

August 12, 2017

The General Manager Corporate Relationship Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort, Mumbai 400 001 Fax No.: 2272 2037/39/41/61/3121/3719 The Manager National Stock Exchange of India Ltd. Exchange Plaza, C/1, Block G Bandra - Kurla Complex, Bandra (East) Mumbai 400 051

Fax No.: 2659 8237 / 38/ 8347/8348/

**Reliance Communications Limited** 

Dhirubhai Ambani Knowledge City

Navi Mumbai - 400 710, India

#### BSE Scrip Code: 532712

**NSE Symbol: RCOM** 

66418124/25/26

Dear Sir,

## Sub: Statement of unaudited Financial Results (Stand alone) for the quarter ended June 30, 2017 alongwith Limited Review Report.

Further to our letter dated August 12, 2017, we enclose herewith Statement of unaudited Financial Results (Stand alone) for the quarter ended June 30, 2017 alongwith Limited Review Report submitted by the Statutory Auditors of the Company.

The above financial results were also approved by the Board of Directors at its meeting held on August 12, 2017. The meeting of the Board of Directors of the Company commenced at 3.00 p.m. and concluded at 6.30 p.m.

We request you to kindly inform your members accordingly.

Thanking you.

Yours faithfully, For Reliance Communications Limited

Prakash Shenoy Company Secretary

Encl: As above.

Tel:+91 22 3037 3333 +91 22 3038 6286 Fax:+91 22 3037 6622 www.rcom.co.in

#### Reliance Communications Limited website: www.rcom.co.in Regd. Office : H Block, 1st Floor , Dhirubhai Ambani Knowledge City, Navi Mumbai 400710 CIN - L45309MH2004 PLC147531

	·				(₹ in Crore)	
Sr.		C	Quarter ended			
No.	Particulars	30-Jun-17	31-Mar-17	30-Jun-16	31-Mar-17	
		Unaudited	Audited	Unaudited	Audited	
1	Income					
	(a) Revenue from Operations	1,643	1,944	2,482	8,823	
	(b) Other Income	64	74	110	331	
	(c) Total Income [(a) + (b)]	1,707	2,018	2,592	9,154	
2	Expenses					
	(a) Access Charges, Licence Fees and Network Expenses	1,738	1,646	2,006	7,506	
	(b) Employee Benefits Expenses	33	41	50	187	
	(c) Finance Costs	709	581	630	2,409	
	(d) Depreciation , Amortisation and Provision for Impairment	566	582	337	1,972	
	(e) Sales and General Administration Expenses	234	100	423	935	
	(f) Total Expenses [ (a) to (e) ]	3,280	2,950	3,446	13,009	
3	Profit/ (Loss) before Exceptional Items and Tax [1 (c) - 2 (f)]	(1,573)	(932)	(854)	(3,855)	
4	Exceptional Items	-			(0,000)	
5	Profit/ (Loss) before Tax [ 3 - 4 ]	(1,573)	(932)	(854)	(3,855)	
6	Tax Expenses				(0,000)	
	(a) Current Tax					
	(b) Deferred Tax Charge/ (Credit)	(610)	(838)	(295)	(2,059)	
7	Profit/ (Loss) after Tax [ 5 - 6 ]	(963)	(94)	(559)	(1,796)	
8	Other Comprehensive Income/ (Expense) for the period	1			(1,730)	
9	Total Comprehensive Income / (loss) for the period [ 7 + 8 ]	(962)	(94)	(559)	(1,797)	
10	Earnings per Share (EPS) (before and after exceptional items)			(000)	(1,191)	
	(a) Basic (Rs.)	(3.90)	(0.38)	(2.25)	(7.28)	
	(b) Diluted (Rs.)	(3.90)	(0.38)	(2.25)	(7.28)	
11	Paid-up Equity Share Capital (Face Value of Rs. 5 each)	1,244	1,244	1,244	1,244	
12	Other Equity (Excluding Revaluation Reserve)		· · · · · · · · · · · · · · · · · · ·		22,840	

## Unaudited Financial Results (Standalone) for the Quarter ended June 30, 2017

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For B S R & CO. LLP

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#### Notes

- 1. Figures of the previous period have been regrouped and reclassified, wherever required.
- 2. Pursuant to the Scheme of Arrangement ("the Scheme") sanctioned by the Hon'ble High Court of Judicature at Bombay, variation on account of changes in exchange rates including amortisation of the balance in "Foreign Currency Monetary Item Translation Difference Account (FCMITDA)" and depreciation consequent to addition of exchange differences to the cost of capitalised assets aggregating to ₹ 159 crore during the quarter ended June 30, 2017, are withdrawable from General Reserve. These withdrawable items are not considered in the accounts for the quarter ended on June 30, 2017 and consequently no withdrawal has been made. The necessary effects, if any, will be carried out at the year end. The Company has, as permitted under the said Schemes, adjusted additional depreciation and amortisation of ₹ 139 crore, arising on fair value of certain assets, for the quarter by withdrawing an equivalent amount from General Reserve. These matters have been referred to by the Auditors, without qualifying in their Limited Review Report.
- 3. The Company has filed the petition for the Scheme of Arrangement (the Scheme) for demerger of the Wireless Business Undertaking of the Company and Reliance Telecom Limited (RTL), a Subsidiary of the Company into Aircel Limited and its subsidiary, Dishnet Wireless Limited with the Mumbai Bench of the National Company Law Tribunal ("NCLT") on April 25, 2017. Pending the admission of the said petition by NCLT for the final hearing to be taken up and as the Agreements between the parties being subject to various conditions precedent, the assets and operations of undertaking are accordingly not considered necessary to be presented separately as discontinued operation in the Accounts.
- 4. The listed Redeemable Non Convertible Debentures (NCDs) of the Company aggregating to ₹ 3,750 crore as on June 30, 2017 are secured by way of first pari passu charge on the whole of the movable properties, plant and equipment and Capital Work in Progress, both present and future, including all insurance contracts relating thereto of the Borrower Group; comprising of the Company and its subsidiary companies namely; RTL, Reliance Infratel Limited (RITL) and Reliance Communications Infrastructure Limited. Out of the above, in case of NCDs of ₹ 750 crore, the Company has also assigned Telecom Licences, by execution of Tripartite Agreements with Department of Telecommunications (DoT). The asset cover in case of these NCDs exceeds 100% of the principal amount of the said NCDs.
- 5. The Company has been engaged with its lenders to finalise an overall debt resolution plan. Based on applicable guidelines, the lenders have, on June 2, 2017, constituted a Joint Lenders' Forum (JLF) and agreed to consider Strategic Debt Restructuring (SDR) for the Company and its two subsidiaries, RTL and RITL. Consequently, standstill on the Company's debt servicing obligations for a period of 7 months till end December, 2017 has become effective, by which transactions pertaining to demerger of Wireless and Towers Business would be completed. In the event these transactions

