

Date: February 8, 2016

Mr. Hari K.
Listing Department
The National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor, Plot C/1, G Block
Bandra – Kurla Complex, Bandra (E)
Mumbai 400 001
Fax No.: 26598237/38

The Manager
Listing Department
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Tower
Dalal Street
Mumbai – 400 051
Fax No.: 22723719/

Dear Sirs,

Sub: **Mailers to the Analysts**

We are enclosing a copy of the mailers to the analysts as regards the financial results of the Company for the quarter and nine months ended December 31, 2015 together with the note of our Managing Director. The same will also be put on the website of the Company, viz., www.geometricglobal.com

Further, a conference call with analysts is scheduled to be held on Monday, February 08, 2016 at 4:30 p.m. IST. A transcript of the telecom held with analysts will be made available on the Company website, www.geometricglobal.com, latest by February 15, 2016.

Kindly note & acknowledge receipt.

Kindly acknowledge receipt.

Thanking you,

Yours Faithfully,
For Geometric Ltd.



Sunipa Ghosh
Company Secretary & Compliance Officer.

Encl.: a/a.

Geometric Limited

CIN: L72200MH1994PLC077342

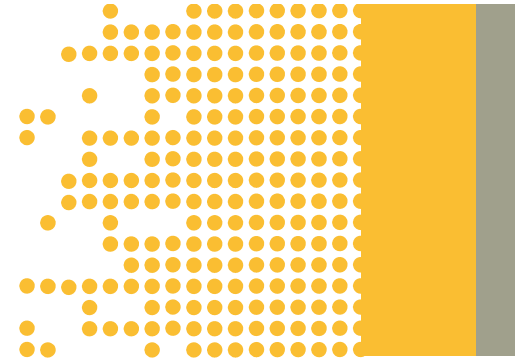
Unit No. 703-A, 7th floor, B Wing, Reliable Tech Park, Airoli, Navi Mumbai 400 708 India
T +91.22.67056500 F +91.22.67056891 www.geometricglobal.com

Reg. Office: Plant 11, 3rd floor, Pirojshanagar, Vikhroli (West), Mumbai 400 079 India



Geometric

People Building Partnerships



Analyst Presentation – Q3 FY 16

February 8, 2016

Index

Points	Slide No.
Business Overview	3-4
Financial Performance Summary for Q3'16	5-7
Geometric Consolidated Financial Performance for Q3'16	8-17
Revenue & Client Data Geometric Consolidated for Q3'16	18-24
Business Highlights for Q3'16	25
Key Financial Data	26
Operations and HR Data	27-30
Geometric Excl. 3DPLM Financial Performance for Q3'16	31-35
Revenue & Client Data Geometric Excl. 3DPLM for Q3 16	36-39
Business Analysis Geometric Excl. 3DPLM for Q3'16	40
Key Financial Data GL excl 3D	41
General Information	42-50

Our Approach & What Customers Expect

- Our strategy continues to be to focus on a few customers, and drive growth through mining
- Customers expect us to be real 'partners' in the changing landscape, therefore, a new approach is needed
- An approach that
 - Combines our capabilities across mechanical, software and electronics engineering
 - Leverages our IP and ability to build software
 - Moving up the value chain and holding conversation in the customer organization at a different league altogether
 - Most importantly, identify and create opportunity rather than just responding to RFPs



Typical Solutions Explored* – Creating Demand

Offering to help bring down the cost of customer's world leading product through a solution which combines our technologies, should costing services, design skills, analytics and automation solutions, leveraging our onsite-offshore capability, while working with customer's multi-functional team.

Engagement Level: Head of Program



Striving to become the sole supplier (from current multiple) by offering to improve productivity, thereby reducing cost by 30% or more in an engineering services activity by leveraging our software skills to drive automation.

Engagement Level: Head of the Unit and key members across the globe

Adding value to an existing multi-year customer relationship, by meeting with all customer divisions to showcase our ability to create solutions like localization of products, data analytics, embedded systems, addressing multi-location PLM implementation, etc., with a view to build a Global Engineering Centre in India for supporting them worldwide.

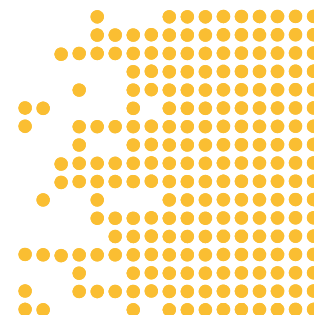
Engagement Level: Board Members and Senior Management



**In discussion phase*

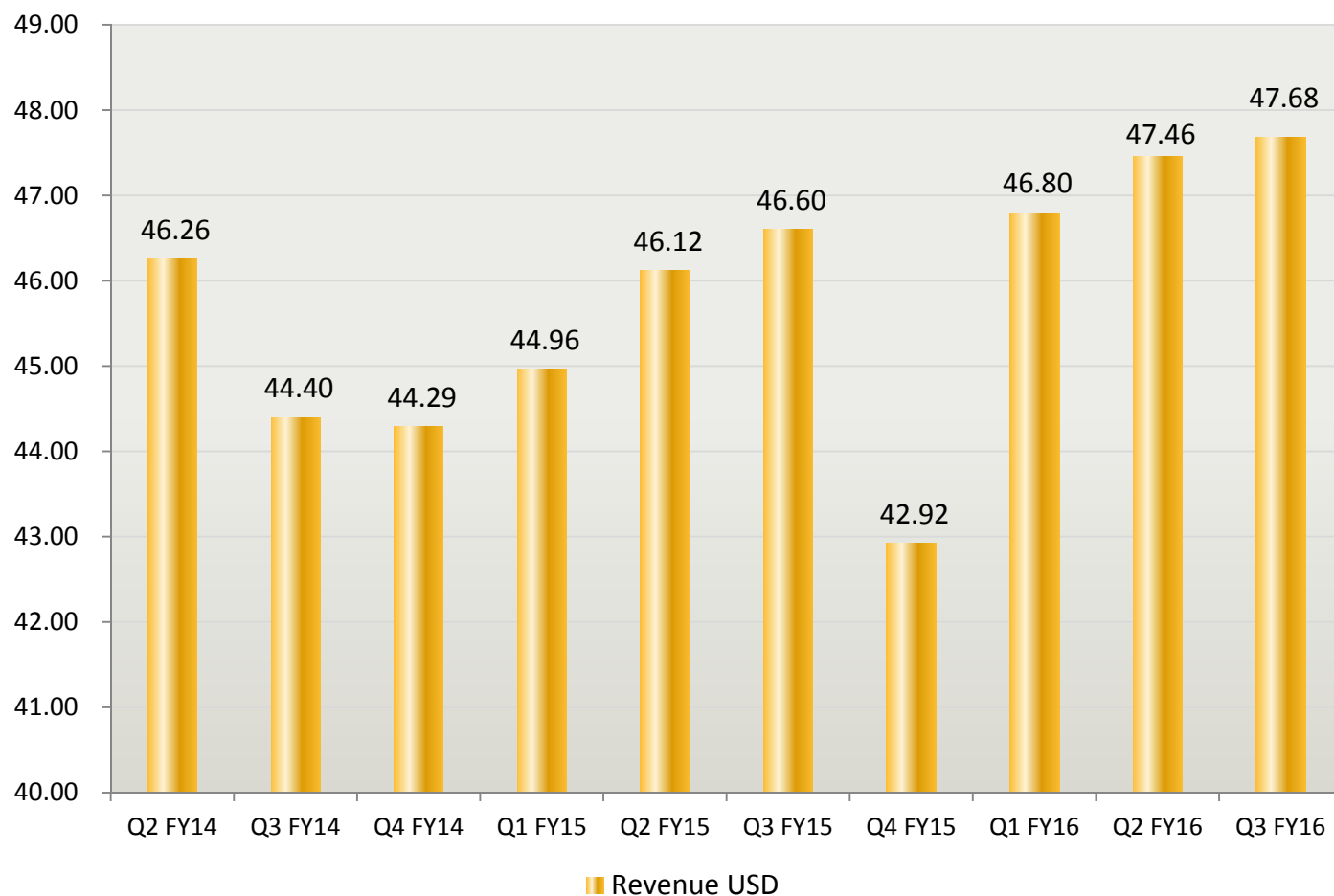


FINANCIALS



Summary Q3 FY16

Revenue USD



INR 3,148.46 Mn

Q-o-Q 2.1% ↑

Revenues INR

0.30%
10 quarter

CQGR

INR 289.43 Mn

Net Income

INR 632.09 Mn

EBITDA

INR 4.48

EPS

**figures in millions*

Summary

- Consolidated operating revenue in USD terms increased by 0.5% compared to the previous quarter. In INR terms, consolidated revenues increased by 2.1% over previous quarter. It increased by 2.3 % Y-o-Y, in terms of USD, and increased by 9.0% in INR terms
- Q3 FY 16 consolidated (excluding 3D PLM) operating revenues for the quarter increased by 2.0% in USD terms and increased by 3.6% in INR terms. It increased by 1.4% Y-o-Y, in terms of USD and increased by 8.0% in INR terms
- Q3 FY 16 consolidated (excluding 3D PLM) had a onetime credit in expenses, impacting the margins of Q3 favorably by 1.1%
- Effective tax rate for the quarter including the prior period adjustment is 34.4%
- EPS after adjusting for extraordinary items is INR 4.48 as against INR 3.57 in Q2 16 and INR 2.56 in Q315
- New contracts amounting to USD 15.16 Mn won during the quarter
- Total headcount optimized from 4773 in Q2 16 to 4755 in Q3 16



GEOMETRIC CONSOLIDATED PERFORMANCE FOR Q3 FY16



Income Statement Q-o-Q

(figures in INR millions)

Income Statement	Q3 16	Q2 16	Q3 15	Var (QoQ)	Var (YoY)
Operating Revenue (in USD millions)	47.68	47.46	46.60	0.5%	2.3%
Exchange Rate	66.03	64.98	61.99		
Operating Revenue	3,148.46	3,083.52	2,888.89	2.1%	9.0%
Cost Of Revenue (COR)	2,001.13	2,031.72	1,966.03	-1.5%	1.8%
Contribution	1,147.33	1,051.80	922.86	9.1%	24.3%
Contribution as % of Operating Revenue	36.4%	34.1%	31.9%		
Sales & Marketing (S&M) Expense	163.08	161.34	187.26	1.1%	-12.9%
General & Administrative (G&A) Expense	414.42	472.46	395.88	-12.3%	4.7%
Interest and bank charges	11.12	10.14	8.26	9.7%	34.7%
Depreciation and Lease Rental	93.68	93.55	77.01	0.1%	21.7%
Operating Profit	465.02	314.31	254.46	47.9%	82.7%
Operating Profit as % of Operating Revenue	14.8%	10.2%	8.8%		
Other Income	75.42	129.15	72.78	-41.6%	3.6%
Profit Before Tax	540.44	443.46	327.24	21.9%	65.2%
PBT as % of Operating Revenue	17.2%	14.4%	11.3%		
EBITDA	632.09	534.86	421.54	18.2%	49.9%
EBITDA as % of Operating Revenue	20.1%	17.3%	14.6%		
Tax	185.99	153.43	106.85	21.2%	74.1%
Minority Interest	65.02	59.79	56.70	8.8%	14.7%
Profit After Tax (for the period)	289.43	230.24	163.68	25.7%	76.8%
PAT as % of Operating Revenue	9.2%	7.5%	5.7%		
Prior Period Adjustments	0.00	0.00	0.00		
Adjusted Profit After Tax	289.43	230.24	163.68	25.7%	76.8%
PAT as % of Operating Revenue	9.19%	7.47%	5.67%		
EPS	4.48	3.57	2.56	25.6%	74.7%
Non-recurring items					
Add: Consultant Fees	16.00	68.00	0.00		
EPS (adjusted for non-recurring items)	4.73	4.62	2.56	2.3%	84.4%

Balance Sheet Summary

(figures in INR millions)

