

Date: November 9, 2015

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Listing Department
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Exchange Plaza, 5th Floor, Plot C/1, G Block
Bandra – Kurla Complex, Bandra (E)
Mumbai 400 051
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Listing Department
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Tower
Dalal Street
Mumbai – 400 001
**Fax No.: 22723719/
22722037/39/41/61**
BSE Scrip Code: 532312

NSE Symbol: GEOMETRIC

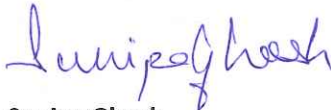
Dear Sirs,

Sub: **Revised - Mailers to the Analysts**

Further to our letter dated November 2, 2015, we are enclosing a revised copy of the mailers to the analysts as regards the financial results of the Company for the quarter and half year ended September 30, 2015. The same will also be updated on the website of the Company.

Kindly note & acknowledge receipt.

Yours Faithfully,
For **Geometric Ltd.**



Sunipa Ghosh
Company Secretary & Compliance Officer

Encl.: a/a.

Geometric Limited

CIN: L72200MH1994PLC077342

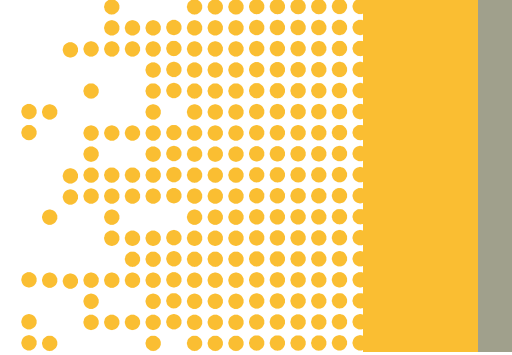
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Geometric |

People Building Partnerships



Analyst Presentation – Q2 FY 16

October, 2015

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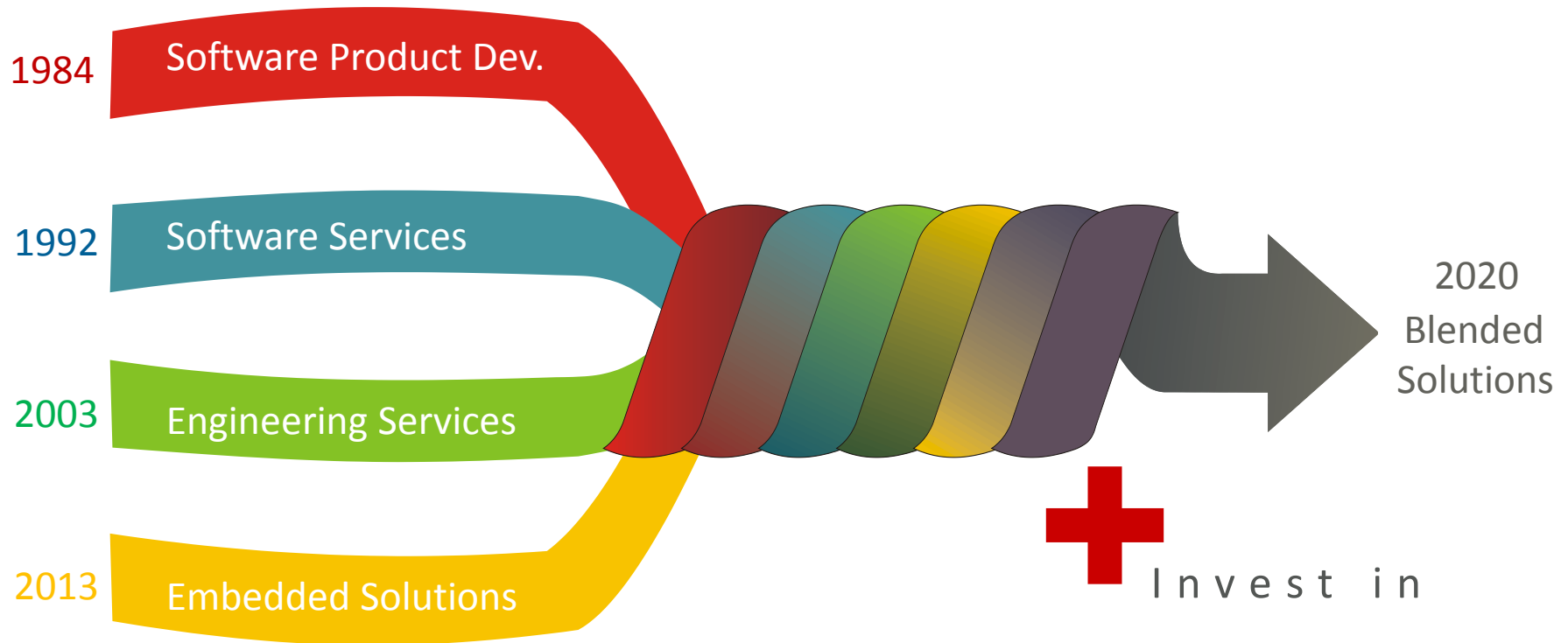
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Market Forces Driving Our Company



- Move in engagement models from transactional and performance based to total solutions, thus increasing the 'value' delivered to customer
- Use of Agile methodology - defining and evolution of project specifications on-the-go; thus demanding stronger onshore presence while at the same time managing offshoring
- Move from project management to program management
- Solutions with synergy in design, analysis, manufacturing, and engineering
- Increase in alliances and technology partnerships to deliver end-to-end solutions
- Need for building IP along specialized areas or demonstrate maturity in process to build scale to stay relevant
- Shift in product features will lead to surplus of conventional skills, resulting in a need for multi-skilling, up-skilling, retraining and the ability to do something 'extra'

Geometric: Strategy 2020



To combine our expertise across software, engineering and embedded to offer combined or blended solutions to support the move towards systems engineering, connected cars, smart factories, mobility, etc.



More onsite presence



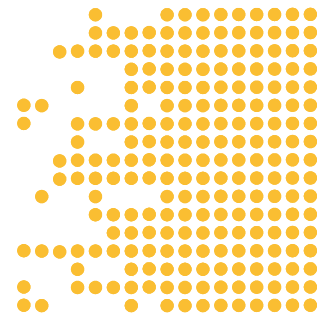
Program management



Multiskilling employees

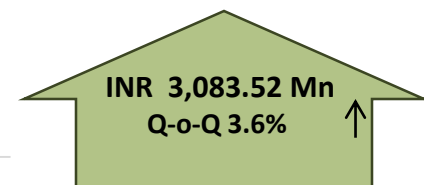
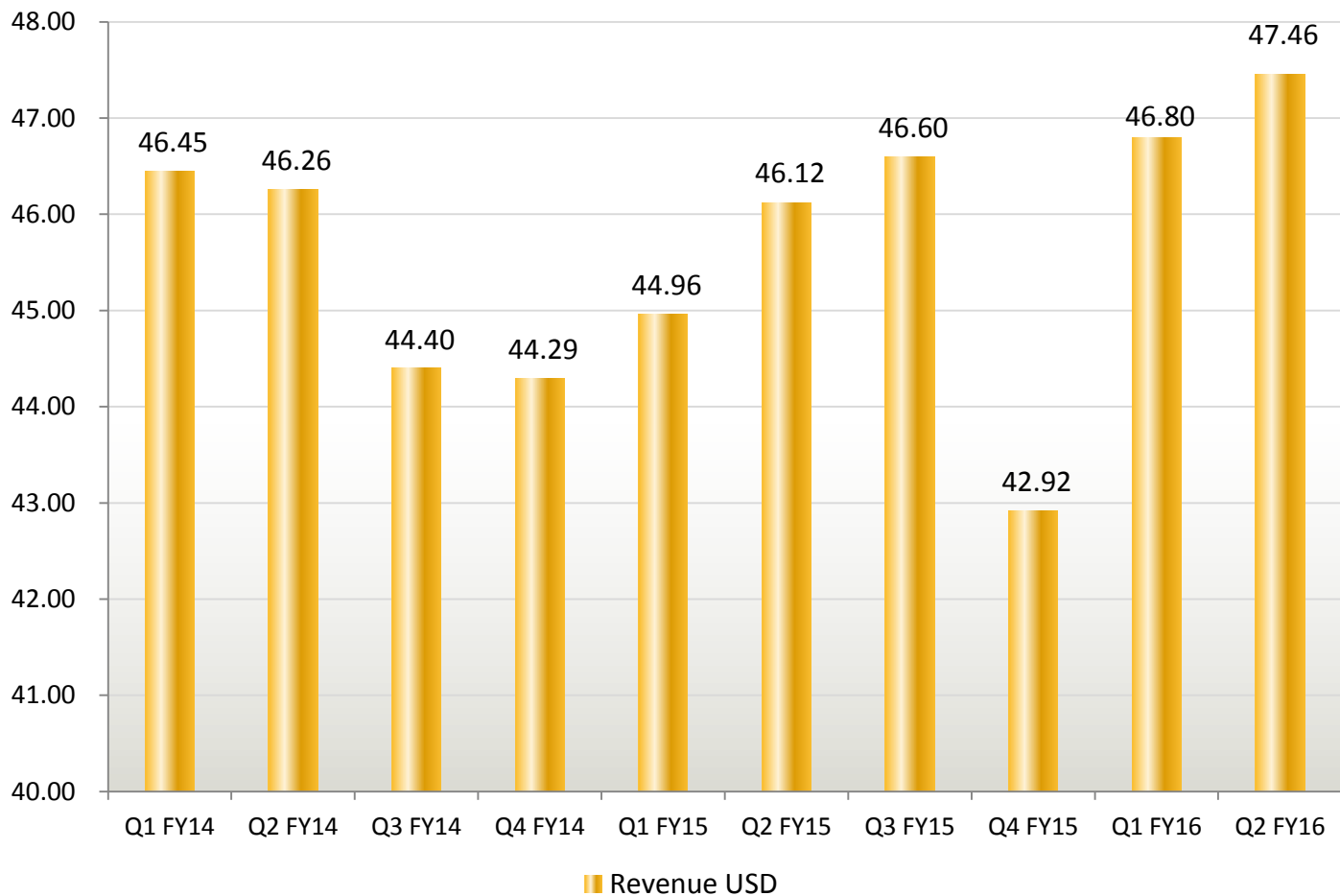


FINANCIALS



Summary Q1 FY16

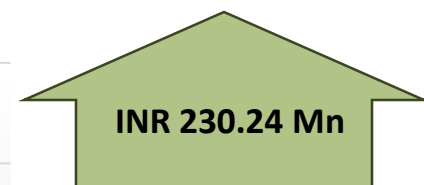
Revenue USD



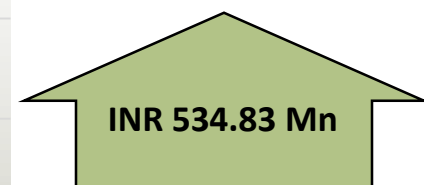
Revenues INR



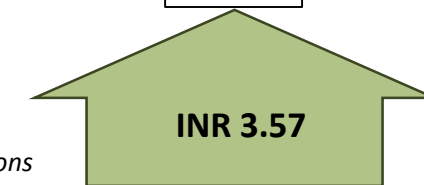
CQGR



Net Income



EBITDA



EPS

**figures in millions*

Summary

- Consolidated operating revenue in USD terms increased by 1.4% in current quarter, over previous quarter. In INR terms, consolidated revenues increased by 3.6% over previous quarter . It increased by 3.6 % Y-o-Y, in terms of USD & increased by 10.3% in INR terms.
- Q1 FY 16 consolidated (excluding 3D PLM) operating revenues for the quarter increased by 1.7% in USD terms and increased by 3.9% in INR terms. It increased by 1.8% Y-o-Y, in terms of USD & increased by 9.2% in INR terms.
- Effective tax rate for the quarter including the prior period adjustment is 34.6%.
- EPS after adjusting for extraordinary items is INR 3.57 as against INR 2.97 in Q1 16 and INR 2.56 in Q2 15.
- New contracts amounting to USD 12.14 Mn won during the quarter.
- Total headcount optimized from 4866 in Q1 16 to 4773 in Q2 16.



