



For immediate publication

Press Release

CG to provide Smart Grid Infrastructure for SEC

- Cumulative orders of over USD 8 million from SEC since 2014 for automation products
- Part of Saudi Arabia network expansion and modernisation project
- Smart grid deployment with ZIV protection, control, metering and communication solutions

Mumbai, July 16, 2015: **Avantha Group Company CG** has signed a new contract to provide ZIV protections for Saudi Electricity Company (SEC), the largest power utility company in the Middle East serving approximately five million customers in the Kingdom of Saudi Arabia (KSA). With this order, CG reinforces its position as an important supplier of Substation Automation equipment to SEC, providing Feeder Protections, Transformer Differential Protections, Transformer Voltage Regulators and Teleprotection Systems. CG was also recently selected as SEC's main supplier of three phase smart meters for its smart grid deployment and has also provided Voltage Sensors for MV automation.

SEC's strategy is focused on implementing the Government's policy for the development of the electricity sector in the Kingdom. As a technical leader in the region SEC's definition of a smart grid solution will be determinant for development of new strategies in the area. CG has achieved cumulative orders of over USD 8 million from SEC since 2014 for automation products and is keen to strengthen its relationship with SEC. CG's Automation portfolio ranges from protection and control IEDs and telecommunication systems to Smart Meters, Data concentrators, communication solutions and other distribution automation solutions. The company has been providing SEC high tech solutions since 2008 and has doubled the business in the last two years.

CG, after acquiring ZIV, has become an important player in the global smart grid market where we foresee strong growth, especially after a successful year with key wins from some of the most relevant and innovative European Utilities such as Iberdrola and Gas Natural Fenosa in Spain, EDP in Portugal and ERDF in France. CG offers ZIV meters, data concentrator units (DCU), distribution automation solutions (DAS) and Substation Automation Systems (SAS).

Commenting on this new win, **Avantha Group Company CG's CEO and Managing Director Laurent Demortier** said, "We thank SEC for giving us the opportunity to continue this partnership to build a modern and efficient grid with CG's full range of smart grid products. Our technological strength, backed by a large field experience on the behaviour and performance of different communication technologies has proven to be a key factor for CG in gaining a strategic position in the global smart grid market. It will be our endeavour to provide our customers with advanced technologies and innovations that strengthens the electricity network and enables seamless operation".

About CG

Avantha Group Company CG is a global pioneering leader in the management and application of electrical energy. With more than 15,000 employees across its operations in around 85 countries, CG provides electrical products, systems and services for utilities, power generation, industries, and consumers. The company is organized into four business groups: Power, Industrial, Automation, and Consumer.

For more information on CG, please visit: www.cgglobal.com

About ZIV

*CG, after acquiring ZIV, is the key provider of smart meters in Spain and an important player in the global smart grid market with more than three million smart meters deployed worldwide. Headquartered in Bilbao, Spain, CG hosts the center of excellence for the development of **smart grid solutions commercialised under the ZIV® brand**. CG offers ZIV Meters, Data Concentrator Units (DCU), Distribution Automation Solutions (DAS) and Substation Automation Systems (SAS).*

About Avantha

The Avantha Group's entities in diversified sectors include Crompton Greaves (power transmission and distribution equipment and services), BILT (paper and pulp), The Global Green Company Limited (food processing), Biltech Building Elements Limited (infrastructure), Avantha Power (energy), Avantha Business Solutions Limited (IT and ITES), Jg Glass (glass containers).

With a global footprint, the Group operates in 90 countries with more than 25,000 employees worldwide.

For more information on Avantha, please visit: www.avanthagroup.com

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