

#### 03 February 2016

Corporate Relations Department.

**BSE Limited** 

1st Floor, New Trading Ring Rotunda Building, P J Tower Dalal Street, Mumbai 400 001

Email: corp.relations@bseindia.com

Corporate Listing Department.

National Stock Exchange of India Ltd

Exchange Plaza, 5<sup>th</sup> Floor Plot No.C-1, G Block Bandra-Kurla Complex

Bandra (East), MUMBAI 400 051

Email: cmlist@nse.co.in

BSE Code: 532978 NSE Code: BAJAJFINSV

Dear Sir/s:

Sub: Unaudited financial results for the quarter and

nine months ended 31 December 2015 & Limited Review

In terms of the provisions of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Unaudited Stand-alone Financial Results for the quarter and nine months ended 31 December 2015 subjected to a limited review by the auditors of the company and Consolidated Financial Results for the said quarter and nine months ended 31 December 2015 were taken on record by our board of directors at its meeting held today, the 03 February 2016.

Accordingly, please find enclosed the following:

- a) Certified true copy of Unaudited Stand-alone and Consolidated Financial Results for the guarter and nine months ended 31 December 2015.
- b) Limited Review Report for the quarter and nine months ended 31 December 2015, and
- c) One copy of the press release.

Thanking you,

Yours faithfully, for Bajaj Finserv Limited,

SONAL TIWARI

**COMPANY SECRETARY** 

Encl: as above

(VE-41103)

**Bajaj Finserv Limited** 

Tel: +91 20 30405700

Fax: +91 20 30405792

www.bajajfinserv.in Corporate ID No: L65923PN2007PLC130075



#### Bajaj Finserv Limited CIN: L65923PN2007PLC130075

Registered Office : Mumbai - Pune Road, Akurdi, Pune 411 035

Corporate Office : Off Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014

Website: www.bajajfinserv.in; E-mail: investors@bajajfinserv.in; Telephone: +91 20 27472851; Fax: +91 20 27407380

Statement of standalone unaudited financial results for the quarter and nine months ended 31 December 2015

(₹ In Crore)

<del>                                     </del>	Particulars	I	Quarter ended		Nine mon	ths ended	Year ended
		31.12.2015 (Unaudited)	30.09.2015		31.12.2015 (Unaudited)		31.03.2015 (Audited)
1	Income from operations	28.16	94.92	25.61	159.80	123.69	200.24
2	Expenses (a) Employee benefits expense (b) Depreciation and amortisation (c) Other expenses (See note 1) Total expenses	4.22 0.38 9.09 1 <b>3.69</b>	4.20 0.39 10.57 <b>15.16</b>	4.29 0.70 8.06 <b>13.05</b>	13.06 1.14 31.77 <b>45.97</b>	11.85 2.14 25.57 <b>39.56</b>	16.63 2.54 34.39 <b>53.56</b>
3	Profit from operations before other income, finance costs and exceptional items (1-2)	14.47	79.76	12.56	113.83	84.13	146.68
4	Other income	2.27	2.18	2.73	6.81	8.41	11.42
5	Profit from ordinary activities before finance costs and exceptional items (3+4)	16.74	81.94	15.29	120.64	92.54	158.10
6	Finance costs	-	-	-	-	_	-
7	Profit from ordinary activities after finance costs but before exceptional items (5-6)	16.74	81.94	15.29	120.64	92.54	158.10
8	Exceptional items	-	-	-	-	-	
9	Profit from ordinary activities before tax (7+8)	16.74	81.94	15.29	120.64	92.54	158.10
10	Tax expense	6.54	10.08	1.16	24.99	10.41	32.17
11	Net profit from ordinary activities after tax (9-10)	10.20	71.86	14.13	95.65	82.13	125.93
12	Paid up equity share capital (Face value of ₹ 5)	79.57	79.56	79.56	79.57	79.56	79.56
13	Reserves excluding revaluation reserves						2,480.73
14	Basic and diluted earnings per share (₹) before and after extraordinary items (not annualised)	0.6	4.5	0.9	6.0	5.2	7.9