GEOMETRIC CONSOLIDATED PERFORMANCE FOR Q2 FY16



Income Statement Q-o-Q

(figures in INR millions)

Income Statement	Q2 16	Q1 16	Q2 15	Var (QoQ)	Var (YoY)
Operating Revenue (in USD millions)	47.46	46.80	46.12	1.4%	2.9%
Exchange Rate	64.98	63.58	60.63		
Operating Revenue	3,083.52	2,975.55	2,796.67	3.6%	10.3%
Cost Of Revenue (COR)	2,025.53	2,071.79	1,854.81	-2.2%	9.2%
Contribution	1,058.00	903.76	941.86	17.1%	12.3%
Contribution as % of Operating Revenue	34.3%	30.4%	33.7%		
Sales & Marketing (S&M) Expense	161.34	171.52	164.42	-5.9%	-1.9%
General & Administrative (G&A) Expense	472.46	448.66	370.08	5.3%	27.7%
Interest and bank charges	10.14	8.71	7.75	16.4%	30.9%
Depreciation and Lease Rental	102.51	84.93	92.76	20.7%	10.5%
Operating Profit	311.54	189.95	306.86	64.0%	1.5%
Operating Profit as % of Operating Revenue	10.1%	6.4%	11.0%		
Other Income	129.15	142.85	19.55	-9.6%	560.5%
Profit Before Tax	440.69	332.79	326.41	32.4%	35.0%
PBT as % of Operating Revenue	14.3%	11.2%	11.7%		
EBITDA*	553.34	426.43	432.38	29.8%	28.0%
EBITDA as % of Operating Revenue*	17.9%	14.33%	15.5%		
Tax	153.40	83.60	109.36	83.5%	40.3%
Minority Interest	59.79	57.92	54.15	3.2%	10.4%
Profit After Tax (for the period)	227.51	191.27	162.90	18.9%	39.7%
PAT as % of Operating Revenue	7.4%	6.4%	5.8%		
Prior Period Adjustments	2.73	0.00	0.00		
Adjusted Profit After Tax	230.24	191.27	162.90	20.4%	41.3%
PAT as % of Operating Revenue	7.47%	6.43%	5.82%		
EPS	3.57	2.97	2.56	20.3%	39.6%
Non-recurring items	0.00				
Add : Prior period reconciliation	(2.73)	0.00	0.00		
Add : Consultant Fees	63.00	40.14	0.00		
EPS (adjusted for non-recurring items)	4.50	3.59	2.56	25.4%	76.1%

*There was an error in the earlier version – EBITDA reported was 17.14 % as against the correct EBITDA of 17.9% for Q2; Q1 was reported as 13.98% as against the correct EBITDA of 14.33%

Balance Sheet Summary

(figures in INR millions)

Sources of Funds	Q2 16	Q1 16	Q2 15
Shareholder's Funds			
Share Capital	129.34	129.07	127.95
Share Application Money	-	3.85	1.44
Reserves & Surplus	4,211.55	4,017.47	3,787.06
Non-Current Liabilities	99.48	101.36	72.29
Current Liabilities	2,289.06	2,601.89	2,148.41
Minority Interest	765.06	913.70	736.70
Total	7,494.49	7,767.33	6,873.85
Applications of Funds	Q2 16	Q1 16	Q2 15
Non-Current Assets			
Fixed Assets	1,321.85	1,349.50	1,234.18
Goodwill on Consolidation	538.66	519.30	752.90
Other Non-Current Assets	505.97	639.26	385.14
Current Assets			
Current Investments	1,204.54	1,209.47	655.74
Trade Receivables	1,646.45	1,705.79	1,406.22
Cash and Cash Equivalents	759.76	684.77	674.77
Other Current Assets	1,517.26	1,659.24	1,764.89
Total	7,494.49	7,767.33	6,873.85

Balance sheet position as on period end

Reconciliation of Consolidated Income statement with Clause 41

(figures in INR millions)

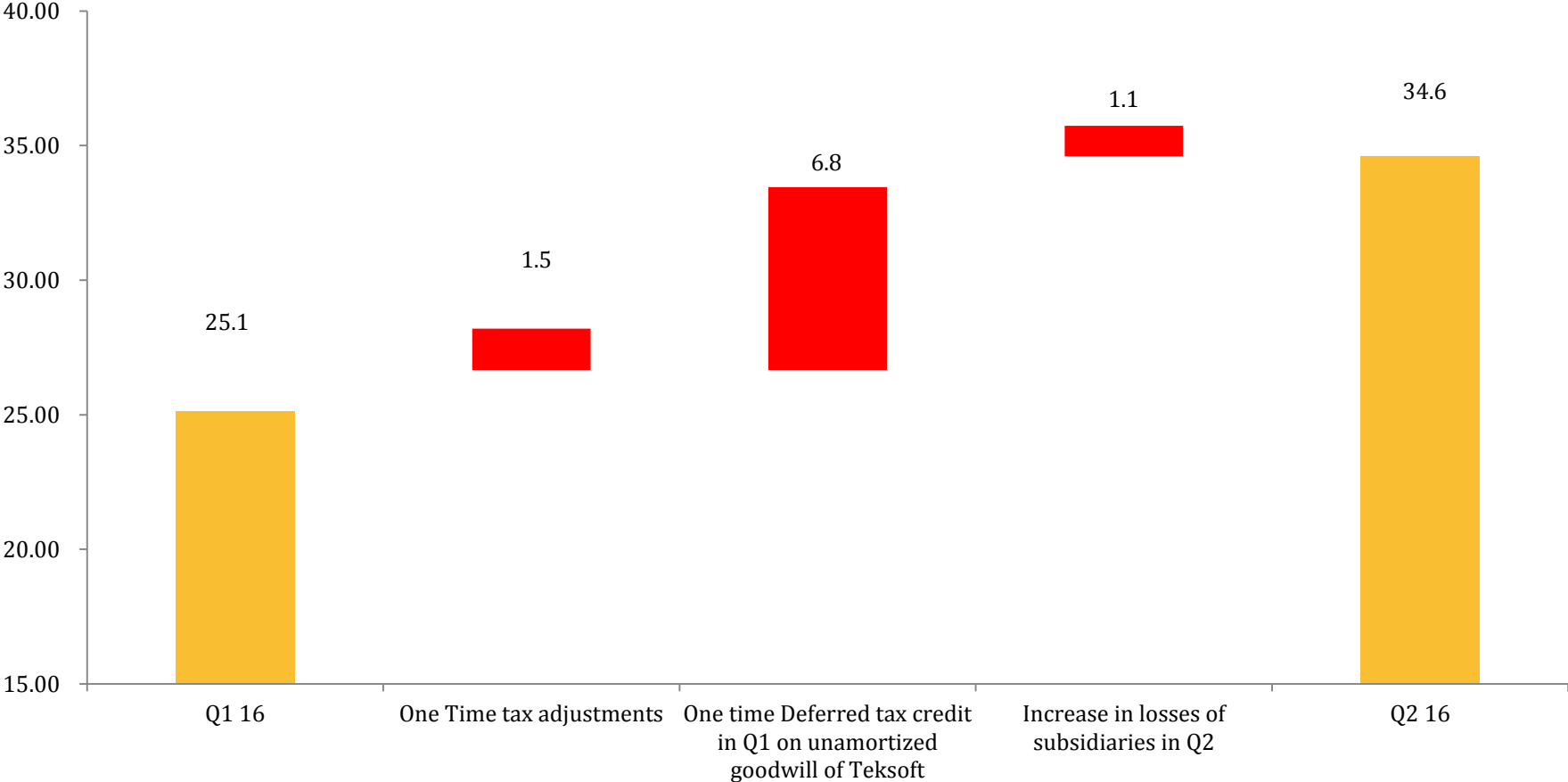
		As per Clause 41 (Printed in the news papers)										Difference
		3,084	2,095	82	575	121	10	444	154	-	60	
		Revenue from operations	Employee benefits expense	Depreciation and amortisation expense	Other Expenses	Other Income	Finance costs	Profit/(Loss) from Ordinary Activities before tax	Tax Expense	Tax Expense in respect of earlier years	Minority Interest in Net Profit of the Subsidiary Company	Net Profit/(Loss) after taxes and minority interest
As per Investor Presentation												
3,084	Operating Revenue	3,084										
2,026	Cost Of Revenue (COR)		1,881	7	137							
161	Sales & Marketing (S&M) Expense		133		28							
472	General & Administrative (G&A) Expense		115		358							
10	Interest and bank charges						10					
100	Depreciation and Lease Rental			74	26							
314	Operating Profit											
129	Other Income					129						
443	Profit Before Tax							443				
535	EBITDA											
153	Tax								153			
60	Minority Interest									60		
230	Profit After Tax (for the period)											230
	Difference	(0)	(34)	0	25	(8)	-	-	-	-	-	-
	Expnses clubbed in Manpower Cost under COR in Investor Presentation, however grouped in other expenses in Clause 41 (Sub contracting charges)		41		(41)							
	Training Expenses in clause 41 booked under Manpoer expenses, but in analyst PPT it is considered under other expenses		15		(15)							
	Reimbursement of shared services distributed over manpower and other expenses in the ration of 70:30, which is not considered in Analyst PPT		(23)		23							
	Misc. income considered in Other income in clause 41 , but it is netted off against misc expenses in Analyst PPT				2	2						
	Provision for doubtful debts written back considered as income in Clause 41, whereas, netted off with expenses in Investor Presentation				6	6						
	Net Difference	-	-	-	-	-	-	-	-	-	-	-

Other Income : Details consolidated

(figures in INR millions)

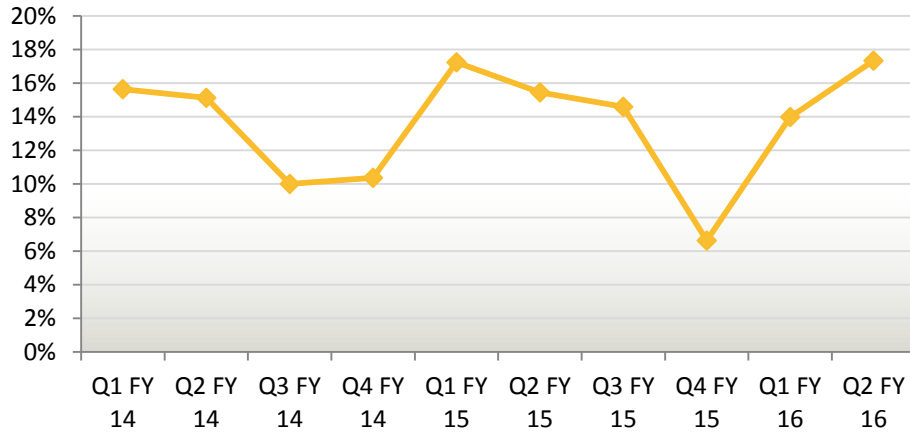
Other Income	Q2 16	Q1 16	Q4 15
Investment Income	17.63	14.39	12.87
Sundry balances w/back	0.40	0.74	1.57
Profit on Sale of Assets	0.39	0.31	0.74
Others	4.44	3.07	6.76
Total Income on Investment - (A)	22.87	18.51	21.94
Gain/(Loss) on Subsidiary Revaluation			
MTM Gain/ (Loss)	(11.56)	(10.89)	39.04
Gain/ (Loss) on Realization of Debtors	142.34	163.25	13.89
Gain/ (Loss) on under/ over hedging	(24.51)	(28.02)	(34.25)
Total Gain/(Loss) on Forex - (B)	106.28	124.34	18.68
Total Other Income (A+B)	129.15	142.85	40.62