Sources of Funds	Q3 16	Q2 16	Q3 15
Shareholder's Funds			
Share Capital	129.68	129.34	128.41
Share Application Money	0.14	-	4.35
Reserves & Surplus	4,537.19	4,211.55	3,991.55
Non-Current Liabilities	124.54	114.60	69.52
Current Liabilities	2,571.19	2,393.87	2,257.22
Minority Interest	823.98	765.06	813.90
Total	8,186.71	7,614.42	7,264.96
Applications of Funds	Q3 16	Q2 16	Q3 15
Non-Current Assets			
Fixed Assets	1,293.98	1,321.85	1,219.27
Goodwill on Consolidation	528.10	538.66	752.90
Other Non-Current Assets	540.41	546.86	415.97
Current Assets			
Current Investments	1,675.02	1,204.54	833.30
Trade Receivables	1,925.03	1,724.56	1,856.89
Cash and Cash Equivalents	873.69	759.81	444.82
Other Current Assets	1,350.47	1,518.14	1,741.82
Total	8,186.71	7,614.42	7,264.96

Balance sheet position as on period end

Reconciliation of Consolidated Income statement with Clause 41

(figures in INR millions)

		As per Regulation 33 (Printed in the news papers)										Difference
		3,148	2,025	81	567	75	11	540	186	(65)	289	
		Revenue from operations	Employee benefits expense	Depreciation and amortisation expense	Other Expenses	Other Income	Finance costs	Profit/(Loss) from Ordinary Activities before tax	Tax Expense	Minority Interest in Net Profit of the Subsidiary Company	Net Profit/(Loss) after taxes and minority interest	
As per Investor Presentation												
As per Investors presentation	3,148	Operating Revenue	3,148									-
	2,001	Cost Of Revenue (COR)		1,835	14	152						-
	163	Sales & Marketing (S&M) Expense		135	28							-
	415	General & Administrative (G&A) Expense		141	273							-
	11	Interest and bank charges					11					-
	94	Depreciation and Lease Rental		94								-
	75	Other Income			-	75						-
	540	Profit Before Tax						540				-
	-	EBITDA										-
	186	Tax							186			-
	65	Minority Interest								65		-
	289	Profit After Tax (for the period)									289	-
Difference		-	(86)	(27)	113	-	-	-	-	-	-	-
Expnses clubbed in Manpower Cost under COR in Investor Presentation, however grouped in other expenses in Regulation 33 (Sub contracting charges, Loss on POC , Shifting expenses , Project related professional fees)			86		(86)							0
Lease rentals have been considered in Depreciation in MIS , but in Regulation 33 it is considered as Other expenses				27	(27)	-						0
Net Difference		-	-	-	-	-	-	-	-	-	-	0

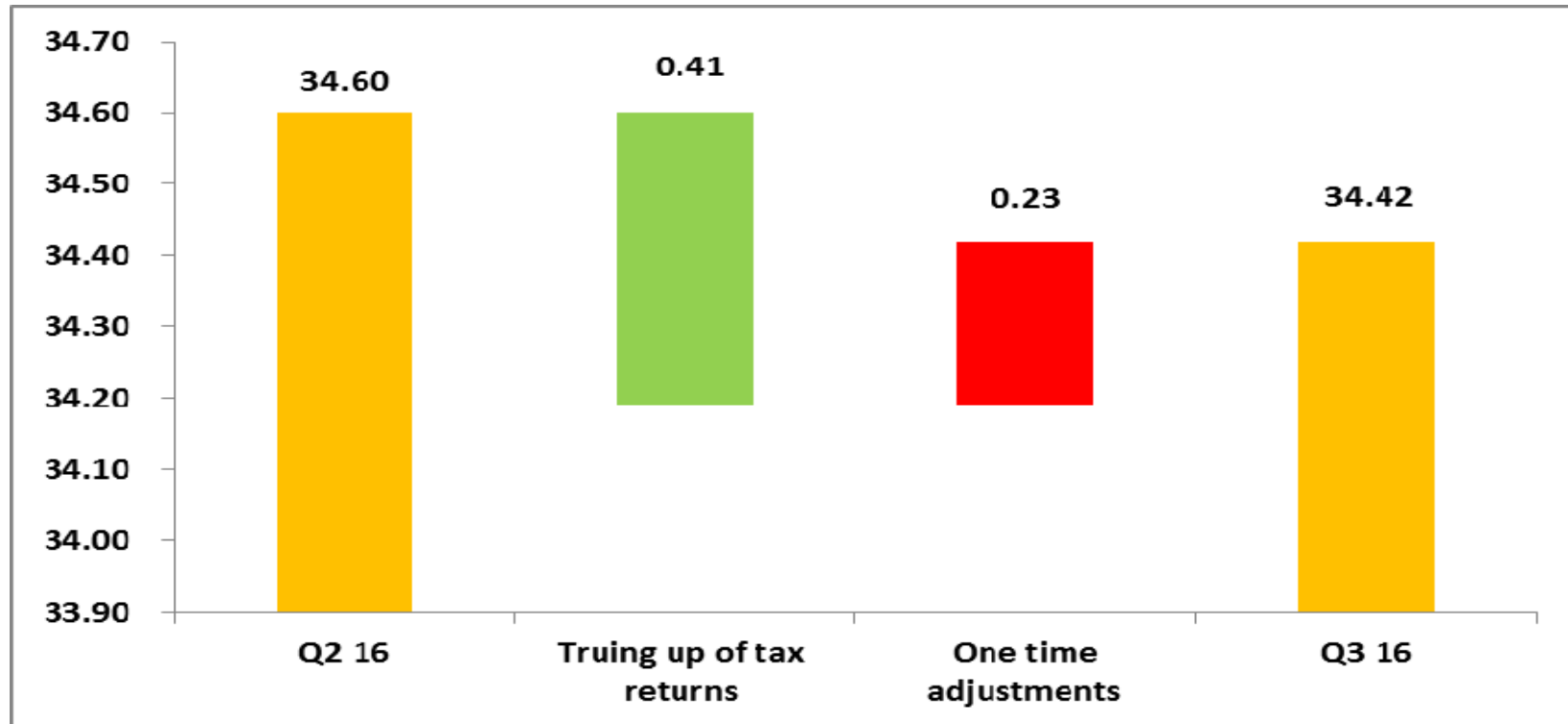
Other Income : Details consolidated

(figures in INR millions)

Other Income	Q3 16	Q2 16	Q1 16
Investment Income	15.61	17.63	14.39
Sundry balances w/back	0.06	0.40	0.74
Profit on Sale of Assets	2.88	0.39	0.31
Others	(1.26)	4.44	3.07
Total Income on Investment - (A)	17.29	22.87	18.51
Gain/(Loss) on Subsidiary Revaluation			
MTM Gain/ (Loss)	8.27	(11.56)	(10.89)
Gain/ (Loss) on Realization of Debtors	75.02	142.34	163.25
Gain/ (Loss) on under/ over hedging	(25.15)	(24.51)	(28.02)
Total Gain/(Loss) on Forex - (B)	58.13	106.28	124.34
Total Other Income (A+B)	75.42	129.15	142.85

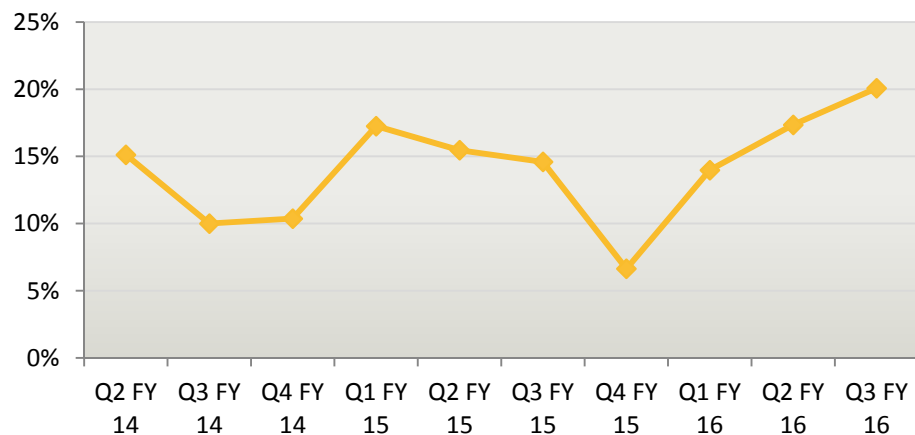
Tax Walk

All numbers are in % terms

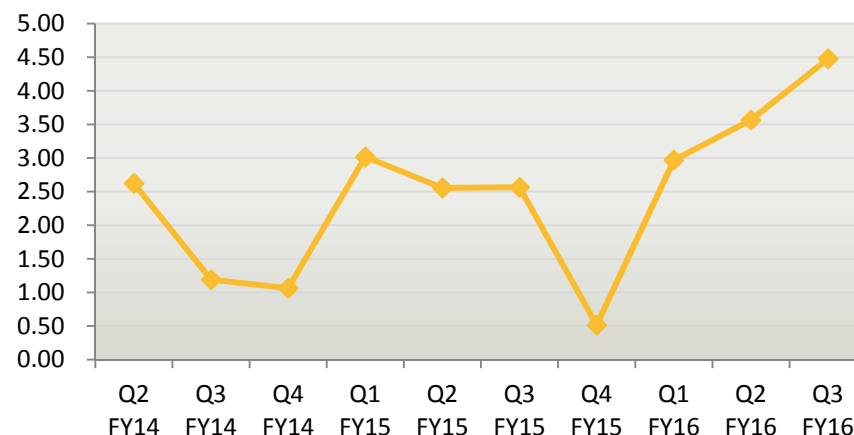


Profit Trends

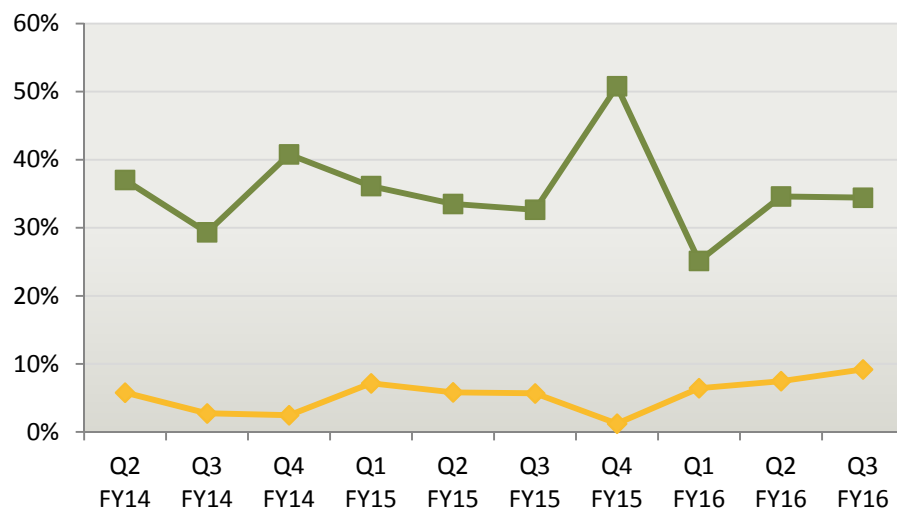
EBITDA as % of Revenue



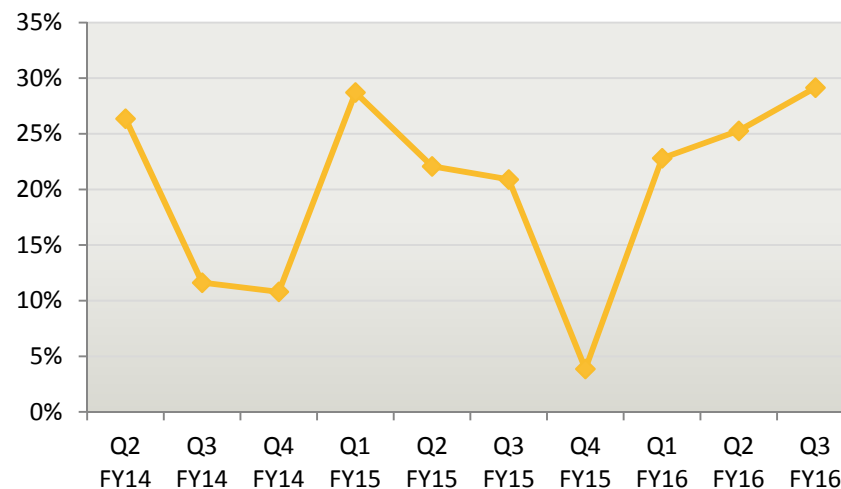
EPS (INR)