#### Notes:

1. Other expenses includes following -

(₹ In Crore)

Particulars	1	Quarter ended	j	Nine mon	Year ended	
·	31.12.2015	30.09.2015	31.12.2014	31.12.2015	31.12.2014	31.03.2015
Operation and maintenance charges of windmill	1.99	1.99	1.97	6.16	5.90	7.87
Energy generation expenses	2.02	4.74	1.66	12.66	8.66	9.31
Legal and professional charges	2.60	0.61	0.13	4.41	0.26	0.36
Subscription and membership expenses	0.52	0.08	1.35	0.69	1.51	1.68

2. Utilisation of rights issue proceeds:

(₹ In Crore)

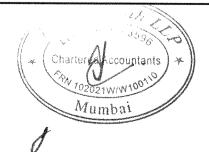
Particulars	Amount
Amount receivable from rights issue - as per letter of offer	940.44
Less : Amount not received on shares kept in abeyance	1.32
Amount received from rights issue - (A)	939.12
Deployment of rights issue proceeds :	
(a) Investment in Bajaj Finance Limited - conversion of warrants	63.96
(b) Investment in Bajaj Finance Limited - subscription to rights issue	478.67
(c) Investment in Bajaj Finance Limited - subscription to convertible warrants	102.03
(d) Share issue expenses	3.16
(e) General corporate purposes	185.96
Total deployment of rights issue proceeds - (B)	833.78
Balance amount to be utilised (A - B)	105.34
Interim utilisation of balance rights issue proceeds :	
Investment in money market instruments and mutual funds	105.34

- 3. The Company has been recognised as a Core Investment Company (CIC) by the Reserve Bank of India in terms of the regulations governing Non-Banking Financial Companies and is no more required to be registered thereunder.
- 4. The Company has opted to publish Extracts of the Unaudited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. These standalone financial results are available on the Company's website viz. www.bajajfinserv.in and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com).
- 5. Figures for previous year / period have been regrouped wherever necessary.
- 6. ₹ 1 crore is equal to ₹ 10 million.
- 7. The above results have been reviewed by the Audit Committee, approved by the Board of Directors in the meeting held on 3 February 2016 and subjected to a limited review by the statutory auditors.

By order of the Board of Directors For Bajaj/Finsery Limited

> Rahul Bajaj Chairman

Pune Date: 3 February 2016





#### Bajaj Finserv Limited CIN: L65923PN2007PLC130075

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Registered Office : Mumbai - Pune Road, Akurdi, Pune 411 035

Corporate Office: Off Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014

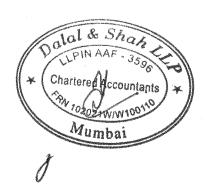
Website: www.bajajfinserv.in; E-mail: investors@bajajfinserv.in; Telephone: +91 20 27472851; Fax: +91 20 27407380

Statement of consolidated unaudited financial results for the quarter and nine months ended 31 December 2015

