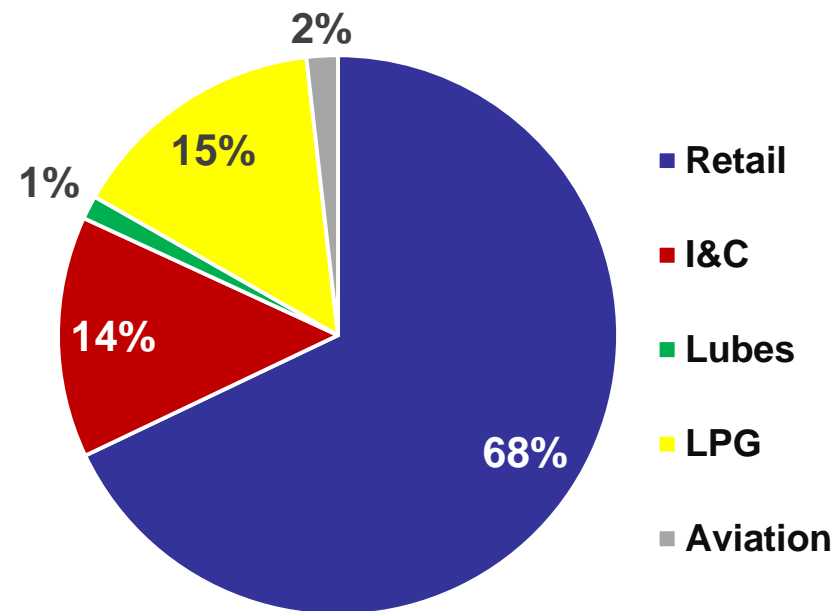
HPCL marketing pie contribution : Apr – Dec 2015



HPCL Marketing business lines

Retail	16.9 MMT
LPG	3.7 MMT
Industrial and Consumer (I&C)	3.4 MMT
Lubes	0.3 MMT
Aviation	0.5 MMT

Volumes Split by Business Line (Apr-Dec 2015)





Volume Contribution by Segments



- SKO 1638
- CNG 220
- ALPG 218



- **Branded Fuel Stations**
 - 2300 Club HP outlets and 250 Club HP Star outlets
- **Branded Fuel (Power)** marketed through 1500 outlets
- **Allied Retail Business** at over 3000 outlets with **1650+ ATMs** at Retail outlets.

Segmentation

Formats

e-fuel stations

Allied Retail Business

Strong Customer Loyalty

Segmentation based on **‘Stated’ and Latent Needs’** of customers.

“Retail Outlet Formats” designed to address needs of **“Target Customer Segments”** in a **‘Consistent’** manner.



Highway

**NHAI Award to COMCO Shoolagiri
“Best Amenities on Highways”**



Urban

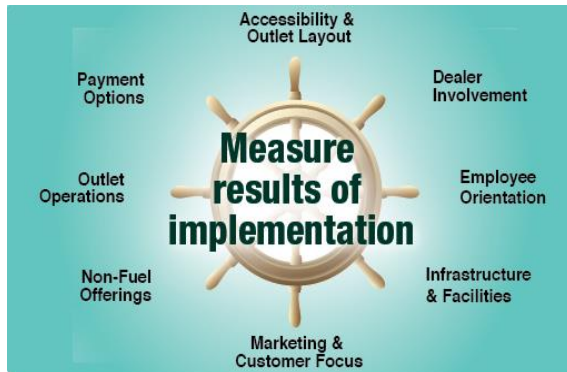


Rural

Scientific approach through **Network Planning tool** for identifying

- Potential **new locations**
- **Sales potential** at existing outlets

Network Planning (NP) Tool



Implementing **Outlet Diagnostics and Monitoring Tool (ODMT)** as a **structured approach** for achieving outlet specific growth.

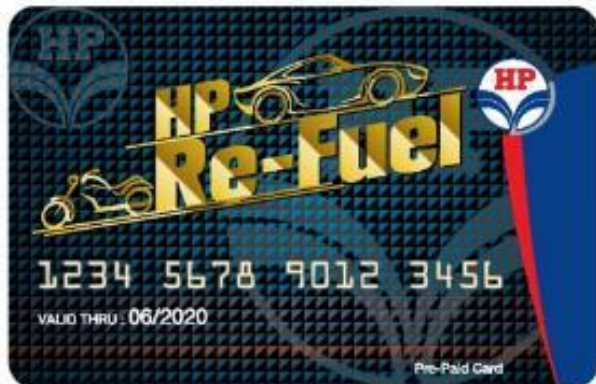
Customer Relationship Management



Fleet Card – DT Plus



Retail Cards



- **Fleet management solution**
 - Multiple recharge options & Accidental insurance for Vehicle Crew.
 - Over 1 Lakh Fleet owners and 1.2 Million vehicles enrolled.
 - HSD sales through DT Plus increased to **217 TKLPM** ~ 16% of HSD Sales.
 - Introduced **Credit Pouch** – tie up with HDFC & ICICI banks
-
- **Largest Multiparty Coalition loyalty program** - Partnership with Payback.
 - 40 Million customers ~ 11.5% of Petrol Sales thru Loyalty card

Leveraging Technology



- **Automation** installed at 2561 outlets
- **NANO** Uptime : 98.7%

Benefits



- **Q&Q Assurance**
 - Capturing all transactions
 - e-Receipts to customers
 - Inspection through Automation system



- **Efficient operations**
 - System driven stock monitoring and price change
 - SMS Alerts to Customers
 - VID for Loyalty