Tax Walk

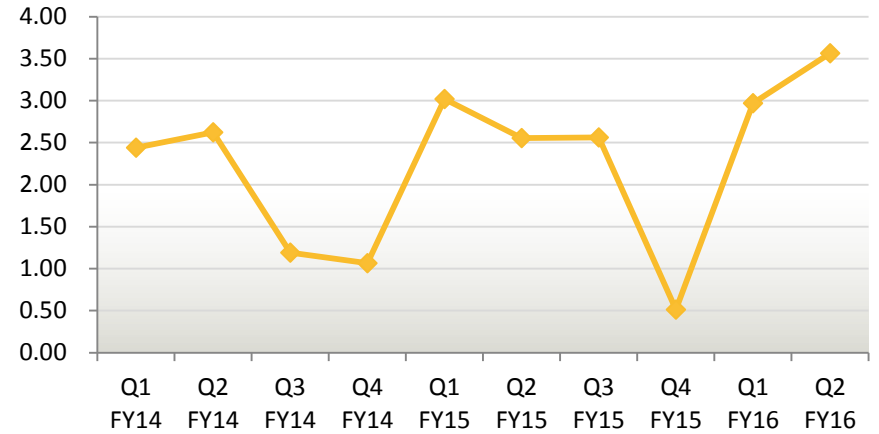


Profit Trends

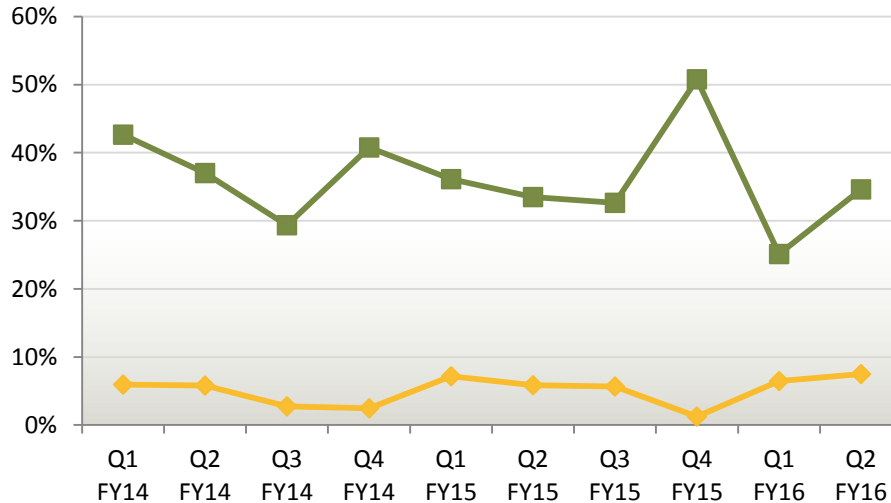
EBITDA as % of Revenue



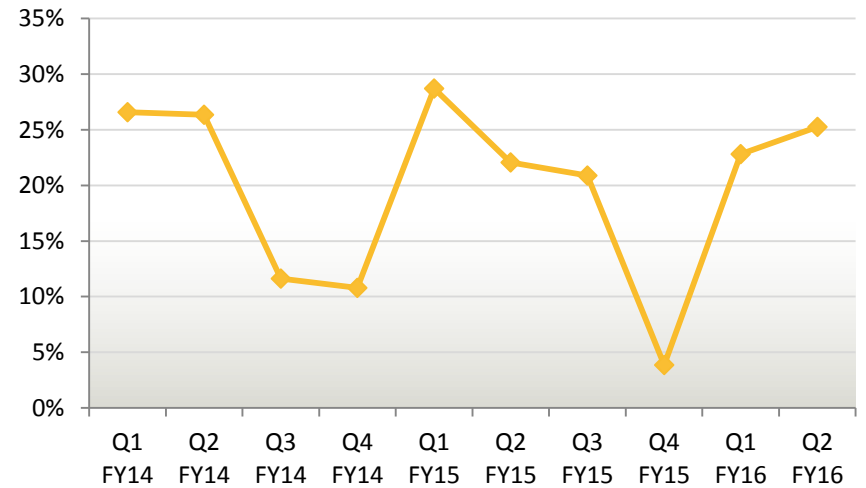
EPS (INR)



PAT as % of Revenue Tax as % of Profit



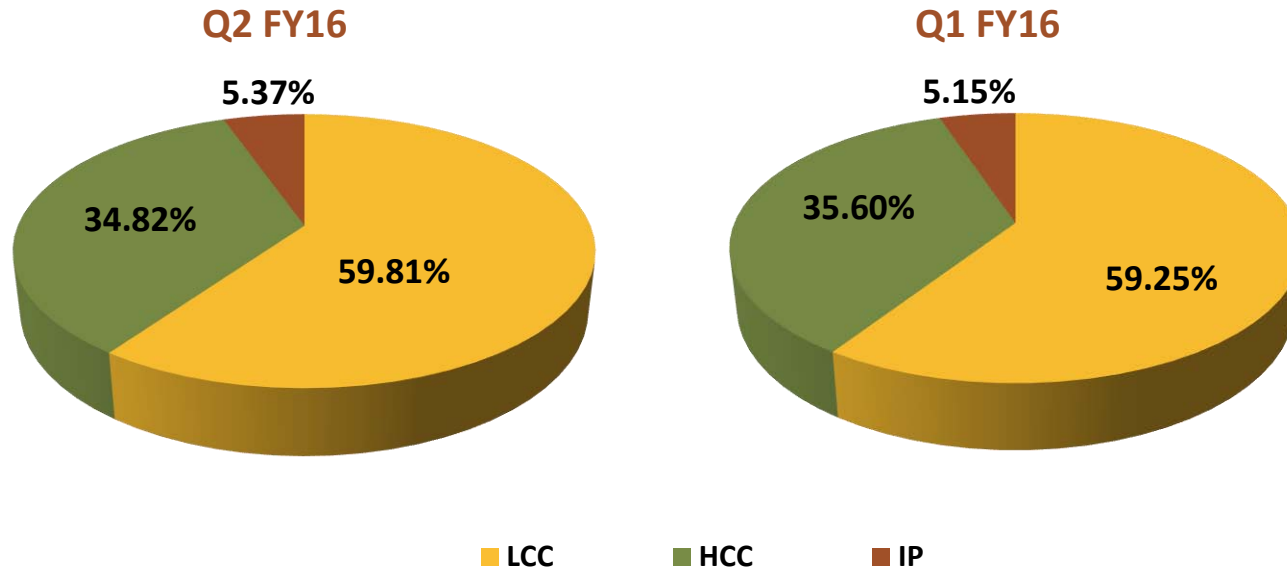
Return on Net Worth



Consolidated Revenue Analysis

(figures in INR millions)

Operating Revenues



Other Income	Q2 16	% of OPR	Q1 16	% of OPR	Q2 15	% of OPR
Investment Income	17.63	0.5%	14.40	0.5%	9.93	0.4%
Sale of Assets	0.39	0.0%	0.37	0.0%	3.71	0.1%
FX Gain/(Loss)	106.28	3.3%	124.34	4.0%	5.66	0.2%
Others	4.84	0.2%	3.74	0.1%	0.25	0.0%
Total	129.15	4.0%	142.85	4.6%	19.55	0.7%

**Onsite includes revenues in near shore centers in high cost countries.*

Consolidated Cost Analysis

(figures in INR millions)

Cost Of Revenue	Q2 16	% of OPR	Q1 16	% of OPR	Q2 15	% of OPR
Manpower	1,880.81	61.0%	1,910.68	64.2%	1,696.34	60.7%
Travel	44.07	1.4%	60.39	2.0%	60.02	2.1%
Software amortization	7.39	0.2%	8.64	0.3%	25.74	0.9%
Other Software	71.36	2.3%	72.24	2.4%	55.42	2.0%
Staff Welfare	14.25	0.5%	13.80	0.5%	12.56	0.4%
Data Communication	7.65	0.2%	6.04	0.2%	4.75	0.2%
Total	2,025.53	65.7%	2,071.79	69.6%	1,854.81	66.3%

S&M Expense	Q2 16	% of OPR	Q1 16	% of OPR	Q2 15	% of OPR
Manpower	132.85	4.3%	139.21	4.7%	117.72	4.2%
Travel	13.66	0.4%	17.08	0.6%	17.85	0.6%
Other Business Expenses	14.83	0.5%	15.23	0.5%	28.85	1.0%
Total	161.34	5.2%	171.52	5.8%	164.42	5.9%

Consolidated Cost Analysis contd....

(figures in INR millions)

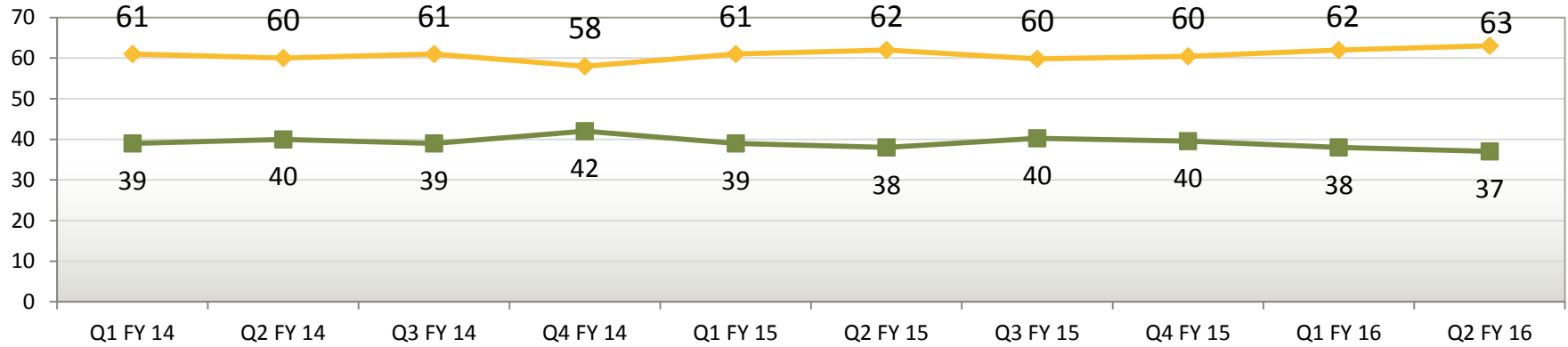
G&A Expense	Q2 16	% of OPR	Q1 16	% of OPR	Q2 15	% of OPR
Manpower	114.76	3.7%	138.49	4.7%	123.96	4.4%
Travel	16.03	0.5%	10.67	0.4%	13.44	0.5%
Facility	106.11	3.4%	106.71	3.6%	91.64	3.3%
Recruitment	6.04	0.2%	9.37	0.3%	17.82	0.6%
Training	10.62	0.3%	10.17	0.3%	7.37	0.3%
Communication & Information System	10.62	0.3%	12.35	0.4%	11.43	0.4%
Insurance	1.25	0.0%	4.08	0.1%	3.19	0.1%
Legal & Professional	140.04	4.5%	85.14	2.9%	46.39	1.7%
Bad Debts	8.22	0.3%	6.97	0.2%	0.40	0.0%
Others	58.77	1.9%	64.72	2.2%	54.44	1.9%
Total	472.46	15.3%	448.66	15.1%	370.08	13.2%

Depreciation & Lease Rentals	Q2 16	% of OPR	Q1 16	% of OPR	Q2 15	% of OPR
Facility Depreciation	23.92	0.8%	19.76	0.7%	21.78	0.8%
Non-facility Depreciation	52.69	1.7%	46.15	1.6%	50.70	1.8%
Lease Rentals	25.90	0.8%	19.01	0.6%	20.27	0.7%
Total	102.51	3.3%	84.93	2.9%	92.76	3.3%

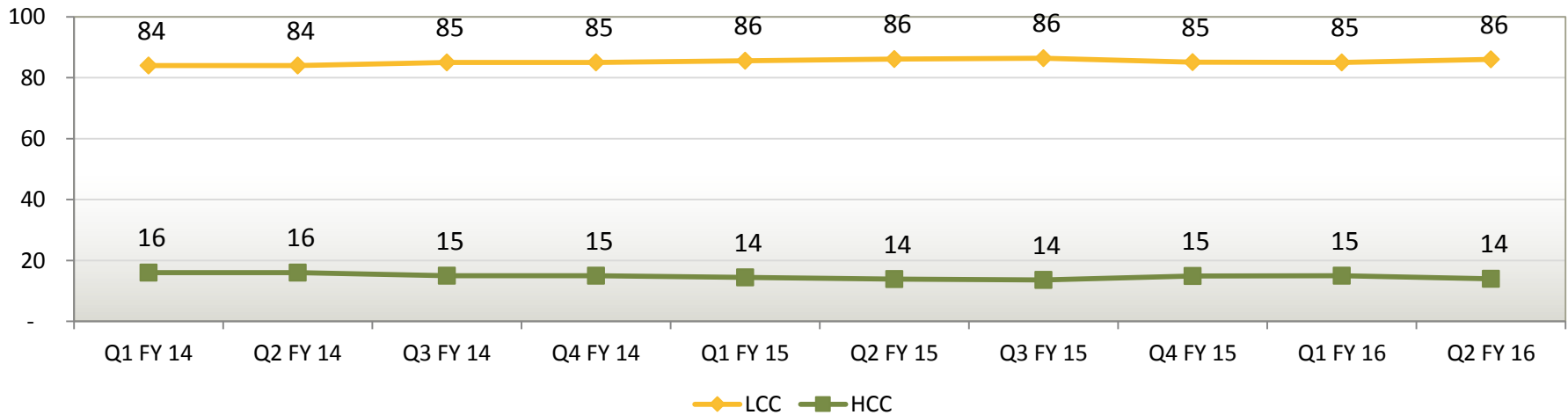
Offshore Leverage

(in % terms)