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are not completed in such timeframe, the lenders may exercise their right to convert their debt, in accordance with applicable SDR guidelines, subject to approvals as may be necessary under law.

- 6. Disclosure as per Ind AS 108 "Operating Segments" is reported in Consolidated Financial Results of the Company. Therefore, the same has not been separately disclosed in line with the provision of Ind AS.
- 7. Provision for Income Tax for the quarter ended June 30, 2017 is based on the estimate for the full financial year.
- 8. After review by the Audit Committee, the Board of Directors of the Company has approved the above results at their meeting held on August 12, 2017 and the financial results for the quarter ended June 30, 2017 is subjected to limited review by the Statutory Auditors of the Company.

For Reliance Communications Limited

R. N. Bhardwaj

R. N. Bhardwaj Director

Place: Mumbai Date : August 12, 2017

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**B** S R & Co. LLP Chartered Accountants Lodha Excelus  $5^{th}$  Floor, Apollo Mills Compound N. M. Joshi Marg, Mahalakshmi Mumbai 400 011. Telephone +91(22) 4345 5300 Fax +91(22) 4345 5399 Pathak H.D. & Associates Chartered Accountants 814-815, Tulsiani Chambers, 212, Nariman Point, Mumbai 400 021 Telephone +91(22) 3021 8508 Fax +91(22) 3021 8509

Limited Review Report On Quarterly Unaudited Standalone Financial Results of Reliance Communications Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

## To the Board of Directors of Reliance Communications Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results ('the Statement') of Reliance Communications Limited ('the Company') for the quarter ended 30 June 2017 attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with Circular No. CIR/CFD/FAC/62/2016 dated 5 July 2016.
- 2. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors in their meeting held on 12 August 2017. Our responsibility is to issue a report on these financial results based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, '*Review of Interim Financial Information Performed by the Independent Auditor of the Entity*' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial results are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of un-audited standalone financial results prepared in accordance with applicable accounting standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 ('the Act') read with relevant rules issued thereunder and other recognised accounting practices and policies, except to the extent as modified by the Court Order dated 03 July, 2009 as stated in paragraph 5 below and the choice exercised by the Company in accordance with the said Court Order, which may be considered to override the relevant provisions of Indian Accounting Standard 8 (Ind AS 8) 'Accounting Policies, Changes in Accounting Estimates and Errors ', has not disclosed the information required to be disclosed in terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular dated 5 July, 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.





Limited Review Report On Quarterly Unaudited Standalone Financial Results of Reliance Communications Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

## **Reliance Communications Limited**

5. We draw attention to Note 2 of the Statement regarding the Scheme of Arrangement ('the Scheme') sanctioned on 03 July 2009 by the Hon'ble High Court of Judicature at Mumbai, the Company is permitted to adjust additional depreciation and amortisation, expenses and/or losses, which have been or are required to be debited to the statement of profit and loss by a corresponding withdrawal or credit from/to General Reserve, as determined by the Board of Directors. During the quarter ended 30 June 2017, consistent with the practice followed in earlier periods, the Company has withdrawn ₹ 139 crore (corresponding previous quarter ₹ 257 crore) from general reserve to offset additional depreciation and amortisation on account of fair valuation of certain assets. Had such withdrawal not been made, the reported loss for the quarter ended 30 June 2017 would have been ₹ 1102 crore (corresponding previous quarter ₹ 816 crore).

Further, during the quarter ended 30 June 2017, the Company has identified net exchange variations of ₹ 159 crore (corresponding previous quarter ₹ 207 crore), which are in the opinion of the board, considered to be of exceptional nature and are withdrawable from General Reserve as per the Scheme mentioned above and have not been charged as expenses. Accordingly, consistent with the practice followed in the earlier periods, the withdrawal from General Reserve for net exchange variations, if any, would be done at the year end. Above treatment has no impact on the reported loss for quarter ended 30 June 2017.

Our review report is not modified in respect of the above matters.

6. The unaudited standalone financial results for the comparative period ended 30 June 2016 are reviewed by B S R & Co. LLP, Chartered Accountants, one of the joint auditors and Chaturvedi & Shah, Chartered Accountants, vide limited review report dated 14 September 2016.

