

JSL:STEXGLTRS:2015:  
November 13, 2015

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# 022 - 2272 3121, 2037, 2041,  
3719, 2039, 2272 2061  
corp.relations@bseindia.com

**Security Code No.: 532508**

National Stock Exchange of India Ltd.  
Exchange Plaza, 5th Floor,  
Plot no. C/1, G Block  
Bandra-Kurla Complex, Bandra(E),  
Mumbai-400051  
# 022 -2659 8237, 8238, 8347, 8348  
cmlist@nse.co.in

**Security Code No. : JSL**

**Kind Attn. Listing Section**

**Sub.: Corporate Presentation to be made by the Company to Analysts - Information pursuant to Clause 49(VIII)(E)(3) of the Listing Agreement**

Dear Sir,

Pursuant to Clause 49(VIII)(E)(3) of the Listing Agreement, we are forwarding herewith copy of Corporate Presentation to be made by Jindal Stainless Limited (“the Company”) to the Analysts. It shall also be placed on website of the Company.

A conference call will be held with Analysts at 4:30 p.m. on Monday, 16<sup>th</sup> November, 2015 to discuss the Corporate Presentation in detail.

Please take the above information on record.

Thanking you,

Yours faithfully,  
for **Jindal Stainless Limited**

  
(Raajesh Kumar Gupta)  
Company Secretary

CC: Luxembourg Stock Exchange  
P.O. Box 165, L- 2011,  
Luxembourg.





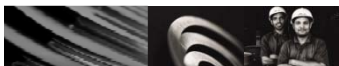
**JSL**  
JINDAL STAINLESS

*Shaping a Stainless World*

Jindal Stainless Limited  
Corporate Presentation  
November 2015

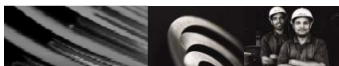
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- ❑ Recast Financials – Jindal Stainless Limited & Jindal Stainless  
(Hisar) Limited
- ❑ Summary





# JINDAL STAINLESS

- India's Largest and only fully integrated Stainless Steel Manufacturer.
- Market Leadership through technology with state of Art Production Facilities
- Ranked amongst the Top 10 Stainless Steel Companies in the World with capacity of 1.6 Million tonnes (Hisar (0.8 MTPA) & Odisha (0.8 MTPA))
- Backward integrated with ferro alloys & power facilities
- Robust distribution network with own service centers
- Over 11,500 Employees worldwide
- 4 Manufacturing Locations, 37 Sales/Rep Offices, 7 Service Centers for robust distribution network



# Stainless Steel

Stainless Steel = Iron + Min 10.5% Chromium (Cr)

## Passive Film

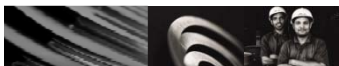
Stainless Steel  
 $\geq 10.5\% \text{ Cr}$

- Utensils
- Cutlery
- Milk Containers
- Blade
- Escalators

## Rust

Carbon Steel  
 $< 10.5\% \text{ Cr}$

- Prone to Rusting
- Rebar
  - Tor Steel



# Stainless Steel Properties

Aesthetics

Hygiene

Formability

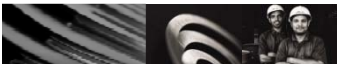
Corrosion Resistance

Low Life Cycle Cost

Durability

Recyclability

Low Maintenance



# Stainless Steel Applications

## Architecture, Building, Construction

- Decorative and color coated Stainless Steel
- Street furniture
- Escalators, elevators
- Claddings
- Railings
- Airports
- SS roofing sheets
- Railway station up gradation

## Automobile, Railway, Transport

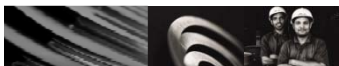
- Luxury bus bodies
- Auto chassis, trims, suspension parts, fuel tanks, catalytic convertors
- Railway wagons and coaches
- Metro coaches

## Process & Engineering

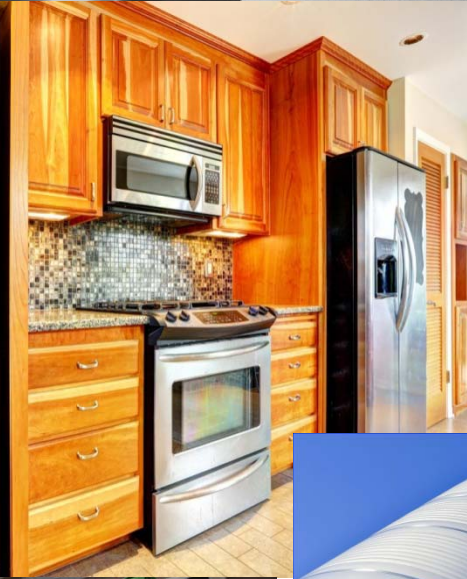
- Nuclear grade SS for fuel containment and waste handling
- Super critical boilers in power plants
- Water treatment and drinking water supply
- Desalination applications

## Consumer Durables

- India as hub for white goods manufacturing
- SS used as components

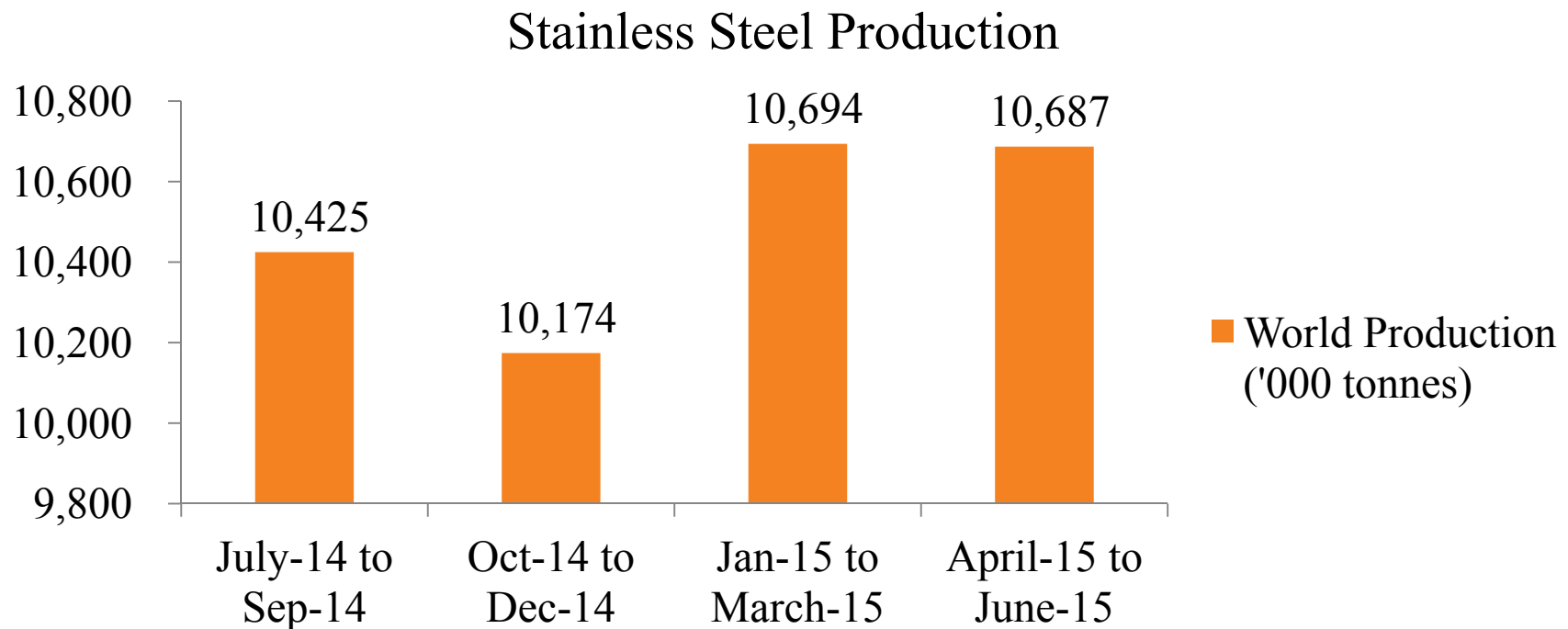




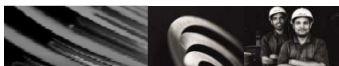


# Stainless Steel Industry Highlights

1. Globally, Stainless Steel Production in first 6 months of 2015 is ~2.14 million mt, increase of about 4% from the previous six months