							(₹ In Crore
	rarticulars		Quarter ended	- 24 40 0044	Nine mont		Year ended
		31.12.2015 (Unaudited)	30.09.2015 (Unaudited)	31.12.2014 (Unaudited)	31.12.2015 (Unaudited)	31.12.2014 (Unaudited)	31.03.2015 (Audited
		1	(,	(0.111111111111111111111111111111111111	(0	(onductor)	Manica
	Gross revenue						
	Gross written premium     a) Life insurance - Bajaj Allianz Life insurance Co. Ltd.	4 005 04	4 474 00	4 444 07	0.470.74	0.000.00	201700
	b) General insurance - Bajaj Allianz General Insurance Co. Ltd.	1,225.21 1,348.37	1,171.88 1,500.23	1,441.87 1,183.11	3,478.74 4,170.48	3,638.25 3,835.67	6,017.30 5,300.66
	ii. Gross income - Bajaj Finance Ltd.	2,069.67	1,700.59	1,485.53	5,426.14	3,973.32	5,418.28
	iii. Income from windpower generation - Bajaj Finserv Ltd.	10.37	23.14	9.88	47.68	43.33	50.31
	iv. Investment income (excluding accretions on unit linked investment) v. Others	708.49 33.78	760.45 28.90	651.10 30.78	2,188.17	1,851.78	2,685.38
	Total	5,395.89	5,185.19	4,802.27	96.89 <b>15,408.10</b>	89.77 <b>13,432.12</b>	117.33 <b>19,589.26</b>
1	Income						***************************************
	(a) Income from operations	2,395.24	2,158.96	1,904.43	6,667.39	5,181.19	7,099.12
	(b) Transfer from policyholders' account	48.64	64.84	~ 1	211.98	-	487.89
	Total income from operations (net)	2,443.88	2,223.80	1,904.43	6,879.37	5,181.19	7,587.01
2	Expenses						
	(a) Transfer to policyholders' account (b) Employee benefits expense	7.26 206.95	13.49	18.51	32.09	48.69	116.25
	(c) Marketing and other commission	117.90	181.52 82.68	153.30 83.03	570.67 289.15	430.53 208.30	578.02 269.62
	(d) Recovery cost	58.04	55.93	52.00	169.40	148.56	203.02
	(e) Loan losses and provisions	146.18	136.84	107.86	386.31	270.80	384.56
	(f) Depreciation and amortisation (g) Other expenses	15.47	13.00	10.59	40.34	28.21	38.15
	Total expenses	204.14 <b>755.94</b>	153.53 <b>636.99</b>	144.52 <b>569.81</b>	527.05 <b>2,015.01</b>	376.58 <b>1,511.67</b>	523.70 <b>2,114.65</b>
3	Profit from operations before other income, finance costs and exceptional items (1-2)	1,687.94	1,586.81	1,334.62	4,864.36	3,669.52	5,472.36
4	Other income	0.02	-	0.91	0.19	2.54	3.37
5	Profit from ordinary activities before finance costs and exceptional items (3+4)	1,687.96	1,586.81	1,335.53	4,864.55	3,672.06	5,475.73
6	Finance costs	733.78	689.03	587.51	2,087.44	1,626.83	2,229.58
7	Profit from ordinary activities after finance costs but before exceptional items (5-6)	954.18	897.78	748.02	2,777.11	2,045.23	3,246.15
8	Exceptional items	-	- [	-	-		-
9	Profit from ordinary activities before tax (7+8)	954.18	897.78	748.02	2,777.11	2,045.23	3,246.15
10	Tax expense	276.00	245.26	238.32	769.38	614.91	841.94
11	Net profit from ordinary activities after tax (9-10)	678.18	652.52	509.70	2,007.73	1,430.32	2,404.21
12	Add : Tax (debits)/credits pertaining to earlier years	-		-	-	- [	4.96
13	Add: Share of profit after tax on investments in associates	-	-	- [	-	-	-
14	Less: Minority interest in net income of subsidiaries	240.89	211.39	162.33	662.41	447.65	719.38
15	Net profit after taxes, minority interest and share of profit of associates (11+12+13-14)	437.29	441.13	347.37	1,345.32	982.67	1,689.79
16	Paid up equity share capital (Face value of ₹ 5)	79.57	79.56	79.56	79.57	79.56	79.56
17	Reserves excluding revaluation reserves		***************************************			No.	10,881.38
8	Basic and diluted earnings per share (₹) before and after extraordinary items (not annualised)	27.5	27.7	21.8	84.5	61.8	106.2