For **B S R & Co. LLP** Chartered Accountants Firm's Registration No: 101248W /W-100022

Partner Membership No: 036647

12 August 2017 Mumbai



For **Pathak H. D. & Associates** Chartered Accountants Firm's Registration No: 107783W

Parienal Kuman the

Parimal Kumar Jha Partner Membership No: 124262

> 12 August 2017 Mumbai





Reliance Communications Limited Dhirubhai Ambani Knowledge City Navi Mumbai - 400 710, India

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August 12, 2017

The General Manager Corporate Relationship Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort, Mumbai 400 001 Fax No.: 2272 2037/39/41/61/3121/3719

The Manager National Stock Exchange of India Ltd. Exchange Plaza, C/1, Block G Bandra - Kurla Complex, Bandra (East) Mumbai 400 051 Fax No.: 2659 8237 / 38/ 8347/ 8348/ 66418124/ 25/ 26

#### BSE Scrip Code: 532712

**NSE Symbol: RCOM** 

Dear Sir,

## Sub: Statement of unaudited Consolidated Financial Results for the quarter ended June 30, 2017 and Limited Review Report.

Further to our letter dated August 4, 2017, pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a Statement of unaudited Consolidated Financial Results for the quarter ended June 30, 2017 alongwith Limited Review Report submitted by the Statutory Auditors of the Company.

The above financial results were approved by the Board of Directors at their meeting held on August 12, 2017. The meeting of the Board of Directors of the Company commenced at 3.00 p.m. and concluded at 6.30 p.m.

Statement of unaudited Financial Results (Stand alone) for the quarter ended June 30, 2017 alongwith Limited Review Report follows by a separate letter.

We request you to kindly inform your members accordingly.

Thanking you.

Yours faithfully, For Reliance Communications Limited

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Plakash Shenoy Company Secretary

Encl: As above.

#### Reliance Communications Limited website: www.rcom.co.in Regd. Office : H Block, 1st Floor , Dhirubhai Ambani Knowledge City, Navi Mumbai 400710 CIN - L45309MH2004 PLC147531 Unaudited Financial Results (Consolidated) for the guarter ended June 30, 2017

		- <u>r</u>			(₹ in Crore
Sr. No.	Particulars	Quarter ended			Year ended
		30-Jun-17	31-Mar-17	30-Jun-16	31-Mar-17
		Unaudited	Audited	Unaudited	Audited
1	Income				
	(a) Revenue from Operations	3,494	4,312	5,259	19,493
	(b) Other Income	97	212	102	456
	(c) Total Income [(a) + (b) ]	3,591	4,524	5,361	19,949
2	Expenses				<u> </u>
	(a) Access Charges, Licence Fees and Network Expenses	2,402	2,624	2,683	10,772
	(b) Employee Benefits Expenses	245	271	303	1,138
	(c) Finance Costs	998	983	795	3,561
	(d) Depreciation , Amortisation and Provision for Impairment	1,184	1,393	830	4,221
	(e) Sales and General Administration Expenses	401	545	815	2,647
	(f) Total Expenses [ (a) to (e) ]	5,230	5,816	5,426	22,339
3	Profit/ (Loss) before Share of Profit of Associates, Exceptional	(1,639)	(1,292)	(65)	(2,390)
4	Items and Tax [ 1 (c) - 2 (f) ]				
4	Share of (Loss) / Profit of Associates		-	1	3
5	Profit/ (Loss) before Exceptional Items and Tax [ 3 - 4 ]	(1,639)	(1,292)	(64)	(2,387)
6	Exceptional Items	-	-		-
7	Profit/ (Loss) before Tax [ 5 - 6 ]	(1,639)	(1,292)	(64)	(2,387)
8	Tax Expenses				
	(a) Current Tax	45	(56)	11	(2)
	(b) Short/(Excess) provision of earlier years	-	(22)	-	(22)
	(c) Deferred Tax Charge/ (Credit) (net) (including MAT Credit)	(474)	(266)	(165)	(1,080)
	(d) Tax Expenses/ (Credit) (net) [ (a) to (c) ]	(429)	(344)	(154)	(1,104)
9	Profit/ (Loss) after Tax [ 7 - 8 ]	(1,210)	(948)	90	(1,283)
10	Other Comprehensive Income for the period	(24)	(164)	90	(37)
11	Total Comprehensive Income/ (Loss) for the period [ 9 + 10 ]	(1,234)	(1,112)	180	(1,320)
12	Profit/ (Loss) for the period attributable to				
	(a) Equity holders of the company	(1,221)	(966)	54	(1,403)
	(b) Non Controlling Interest	11	18	36	120
13	Total Comprehensive Income/ (Loss) attributable to				
	(a) Equity holders of the company	(1,245)	(1,130)	144	(1,440)
	(b) Non Controlling Interest	11	18	36	120
14	Earnings per Share (EPS) (before and after exceptional items)				
	(a) Basic (Rs.)	(4.95)	(3.91)	0.22	(5.69)
	(b) Diluted (Rs.)	(4.95)	(3.91)	0.22	(5.69)
15	Paid-up Equity Share Capital (Face Value of Rs. 5 each)	1,244	1,244	1,244	1,244
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Sr. No.	Particulars		(₹ in Crore) Year ended		
		30-Jun-17			
			31-Mar-17	30-Jun-16	31-Mar-17
1	Segment Revenue	Unaudited	Audited	Unaudited	Audited
	(a) India Operation	3,048	3,916	4 602	17 364
	(b) Global Operation	839	988	4,693 1,185	
	(c) Total [ (a) + (b) ]	3,887	4,904	<b>5,878</b>	4,394
	(d) Less: Inter segment revenue	(296)	(380)		21,758
	(e) Income from Operations [ (c) - (d) ]	3,591	4,524	(517) <b>5,361</b>	(1,809)
2	Segment Results			- 0,001	19,949
	Profit / (Loss) before Tax and Finance Cost from each segment				
	(a) India Operation	(576)	(300)	671	988
_	(b) Global Operation	(65)	(9)	59	183
	(c) Total [ (a) + (b) ]	(641)	(309)	730	1,171
	(d) Add : Unallocable Revenue	-			
	(e) Less : Finance Costs (net)	998	983	795	3,561
	(f) Less : Exceptional Items	-	_		
	Total Profit/ (Loss) before Tax and share in Profit / (Loss) of Associate	(1,639)	(1,292)	(65)	(2,390)
3	Segment Assets				
	(a) India Operation	82,253	83,947	85,876	83,947
	(b) Global Operation	11,938	12,139	13,065	12,139
	(c) Others/ Unallocable (net of Eliminations)	3,465	3,645	1,746	3,645
	(d) Total [ (a) to (c) ]	97,656	99,731	100,687	99,731
4	Segment Liabilities				
	a) India Operation	15,328	16,017	18,595	16,017
	b) Global Operation	6,411	6,465	6,661	6,465
	c) Others/ Unallocable (net of Eliminations)	2,455	2,547	118	2,547
	(d) Total [ (a) to (c) ]	24,194	25,029	25,374	25,029