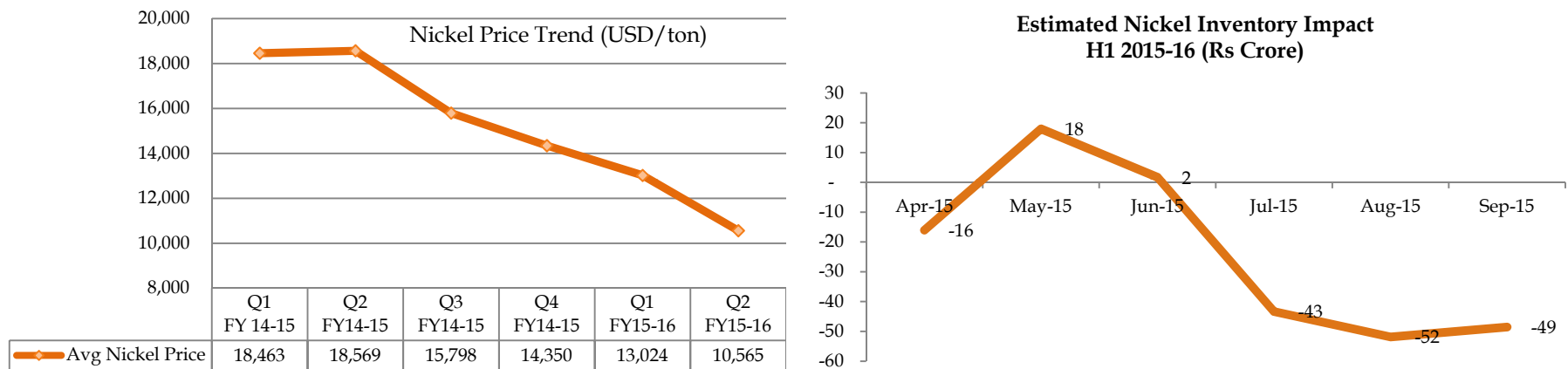


Source: CRU



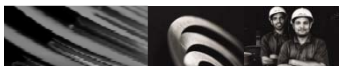
# Stainless Steel Industry Highlights

2. Due to falling commodity prices the global sentiments were low & prices under pressure



3. In H1 Domestic Market grew by 5% over FY14-15.  
JSL sales grew by 12%

4. Domestic share in JSL Sales Increased to 77% in Q-2 vs  
73.5% in Q-1

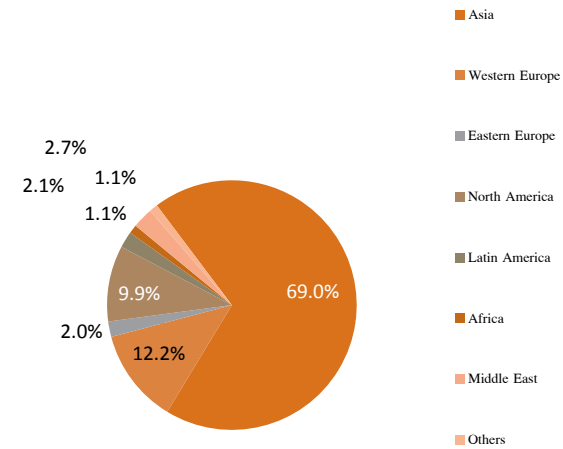


# Stainless Steel - Global Industry Scenario

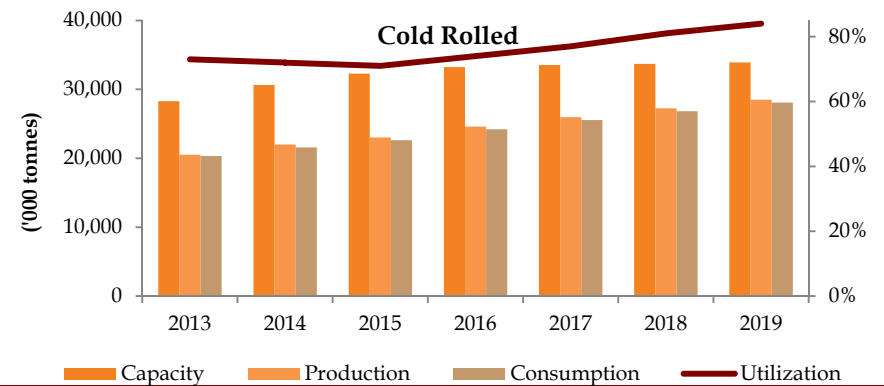
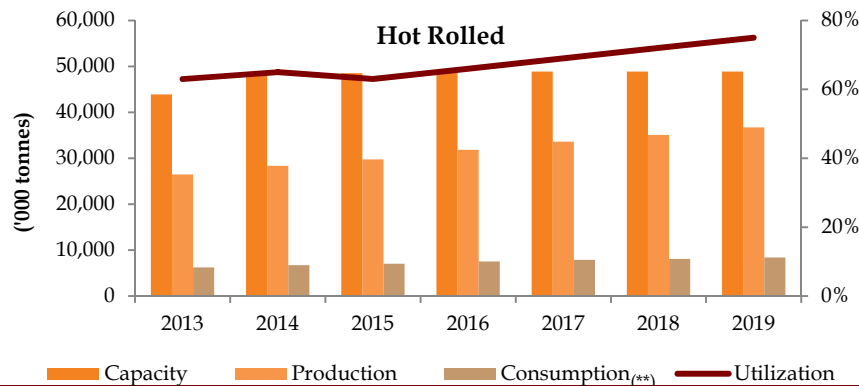
## Overview

- Consumption of stainless steel flat products was ~28 MT in 2014
- Average global per capita consumption of Stainless Steel is 5 kg, while in India it is only 2.1 kg (in comparison in China it is ~7.5kg)
- Stainless Steel market slowed from 2008 to 2014 due to slowdown in the global macroeconomic environment

## Regional Consumption (Cold Rolled Flat Products- 2015)

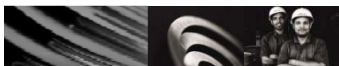


## Global Hot Rolled and Cold Rolled Capacity Utilization (Flat Products)



Global outlook is favourable for Stainless Steel due to higher projected demand, improvement in utilization rates, together with an increase in prices

Source: CRU  
 Note: (\*) Slab melting capacity; (\*\*) Part of HRC output is consumed in CRC

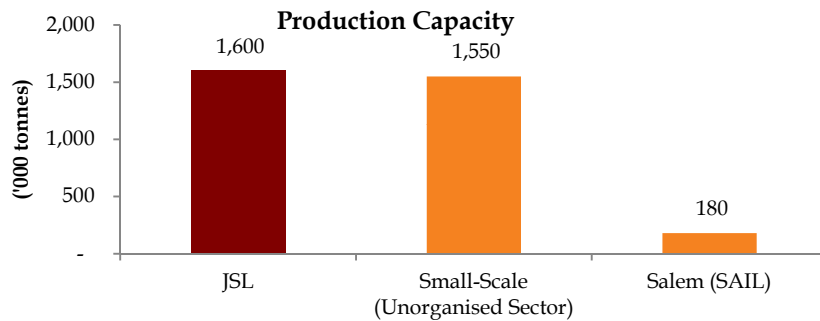




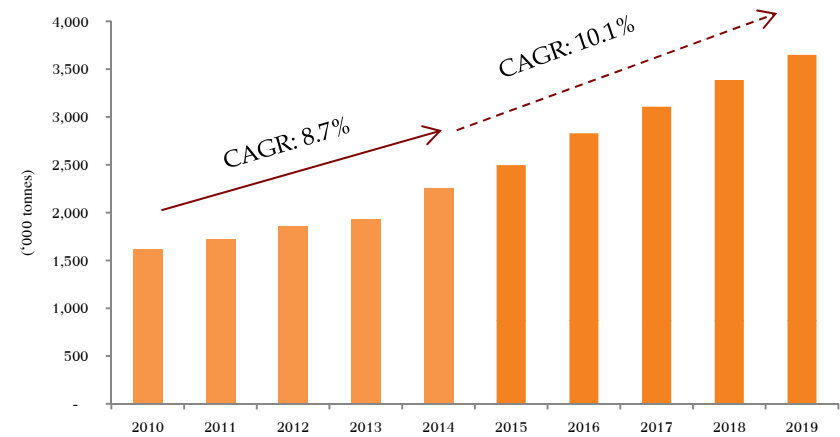
# Stainless Steel - Domestic Industry Scenario

## Overview

- JSL is the largest domestic producer of Stainless Steel by a significant margin, with a large share of production contributed by the small scale unorganized sector
- Total domestic demand for Cold Rolled and Hot Rolled Stainless Steel Flat Products in India was 2.26 MT in 2014
  - Of which 0.2 MT was met by net imports



