

No.NBCC/BS (98)/2016

May 20, 2016

<p><b>The Vice-President, Listing Department, National Stock Exchange of India Ltd. Exchange Plaza, 5<sup>th</sup> Floor, Plot no. C/1,G Block Bandra –Kurla Complex Bandra (E),Mumbai-400051 Fax-022-26598237/38</b></p> <p>NSE Symbol: NBCC/EQ</p>	<p><b>The General Manager, Listing Department, BSE Limited, Floor 25 ,Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400 001 Fax-022-22722037/39/41/61</b></p> <p>Scrip Code: 534309</p>
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**Sub: Intimation of Analyst or Institutional Investor Meet at Mumbai on May 19, 2016**

Pursuant to Regulation 30(6) & 46(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015; our letter dated May 18, 2016 in respect of Analyst or Institutional Investor meet at Mumbai on May 19, 2016, please find enclosed Presentation & list of Investors participated in Investor meetings held on May 19, 2016.

The aforesaid information is also available on the website of the company at <http://www.nbccindia.com/nbccindia/nroot/njsp/InvestorNotices.jsp>

This is for your information and record. Kindly acknowledge the receipt.

Thanking you,

Yours Sincerely,  
For **National Buildings Construction Corporation Limited**

  
Deepti Gambhir  
Company Secretary  
F-4984



निगम कार्यालय  
CORPORATE OFFICE

एन.बी.सी.सी. भवन, लोधी रोड़, नई दिल्ली-110003  
NBCC Bhawan, Lodhi Road, New Delhi-110 003  
दूरभाष ईपीएबीएक्स/Tel EPABX : 91-11-43591555, 24367314-15  
फैक्स/Fax : 91-11-24366995  
E-mail : cs.nbcc@nic.in Website : www.nbccindia.gov.in  
CIN-L74899DL1960GOI003335

**List of Investors Participated in Investors Meet held on May 19, 2016 at Mumbai**

<b>DATE/PLACE</b>	<b>INVESTORS/FUNDS NAME</b>
19.05.2016 at Mumbai	<ul style="list-style-type: none"><li>• <i>HDFC Mutual Fund</i></li><li>• <i>HDFC Life</i></li><li>• <i>UBS Securities India Private Ltd.</i></li><li>• <i>HSBC Global Asset Management</i></li><li>• <i>Tata Asset Management Ltd</i></li><li>• <i>L &amp; T Mutual Fund</i></li><li>• <i>SBI Mutual Fund</i></li><li>• <i>India Capital</i></li><li>• <i>SBI Cap Securities</i></li><li>• <i>Kotak Mahindra Asset management</i></li><li>• <i>Reliance Capital Asset Management Ltd</i></li><li>• <i>Suyash Advisors</i></li><li>• <i>Exide Life Insurance</i></li><li>• <i>ICICI Securities</i></li><li>• <i>B &amp; K Securities</i></li></ul>

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*A Navratna CPSE*

# **NATIONAL BUILDINGS CONSTRUCTION CORPORATION LTD.**

*(A Government of India Enterprise)*

# 2016

## **INVESTOR PRESENTATION**

[investors.nbcc@hotmail.com](mailto:investors.nbcc@hotmail.com)

# JOURNEY FROM INCORPORATION TO MARKET LEADER



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## NATIONAL BUILDINGS CONSTRUCTION CORPORATION LTD.

Incorporated under Ministry of Works, Housing & Supply (MoWHS), GOI	Footprints in Overseas Markets	Diversified into Real Estate Sector	NBCC paid dividend to the Gol for the first time	Granted Schedule "A" PSU status	Launched IPO and listed in BSE & NSE	Granted 'Mini Ratna' status	Granted 'Navratna' status	Formed NBCC wholly owned subsidiary: NBCC Services Ltd on	Business Secured in current Financial Year: Rs. 17517Cr.	Growth in Top-line: 33% Growth in Bottom line 11.8% in FY 2015- 16
<b>1960</b>	<b>1977</b>	<b>1988</b>	<b>2007</b>	<b>2008</b>	<b>2012</b>	<b>2012</b>	<b>2014</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>

