



## For immediate publication

Press Release

## CG continues to partner with ANDE to strengthen Paraguay's electricity network

- Cumulative orders of over USD 25 million from ANDE since 2014 for power and automation products
- Part of Paraguay's 220kV & 66kV network expansion and modernisation project
- Project funded by World Bank

Mumbai, April 30, 2015: Avantha Group Company CG has signed a contract with Administración Nacional de Electricidad (ANDE), the national power utility of Paraguay for the design, manufacturing, testing and supply of 245kV, 72.5kV and 23kV switchgear equipment. The order comprises of SF6 Gas Circuit Breakers, Disconnectors, Instrument Transformers, Lightning Arresters and Metal Clad Indoor VCB Panels. CG will also provide spare parts, training, installation and commissioning services to ANDE. With this order, CG has emerged as one of the major suppliers of T&D equipment to ANDE ranging from Single and Three Phase Power Transformers to Shunt Reactors, HV Air Insulated Switchgear, MV Switchgear, Protection & Control Relays and Smart Meters.

CG has won prestigious orders from ANDE to the tune of over USD 25 million since 2014, cumulatively. These include the supply of high voltage Power products and Automation solutions, customised to enhance the reliability of ANDE's transmission network.

The contract was won through a competitive international public bidding process. CG was selected for this prestigious order due to its successful track record in Paraguay, backed by global recognition of its technical expertise in manufacturing and supplying diversified switchgear products under one roof.

Paraguay is one of the world's largest exporters of electricity, exporting to neighbouring Brazil and Argentina. The Paraguayan grid has 1.3 million customers and approximately 32,000 kms of distribution lines. It has been growing at the rate of 4 percent on a yearly basis since 2009. This order, to be executed in 2015, is part of Paraguay's 220kV and 66kV grid expansion and modernisation project. CG will provide the equipment from its world class manufacturing bases in India and Brazil.

CG's presence in South America spans two decades, with active involvement in the Generation, Transmission and Distribution sectors in Latin America and in the Caribbean, with an installed base of over 55,000 MVA, and up to 500kV. The company has a presence in over 28 countries in the region with active representation in most countries.

CG has been an innovator of globally benchmarked products, the latest additions being the 1200kV CVT (Capacitive Voltage Transformer), 550kV CT (Current Transformer) and CVTs, 300 and 400kV IVT

(Inductive Voltage Transformer) and the 765kV GCB (Gas Circuit Breakers). Today, more than 50% of the high voltage switchgear manufactured by the company is exported to more than 55 countries worldwide thus making it the Indian leader in exports.

Commenting on this win, Avantha Group Company CG's CEO and Managing Director, Mr. Laurent Demortier said, "We are honoured with the faith ANDE has shown in us and our continued association with the national utility. With this order, CG fortifies its position as a partner of choice for ANDE and our capability to serve the South American market for all its T&D requirements. Latin America forms an important part of CG's India export strategy and we have been exporting highly advanced equipment to the region for over 23 years. Our cutting edge quality, prompt delivery and strong service backup form the cornerstone of our role as one of the most reliable partners for fast growing networks in the region".

## About CG

Avantha Group Company CG is a global pioneering leader in the management and application of electrical energy. With more than 15,000 employees across its operations in around 85 countries, CG provides electrical products, systems and services for utilities, power generation, industries, and consumers. The company is organised into four business groups: Power, Industrial, Automation, and Consumer.

For more information on CG, please visit: www.cgqlobal.com

## **About Avantha**

The Avantha Group's entities in diversified sectors include Crompton Greaves (power transmission and distribution equipment and services), BILT (paper and pulp), The Global Green Company Limited (food processing), Biltech Building Elements Limited (infrastructure), Avantha Power (energy), Avantha Business Solutions Limited (IT and ITES), Jg Glass (glass containers).

With a global footprint, the Group operates in 90 countries with more than 25,000 employees worldwide.

For more information on Avantha, please visit: www.avanthagroup.com

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