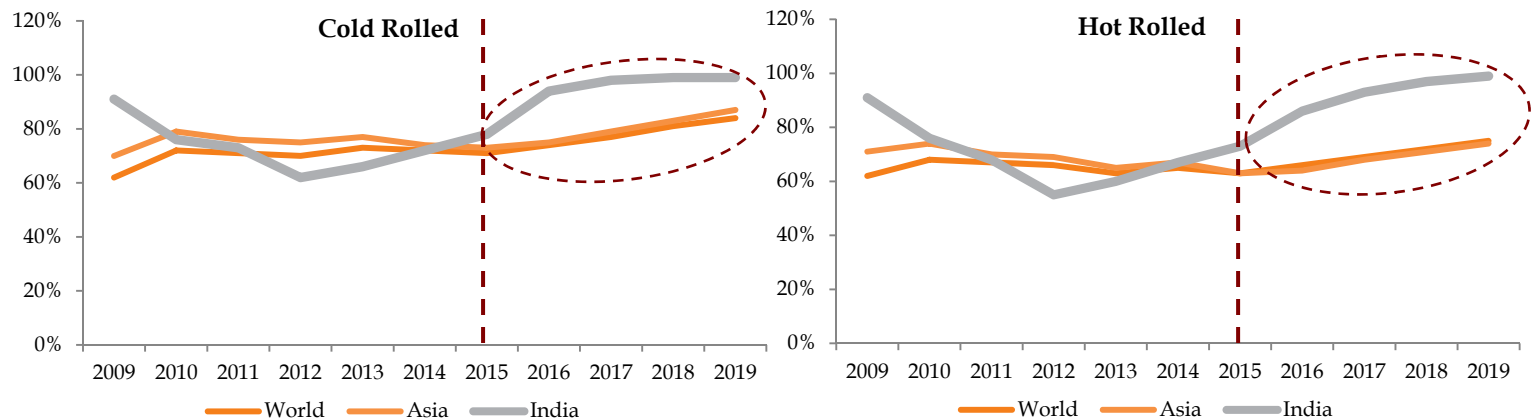
## Total Demand (Cold Rolled and Hot Rolled Flat Products)



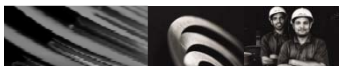
Source: CRU - February 2015

## India Stainless Steel Flat Products Capacity Utilization Rates, 2009-2019 (%)

*Capacity utilization rates in India are projected to increase to 99% in Cold Rolled and Hot Rolled products by 2019, due to increase in domestic consumption*



Source: CRU, Crisil - Assessment of India's Stainless Steel Industry



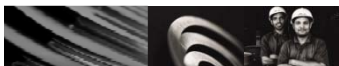
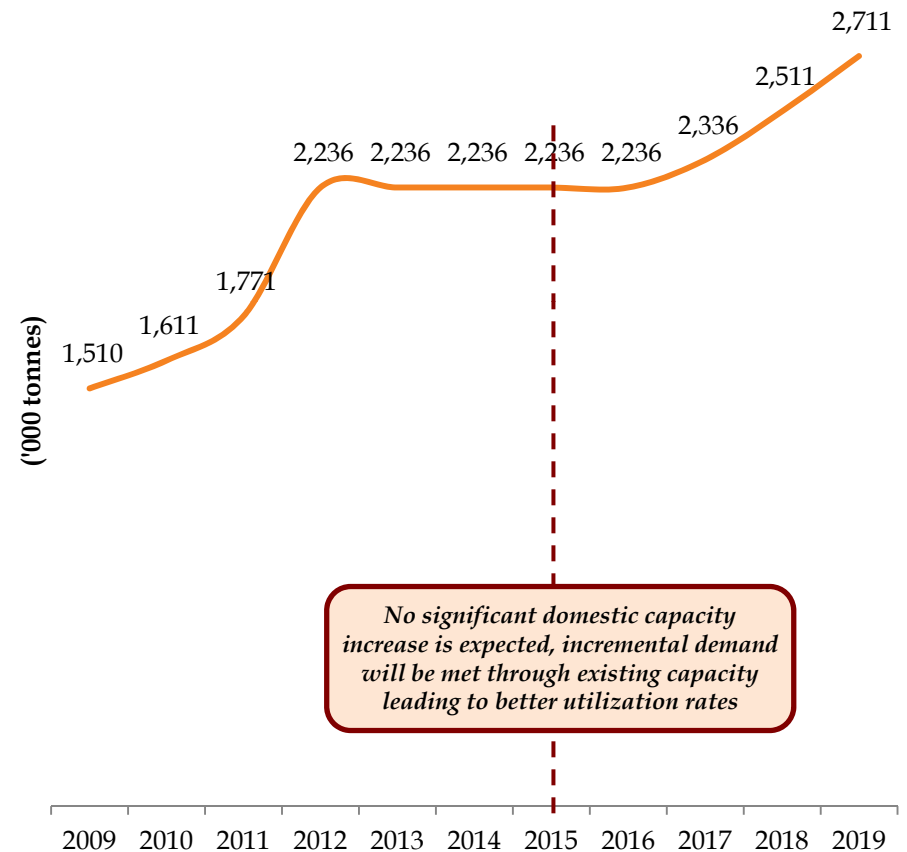


# Domestic Industry - Outlook

## Key Positives

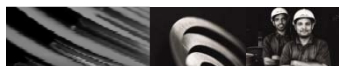
- Growth in demand for Stainless Steel in India is ~1.5 times GDP growth and economic recovery will lead to increased demand for Stainless Steel
- In June 2015, India imposed anti-dumping duty on imports of certain steel products from three countries, including China
- Other initiatives such as mandatory BIS certification, re-imposition of duty are underway

## Domestic Capacity for Production of Stainless Steel (Flat Products)

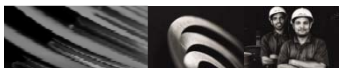
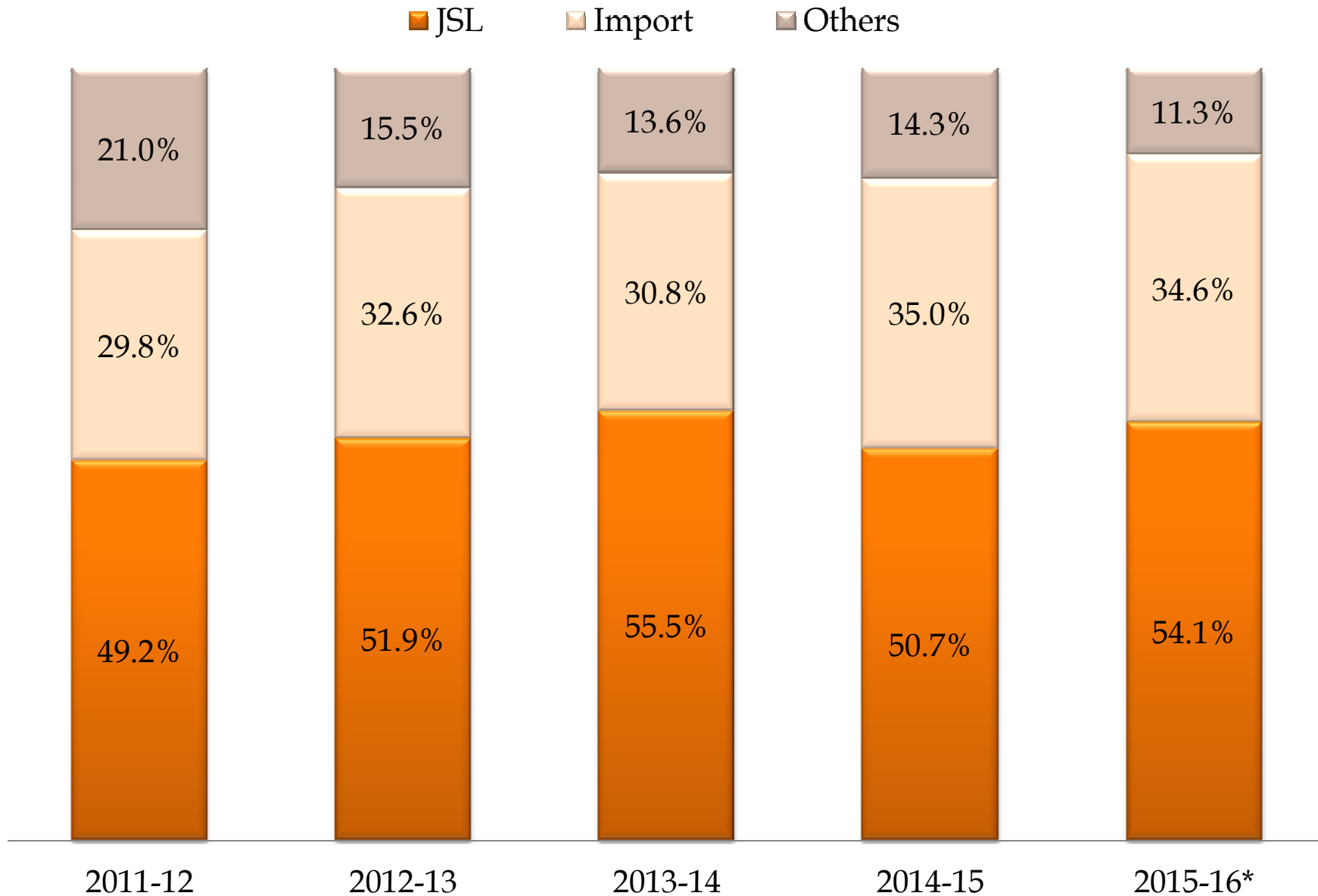


# Stainless Steel - Domestic Market Growth

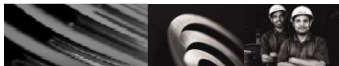
Particular	Y-O-Y Growth				
	2011-12	2012-13	2013-14	2014-15	2015-16 (est.)
JSL	13%	20%	11%	10%	12%
Import	9%	24%	-1%	37%	4%
Others	5%	-16%	-8%	26%	-17%
<b>Total</b>	<b>10%</b>	<b>14%</b>	<b>4%</b>	<b>20%</b>	<b>5%</b>