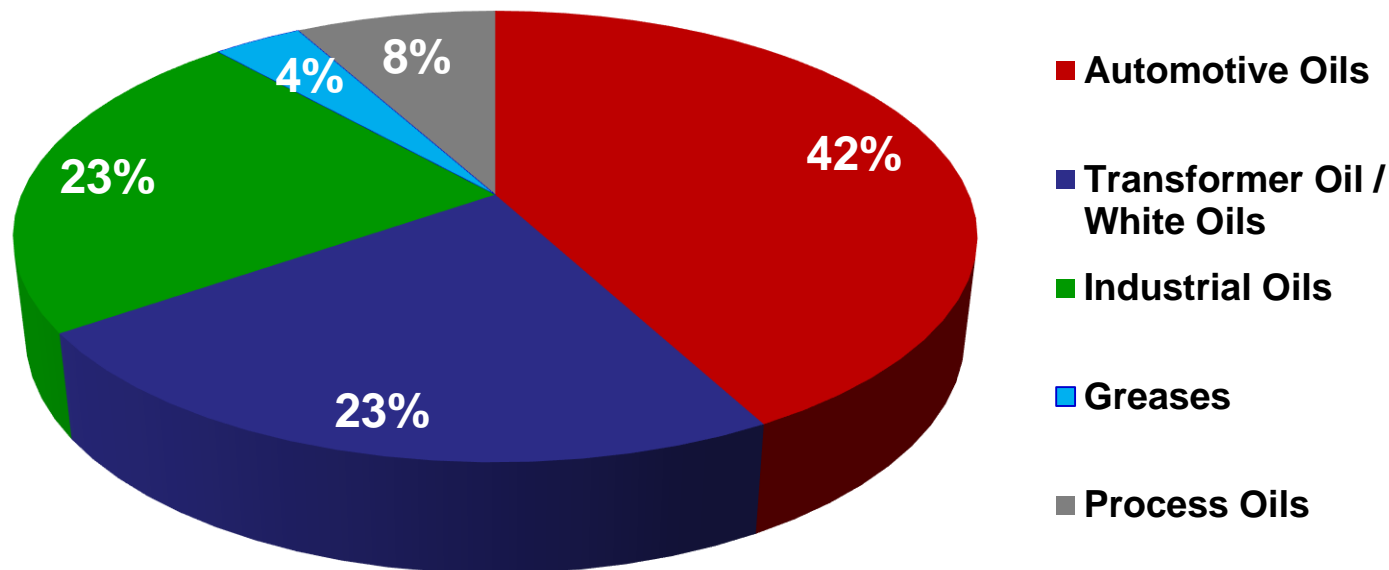


2014-15: Indian Lube Market



- Lubricant Market Size: 2800 TMT
- 7 Major Players, 69% of Volume

Estimated Overall Lubricants market split (2014-15)



HPCL with 478 TMT of Lubricant Sales is the largest lube marketer in India

Source: Kline & Co 2014, IPR, Team Analysis

India's Largest Lube Marketer

- Apr-Dec'15 Sales Volume ~ 339 TMT
- Market share gain amongst PSUs: ~ 4%

> 250 Grades of Lubricants

Largest Base Oil Refinery

- Largest base oil refinery in the country: 428 TMTPA
- Group II / III: 230 TMTPA

Lube Blending

- **Seven (7) ISO 9001** certified blending plants: **250 TMTPA**
- **State of the art 75 TMTPA** blending plant at **Silvassa**
 - Fully automated
 - ISO 9001, 14001





Value Added Lubricant Sales



**Blending
Plants**



**Lube Storage
Depots**

(As of 31.12.2015)

**Network
(Nos)**

**% Lube Volume
Contribution**

Retail

Dealers

13,561

10.2 %

Distributors

208

12.5 %

Consumer

CFA

96

22.1 %

**Industrial
Customers**

-

55.2 %



Presence in all Lubricant segments



OEM Partnerships

- JCB India
- Royal Enfield
- Bajaj Auto
- Komatsu
- San Engineering
- SKF

Sales Segment

% Volume Contribution

Automotive

32 %

Industrial

34 %

Transformer Oil

2 %

Greases

2 %

Process Oils

30 %

2nd largest Player

- **Apr-Dec'15 Sales Volume ~ 3.4 MMT**
- **Market share gain amongst PSUs ~ 1.6%**
- **1st in Industry to launch of VG 40 grade Bitumen (ex-Mumbai Refinery)**



Fuels

- HSD, Naptha, Bitumen and Fuel Oils

Bunkering

- MoU Signed for developing Bunkering Facility at Bucher Island, Mumbai

Specialties

- Hexane, MTO

Customers

- Army, DGBR, Railways, Govt. & Industrial Accounts and MSME segment

Sales

- **Apr-Dec'15 Sales Volume ~ 449 TMT**
- **Market share gain amongst PSUs ~ 1.5%**

Wide Customer Base

- Supplying **Jet Fuel to all scheduled airlines in India**

Leveraging Open Access

- **Operating JV MAFFFL (Mumbai Airport Fuel Farm Facilities Ltd.) with 25% stake**

Leveraging Home market

- **20 km dedicated ATF P/L from Mumbai Refinery to Mumbai Airport**



Terminals / TOPs



36

Depots



69

LPG Plants



46

ASFs



36

Lube Blending Plants



7

Description	As of 31.12.2015
POL Tankage	3.09 MMT
LPG bottling capacity	4.1 MMTPA
Lube blending Plant capacity	250 TMTPA
QC Labs	45 Nos.

Strategically located State of Art Infrastructure with robust technology-enabled processes

- **Throughput (Apr-Dec'15): 35.56 MMT**
- **Leveraging Technology:**
 - **Vehicle Tracking System, Electro mechanical locks and Automated Indent Management system**
- **Safety:**
 - **Safety Index of POL Locations is 93 %** and all POL locations are fully compliant with MBLC Recommendations
- **Sustainable Development:**
 - **Carbon Footprint** Reduction Measures at all POL locations
 - **Efficient energy and water management**



2nd Largest LPG Marketer in the country

No. of LPG Distributorships : 4,195

Customer Holding ~ 52 Million

Sales during Apr-Dec'15 : 3.7 MMT

Market Share: 26.8%



- **1st to launch HP ANYTIME an IVR /SMS based refill booking system in 2009.**
 - ✓ **Pan India coverage.**
- **Operating one of the Worlds Largest capacity carousel:**
 - 72 Headed Flex speed at Yedyur (Bangalore) with production capacity of 4200 cylinders/hour