# SEGMENTAL BUSINESS OVERVIEW



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## PMC

PROJECT MANAGEMENT  
CONSULTANCY  
(85 - 90%)

Redevelopment Work  
Institutional, Housing & Industrial Sectors  
Water Effluent Treatment Plant & Solid Waste Management

## RE

REAL ESTATE  
(4 - 10%)

Townships & Residential Apartments  
Commercial Corporate Office Buildings

## EPC

ENGINEERING PROCUREMENT  
& CONSTRUCTION  
(4 - 7%)

Chimneys & Cooling Towers  
Civil & Structural Works for Power Projects

- NBCC is a 55 year old and one of India's Largest Central Public Sector Enterprise in construction sector under the Ministry of Urban Development, Government of India
- Debt - free company
- Revenue FY 2015-16: Rs. 5838 crore.
- Growth in Top-line: 33%; Growth in Bottom line 11.8%
- Current Order Book around Rs. 30300 crore (approx.)

### PMC (Company's core strength)

- As a consultant , NBCC undertakes the entire project from concept designing to commissioning
- Areas covered include Buildings, Roads, Hospitals/Medical Colleges, Institutions, Airports, Bridges & Industrial, Structures etc.

### Redevelopment

- Future thrust based on Self Revenue business Model

### REAL ESTATE

- Added thrust in Real Estate is giving a whole new dimension for the business

### EPC - INFRASTRUCTURE

Executing specific projects such as Chimneys, Cooling Towers, and various types of Power Plant Works

# PMC BUSINESS PROCESS: FROM CONCEPT TO COMMISSIONING



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Sourcing Project / Business Development