PAT as % of Revenue Tax as % of Profit



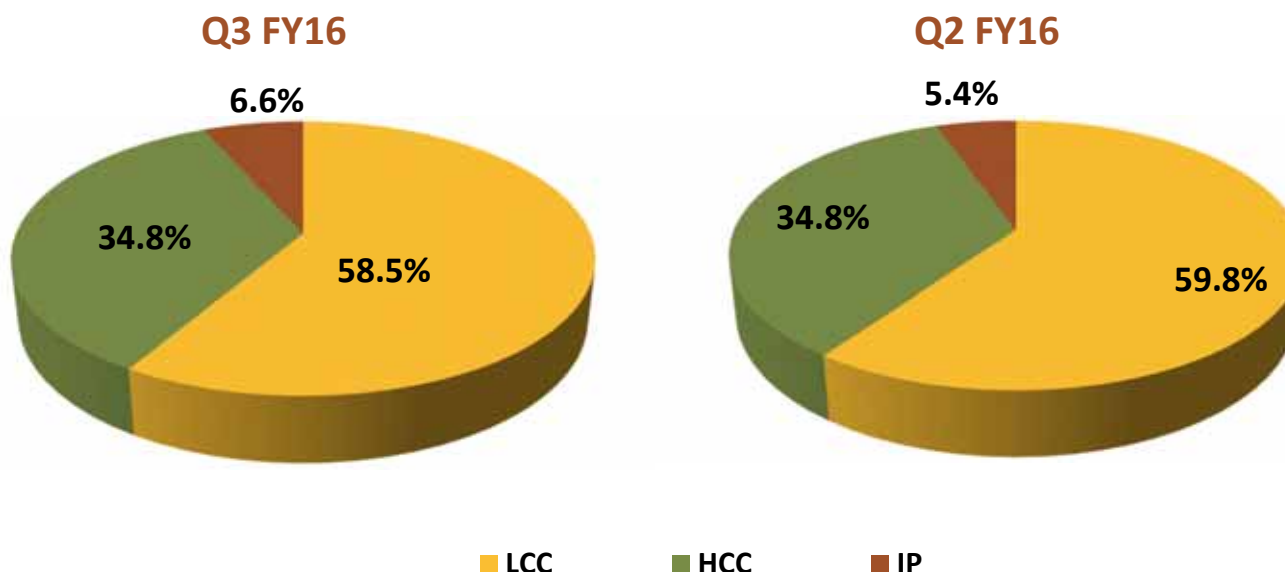
Return on Net Worth



Consolidated Revenue Analysis

(figures in INR millions)

Operating Revenues



Other Income	Q3 16	% of OPR	Q2 16	% of OPR	Q3 15	% of OPR
Investment Income	15.62	0.5%	17.63	0.5%	11.89	0.4%
Sale of Assets	2.88	0.1%	0.39	0.0%	0.44	0.0%
FX Gain/(Loss)	58.13	1.8%	106.28	3.3%	56.44	1.9%
Others	-1.22	0.0%	4.84	0.2%	4.01	0.1%
Total	75.42	2.3%	129.15	4.0%	72.78	2.5%

**HCC includes revenues in near shore centers in high cost countries.*

Consolidated Cost Analysis

(figures in INR millions)

Cost Of Revenue	Q3 16	% of OPR	Q2 16	% of OPR	Q3 15	% of OPR
Manpower	1,835.22	58.3%	1,880.77	61.0%	1,792.49	62.0%
Travel	46.19	1.5%	44.07	1.4%	72.93	2.5%
Software amortization	13.54	0.4%	13.62	0.4%	24.74	0.9%
Other Software	83.10	2.6%	71.36	2.3%	58.71	2.0%
Staff Welfare	17.98	0.6%	14.25	0.5%	12.02	0.4%
Data Communication	5.10	0.2%	7.65	0.2%	5.14	0.2%
Total	2,001.13	63.6%	2,031.72	65.9%	1,966.03	68.1%

S&M Expense	Q3 16	% of OPR	Q2 16	% of OPR	Q3 15	% of OPR
Manpower	135.41	4.3%	132.85	4.3%	138.46	4.8%
Travel	14.92	0.5%	13.66	0.4%	17.42	0.6%
Other Business Expenses	12.75	0.4%	14.83	0.5%	31.39	1.1%
Total	163.08	5.2%	161.34	5.2%	187.26	6.5%

Consolidated Cost Analysis contd....

(figures in INR millions)

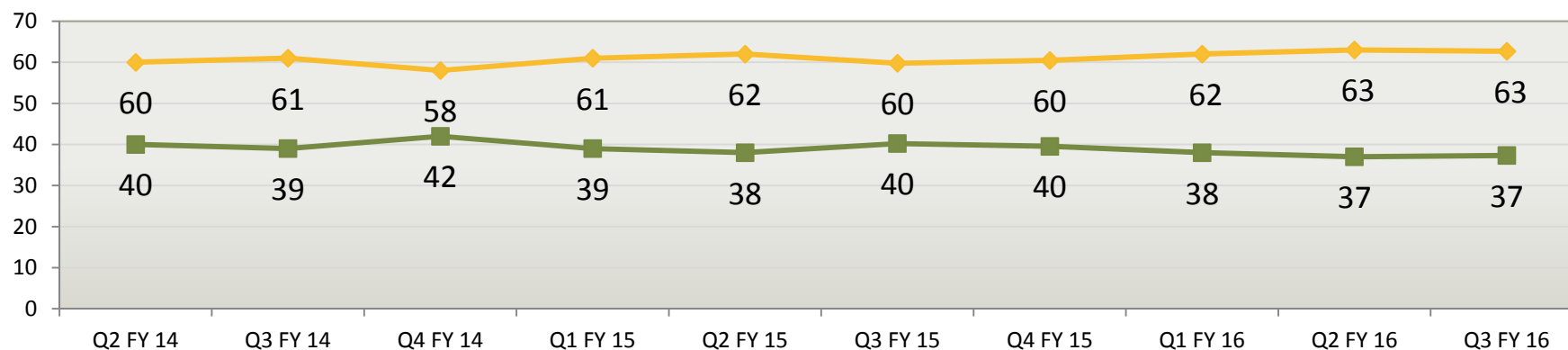
G&A Expense	Q3 16	% of OPR	Q2 16	% of OPR	Q3 15	% of OPR
Manpower	141.46	4.5%	114.76	3.7%	133.15	4.6%
Travel	5.22	0.2%	16.03	0.5%	15.40	0.5%
Facility	111.49	3.5%	106.11	3.4%	102.73	3.6%
Recruitment	4.77	0.2%	6.04	0.2%	34.41	1.2%
Training	7.34	0.2%	10.62	0.3%	9.78	0.3%
Communication & Information System	10.94	0.3%	10.62	0.3%	10.32	0.4%
Insurance	3.99	0.1%	1.25	0.0%	2.05	0.1%
Legal & Professional	67.07	2.1%	140.04	4.5%	32.57	1.1%
Bad Debts	1.54	0.0%	8.22	0.3%	16.06	0.6%
Others	60.61	1.9%	58.77	1.9%	39.41	1.4%
Total	414.42	13.2%	472.46	15.3%	395.88	13.7%

Depreciation & Lease Rentals	Q3 16	% of OPR	Q2 16	% of OPR	Q3 15	% of OPR
Facility Depreciation	21.85	0.7%	21.19	0.7%	21.36	0.7%
Non-facility Depreciation	45.13	1.4%	46.46	1.5%	39.95	1.4%
Lease Rentals	26.70	0.8%	25.90	0.8%	15.70	0.5%
Total	93.68	3.0%	93.55	3.0%	77.01	2.7%

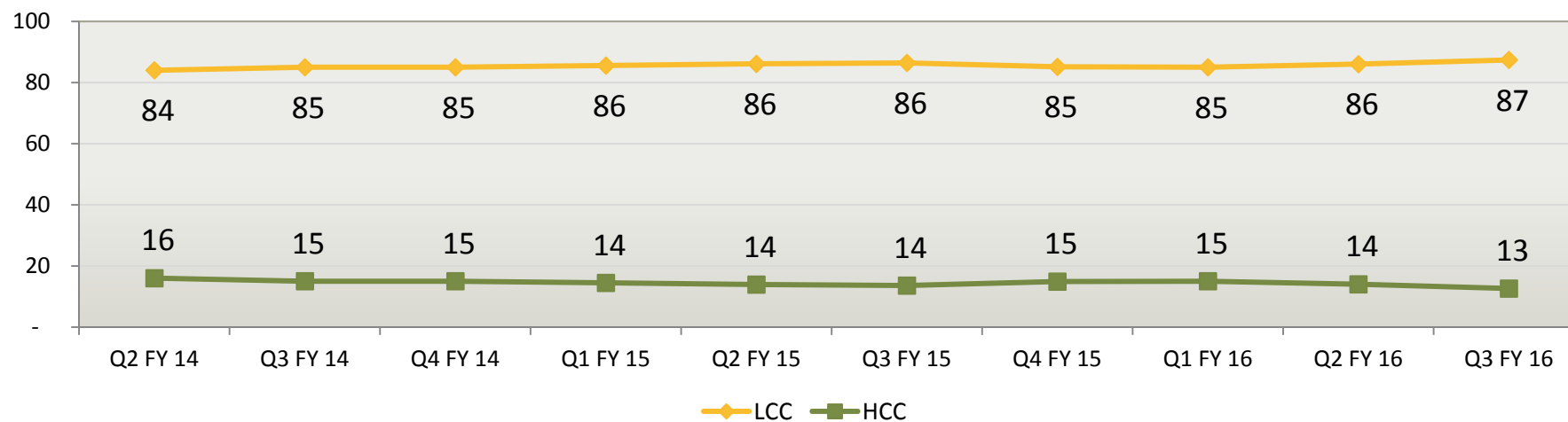
Offshore Leverage

(in % terms)

By Revenue



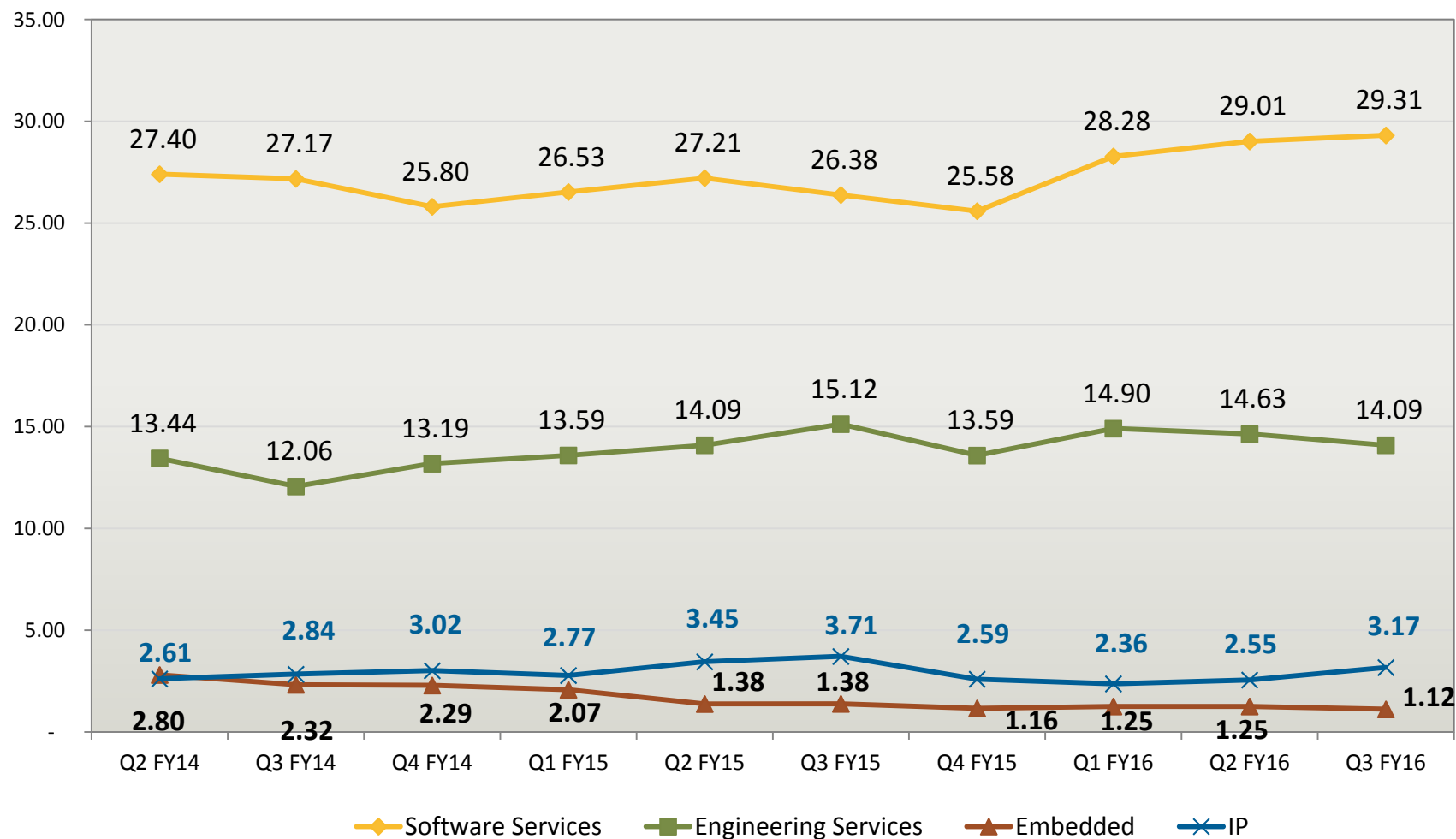
By Effort



Revenue Break up above excludes IP.