# Stainless Steel - Domestic Market Share



# Company Overview



# Jindal Stainless Limited - Overview

## Overview of Jindal Stainless Ltd. (JSL)

- Part of the OP Jindal Group, a US\$ 19 billion conglomerate and one of the largest groups in India with global presence. The Group has the largest steel capacity in the country
- JSL is a leader in Stainless Steel in India for the last 40 years and is the largest producer (by a significant margin) with a capacity of 1.6 million MTPA
  - The next largest domestic player has a capacity of 0.28 million MTPA (Salem Steel - SAIL)
- Of the total Stainless Steel capacity, 1.5 million MTPA capacity is owned by Small and Medium Enterprises (SMEs) which are in the unorganized sector producing low grade Stainless Steel for kitchenware
- Odisha plant of JSL manufactures products with widths upto 1,650mm, PMP products and products with 2E Finish, which have high demand in the global markets
- The Company's products compete favourably in terms of quality, finish etc., with those produced globally
- The Company has a robust distribution network with its own service centres
  - JSL is also expanding its service centre network in India

## Key Global Players

### Estimated slab melting capacity (MT)

Company	Region	2014	2015
Tsingshan	China	4.4	4.3
Tisco	China	4.2	4.2
Outokumpu	Finland	4.0	3.6
Posco	South Korea	3.9	3.9
Baosteel	China	3.6	3.6
Yusco	Taiwan	2.9	2.8
Acerinox	Spain	2.7	2.9
Aperam	Luxembourg	1.9	1.9
Jindal Stainless	India	1.6	1.6

Source: Outokumpu Annual Report 2014





# Jindal Stainless Limited - Capacities

Facilities	Unit	Capacity
<b>Hisar Facilities</b>		
Stainless Steel Melting	MTPA*	800,000
Plate/ Steckel Mill	MTPA	720,000
Cold Rolled Strips & Special Steel	MTPA	300,000
<b>Vizag Facilities</b>		
Ferro Chrome	MTPA	40,000
<b>Sukinda Mines</b>		
Chrome Ore Mines	MTPA	96,000

Facilities	Unit	Capacity
<b>Odisha Facilities</b>		
Ferro Alloys	MTPA	250,000
Captive Power Plant	MW	264
Coke Oven	MTPA	430,000
Steel Melting Shop	MTPA	800,000
HSM - Hot Strip Mill	MTPA	1,600,000
CRM - HRAP	MTPA	950,000
CRM - CRAP	MTPA	450,000

\* MTPA is Metric Tonnes per Annum



# JSL - Historical Annual Financial Performance

Rs. Crore

Particulars	FY 2013	FY 2014	FY 2015
Revenue from operations (net)	10,286	11,953	12,802
EBITDA	615	886	1,041
Interest	990	1,235	1,363
Depreciation	701	688	505
Net profit / (loss)	(821)	(1,390)	(725)
<b>Fixed Assets (A)</b>			
Fixed Assets (A)	9,953	9,591	9,176
<b>Non -Current Assets (B)</b>			
Non -Current Assets (B)	353	324	398
<b>Current Assets (C)</b>			
Current Assets (C)	6,220	5,778	5,572
<b>Non Current Liabilities (D)</b>			
Non Current Liabilities (D)	9,051	8,792	8,843
<b>Current Liabilities (E)</b>			
Current Liabilities (E)	5,999	6,707	6,846
<b>Net worth (A)+(B)+(C)-(D)-(E)</b>	1,476	194	(543)
<i>Share Capital</i>	41	46	46
<i>Reserves &amp; Surplus</i>	1,435	147	(589)

## Performance - Unit wise breakup

	Hisar + Vizag + Mine			Core JSL (Jaipur, Odisha)		
	FY 2013	FY 2014	FY 2015	FY 2013	FY 2014	FY 2015
Turnover	6969	7118	7445	3317	4835	5357
EBITDA	697	776	742	-82	111	301



# Financial Performance

Figures in Rs. Crore	Y-o-Y Comparison			Q-o-Q Comparison	
	Q2 2015-16 A	Q2 2014-15 B	% change Y-o-Y (A-B)/B	Q1 2015-16 C	% change Q-o-Q (A-C)/C
Domestic Sales - SS (tons)	221,376	209,610	6%	216,867	2%
Export Sales - SS (tons)	54,369	54,357	0%	62,788	-13%
Sales Volume - SS (tons)	275,745	263,967	4%	279,655	-1%
<b>Total Revenue (net)</b>	<b>3,123</b>	<b>3,304</b>	<b>-5%</b>	<b>3,219</b>	<b>-3%</b>
<b>EBIDTA</b>	<b>356</b>	<b>214</b>	<b>66%</b>	<b>369</b>	<b>-4%</b>
Non- operating other income	15	12		13	
Interest	383	343	12%	371	3%
Profit before depreciation	(13)	(117)		11	
Depreciation	169	133	27%	166	2%
Exceptional Gain / (Loss)	(38)	(6)		(10)	
<b>Profit before tax</b>	<b>(220)</b>	<b>(257)</b>		<b>(165)</b>	
<b>EBIDTA / Revenue (%)</b>	<b>11.4%</b>	<b>6.5%</b>		<b>11.5%</b>	

\* The combined JSL numbers listed above are shown without giving the impact of the Scheme. The numbers for quarter ended Sep'15 were adopted giving impact of the Scheme as filing of High Court Order in the ROC was done on Nov 1, 2015

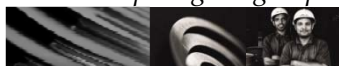


# Financial Performance

Figures in Rs. Crore

Particulars	Half Yearly Comparison			12 Months
	2015-16	2014-15	% change	FY 2014-15
	A	B	(A-B)/B	C
Domestic Sales - SS (tons)	438,243	403,919	8%	823,392
Export Sales - SS (tons)	117,158	129,133	-9%	233,741
Sales Volume - SS (tons)	555,400	533,052	4%	1,057,133
<b>Total Revenue (net)</b>	<b>6,341</b>	<b>6,542</b>	<b>-3%</b>	<b>13,412</b>
<b>EBIDTA</b>	<b>725</b>	<b>554</b>	<b>31%</b>	<b>1,017</b>
Non- operating other income	27	21		75
Interest	754	684	10%	1,363
Profit before depreciation	(2)	(110)		(271)
Depreciation	335	257	30%	684
Exceptional Gain / (Loss)	(48)	(0)		1,189
<b>Profit before tax</b>	<b>(385)</b>	<b>(367)</b>		<b>234</b>
<b>EBIDTA / Revenue (%)</b>	<b>11.4%</b>	<b>8.5%</b>		<b>7.6%</b>

\* The combined JSL numbers listed above are shown without giving the impact of the Scheme. The numbers for Half year ended Sep'15 were adopted giving impact of the Scheme as filing of High Court Order in the ROC was done on Nov 1, 2015