Preparation Of Conceptual Plan & Detailed Project Report

Execution Of Contract With Client

Pre-construction Activities And Appointment Of Contractors

Project Monitoring, Co-ordination And Execution

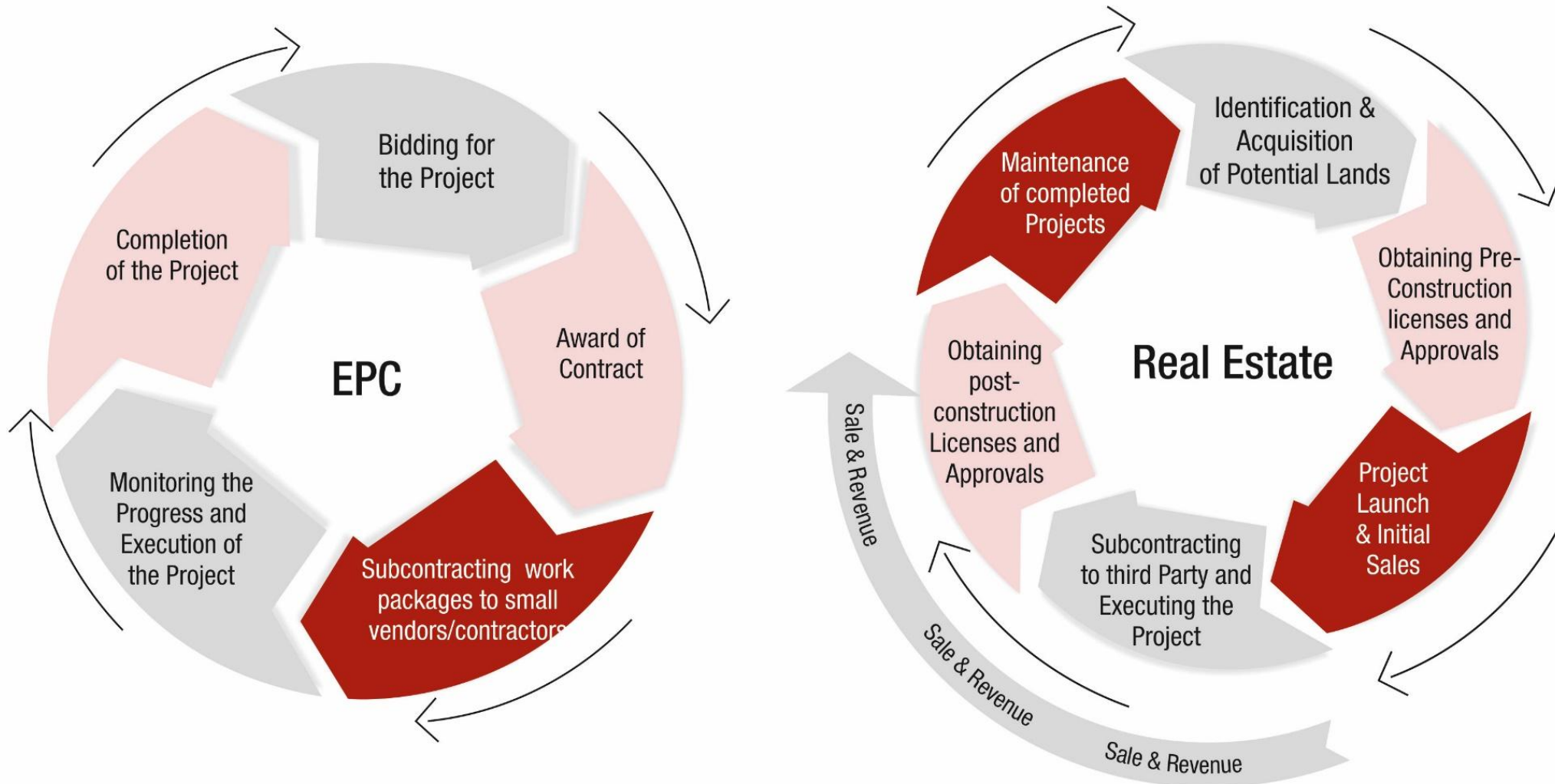
Completion Of Project

Maintenance & Other Project Work

# BUSINESS PROCESS FOR EPC & REAL ESTATE



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# GLIMPSES OF PROJECTS IN SECTORS



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## OFFICE PROJECTS



INTELLECTUAL PROPERTY OFFICE,  
MUMBAI



CBI HQ BUILDINGS, NEW DELHI



AAYAKAR BHAWAN, NOIDA

## INSTITUTIONAL PROJECTS



IIT ROORKEE



SVNIT



IIT ROORKEE

## BORDER FENCING/ BORDER ROADS



IPB FENCING



IBB FENCING



IBB FENCING



# GLIMPSES OF PROJECTS IN SECTORS



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## REDEVELOPMENT



EAST KIDWAI NAGAR



NEW MOTIBAGH HOUSING



EAST KIDWAI NAGAR - COMMERCIAL

## COMMERCIAL PROJECTS



NBCC TOWER, BKG PLACE



NBCC TOWERS, OKHLA



NBCC PLAZA, PRAGATI VIHAR

## MASS HOUSING PROJECTS



MEER PROJECT - TURKEY



STAFF QUARTERS,  
HINDUSTAN AERONAUTICS LTD.



HOUSING FOR INDIAN ARMY

# MAJOR CLIENTS



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## MINISTRIES OF GOI

- MINISTRY OF URBAN DEVELOPMENT
- MINISTRY OF HOUSING AND POVERTY ALLEVIATION
- MINISTRY OF HOME AFFAIRS
- MINISTRY OF DEFENCE
- MINISTRY OF RURAL DEVELOPMENT
- MINISTRY OF COMMERCE & INDUSTRY
- MINISTRY OF LABOUR & EMPLOYMENT
- MINISTRY OF PETROLEUM & NATURAL GAS
- MINISTRY OF POWER
- MINISTRY OF NEW & RENEWABLE ENERGY
- MINISTRY OF INFORMATION AND BROADCASTING
- MINISTRY OF EXTERNAL AFFAIRS
- MINISTRY OF FINANCE



## SOME PSUs / AUTONOMOUS BODIES



# PAN INDIA / GLOBAL FOOTPRINTS



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# MILESTONE REDEVELOPMENT PROJECTS