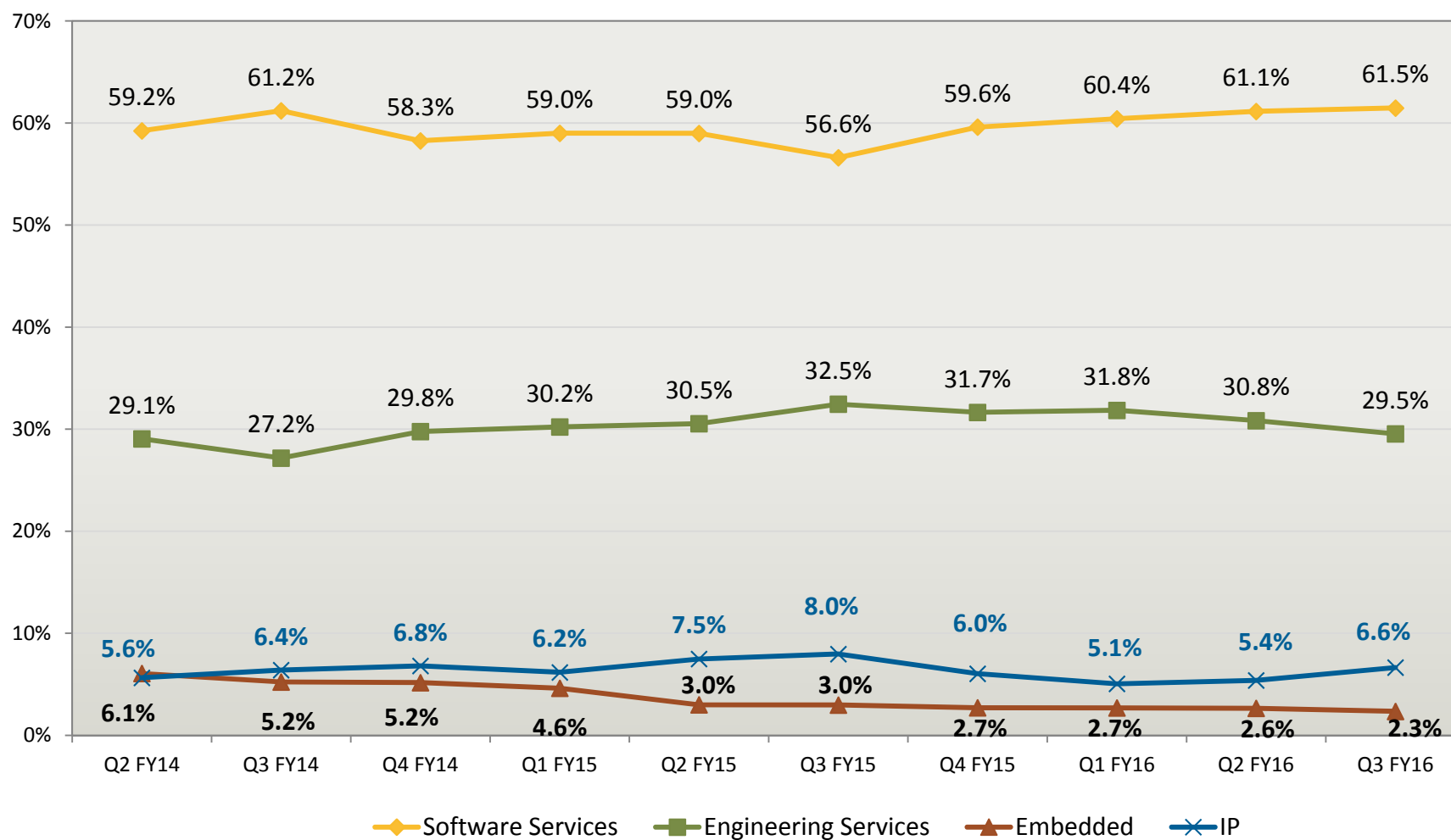
Service Lines – Revenue Distribution

(figures in USD millions)



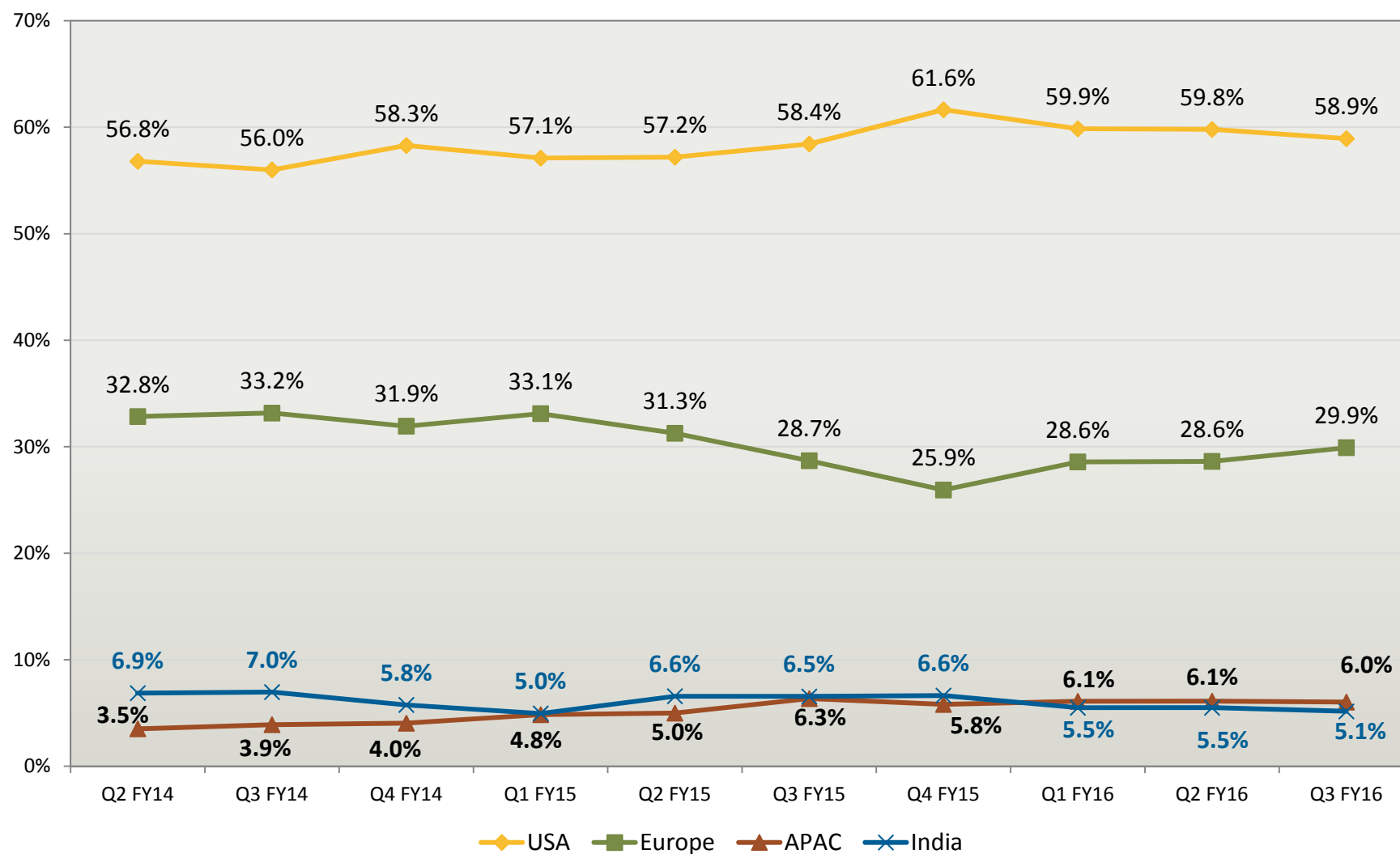
Revenues shown as products in the previous quarters, are now being referred to as IP

Service Lines - Revenue Distribution as % of total



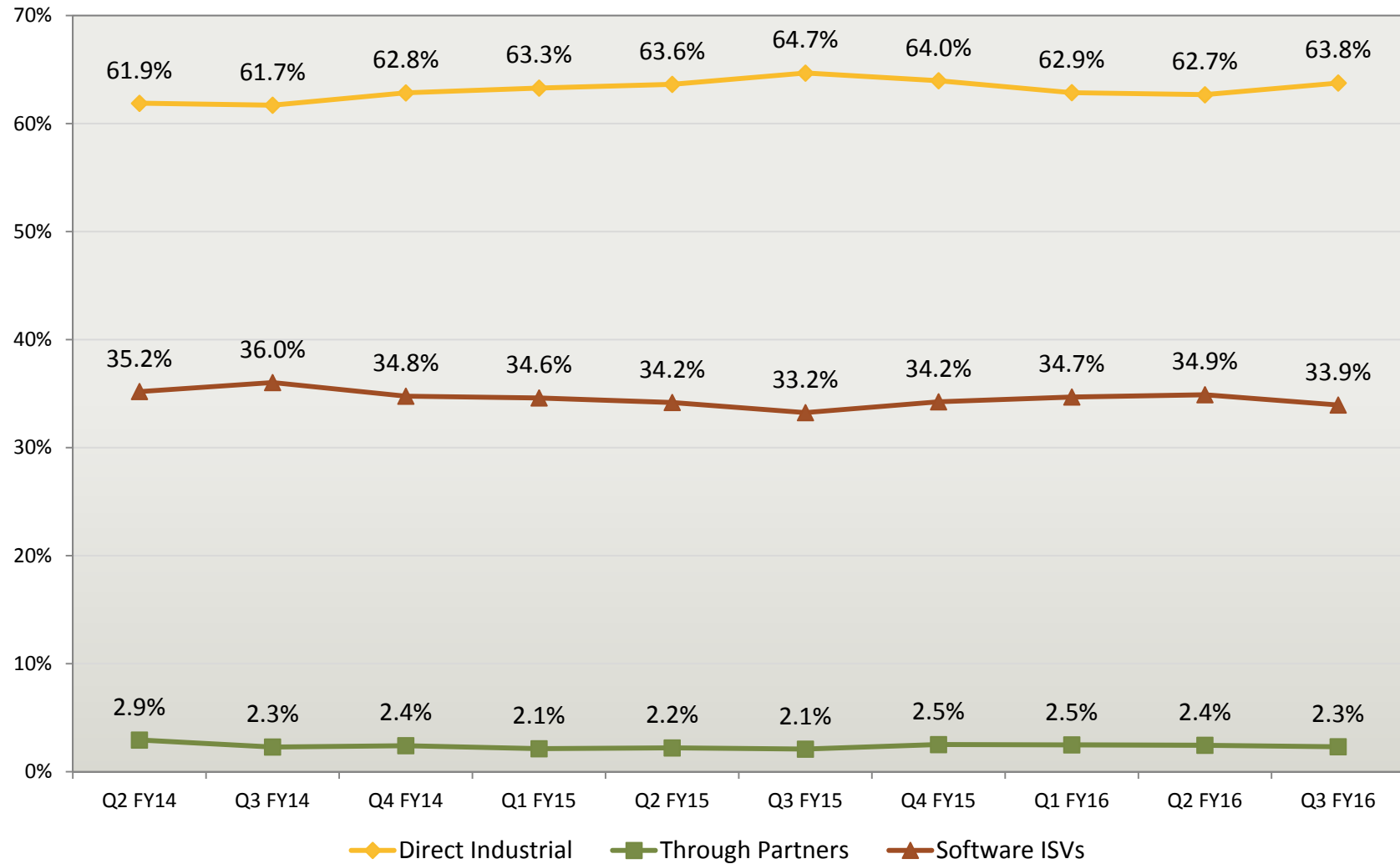
* Revenues shown as products in the previous quarters, are now being referred to as IP

