18, National Park, Lajpat Nagar (M

New Delhi - 110024

Tel: 011-41636826 Fax: 011-41636825

E-mail: office@goelgarggroup.com

The Board of Directors, Unitech Limited

## Limited Review Report

- 1. We have reviewed the accompanying statement of unaudited Consolidated financial results for the quarter and half year ended 30<sup>th</sup> September, 2015 ("the statement") of Unitech Limited ("the company"), its subsidiaries, associates and joint ventures (collectively referred to as the "Group") except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding', which have been traced from disclosures made by the management and have not been reviewed by us. This statement is the responsibility of the company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial results based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, "review of interim financial information performed by the independent auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the statement is free of material misstatement. A review of interim financial information consists principally of applying analytical procedures for financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express an audit opinion.





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3. (a) Advances amounting to ₹ 61,304.83 Lacs (previous year ended on 31st March 2015 ₹ 85,364.32 Lacs) is outstanding in respect of advances for purchase of land, projects pending commencement, joint ventures and collaborators which, as represented by the management, have been given in the normal course of business to land owning companies, collaborators, projects and for purchase of land. However, considering that some of these advances are outstanding / unadjusted for long periods of time, we are unable to ascertain whether all these advances are fully adjustable / recoverable. Accordingly, we are unable to ascertain the impact, if any, on the statement that may arise in case any of these remaining advances are subsequently determined to be doubtful of recovery. Our opinion on financial statements for the year ended 31<sup>st</sup> March, 2015, was also qualified in respect of this matter.

(b) An amount of ₹153,891.32 lacs is outstanding as at 30<sup>th</sup> September 2015 in the Statement of Assets and Liabilities which is comprised of trade receivables pertaining to sale of land, properties, finished goods, commercial plots/ properties of various kinds. Some of these balances are outstanding for a significantly long period of time. The management has explained that such long overdue outstanding's have arisen in the normal course of business from transactions with customers / various parties based on contractual terms. Management had obtained balance confirmation in respect of significant portion of the outstanding amounts as at 31<sup>st</sup> March 2015. The management, based on internal assessments and evaluations, possible recoveries from securities (registered or unregistered) have represented that the entire outstanding trade receivables balance outstanding are still recoverable/adjustable and that no accrual for diminution in value of trade receivables is necessary as at 30<sup>th</sup> September, 2015. They are confident of appropriately adjusting / recovering significant portions of the remaining outstanding balance of such amounts





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in the foreseeable future. However, we are unable to ascertain whether all of the long overdue outstanding trade receivables, are fully recoverable / adjustable since the outstanding balances as at balance sheet date are outstanding / remained unadjusted for a long period of time. Based on our assessment and audit procedures performed as well as cumulative audit knowledge in respect of the Company and past experience, in our opinion, trade receivables amounting to ₹14231.92 lacs are either bad or doubtful and consequently, management ought to provide/accrue for the diminution for these balances. Had the management provided / accrued for the diminution in value of the said trade receivables, the carrying value of the trade receivables as well as the net worth of the Company would have been lower by ₹14231.92 lacs. Further, the loss for the quarter ended 30<sup>th</sup> September 2015 would have been higher by ₹14231.92 lacs and the reserves and surplus would have been lower by ₹14231.92 lacs.

(c) An amount of ₹19,629.35 lacs is included as at 30<sup>th</sup> September 2015 in the Statement of Assets and Liabilities under Other Current Assets which is the cost incurred under project in progress (carrying value) pertaining to certain cancelled projects. The management has explained that they are evaluating all the possible recourses available to them to recover all costs incurred under project in progress for the said projects in the normal course of business. The management, based on internal assessments and evaluations, have represented that the entire cost incurred under project in progress of said projects are still recoverable / adjustable and that no write-off or accrual for diminution in value of project in progress is necessary as at 30<sup>th</sup> September, 2015. However, we are unable to ascertain whether all of the cost incurred under project in progress pertaining to these cancelled projects, are fully recoverable / adjustable and there is significant uncertainty in this respect. Based on





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our assessment and audit procedures performed as well as cumulative audit knowledge in respect of the Company and past experience, in our opinion, cost incurred under project in progress pertaining to these cancelled projects amounting to ₹19,629.35 lacs are doubtful of recovery and consequently, management ought to provide/accrue for the write-off or diminution for these balances, as expected loss on these projects. Had the management provided / accrued for the diminution in value of the said project in progress, the carrying value of the project in progress as well as the net worth of the Company would have been lower by ₹19,629.35 lacs. Further, the loss for the quarter ended 30<sup>th</sup> September 2015 would have been higher by ₹19,629.35 lacs and the reserves and surplus would have been lower by ₹19,629.35 lacs.

- 4. Based on our review conducted as above, subject to our observation in the preceding paragraphs, nothing further has come to our notice that causes us to believe that the accompanying statement, prepared in accordance with the Accounting Standards specified under section 133 of the companies Act, 2013, read with Rule 7, of the Companies (Accountants) Rules, 2014 and other accounting principal generally accepted in India, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. Without qualifying our opinion, we draw attention to the following:
  - a) No adjustment has been considered necessary for recoverability of investments in share capital / projects aggregating to ₹2,768.39 Lacs (Previous year ended on 31st March 2015 ₹2,772.57 Lacs) as the matters are still sub-judice and the





GOEL GARO & CO. Charlereo Accountants

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impact, if any, is unascertainable at this stage. Our review report is not qualified in respect of this matter;

b) In respect of unaudited consolidated financial results for the quarter ended 30<sup>th</sup> September, 2015, we did not review the financial results of some of the consolidated entities, included in the statement, whose financial results reflect total revenues of ₹18,166.93 Lacs and net loss of ₹2,973.46 Lacs for the quarter ended 30<sup>th</sup> September, 2015 and financial statement reflect total assets of ₹1,627,596.72 Lacs of those financials for the quarter and half year ended as at 30<sup>th</sup> September 2015. These financial results have been reviewed by other auditors whose reports have been furnished to us and our report in respect thereof is based solely on the report of such other auditors.

c) The statement includes the un-reviewed financial results of some subsidiaries and joint ventures which reflect total revenues of ₹606.73 Lacs and net loss of ₹113.44 Lacs for the quarter ended 30<sup>th</sup> September, 2015 and financial statement reflect total assets of ₹376,842.02 Lacs of those financials for the quarter and half year ended as at 30<sup>th</sup> September 2015. The financial results of such entities have been certified by management.