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## EAST KIDWAI NAGAR SMART SUB - CITY, NEW DELHI



- In its endeavour to provide world class Amenities with a Smart city concept Ministry of Urban Development entrusted the Redevelopment of East Kidwai Nagar to National Buildings Construction Corporation Limited. The buoyancy to provide the project to NBCC stemmed from the success of New Moti Bagh GPRA Complex, a master piece in itself.
- In the Redevelopment of East Kidwai Nagar on land admeasuring 86 acres, 4608 apartments of various Categories (Type II to VII) are perceived against existing 2444 units of Type I, II and V. along with this an Office complex of 104272 Sq Mtrs and varied Social Infrastructure of 60162 Sq Mtrs is provided. The complete development is around 696167 Sq mtrs. The complex will be maintained by NBCC for next 30 Years.

# MILESTONE REDEVELOPMENT PROJECTS



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## EAST KIDWAI NAGAR SMART SUB - CITY, NEW DELHI



Designed with rich specifications the approved project cost is Rs. 4264 cr. including maintenance of the GPRA Complex for a period of 30 years. The Financial Model is Self sustainable, putting no financial burden on the exchequer. Project cost is met through the Lease sale of Office and 10% of the built up residential space.

Following ZERO waste policy right from construction phase by establishing in situ Construction and Demolition Waste Recycling Plant for producing blocks which are being used on the project.