PAHAL



Percentage enrolled
> 89%

#GiveItUp



> 20 Lakh customers have given up
LPG subsidy

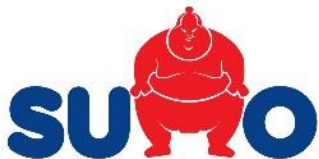


Niche Products for meeting customer specific demands



Metal Cutting Gas

Gas for Fork Lift



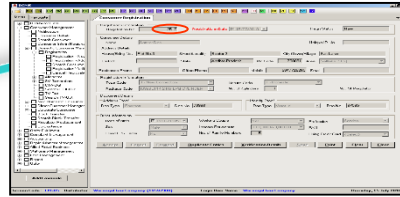
New Packing of 450 KG for medium size non-domestic customers



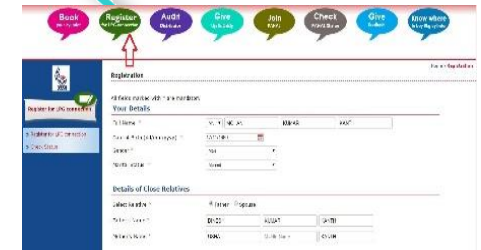
Leveraging IT for moving towards Digital India



Distributor – Customer Management System



e-SV (SAHAJ) Online New Connection



Credit Card / Cashless Delivery (Piloted)



Redefining customer convenience

Unified LPG Portal- MyLPG.in

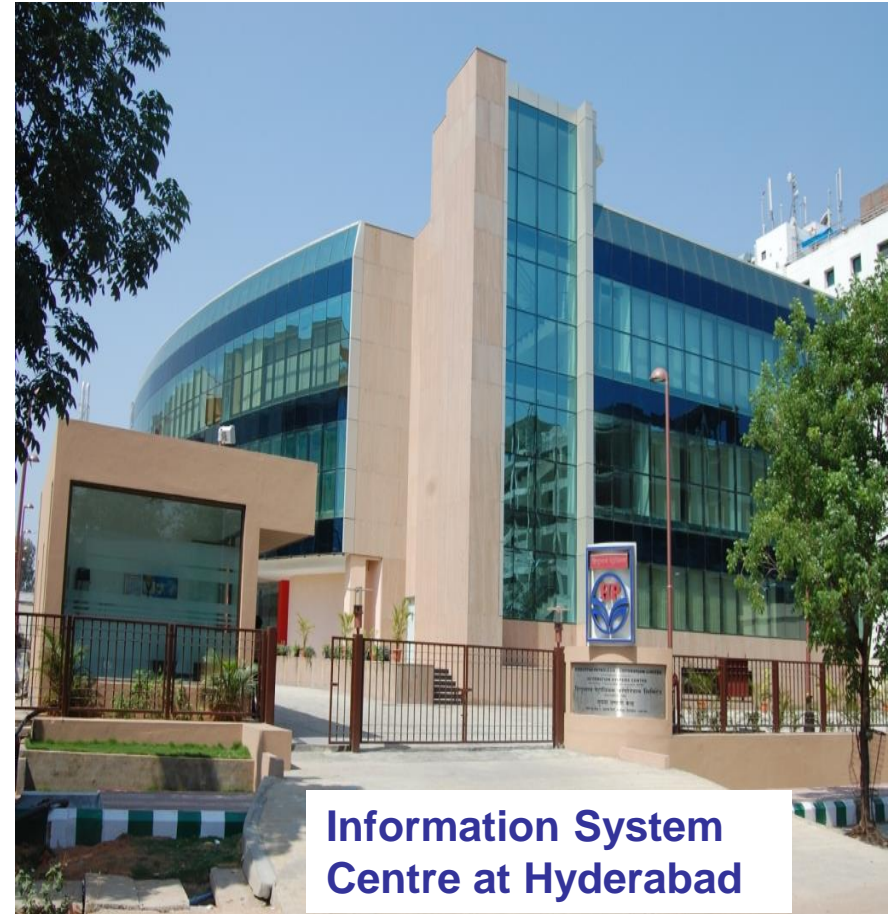
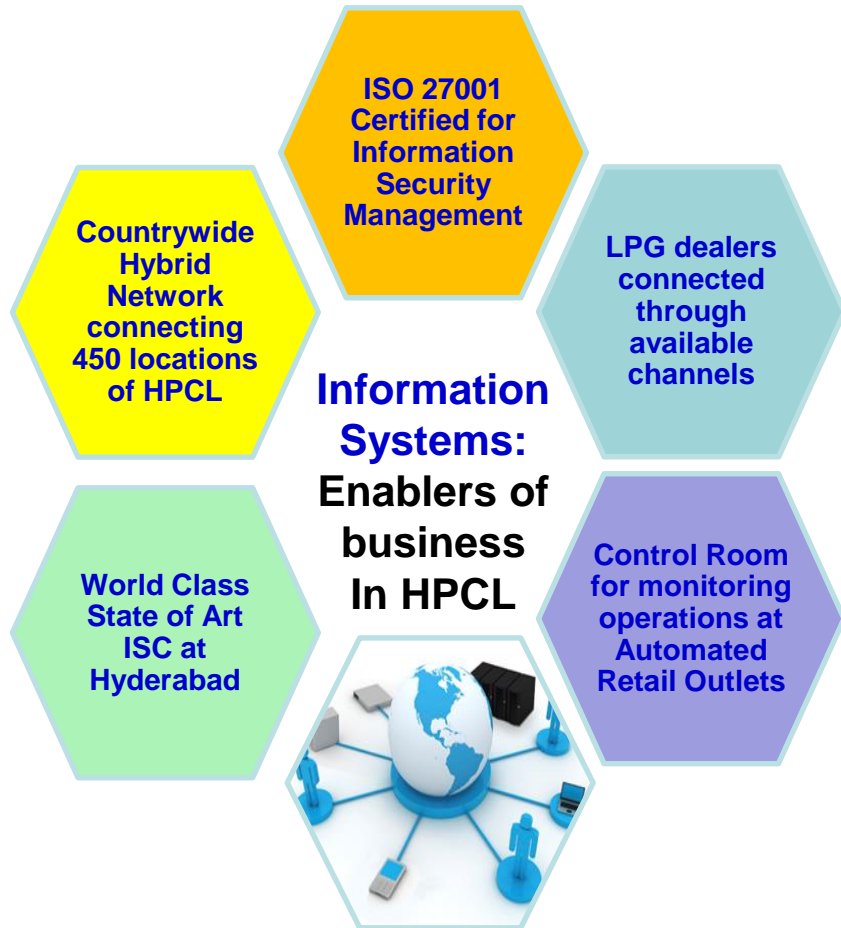