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For BS RECO. LLP

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#### Notes

- 1. Figures of the previous period have been regrouped and reclassified, wherever required.
- 2. Pursuant to the Schemes of Arrangement ("the Schemes") sanctioned by the Hon'ble High Court of Judicature at Bombay, variation on account of changes in exchange rates including amortisation of the balance in "Foreign Currency Monetary Item Translation Difference Account (FCMITDA)" and depreciation consequent to addition of exchange differences to the cost of capitalised assets aggregating to ₹ 166 crore during the quarter ended June 30, 2017, are withdrawable from General Reserve. These withdrawable items are not considered in the accounts for the quarter ended on June 30, 2017 and consequently no withdrawal has been made. The necessary effects, if any, will be carried out at the year end. The Company has, as permitted under the said Schemes, adjusted additional depreciation and amortisation of ₹ 139 crore, arising on fair value of certain assets, for the quarter by withdrawing an equivalent amount from General Reserve. The matter has been referred to by the auditors without qualifying in the Limited Review Report.
- 3. The Company has filed the petition for the Scheme of Arrangement (the Scheme) for demerger of the Wireless Business Undertaking of the Company and Reliance Telecom Limited (RTL), a Subsidiary of the Company into Aircel Limited and its subsidiary, Dishnet Wireless Limited with the Mumbai Bench of the National Company Law Tribunal ("NCLT") on April 25, 2017. Further, Reliance Infratel Limited (RITL), a subsidiary of the Company has filed petition for the Scheme for demerger of Tower Business Undertaking of RITL into another subsidiary namely Towercom Infrastructure Private Limited, which on transfer thereof upon completion of the said Scheme will be wholly owned and independently managed by affiliates of Brookfield Infrastructure Group, with NCLT on April 28, 2017. Pending the admission of the said petitions by NCLT for the final hearing to be taken up and as the Agreements between the parties being subject to various conditions precedent, the assets and operations of respective undertakings are accordingly not considered necessary to be presented separately as discontinued operation in the Accounts.
- 4. Ind AS Transition Facilitation Group (ITFG) of Ind AS Implementation Committee of the Institute of Chartered Accountants of India has issued clarification on July 31, 2017 regarding method of estimating depreciation for preparing standalone financial statements of the subsidiary and consolidated financial statements. The Company is in process of studying the basis/applicability of the clarification and evaluating the expected pattern of consumption of future economic benefits embodied in the respective assets for adopting an appropriate method of depreciation in each of standalone financial statements and consolidated financial statements and the financial effect will be considered accordingly.
- 5. The listed Redeemable Non Convertible Debentures (NCDs) of the Company aggregating to ₹ 3,750 crore as on June 30, 2017 are secured by way of first pari passu charge on the whole of the movable properties, plant and equipment and Capital Work in Progress, both present and future, including all insurance contracts relating thereto of the Borrower Group; comprising of the Company and its subsidiary companies namely; RTL, RITL and Reliance Communications Infrastructure

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Limited. Out of the above, in case of NCDs of ₹ 750 crore, the Company has also assigned Telecom Licences, by execution of Tripartite Agreements with Department of Telecommunications (DoT). The asset cover in case of these NCDs exceeds 100% of the principal amount of the said NCDs.

- 6. The Company has been engaged with its lenders to finalise an overall debt resolution plan. Based on applicable guidelines, the lenders have, on June 2, 2017, constituted a Joint Lenders' Forum (JLF) and agreed to consider Strategic Debt Restructuring (SDR) for the Company and its two subsidiaries, RTL and RITL. Consequently, standstill on the Company's debt servicing obligations for a period of 7 months till end December, 2017 has become effective, by which transactions pertaining to demerger of Wireless and Towers Business required to be completed. In the event these transactions are not completed in such timeframe, the lenders may exercise their right to convert their debt, in accordance with applicable SDR guidelines, subject to approvals as may be necessary under law.
- 7. The Company is operating with India Operations, Global Operations and Others/ Unallocated segments. Accordingly, segment-wise information has been given. This is in line with the requirement of Ind AS 108 "Operating Segments".
- 8. The Company has opted to publish consolidated financial results for the year 2016 17. Standalone financial results, for the quarter ended June 30, 2017 can be viewed on the website of the Company, National Stock Exchange of India Limited and BSE Limited at www.rcom.co.in, www.nseindia.com and www.bseindia.com respectively.