For Goel Garg & Co. Chartered Accountants

FRN: 000397N

(Ashok Kumar Agarwal)

Partner

Membership Number: 084600 Gurgaon, 07<sup>th</sup> November, 2015 Certified True Copy

THE UNITESH LIMITED

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UNITECH LIMITED
CIN: L74899DL1971PLC009720
Regd. Office: 6, Community Centre, Saket, New Delhi 110017
Statement of Consolidated Results
for the Quarter & Half Year Ended September 30, 2015

			Quarter Ended		Half Yea	(₹ir	Lacs except EP
SI, No.	Particulars	30,09,2015	30.06.2015	30.09.2014	30.09.2015	30.09.2014	Year Ended
	, antiquiti	(Unaudited)	(Unaudited)	. (Unaudited)		1	31.03.2015
		(Olladdited)	(Onaddited)	· (Citadolled)	(Unaudited)	(Unaudited)	(Audited)
1.	Income from Operations						
	(a) Net sales / Income from Operations (Net of Excise Duty)	68,389.89	44 755 47	20.040.00	440 410 00		
	( ) Living Day)	00,303.03	41,755.47	38,619.90	110,145.36	191,113.96	343,118.0
-	Total income from Operations (Net)	68,389.89	41,755.47	38,619.90	110,145,36	191,113.96	2/4 //2
		00,000.00	41,700.47	20,013.30	110,145.30	191,113.90	343,118.0
2.	Expenses						1
	(a) Cost of Material Consumed	5,227.22	4,997.89	3,836.50	10,225.11	10,294,42	19,588.7
	(b) Real estate, Construction and Other Expenses	50,179.80	55,129.03	23,225.82		55,022.88	170,710.0
i	(c) Changes in Inventories of finished properties, land, land				,	00,022,00	170,710.0
	development right and work in progress	700.04	674.05	713.87	1,374.09	1,130.29	7,971.3
	(d) Employee Benefits Expense	3,828,70	4,025.82	4,539.54	7,854.52	9,144.38	18,110.4
	(e) Depreciation and Amortisation Expense	837.33	930.43	1,196.33	1,767.76	2,274.83	4,576.6
	(f) Other expenses	7,247.11	4,521.04	7,373.25	11,768.15	11,961.39	49,365.99
	Total Expenses	68,020.20	70,278.26	40,885,31	138,298.46	89,828.19	270,323.14
						33,3220	210,020.11
3.	Profit/(Loss) from Operations before Other Income, Finance	<u> </u>					
	costs, Exceptional Items and Prior Period Adjustments(1-2)	369.69	(28,522.79)	(2,265.41)	(28,153.10)	101,285.77	72,794.92
4.	Other Income	3,097.51	879.65	1,960.59	3,977.16	2,853.91	28,838.22
						_,_,,,,,,	1.0,000,02
5.	Profit/(Loss) from Ordinary activities before Finance Costs,						
6.	Exceptional Items and Prior Period Adjustments (3+4)	3,467.20	(27,643.14)	(304,82)	(24,175.94)	104,139.68	101,633,14
	Finance Costs	9,630.13	382.72	344.50	10,012.85	690.63	7,293.09
7.	Profit/(Loss) from Ordinary activities after Finance costs but						
8.	before Exceptional Items and Prior Period Adjustments (5-6)	(6,162,93)	(28,025.86)	(649.32)	(34,188.79)	103,449.05	94,340.05
9.	Exceptional items		-	-		-	
10.	Prior Period Adjustments	(1.04)	(0.14)	(8.28)	(1.18)	(7.23)	(348.61
10.	Profit/(Loss) from Ordinary Activities before tax (7+8+9)	(6,163.97)	(28,026.00)	(657.60)	(34,189,97)	103,441.82	93,991.44
11.	Tax Expense			-			
1	(a) Current Tax	i l					
	Current Year						
	Earlier Years	446.99	1,096.06	1,335.92	1,543.05	3,136.50	6,617.24
	(b) Deferred Tax	(3,19)	3.86	1.41	0.67	1.66	31.54
i	(w) paralled 180	601.93	(39.86)	(105.87)	562.07	3,046.00	4,535.95
12.	Net Profit/(Loss) from Ordinary Activities after tax (10-11)	(7,209.70)	(29,086.06)	(4.000.00)	(00.000.00		
	( ) / ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) (	(7,200.70)	(28,000.00)	(1,889.06)	(36,295.76)	97,257.66	82,806.71
13.	Less : Extraordinary loss	_					
14.	Net Profit/(Loss) for the Period (12-13)	(7,209,70)	(29,086,08)	(1,889.06)	, , , , , , , , , , , , , , , , , , ,	99,072.66	99,072.66
15.	Share of Profit/ (Loss) of associates	. 24.42	18,02	(11.66)	(36,295.76)	(1,815.00)	(16,265,95
16	Minority interest	602.34	938.90	430.78	42.44	38,35	31,87
	Net Profit/(Loss) after share of Profit / (Loss) of associates &	502.04	550,50	430.70	1,541.24	863.13	3,400.35
17.	Minority interest for the Period (14+15+16)	(6,582.94)	(28,129.14)	(1,469,94)	(34,712.08)	(913.52)	/42 022 721
		1	,,,	1.,100,04/	(04,114,00)	(813.32)	(12,833.73)
18,	Paid-up equity share capital	52,326.02	52,326,02	52,326,02	52,326,02	52,326.02	52,326.02
	(Face Value - ₹ 2 per share)				,	02,020.02	32,320.02
19.	Reserves excluding Revaluation Reserves as per Balance	1 1					1,041,833.15
	sheet of previous accounting year						1,041,033.15
						ļ	
201							
20.1	Earning Per share (Before Extraordinary Items)		ļ			i	
	(of ₹ 2 each ) *(Not Annualised)	] [	!			į	
	Basic and Diluted (₹)	(0.25)*	(1.08)*	(0.06)*	(1.33)*	3.75	3.30
20.li	Earning Per share (After Extraordinary Items)		.		, ,		5.50
	(of ₹ 2 each ) *(Not Annualised)						
- 1	Basic and Diluted (₹)	(0.25)*	(1.08)*	(0.06)*	(1.33)*	(0.04)*	(0.49)
- 1		1 '1		,/	()	(0.07)	[0.49]