Regions



* previous period figures reinstated wherever classification changes to make it comparable

Customer Segments



Customer Analysis

Revenue (%)	Q3 16	Q2 16	Q3 15
Top 1	28%	29%	27%
Top 5	56%	56%	52%
Top 10	71%	71%	66%
Number of customers with more than 5% revenue contribution	4	3	3

Clients	Q3 16	Q2 16	Q3 15
> \$ 10 million	3	3	3
\$5 - \$10 million	5	5	5
\$1 - \$5 million	19	18	22
< \$1 million	33	30	33

Clients	Q3 16	Q2 16	Q3 15
Total number of active clients	60	56	63
Number of new clients added	2	-	-

Total number of active Clients refers to number of clients against whom revenue recognition happened during the Quarter

Deal Analysis

Order Book (USD million)	Q3 16	Q2 16	Q3 15
New deals won	15.16	12.14	13.09

New Deal Analysis – Q3 16 (USD million)	US	Europe	APAC	India	Total
Engineering Services	6.22	0.26	0.08	0.30	6.86
Software Services	2.09	4.65	0.99	0.07	7.80
Embedded	0.00	0.15	0.00	0.00	0.15
Products	0.34	0.01	0.00	0.00	0.35
Total	8.65	5.08	1.06	0.37	15.16

Business Highlights

Business Highlights

- Launched CAMWorks® 2016, the latest version of our flagship CAM solution.
- Entered a partnership with Ganesh Machinery, a leading CNC machine manufacturer, to provide a cost-effective turnkey 5-axis machining solution.
- Created the office of a Chief Technology Officer, led by industry veteran Louis Pascarella to define the Company's technology direction and build new-age solutions.

Key Wins

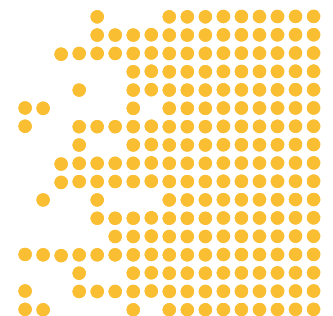
- Won a large PLM services project with a leading European Automotive OEM.
- Entered into a large consulting engagement for a leading automotive component manufacturer.
- Awarded an Engineering services project with a leading Aerospace player.
- Signed a PLM services contract with a leading Asian Automotive OEM.
- Won a services project with a leading Automotive player in North America.
- Engaged with a leading Aerospace player for a PLM services contract.
- Won a products led project with a leading Industrial systems player in Europe.

Key Financial Data

Parameter	Q3 16	Q2 16	Q3 15
CAPEX (INR million)	74.42	115.89	114.14
DSO	56	51	60
% Tax	34.4%	34.6%	32.7%
Outstanding Loans	Q3 16	Q2 16	Q3 15
Working Capital Loan (USD million)	7.27	8.16	5.11
PCFC Loan (USD million)	3.00	3.00	3.00



OPERATIONS & HR DATA Q3 FY16



Operational Parameters

GL Consolidated

Project Type (%)			
Revenue (%)	Q3 16	Q2 16	Q3 15
Time & Material	83.9%	86.6%	82.6%
Fixed Price	16.1%	13.4%	17.4%

GL Consolidated excluding 3D PLM

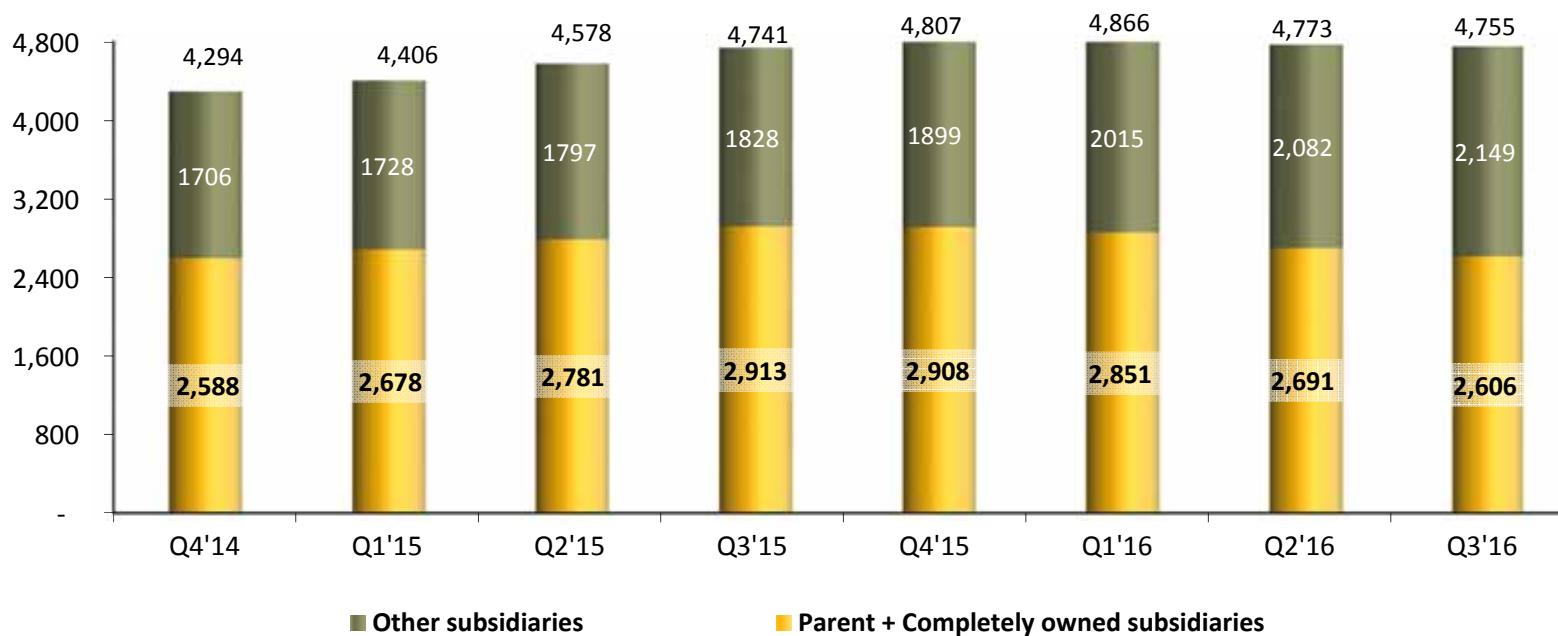
Project Type (%)			
Revenue (%)	Q3 16	Q2 16	Q3 15
Time & Material	78.1%	81.6%	76.1%
Fixed Price	21.9%	18.4%	23.9%

Utilization (%)			
	Q3 16	Q2 16	Q3 15
Hourly Utilization	74.8%	72.6%	67.5%

Formula for utilization has changed as below to be in line with Industry Practices effective Oct 2015 and had been changed retrospectively for reporting purpose

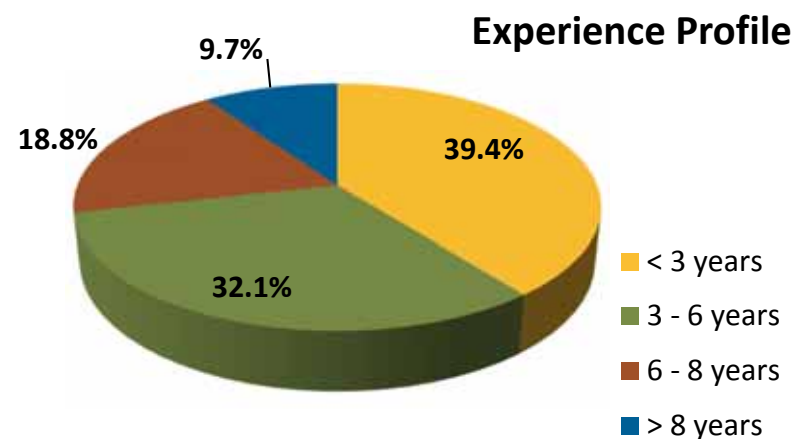
- Total billable hours to customer / (Planned Hours + Overclocked hours)
- Planned Hours = Total available hours – Unpaid leaves and Company holidays

Employee Base

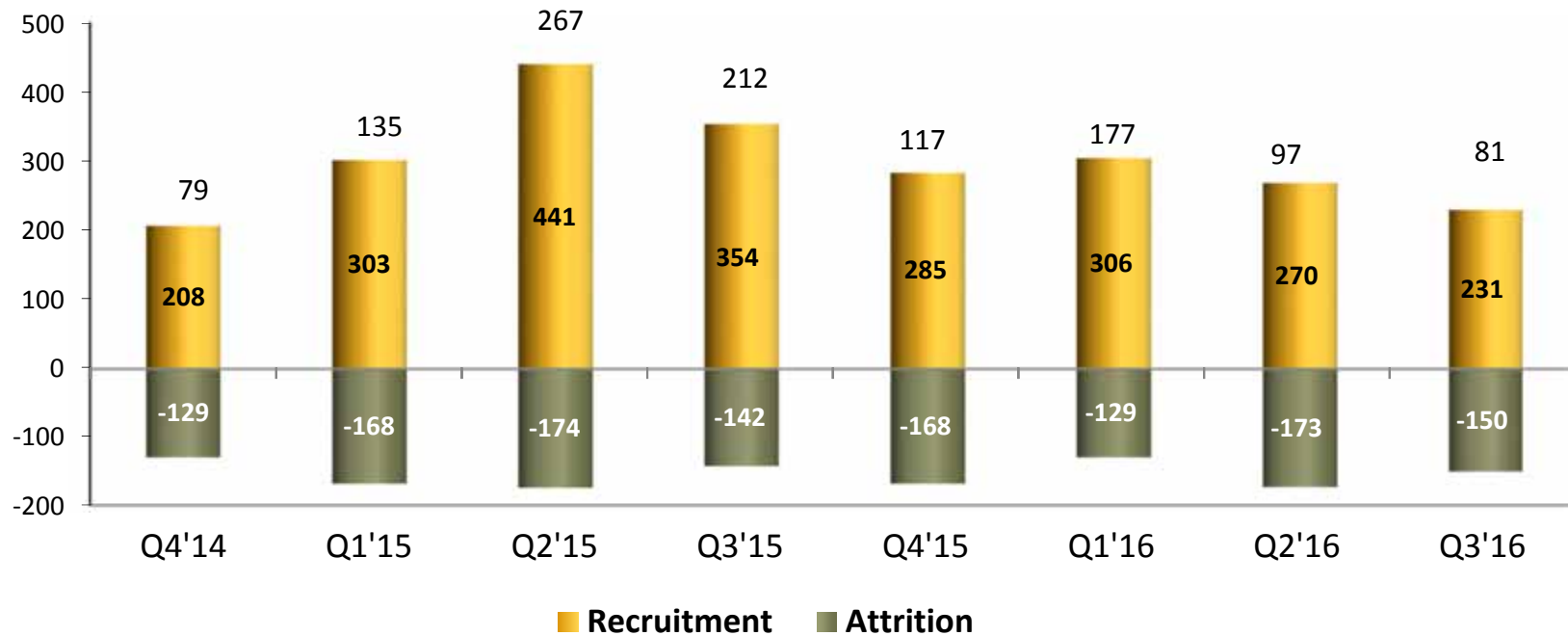


Headcount	Q3 16	Q2 16	Q3 15
Delivery	4,365	4,377	4,331
Operations Support	60	52	79
Sales	29	31	41
Corporate Functions	301	313	290
Total	4,755	4,773	4,741