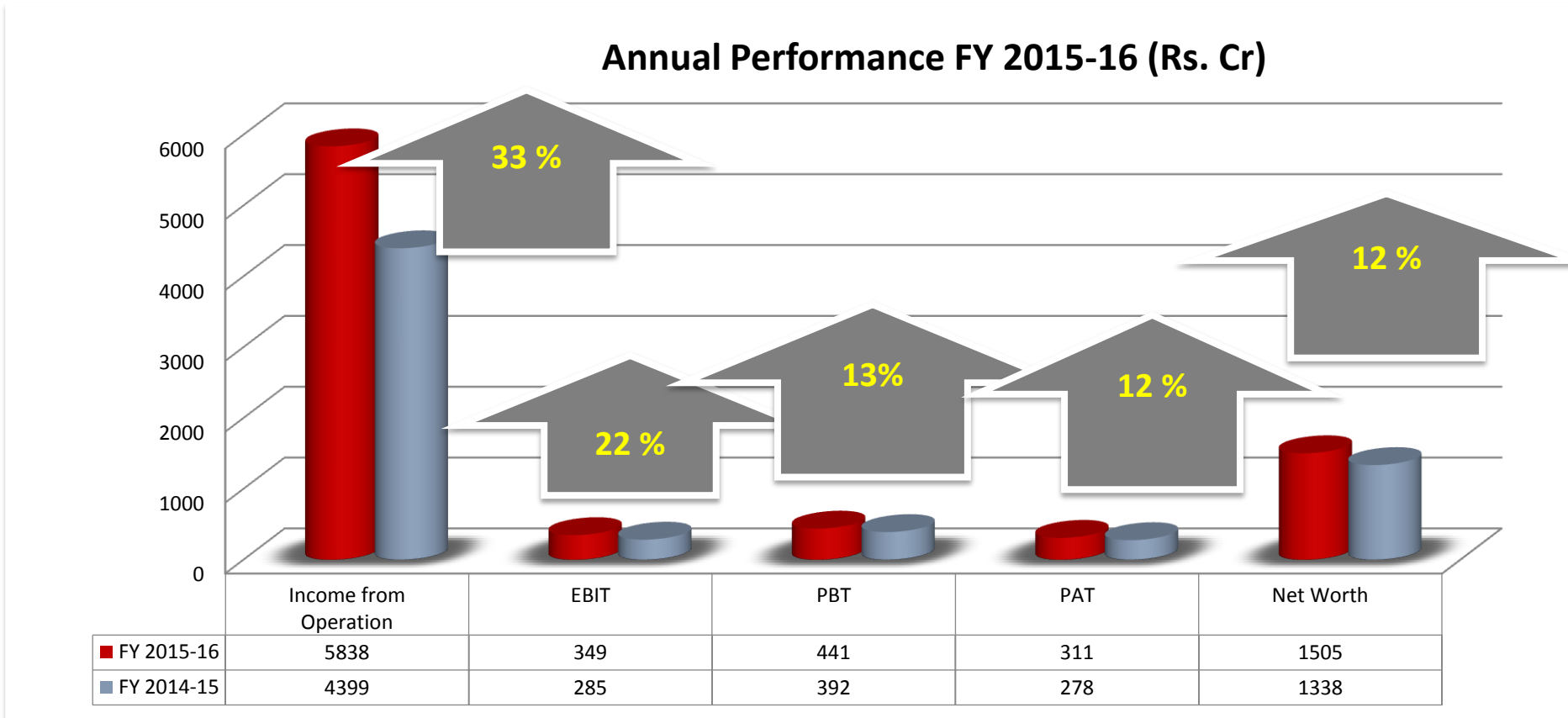
# MILESTONE REDEVELOPMENT PROJECTS - PLANNED COMMERCIAL SPACE



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# ANNUAL FINANCIAL PERFORMANCE FY 2015-16