# EBIDTA Summary - Unit Wise

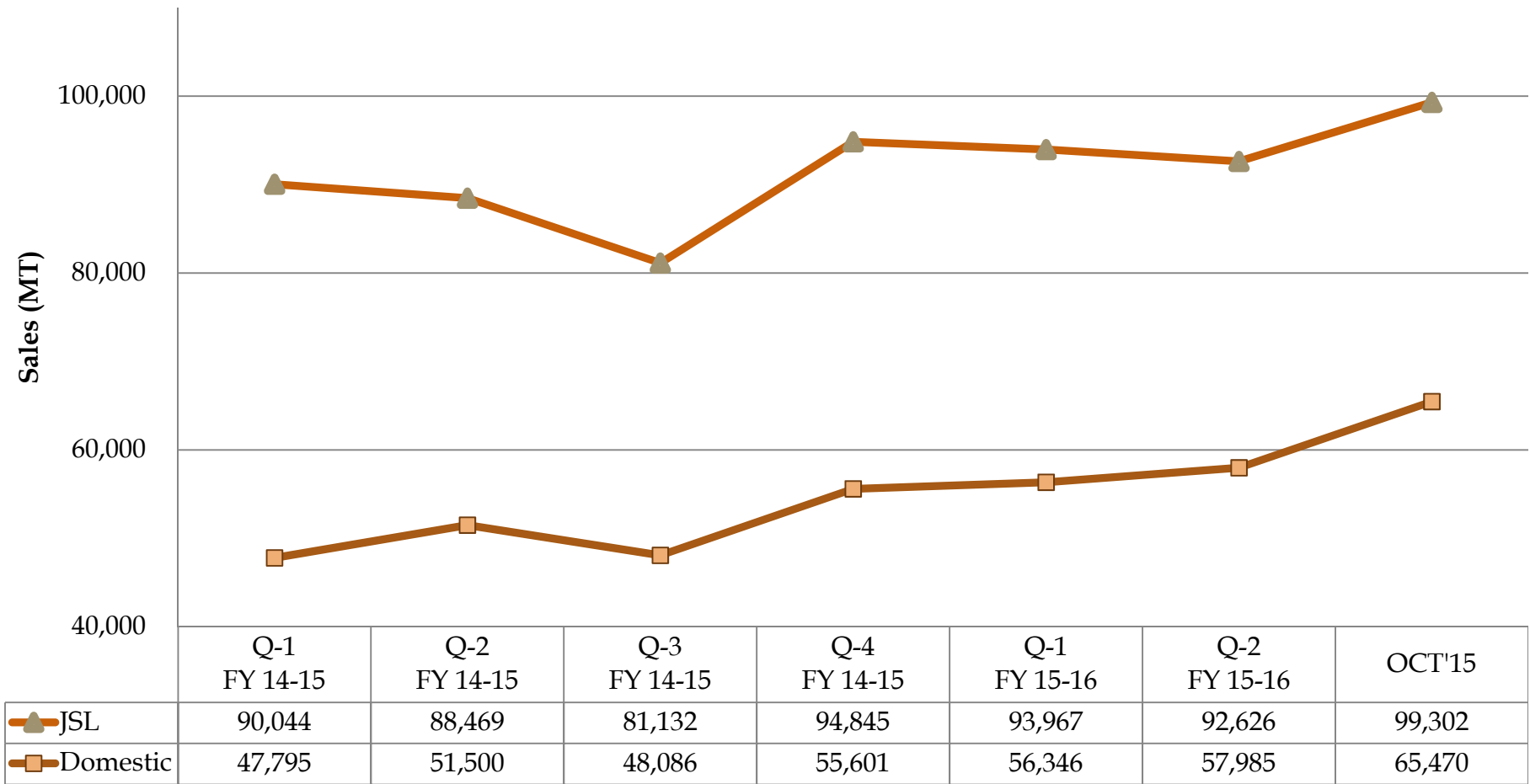
Rs Crore

Particulars	Quarter			Half Year		12 Months
	Q2	Q1	Q2	H1	H1	FY
	2015-16	2015-16	2014-15	2015-16	2014-15	2014-15
Hisar, Vizag & Mines	185	231	134	416	338	712
Jajpur, Odisha	171	137	81	309	217	304
<b>Total</b>	<b>356</b>	<b>369</b>	<b>214</b>	<b>725</b>	<b>554</b>	<b>1,017</b>

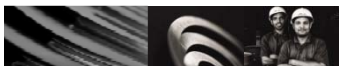




# Jindal Stainless Limited - Sales Trend (qty)



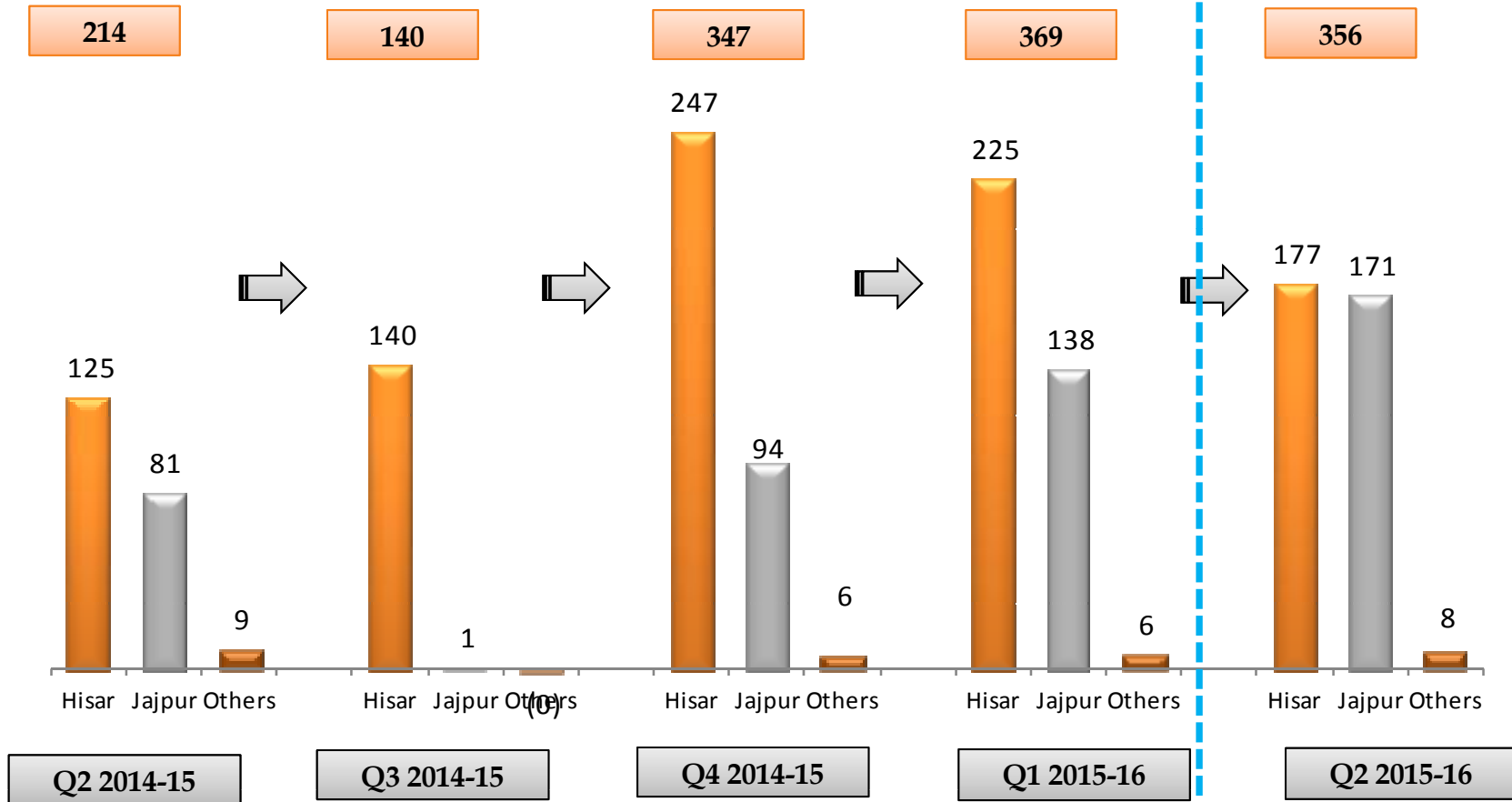
Quarter Totals	Q-1 FY 14-15	Q-2 FY 14-15	Q-3 FY 14-15	Q-4 FY 14-15	Q-1 FY 15-16	Q-2 FY 15-16
<b>Total Sales</b>	270,133	265,408	243,396	284,535	281,901	277,879



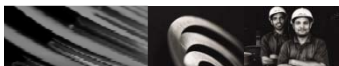
# EBIDTA trend - Sequential Quarters

Figures in Rs Crore

EBIDTA

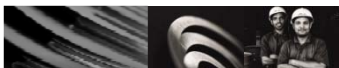
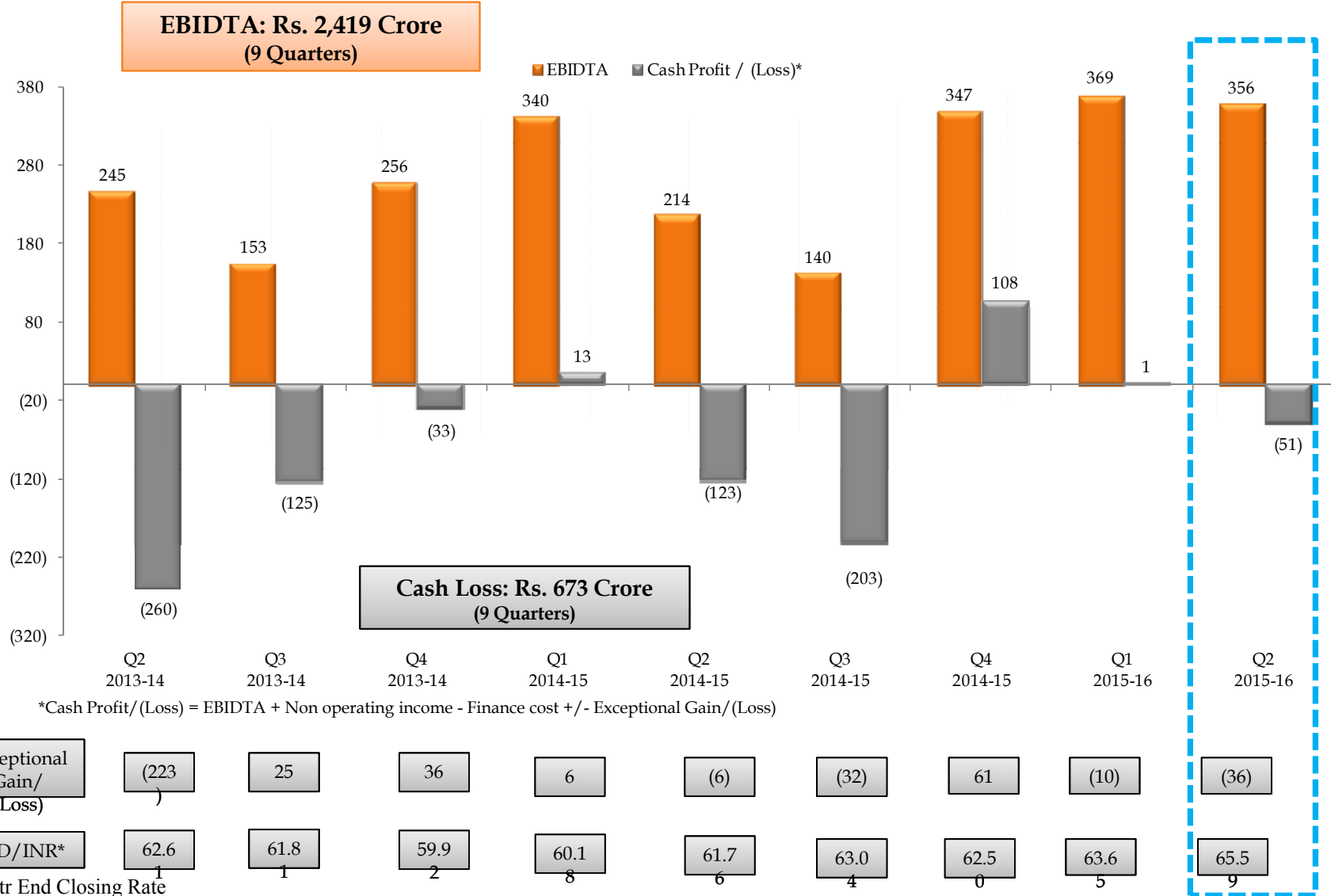


