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PRESS RELEASE

Consolidated Net Revenue grows to Rs.2,62,796 crores in FY 2014-15 Consolidated PAT stood at Rs.13,986 crores in FY 2014-15

Mumbai, May 26, 2015

Consolidated Financial Results for the Quarter and Year ended March 31, 2015

Tata Motors today reported consolidated revenues (net of excise) of Rs.67,576 crores for the quarter ended March 31, 2015, a growth of 3.5% over Rs.65,317 crores for the corresponding quarter last year, due to increase in wholesale volumes and richer product mix both in the standalone business and Jaguar Land Rover (JLR). The Consolidated Profit before tax for the quarter stood at Rs.2,771 crores, against Rs.5,053 crores for the corresponding quarter last year, decreased due to higher depreciation and amortization and adverse mark to market of un-matured hedges not eligible for hedge accounting. The Consolidated Profit after tax (post minority interest and profit / loss in respect of associate companies) for the quarter stood at Rs.1,717 crores, against Rs.3,918 crores for the corresponding quarter last year.

The consolidated revenue (net of excise) for the year ended March 31, 2015, was Rs.2,62,796 crores posting a growth of 12.9% over Rs.2,32,834 crores for the corresponding period last year. The Consolidated Profit before tax for the year ended March 31, 2015 stood at Rs.21,703 crores, against Rs.18,869 crores for the corresponding period last year. The Consolidated Profit after tax (post minority interest and profit / loss in respect of associate companies) for the year ended March 31, 2015 stood at Rs.13,986 crores, against Rs.13,991 crores for the corresponding period last year.

Tata Motors Standalone Financial Results for the Quarter and year ended March 31, 2015

In the MHICV segment, improved freight availability and improved profitability of truck operators, fleet replacement demand mainly in the high tonnage segment, supported the Company sales growth in this segment of 26.4 % Y-o-Y in Q4 FY 2014-15. However, LCV segments (mainly the SCV) continued to remain weak. As a result, the overall CV sales were almost flat in Q4 FY 2014-15. New launches in the Prima LX and Ultra range as well as other product enhancements provides a strong foundation for the future growth.

In Passenger vehicles, ZEST and the newly launched BOLT, continued to receive an encouraging response from the customers. These led to the passenger vehicles segment of the company showing a growth of 19.1% Y-o-Y in Q4 FY 2014-15 with car segment growth of 33.0% Y-o-Y in Q4 FY 2014-15. Company expects to continue its volume growth with full year of Zest and Bolt, recently launched new GenX Nano and other new and exciting products that will be launched in the coming time period under the Company's Horizonext strategy.

The sales (including exports) of commercial and passenger vehicles for the quarter ended March 31, 2015, stood at 1,39,053 units, up by 5.1%, as compared to the corresponding quarter last year. The revenues (net of excise) for the quarter ended March 31, 2015 stood at Rs.10,784 crores, an increase of 26.2%, as compared to Rs.8,545 crores for the corresponding quarter last year. EBITDA for the quarter stood at Rs. 299 crores, with a margin of 2.8% against the negative EBITDA of Rs. 528 crores and negative margin of 6.2% for the corresponding quarter last year. Loss before and after tax for the quarter ended March 31, 2015 was Rs.1,156 crores and Rs.1,164 crores, respectively, against Rs.1,417 crores and Rs.817 crores, respectively, for the corresponding quarter last year.

The revenues (net of excise) for the year ended March 31, 2015, stood at Rs.36,295 crores, as compared to Rs.34,288 crores in the corresponding period last year, an increase of 5.9%. Loss before and after tax for year ended March 31, 2015 was Rs.3,975 crores and Rs.4,739 crores, respectively, against the Loss before tax of Rs.1,026 crores and Profit after tax of Rs.335 crores, respectively, for the corresponding period last year.

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Jaguar Land Rover Automotive PLC - (figures as per IFRS)

Jaguar Land Rover wholesales and retails for the year ended March 31, 2015 were 470,523 units and 462,209 units respectively (129,205 units and 124,307 units respectively for Q4 FY 15).

Revenues for the quarter ended March 31, 2015 of GBP 5,826 million, up 8.9% over GBP 5,349 million in the corresponding quarter last year. Operating profit (EBITDA) for the quarter ended March 31, 2015, stood at GBP 1,016 million (with operating margin of 17.4%), representing a growth of 10.4% over GBP 920 million in the corresponding quarter last year. Profit before tax of GBP 396 million for the quarter ended March 31, 2015 was down 31.3% over the corresponding quarter last year (GBP 576 million in the corresponding quarter last year) due to higher depreciation and amortization and unfavourable revaluation of foreign currency debt and unrealised hedges that are not eligible for hedge accounting treatment. Profit after tax for the quarter ended March 31, 2015 stood at GBP 302 million (GBP 449 million in the corresponding quarter last year).