All numbers as of end of period

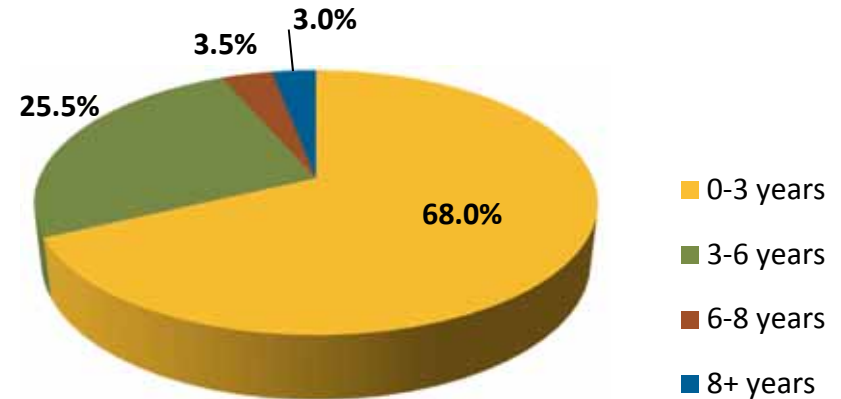


Recruitment and Attrition Analysis



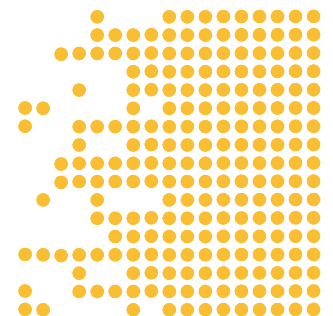
Period	Attrition (%)
Q3 16	12.6%
Q2 16	14.4%
Q3 15	12.2%

Recruitment Profile





GEOMETRIC EXCL 3D PERFORMANCE FOR Q3 FY16



Income Statement Q-o-Q

(figures in INR millions)

Income Statement	Q3 16	Q2 16	Q3 15	Var (QoQ)	Var (YoY)
Operating Revenue (in USD millions)	35.24	34.55	34.77	2.0%	1.4%
Exchange Rate	66.03	65.00	61.96		
Operating Revenue	2,326.84	2,245.86	2,154.22	3.6%	8.0%
Cost Of Revenue (COR)	1,512.16	1,507.65	1,530.26	0.3%	-1.2%
Contribution	814.68	738.20	623.96	10.4%	30.6%
Contribution as % of Operating Revenue	35.0%	32.9%	29.0%		
Sales & Marketing (S&M) Expense	162.25	161.34	187.26	0.6%	-13.4%
General & Administrative (G&A) Expense	291.37	353.15	307.36	-17.5%	-5.2%
Interest and bank charges	10.51	9.85	7.94	6.7%	32.4%
Depreciation and Lease Rental	37.22	38.06	24.54	-2.2%	51.7%
Operating Profit	313.31	175.80	96.85	78.2%	223.5%
Operating Profit as % of Operating Revenue	13.5%	7.8%	4.5%		
Other Income	0.06	51.39	30.76	-99.9%	-99.8%
Profit Before Tax	313.37	227.19	127.61	37.9%	145.6%
PBT as % of Operating Revenue	13.5%	10.1%	5.9%		
EBITDA	349.06	262.25	169.19	33.1%	106.3%
EBITDA as % of Operating Revenue	15.0%	11.7%	7.9%		
Tax	114.94	82.25	42.23	39.7%	172.2%
Profit After Tax (for the period)	198.44	144.94	85.38	36.9%	132.4%
PAT as % of Operating Revenue	8.5%	6.5%	4.0%		
Prior Period Adjustments	0.00	0.00	0.00		
Adjusted Profit After Tax	198.44	144.94	85.38	36.9%	132.4%
PAT as % of Operating Revenue	8.5%	6.5%	4.0%		
EPS	3.07	2.24	1.34	36.8%	129.7%
Non-recurring items					
Add: Consultant Fee	16.00	68.00	0.00		
EPS (adjusted for non-recurring items)	3.32	3.30	1.34	0.6%	148.2%

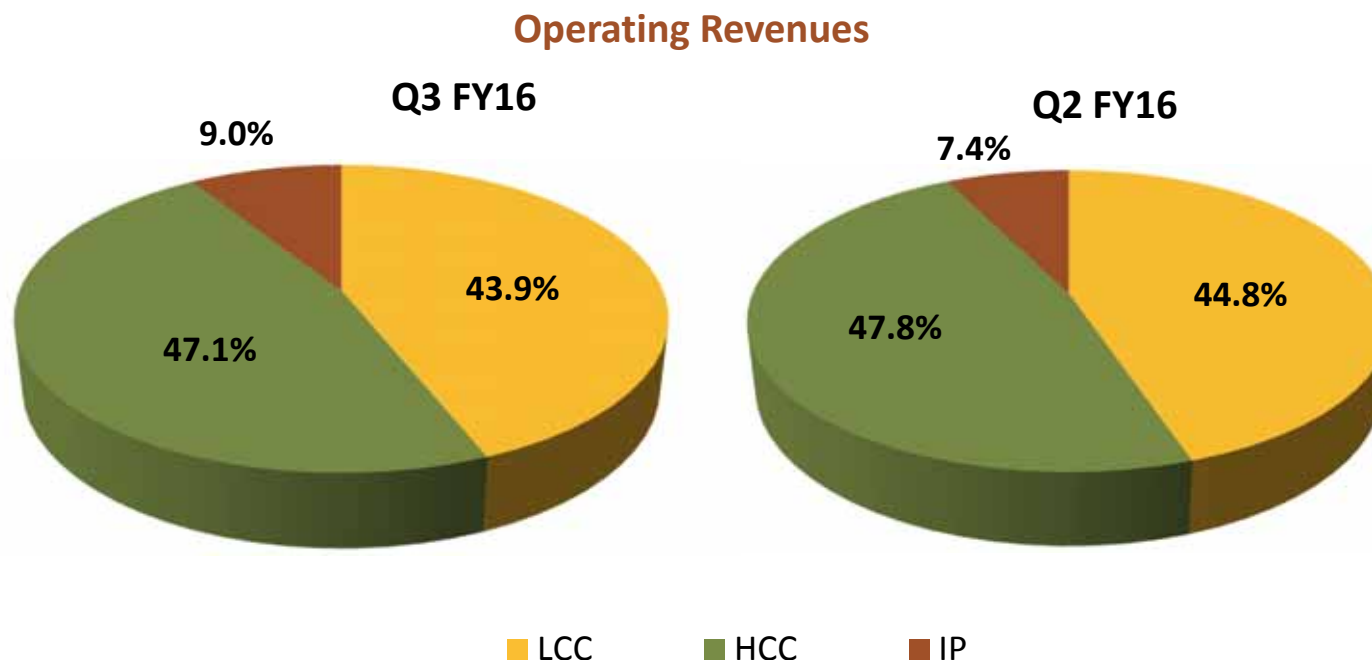
Other Income : Details excluding 3D PLM

(figures in INR millions)

Other Income	Q3' 16	Q2' 16	Q1' 16
Investment Income	10.86	10.90	6.32
Sundry balances w/back	0.06	0.40	0.74
Profit on Sale of Assets	2.29	0.04	0.06
Others	(1.31)	4.00	0.53
Total Income on Investment - (A)	11.91	15.34	7.65
MTM Gain/ (Loss)	(1.26)	(10.80)	(0.98)
Gain/ (Loss) on Realization of Debtors	(4.98)	58.01	57.02
Gain/ (Loss) on under/ over hedging	(5.61)	(11.16)	(5.45)
Total Gain/(Loss) on Forex - (B)	(11.85)	36.05	50.59
Total Other Income (A+B)	0.06	51.39	58.24

Operating Revenue Analysis

(figures in INR millions)



Other Income	Q3 16	% of OPR	Q2 16	% of OPR	Q3 15	% of OPR
Investment Income	10.86	0.5%	10.90	0.5%	6.65	0.3%
Sale of Assets	2.29	0.1%	0.04	0.0%	0.07	0.0%
FX Gain/(Loss)	-11.85	-0.5%	36.05	1.6%	20.20	0.9%
Others	-1.25	-0.1%	4.40	0.2%	3.84	0.2%
Dividend Income from 3D PLM	0.00	0.0%	0.00	0.0%	0.00	0.0%
Total	0.06	0.0%	51.39	2.2%	30.76	1.4%

**HCC includes revenues in near shore centers in high cost countries*

Cost Analysis

(figures in INR millions)

Cost Of Revenue	Q3 16	% of OPR	Q2 16	% of OPR	Q3 15	% of OPR
Manpower	1,359.87	58.4%	1,376.40	61.3%	1,368.66	63.5%
Travel	43.00	1.8%	41.80	1.9%	69.25	3.2%
Software amortization	12.94	0.6%	12.79	0.6%	24.62	1.1%
Other Software	84.16	3.6%	62.55	2.8%	57.24	2.7%
Staff Welfare	7.41	0.3%	6.77	0.3%	5.35	0.2%
Data Communication	4.78	0.2%	7.34	0.3%	5.14	0.2%
Total	1,512.16	65.0%	1,507.65	67.1%	1,530.26	71.0%

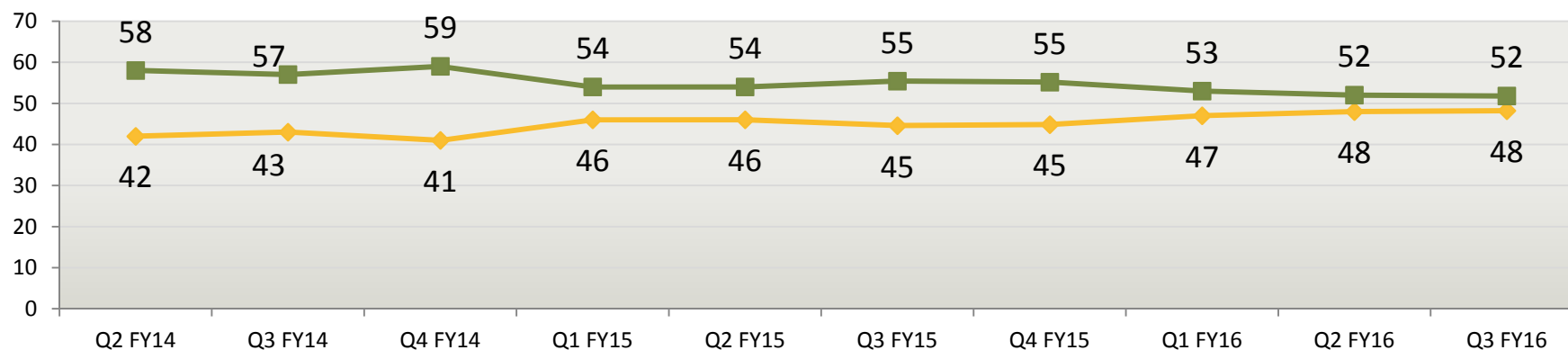
G&A Expense	Q3 16	% of OPR	Q2 16	% of OPR	Q3 15	% of OPR
Manpower	121.60	5.2%	93.16	4.1%	118.14	5.5%
Travel	4.69	0.2%	9.16	0.4%	11.29	0.5%
Facility	58.17	2.5%	60.26	2.7%	66.10	3.1%
Recruitment	3.61	0.2%	4.96	0.2%	33.41	1.6%
Training	3.60	0.2%	7.04	0.3%	6.94	0.3%
Communication & Information System	10.03	0.4%	10.12	0.5%	9.56	0.4%
Insurance	3.05	0.1%	0.22	0.0%	1.16	0.1%
Legal & Professional	55.93	2.4%	133.93	6.0%	30.78	1.4%
Bad Debts	0.35	0.0%	8.22	0.4%	16.06	0.7%
Others	30.34	1.3%	26.08	1.2%	13.91	0.6%
Total	291.37	12.5%	353.15	15.7%	307.36	14.3%