Others include Vizag, Mines & Stock Yard

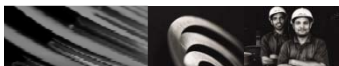


# EBIDTA and Cash Profit trend - Quarter wise

Figures in Rs Crore



# **Asset Monetization Plan (AMP) & the Composite Scheme of Arrangement (Scheme)**



# Composite Scheme of Arrangement - Snapshot

## Key steps in the Scheme

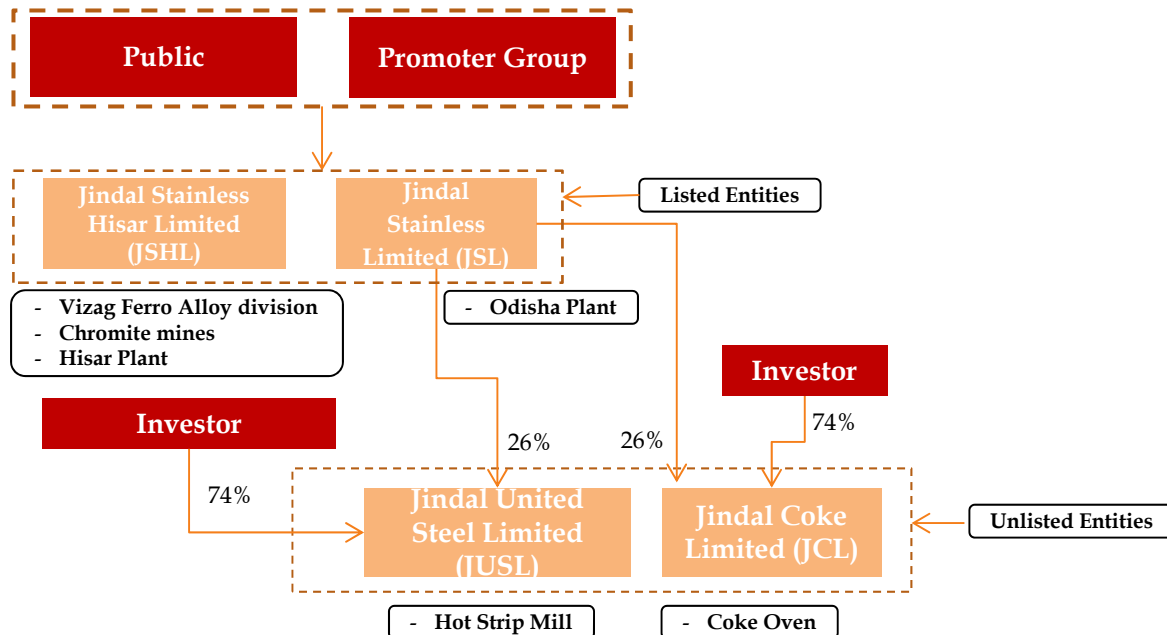
**STEP I:** Ferro alloys manufacturing facility of JSL at Vizag and JSL's Chromite mines at Sukhinda, Odisha would be demerged from JSL into JSHL (Jindal Stainless Hisar Ltd.). Existing shareholders of JSL to receive shares of JSHL in swap ratio of 1:1

**STEP II:** JSL will transfer the Hisar steel manufacturing undertaking to JSHL by way of slump sale at a net consideration of ~ Rs. 2,809 crore

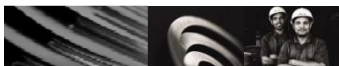
**STEP III:** JSL will transfer its Hot Strip Mill (HSM) to its subsidiary - JUSL (Jindal United Steel Ltd) by way of slump sale at a net consideration of ~Rs. 2,413 crore

**STEP IV:** JSL will transfer its Coke Oven undertaking to its subsidiary - JCL (Jindal Coke Limited) by way of slump sale at a net consideration of ~Rs. 493 crore

## Corporate structure Post AMP



- AMP approved by CDR EG on Dec 26, 2014 with Scheme as an integral part
- Scheme filed with Hon'ble High Court of Punjab and Haryana and the same was approved on September 21, 2015 (as amended on Oct 12, 2105)
- Effectiveness of each section is independent
- Order copy filed in Registrar of Companies ("ROC") on Nov 1, 2015
- Section I & II becomes effective with filing in ROC
- For effectiveness of Section III and IV, approval from IDCO would also be required besides filing of High Court order with ROC
- Listing of JSHL as per the regulations

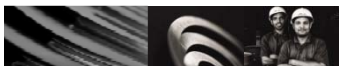




# Contours of AMP

- a) Monetization of assets with track record of consistent performance to unlock the value and the assets with surplus capacity or ability for expansion
- ❑ Transfer of Hisar, Vizag and Mining Undertakings to JSHL
  - ❑ Transfer of 1.6 MTPA HSM Undertaking to JUSL
    - Investment by Investors – Rs 500 Crore
    - To set up 1.13 MTPA Steel Plant
  - ❑ Transfer of Coke Oven Undertaking to JCL
    - Investment by Investor – Rs 75 Crore
    - To expand coke oven capacity from 0.43 MTPA to 0.86 MTPA
- b) To reorganize the business amongst independent entities
- ❑ Existing Promoter for the Stainless Steel Companies:
    - ❖ JSL (equity infusion of Rs. 75 Crore planned)
    - ❖ JSHL (equity infusion of Rs. 25 Crore planned)
  - ❑ New Investors: JUSL
  - ❑ New Investor: JCL
- c) Allocation of debt amongst new entities based on debt serviceability and overall viability of new entities on standalone basis (based on discussion with lenders and approval obtained from CDR EG)

*JCL – Jindal Coke Limited; JUSL – Jindal United Steel Limited*



# Transfer of Business Undertakings of JSL

Location	Facility	Unit	Capacity
Hisar, Haryana	Steel Melting	MTPA	8,00,000
	Hot Strip Mill	MTPA	7,20,000
	Tandem Mill	MTPA	2,50,000
	CRAP**	MTPA	2,75,000
	Cold Rolled Special Steel	MTPA	25,000
	Coin Blanks	MTPA	10,000
Vizag, Andhra Pradesh	High Carbon Ferro Chrome	MTPA	40,000
Sukhinda Mines, Odisha	Chrome Ore concentrate		8,900 sqm
Investment	In domestic subsidiaries		Rs. 50 Cr

Jindal Stainless (Hisar) Ltd.

Jindal United Steel Ltd.

Jajpur, Odisha	<b>Hot Strip Mill (HSM)</b>	<b>MTPA</b>	<b>16,00,000</b>
Jajpur, Odisha	<b>Coke Oven</b>	<b>MTPA</b>	<b>4,30,000</b>

Jindal Coke Ltd.

Jindal Stainless Ltd.

Jajpur, Odisha	Steel Melting	MTPA	8,00,000
	Cold Rolling Mill		
	A. HRAP *	MTPA	9,50,000
	B. CRAP **	MTPA	4,50,000
	Ferro Alloys	MTPA	2,50,000
	Power Plant	MW	264
Investment	In overseas subsidiary		Rs. 90 Cr

\*Hot Rolled Annealing Pickling  
\*\*Cold Rolled Annealing Pickling



# Debt Position Pursuant to AMP

(as on March 31, 2015)

*Rs in Crore*

Particulars	JSHL	JUSL	JCL	JSL	Total
Term Loan	2,600	2,400	500	3,080*	8,580
Additional Loan for Capex	-	1,570	125	-	1,695
<b>Total Loan</b>	<b>2,600</b>	<b>3,970</b>	<b>625</b>	<b>3,080</b>	<b>10,275</b>
Tenor (Years) \$	12	25	25	#	
Interest Rate (%) \$	10.95%	10.95%	10.95%	#	
<b>Working Capital</b>					
Fund Based	770	-	24	896	<b>1,690</b>
Non Fund Based	3,055	-	356	2,834	<b>6,245</b>

\*Excludes FITL of ~ Rs. 1,000 Crore (to be converted into equity/ CRPS / OCRPS) but includes fresh Corporate Term Loan (CTL) of Rs. 958 Crore (already sanctioned).