IVRS/SMS refill booking



24 / 7 Online booking





Financial, HR and Procurement service delivery processes are **e-enabled**

IS applications

**Digital empowerment
Of Stake holders**

Oracle JDEdwards Oneworld ERP

e-Banking, e-Procurement, e-Recruitment

B2B for Oil Exchange

Terminal, Retail Outlet and Tank Farm automation

Vehicle Tracking system

DBTL and related applications

Portals for various stakeholders

Mobile apps for LPG & retail consumers and employees

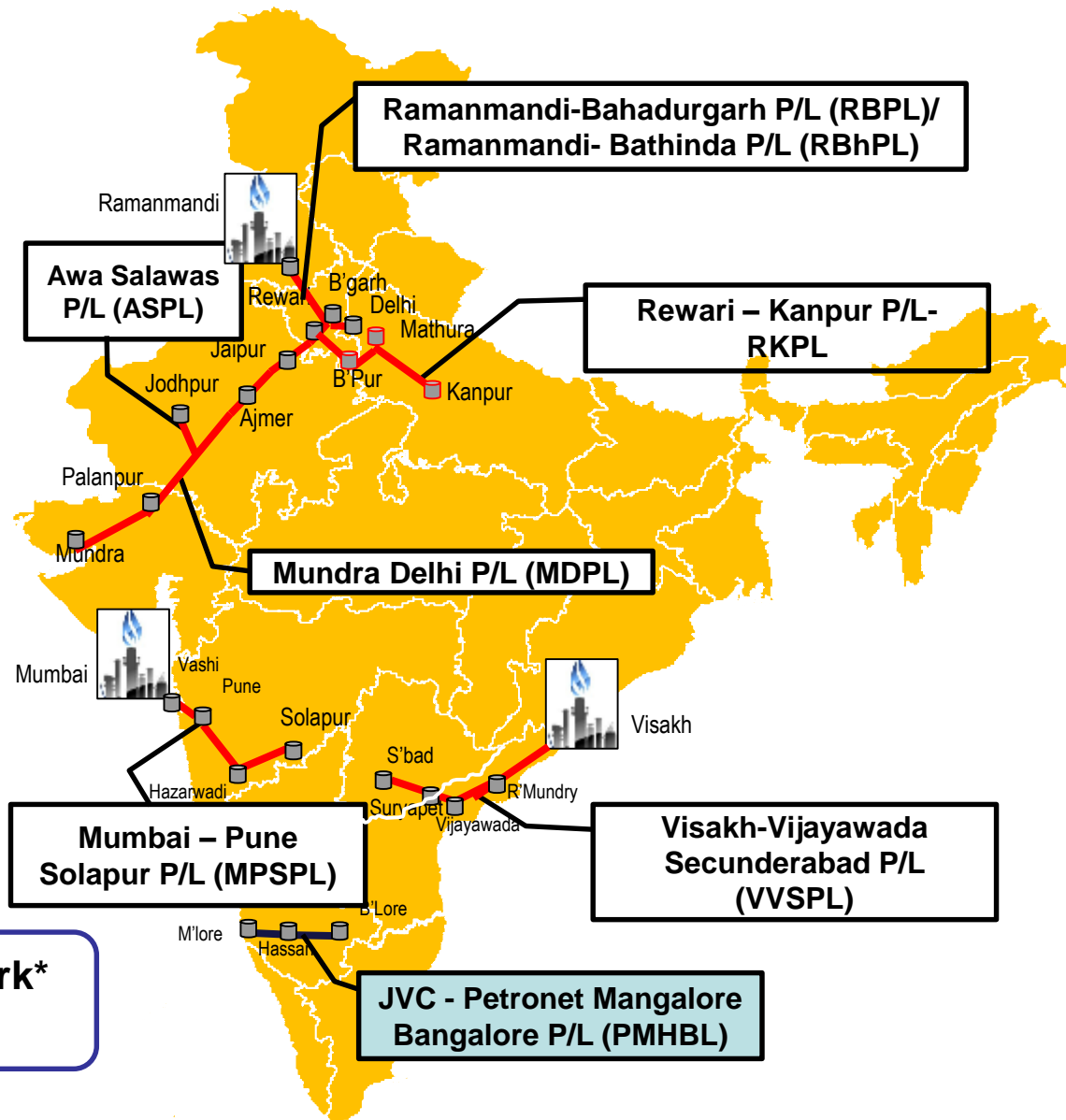
E-mail and SMS Alerts and status updates