By Revenue



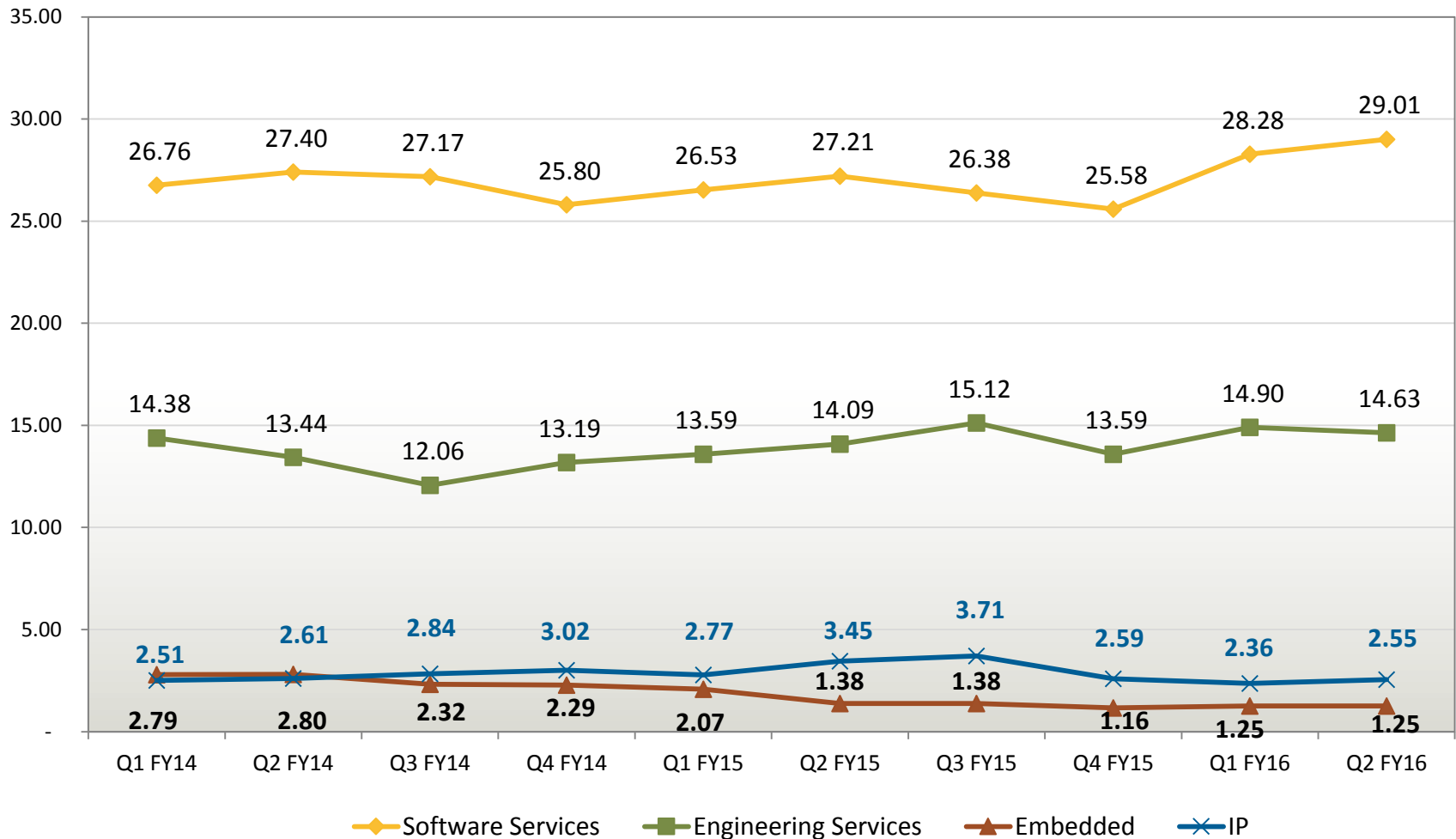
By Effort



Revenue Break up above excludes IP.

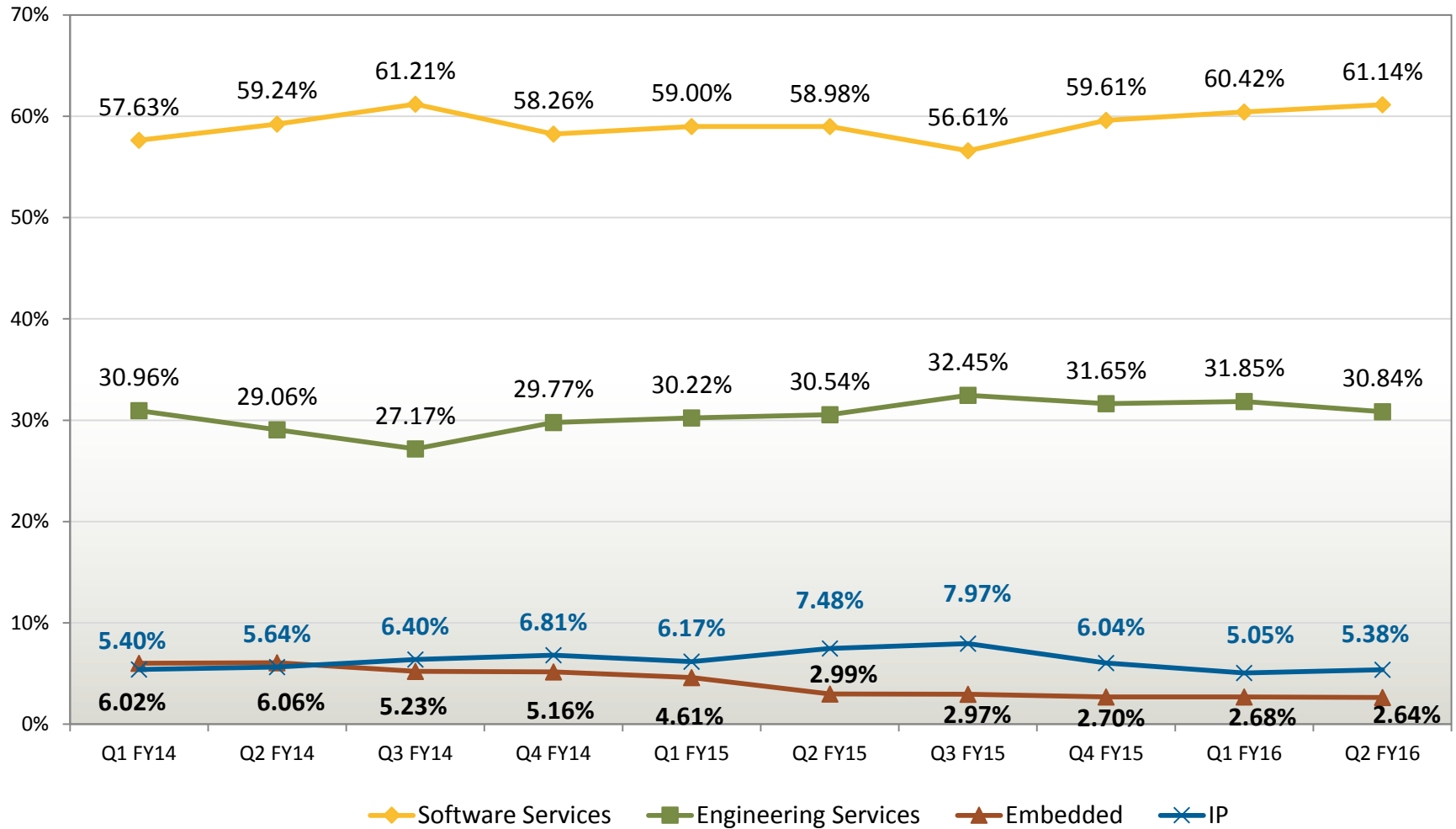
Service Lines – Revenue Distribution

(figures in USD millions)



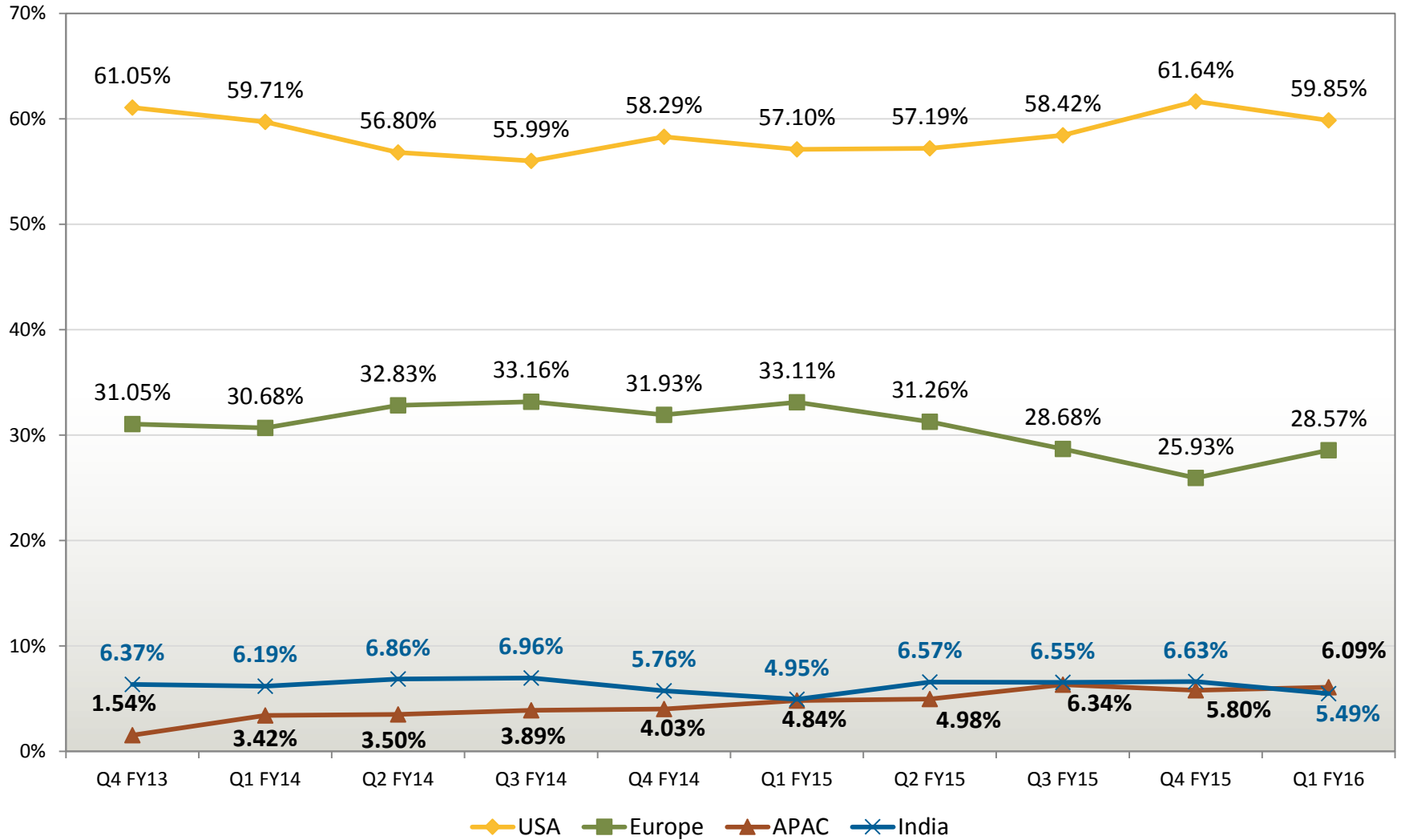
Revenues shown as products in the previous quarters, are now being referred to as IP