## Select Information for the Quarter & Half Year Ended September 30,2015

SI. No.	Particulars		Quarter Ended		Half Year	Ended	Year Ended	
		30.09.2015	30.06.2015	30.09.2014	30.09.2015	30.09.2014	31.03.2015	
Α	PARTICULARS OF SHAREHOLDING							
1	Public Shareholding							
	- Number of shares	1797846392	1763141917	1370468179	1797846392	1370468179	440404	
	- Percentage of shareholding	68,72	67,39	52.38	68.72	52.38	142481767 54.4	
2	Promoters and Promoter Group Shareholding							
	a) Pledged / Encumbered			1	1	1		
	- Number of shares	704027821	737710196	1125331541	704027821	1125331541	407047	
	Percentage of shares (as a % of the total shareholding of	86.02	86.47	90.33	86.02	90.331	107617443	
	promoter and promoter group)			30.35	00.02	90.33	90.3	
	<ul> <li>Percentage of shares (as a % of the total share capital of the company)</li> </ul>	26.91	28.20	43.01	26.91	43.01	41.1	
	b) Non - encumbered					5		
	- Number of shares	114426834	115448934	120501327	44440000	40050.00-		
	<ul> <li>Percentage of shares (as a % of the total shareholding of</li> </ul>	13.98	13.53	9.67	114426834 13.98	120501327	11630893	
i	promoter and promoter group)	1 10,00	10.00	9.07	13.86	9.67	9.68	
	<ul> <li>Percentage of shares (as a % of the total share capital of the company)</li> </ul>	4.37	4.41	4.61	4.37	4.61	4.41	
в	Investor Complaints	Quarter Ended 30.09.2015						
٠ ا	- Pending at the beginning of the Quarter							
- 1	- Received during the Quarter	NL						
- 1	- Disposed of during the Quarter		. 19					
	Remaining unresolved at the End of the Quarter		19					
	and an area are an area are are area or the Addition			N	1L			

## Consolidated Segment-wise Revenue, Results and Capital Employed for the Quarter & Half Year Ended September 30, 2015

			Quarter Ended		11-1636		(₹ in Lacs
SI, No.	Particulars	30.09.2015	30,06,2015	30.09.2014	Half Year 30.09,2015	30.09.2014	Year Ended
	·	(Unaudited)	(Unaudited)	(Unaudited)	1		31.03.2015
1.	Segment Revenue (a) Real estate and related activities			·	(Unaudited)	(Unaudited)	(Audited)
	(b) Transmission Towers	53,937.34	25,910.67	25,175.89	79,848.01	77,617.67	177,777.04
	(c) Property Management	6,719.97	8,468.37	5,477.71	15,188.34	13,629.29	28,910.78
	(d) Hospitality	4,088,91	4,343.66	5,075.17	8,432.57	8,820.02	39,156.93
	(e) Investment activities	1,249.67	853.02	1,219.47	2,102,69	2,356.44	5,436.00
	(f) Others		-	12.80		85,583.02	85,588.18
	Total	2,674.63	2,439.79	3,112.10	5,114.42	5,991,16	11,017.85
		68,670.52	42,015.51	40,073.14	110,686.03	193,997,60	347,886.78
	Less: Inter segment revenue	280.63	260.04	1,453.24	540.67	2.883.64	4,768.72
	Net sales / Income from operations	68,389.89	41,755.47	38,619.90	110,145.36	191,113.96	343,118,08
2.	Segment Results (Profit before tax and Finance costs) (a) Real estate and related activities	1,596,74	(31,000.01)	(2,573,64)	-		
	(b) Transmission Towers	342.50	502.34	(	(29,403.27)	13,593,73	(20,128,77)
	(c) Property Management	533.28		159.48	844.84	728.10	1,713.86
	(d) Hospitality	(356.64)	1,882.31	1,908.36	2,415.59	3,237.10	10,513.01
	(e) Investment activities	(863.91)	(167.87)	(262.32)	(524.51)	(491.58)	(704.04)
	(f) Others		(1.77)	9.50	(865.68)	85,564.61	84,608.03
	(g) Unallocable income/(Expense)	87.00	423.68	51.06	510.68	767.54	1,628.78
	Total	2,128.23	718.18	402.74	2,846.41	740.18	24,002.27
	Less: (i) Finance Cost	3,467.20	(27,643.14)	(304.82)	(24,175.94)	104,139.68	101,633,14
		9,630.13	382.72	344.50	10,012.85	690.63	7,293.09
	(ii) Prior Period Adjustment	1.04	0.14	8.28	1.18	7.23	348,61
	(iii) Extraordinary loss		-		• 1	99,072.66	99,072.66
-	Net profit before Tax	(6,163.97)	(28,026.00)	(657.60)	(34,189.97)	4,369,16	(5,081,22)
3.	Capital employed (Segment assets - Segment Liabilities) (a) Real estate and related activities						(0)001,22/
- 1	(b) Transmission Towers	994,028.63	993,033.44	1,026,316.06	994,028.63	1,026,316.06	1,027,365,47
		7,234.75	7,250.44	6,430.51	7,234.75	6,430.51	6,971,92
1	(c) Property Management (d) Hospitality	4,923.82	4,655,65	10,424.25	4,923.82	10,424.25	2,854,35
- 1	(e) Investment activities	(7,107.65)	(6,357.10)	(3,830,31)	(7,107.65)	(3.830.31)	(5,661,31)
		35,285.71	36,158.49	38,981.34	35,285.71	38,981.34	36,158,73
.	(f) Others	17,661.93	17,931.18	14:222.64	17,661.93	14,222.64	14,018.13
}	(g) Unallocable	11,842.44	12,034.25	8,447.85	11,842.44	8,447.85	12,451.88
-	Total	1,063,869.63	1,064,706.35	1,100,992.34	1,063,869.63	1,100,992.34	1,094,159.17
						,502.01	1,000,100,17



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### Notes:

- The above Financial Results (prepared on consolidated basis) have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on 7<sup>th</sup> November, 2015 and the statutory auditors have carried out the Limited Review of the said Consolidated Financial Results.
- Advances for the purchase of land, projects pending commencement, to joint ventures and collaborators amounting to ₹61,304.83 Lacs (previous year ending on 31st March, 2015 ₹85,364.32 Lacs) have been given in the normal course of business to land owning companies, collaborators, projects and for purchase of land. The management of the company based on the internal assessment and evaluations considers that these advances, which are in the normal course of business are recoverable/adjustable and that no provision is necessary at this stage. Further, significant portion has already been adjusted/ recovered during the previous years as well as during the current quarter and the management is confident of recovering/ appropriately adjusting the balance in due course.
- The limited review report of statutory auditor on the financial statements of Unitech Limited its subsidiaries, associates and joint ventures (collectively referred to as the "Group") for the quarter ended 30th September, 2015 contains following qualifications which is being summarized below:-

"An amount of ₹153,891.32 lacs is outstanding as at 30th September 2015 in the Statement of Assets and Liabilities which is comprised of trade receivables pertaining to sale of land, properties, finished goods, commercial plots/ properties of various kinds. Some of these balances are outstanding for a significantly long period of time. The management has explained that such long overdue outstanding's have arisen in the normal course of business from transactions with customers / various parties based on contractual terms. Management had obtained balance confirmation in respect of significant portion of the outstanding amounts as at 31st March 2015. The management, based on internal assessments and evaluations, possible recoveries from securities (registered or unregistered) have represented that the entire outstanding trade receivables balance outstanding are still recoverable/ adjustable and that no accrual for diminution in value of trade receivables is necessary as at 30th September, 2015. They are confident of appropriately adjusting / recovering significant portions of the remaining outstanding balance of such amounts in the foreseeable future. However, we are unable to ascertain whether all of the long overdue outstanding trade receivables, are fully recoverable / adjustable since the outstanding balances as at balance sheet date are outstanding / remained unadjusted for a long period of time. Based on our assessment and audit procedures performed as well as cumulative audit knowledge in respect of the Company and past experience, in our opinion, trade receivables amounting to ₹ 14231.92 lacs are either bad or doubtful and consequently, management ought to provide/accrue for the diminution for these balances. Had the management provided / accrued for the diminution in value of the said trade receivables, the carrying value of the trade receivables as well as the net worth of the Company would have been lower by ₹ 14231.92 lacs. Further, the loss for the quarter ended 30th September 2015 would have been higher by ₹ 14231.92 lacs and the reserves and surplus would have been lower by ₹14231.92 lacs."

Management has evaluated this matter and is of the firm view based on internal evaluation of each transaction, management does not envisage any loss on account of realization from trade receivables. Further improvement in real estate sector these trade receivables will be realized in full in due course and accordingly no provision other than those already accounted for, has been considered necessary.

"An amount of ₹19,629.35 lacs is included as at 30th September 2015 in the Statement of Assets and Liabilities under Other Current Assets which is the cost incurred under project in progress (carrying value) pertaining to certain cancelled projects. The management has explained that they are evaluating all the possible recourses available to them to recover all costs incurred under project in progress for the said projects in the normal course of business. The management, based on internal assessments and evaluations, have represented that the entire cost incurred under project in progress of said projects are still recoverable / adjustable and that no write-off or accrual for diminution in value of project in progress is necessary as at 30th September, 2015. However, we are unable to ascertain whether all of the cost incurred under project in



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progress pertaining to these cancelled projects, are fully recoverable / adjustable and there is significant uncertainty in this respect. Based on our assessment and audit procedures performed as well as cumulative audit knowledge in respect of the Company and past experience, in our opinion, cost incurred under project in progress pertaining to these cancelled projects amounting to ₹ 19,629.35 lacs are doubtful of recovery and consequently, management ought to provide/accrue for the write-off or diminution for these balances, as expected loss on these projects. Had the management provided / accrued for the diminution in value of the said project in progress, the carrying value of the project in progress as well as the net worth of the Company would have been lower by ₹19,629.35 lacs. Further, the loss for the quarter ended 30th September 2015 would have been higher by ₹ 19,629.35 lacs and the reserves and surplus would have been lower by ₹ 19,629.35 lacs."

Management on the basis of internal assessment and evaluation, in view of the legal recourse being initiated for the cancelled projects, all efforts being made to recover all the cost incurred along with interest thereon. Accordingly, at this stage no provision has been considered necessary.

- IV The segment results have been prepared in accordance with the accounting principles laid down under Accounting Standard 17 on 'Segment Reporting'.
- Pursuant to Clause 41 of the Listing Agreement, the Company has opted to publish only the consolidated financial results. The said consolidated financial results present the results of the business operations of the Company, its subsidiaries, joint ventures and associates. Investors can view the standalone results of the Company on its website (www.unitechgroup.com) or on the websites of BSE Limited (www.bseindia.com) and National Stock Exchange of India Limited (www.nseindia.com).
- VI The above consolidated results have been prepared in accordance with the principles and procedures as set out in the Accounting Standard 21 on 'Consolidated Financial Statements', Accounting Standard 27 on 'Financial reporting of interests in Joint Ventures' and Accounting Standard 23 on 'Accounting for Investments in Associates in Consolidated Financial Statements'.
- VII The figures of previous periods have been re-grouped/re-arranged wherever considered necessary for the purposes of comparison.

Place: Gurgaon

Dated: 7th November, 2015

For Unitech Limited

Ajay Chandra Managing Director

Certified True Copy

FOR UNITECH LIMITED

Company Secretary

## Unitech Limited CIN: L74899DL1971PLC009720

Regd. Office: 6, Community Centre, Saket, New Delhi 110017 Consolidated Statement of Assets & Liabilities