	(₹ in crore)				
		Year ended			
Particulars	30-Jun-2017	31-Mar-2017	30-Jun-2016	31-Mar-2017	
	Unaudited	Audited	Unaudited	Audited	
Total Income	1,707	2,018	2,592	9,154	
Profit /(Loss) before tax	(1,573)	(932)	(854)	(3,855)	
Total Comprehensive Income	(962)	(94)	(559)	(1,797)	

9. Additional information on standalone basis is as follows:

10. Provision for Income Tax for the quarter ended June 30, 2017 is based on the estimate for the full financial year.

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11. After review by the Audit Committee, the Board of Directors of the Company has approved the above results at their meeting held on August 12, 2017 and the financial results for the quarter ended June 30, 2017 is subjected to limited review by the Statutory Auditors of the Company.

For Reliance Communications Limited

R. N. Bhardwaj Director

Place: Mumbai Date : August 12, 2017

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**B** S R & Co. LLP Chartered Accountants Lodha Excelus  $5^{\text{th}}$  Floor, Apollo Mills Compound N. M. Joshi Marg, Mahalakshmi Mumbai 400 011. Telephone +91(22) 4345 5300 Fax +91(22) 4345 5399 Pathak H.D. & Associates Chartered Accountants 814-815, Tulsiani Chambers, 212, Nariman Point, Mumbai 400 021 Telephone +91(22) 3021 8508 Fax +91(22) 3021 8509

Limited Review Report On Quarterly Unaudited Consolidated Financial Results of Reliance Communications Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

## To the Board of Directors of Reliance Communications Limited

- 1. We have reviewed the accompanying unaudited consolidated financial results ('the Statement') of Reliance Communications Limited ('the Company') and its subsidiaries (the Company and its subsidiaries together referred to as the 'Group') and its associates for the quarter ended 30 June 2017 attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Circular No. CIR/CFD/FAC/62/2016 dated 5 July 2016.
- 2. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors in their meeting held on 12 August 2017. Our responsibility is to issue a report on these financial results based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, '*Review of Financial Information Performed by the Independent Auditor of the Entity*' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial results are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. The Statement includes the financial results of the following entities:

#### List of Subsidiaries:

- 1. Reliance WiMax Limited;
- 2. Reliance Bhutan Limited;
- 3. Reliance Webstore Limited;
- 4. Reliance Infocomm Infrastructure Limited;
- 5. Campion Properties Limited;
- 6. Reliance Big TV Limited;
- 7. Reliance Tech Services Limited;
- 8. Reliance Telecom Limited;
- 9. Reliance Communications Infrastructure Limited;
- 10. Reliance IDC Limited;
- 11. Reliance Infratel Limited;
- 12. Reliance Mobile Commerce Limited;





Limited Review Report On Quarterly Unaudited Consolidated Financial Results of Reliance Communications Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

### Reliance Communications Limited

#### List of Subsidiaries (continued):

- 13. Reliance BPO Private Limited;
- 14. Reliance Globalcom Limited;
- 15. Reliance Globalcom B.V.;
- 16. Reliance Communications (UK) Limited;
- 17. Reliance Communications (Hong Kong) Limited;
- 18. Reliance Communications (Singapore) Pte. Limited;
- 19. Reliance Communications (New Zealand) Pte Limited:
- 20. Reliance Communications (Australia) Pty Limited;
- 21. Anupam Global Soft (U) Limited;
- 22. Gateway Net Trading Pte Limited;
- 23. Reliance Globalcom Limited;
- 24. FLAG Telecom Singapore Pte. Limited;
- 25. FLAG Atlantic UK Limited;
- 26. Reliance FLAG Atlantic France SAS;
- 27. FLAG Telecom Taiwan Limited;
- 28. Reliance FLAG Pacific Holdings Limited;
- 29. FLAG Telecom Group Services Limited:
- 30. FLAG Telecom Deutschland GmbH:
- 31. FLAG Telecom Hellas AE:
- 32. FLAG Telecom Asia Limited:
- 33. FLAG Telecom Nederland B.V.;
- 34. Reliance Globalcom (UK) Limited:
- 35. Yipes Holdings Inc.;
- 36. Reliance Globalcom Services Inc.;
- 37. YTV Inc.;
- 38. Reliance Infocom Inc.;
- 39. Reliance Communications Inc.;
- 40. Reliance Communications International Inc.:
- 41. Reliance Communications Canada Inc.;
- 42. Bonn Investment Inc.;
- 43. FLAG Telecom Development Limited;
- 44. FLAG Telecom Development Services Company LLC;
- 45. FLAG Telecom Network Services Limited;
- 46. Reliance FLAG Telecom Ireland Limited;
- 47. FLAG Telecom Japan Limited:
- 48. FLAG Telecom Ireland Network Limited:
- 49. FLAG Telecom Network USA Limited:
- 50. FLAG Telecom Espana Network SAU:
- 51. Reliance Vanco Group Limited:
- 52. Euronet Spain SA;
- 53. Net Direct SA (Proprietary) Ltd. (Under liquidation);
- 54. Vanco (Shanghai) Co Ltd.;
- 55. Vanco (Asia Pacific) Pte. Limited;
- 56. Vanco Australasia Pty. Ltd.:
- 57. Vanco Sp Zoo;
  - . Vanco Gmbh:
    - Vanco Japan KK; Vanco NV;





