

NIIT awarded Managed Training Services contract – Statoil ASA

New Delhi, India / Atlanta, USA- June 8, 2015: NIIT Limited, a global leader in skills and talent development announced today that it has been awarded a five to ten-year contract to provide managed training services to Statoil, ASA, a Norwegian multinational oil and gas company, headquartered in Stavanger, Norway.

With this contract, NIIT's Corporate Learning Group, a leading provider of managed training services, will provide comprehensive managed training services for a period of ten years, renewable after the first five years. NIIT shall run Statoil's core operations for learning and competence administration and learning technology support, with options to buy additional services from NIIT's comprehensive suite, namely learning and competence advisory, content development, and strategic sourcing (aggregator services).

After a successful partnership between Statoil and NIIT for over the last five years, NIIT has now outcompeted some of the world's top companies in this space on both quality and cost. Statoil and NIIT are already planning the details of how they will build an even stronger partnership through this new contract.

"We are honored that Statoil has selected NIIT as its main provider of Managed Training Services. Winning this competitive tender is not only a reinforcement of the work we have done with Statoil over the past five years but also bears testament to the fact that leading companies in the world can trust NIIT to deliver the highest quality and value of learning outsourcing services," said Sapnesh Lalla, President, NIIT Corporate Learning Group.

About Statoil

Statoil is an international energy company with operations in 37 countries. Building on more than 40 years of experience from oil and gas production on the Norwegian continental shelf, we are committed to accommodating the world's energy needs in a responsible manner, applying technology and creating innovative business solutions. We are headquartered in Stavanger, Norway with approximately 23,000 employees worldwide, and are listed on the New York and Oslo stock exchanges.

About NIIT

Established in 1981, NIIT Limited, a global leader in skills and talent development, offers multi-disciplinary learning management and training delivery solutions to corporations, institutions, and individuals in over 40 countries. NIIT has three main lines of business across the globe- Corporate Learning Group, Skills and Careers Group, and School Learning Group.

NIIT's **Corporate Learning Group (CLG)** offers Managed Training Services (MTS) to market-leading companies in North America, Europe, Asia, and Oceania. The comprehensive suite of Managed Training Services includes custom Curriculum Design and Content Development, Learning Administration, Learning Delivery, Strategic Sourcing, Learning Technology, and Advisory Services. With a team of some of the world's finest learning professionals, NIIT is dedicated to helping customers increase the business value of learning and development (L&D). Built on the sound principles of 'Running Training like a Business', NIIT's Managed Training Services and best-in-class training processes enable customers to align business goals with L&D, reduce costs, realise measurable value, benefit from rock-solid operations, and increase business impact.

NIIT's **Skills and Careers Group (SCG)** delivers a diverse range of learning and talent development programs to millions of individual and corporate learners in areas including Banking, Finance & Insurance, Soft Skills, Business Process Excellence, Retail Sales Enablement, Management Education, Multi-Sectoral Vocational Skills, Digital Media Marketing, and new-age IT. These programs are delivered through a hybrid combination of the 'Cloud Campus' online platform, satellite-based

'Synchronous Learning Technology' and a physical network of hundreds of learning centers in India, China, and select markets in Asia & Africa. The flagship multi-disciplinary course offerings include the industry-endorsed RevGNIIT program and a set of Post Graduate Programs for students from different streams, apart from a wide range of specialist short duration programs.

To further strengthen its SCG portfolio in India, NIIT has tied up with industry majors like ICICI Bank for NIIT Institute of Finance Banking & Insurance, IFBI; leading business schools in India for NIIT Imperia; Genpact for NIIT Uniqua; and a joint venture with NSDC for NIIT Yuva Jyoti. Besides this, for the China market, NIIT has tied up with governments and software parks in Guian, Chongqing, Wuxi, Suzhou, Changzhou, Zhangjiagang, Haikou and Dafeng, for state-of-the-art public-private partnership centres.

NIIT's **School Learning Group (SLG)** has provided technology based learning to over 15,000 government and private schools in India, Bhutan, South Africa and the Middle East. The futuristic NIIT nGuru range of learning solutions for schools comprises Interactive Classrooms with digital content, technology-driven Math Lab, IT Wizard programs and Quick School - an Education Resource Planning software.

As the Most Trusted Brand in India for 3rd year in a row (Brand Trust Report, 2015), NIIT's learning and talent development solutions, continue to receive widespread recognition globally. NIIT has been named among the Top 20 Training Outsourcing Companies for the past seven consecutive years by Training Industry, Inc. USA. Further, leading Indian ICT journal Dataquest has conferred upon NIIT the 'Top Training Company' award successively for the past 20 years, since the inception of this category. NIIT Yuva Jyoti Ltd was recognized as the Best Vocational Education and Skill Development initiative at the World Education Summit, 2014.

For more information, visit www.niit.com

For media queries, please contact:
Prateek Chatterjee



Press Release

NIIT

Vice President, Corporate Communications & Marketing, NIIT Limited
Ph: (Cell) +91 9910201085, (Dir) +91 124 4293041
Email: prateek.chatterjee@niit.com

Sumana Bhattacharya / Puja Shalini
Candour Communications
Ph: (Cell) +91 98105 97176/ Ph: (Cell) +91 9654850909
Email: sumana@candour.co.in / Email: puja@candour.co.in
Visit us at: www.niit.com Follow us on: www.twitter.com/niitltd