r.No.	Particulars	As at September 30, 2015	(₹ in Lacs As at March 31, 2015
		Unaudited	Audited
A	EQUITY AND LIABILITIES		
1	Shareholders' funds		
	(a) Share Capital	52,326.02	52,326.0
	(b) Reserves and Surplus	1,011,543.61	1,041,833.18
	Sub-total - Shareholders' funds	1,063,869.63	1,094,159.17
2	Minority Interest	(180.19)	521.65
3	Non-current Liabilities		
	(a) Long-Term Borrowings	222,157.75	216,555.20
	(b) Deferred Tax Liabilities (Net)	860.58	983.46
	(c) Other Long-Term Liabilities	36,667.32	54,780.26
	(d) Long-Term Provisions	2,684.78	2,652.68
	Sub-total - Non-current Liabilities	262,370.43	274,971.54
4	Current Liabilities		
	(a) Short-Term Borrowings	142,547.78	163,510.23
	(b) Trade Payables	141,000.05	141,663.37
ĺ	(c) Other Current Liabilities	1,227,902.56	1,110,271.05
	(d) Short-Term Provisions	423.15	479.22
	Sub-total - Current Liabilities	1,511,873.54	1,415,923.87
	TOTAL- EQUITY AND LIABILITIES	2,837,933.41	2,785,576.23
В	ASSETS		
1	Non-current Assets		
1	(a) Fixed Assets	183,123.58	196,291.90
	(b) Goodwill on Consolidation	267,104.69	267,384.09
- 2	(c) Non-current Investments	132,028.29	133,701.09
	(d) Deferred Tax Assets (Net)	5,775.57	6,296.14
	(e) Long-Term Loans and Advancess	17,992.39	19,051.87
	(f) Other Non-current Assets	716.97	884.30
	Sub-total - Non-current Assets	606,741.49	623,609.39
2	Current Assets		
- 1	(a) Current Investments	248.95	888.48
1	(b) Inventories	378,306.55	380,481.95
- 1	(c) Trade Receivables	153,891.33	154,318.68
	(d) Cash and Bank Balances	22,441.25	22,642.09
	(e) Short-Term Loans and Advancess	342,524.95	345,876.37
	(f) Other Current Assets	1,333,778.89	1,257,759.27
	Sub-total - Current Assets	2,231,191.92	2,161,966.84
	TOTAL- ASSETS	2,837,933.41	2,785,576.23



Note: Previous year figure(s) have been regrouped wherever considered necessary.

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## The Board of Directors, Unitech Limited

## Limited Review Report

- 1. We have reviewed the accompanying statement of unaudited standalone financial results for the quarter and half year ended 30<sup>th</sup> September, 2015 ("the statement") of Unitech Limited ("the company") except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding', which have been traced from disclosures made by the management and have not been reviewed by us. This statement is the responsibility of the company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial results based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, "review of interim financial information performed by the independent auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the statement is free of material misstatement. A review of interim financial information consists principally of applying analytical procedures for financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express an audit opinion.
- 3.(a) Advances amounting to ₹ 48,417.62 Lacs (previous year ended on 31<sup>st</sup> March 2015 ₹ 72,427.11 Lacs) is outstanding in respect of advances for purchase of land, projects pending commencement, joint ventures and collaborators which, as represented by the management, have been given in the normal course of business to land owning companies, collaborators, projects and for purchase of





unadjusted for long periods of time, we are unable to ascertain whether all these advances are fully adjustable / recoverable. Accordingly, we are unable to ascertain the impact, if any, on the statement that may arise in case any of these remaining advances are subsequently determined to be doubtful of recovery. Our opinion on financial statements for the year ended 31<sup>st</sup> March, 2015 was also qualified in respect of this matter.

(b) According to information available and explanations obtained, in respect of noncurrent investments (long term investments) in, and loans and advances given to,
some subsidiaries, it has been observed from the perusal of financial statements
of these subsidiaries that the subsidiaries have accumulated losses and their net
worth have been fully / substantially eroded. Further that, these subsidiaries have
incurred net loss during the current and previous year(s) and, current liabilities of
these subsidiaries exceeded their current assets as at the respective balance
sheet dates. These conditions, along with absence of clear indications or plans
for revival, in our opinion, indicate that there is significant uncertainty and doubt
about the recovery of the loans and advances from these subsidiaries. Further,
that there is a clear indication that there is a decline in the carrying amount of
these investments which is other than temporary.

Consequently, in terms of stated accounting policies and applicable accounting standards, diminution in the value of investment which is other than temporary amounting to ₹15,761.31 lacs (Previous year ended 31<sup>st</sup> March 2015 ₹10,025.90 lacs) and an accrual for diminution of doubtful debts and advances amounting to ₹17,789.38 lacs (Previous year ended 31<sup>st</sup> March 2015 ₹179.31 lacs) need be accounted for. Management is however of the firm view that the diminution is only temporary and that sufficient efforts are being undertaken to revive the said subsidiaries. However, in the absence of significant developments in the operations of the investee companies, and any adjustment for diminution of





nas not adequately or sufficiently accounted for the above mentioned diminution. Had management accounted for such diminutions, the loss for the quarter ended 30<sup>th</sup> September 2015 would have been higher by ₹23311.99 lacs. Consequently, non-current investment in and loans and advances given to and reserves are overstated to the extent of ₹33,550.69 lacs. Our opinion on financial statements for the year ended 31<sup>st</sup> March, 2015 was also qualified in respect of this matter.

An amount of ₹113,366.19 lacs is outstanding as at 30th September 2015 in the (C) Statement of Assets and Liabilities which is comprised of trade receivables pertaining to sale of land, properties, trading goods, finished goods, commercial plots/ properties of various kinds. Some of these balances are outstanding for significantly long periods of time. The management has explained that such long overdue outstanding's have arisen in the normal course of business from transactions with customers / various parties based on contractual terms. Management had obtained balance confirmation in respect of significant portion of the outstanding amounts as at 31st March 2015. The management, based on internal assessments and evaluations, possible recoveries from securities (registered or unregistered) have represented that the entire outstanding trade receivables balance outstanding are still recoverable/ adjustable and that no accrual for diminution in value of trade receivables is necessary as at 30th September, 2015. They are confident of appropriately adjusting / recovering significant portions of the remaining outstanding balance of such amounts in the foreseeable future. However, we are unable to ascertain whether all of the long overdue outstanding trade receivables, are fully recoverable / adjustable since the outstanding balances as at balance sheet date are outstanding / remained unadjusted for a long period of time. Based on our assessment and audit procedures performed as well as cumulative audit knowledge in respect of the Company and past experience, in our opinion, trade receivables amounting to ₹





14.201.02 lace are eliner had or doubtrul and consequently, management augmit to provide/accrue for the diminution for these balances. Had the management provided / accrued for the diminution in value of the said trade receivables, the carrying value of the trade receivables as well as the net worth of the Company would have been lower by ₹ 14,231.92 lacs. Further, the loss for the quarter ended 30th September 2015 would have been higher by ₹ 14,231.92 lacs and the reserves and surplus would have been lower by ₹ 14,231.92 lacs.