Limited Review Report On Quarterly Unaudited Consolidated Financial Results of Reliance Communications Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

## Reliance Communications Limited

#### List of Subsidiaries (continued):

- 61. Vanco SAS;
- 62. Vanco South America Ltd.;
- 63. Vanco Srl;
- 64. Vanco Sweden AB;
- 65. Vanco Switzerland AG;
- 66. Vanco Deutschland GmbH;
- 67. Vanco BV;
- 68. Vanco UK Ltd;
- 69. Vanco International Ltd;
- 70. Vanco Row Limited;
- 71. Vanco Global Ltd;
- 72. VNO Direct Ltd;
- 73. Vanco US LLC;
- 74. Vanco Solutions Inc;
- 75. Seoul Telenet Inc.;
- 76. FLAG Holdings (Taiwan) Limited;
- 77. Reliance Communications Tamilnadu Limited;
- 78. Global Cloud Xchange Limited;
- 79. GCX Limited;
- 80. Reliance Infra Realty Limited;
- 81. Reliance Infra Projects Limited;
- 82. Worldtel Tamilnadu Private Limited;
- 83. Realsoft Cyber Sytems Private Limited;
- 84. Internet Exchangenext.com Limited;
- 85. Lagerwood Investments Limited;
- 86. Reliance Telecom Infrastructure (Cyprus) Holding Limited;
- 87. Aircom Holdco B.V. and
- 88. Towercom Infrastructure Private Limited

List of Associates:

- 1. Warf Telecom International Private Limited and
- 2. Mumbai Metro Transport Private Limited.
- 5. We did not review the financial results of certain subsidiaries considered in the preparation of the Statement, whose financial results reflect total revenue of ₹ 295 crore and net loss of ₹ 5 crore for the quarter ended 30 June 2017. These financial results have been reviewed by other auditors whose reports have been furnished to us by the management, and our report on the Statement in so far as it relates to the amounts included in respect of these subsidiaries is based solely on the reports of the other auditors.
- 6. The financial results of certain subsidiaries considered in the preparation of the Statement, whose financial results reflect total revenue of ₹ 2230 crore and net loss of ₹ 195 crore for the quarter ended 30 June 2017 have been reviewed by one of the joint auditors, Pathak H.D. & Associates, Chartered Accountants.
- 7. The financial results of certain subsidiaries considered in the preparation of the Statement, whose financial results reflect total revenue of ₹ 626 crore and net profit of ₹ 27 crore for the quarter ended 30 June 2017 have been reviewed by other joint auditor, B S R & Co. LLP, Chartered Accountants.





Limited Review Report On Quarterly Unaudited Consolidated Financial Results of Reliance Communications Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

## Reliance Communications Limited

8. We did not review the financial results of certain subsidiaries considered in the preparation of the Statement, whose financial results reflect total revenue of ₹ 92 crore and net profit of ₹ 3 crore for the quarter ended 30 June 2017. We also did not review the financial results of two associates considered in the Statement, whose financial results reflect Group's share of net profit of ₹ Nil for the quarter ended 30 June 2017. These financial results as approved by the respective Board of Directors of these subsidiaries and associates have been furnished to us by the management, and our report on the Statement in so far as it relates to the amounts included in respect of these subsidiaries and associates is based solely on such board approved financial results.

Our report on the Statement is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors and interim financial results certified by the respective management.

- 9. Based on our review conducted as above, and based on the consideration of reports of other auditors on interim financial results of the subsidiaries as noted in paragraph 5, 6 and 7 above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated financial results prepared in accordance with applicable accounting standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 ('the Act') read with relevant rules issued thereunder and other recognised accounting practices and policies, except to the extent as modified by the Court Order dated 03 July, 2009 as stated in paragraph 10 below and the choice exercised by the Company in accordance with the said Court Order, which may be considered to override the relevant provisions of Indian Accounting Standard 8 (Ind AS 8) 'Accounting Policies, Changes in Accounting Estimates and Errors ', has not disclosed the information required to be disclosed in terms of Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular dated 5 July 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 10. (i) We draw attention to Note 2 of the Statement regarding the Schemes of Arrangement ('the Schemes') sanctioned by the Hon'ble High Court of Judicature at Mumbai, the Company and its subsidiaries namely, Reliance Communications Infrastructure Limited and Reliance Infratel Limited are permitted to adjust additional depreciation and amortisation, expenses and/or losses, which have been or are required to be debited to the statement of profit and loss by a corresponding withdrawal or credit from/to General Reserve, as determined by the Board of Directors.
  - (ii) During the quarter ended 30 June 2017, consistent with the practice followed in the earlier periods and as permitted by the relevant applicable Scheme referred to in paragraph (i) above, the Company has withdrawn ₹ 139 crore (corresponding previous quarter ₹ 257 crore) from the general reserve to offset additional depreciation and amortization on account of fair valuation of certain assets. Had such withdrawal not been made, the Group and its associates would have reported a loss of ₹ 1349 crore (corresponding previous quarter ₹ 167 crores) for the quarter ended 30 June 2017.