Particulars		Quarter ended		Nine months	hand	Year ended
	31.12.2015 (Unaudited)	30.09.2015 (Unaudited)	31.12.2014 (Unaudited)	31.12.2015 (Unaudited)	31.12.2014 (Unaudited)	31.03.20 (Audite
Segment revenue						
Insurance					-	
Gross written premium					Į	
Life insurance	1,225.21	1,171.88	1,441.87	3,478.74	3,638.25	6.017.
General insurance	1,348.37	1,500.23	1,183.11	4,170.48	3,835.67	5,300.
	2,573.58	2,672.11	2,624.98	7,649.22	7,473.92	11,317.
Less: Reinsurance ceded	244.48	381.52	256.01	914.18	984.50	1,361.
Reserve for unexpired risk	82.20	73.83	(13.39)	208.04	71.71	176.
	2,246.90	2,216.76	2,382.36	6,527.00	6,417.71	9,779
Investment and other income(excluding accretions to unit						
holders)	708.33	749.61	644.85	2,167.28	1,833.33	2,605
Insurance total		2,966.37	3,027.21	8,694.28	8,251.04	12,385
Investments and others	53.84	102.86	49.24	215.82	178.54	278
Retail financing	2,069.67	1,700.59	1,485.53	5,426.14	3,973.32	5,418
Windmill	10.37	23.14	9.88	47.68	43.33	50
	5,089.11	4,792.96	4,571.86	14,383.92	12,446.23	18,132
Less : Inter-segment revenue	19.90 5,069.21	63.12 4.729.84	12.21 4.559.65	98.04 14.285.88	70.32 12.375.91	81 18,051
Segment profit before tax and finance costs			THE STATE OF THE S			
Life insurance	216.86	238.62	139.28	721.79	414.07	1.006
General insurance	94.97	204.63	204.95	513.98	579.56	777
Insurance total		443.25	344.23	1,235.77	993.63	1,783
Investments and others	3.65	9.77	1.00	22.66	7.55	62
Retail financing	632.92	428.56	397.13	1,490.94	1,016.43	1,368
Windmill	5.78	16.20	5.66	27.74	27.62	31
Total	954.18	897.78	748.02	2,777.11	2,045.23	3,246
Less: Finance costs	-	-	-		-	0,2.0
Total profit before tax	954.18	897.78	748.02	2,777.11	2,045.23	3,246
Capital employed			***	TO A STATE OF THE		
Life insurance	7,161.52	6,981.98	5,991.55	7,161.52	5,991.55	6,585
General insurance	2,451.24	2,384.28	2,001.00	2,451.24	2,001.00	2,131
Insurance total	9,612.76	9,366.26	7,992.55	9,612.76	7,992.55	8,717
Investments and others	436.94	576.19	. 801.98	436.94	801.98	770
Retail financing	41,656.59	37,098.82	29,842.48	41,656.59	29,842.48	31,791
Windmill	40.10	46.43	38.97	40.10	38.97	38
Unallocable Total	4.46 51,750.85	1.46 47,089.16	(0.02) 38,675.96	4.46 <b>51,750.85</b>	(0.02)	(26



#### Notes:

1. The consolidated financial results include results of the following companies:

	Name of the company	% shareholding and voting power of Bajaj Finserv Limited	Segment	Consolidate d as
(a)	Bajaj Allianz Life Insurance Company Limited	74%	Insurance - life	Subsidiary
(b)	Bajaj Allianz General Insurance Company Limited	74%	Insurance - general	Subsidiary
(c)	Bajaj Finance Limited*	57.53%	Retail financing	Subsidiary
(d)	Bajaj Financial Holdings Limited	100%	Others	Subsidiary
(e)	Bajaj Allianz Financial Distributors Limited**	50%	Others	Joint venture

- \* The consolidated financial results of Bajaj Finance Limited include 100% interest in Bajaj Housing Finance Limited (alongwith later's wholly-owned subsidiary Bajaj Financial Securities Limited) as a subsidiary.
- \*\* The consolidated financial results of Bajaj Allianz Financial Distributors Limited include 100% interest in Bajaj Allianz Staffing Solutions Limited.
- For the purpose of consolidated financials the surplus of the insurance business revenue accounts together with shareholders' income in accordance with
  the reporting framework of IRDA, amounting to ₹ 1,075.98 crore for the current nine months, has been recognised as "income from operations"
  (corresponding previous year nine months surplus ₹ 1,058.86 crore and previous year surplus ₹ 1,436.64 crore). Transfers from Policyholders' revenue
  account is recognised in total income, but does not form part of segment revenue as for reporting segment information, segment revenues for both
  insurance businesses represent the premiums earned and other income.
- 3. During the current nine months, Bajaj Allianz Life Insurance Company Limited has transferred surplus in the Policyholders' revenue account based on its audited interim financial statements and to the extent permissible as per the applicable regulations, to the shareholders' account as against the past practice of transferring such surplus at the close of the financial year. Consequently, the numbers for the corresponding periods are not comparable.
- 4. Utilisation of rights issue proceeds :