Local language in MyLPG portal and SMS alerts

2nd largest product pipeline network



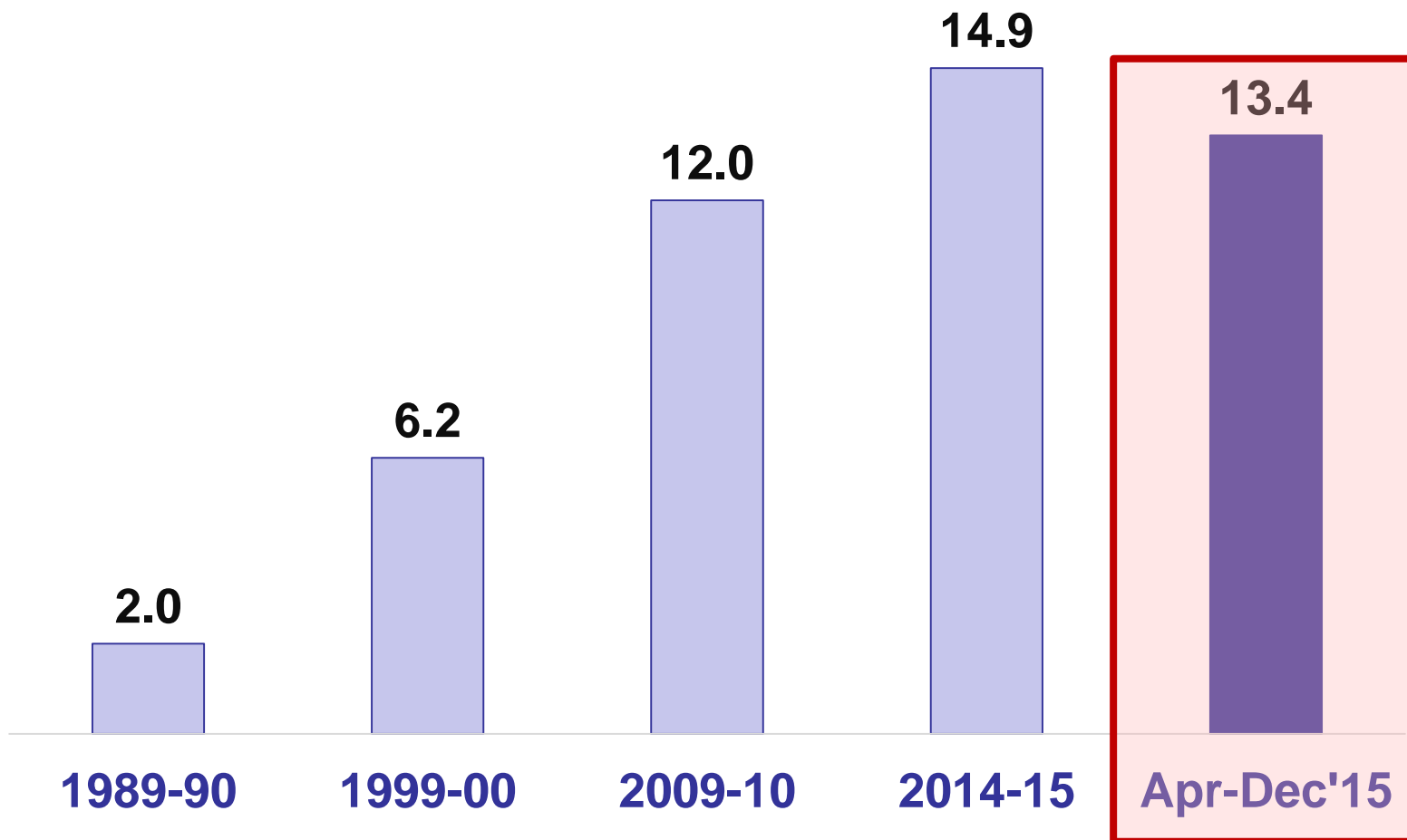
- HPCL Pipeline
- JVC Pipeline



POL pipeline network*
3,015 kms

* Excluding PMHB JVC P/L

Pipeline Throughput in MMT

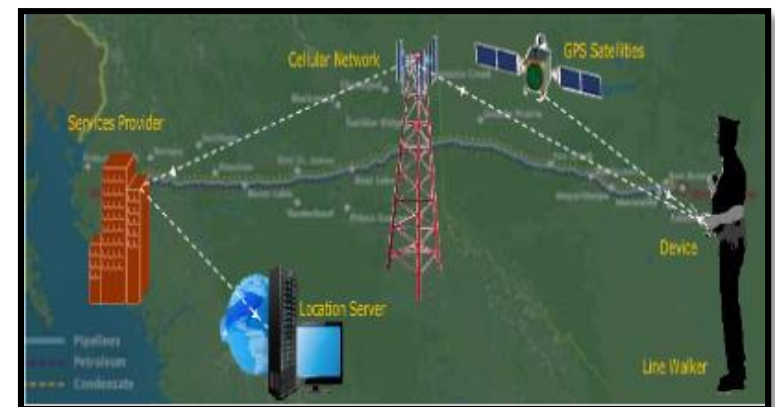


1. Operational Excellence

- Optimization of Operating Cost

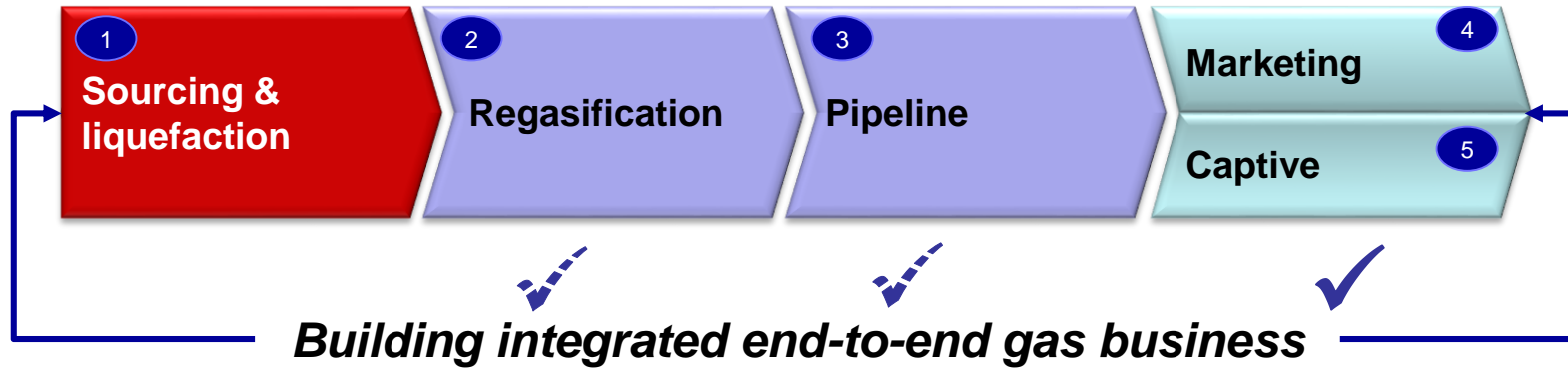
2. Safety & Security

- Pipeline Integrity Management
- ROU Management
- Risk & Disaster Management



3. Quality Management

- Preserves Environment
- ISO Certification



CNG Stations

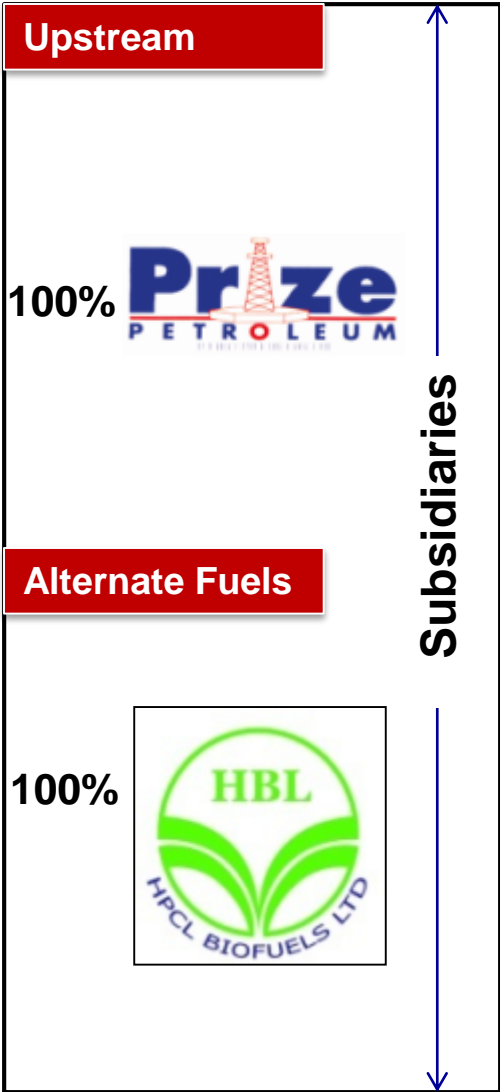
- Ahmedabad : 21 Stations
- Others : At 220 ROs

Maiden entry into RLNG marketing during 2014-15

- RLNG Sales (Apr-Dec'15) to Industrial Customers is 32 TMT




Subsidiaries & JVs



Refining



Natural Gas



GIGL


GITL

Marketing




HINDUSTAN COLAS LTD.

City Gas Distribution



Bhagyanagar Gas Ltd.




Aavantika Gas Ltd.

Strategic Storage



Infrastructure



MAFFFL

Introduction of new technology and value growth through Partnerships

Prize Petroleum, a wholly owned subsidiary



Overseas Operations (Australia)

- 1 - Producing Field**
- 1 - Discovered Field**

Domestic Operations

- 1- Producing Field (Sanganpur)**
- 1- Discovered Field (Cambay)**
- 1- Service contract (Hirapur)**