BSR&Co.LLP

Limited Review Report On Quarterly Unaudited Consolidated Financial Results of Reliance Communications Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

## **Reliance Communications Limited**

(iii) During the quarter ended 30 June 2017, as permitted by the Schemes referred to in paragraph (i) above, the Company and its subsidiaries, Reliance Communications Infrastructure Limited and Reliance Infratel Limited have identified net exchange variations of ₹ 166 crore (corresponding previous quarter ₹ 238 crore), which are in the opinion of the respective Board, considered to be of exceptional nature and are withdrawable from General Reserve as per the Schemes mentioned above and have not been charged as expenses. Accordingly, consistent with the practice followed in the earlier periods, the withdrawal from General Reserve for net exchange variations, if any, would be done at the year end. Above treatment has no impact on the reported loss for quarter ended 30 June 2017.

Our opinion is not modified in respect of the above matters.

11. The unaudited consolidated financial results for the comparative period ended 30 June 2016 are reviewed by B S R & Co. LLP, Chartered Accountants, one of the joint auditors and Chaturvedi & Shah, Chartered Accountants, vide limited review report dated 14 September 2016.

For **B S R & Co. LLP** *Chartered Accountants* Firm's Registration No: 101248W/W-100022

Vijay/Bhat

Parther Membership No: 036647

12 August 2017 Mumbai



Pathak H.D. & Associates Chartered Accountants Firm's Registration No: 107783W

Parénal Kuman Ma

Parimal Kumar Jha Partner Membership No: 124262

12 August 2017 Mumbai



# Reliânce

Reliance Communications Limited Dhirubhai Ambani Knowledge City Navi Mumbai - 400 710, India

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August 12, 2017

The General Manager Corporate Relationship Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort, Mumbai 400 001 Fax No.: 2272 2037/39/41/61/3121/3719

#### The Manager National Stock Exchange of India Ltd. Exchange Plaza, C/1, Block G Bandra - Kurla Complex, Bandra (East) Mumbai 400 051 Fax No.: 2659 8237 / 38/ 8347/ 8348/ 66418124/ 25/ 26

#### NSE Symbol: RCOM

Dear Sir,

#### Sub: Media Release

BSE Scrip Code: 532712

We enclose herewith a Media Release dated August 12, 2017 issued by the Company, which is self explanatory.

We request you to kindly inform your members accordingly.

Thanking you.

Yours faithfully, For Reliance Communications Limited

Prakash Shenov

Company Secretary

Encl: As above.

## **Reli**

## RELIANCE COMMUNICATIONS ANNOUNCES FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2017

INDIAN TELECOM SECTOR CONTINUES TO BE SEVERELY IMPACTED IN THE FIRST QUARTER OF 2017-18 OWING TO DISRUPTIVE PRICING AND HYPERCOMPETITION

TOTAL REVENUE FOR THE QUARTER RS. 3,591 CRORE, DOWN 33% YOY; EBIDTA FOR THE QUARTER Rs. 543 CRORE, DOWN 65.2% YOY NET LOSS AT Rs 1,221 CRORE (NET PROFIT OF Rs 54 CRORE FOR CORRESPONDING QUARTER ENDED JUNE 30, 2016)

RCOM IN FINAL STAGES OF COMPLETING FUTURE-PROOF TWO-YEAR JOURNEY OF ALL-ROUND STRATEGIC TRANSFORMATION

MERGER OF SSTL WIRELESS BUSINESS TO BE COMPLETED IN AUGUST 2017 ADDING HIGHLY VALUABLE 30 MHZ OF 850 BAND SPECTRUM IN 8 KEY CIRCLES WITH EXTENDED LIFE TILL 2033

MERGER OF WIRELESS BUSINESS WITH AIRCEL PROGRESSING WELL AND ON TRACK, WILL LEAD TO DEBT REDUCTION OF Rs 14,000 CRORE AND PROVIDE SUBSTANTIAL REVENUE, CAPEX AND OPEX SYNERGIES TO MERGEDCO

SALE OF TOWER BUSINESS TO BROOKFIELD IN FINAL STAGES OF APPROVALS, WILL LEAD TO REDUCTION OF DEBT BY Rs 11,000 CRORE

> RCOM DEBT TO REDUCE BY Rs 25,000 CRORE ON COMPLETION OF THESE TWO TRANSACTIONS DURING THIS FY

RCOM TO CONTINUE HOLDING STRATEGIC STAKE OF 50% IN AIRCEL JV AND 49% ECONOMIC UPSIDE IN TOWER BUSINESS, PROVIDING FUTURE MONETISATION OPPORTUNITIES FOR FURTHER DELEVERAGING

POST COMPLETION OF TRANSACTIONS, RCOM WILL FOCUS ON HIGHER-GROWTH AND HIGHER-MARGIN BUSINESSES OF DOMESTIC ENTERPRISES, DATA CENTERS, OPTICAL FIBER AND INTERNATIONAL BUSINESS IN GCX

### RCOM EXPECTS DEVELOPMENT OF REAL ESTATE PORTFOLIO TO YIELD SIGNIFICANT PROCEEDS FOR FURTHER DEBT REDUCTION

**Mumbai, August 12, 2017:** Reliance Communications Limited (RCOM) today announced its consolidated financial results for the quarter ended June 30, 2017.

The telecom sector in India continues to be very adversely impacted during the financial year 2017-18 by competitive intensity on a scale never witnessed before in the country.



For the first time in over 20 years, the telecom sector registered de-growth in revenues, leading to a reduction in the Government's share in revenues, sharp drop in operating margins, accompanied by increased interest costs arising from a staggering industry debt burden, and higher depreciation and amortisation charges as a result of higher spectrum purchase costs.