Depreciation & Lease Rentals	Q3 16	% of OPR	Q2 16	% of OPR	Q3 15	% of OPR
Facility Depreciation	7.90	0.3%	7.77	0.3%	7.83	0.4%
Non-facility Depreciation	4.34	0.2%	4.64	0.2%	1.19	0.1%
Lease Rentals	24.99	1.1%	25.64	1.1%	15.52	0.7%
Total	37.22	1.6%	38.06	1.7%	24.54	1.1%

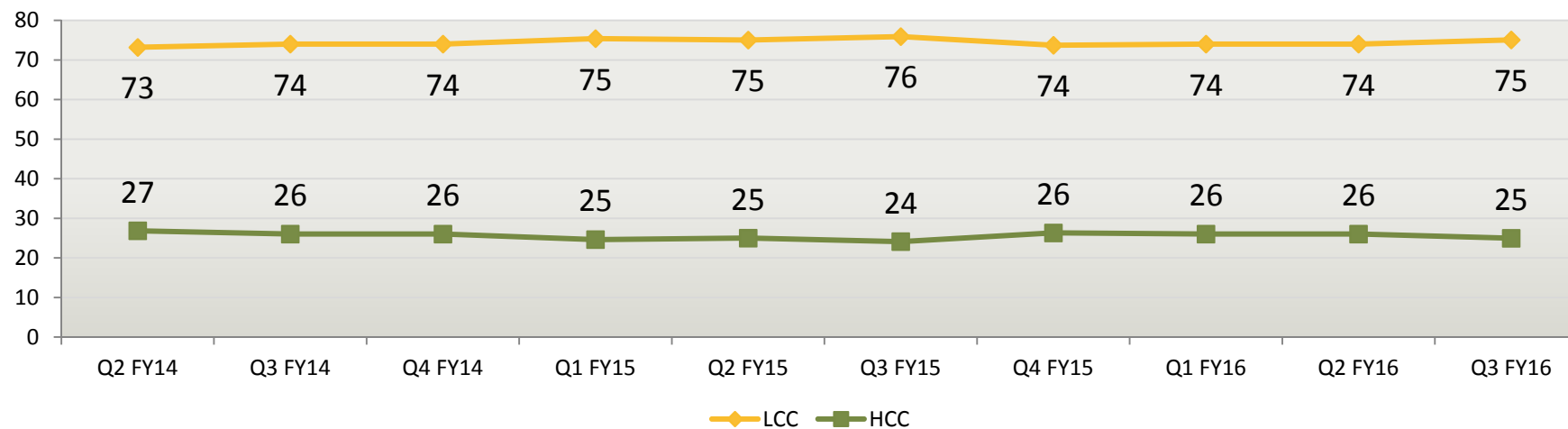
Offshore Leverage

(in % terms)

By Revenue



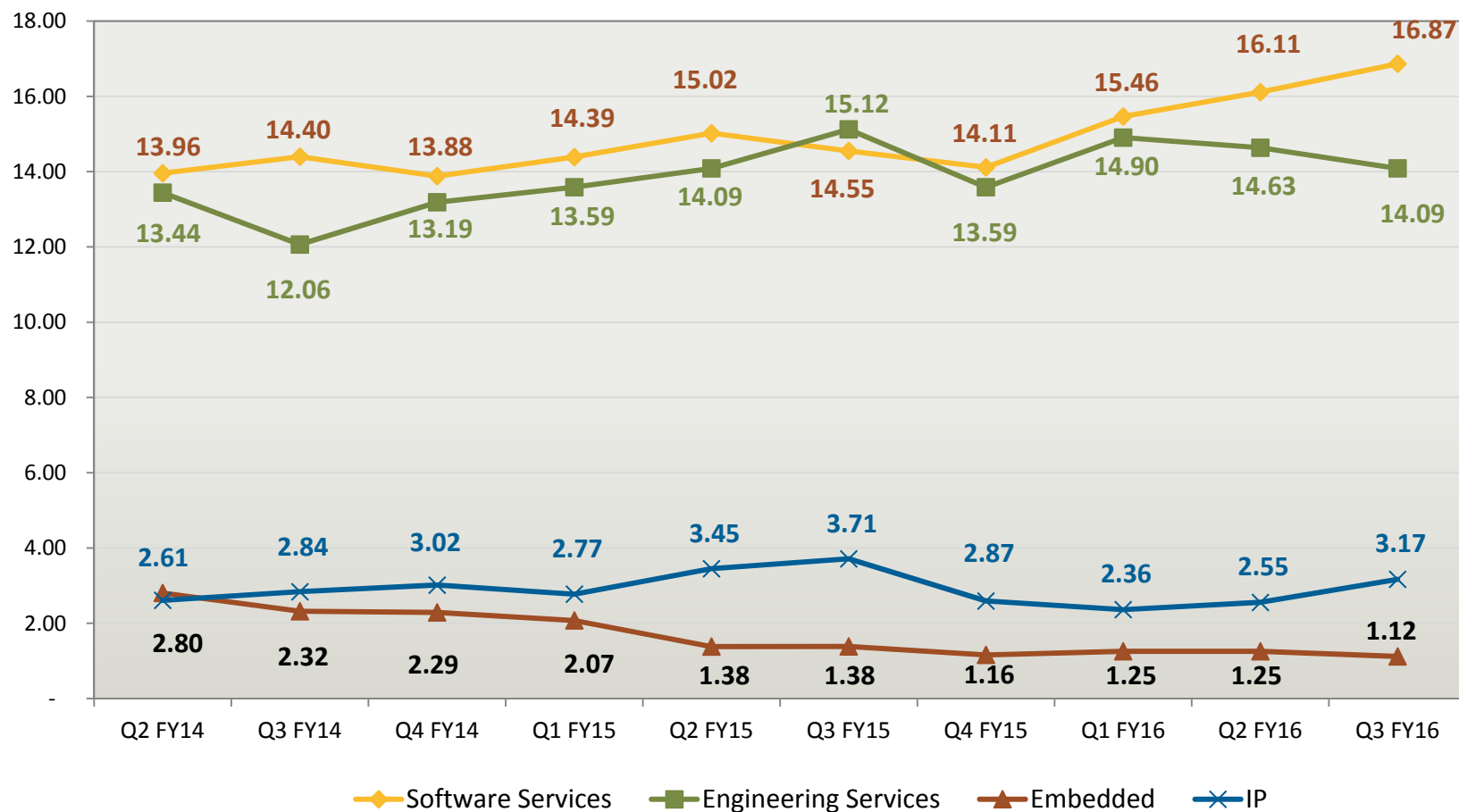
By Effort



Revenue Break up above excludes IP.

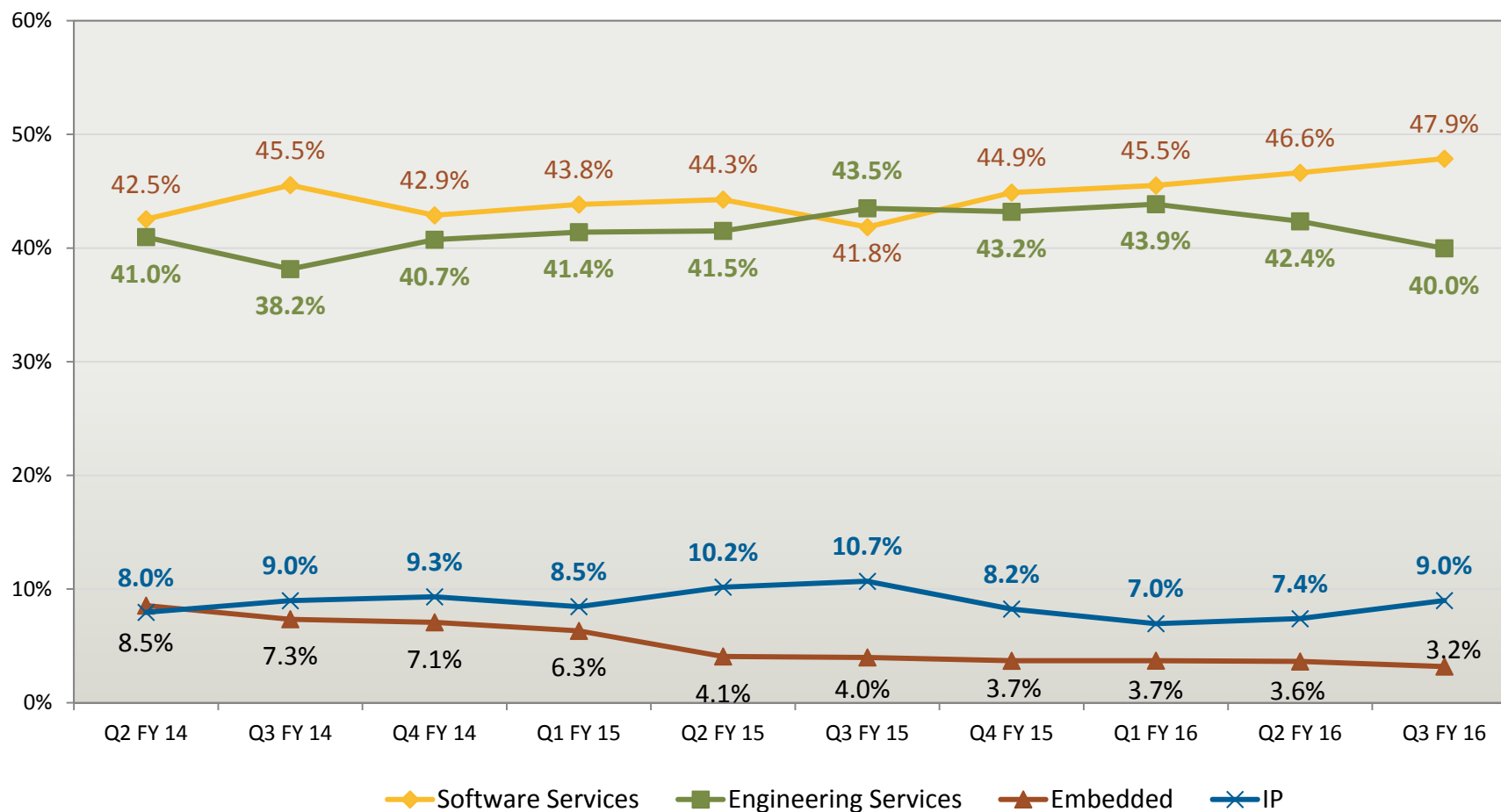
Service Lines – Revenue Distribution

(figures in USD millions)



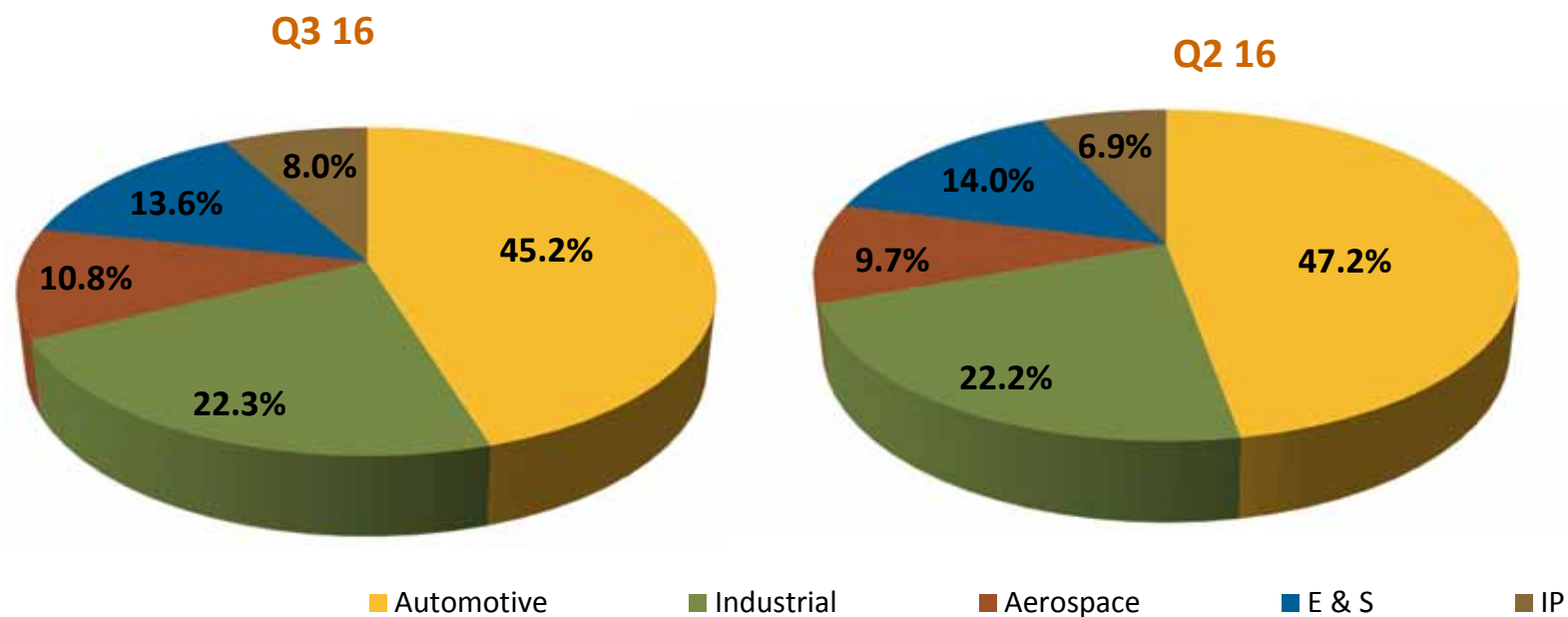
* Revenues shown as products in the previous quarters, are now being referred to as IP