(₹ In Crore)

	(* 0.0.0)
Particulars	Amount
Amount receivable from rights issue - as per letter of offer	940.44
Less : Amount not received on shares kept in abeyance	1.32
Amount received from rights issue - (A)	939.12
Deployment of rights issue proceeds :	
(a) Investment in Bajaj Finance Limited - conversion of warrants	63.96
(b) Investment in Bajaj Finance Limited - subscription to rights issue	478.67
(c) Investment in Bajaj Finance Limited - subscription to convertible warrants	102.03
(d) Share issue expenses	3.16
(e) General corporate purposes	185.96
Total deployment of rights issue proceeds - (B)	833.78
Balance amount to be utilised (A - B)	105.34
Interim utilisation of balance rights issue proceeds :	
Investment in money market instruments and mutual funds	105.34

- 5. On 11 June 2015, Bajaj Finance Limited allotted 3,274,853 equity shares of face value of ₹ 10 each, to eligible Qualified Institutional Buyers at a price of ₹ 4,275 per equity share (inclusive of a premium of ₹ 4,265 per equity share). Consequently, with effect from that date, the Company's shareholding in Bajaj Finance Limited was reduced from 61.53% to 57.53%.
- 6. The Company has been recognised as a Core Investment Company (CIC) by the Reserve Bank of India in terms of the regulations governing Non-Banking Financial Companies and is no more required to be registered thereunder.
- 7. The Company has opted to publish Extract of the Unaudited Consolidated Financial Results, pursuant to option made available as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The standalone financial results are available on the Company's website viz. www.bajajfinserv.in and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). Key standalone financial information is given below:

(₹ In Crore)

Particulars		Quarter ended		Nine mon	Year ended	
	31.12.2015	30.09.2015	31.12.2014	-31.12.2015	31.12.2014	31.03.2015
Income from operations and other income	30.43	97.10	28.34	166.61	132.10	211.66
Profit before tax	16.74	81.94	15.29	120.64	92.54	158.10
Profit after tax	10.20	71.86	14.13	95.65	82.13	125.93

- 8. Figures for previous year / period have been regrouped wherever necessary.
- 9. ₹ 1 crore is equal to ₹ 10 million.

10. The above results have been reviewed by the Audit Committee, approved by the Board of Directors in the meeting held on 3 February 2016 and subjected to a limited review by the statutory auditors.

Mumbai

By order of the Board of Directors For Bajaj Finserv Limited

Pune

Date: 3 February 2016

Rahul Baja

# Dalal & Shah I.I.P

Chartered Accountants

The Board of Directors
Bajaj Finserv Limited
Bajaj Auto Limited Complex,
Mumbai Pune Road,
Akurdi, Pune – 411035

- 1. We have reviewed the unaudited financial results of Bajaj Finserv Limited (the "Company") for the quarter ended December 31, 2015 which are included in the accompanying 'Statement of standalone unaudited financial results for the quarter and nine months ended 31 December 2015' (the "Statement"). The Statement has been prepared by the Company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations, 2015"), which has been initialled by us for identification purposes. The Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
- A review is limited primarily to inquiries of company personnel and analytical procedures applied to
  financial data and thus provides less assurance than an audit. We have not performed an audit and,
  accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Dalal & Shah LLP

Firm Registration Number: 102021W/W100110

Chartered Accountants

Place: Pune

Date: February 03, 2016

S. Venkatesh

Partner

Membership Number: 037942

Dalal & Shah LLP, 252, Veer Savarkar Marg, Shivaji Park, Dadar (West), Mumbai - 400 028 T: +91 (22) 66691500, F: +91 (22) 66547804 / 07



# Press release Financial results – Q3 FY16 Gross revenue ↑ 12%; Profit after tax ↑ 26%

A meeting of the Board of Directors of Bajaj Finserv Limited was held today to consider and approve the results for Q3 FY16.