Service Lines - Revenue Distribution as % of total



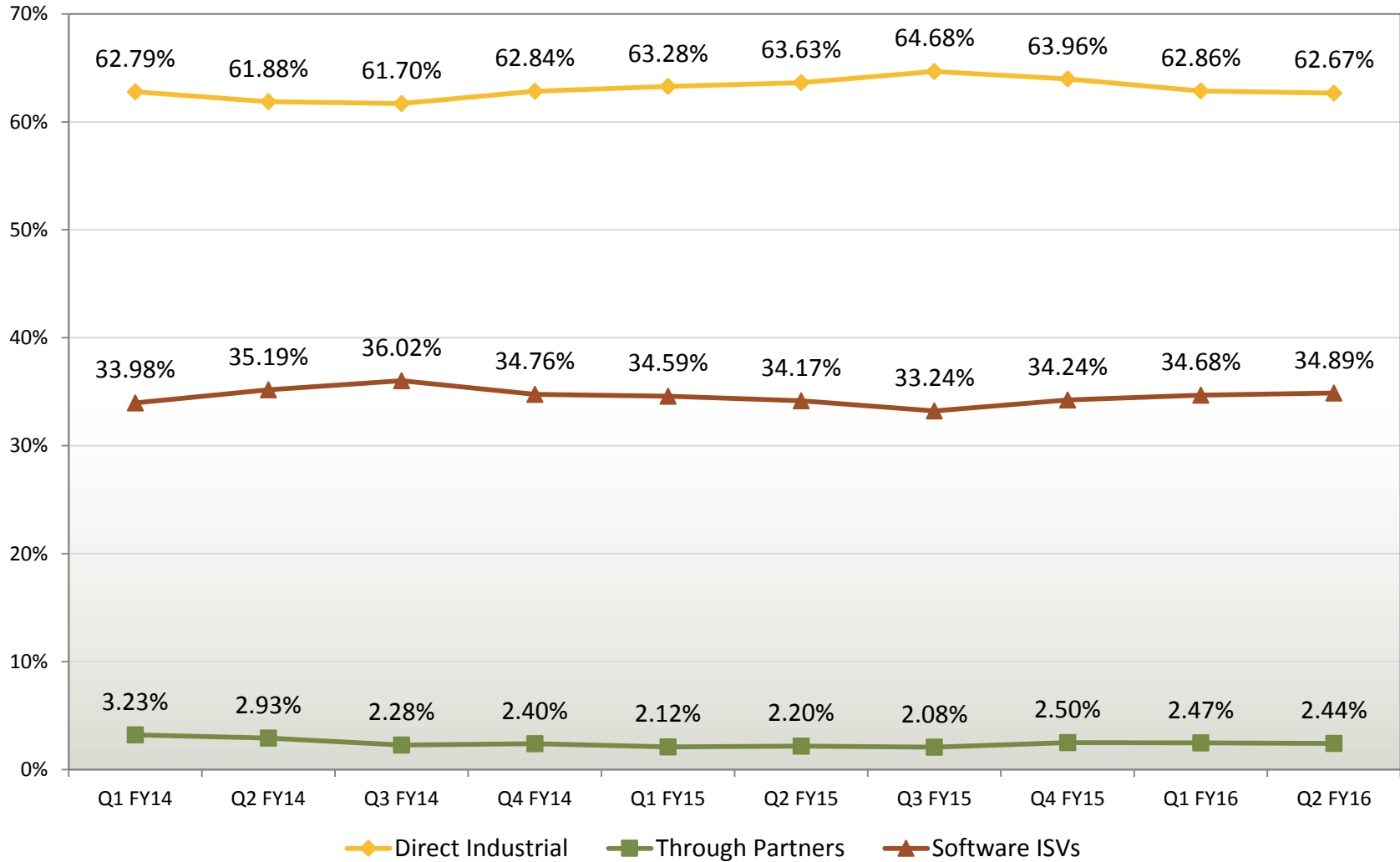
* Revenues shown as products in the previous quarters, are now being referred to as IP

Regions



* previous period figures reinstated wherever classification changes to make it comparable

Customer Segments



Customer Analysis

Revenue (%)	Q2 16	Q1 16	Q2 15
Top 1	30%	29%	28%
Top 5	59%	58%	52%
Top 10	74%	73%	66%
Number of customers with more than 5% revenue contribution	3	5	4

Clients	Q2 16	Q1 16	Q2 15
> \$ 10 million	3	4	3
\$5 - \$10 million	6	4	3
\$1 - \$5 million	17	16	20
< \$1 million	30	36	48

Clients	Q2 16	Q1 16	Q2 15
Total number of active clients	56	60	74
Number of new clients added	-	1	2

Total number of active Clients refers to number of clients against whom revenue recognition happened during the Quarter

Deal Analysis

Order Book (USD million)	Q2 16	Q1 16	Q2 15
New deals won	12.14	13.65	9.54

New Deal Analysis – Q2 16 (USD Million)	US	Europe	APAC	India	Total
Engineering Services	2.85	0.12	0.59	0.31	3.86
Software Services	4.56	2.34	0.78	0.17	7.85
Embedded	-	0.36	-	0.08	0.43
Products	0.00	0.00	0.00	0.00	0.00
Total	7.41	2.81	1.36	0.55	12.14

Business Highlights

Business Highlights

- Launched a next generation collaboration solution, GeometricEDGE® to enable design and engineering data exchange between OEMs, partners, and joint ventures for global engineering
- Alliance with PD Tec, a leading provider of software and services for enterprise wide collaboration in product development

Key Wins

- Signed a multi-million multi-year PLM engagement with a leading Oil & Gas technology company
- Entered into a contract for next generation CAx solution for a manufacturer of orthodontic solutions in North America
- Won a manufacturing engineering deal with a key robotics and factory automation tools manufacturer
- Awarded a PLM services project with a leading Aerospace player in Europe
- Signed an engineering services project with a leading North American Automotive OEM

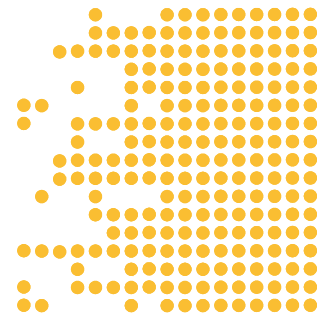
Key Financial Data

Parameter	Q2 16	Q1 16	Q2 15
CAPEX (INR million)	224.25	138.08	175.24
DSO	49	53	47
% Tax	34.6%	25.1%	33.50%

Outstanding Loans	Q2 16	Q1 16	Q2 15
Working Capital Loan (USD million)	8.16	6.55	5.11
PCFC Loan (USD million)	3.00	3.00	3.00



OPERATIONS & HR DATA Q2 FY16



Operational Parameters

GL Consolidated

Project Type (%)			
Revenue (%)	Q2 16	Q1 16	Q2 15
Time & Material	86.6%	86.7%	86.5%
Fixed Price	13.4%	13.3%	13.5%

GL Consolidated excluding 3D PLM

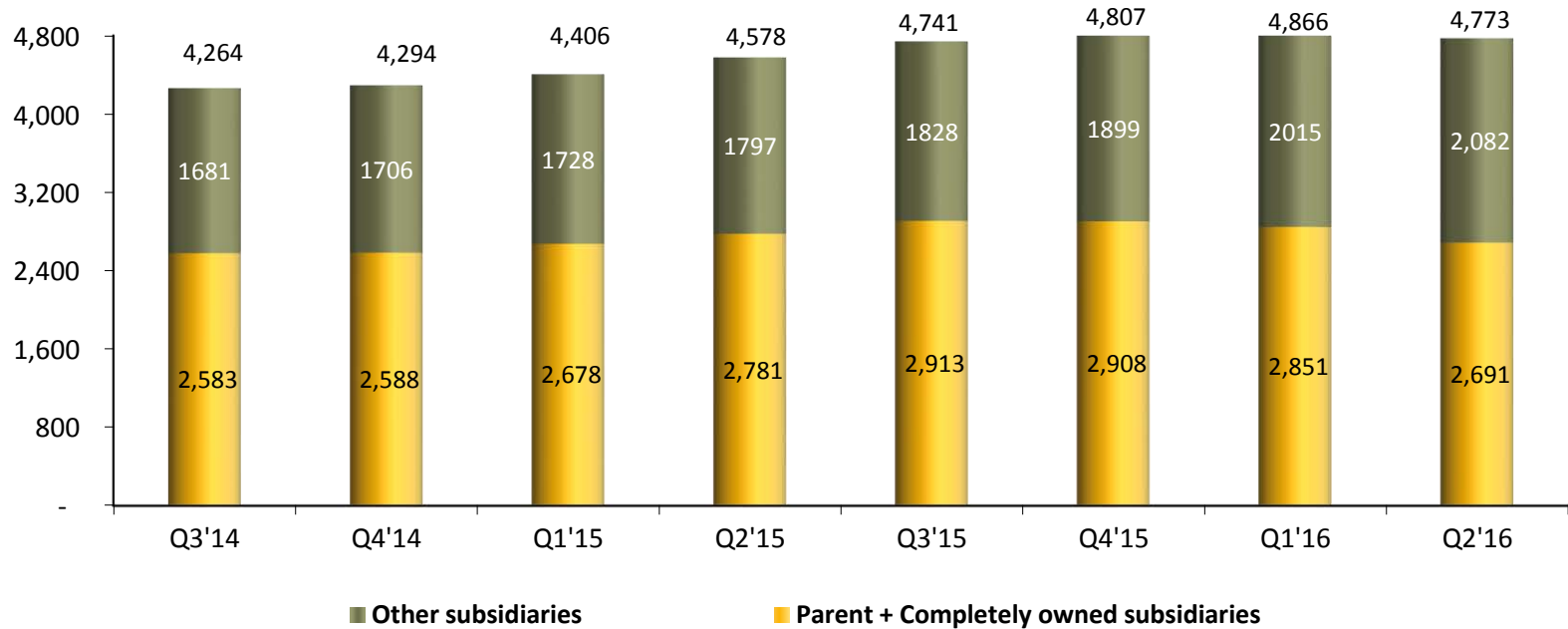
Project Type (%)			
Revenue (%)	Q2 16	Q1 16	Q2 15
Time & Material	81.6%	81.6%	82.4%
Fixed Price	18.4%	18.4%	17.6%

Utilization (%)			
	Q2 16	Q1 16	Q2 15
Hourly Utilization	74.11%	72.70%	71.44%

Formula for utilization has changed as below to be in line with Industry Practices effective July 2015 and had been changed retrospectively for reporting purpose

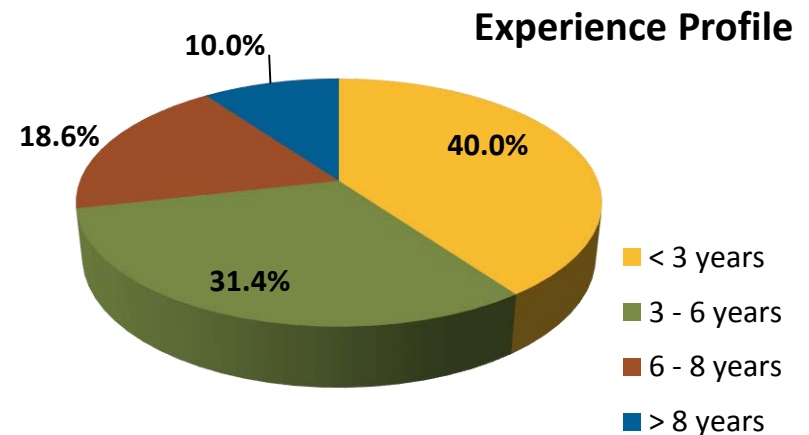
- Total billable hours to customer / Planned Hours
- Planned Hours = Total available hours – Unpaid leaves and Company holidays