Steep declines in profitability and / or net losses have been reported for the past two quarters by all telecom operators in the country without exception, and a couple of operators have shut down their entire operations in the country.

#### RCOM - Key Highlights for Q1 FY18:

- Consolidated revenues stood at Rs. 3,591 crore, down 33.0% YoY, and EBITDA at Rs. 543 crore, down 65.2% YoY compared to the corresponding quarter ended June 30, 2016, consequent to the impact of disruptive pricing and unprecedented competitive intensity in the industry.
- The EBITDA margin declined to 15.1%, compared to 29.1% in the corresponding quarter.
- Indian operations' revenues and EBITDA stood at Rs. 3,048 crore and Rs. 367 crore respectively; while Global revenues and EBITDA were Rs. 839 crore and Rs. 176 crore, respectively.

#### Strategic Transformation - Key Transaction Updates:

RCOM launched a comprehensive programme for all-round strategic transformation in the Year 2015, with an emphasis on industry consolidation, an asset-light business model, future sustainability and cost efficiencies. The programme is now in the final stages of completion, and the update on various initiatives is as follows:

- SSTL's consolidation into RCOM: The proposed merger of SSTL's wireless operations with RCOM, marking the 1<sup>st</sup> in-country consolidation in the Indian telecom industry, has received all approvals and is expected to be completed in August, 2017. The merger will add highlyvaluable 30 MHz of 850 band spectrum in 8 key circles, and will extend the validity of spectrum in these circles for an additional period of 12 years, till the Year 2033.
- **Spectrum sharing deal with Jio**: RCOM's 850 MHz spectrum sharing arrangements with Reliance Jio have been fully implemented and are now operational for the past over 9 months. This unique arrangement has enabled RCOM to deliver access and connectivity to a world-class, nationwide 4G LTE network to millions of valued customers, with minimal Capex and considerably lower operating costs.
- **Consolidation of RCOM's wireless business with Aircel:** The proposed consolidation of RCOM's wireless business with Aircel will place the merged wireless entity among the top 3 ranking operators in 12 important circles, and among the top 4 operators in India on the basis of customer base and revenues.

The combined entity will enjoy substantial benefits of scale, and Capex and Opex synergies, with an estimated NPV of ~Rs. 20,000 crore. As part of this transaction, RCOM's overall debt will reduce by Rs 14,000 crore, together with transfer of liability for spectrum instalments of an additional approximately Rs 6,000 crore.



RCOM and Aircel have already received approvals for the merger scheme from the Stock Exchanges, the Securities and Exchange Board of India (SEBI), the Competition Commission of India (CCI) and the shareholders of both companies. The demerger and merger Scheme has been filed in the National Company Law Tribunal (NCLT). Approvals from the shareholders of both RCOM and Aircel have been duly received in the NCLT-convened meeting in April 2017. Lenders' and other requisite consents are expected to be received shortly.

 Monetisation of Tower Assets: The proposed transaction for the sale of the tower infrastructure owned by the Company to Brookfield Asset Management has received requisite approvals from the Competition Commission of India. The business demerger and transfer scheme has been filed with the NCLT as well. Shareholders' approvals have also been received in the NCLT-convened meeting in April 2017, and lenders' and other consents are expected to be received shortly.

RCOM will receive an upfront cash payment of Rs 11,000 crore from the proposed transaction and the same will be fully utilised for reduction of debt. RCOM will also receive a 49% future economic upside in the Towers business.

Upon completion of the Aircel merger and sale of the Tower business, RCOM's debt will stand reduced by approx. Rs 25,000 crore, or 60%.

Upon completion, the Company will hold highly valuable stakes of 50% in the Aircel JV and 49% economic upside in the towers business, providing future monetisation opportunities for significant further deleveraging.

RCOM will also continue to own and operate its existing high-growth and higher-margin businesses in the domestic enterprise segment, Data Centers, optical fibre and international business in GCX.

#### About Reliance Communications

Reliance Communications Limited founded by the late Shri Dhirubhai H Ambani (1932-2002) is the flagship company of the Reliance Group. The Reliance Group currently has a net worth in excess of Rs. 100,840 crore (US \$15.2 billion), cash flows of over Rs 11,300 crore (US \$1.7 billion) and net profit of over Rs 5,100 crore (US\$ 0.8 billion).

Reliance Communications is India's foremost and truly integrated telecommunications service provider. The Company has a customer base of nearly 95 million including over 2.6 million individual overseas retail customers. Reliance Communications corporate clientele includes over 39,000 Indian and multinational corporations including small and medium enterprises and over 290 global, regional and domestic carriers.

Reliance Communications has established a pan-India, next generation, integrated (wireless and wireline), convergent (voice, data and video) digital network that is capable of supporting best-ofclass services spanning the entire communications value chain, covering over 21,000 cities and towns and over 400,000 villages. Reliance Communications owns and operates the world's largest next generation IP enabled connectivity infrastructure, comprising over 280,000 kilometers of fibre optic cable systems in India, USA, Europe, Middle East and the Asia-Pacific region.



### Q1 FY18 Financial Results: Summary (IND AS)

	(Rs. Crore)			
Particulars	1Q FY17	1Q FY18	Inc/ Dec (Y-o-Y)	
Turnover	5,361	3,591	-33.0%	
EBITDA	1,560	543	-65.2%	
EBITDA margin	29.1%	15.1%		
Depreciation	830	1,184	42.7%	
Financial Charges (net)	795	998	25.5%	
РВТ	(65)	(1,639)		
Тах	(154)	(429)		
PAT (after minority interest / associates)	54	(1,221)		

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