Bajaj Finserv Limited (BFS) is the holding company for the various financial services businesses under the Bajaj group. BFS participates in financing business through Bajaj Finance Limited (BFL) in which it had a 57.53% holding as at 31 December 2015 (61.53% as at 31 December 2014) and in the protection business through Bajaj Allianz General Insurance Company Limited (BAGIC) and Bajaj Allianz Life Insurance Company Limited (BALIC), in each of which it has a 74% holding. BFS holds 9,25,000 warrants convertible into equity shares of Bajaj Finance Limited on or before 1 December 2016. If exercised, the holding of BFS in BFL will increase from 57.53% to 58.25%.

The Company has been recognised as a Core Investment Company (CIC) by the Reserve Bank of India in terms of regulations governing Non-Banking Financial Companies and is no more required to be registered thereunder.

The results of these companies are reflected in the consolidated results of the Company.

## Highlights - Q3 FY16 v/s Q3 FY15

✓	Consolidated gross revenue	- ₹	5,396 crore	v/s	₹	4,802 crore <b>112%</b>
✓	Consolidated income from operations	- ₹	2,444 crore	v/s	₹	1,904 crore <b>1 28</b> %
✓	Consolidated profit after tax	- ₹	437 crore	v/s	₹	347 crore <b>1 26%</b>
✓	Bajaj Finance, profit after tax	- ₹	408 crore	v/s	₹	258 crore
$\checkmark$	General insurance, profit after tax	-₹	68 crore	v/s	₹	143 crore
$\checkmark$	Life insurance, shareholders' profit after tax*	- ₹	191 crore	v/s	₹	99 crore

#### Highlights - 9M FY16 v/s 9M FY15

✓	Consolidated gross revenue	- ₹	15,408 crore	v/s	₹	13,432 crore	<b>15%</b>
✓	Consolidated income from operations	- ₹	6,879 crore	v/s	₹	5,181 crore	<b>1</b> 33%
✓	Consolidated profit after tax	- ₹	1,345 crore	v/s	₹	983 crore	↑ 37%
✓	Bajaj Finance, profit after tax	- ₹	963 crore	v/s	₹	667 crore	
✓	General insurance, profit after tax	- ₹	356 crore	v/s	₹	418 crore	
$\checkmark$	Life insurance, shareholders' profit after tax*	- ₹	647 crore	v/s	₹	317 crore	

Summary of consolidated results is given in **Annexure A**.

#### **Bajaj Finserv Limited**

<sup>\*</sup> See note C iv)

A synopsis on the performance of the individual companies is given below:

## A. Bajaj Finance Limited (BFL)

- i) Total income for Q3 FY16 increased by 39% to ₹2,069 crore v/s ₹1,485 crore in Q3 FY15.
- ii) The Company recorded its highest ever quarterly profit after tax of ₹ 408 crore in Q3 FY16 v/s ₹ 258 crore in Q3 FY15 an increase of 58%.
- iii) Assets under management stood at ₹ 43,452 crore as on 31 December 2015 v/s ₹ 30,822 crore as on 31 December 2014 an increase of 41%.
- iv) Net NPA for Q3 FY16 was 0.26%. During the quarter, the Company sold ₹ 82 crore worth of NPA receivables in mortgage business on cash basis. This helped improve Net NPA performance.
- v) Capital adequacy ratio as on 31 December 2015 stood at a healthy 19.54%.

Summary of financial results is given in Annexure B.