Employee Base

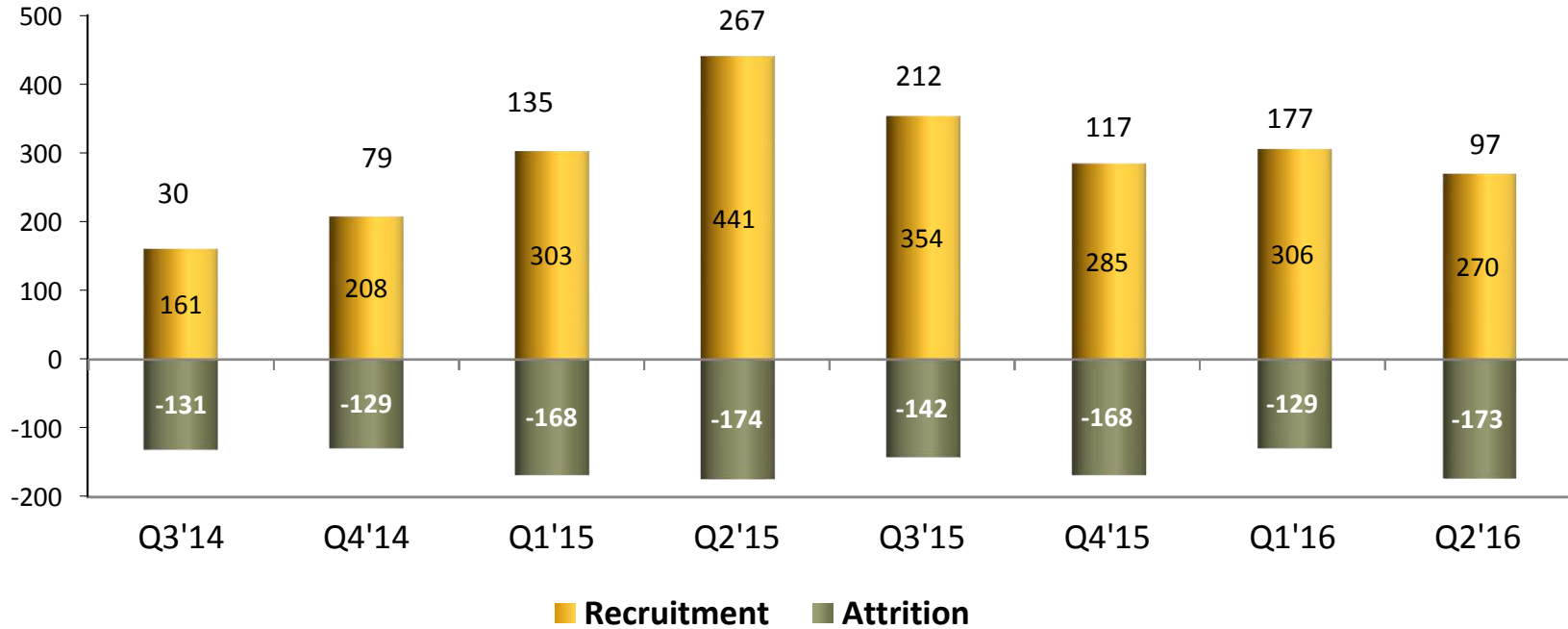


Headcount	Q2 16	Q1 16	Q4 15
Delivery	4,377	4,463	4,392
Operations Support	52	59	68
Sales	31	32	39
Corporate Functions	313	312	308
Total	4,773	4,866	4,807

All numbers as of end of period

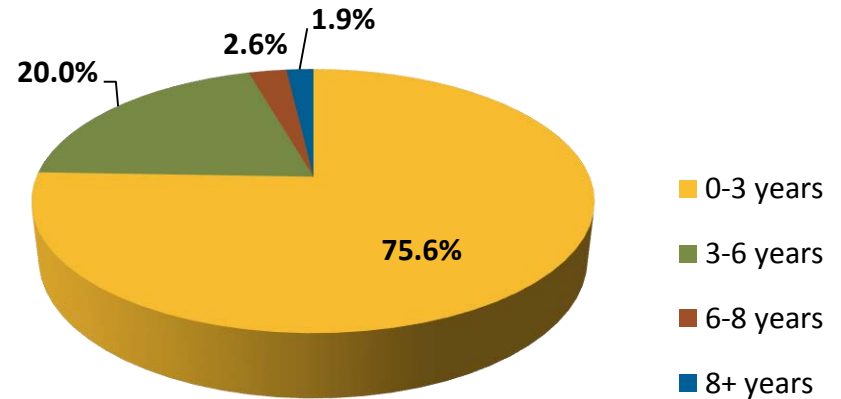


Recruitment and Attrition Analysis

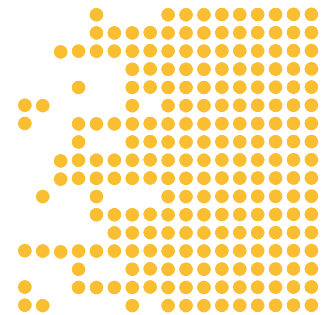


Period	Attrition (%)
Q2 16	14.4%
Q1 16	10.9%
Q4 15	13.8%

Recruitment Profile



GEOMETRIC EXCL 3D PERFORMANCE FOR Q2 FY16



Income Statement Q-o-Q

(figures in INR millions)

Income Statement	Q2 16	Q1 16	Q2 15	Var (QoQ)	Var (YoY)
Operating Revenue (in USD millions)	34.55	33.99	33.94	1.7%	1.8%
Exchange Rate	65.00	63.62	60.58		
Operating Revenue	2,245.86	2,162.31	2,056.18	3.9%	9.2%
Cost Of Revenue (COR)	1,501.46	1,561.91	1,423.18	-3.9%	5.5%
Contribution	744.40	600.39	633.00	24.0%	17.6%
Contribution as % of Operating Revenue	33.1%	27.8%	30.8%		
Sales & Marketing (S&M) Expense	161.34	171.23	164.42	-5.8%	-1.9%
General & Administrative (G&A) Expense	353.15	329.24	280.39	7.3%	25.9%
Interest and bank charges	9.85	8.31	7.54	18.6%	30.7%
Depreciation and Lease Rental	44.29	31.66	41.36	39.9%	7.1%
Operating Profit	175.76	59.96	139.30	193.1%	26.2%
Operating Profit as % of Operating Revenue	7.8%	2.8%	6.8%		
Other Income	51.39	58.21	(1.81)	-11.7%	-2947.2%
Profit Before Tax	227.15	118.17	137.49	92.2%	65.2%
PBT as % of Operating Revenue	10.1%	5.5%	6.7%		
EBITDA *	281.30	158.14	190.88	77.9%	47.4%
EBITDA as % of Operating Revenue*	12.5%	7.3%	9.3%		
Tax	82.21	9.10	49.37	803.8%	66.5%
Profit After Tax (for the period)	144.94	109.08	88.12	32.9%	64.5%
PAT as % of Operating Revenue	6.5%	5.0%	4.3%		
Prior Period Adjustments	0.00	0.00	0.00		
Adjusted Profit After Tax	144.94	109.08	88.12	32.9%	64.5%
PAT as % of Operating Revenue	6.5%	5.0%	4.3%		
EPS	2.24	1.69	1.38	32.7%	62.4%
Non-recurring items					
Add : Consultant Fee	63.00	40.14	0.00		
EPS (adjusted for non-recurring items)	3.22	2.31	1.38	39.2%	133.0%

*There was an error in the earlier version – EBITDA reported was 7.8 % as against the correct EBITDA of 12.5% for Q2; Q1 was reported as 6.8% as against the correct EBITDA of 7.3%

Other Income : Details excluding 3D PLM

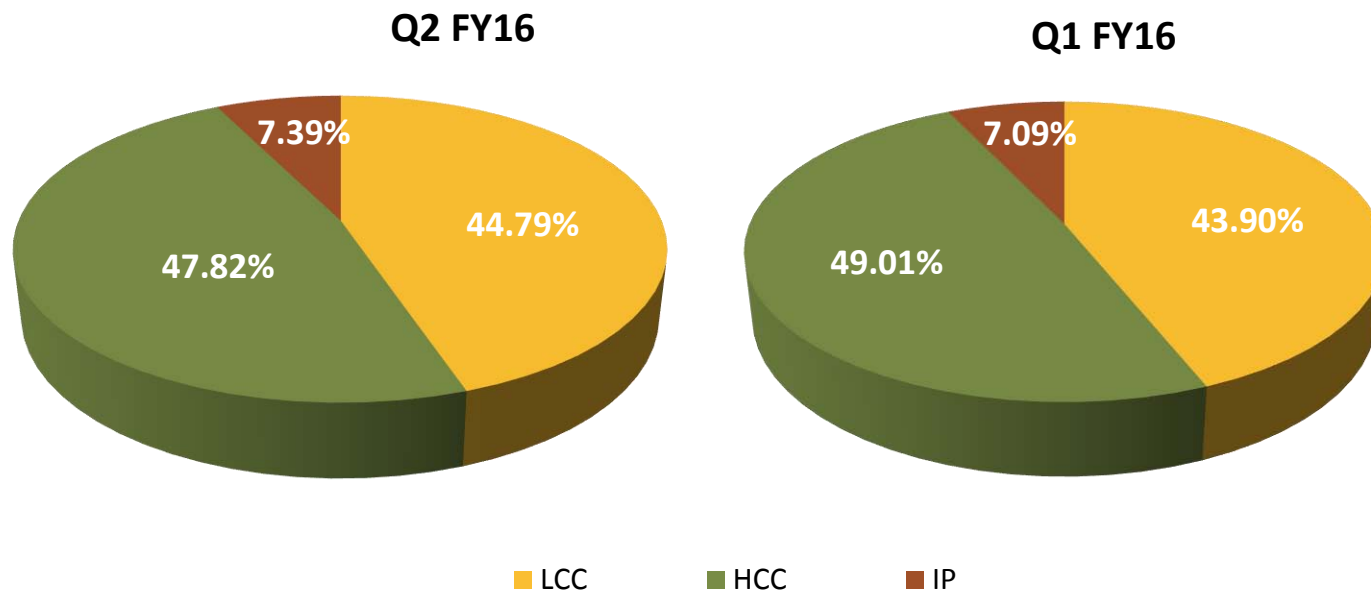
(figures in INR millions)

Other Income	Q2' 16	Q1' 16	Q4' 16
Investment Income	10.90	6.32	5.99
Sundry balances w/back	0.40	0.74	0.00
Profit on Sale of Assets	0.04	0.06	-
Others	4.00	0.53	5.56
Total Income on Investment - (A)	15.34	7.65	11.55
MTM Gain/ (Loss)	(10.80)	(0.98)	15.90
Gain/ (Loss) on Realization of Debtors	58.01	57.02	(47.42)
Gain/ (Loss) on under/ over hedging	(11.16)	(5.45)	(25.27)
Total Gain/(Loss) on Forex - (B)	36.05	50.59	(56.79)
Total Other Income (A+B)	51.39	58.24	(45.24)

Operating Revenue Analysis

(figures in INR millions)

Operating Revenues



Other Income	Q2 16	% of OPR	Q1 16	% of OPR	Q2 15	% of OPR
Investment Income	10.90	0.5%	6.32	0.3%	4.73	0.2%
Sale of Assets	0.04	0.0%	0.05	0.0%	0.22	0.0%
FX Gain/(Loss)	36.05	1.6%	50.59	2.3%	-6.82	-0.3%
Others	4.40	0.2%	1.25	0.1%	0.06	0.0%
Dividend Income from 3D PLM	0.00	0.0%	0.00	0.0%	0.00	0.0%
Total	51.39	2.2%	58.21	2.6%	(1.81)	-0.1%

*Onsite includes revenues in near shore centers in high cost countries

Cost Analysis

(figures in INR millions)

Cost Of Revenue	Q2 16	% of OPR	Q1 16	% of OPR	Q2 15	% of OPR
Manpower	1,376.16	61.3%	1,413.36	65.4%	1,276.49	62.1%
Travel	41.80	1.9%	58.28	2.7%	57.26	2.8%
Software amortization	6.56	0.3%	8.11	0.4%	24.58	1.2%
Other Software	62.55	2.8%	70.38	3.3%	53.88	2.6%
Staff Welfare	6.77	0.3%	5.90	0.3%	6.22	0.3%
Data Communication	7.34	0.3%	5.88	0.3%	4.75	0.2%
Total	1,501.18	66.8%	1,561.91	72.2%	1,423.18	69.2%