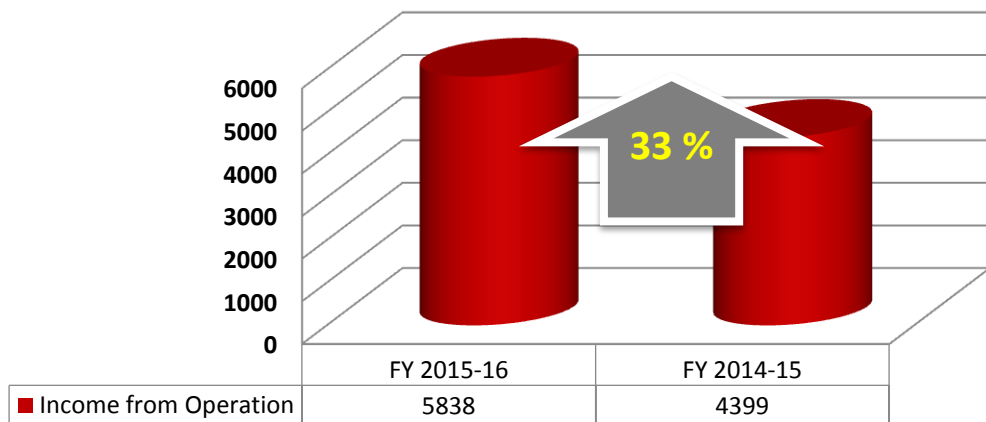


# ANNUAL FINANCIAL PERFORMANCE FY 2015-16

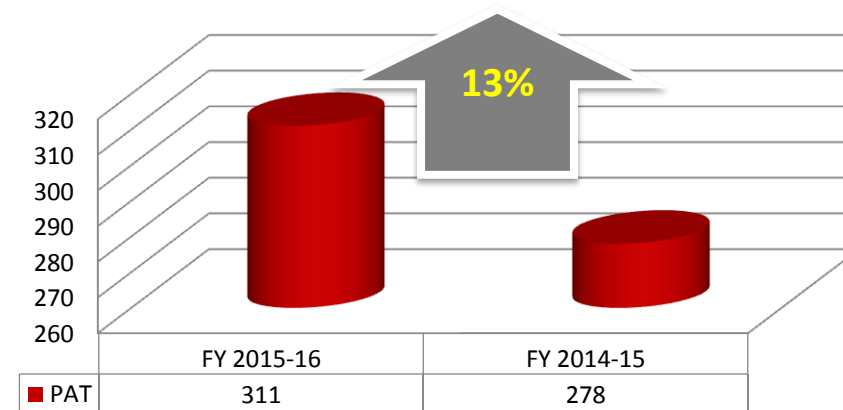


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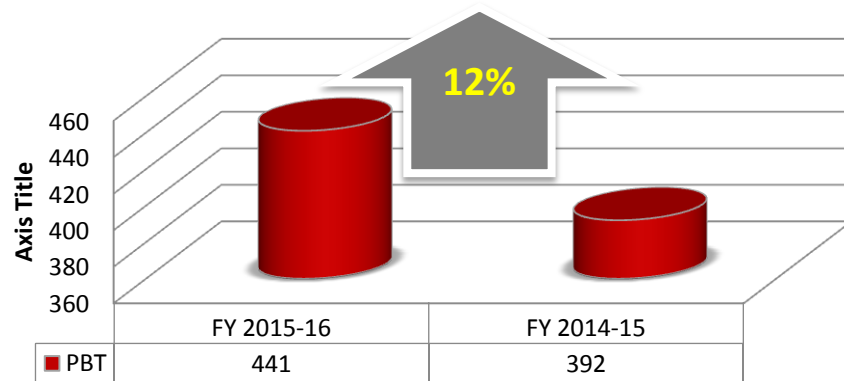
### Income from Operation (Rs. cr)



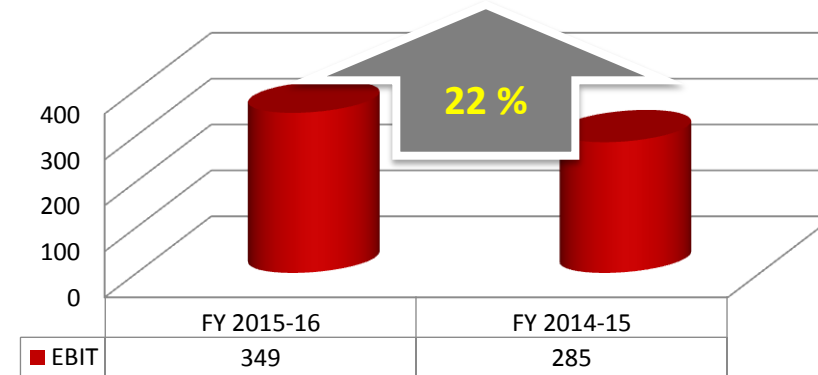
### PAT (Rs.cr.)



