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6-3-658, Somajiguda,
Hyderabad - 500 082,
Telangana State, India.

Tel : 040 - 23310260, 23310261
Fax : 040 - 23311604
email : avantiho@avantifeeds.com
web : www.avantifeeds.com
www.avantiindia.com



In the business of quality Prawn feed and Prawn Exports

Ref: AFL/BSE & NSE/2017-18/

20th November 2017

The Deputy General Manager
BSE, Limited
Corporate Relation Department
1st Floor, New Trading Ring
Rotunda Building
Phiroze Jeejeeboy Towers,
Dalal Street, MUMBAI - 400 001
Fax: 022-2272 2041 / 22723121
BSE Code: 512573

National Stock Exchange India Limited
Exchange Plaza
Bandra (East)
Mumbai - 400 0051.
Fax: 022-26598237/38

NSE Code: AVANTIFEED

Dear Sir,

**Sub: AVANTI FEEDS LIMITED - Schedule of Audio Conference Call for Investors on
22nd November 2017 - Reg.**

**Ref: Regulation 30 read with part A of Schedule 3 of Securities and Exchange Board
of India (Listing Obligations and Disclosure Requirements) Regulations 2015.**

* * *

We enclose herewith an Invitation in connection with conducting an Audio Conference Call for Investors on 22nd November 2017 at 4.30 PM to discuss the Un-audited Financial Results for the quarter ended 30.09.2017.

A copy of the presentation on the Un-audited Financial Results for the quarter ended 30.09.2017 is enclosed.

This is for your information and record.

Thanking you

Yours faithfully
for Avanti Feeds Limited

C. RAMACHANDRA RAO
JOINT MANAGING DIRECTOR,
COMPANY SECRETARY & CFO

Encl: As above.

Regd. Office:
H.No. 37, Plot No. 37,
Baymount, Rushikonda,
Visakhapatnam - 530045
Andhra Pradesh, India.
CIN : L16001AP1993PLC095778



**“Avanti Feeds Limited Q2 FY2018 Post Results
Conference Call”**

At

4.30 PM

On

November 22nd, 2017



Host:

KCPL

Management:

C Ramachandra Rao, Joint Managing Director

M Venkateswara Rao, Gen Mgr. - Corp. Affairs

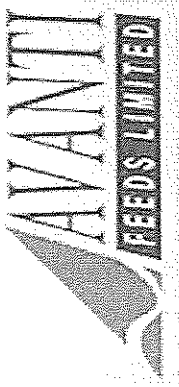
P V Raj Shekhar, Dy. Gen. Mgr. - F&A

Dial-in Details:

1800 103 3899 (India)

001 800 0044 0033, 800 903 171 (Hong Kong)

001 800 0044 0033, 800 321 1129 (Singapore)



Avanti Feeds Limited

Financial Results – Q2FY18

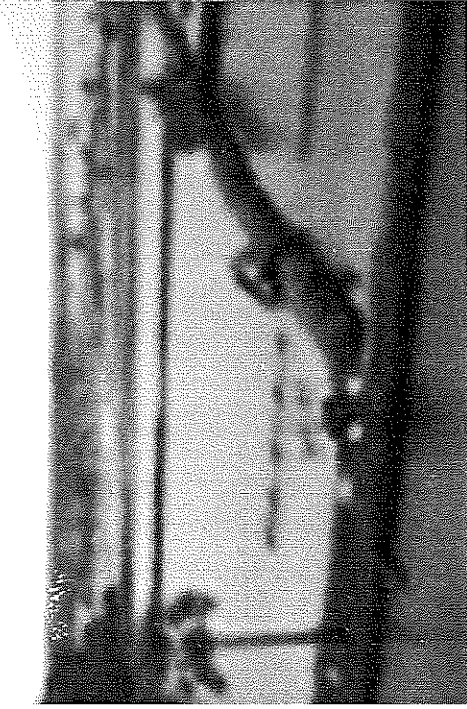
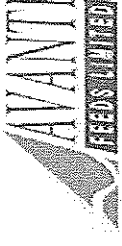
Presentation