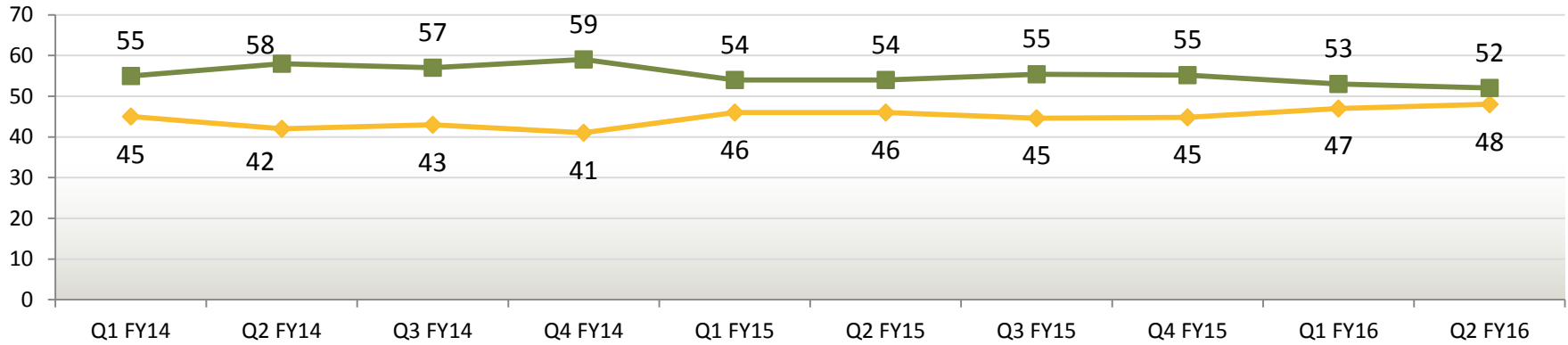
G&A Expense	Q2 16	% of OPR	Q1 16	% of OPR	Q2 15	% of OPR
Manpower	93.16	4.1%	118.24	5.5%	105.60	5.1%
Travel	9.16	0.4%	7.89	0.4%	9.77	0.5%
Facility	60.26	2.7%	60.53	2.8%	57.49	2.8%
Recruitment	4.96	0.2%	8.54	0.4%	16.89	0.8%
Training	7.04	0.3%	8.61	0.4%	5.48	0.3%
Communication & Information System	10.12	0.5%	11.32	0.5%	9.62	0.5%
Insurance	0.22	0.0%	3.20	0.1%	2.26	0.1%
Legal & Professional	133.93	6.0%	78.99	3.7%	43.54	2.1%
Bad Debts	8.22	0.4%	6.97	0.3%	0.40	0.0%
Others	26.08	1.2%	24.95	1.2%	29.35	1.4%
Total	353.15	15.7%	329.24	15.2%	280.39	13.6%

Depreciation & Lease Rentals	Q2 16	% of OPR	Q1 16	% of OPR	Q2 15	% of OPR
Facility Depreciation	7.77	0.3%	7.64	0.4%	8.38	0.4%
Non-facility Depreciation	10.87	0.5%	5.00	0.2%	12.89	0.6%
Lease Rentals	25.64	1.1%	19.01	0.9%	20.09	1.0%
Total	44.29	2.0%	31.66	1.5%	41.36	2.0%

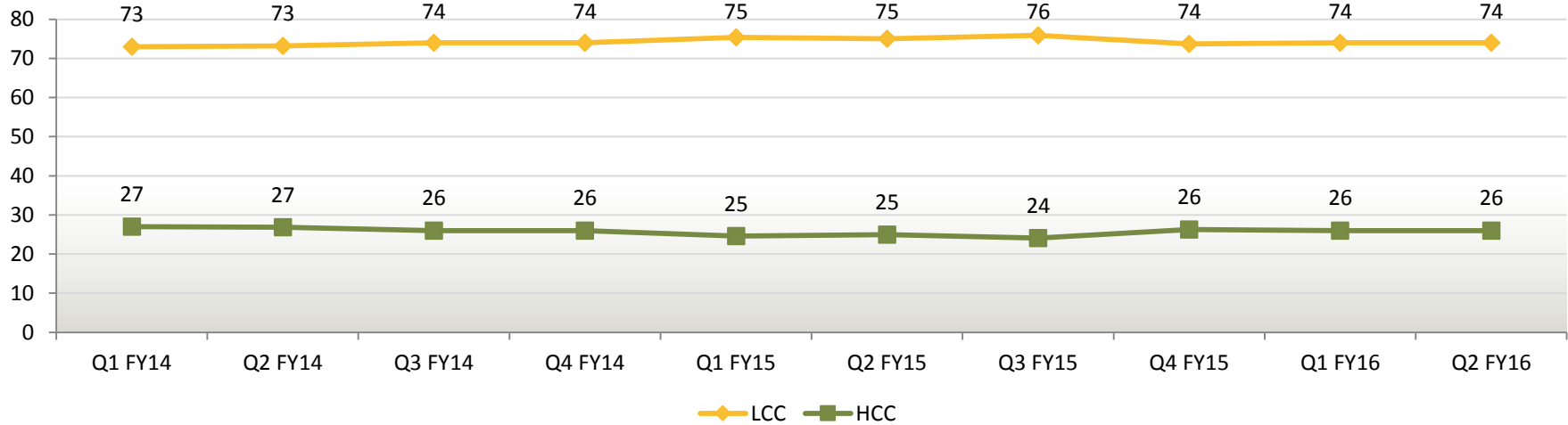
Offshore Leverage

(in % terms)

By Revenue



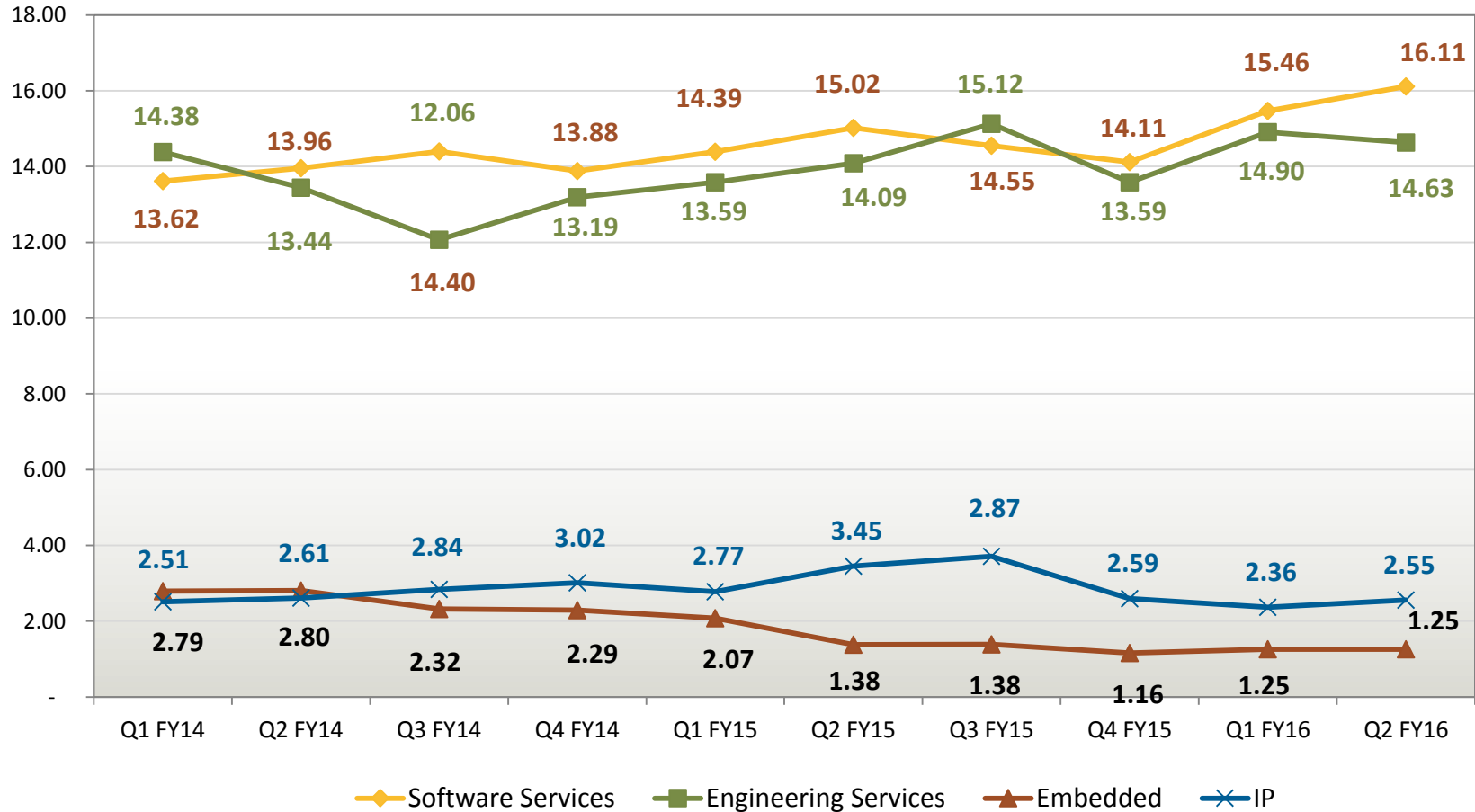
By Effort



Revenue Break up above excludes IP.

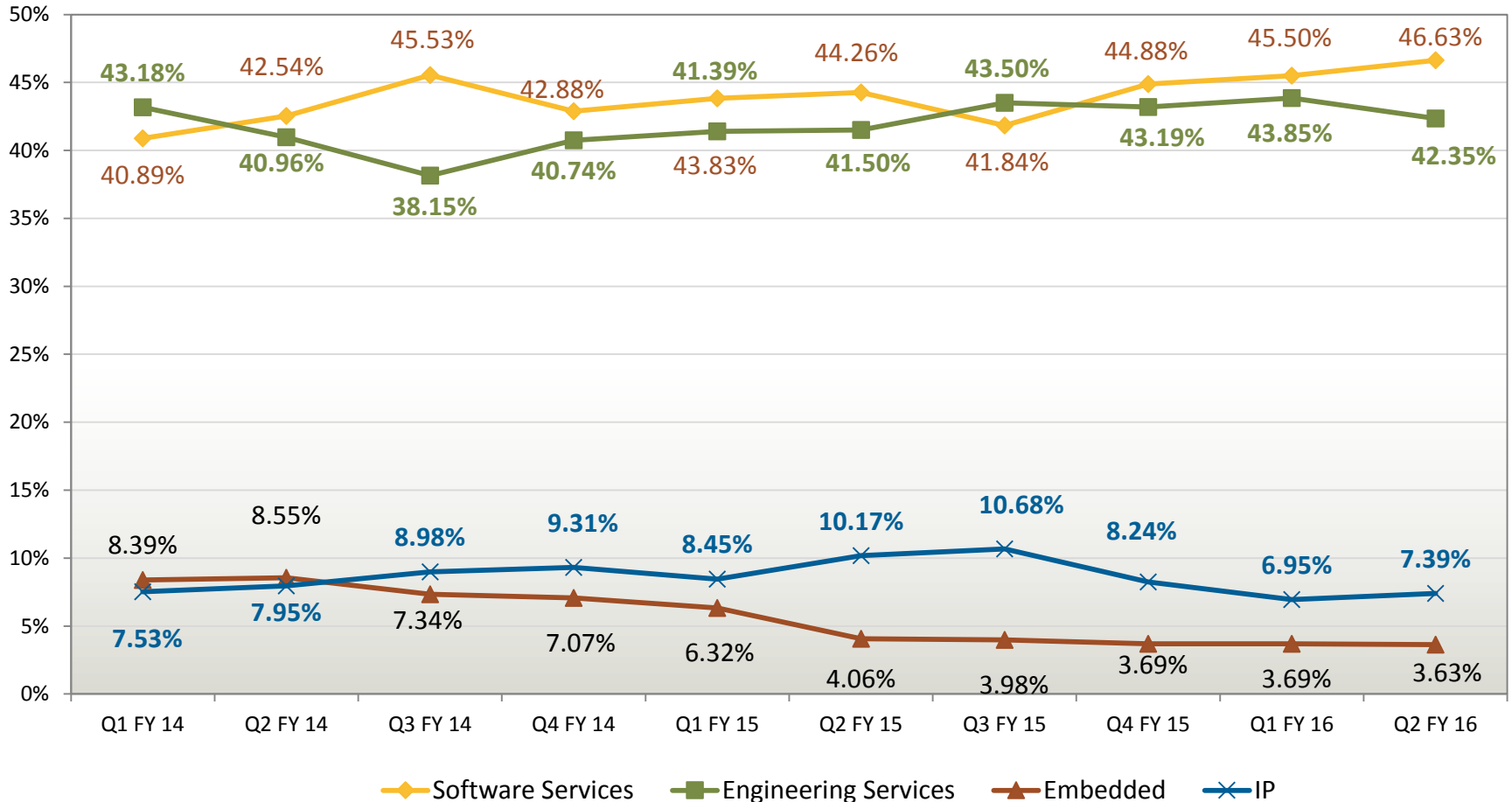
Service Lines – Revenue Distribution

(figures in USD millions)



