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June 1, 2016

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**BSE Limited** 

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**National Stock Exchange of India Limited** 

Exchange Plaza, 5th Floor, Plot No. C/1, G Block

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Mumbai - 400 051

<u>Subject: "IDC MarketScape Recognizes HCL as a Leader for Worldwide Big Data Consulting and Systems Integration Services"</u>

Dear Sir,

Enclosed please find a release on the captioned subject being issued by the Company today.

This is for your information and records.

Thanking you,

Yours faithfully,

For HCL Technologies Limited

**Manish Anand** 

**Company Secretary** 

Encl:a/a





# IDC MarketScape Recognizes HCL as a Leader for Worldwide Big Data Consulting and Systems Integration Services

**Noida, India:** 1<sup>st</sup> **June 2016 – <u>HCL Technologies</u> (HCL), a leading global IT services company, has been recognized as a Leader for Worldwide Big Data Consulting and Systems Integration Services by IDC Marketscape in its report, <u>"IDC MarketScape: Worldwide Big Data Consulting and Systems Integration Services"</u>. According to the report, buyers rate HCL highly for helping achieve desired business outcomes, handling changes in project scope, and offering flexible pricing models.** 

The report evaluated 13 Big Data C&SI services providers with broad portfolios spanning IDC's research coverage and mapped them against characteristics of each firm — as opposed to size or breadth of services. This evaluation is based on a comprehensive framework and set of parameters expected to be most conducive to success in providing Big Data C&SI services in both the short term and the long term. A significant component of this evaluation is the perception of Big Data C&SI services buyers, related to both key characteristics as well as capabilities of these providers. IDC MarketScape's criteria selection and weightings, represent well–researched IDC judgments about the market and vendors through structured discussions, surveys and interviews with market leaders, participant service providers and end users.

"HCL showcases great ability to understand clients' pain points and recommend and build suitable big data solutions to help achieve the desired business goals for its customers," said **Ali Zaidi, Research Director for IT Consulting and Systems Integration Services at IDC**.

"This recognition further solidifies HCL's leadership in the Business Analytics, Systems Integration and Digital Transformation space. The comprehensive Big Data Lake framework, a key element of the <u>21st Century Enterprise</u> architecture, drives business outcomes through innovation and rapid change. HCL provides end—to—end advisory, architecture, implementation, governance and support to modernize the applications and data fabrics of enterprises," said **Vikram Duvvoori**, **Chief Technologist and Corporate Vice President**, **HCL Technologies**.

<u>HCL's business analytics services</u> provide a full–lifecycle big data framework, agile analytics methodology and digital transformation models to help clients realize business value and drive innovation. The framework incorporates comprehensive insights from various sources, including social media, internet of things (IoT) and machine-to-machine (M2M), to drive business outcomes.

#### **About IDC MarketScape**

IDC MarketScape vendor analysis model is designed to provide an overview of the competitive fitness of ICT (information and communications technology) suppliers in a given market. The research methodology utilizes a rigorous scoring methodology based on both qualitative and quantitative criteria that results in a single graphical illustration of each vendor's position within a given market. IDC MarketScape provides a clear framework in which the product and service offerings, capabilities and strategies, and current and future market success factors of IT and telecommunications vendors can be meaningfully compared. The framework also provides technology buyers with a 360 degree assessment of the strengths and weaknesses of current and prospective vendors.





### **About HCL Technologies**

HCL Technologies is a leading global IT services company working with clients in areas that impact and redefine the core of their businesses. Since its emergence on global landscape after its IPO in 1999 and listing in 2000, HCL Technologies, along with its subsidiaries, today operates out of 32 countries and has consolidated revenues of US\$ 6.2 billion, for 12 Months ended 31st March, 2016. For the 21st Century Enterprise, HCL focuses on business model transformation, underlined by innovation and value creation, offering an integrated portfolio of services including BEYONDigital, IoT WoRKS, Engineering Services Outsourcing and Next–Generation IT & Operations (NGIT&O) that focuses on transformation–led integrated infrastructure services, applications services and business services. HCL leverages DryICE, its 3rd generation automation platform, global network of integrated innovation labs, and global delivery capabilities to provide holistic, multi–service delivery in key industry verticals including Financial Services, Manufacturing, Telecommunications, Media, Publishing & Entertainment, Retail & CPG, Life sciences & Healthcare, Oil & Gas, Energy & Utilities, Travel, Transportation & Logistics and Government. With 104,896 professionals from diverse nationalities, HCL Technologies focuses on creating real value for customers by taking 'Relationships Beyond the Contract'. For more information, please visit <a href="https://www.hcltech.com">www.hcltech.com</a>

## Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes',' strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixedprice, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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