- 4. Based on our review conducted as above, subject to our observation in the preceding paragraphs, nothing further has come to our notice that causes us to believe that the accompanying statement, prepared in accordance with the applicable Accounting Standards notified pursuant to the Companies (Accounting Standards) Rules, 2006 read with Rule 7 of the Companies (Accounts) Rules, 2014 in respect of Section 133 of the Companies Act, 2013 and other recognized accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. We draw attention to the following:
- (a) No adjustment has been considered necessary for recoverability of investments in share capital / projects aggregating to ₹ 2,768.39 Lacs (Previous year ended on 31st March 2015 ₹ 2,772.57 Lacs) as the matters are still sub-judice and the impact, if any, is unascertainable at this stage. Our review report is not qualified in respect of this matter;

For Goel Garg & Co. Chartered Accountants

FRN Q00397N

(Ashok Kumar Agarwal) Partner

Membership Number 084600

Place: Gurgaon

Date: 07<sup>th</sup> November ,2015

Certified True Cop

For UNITECH LIMITED

DEEPAK JAIN ... Company Secretary

## UNITECH LIMITED

CIN: L74899DL1971PLC009720
Regd. Office: 6, Community Centre, Saket, New Delhi 110017
Statement of Standalone Results

for the Quarter & Half Year Ended September 30, 2015

			Quarter Ended			(₹ in Lacs except EP: Half Year Ended Year Ended		
SI. No.	Particulars	30.09.2015	30.06.2015	30.09.2014	30.09,2015	30.09.2014	31.03.2015	
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
1.						<u> </u>		
1.	Income from Operations							
	(a) Net sales / Income from Operations	47,620.73	20,105.28	12,754.08	67,726.01	42,956.10	96,996.4	
	Total Income from Operations (Net)	47,620.73	20,105.28	12,754.08	67,726.01	42,956,10	96,996,	
2.	Expenses							
4.	(a) Real estate, Construction and Related Expenses	40,578,26	00 077 70					
	(b) Changes in Inventories of finished properties, land, land	40,576.26	20,077.76	10,799.10	60,656,02	35,359.38	81,175.	
	development right and work in progress			40.00		700.40		
	(c) Employee Benefits Expense	2,715,19	2,880.68	40.33 3,303.23	- 	722.40	2,629.	
	(d) Depreciation and Amortisation Expense	111.79	114.28	212.35	5,595.87 226.07	6,682.56 495.41	12,398.0	
	(e) Other expenses	1,186.18	1,021.85	2,193.92	2,208.03	3,971,41	777.8 10,985.7	
	Total Expenses	44,591.42	24,094.57	16,548.93	68,685.99	47,231.16	107,966.6	
3.	Profit/(Loss) from Operations before Other income, Finance							
	costs, Exceptional Items and Prior Period Adjustments (1-2)	3,029.31	(3,989.29)	(2.704.06)	(050.00)	(4.675.00)		
4.	Other income	4,165.18	10,877.43	(3,794.85) 11,140.82	(959.98)	(4,275.06)	{10,970,	
5.	Profit/() and Section ()	4,100.10	10,077.43	11,140.02	15,042.61	20,998.93	42,444.1	
J.	Profit/(Loss) from Ordinary activities before Finance Costs,						-	
6.	Exceptional Items and Prior Period Adjustments (3+4) Finance Costs	7,194.49	6,888.14	7,345.97	14,082.63	16,723,87	31,474.0	
7.	Profit/(Loss) from Ordinary activities after Finance costs but	7,967.87	6,871.58	6,837.93	14,839.45	13,626.45	30,730.7	
	before Exceptional Items and Prior Period Adjustments (5-6)	(773.38)	10.50	500.04	(TEC OR)	2 222 12		
8	Exceptional items	(1/3.30)	16.56	508.04	(756.82)	3,097.42	743.2	
9.	Prior Period Adjustments		: I	-	-	- 1	-	
10.	Profit(Loss) from Ordinary Activities before Tax (7+8+9)	(773.38)	16,56	508.04	(756.82)	3.097.42	743.2	
11.	T C							
'''-	Tax Expense (a) Current Tax					- 1		
ı	Current Year	(00.00)				Į.		
ļ	Earlier Years	{22.00}	22.00	180.00	•	1,080,00	952.8	
	(b) Deferred Tax	832.13	(27.40)	(118.52)	904.72	1074 701		
12.	Net Profit from Ordinary Activities after tax (10-11)		`		804.73	(271.79)	1,371.8	
16.	Activities after tax (10-11)	(1,583.51)	21.96	446.56	(1,561.55)	2,289.21	(1,581.3	
13.	Less . Extraordinary items		-	-				
14.	Net Profit for the Period (12-13)	(1,583.51)	21.96	446.56				
15.					(1,561.55)	2,289.21	(1,581.3	
15.	Paid-up equity share capital (Face Value - ₹ 2 per share)	52,326.02	52,326.02	52,326.02	52,326.02	52,326.02	52,326.0	
16.	Reserves excluding Revaluation Reserves as per Balance		1	!		İ		
Ì	sheet of previous accounting year					1		
						1	932,889.6	
17.1	Farning Per chara (Polece Entre							
	Earning Per share (Before Extraordinary Items)  (of ₹ 2 each ) *( Not Annualised)			1	-	Ī		
i	Basic and Diluted (*)	/0.005	,,,,,,,					
17.ii	Earning Per share (After Extraordinary Itoms)	(0.06)*	(0.00)*	0.02*	(0.06)*	0.09*	{0.0	
	(of ₹ 2 each ) *( Not Annualised)		ŀ			į.		
	Basic and Diluted (₹)	(0.06)*	(0.00)*	0.02*	(0.06)*	0.09*	(0.0	
		(0,00)	(0.00)	V.U2"	(0.00).	0.09	(0,0)	