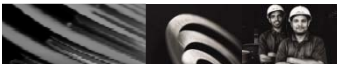
\$ Exact terms will be finalised once the loans are sanctioned in the new entities

#ECB/Existing term loan/ CTL having maturities ranging from 5-12 years, with interest rates ranging from 4.2% for ECB, 10.55% for CTL and about 14% for the balance term loan

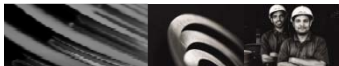


# Benefits of AMP for JSL

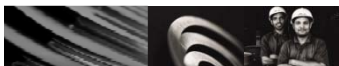
- 1) Optimum utilization of idle capacities of HSM plant and Coke oven plant;
- 2) Supply of hot metal/ liquid steel by JUSL to bring economies in cost structure of JSL going forward
- 3) Reduction in Term Loan by INR 5,500 crore and consequential saving in interest cost
- 4) Reduction in WC requirement and consequential saving in WC interest cost
- 5) Further reduction of debt through conversion (~ INR 1,000 crore)
- 6) Improvement in security cover for the residual debt in JSL
- 7) Overall debt serviceability improvement



# Recast financials



# Financial Performance - Jindal Stainless Ltd. (JSL)



# Financial Performance - (JSL)

Figures in Rs. Crore	Y-o-Y Comparison	Q-o-Q Comparison		Half Yearly Comparison	12 Months
	Q2 2015-16 A	Q1 2015-16 B	% change Q-o-Q (A-B)/B	2015-16	FY 2014-15
SS Sales Volume (MT)	126,432	130,418	-3%	256,850	423,461
Gross Sales	1,724	1,785	-3%	3,509	6,449
Total Revenue (net)	1,602	1,660	-4%	3,262	6,011
EBIDTA	171	138	24%	309	304
Non-operating other income	8	6		14	53
Interest	253	245	3%	498	916
Profit before depreciation	(74)	(102)		(175)	(559)
Depreciation	95	92	3%	188	393
Exceptional Gain / (Loss)	(19)	(6)		(25)	1,173
Profit before tax	(188)	(201)	-6%	(389)	222
Avg. Sales Realisation	126,623	127,284	-1%	126,959	141,693
EBIDTA/ton	13,539	10,556		12,024	7,179
EBIDTA/Revenue (%)	10.7%	8.3%		9.5%	5.1%

\* The numbers listed above for Q1 of FY 15-16 have been shown giving effect of the Scheme.



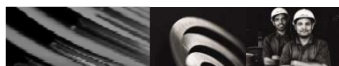


# Financials - (JSL)

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER & HALF YEAR ENDED 30TH SEPTEMBER, 2015

(Rs in crore)

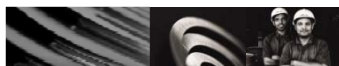
Particulars	Unaudited for the quarter ended			Unaudited for the half year ended		Audited for the year ended (Revised)
	30th Sept, 2015	30th June, 2015	30th Sept, 2014	30th Sept, 2015	30th Sept, 2014	31st Mar, 2015
	(Post Scheme)	(Pre Scheme)	(Pre Scheme)	(Post Scheme)	(Pre Scheme)	(Post Scheme)
<b>1 Income from Operations:</b>						
(a) Net Sales / Income from Operations (Net of excise duty)	1,600.93	3,213.04	3,296.62	3,260.95	6,529.05	6,000.67
(b) Other Operating Income	0.72	2.14	7.15	1.18	12.47	10.27
<b>Total Income from Operations (net) [1(a)+1(b)]</b>	<b>1,601.65</b>	<b>3,215.18</b>	<b>3,303.77</b>	<b>3,262.13</b>	<b>6,541.52</b>	<b>6,010.94</b>
<b>2 Expenses</b>						
(a) Cost of Material Consumed	1,034.71	2,126.14	2,211.55	2,166.61	4,416.90	3,945.06
(b) Purchase of Stock in Trade	-	-	-	-	-	-
(c) Changes in Inventories of finished goods, work in progress and stock in trade	(23.29)	(96.81)	26.38	(93.20)	(97.45)	189.91
(d) Employee benefits expense	31.91	69.01	64.35	62.96	128.36	115.63
(e) Depreciation and amortisation expense	95.30	119.09	133.44	187.66	257.30	392.55
(f) Stores and Spares consumed	87.80	202.45	196.39	182.79	385.69	311.26
(g) Power & Fuel	156.20	299.56	382.74	332.11	727.52	637.48
(h) Other expenditure	143.14	245.40	208.21	302.01	426.66	507.59
<b>Total Expenses</b>	<b>1,525.77</b>	<b>2,964.84</b>	<b>3,223.06</b>	<b>3,140.94</b>	<b>6,244.98</b>	<b>6,099.48</b>
<b>3 Profit/(Loss) from operations before other Income, finance cost and exceptional Items (1-2)</b>	<b>75.88</b>	<b>250.34</b>	<b>80.71</b>	<b>121.19</b>	<b>296.54</b>	<b>(88.54)</b>
4 Other Income	8.22	12.97	11.51	13.92	20.98	52.79
<b>5 Profit/(Loss) from Ordinary Activities before finance cost and exceptional items (3+4)</b>	<b>84.10</b>	<b>263.31</b>	<b>92.22</b>	<b>135.11</b>	<b>317.52</b>	<b>(35.75)</b>
6 Finance cost	253.05	370.82	342.63	498.22	684.36	915.81
<b>7 Profit/(Loss) from Ordinary Activities after finance cost but before exceptional items (5-6)</b>	<b>(168.95)</b>	<b>(107.51)</b>	<b>(250.41)</b>	<b>(363.11)</b>	<b>(366.84)</b>	<b>(951.56)</b>
8 Exceptional items - Gain / (Loss)	(19.10)	(10.46)	(6.27)	(25.48)	(0.44)	1,173.19
<b>9 Profit/(Loss) from Ordinary Activities before tax (7+8)</b>	<b>(188.05)</b>	<b>(117.97)</b>	<b>(256.68)</b>	<b>(388.59)</b>	<b>(367.28)</b>	<b>221.63</b>
10 Tax expense	-	-	(1.45)	-	(1.45)	(1.45)
<b>11 Net profit/ (loss) from Ordinary Activities after tax (9-10)</b>	<b>(188.05)</b>	<b>(117.97)</b>	<b>(255.23)</b>	<b>(388.59)</b>	<b>(365.83)</b>	<b>223.08</b>
12 Extraordinary items	-	-	-	-	-	-
<b>13 Net profit/ (loss) for the period (11-12)</b>	<b>(188.05)</b>	<b>(117.97)</b>	<b>(255.23)</b>	<b>(388.59)</b>	<b>(365.83)</b>	<b>223.08</b>



# Financials - (JSL)

## STATEMENT OF ASSETS AND LIABILITIES

	PARTICULARS	As at 30th Sept. 2015	As at 31st March, 2015
		(Unaudited)	(Audited)
		(Post Scheme)	(Post Scheme)
<b>A</b>	<b>EQUITY AND LIABILITIES</b>		
	<b>1. Shareholders' Funds</b>		
	a. Share Capital	46.24	46.24
	b. Share Capital Suspense Account	366.19	366.19
	c. Reserves and surplus	(607.00)	(218.21)
	<b>Shareholders' Funds</b>	<b>(194.57)</b>	<b>194.21</b>
	<b>2. Non-current liabilities</b>		
	a. Long Term borrowings	8,275.05	8,070.23
	b. Deferred tax liabilities (net)	-	-
	c. Other long term liabilities	137.66	209.07
	d. Long term provisions	4.53	5.21
	<b>Non-current liabilities</b>	<b>8,417.24</b>	<b>8,284.51</b>
	<b>3. Current Liabilities</b>		
	a. Short term borrowings	1,823.85	2,333.14
	b. Trade Payables	1,519.71	1,315.73
	c. Other current liabilities	1,937.20	1,399.77
	d. Short term provisions	4.34	2.30
	<b>Current Liabilities</b>	<b>5,285.10</b>	<b>5,050.94</b>
	<b>EQUITY AND LIABILITIES</b>	<b>13,507.77</b>	<b>13,529.66</b>
<b>B</b>	<b>ASSETS</b>		
	<b>1. Non-current Assets</b>		
	a. Fixed Assets	7,487.57	7,531.52
	b. Non-current Investments	102.73	103.13
	c. Long term loans and advances	161.81	161.82
	d. Other non-current assets	0.23	0.20
	<b>Non-current liabilities</b>	<b>7,752.34</b>	<b>7,796.67</b>
	<b>2. Current Assets</b>		
	a. Current Investments	0.30	0.31
	b. Inventories	1,754.43	1,720.57
	c. Trade receivables	991.12	956.78
	d. Cash and cash equivalents	33.84	41.14
	e. Short term loans and advances	2,973.65	3,012.86
	f. Other current assets	2.08	1.33
	<b>Current Assets</b>	<b>5,755.43</b>	<b>5,732.99</b>
	<b>ASSETS</b>	<b>13,507.77</b>	<b>13,529.66</b>



