



RENAISSANCE JEWELLERY LTD.

Ref. No.: RJI/S&L/2017/11

February 14, 2017

Bombay Stock Exchange Limited
Listing Department
Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai – 400 001

Sub.: Update on Company Performance for Q3 FY 17.

Dear Sir

We are enclosing herewith the update on Company Performance for the third quarter ended December 31, 2016, for the purpose of updating our investors.

We request you to upload the same under the suitable section of your website.

Thanking you,

Yours faithfully,
For **Renaissance Jewellery Ltd.**

G. M. Walavalkar
G. M. – Legal & Company Secretary

Encl.: As above



RENAISSANCE JEWELLERY LTD.

February 10, 2017

Renaissance Jewellery Limited – Release of Q3 FY 17 Results

Renaissance Jewellery Limited, a leading global manufacturer of fine jewellery declared its Consolidated Financial Performance for the nine months ended December 31, 2016.

Financial highlights for the nine months ended December 31, 2016

| Particulars (Rs Crs) | 9M FY 17 | 9M FY 16 | % Change |
|--------------------------|-----------------|-----------------|----------------|
| Sales | | | |
| Jewellery | 1,044.40 | 955.05 | 9.4% |
| Home Retails | 29.76 | 47.49 | (37.3%) |
| Consolidated | 1,074.16 | 1,002.54 | 7.1% |
| EBITDA | | | |
| Jewellery | 74.67 | 65.38 | 14.2% |
| Home Retails | (0.58) | 3.17 | |
| Consolidated | 74.09 | 68.55 | 8.1% |
| PAT | | | |
| Jewellery | 45.17 | 41.62 | 8.5% |
| Home Retails * | (3.55) | (0.46) | |
| Discontinuing Operations | (7.02) | - | |
| Consolidated | 34.60 | 41.16 | (15.9%) |

* Excluding Extraordinary Items from Discontinuing Operations

Jewellery Business

For the nine month period

- The jewellery business has demonstrated robust growth alongwith improvement in margins during the current financial year. The table below compares the key financial parameters of the nine month period with the performance for the full year of FY16.

| Particulars (Rs Crs) | 9M FY 17 | 12M FY | % Achieved |
|---------------------------|----------|---------|------------|
| | | 16 | |
| Jewellery Business | | | |
| Sales | 1044.40 | 1255.55 | 83.18% |
| EBITDA | 74.67 | 78.34 | 95.32% |
| PBT | 57.47 | 57.77 | 99.48% |
| PAT | 45.17 | 48.00 | 94.10% |
| EBITDA Margin | 7.15% | 6.24% | |

- The Company's efforts on focusing on improved margins are visible in the results for this period. The EBITDA margin for the nine month period has improved to 7.15% as compared to 6.24% for the full year of FY15-16.





RENAISSANCE JEWELLERY LTD.

For the quarter ended December 31, 2016

- The jewellery business achieved a turnover in excess of Rs.500 crores for the first time in any single quarter.
- The jewellery business registered a total sales of Rs.507.72 crores as compared to Rs. 430.54 crores for the same period last year. The same aggregates to a 17.93% growth on a y-o-y basis.
- In the current quarter, Verigold DMCC, Dubai, a wholly owned subsidiary of RJL had set up a step down subsidiary under the name Renaissance Jewellery DMCC (RJDMCC), which was operational for about two months of the current quarter. The sales figure mentioned above captures the sales of RJDMCC.

Home Retail Segment

- As reported during the last quarter, the Company had a change in strategy of discontinuing to sell its goods through physical retail outlets. On account of the discontinuing operations the Company has written off Rs.7.01 crores of assets impaired (net of recovery)/discarded during the current quarter as a one time write-off.
- During the quarter, the home retail segment reported sales of Rs. 7.13 crores and a marginal operating loss of Rs. 1.16 lacs.
- The Company believes that due to the closure of the stores, all write-offs have been adequately provided for. Going forward, we anticipate that the operating losses from this segment will reduce substantially.

On a consolidated basis, the total write-offs and losses on account of the home retail segment aggregate Rs. 10.57 crores for the nine month period. The same includes onetime write-offs on discontinuing physical store operations. The home retail segment will be less about 2-3% of the total sales of the Company going forward. Any adverse impact of the operations of this segment will be negligible, if any, on the consolidated operations of the Company.