SI. No.	Particulars		Quarter Ended			r Ended	Year Ended
	T at sibulation	30.09.2015	30.06.201.5	30.09.2014	30.09.2015	30.09.2014	31.03.2015
Α	PARTICULARS OF SHAREHOLDING						
1	Public Sharehoiding						
	- Number of shares	1797846392	1763141917	1370468179	1797846392	1370468179	142481767
	- Percentage of shareholding	68.72	67.39	52.38	68.72	52.38	54.4
2	Promoters and Promoter Group Shareholding	i					
	a) Pledged / Encumbered						
	- Number of shares	704027821	737710196	1125331541	704027821	1125331541	107617443
	<ul> <li>Percentage of shares (as a % of the total shareholding of</li> </ul>	86.02	86.47	90.33	86.02	90,33	90.3
	promoter and promoter group)	i		1			
	<ul> <li>Percentage of shares (as a % of the total share capital of the company)</li> </ul>	26.91	28.20	43.01	· 26.91	43.01	41.1
	b) Non - encumbered			1			
	- Number of shares	114426834	115448934	120501327	114426834	120501327	11530893
	<ul> <li>Percentage of shares (as a % of the total shareholding of promoter and promoter group)</li> </ul>	13.98	13.53	9.67	13.98	9.67	9.6
	Percentage of shares (as a % of the total share capital of the company)	4.37	4 41	4.61	4.37	4.61	4.4
в	investor Complaints	Quarter Ended 30,09,2015					
-	- Pending at the beginning of the Quarter						
	- Received during the Quarter	NIL 10					
i	Disposed of during the Quartor	19 13					
	Remaining unresolved at the End of the Quarter						



### Notes:

- The above Financial Results (prepared on standalone basis) have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on 7<sup>th</sup> November, 2015 and the statutory auditors have carried out the Limited Review of the said Standalone Financial Results.
- The company is primarily in the business of real estate development and related activities including construction, consultancy and rentals etc. Further most of the business conducted is within the geographical boundaries of India. Accordingly, the company's business activities primarily represent a single business segment and the company's operations in India represent a single geographical segment.
- Advances for the purchase of land, projects pending commencement, to joint ventures and collaborators amounting to ₹48,417.63 Lacs (previous year ending on 31st March, 2015 ₹72,427.11 Lacs) have been given in the normal course of business to land owning companies, collaborators, projects and for purchase of land. The management of the company based on the internal assessment and evaluations considers that these advances, which are in the normal course of business are recoverable/adjustable and that no provision is necessary at this stage. Further, significant portion has already been adjusted/ recovered during the previous years as well as during the current quarter and the management is confident of recovering/ appropriately adjusting the balance in due course.
- IV The limited review report of statutory auditor on the financial statements of Unitech Limited for the quarter ended 30th September, 2015 contains following qualifications which is being summarized below:-

"According to information available and explanations obtained, in respect of noncurrent investments (long term investments) in, and loans and advances given to, some subsidiaries, it has been observed from the perusal of financial statements of these subsidiaries that the subsidiaries have accumulated losses and their net worth have been fully / substantially eroded. Further that, these subsidiaries have incurred net loss during the current and previous year(s) and, current liabilities of these subsidiaries exceeded their current assets as at the respective balance sheet dates. These conditions, along with absence of clear indications or plans for revival, in our opinion, indicate that there is significant uncertainty and doubt about the recovery of the loans and advances from these subsidiaries. Further, that there is a clear indication that there is a decline in the carrying amount of these investments which is other than temporary.

Consequently, in terms of stated accounting policies and applicable accounting standards, diminution in the value of investment which is other than temporary amounting to ₹ 15,761.31 lacs (Previous year ended 31st March 2015 ₹10,025.90 lacs) and an accrual for diminution of doubtful debts and advances amounting to ₹17,789.38 lacs (Previous year ended 31st March 2015 ₹179.31 lacs) need be accounted for. Management is however of the firm view that the diminution is only temporary and that sufficient efforts are being undertaken to revive the said subsidiaries. However, in the absence of significant developments in the operations of the investee companies, and any adjustment for diminution of carrying Value of such investments, in this regard, in our opinion, management has not adequately or sufficiently accounted for the above mentioned diminution. Had management accounted for such diminutions, the loss for the quarter ended 30th September 2015 would have been higher by ₹23311.99 lacs. Consequently, non-current investment in and loans and advances given to and reserves are overstated to the extent of ₹33,550.69 lacs. Our opinion on financial statements for the year ended 31st March, 2015 was also qualified in respect of this matter."

Management has evaluated this matter and is of the firm view that the diminution, if any, even if it exists, is only temporary and that sufficient efforts are being undertaken to revive the said subsidiaries in the foreseeable future so as to recover carrying value of the investment. Further, management believes that the loans and advances given to these companies are considered good and recoverable based on the future projects in these subsidiaries and accordingly no provision other than those already accounted for, has been considered necessary.



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"An amount of ₹113,366.19 lacs is outstanding as at 30th September 2015 in the Statement of Assets and Liabilities which is comprised of trade receivables pertaining to sale of land, properties, trading goods, finished goods, commercial plots/ properties of various kinds. Some of these balances are outstanding for significantly long periods of time. The management has explained that such long overdue outstanding's have arisen in the normal course of business from transactions with customers / various parties based on contractual terms. Management had obtained balance confirmation in respect of significant portion of the outstanding amounts as at 31st March 2015. The management, based on internal assessments and evaluations, possible recoveries from securities (registered or unregistered) have represented that the entire outstanding trade receivables balance outstanding are still recoverable/ adjustable and that no accrual for diminution in value of trade receivables is necessary as at 30th September, 2015. They are confident of appropriately adjusting / recovering significant portions of the remaining outstanding balance of such amounts in the foreseeable future. However, we are unable to ascertain whether all of the long overdue outstanding trade receivables, are fully recoverable / adjustable since the outstanding balances as at balance sheet date are outstanding / remained unadjusted for a long period of time. Based on our assessment and audit procedures performed as well as cumulative audit knowledge in respect of the Company and past experience, in our opinion, trade receivables amounting to ₹ 14,231.92 lacs are either bad or doubtful and consequently, management ought to provide/accrue for the diminution for these balances. Had the management provided / accrued for the diminution in value of the said trade receivables, the carrying value of the trade receivables as well as the net worth of the Company would have been lower by ₹ 14,231.92 lacs. Further, the loss for the quarter ended 30th September 2015 would have been higher by ₹ 14,231.92 lacs and the reserves and surplus would have been lower by ₹ 14,231.92́ lacs.

Management on the basis of internal assessment and evaluation, in view of the legal recourse being initiated for the cancelled projects, all efforts being made to recover all the cost incurred along with interest thereon. Accordingly, at this stage no provision has been considered necessary.