- 1- Exploration Blocks (NELP IX)**

Apr-Dec 2015 Production : 48 TMT



Bihta Depot



Tikrikalan Terminal



Bokaro Depot



Kadapa Depot



Revamp of Paradeep Terminal

World's Largest LPG Carousel

- Bottling capacity : 150 TMTPA
- Flexspeed carousel: 72 Head
- Production capacity : 4200 cylinders/ hour



Bangalore LPG Plant

- LPG Storage : 2100 MT
- Tank Truck Gantry : 8-bay automated
- Capex : Rs. 132 Crore



- Length : 93 Km
- Capacity : 2.34 MMTPA
- Capex : Rs. 134 crore

Awa – Salawas Pipeline



Bahadurgarh Tikrikalan Pipeline



- Length : 14 Km
- Capacity : 0.75 MMTPA
- Capex : Rs. 61 crore

Rewari – Kanpur Pipeline

- Length : 443 Km
- Capacity : 7.98 MMTPA
- TOPs : Bharatpur, Mathura
- Capex : Rs. 1,447 crore

Kanpur Terminal



Rewari pumping station



- Tankage : 227 TKL
- 2 x 8 Bay White oil TT Gantry
- State of Art Terminal



Projects under Construction



LPG pipelines

- 397 km Mangalore – Hassan – Mysore – Bengaluru **LPG Pipeline** (3.1 MMTPA)
- 168 km Uran –Chakan **LPG pipeline** (1.0 MMTPA)

POL Depots

- **Revamp** at **Jabalpur Depot** (Madhya Pradesh) and **Loni Terminal** (Maharashtra)

LPG Plants

- **New LPG Plants** at **Solapur** (Maharashtra) **Bhopal** (Madhya Pradesh) **Karimnagar** (Telangana) and at **Panagarh** (West Bengal)