Stock Code: **BSE: 512573 NSE: AVANTIFEED**

REUTERS: AVNT.BO / AVNT.NS

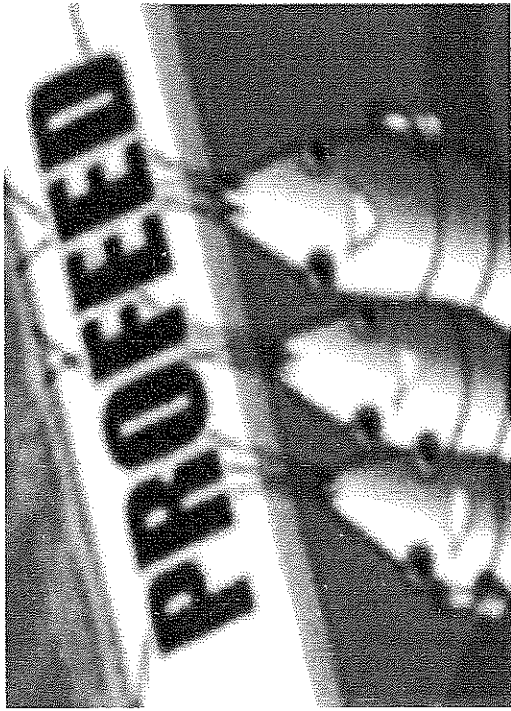
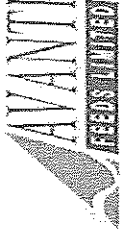
BLOOMBERG: AVNT:IN

Global Shrimp Culture



- ✓ The report, “Shrimp Market: Global Industry Analysis (2012-2016) and Opportunity Assessment (2017-2027)”, estimates that the current market value is around USD 39.1 billion (EUR 32.8 billion), and will rise to USD 67.5 billion (EUR 56.6 billion) by the end of 2027. During that time, sales revenue is projected to register a compound annual growth rate of 5.6 percent. Source : *Seafoodsource*.
- ✓ The industry expects shrimp production to grow strongly in next few years, particularly, 2018 and 2019. A survey made by GOAL showed that the production grew faster in 2017 than 2016. India and Ecuador are expected to be key drivers of global increases in shrimp output. Vannamei accounts for about 76% of global aquaculture production, roughly 5 Mn metric tons.

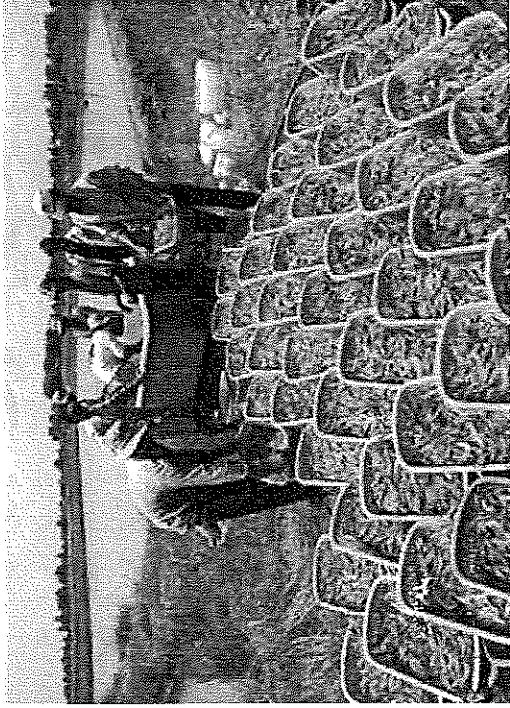
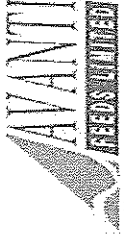
Seafood Exports from India



✓ India exported \$5.8 billion (Rs 37,870 crore) of seafood products in 2016-17. The US was the largest market; the EU was third.

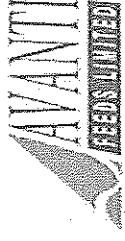
✓ The Indian seafood exporters, apart from exports to USA and European Union, may look at other markets like Japan, Korea, CIS, Eastern Europe and the Middle East. China and Vietnam continue to be strong buyers and there are strong signs of substantial increase in India's export quantities to these two markets.

Shrimp Industry in India



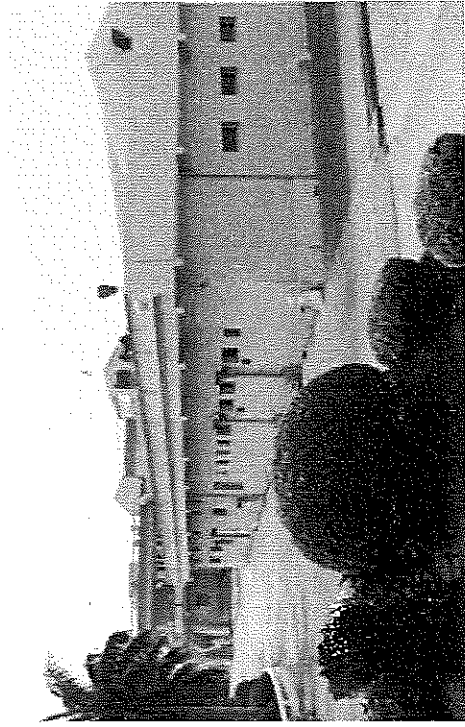
- ✓ The Indian shrimp aquaculture provides an annual foreign exchange of Rs.24,500 crore. It also offers job opportunities in and off farm sectors and improves the rural economy.
- ✓ Riding on a robust demand for its frozen shrimp and frozen fish in international markets, India exported 11,34,948 MT of seafood of which 38.28% constitutes shrimp exports. US has been major importer followed by EU, Japan, Middle East, China and other countries.
- ✓ As shrimp production registered impressive growth year on year basis, correspondingly the shrimp feed production also registered healthy growth of about 15% year on year basis.