- V Management periodically undertakes physical verification of material lying at sites. Discrepancies which arose out of the ensuing reconciliation during the period have been adequately and appropriately adjusted/ accounted for.
- VI The figures of previous periods have been re-grouped/re-arranged wherever considered necessary for the purpose of comparison.

Place: Gurgaon

Dated: 7<sup>th</sup> November, 2015

For Unitech Limited

Ajay Chandra Managing Director

Certified True Copy

POP UNITECH

Company Secretary

## Unitech Limited CIN: L74899DL1971PLC009720

Regd. Office: 6, Community Centre, Saket, New Deihi 110017

## Standalone Statement of Assets & Liabilities

(Fin Lace)

O 11			(₹ in Lacs)
Sr.No.	Particulars	As at September 30, 2015	As at March 31, 2015
		Unaudited	Audited
Α	EQUITY AND LIABILITIES		
1	Shareholders' funds		
	(a) Share Capital	52,326.02	52,326.02
	(b) Reserves and Surplus	931,328.10	932,889.65
	Sub-total - Shareholders' funds	983,654.12	985,215.67
2	Non-current Liabilities		
-	(a) Long-Term Borrowings	123,677.49	111,124.28
	(b) Other Long-Term Liabilities	14,619.78	15,801.21
	(c) Long-Term Provisions	2,248.60	2,235.21
	Sub-total - Non-current Liabilities	140,545.87	129,160.70
	oun-total - Non-our fort Eldontes	140,040.01	123,100.70
3	Current Liabilities		
	(a) Short-Term Borrowings	137,515.39	151,250.37
	(b) Trade Payables	96,020.32	97,779.15
	(c) Other Current Liabilities	659,970.71	603,673.16
	(d) Short-Term Provisions	370.55	389.38
	Sub-total - Current Liabilities	893,876.97	853,092.06
	TOTAL- EQUITY AND LIABILITIES	2,018,076.96	1,967,468.43
	· · · · · · · · · · · · · · · · · · ·	2,010,010.00	1,501,400.40
В	ASSETS		
1	Non-current Assets		
	(a) Fixed Assets	6,138.86	6,314.83
	(b) Non-current Investments	309,169.80	307,442.62
	(c) Deferred Tax Assets (Net)	1,501.48	2,306.21
	(d) Long-Term Loans and Advancess	7,737.59	7,645.50
	Sub-total - Non-current Assets	324,547.73	323,709.16
2	Current Assets		
	(a) Current Investments	14.00	14.00
	(b) Inventories	95,252.23	95,557.54
	(c) Trade Receivables	113,366.19	114,986.51
	(d) Cash and Bank Balances	9,338.54	3,919.67
	(e) Short-Term Loans and Advancess	733,069.38	729,278.19
	(f) Other Current Assets	742,488.89	700,003.36
	Sub-total - Current Assets	1,693,529.23	1,643,759.27
			.,,,-
	TOTAL- ASSETS	2,018,076.96	1,967,468.43

Note: Previous year figure(s) have been regrouped wherever considered necessary.







# FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30<sup>th</sup> SEP'15 (CONSOLIDATED, UNAUDITED)

Total Income for the Half Year was Rs. 1141.22 Crores

Net profit (loss) after tax for the Half Year was Rs. -347.12 Crores

Total Income for the Quarter was Rs. 714.87 Crores

Net profit (loss) after tax for the Quarter was Rs. -65.83 Crores

Achieved sales bookings of 0.90 million sq ft valued at Rs. 524 Crores during H1FY16

Delivered 2.43 million sq ft of completed property during H1FY16

**Gurgaon, 7<sup>th</sup> November 2015**: Unitech, India's leading business group involved in large-scale integrated real-estate development and infrastructure projects today announced its consolidated financial results for the Quarter and Half year ended 30<sup>th</sup> September 2015. The company recorded a total income of Rs. 714.87 Crores for the Quarter ended 30<sup>th</sup> September 2015. Profit (Loss) after tax from ordinary activities for the same period stood at Rs. -65.83 Crores. For the half year ended 30<sup>th</sup> September 2015, total income was Rs. 1141.22 Crores and the Net profit (loss) after tax for the same period stood at Rs. -347.12 Crores.

The Earning per Share (EPS) for the half year ended 30<sup>th</sup> September 2015 stood at Rs. -1.33 on an equity base of Rs. 523.26 Crores. Total paid up capital is represented by 261.63 crore equity shares of Rs. 2 each.

Company's consolidated net debt as of 30<sup>th</sup> September 2015 was Rs. 6674 Crores. Net debt to equity ratio as of 30<sup>th</sup> Sep'15 was 0.63.

Announcing the results, Mr. Sanjay Chandra, Managing Director, Unitech Ltd. said, "Increasing the pace of construction at our ongoing projects and accelerating the delivery of finished product are the key priorities for the company. Steps initiated to overcome the liquidity constraint have gradually started yielding results and should progressively ease the tight cash flow situation."



He further added, "Demand for non-residential property continues to be robust. During the quarter, an approx.. 600,000 sqft retail mall named Gardens Galleria developed by the company in Noida became operational and is receiving strong response from clients. Enquiries for office space continue to flow in from both existing as well as new clients. These developments coupled with the improving macro-economic scenario make us sanguine with regard to the demand for residential property which has been sluggish for a while."

Key operational highlights for the quarter and half year ended 30<sup>th</sup> September 2015 are

- Achieved sales bookings of 0.90 million sq ft during H1
- Launched projects totaling an area of 0.96 million sq ft. during H1
- Residential sales bookings of 0.74 million sq ft valued at Rs. 384 Crores in H1
- Non-residential sales bookings of 0.16 million sq ft valued at Rs. 140 Crores in H1
- Total value of Sales bookings is Rs. 524 Crores during H1
- Delivered 2.43 million sq ft of completed area during H1
- Achieved sales bookings of 0.67 million sq ft during Q2
- Total value of Sales bookings is Rs. 345 Crores during Q2

## **About Unitech**

For more information on the company, please visit www.unitechgroup.com

## Forward Looking Statement

This document contains statements about future events and expectations that are forward-looking statements. These statements typically contain words such as "expects" and 'anticipates" and words of similar import. Any statement in this document that is not a statement of historical fact is a forward looking statement that involves known or unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. None of the future projections, expectations, estimates or prospects in this document should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the document. The Company assumes no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements.

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