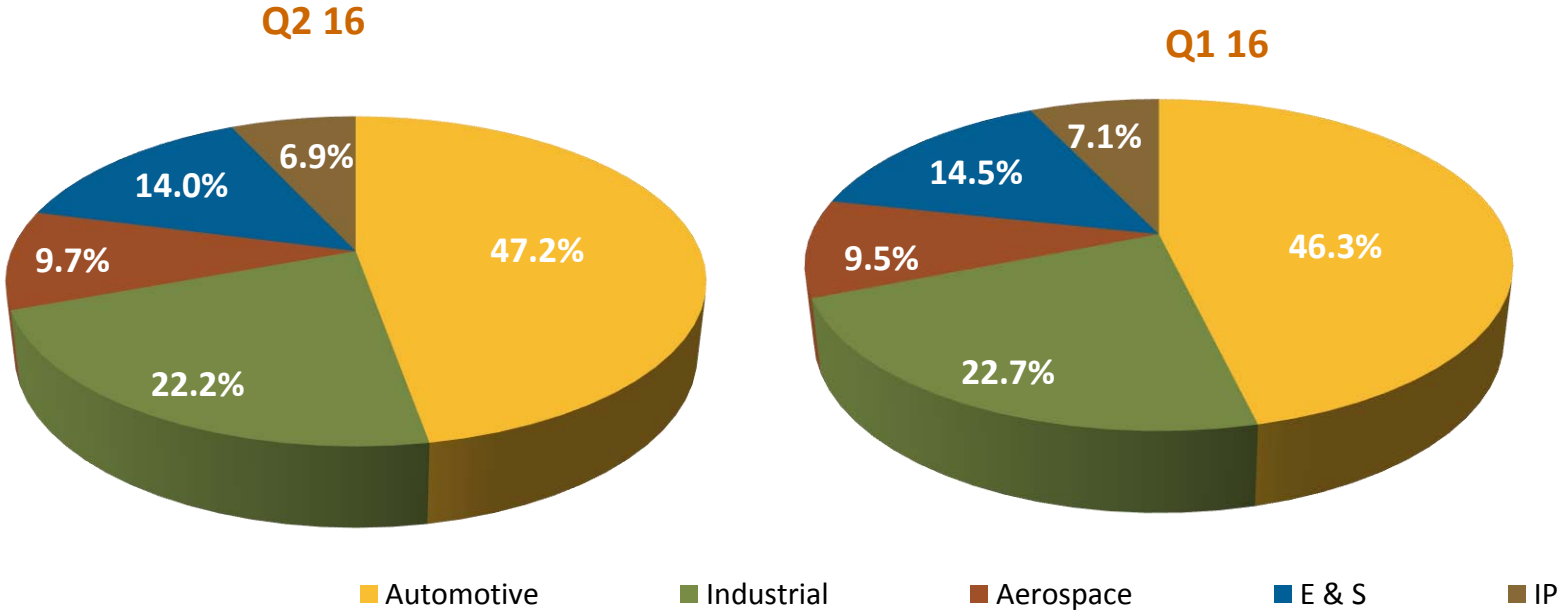
* Revenues shown as products in the previous quarters, are now being referred to as IP

Service Lines - Revenue Distribution as % of total



**** Revenues shown as products in the previous quarters, are now being referred to as IP**

Revenue Breakup by Verticals



Vertical (%)	Q2 16	Q1 16
Automotive	47.2%	46.3%
Industrial	22.2%	22.7%
Aerospace	9.7%	9.5%
E & S	14.0%	14.5%
IP	6.9%	7.1%

Vertical break-up excludes 3D Revenue

Business Analysis Q2 FY 16

Verticals	Automotive	Industrial	Aerospace	E&S	IP
Revenue (\$ Mn)	15.92	7.57	3.21	4.68	2.45
CM %	28.5%	22.6%	33.2%	48.4%	50.4%
OP %	2.1%	-4.9%	0.5%	27.0%	11.5%
PBT %	5.9%	-1.3%	4.1%	30.5%	15.2%

Verticals	Software Services	Engineering Services	Embedded
Revenue (\$ Mn)	17.72	14.76	1.21
CM %	44.2%	20.6%	-2.8%
OP %	16.9%	-7.2%	-32.2%
PBT %	20.4%	-3.3%	-28.0%

- Analysis has been done assuming a constant currency & manpower cost has been taken at standard cost
- Software Services includes IP

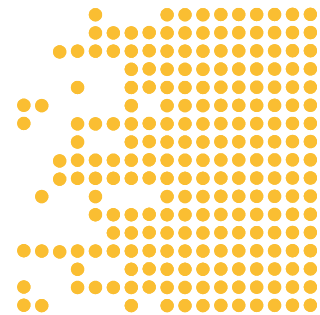
Key Financial Data

Forward Contracts	Q2 16	Q1 16	Q4 15
Forward Cover > 90 Days(USD Mn)	22.73	21.49	20.70
Forward cover < 90 Days(USD Mn)	6.18	6.99	5.02
Total (USD Mn)	28.90	28.48	25.72
Forward Cover > 90 Days(EUR Mn)	5.56	2.91	2.64
Forward Cover < 90 Days(EUR Mn)	1.63	1.39	1.26
Total (EUR Mn)	7.19	4.30	3.90
USD			
Average Rate	69.37	68.75	68.21
> 90 Days(USD Mn)	22.73	21.49	20.70
Average Rate	67.19	66.13	63.99
< 90 Days(USD Mn)	6.18	6.99	5.02
EUR			
Average Rate	76.67	76.51	79.14
> 90 Days(EUR Mn)	5.56	2.91	2.64
Average Rate	77.58	79.07	83.61
< 90 Days(EUR Mn)	1.63	1.39	1.26
MTM on Forward Cover > 90 Days (INR Mn)	(2.84)	21.53	31.25
MTM on Forward covers < 90 Days (INR Mn)	5.93	12.49	3.80
Total (INR Mn USD-INR)*	3.08	34.02	35.04
MTM on Forward Cover > 90 Days (INR Mn)	(10.74)	5.45	22.04
MTM on Forward covers < 90 Days (INR Mn)	5.38	9.60	19.43
Total (INR Mn EUR-INR)*	(5.35)	15.05	41.47
*Closing spot rate for calculating MTM USD-INR	65.73	63.73	62.38
*Closing spot rate for calculating MTM EUR-INR	74.00	71.34	67.39



GENERAL INFORMATION

Q2 FY16



Conference Call Details

- Q2 FY16 Results Conference Call is scheduled on **Tuesday, November 3rd, 2016 at 10:30 hrs IST**
- Geometric will be represented by
 - Mr. Manu Parpia, MD & CEO
 - Mr. Shashank Patkar, CFO
 - Mr. Rajiv Salkar, Global Head Sales
- Dial-in details

Location	Access Number
Primary Access Number	+ 91.22.39600622
Secondary Access Number	+ 91.22. 67465822
Non-India Toll Free Numbers	
USA	+ 1.866.7462133
UK	0.808.1011573
Singapore	800.1012045
Hong Kong	800.964448

About Geometric

About Geometric

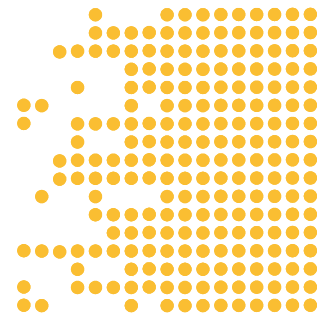
Geometric is a specialist in the domain of engineering solutions, services and technologies. Its portfolio of Global Engineering services, Product Lifecycle Management (PLM) solutions, Embedded System solutions, and Digital Technology solutions enables companies to formulate, implement, and execute global engineering and manufacturing strategies aimed at achieving greater efficiencies in the product realization lifecycle.

Listed on the Bombay and National stock exchanges in India, the company recorded consolidated revenues of Rupees 11.05 billion (US Dollars 180.61 million) for the year ended March 2015. It employs over 4800 people across 13 global delivery locations in the US, France, Germany, Romania, India, and China. Geometric has been assessed at Maturity Level 3 for CMMI 1.3- Development and CMMI 1.3-Services for its Software and Engineering Services business units and is ISO 9001:2008 certified for engineering operations. The company's operations are also ISO 27001:2005 certified.

The copyright/ trademarks of all products referenced herein are held by their respective companies.

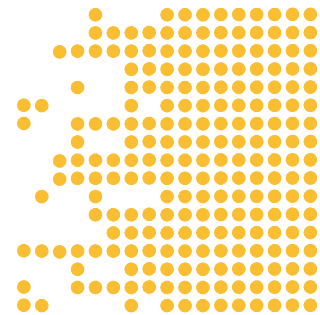
For more information, please contact: investor-relations@geometricglobal.com

END OF PRESENTATION





INTERPRETATION GUIDE FOR REPORTED DATA



Guide 1

Slide #	Item	Explanation
10,33	Income Statement	<p>Income statement provided is in the MIS format. MIS format is different from the income statement published as part of financial results in terms of grouping of cost elements.</p> <p>Key differences to be noted are as follows:</p> <ol style="list-style-type: none"> 1. MIS format breaks-up operating costs as COR, S&M and G&A 2. Depreciation line item in MIS format also includes the lease rentals for computing hardware (CAPEX equivalent) and excludes software depreciation which is clubbed under software expenses in COR 3. FX gain/(loss) is grouped under Other Income in MIS format as against operating cost in financials. <p>For EBITDA calculation, amortization software has been added and lease rentals have been reduced in depreciation</p>
19,37	HCC & LCC	<p>HCC: Delivery from high cost country</p> <p>LCC: Delivery from low cost country</p>
13,34	Investment Income	Investment income includes dividend from mutual funds, interest earned on bank deposits and profit on sale of mutual fund investments.
17,18,36	Manpower	Manpower costs in MIS exclude staff welfare, but include mediclaim and group insurance cost and Subcontracting vis-à-vis personnel costs in financials

Guide 2

Slide #	Item	Explanation
17,18,36	Travel	Reimbursement of travel expenses are grouped under travel expenses while the same has been grouped under other expenses in financial result advertisement
18,36	Facility	Facility costs include rent and service charges, electricity charges, repairs and maintenance excluding that of EPABX and UPS
18,36	Facility Depreciation	Includes depreciation on leasehold land, building, electrical installations, office equipments and furniture and fixtures
18,36	Non-facility Depreciation	Primarily consists of depreciation on computing hardware
18,36	Lease Rentals	Includes lease rent paid for computing hardware
20,21,22, 23,24,38, 39,40	Revenue Analysis	Analysis reported is for USD operating revenue

Guide 3

Slide #	Item	Explanation
23	Customer Segments	Software ISV segment consists of S/W product companies giving us OPD business. Strategic Partner segment consists of S/W product and consulting companies engaging in PLM Solutions and Engineering Services business. Direct Industrial segment consists of industrial companies sourcing all types of services from Geometric.
24	Customer Revenue Analysis	Analysis reported is for USD operating revenue. Distribution is on the basis of annualized figures (i.e. quarterly revenue x 4).
25	Order Book	New deals won refers to new business wins with existing or new customers. This excludes ramp-up in or extension of existing contracts.
29	Project Type Revenue Analysis	Analysis reported is for USD operating revenue excluding Products and H/W reimbursement revenue.

Guide 4

Slide #	Item	Explanation
30	Employee Base	Employee headcount reported includes all permanent employees and non-permanent employees working on billed positions.
30	Experience Profile	Distribution reported is for all employees including sales and corporate support functions
31	Attrition	Only undesired attrition data is reported. Difference in the net addition reported on slide 34 and difference in headcount reported in slide 33 is on account of desired attrition. % Attrition reported is on an annualized basis.
27	DSO	DSO reported is on a quarterly basis
27	% Tax	Includes impact of FBT and deferred tax
27	CAPEX	Includes normal CAPEX and purchase value of leased computing hardware
27	Outstanding Loans	All FX loans are revalued at the end of the quarter based on the closing exchange rate