# JSL, Odisha Operations

## Improving Macro Economic Conditions

- GDP growth in India is projected to increase to ~7.5% in 2015, while the IIP\* will increase by ~5%
- **Economic recovery in India** will increase domestic demand for Stainless Steel
- India has **imposed anti-dumping duty** on imports of certain steel products from three countries, including China

## Improved Logistics

- **JSL's railway siding has been commissioned, in November 2015 which will significantly reduce lead time to port**
- The Company is **also increasing the number of stockyards** which will improve delivery time to customers

## Operating Leverage

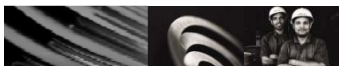
- **Cost of Production at Odisha will be lower** with improving capacity utilization resulting in better margins
  - Backward integration and captive power plant will help the company reduce costs/ increase productivity
  - High energy efficiency
- Odisha plant produces wider width, and longer length coils **which results in better yields**

Higher  
Capacity  
Utilization at  
JSL, Odisha

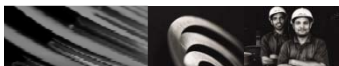
## Product Superiority

- **Technologically superior plant** that produces better quality of products which have been well received in the European market
- **Wide product range** ranging from lower end applications (kitchen ware) to high end (nuclear power)

Note: (\*) IIP - Index of Industrial Production



# Financial Performance – Jindal Stainless (Hisar) Ltd. (JSHL)



# Financial Performance - (JSHL)

Figures in Rs. Crore	Y-o-Y Comparison	Q-o-Q Comparison		Half Yearly Comparison	12 Months
	Q2 2015-16	Q1 2015-16	% change Q-o-Q	2015-16	FY 2014-15
	A	B	(A-B)/B		
SS Sales Volume (MT)	158,720	161,267	-2%	319,987	661,143
Gross Sales	1,836	1,951	-6%	3,787	8,124
Total Revenue (net)	1,675	1,770	-5%	3,446	7,401
EBIDTA	185	231	-20%	416	713
Non- operating other income	6	7		14	23
Interest	130	126	4%	256	447
Profit before depreciation	61	113		174	288
Depreciation	74	73	1%	147	292
Exceptional Gain / (Loss)	(19)	(4)		(23)	16
<b>Profit before tax</b>	<b>(32)</b>	<b>36</b>		<b>4</b>	<b>12</b>
EBIDTA/ton	11,638	14,342	-19%	13,001	10,783
<b>EBIDTA/ Revenue (%)</b>	<b>11.0%</b>	<b>13.1%</b>		<b>12.1%</b>	<b>9.6%</b>

\* The numbers listed above for Q1 & Q2 of FY 15-16 have been shown giving effect of the Scheme.



# Financials - (JSHL)

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE HALF YEAR ENDED 30TH SEPTEMBER, 2015

		(Rs in crore)	
Particulars		Unaudited for the Half year ended	Audited for the Year ended
		30th September, 2015	31st March, 2015
		(Post Scheme)	(Post Scheme)
1	<b>Income from Operations:</b>		
	(a) Net Sales / Income from Operations (Net of excise duty)	3,427.00	7,383.14
	(b) Other Operating Income	18.82	18.30
	<b>Total Income from Operations (net) [1(a)+1(b)]</b>	<b>3,445.82</b>	<b>7,401.44</b>
2	<b>Expenses</b>		
	(a) Cost of Material Consumed	2,118.24	4,938.83
	(b) Purchase of Stock in Trade	-	-
	(c) Changes in Inventories of finished goods, work in progress and stock in trade	118.29	(44.63)
	(d) Employee benefits expense	76.96	147.68
	(e) Depreciation and amortisation expense	146.93	291.91
	(f) Stores and Spares consumed	206.94	449.02
	(g) Power & Fuel	341.11	836.24
	(h) Other expenditure	168.28	361.42
	<b>Total Expenses</b>	<b>3,176.75</b>	<b>6,980.47</b>
3	<b>Profit/(Loss) from operations before other Income, finance cost and exceptional Items (1-2)</b>	<b>269.07</b>	<b>420.97</b>
4	Other Income	13.56	22.62
5	<b>Profit/(Loss) from Ordinary Activities before finance cost and exceptional items (3+4)</b>	<b>282.63</b>	<b>443.59</b>
6	Finance cost	255.83	447.24
7	<b>Profit/(Loss) from Ordinary Activities after finance cost but before exceptional items (5-6)</b>	<b>26.80</b>	<b>(3.65)</b>
8	Exceptional items - Gain/(Loss)	(22.76)	15.97
9	<b>Profit/(Loss) from Ordinary Activities before tax (7+8)</b>	<b>4.04</b>	<b>12.32</b>
10	Tax expense	-	-
11	<b>Net profit/(loss) from Ordinary Activities after tax (9-10)</b>	<b>4.04</b>	<b>12.32</b>
12	Extraordinary items	-	-
13	<b>Net profit/(loss) for the period (11-12)</b>	<b>4.04</b>	<b>12.32</b>

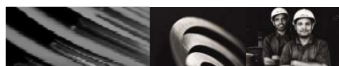


# Financials - (JSHL)

## STATEMENT OF ASSETS AND LIABILITIES

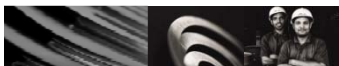
(Rs in crore.)

	PARTICULARS	As at 30th Sept. 2015	As at 31st March, 2015
		(Unaudited)	(Audited)
		(Post Scheme)	(Post Scheme)
<b>A</b>	<b>EQUITY AND LIABILITIES</b>		
	<b>1. Shareholders' Funds</b>		
	a. Share Capital / Share Capital Suspense account	46.24	46.24
	b. Reserves and surplus	555.16	551.12
	<b>Shareholders' Funds</b>	<b>601.39</b>	<b>597.36</b>
	<b>2. Non-current liabilities</b>		
	a. Long Term borrowings	-	-
	b. Deferred tax liabilities (net)	-	-
	c. Other long term liabilities	-	-
	d. Long term provisions	6.36	5.57
	<b>Non-current liabilities</b>	<b>6.36</b>	<b>5.57</b>
	<b>3. Current Liabilities</b>		
	a. Short term borrowings	1,153.24	853.72
	b. Trade Payables	1,105.92	1,318.37
	c. Other current liabilities	2,973.23	2,997.57
	d. Short term provisions	7.81	5.61
	<b>Current Liabilities</b>	<b>5,240.20</b>	<b>5,175.27</b>
	<b>EQUITY AND LIABILITIES</b>	<b>5,847.95</b>	<b>5,778.20</b>
<b>B</b>	<b>ASSETS</b>		
	<b>1. Non-current Assets</b>		
	a. Fixed Assets	2,486.31	2,613.00
	b. Non-current Investments	416.77	416.77
	c. Long term loans and advances	73.16	73.01
	d. Other non-current assets	11.98	8.83
	<b>Non-current liabilities</b>	<b>2,988.22</b>	<b>3,111.61</b>
	<b>2. Current Assets</b>		
	a. Current Investments	-	-
	b. Inventories	1,277.04	1,296.21
	c. Trade receivables	833.29	923.41
	d. Cash and cash equivalents	0.22	2.14
	e. Short term loans and advances	746.08	441.73
	f. Other current assets	3.10	3.10
	<b>Current Assets</b>	<b>2,859.73</b>	<b>2,666.59</b>
	<b>ASSETS</b>	<b>5,847.95</b>	<b>5,778.20</b>



# JSHL Operations

- Hisar Facility is the oldest facility of JSL which commenced operations in 1981 (operating history of 34 years)
- Have contributed towards attaining market leadership for JSL;
- Offers wide range of products (slabs, hot rolled coils, cold rolled coils and special products - coin blank, blade steel, precision strip etc.); One of the largest blade steel suppliers globally
- Well positioned to build a strong line of speciality stainless products
- Plant is approved by Auto majors, Railways, Mints (incl. overseas mints)
- Strong focus on R&D for new applications and process improvement - key in popularizing the 200 series throughout the world
- Productivity is one of the best in the industry
- Caters to diversified market (from patta to nuclear plants); thus a wide spectrum of clients; also it helps in dealing with cyclicity of stainless steel industry





# Summary

- Indian Stainless Steel industry is on growth path
- JSL is best positioned to capitalize on the industry growth
- Further inventory losses not expected due to stable commodity prices
- Scheme and the AMP will create four independent companies with respective viable corporate and capital structure
- Odisha Plant is exhibiting steady operational stability, substantial capacity ramp-up and de-bottlenecking resulting in increased profitability
- The commissioning of the railway siding at JSL Odisha plant will further improve profitability
- Increased utilisation of equipment capacities, product innovation, cost reduction and expansions in new units



**Thank You**