### PBT (Rs.cr.)



### EBIT (Rs.cr.)



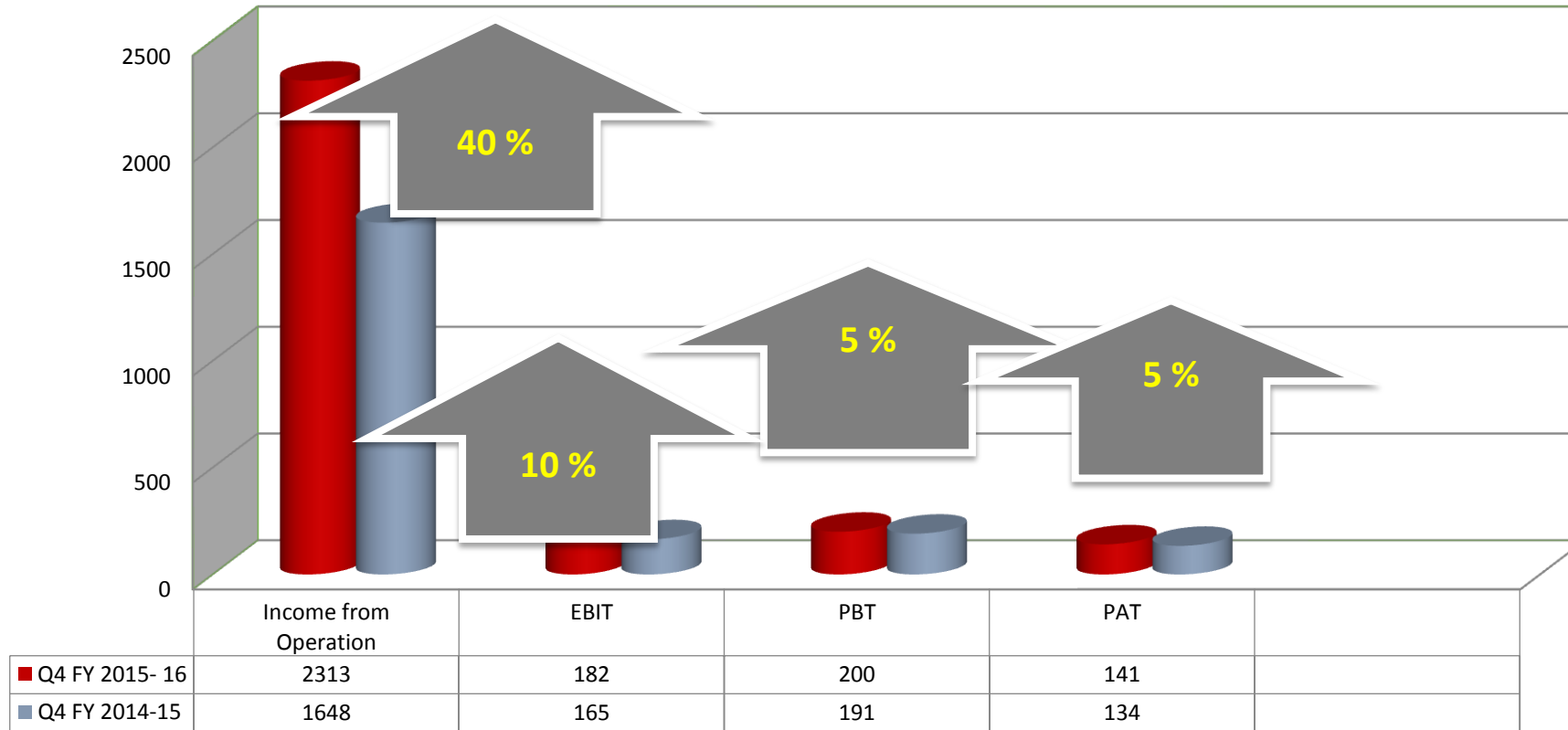


# QUARTERLY PERFORMANCE FY 2015-16



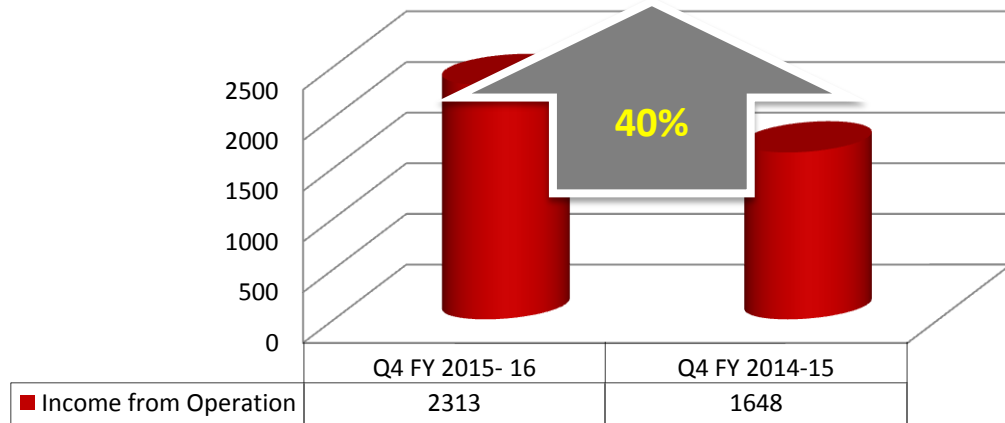
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## Q4 Financial Performance (Rs.cr.)