Total estimated Capex for above ongoing Projects is ~ Rs 1,782 Crore



LPG & NG Pipelines under construction



NOT TO SCALE

— Natural Gas Pipelines
— LPG Pipelines

3. Bathinda – Jammu –Srinagar NG PL
740 Kms

2. Mehsana – Bhatinda NG PL
1611 kms

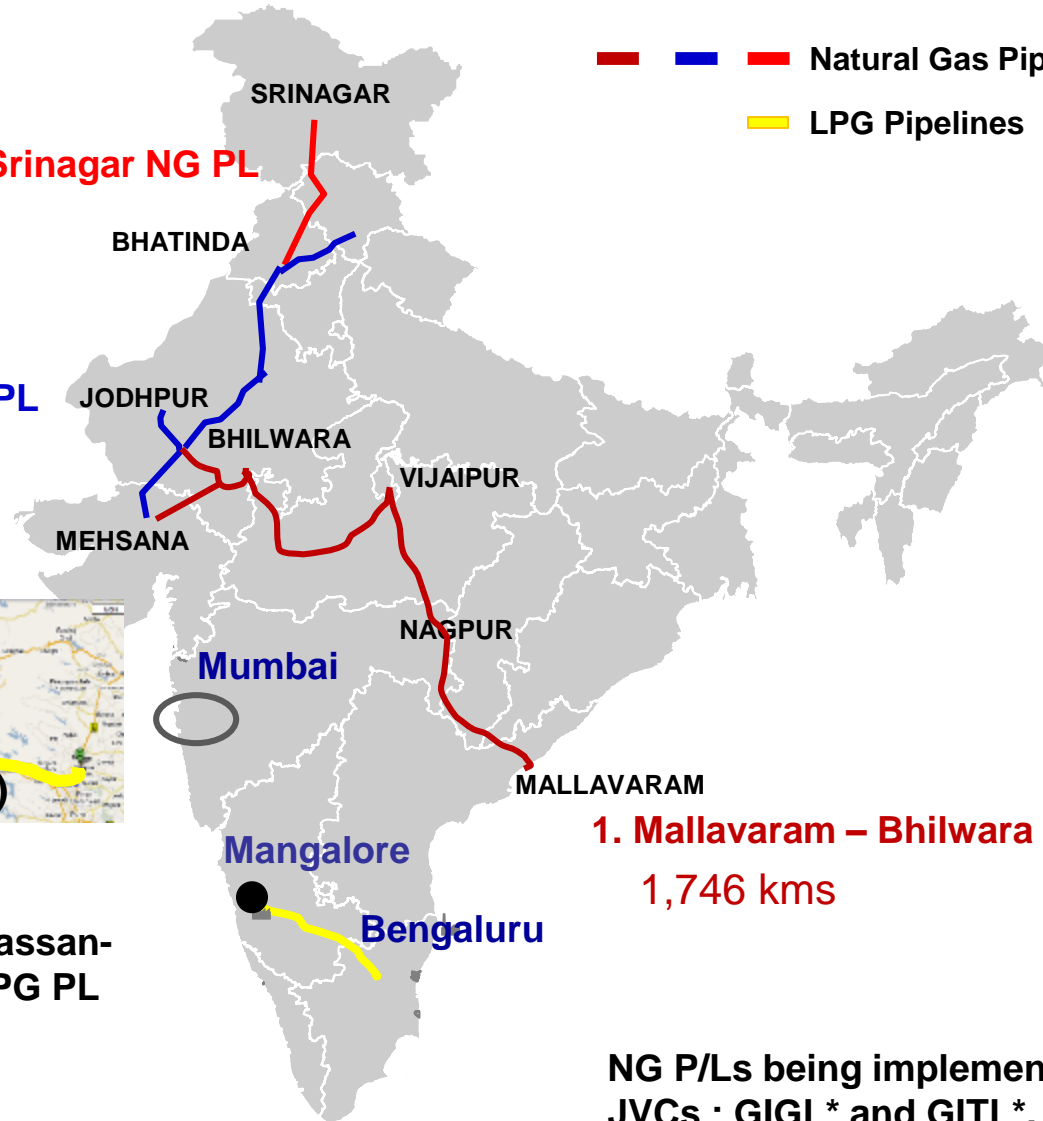
2

Uran – Chakan
Mumbai – Uran (sub sea)
LPG PL



1

Mangalore- Hassan-
Bengaluru LPG PL



1. Mallavaram – Bhilwara NG PL
1,746 kms

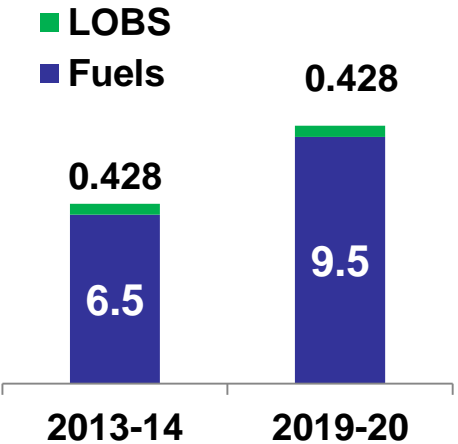
NG P/Ls being implemented through
JVCs : GIGL* and GITL*.

GIGL : GSPL India Gas Net Limited
GITL : GSPL India Transco Limited

Mumbai Refinery

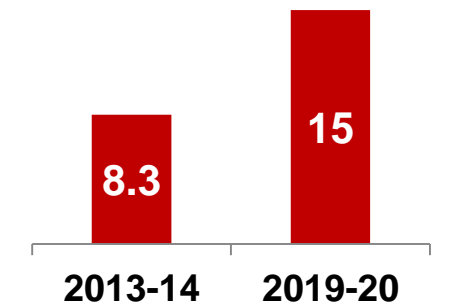
- MR Expansion of capacity to **9.5 MMTPA**
- Salient features:
 - Compliance to **Euro V / VI Fuels**
 - Addition of **value added units** and **bottom up gradation units**
 - Estimated Capex of Rs. 4,199 crore

(Capacity in MMTPA)



Visakh Refinery

- Expansion of capacity to **15 MMTPA**
- Salient features:
 - **Residue** up-gradation with slurry hydrocracker.
 - Products conforming to **Euro V / VI Fuels**
 - Estimated Capex of Rs. 17,000 crore



Project Details:

- Capacity enhancement from **9 MMTPA** to **11.25 MMTPA**
- Estimated Project cost ~ **USD 350 million**
- Additional volumes would cater to growth in demand in northern India



- Being implemented thru JVC – HSEL. HPCL Equity : 50%
- 5 MMTPA LNG Regasification terminal at Chhara Port
- Capacity : 5 MMTPA
- Estimated Cost: Rs. 5411 crore
- Financial closure for the project has been completed



Existing Capacity

- Capacity : 50.5 MW.
- Renewable Energy of 544 lakh Kwh was generated through Wind Power Plants (at Jaisalmer, Rajasthan and Dhule, Maharashtra) during 2014-15.

Planned Addition

- LOI released for additional 50.4 MW capacity in Jaisalmer.