Service Lines - Revenue Distribution as % of total



**** Revenues shown as products in the previous quarters, are now being referred to as IP**

Revenue Breakup by Verticals



Vertical (%)	Q3 16	Q2 16
Automotive	45.2%	47.2%
Industrial	22.3%	22.2%
Aerospace	10.8%	9.7%
E & S	13.6%	14.0%
IP	8.0%	6.9%

Vertical break-up excludes 3D Revenue

Business Analysis Q3 FY 16

Verticals	Automotive	Industrial	Aerospace	E&S	IP
Revenue (\$ Mn)	15.65	7.82	3.68	4.68	3.00
CM %	29.0%	27.3%	40.3%	49.7%	54.4%
OP %	7.9%	5.3%	8.6%	31.4%	25.0%
PBT %	11.5%	8.8%	11.9%	34.7%	28.1%

Verticals	Software Services	Engineering Services	Embedded
Revenue (\$ Mn)	19.20	14.26	1.09
CM %	47.9%	22.5%	2.1%
OP %	26.0%	-1.5%	-26.0%
PBT %	29.2%	2.4%	-21.4%

- Analysis has been done assuming a constant currency & manpower cost has been taken at standard cost
- Software Services includes IP

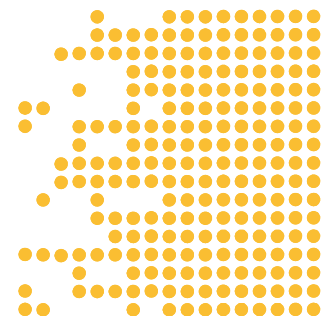
Key Financial Data

Forward Contracts	Q3-16	Q2-16	Q1-16
Forward Cover > 90 Days(USD Mn)	23.05	22.73	21.49
Forward cover < 90 Days(USD Mn)	6.87	6.18	6.99
Total (USD Mn)	29.92	28.90	28.48
Forward Cover > 90 Days(EUR Mn)	5.83	5.56	2.91
Forward Cover < 90 Days(EUR Mn)	1.53	1.63	1.39
Total (EUR Mn)	7.36	7.19	4.30
USD			
Average Rate	70.14	69.37	68.75
> 90 Days(USD Mn)	23.05	22.73	21.49
Average Rate	67.98	67.19	66.13
< 90 Days(USD Mn)	6.87	6.18	6.99
EUR			
Average Rate	78.07	76.67	76.51
> 90 Days(EUR Mn)	5.83	5.56	2.91
Average Rate	73.59	77.58	79.07
< 90 Days(EUR Mn)	1.53	1.63	1.39
MTM on Forward Cover > 90 Days (INR Mn)	3.18	(2.84)	21.53
MTM on Forward covers < 90 Days (INR Mn)	8.21	5.93	12.49
Total (INR Mn USD-INR)*	11.39	3.08	34.02
MTM on Forward Cover > 90 Days (INR Mn)	3.86	(10.74)	5.45
MTM on Forward covers < 90 Days (INR Mn)	1.09	5.38	9.60
Total (INR Mn EUR-INR)*	4.95	(5.35)	15.05
*Closing spot rate for calculating MTM USD-INR	66.37	65.73	63.73
*Closing spot rate for calculating MTM EUR-INR	72.55	74.00	71.34



GENERAL INFORMATION

Q3 FY16



Conference Call Details

- Q3 FY16 Results Conference Call is scheduled on **Monday, February 8th, 2016 at 16:30 hrs IST**
- Geometric will be represented by
 - Mr. Manu Parpia, MD & CEO
 - Mr. Shashank Patkar, CFO
 - Mr. Rajiv Salkar, Global Head Sales
- Dial-in details

Location	Access Number
Primary Access Number	+ 91.22.39600622
Secondary Access Number	+ 91.22. 67465822
Non-India Toll Free Numbers	
USA	+ 1.866.7462133
UK	0.808.1011573
Singapore	800.1012045
Hong Kong	800.964448

About Geometric

About Geometric

Geometric is a specialist in the domain of engineering solutions, services and technologies. Its portfolio of Global Engineering services, Product Lifecycle Management (PLM) solutions, Embedded System solutions, and Digital Technology solutions enables companies to formulate, implement, and execute global engineering and manufacturing strategies aimed at achieving greater efficiencies in the product realization lifecycle.

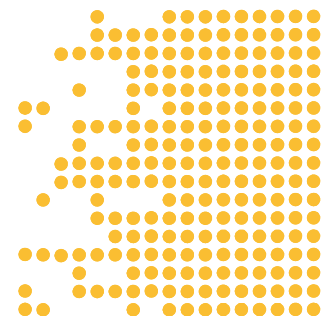
Listed on the Bombay and National stock exchanges in India, the company recorded consolidated revenues of Rupees 11.05 billion (US Dollars 180.61 million) for the year ended March 2015. It employs over 4800 people across 13 global delivery locations in the US, France, Germany, Romania, India, and China. Geometric has been assessed at Maturity Level 3 for CMMI 1.3- Development and CMMI 1.3-Services for its Software and Engineering Services business units and is ISO 9001:2008 certified for engineering operations. The company's operations are also ISO 27001:2005 certified.

The copyright/ trademarks of all products referenced herein are held by their respective companies.

For more information, please contact: investor-relations@geometricglobal.com

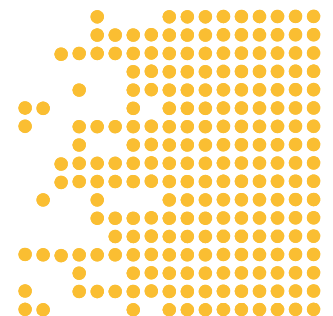


END OF PRESENTATION





INTERPRETATION GUIDE FOR REPORTED DATA



Guide 1

Slide #	Item	Explanation
9,32	Income Statement	<p>Income statement provided is in the MIS format. MIS format is different from the income statement published as part of financial results in terms of grouping of cost elements. Key differences to be noted are as follows:</p> <ol style="list-style-type: none"> 1. MIS format breaks-up operating costs as COR, S&M and G&A 2. Depreciation line item in MIS format also includes the lease rentals for computing hardware (CAPEX equivalent) and excludes software depreciation which is clubbed under software expenses in COR 3. FX gain/(loss) is grouped under Other Income in MIS format as against operating cost in financials. <p>For EBITDA calculation, amortization software has been added and lease rentals have been reduced in depreciation</p>
18,36	HCC & LCC	<p>HCC: Delivery from high cost country LCC: Delivery from low cost country</p>
15,34	Investment Income	Investment income includes dividend from mutual funds, interest earned on bank deposits and profit on sale of mutual fund investments.
16,17,35	Manpower	Manpower costs in MIS exclude staff welfare, but include mediclaim and group insurance cost and Subcontracting vis-à-vis personnel costs in financials

Guide 2

Slide #	Item	Explanation
16,17,35	Travel	Reimbursement of travel expenses are grouped under travel expenses while the same has been grouped under other expenses in financial result advertisement
17,35	Facility	Facility costs include rent and service charges, electricity charges, repairs and maintenance excluding that of EPABX and UPS
17,35	Facility Depreciation	Includes depreciation on leasehold land, building, electrical installations, office equipments and furniture and fixtures
17,35	Non-facility Depreciation	Primarily consists of depreciation on computing hardware
17,35	Lease Rentals	Includes lease rent paid for computing hardware
19,20,21, 22,23,37, 38,39	Revenue Analysis	Analysis reported is for USD operating revenue

Guide 3

Slide #	Item	Explanation
22	Customer Segments	Software ISV segment consists of S/W product companies giving us OPD business. Strategic Partner segment consists of S/W product and consulting companies engaging in PLM Solutions and Engineering Services business. Direct Industrial segment consists of industrial companies sourcing all types of services from Geometric.
23	Customer Revenue Analysis	Analysis reported is for USD operating revenue. Distribution is on the basis of annualized figures (i.e. quarterly revenue x 4).
24	Order Book	New deals won refers to new business wins with existing or new customers. This excludes ramp-up in or extension of existing contracts.
28	Project Type Revenue Analysis	Analysis reported is for USD operating revenue excluding Products and H/W reimbursement revenue.

Guide 4

Slide #	Item	Explanation
29	Employee Base	Employee headcount reported includes all permanent employees and non-permanent employees working on billed positions.
29	Experience Profile	Distribution reported is for all employees including sales and corporate support functions
30	Attrition	Only undesired attrition data is reported. Difference in the net addition reported on slide 34 and difference in headcount reported in slide 33 is on account of desired attrition. % Attrition reported is on an annualized basis.
26	DSO	DSO reported is on a quarterly basis
26	% Tax	Includes impact of FBT and deferred tax
26	CAPEX	Includes normal CAPEX and purchase value of leased computing hardware
26	Outstanding Loans	All FX loans are revalued at the end of the quarter based on the closing exchange rate



Note from the MD's Desk

Our profit once again scaled new heights, as we have been successful in our endeavor to restore profitability of Geometric Ltd and its overseas subsidiaries. I am also pleased that we are shifting the quality of our dialogue with our customers to a more strategic level. This is an essential ingredient in our plan to build a sustainable enterprise

Our contribution margin (excluding our JV) grew 1.1% in constant currency terms and 2.1% as reported Q-on-Q; although they reflected an unusual credit amounting to about 1% due to reversal of provisions made in earlier quarters. Our consolidated EPS grew from ₹3.57 to ₹4.48, which is over 25% growth Q-on-Q and represents another quarter wherein we reported record consolidated profits amounting to ₹289.4 Million after tax. Our revenues (excluding JV) grew 2% in USD terms Q-on-Q, despite Q3 being traditionally a weak quarter, and there being some shut downs in our Chennai facility due to floods.

With the stabilization of margins, our emphasis now shifts towards growth. It is essential that our targeted customer approach pay dividends. Over the last three years, we have been building relationships and showing consistency of purpose with these select customers. I believe these efforts are appreciated, and as I said earlier, the quality of the dialogue is shifting. We are slowly getting access to top management and decision makers as we are starting to offer solutions to business problems rather than IT or transactional issues. As I have stated, to build on this approach requires our teams to change their way of thinking, something which is easier said than done. So this transformation process will take time, although I hope we can see some positive benefits starting six months or so from now. It will also require some investment on our part in terms of augmenting capabilities, mainly in terms of talent. As a part of this transformation, we created the role of CTO to ensure we keep up with technology trends, and are in the process of building a Solutions team to help us create innovative solutions.

Thus, I expect there to be only a small improvements in margins over the next few quarters, especially in Q1 FY17 where we expect the impact of annual wage revisions. Further improvements have to be driven by revenue growth, which we expect to remain modest over the next six months.

Nonetheless, it has been a good quarter and I feel positive that the Company is on the right track.

Sincerely,

Manu Parpia
Managing Director & CEO