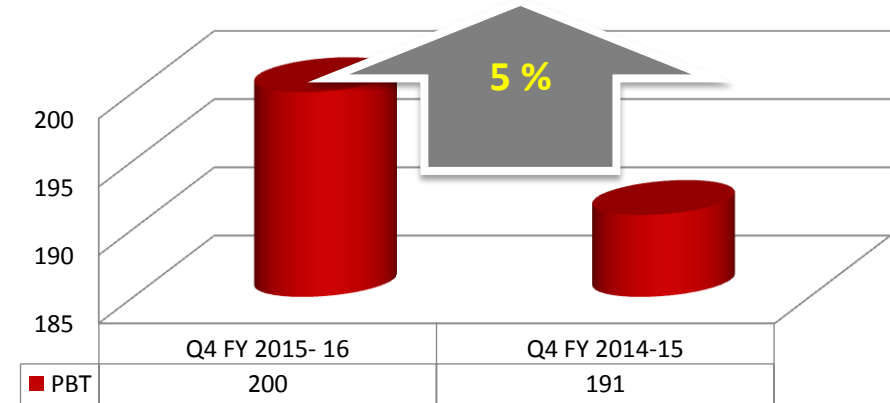


# QUARTERLY PERFORMANCE FY 2015-16

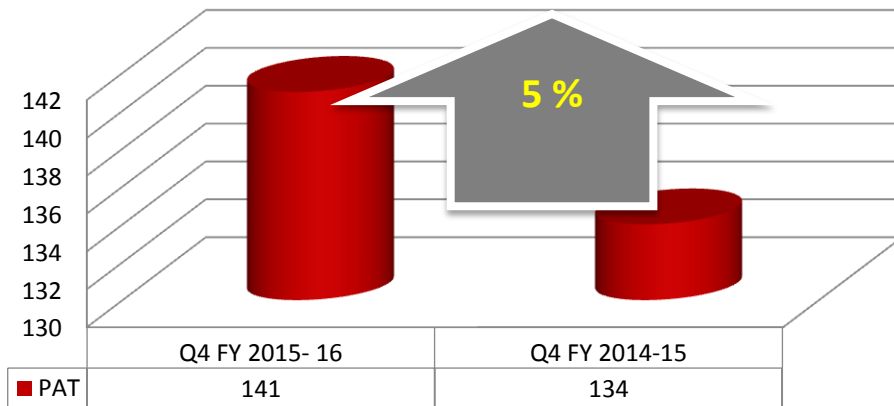
## Income from Operation (Rs. Cr)



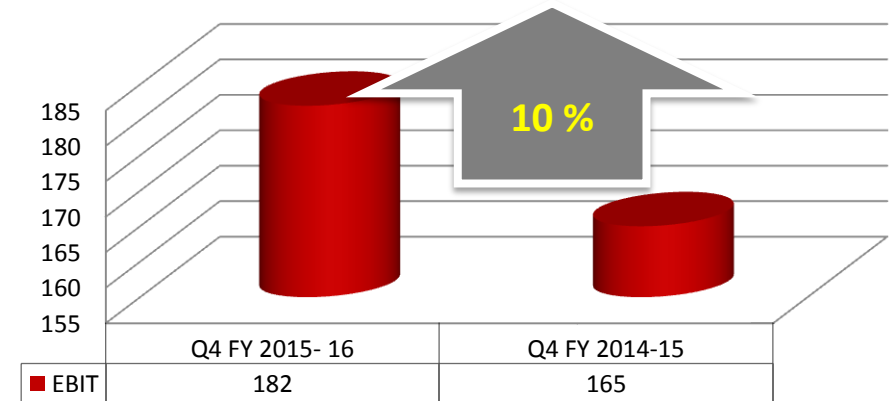
## PBT (Rs.cr.)



## PAT (Rs.cr.)



## EBIT



# BOARD OF DIRECTORS



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**CHAIRMAN-CUM-MANAGING DIRECTOR**



FUNCTIONAL DIRECTORS

GOVERNMENT NOMINATED DIRECTORS

INDEPENDENT DIRECTORS



Director (Finance)

Director (Projects)

Director (Commercial)

Additional Secretary  
Ministry of Urban Development  
(IAS)

Joint Secretary  
Ministry of Urban Development  
(IRAS)

# AWARDS/RECOGNITION



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CEO of the Year Award for  
CMD



International Excellence  
Award for NBCC & CMD



Dun & Bradstreet Infra Awards  
2014 for the Company



News Ink Legend PSU Shining  
Award 2014 for CMD



SCOPE Felicitation for  
attaining Navratna Status



Dalal Street PSU Award

and many more...

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