Company Developments in Q2FY18

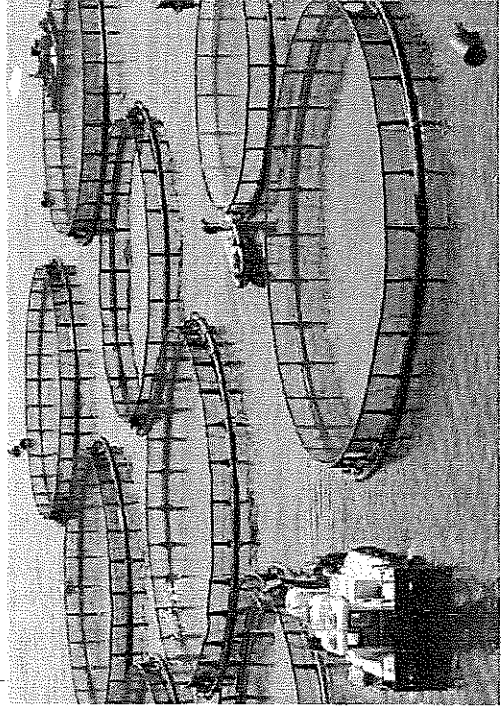
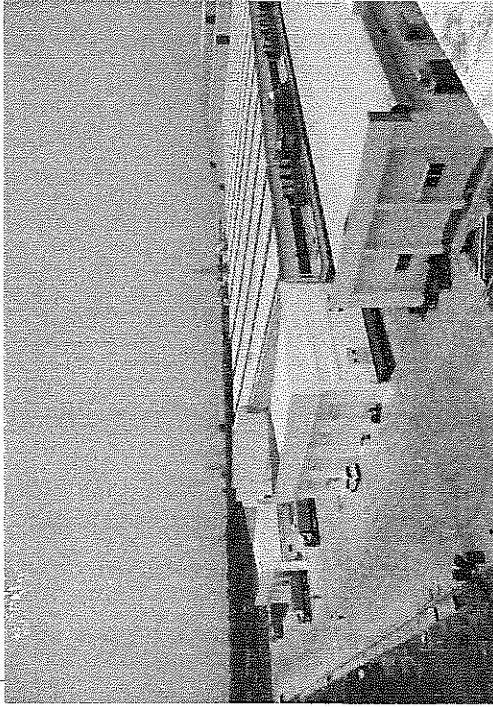
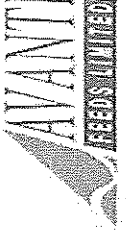


✓ **On Processing Plant:** The new processing plant with a capacity of 15,000 tonnes per annum set up by subsidiary company, Avanti Frozen Foods Private Ltd., has gone on stream from August'17.

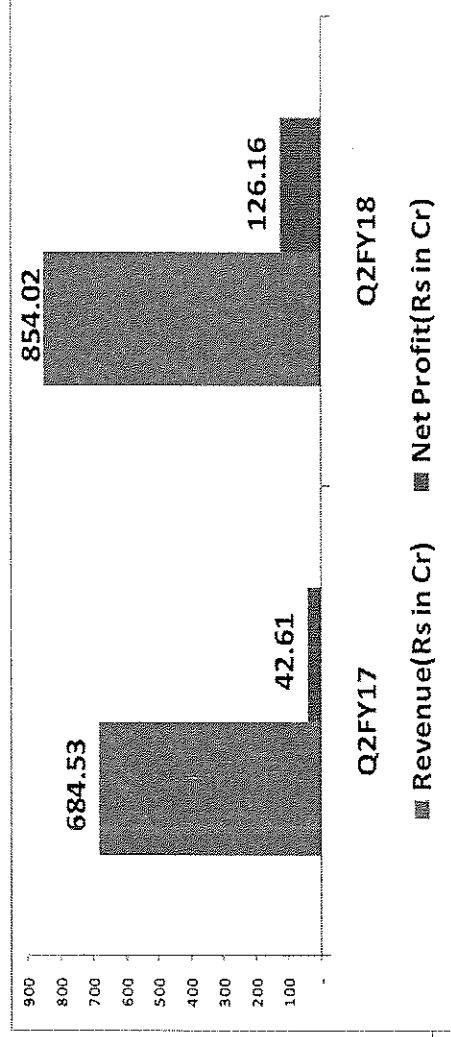
✓ **Expansion of Feed Plant:** Capacity addition of 1.75 lakh tonnes is underway in the existing feed plant located at Bandapuram, West Godavari Dist., Andhra Pradesh. This additional capacity is scheduled to commence production from Feb'18/March'18. Upon completion of this project, the total feed production capacity of the company would be 6 lakh tonnes per annum.