## B. Bajaj Allianz General Insurance Company Limited (BAGIC)

- i) Gross written premium for Q3 FY16 increased by 14% to ₹ 1,348 crore v/s ₹ 1,183 crore in Q3 FY15.
- ii) Profit after tax for Q3 FY16 stood at ₹68 crore v/s ₹143 crore in Q3 FY15.
- iii) Net earned premium for Q3 FY16 stood at ₹ 1,037 crore v/s ₹ 958 crore in Q3 FY15 an increase of 8%.
- iv) Underwriting loss was ₹116 crore for Q3 FY16 v/s profit of ₹16 crore in Q3 FY15.
- v) Investment and other income for Q3 FY16 **increased** by **12%** to ₹ **211 crore** from ₹ 189 crore in Q3 FY15.
- vi) Claim ratio stood at **77.3%** in Q3 FY16 v/s 70.0% in Q3 FY15.
- vii) Combined ratio stood at 108.7% in Q3 FY16 v/s 98.8% in Q3 FY15.
- viii) The claim and combined ratios for Q3 FY16 were higher mainly due to claims arising out of Chennai floods during November and December 2015. Without this impact, the claim and combined ratios would have been 70.0% and 101.4% respectively.
- ix) As on 31 December 2015, solvency ratio stood at **254**%, which is well above the normal regulatory requirement of 150%.
- x) Cash and investments as on 31 December 2015 stood at ₹9,090 crore.

Summary of financial results and key ratios is given in Annexure C.

# C. Bajaj Allianz Life Insurance Company Limited (BALIC)

- i) Gross written premium was ₹1,225 crore in Q3 FY16 v/s ₹1,442 crore in Q3 FY15.
- ii) New business premium was ₹ 538 crore in Q3 FY16 v/s ₹ 572 crore in Q3 FY15.
- iii) Renewal premium for Q3 FY16 was ₹687 crore v/s ₹870 crore in Q3 FY15.
- iv) Shareholders' profit during Q3 FY16 was ₹ 191 crore v/s ₹ 99 crore in Q3 FY15. During the current quarter, BALIC has transferred surplus of ₹ 49 crore in the Policyholders' revenue account based on its audited interim financial statements to the shareholders' account as against the past practice of transferring such surplus at the close of the financial year.
- v) Solvency ratio stood at a healthy **797**% as on 31 December 2015 as against the minimum regulatory requirement of 150%.
- vi) Total investments as at 31 December 2015 stood at ₹43,361 crore.

Summary of financial results is given in **Annexure D**.