Capex Projections



Description	Rs. crore
Capex during 2014-15	4,852
Planned during 2015-20	45,000



Estimated Capex

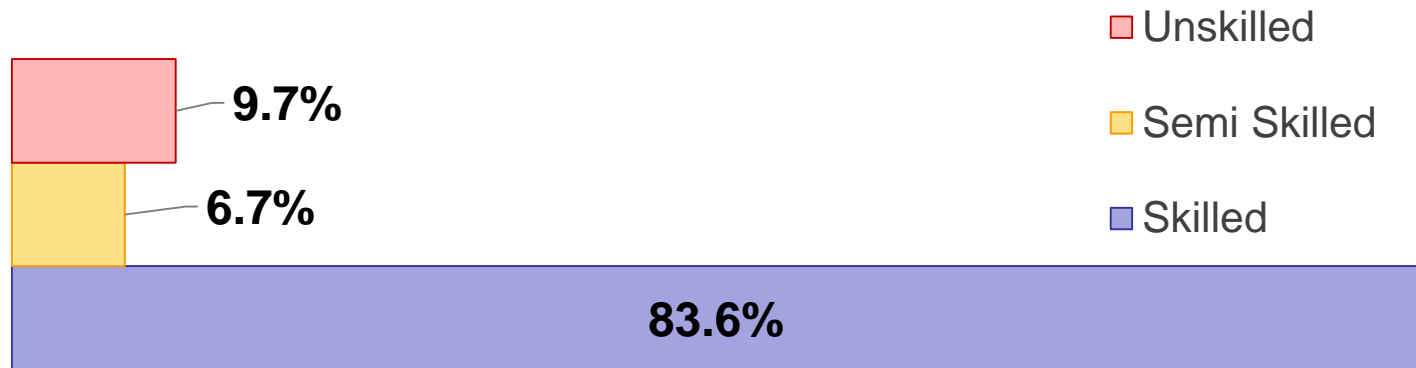


(Rs. crore)

Capex Projection	2015 - 2020
Refining (Mumbai and Visakh Expansions)	21000
Marketing	9000
Renewables/Others	1000
Joint Venture (Refinery/ Natural Gas/ E&P)	14000
Total	45000

1 Manpower

Total Employees = 10436



2 Age Profile

Average Age

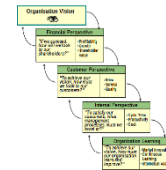
- Management = 41 Years
- Non-Management = 50 Years

50% of Management under 40 Years of age

1 **Samavesh** – Structured Induction process to Learn, Grow and Lead.



2 **PACE** - Performance Appreciation and Capability Enhancement



3 **Capability Building** – Behavioural / Functional and Technical training.



4 **Project Akshay & Akshaypath** – Building Strong Leadership Pipeline.



5 **Recognition** – Rewarding Values for driving Performance



Productivity



Safety



Customer focus



Capability Building



❖ Productivity growth

❖ Service Enhancement

Touching over **1.1 Lakh** lives since inception



Child Care



Environment & Community Development

Education

Beyond Business



Sports

Health Care



Skill Development





Awards for excellence in Retail marketing



“Marketing Excellence in Retail”

Global Marketing Excellence 2015



“Reader’s Digest Trusted Brand Gold”

...10th year in succession



“Best Loyalty Card Program”

Global Marketing Excellence 2015



“Master Brand Award”

CMO Council Awards 2015



“Forecourt Retailer of Year”

...9th year in succession



Awards for excellence in LPG Marketing





Awards for Lubricant Marketing



Adulation For Excellence



Awards For Innovative Packaging, Operational Safety & Green Initiatives



Ms. Nishi Vasudeva, Chairman & Managing Director

- She holds Post Graduate Diploma in Business Management from Indian Institute of Management, Calcutta and has wide exposure to the Petroleum Industry spanning over 36 years in various streams like Marketing, Corporate, Strategy & Planning, and Information System etc.
- She also holds the directorship on the boards of Prize Petroleum corporation Ltd, HPCL Mittal Energy Ltd , HPCL Mittal Pipelines Ltd , Hindustan Colas Ltd and SA LPG Co. Pvt. Ltd.



Shri Pushp Kumar Joshi, Director - Human Resources

- He is a Bachelor of Law and an MBA from XLRI, Jamshedpur with over 30 years of industry experience. He has held various key positions in Human Resources and Industrial Relations functions in Marketing and Refineries divisions of HPCL. He was responsible for spearheading HR practices with strong business focus and contemporary approaches at HPCL for leadership development, productivity enhancement , leveraging IT platform etc.
- He also holds the directorship on the boards of Prize Petroleum corporation Ltd, CREDA HPCL Biofuels Ltd, HPCL Biofuels Ltd, Hindustan Colas Ltd, HPCL Shapoorji Energy Pvt Ltd, HPCL Rajasthan Refinery Limited and SA LPG Co. Pvt. Ltd.



Shri B K Namdeo, Director - Refineries

- He is a Mechanical Engineer and a Master of Technology from IIT Mumbai with over 32 years of experience in various functions and has held key positions in Central Engineering (Refinery Projects), Operations, Projects and Maintenance Departments of the Refineries.
- He also holds the directorship on the boards of HPCL Mittal Energy Ltd, Prize Petroleum corporation Ltd, CREDA HPCL Biofuels Ltd , HPCL Biofuels Ltd , and Mangalore Refinery and Petrochemicals Ltd.



Shri Y K Gawali, Director - Marketing

- He is a graduate in Civil Engineering with over 32 years of experience in Operations, Engineering & Projects, Logistics, Terminals, and LPG functions of Marketing division. Prior to Director marketing he was the Executive Director - LPG of HPCL and was responsible for improving Marketing performance, customer focus and satisfaction and enhancing the brand image of HP Gas.
- He also holds the directorship on the Boards of Aavantika Gas Limited, GSPL India Gasnet Ltd (GIGL) and GSPL India Transco Ltd (GITL).



Shri J Ramaswamy, Director - Finance

- He is a member of the Institute of Chartered Accountants of India (ICAI), and brings with him rich experience of over 3 decades in the field of Corporate Finance, Marketing Finance, SBU Commercial, Internal Audit, Vigilance, System & Procedures, and Refinery Finance. He is credited with effective treasury management. He also holds the directorship on the Boards of Prize Petroleum, Creda HPCL Biofuels Limited, HPCL Rajasthan Refinery Limited, SA LPG Co. Pvt. Ltd, HPCL Mittal Energy Ltd, HPCL Shapoorji Energy Pvt Ltd and HPCL Mittal Pipelines Ltd.



Thank you