Company's Financial Highlights in Q2FY18



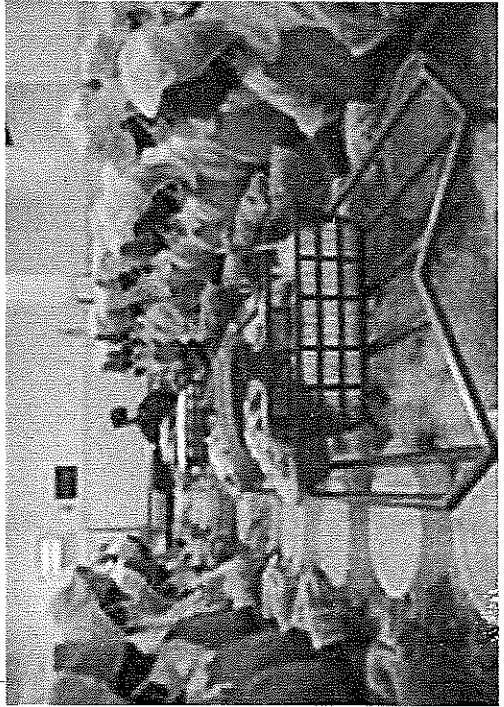
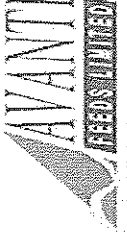
- ✓ The Consolidated Revenue was at Rs 854.02 Cr (Rs 684.53 Cr), up by 24.76% on YoY basis.
- ✓ The Shrimp Feed Revenue was at Rs 652.89 Cr (Rs 555.13 Cr), YoY up by 17.61 %.
- ✓ The Shrimp Processing Revenue was at Rs200.37 Cr (Rs 129.01 Cr), YoY up by 55.32 %.



Company's Segment-wise highlights:

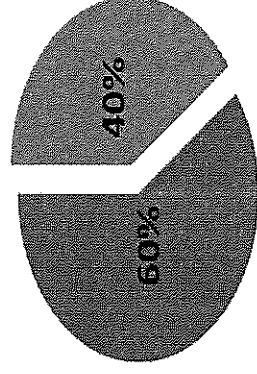
Consolidated Segment Particulars (Rs. in Crore)	Quarter Ended		YOY %	Half Year Ended		Year Ended		
	Q2FY18	Q2FY17		H1FY18	H1FY17	FY17	FY16	FY15
Segment Revenue								
Shrimp Feed	652.89	555.13	17.61	1,534.17	1,186.37	2,229.29	1,730.09	1,507.46
Processed shrimp	200.37	129.01	55.32	316.76	221.80	385.39	286.06	266.91
Wind Power	0.76	0.40	90.00	1.27	0.74	1.07	2.14	1.88
Gross Sales/Income from Operations	854.02	684.53	24.76	1,852.19	1,408.91	2,615.74	2,018.29	1,780.66
Segment Results								
Shrimp Feed	148.57	41.27	260.00	358.72	102.06	284.89	194.42	150.58
Processed shrimp	32.67	14.26	129.10	43.21	27.10	31.48	23.53	21.08
Wind Power	0.47	0.11	327.27	0.69	0.17	(0.06)	1.13	0.91
Total	181.71	55.64	226.58	402.61	129.34	316.31	219.07	172.57
Less : Interest	1.22	0.30	306.67	1.84	0.86	3.00	1.35	1.75
Add: Unallocated Income net of Unallocable Expenditure	10.79	6.99	54.36	16.97	8.84	22.64	16.55	9.21
Total Profit/(Loss) Before Tax & Exceptional Income	191.28	62.34	206.83	417.74	137.31	335.95	234.27	179.84

Company's Vision



- ✓ To continuously engage in sustainable development of shrimp culture in India and make shrimp culture a profitable activity for the farmer.
- ✓ The endeavour of the company is to utilize the capacities of feed and processing facilities built up so far, to the optimum levels and improve the profitability.
- ✓ To become USD 1 Billion by 2022.

Planned Revenue break up between Shrimp Exports and Shrimp Feed



■ Shrimp Exports ■ Shrimp Feed