Sanjiv Bajaj

**Managing Director** 

3 February 2016

Annexure A - Consolidated results of BFS

(₹In C	rore)	Q3 FY16	Q3 FY15	9M FY16	9M FY15	FY15
	Gross revenue i. Gross written premium		NATIONAL PROPERTY OF THE PROPE			
	a) Life insurance - Bajaj Allianz Life Insurance Co. Ltd.	1,225.21	1,441.87	3,478.74	3,638.25	6,017.30
	b) General insurance - Bajaj Allianz General Insurance Co. Ltd. ji. Gross income - Bajaj Finance Ltd.	1,348.37 2,069.67	1,183.11 1,485.53	4,170.48 5,426.14	3,835.67 3,973.32	5,300.66 5,418.28
	ii. Gross income - Вајај Ригансе Etd. jii. Income from windpower generation - Bajaj Finsery Ltd.	2,009.67	9.88	5,425.14 47.68	43.33	50.31
	iv. Investment income (excluding accretions on unit linked investment)	708.49	651.10	2,188.17	1,851.78	2,685.38
	v. Others Tot	33.78 al <b>5,395.89</b>	30.78 <b>4,802.27</b>	96.89 <b>15,408.10</b>	89.77 <b>13,432.12</b>	117.33 <b>19,589.26</b>
1	Income	3,353.05	4,002.27	13,400.10	13,432.12	13,303.20
•	(a) Income from operations	2,395.24	1,904.43	6,667.39	5,181.19	7.099.12
	(b) Transfer from policyholders' account	48.64	1,004.40	211.98	0,101.13	487.89
	Total income from operations (net)	2,443.88	1,904,43	6,879.37	5,181,19	7,587.01
2	Expenses	2,443.00	1,304.43	0,013.31	3,101.13	7,307.01
٤.	(a) Transfer to policyholders' account	7.26	18.51	32.09	48.69	116.25
	(b) Employee benefits expense	206.95	153.30	570.67	430.53	578.02
	(c) Marketing and other commission	117.90	83.03	289.15	208.30	269.62
	(d) Recovery cost (e) Loan losses and provisions	58.04 146.18	52.00 107.86	169.40 386.31	148.56 270.80	204.35 384.56
	(f) Depreciation and amortisation	15.47	10.59	40.34	28.21	38.15
	(g) Other expenses	204.14	144.52	527.05	376.58	523.70
	Total expenses	755.94	569.81	2,015.01	1,511.67	2,114.65
3	Profit from operations before other income, finance costs and exceptional items (1-2)	1,687.94	1,334.62	4,864.36	3,669.52	5,472.36
4	Other income	0.02	0.91	0.19	2.54	3.37
5	Profit from ordinary activities before finance costs and exceptional items (3+4)	1,687.96	1,335.53	4,864.55	3,672.06	5,475.73
6	Finance costs	733.78	587.51	2,087.44	1,626.83	2,229.58
7	Profit from ordinary activities after finance costs but before exceptional items (5-6)	954.18	748.02	2,777.11	2,045.23	3,246.15
8	Exceptional items	. +	-	-	-	-
9	Profit from ordinary activities before tax (7+8)	954.18	748.02	2,777.11	2,045.23	3,246.15
10	Tax expense	276.00	238.32	769.38	614.91	841.94
11	Net profit from ordinary activities after tax (9-10)	678.18	509.70	2,007.73	1,430.32	2,404.21
12	Add : Tax (debits)/credits pertaining to earlier years	-	~	-	-	4.96
13	Add: Share of profit after tax on investments in associates	-	-	-	-	•
14	Less: Minority interest in net income of subsidiaries	240.89	162.33	662.41	447.65	719.38
15	Net profit after taxes, minority interest and share of profit of associates (11+12+13-14)	437.29	347.37	1,345.32	982.67	1,689.79
16	Basic and diluted earnings per share (₹)	***				
	before and after extraordinary items (not annualised)	27.5	21.8	84.5	61.8	106.2

Annexure B - Summary financial results of BFL

₹In Crore	Q3 FY16	Q3 FY15	9M FY16	9M FY15	FY15
Total income	2,069	1,485	5,426	3,973	5,418
Interest expenses	749	592	2,121	1,636	2,248
Net interest income	1,320	893	3,305	2,337	3,170
Operating expenses	549	392	1,443	1,054	1,428
Loan losses and provisions	146	108	386	271	385
Profit before tax	625	393	1,476	1,012	1,357
Profit after tax	408	258	963	667	898

# Annexure C - Summary financial results of BAGIC

₹ In Crore	Q3 FY16	Q3 FY15	9M FY16	9M FY15	FY15
Gross written premium	1,348	1,183	4,170	3,836	5,301
Net earned premium	1,037	958	3,098	2,832	3,832
Underwriting result	(116)	16	(95)	63	83
Investment income	211	189	609	517	694
Profit before tax	95	205	514	580	777
Profit after tax	68	143	356	418	562
Key ratios					
Claim ratio	77.3%	70.0%	72.9%	72.3%	71.9%
Combined ratio	108.7%	98.8%	101.2%	97.1%	96.7%

# Annexure D - Summary financial results of BALIC

₹ In Crore	Q3 FY16	Q3 FY15	9M FY16	9M FY15	FY15
Gross written premium	1,225	1,442	3,479	3,638	6,017
New business premium	538	572	1,672	1,575	2,702
Renewal premium	687	870	1,807	2,063	3,315
Shareholders' profit	142	99	435	317	388
Amount transferred from the policyholders' account to the shareholders' account	* 49	940	* 212		488
Total shareholders' profit	191	99	647	317	876

<sup>\*</sup> Policyholders' distributable surplus has been transferred to shareholders' account in Q3 FY16 and 9M FY16 on the basis of interim audited accounts as against the past practice of transferring the policyholders' profit to the shareholders' account at the end of the year.