Revenues for the year ended March 31, 2015 of GBP 21,866 million, up 12.8% over GBP 19,386 million in the corresponding period last year. EBITDA of GBP 4,132 million for the year ended March 31, 2015, represented a growth of 21.8% over GBP 3,393 million in the corresponding period last year. Continued strong revenue and operating performance were driven by increased wholesale volume, solid product mix supported by the ongoing success of Range Rover Sport, Range Rover and Jaguar F-TYPE and strong market mix with sales growth in the UK, US, China, Europe and Asia Pacific partially offset by unfavourable operational foreign exchange net of realised hedges. The Profit before tax for the year ended March 31, 2015, grew 4.5% over the corresponding period last year to GBP 2,614 million (GBP 2,501 million in the corresponding period last year). Profit after tax for the year ended March 31, 2015, grew 8.5% over the corresponding period last year to GBP 2,038 million (GBP 1,879 million in the corresponding period last year).

Tata Daewoo Commercial Vehicles Co Ltd - (figures as per Korean GAAP)

Tata Daewoo Commercial Vehicles Co. Ltd. registered net revenues of KRW 301 billion and recorded a net profit of KRW 14 billion for the quarter ended March 31, 2015. Net revenues and net profit for the year ended March 31, 2015, stood at KRW 988 billion and KRW 54 billion, respectively. Net profit for the year ended March 31, 2015, includes reversal of provision under Korean GAAP due to favourable court judgment.

Tata Motors Finance Ltd

Tata Motors Finance Ltd, the Company's captive financing subsidiary, on a consolidated basis, registered net revenue of Rs.670 crores and reported a Loss after tax of Rs.397 crores for the quarter ended March 31, 2015. Net revenue and loss after tax, on a consolidated basis, for the year ended March 31, 2015, stood at Rs. 2,743 crores and Rs.611 crores, respectively.

Dividend

Considering the continued weak operating environment in the standalone business, and in view of the losses for the year no dividend is permitted to be paid to the Members for FY 2014-15, as per the Companies (Declaration and Payment of Dividend) Rules, 2014.

The Audited Financial Results for the financial year ended March 31, 2015, are enclosed

Issued by:

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TATA MOTORS LIMITED

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	STATEMENT OF STANDALONE AUDITED FINANCIAL RESULTS	TOK THE		TER AND YEAR Quarter ended	K ENDED MAI	Year e	nded
	Particulars	March		December 31,	March 31,	March	
	· and and and	201		2014	2014	2015	2014
A)							
1	Vehicle sales:(in Nos.) (includes traded vehicles)		- 1	1	- 1		
	Commercial vehicles	83	,269	78,748	83,000	317,780	377,90
	Passenger cars and Utility vehicles	42	478	36,422	35,651	136,653	141,84
	Exports		306	12,314	13,657	49,936	49,9
			,053	127,484	132,308	504,369	569,6
2	Vehicle production:(in Nos.)	9					
	Commercial vehicles	94	,160	92,487	89,309	369,055	421,0
	Passenger cars and Utility vehicles	1 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	794	20,965	25,807	89,284	92,4
	And the state of t		,954	113,452	115,116	458,339	513,4
				The second second second	₹ in crores)	,	
3)		Audit	ed	Audited	Audited	Audited	Audite
	Income from operations	7.00	-	7 tuuttuu	Mudited	Addited	Addito
	(a) Sales / Income from operations	11,80	4.50	9,681.92	9,248.11	39,120.10	37,376
	Less: Excise duty	1,12		738.35	809.25	3,229.60	3,469
	Net sales / Income from operations	10,67	CC 26 36 36	8,943.57	8,438.86	35,890.50	33,906
	(b) Other operating income	10000	8.09	112.51	106.63	404.24	381
	Total Income from operations (net)	10,78		9,056.08	8,545.49	36,294.74	34,288
2	Expenses	,.0		2,000.00	0,040.43	00,204.14	U-7,200
1	(a) Cost of materials consumed	6.22	9.41	5,523,45	5,018.20	22,155.23	20,492
	(b) Purchase of products for sale	58	2.74	1,499.31	1,402.30	5,765.24	5,049
	(c) Changes in inventories of finished goods,	1 .,00	-11.7	1,400.01	1,402.00	0,100.24	0,040
	work-in-progress and products for sale	/17	7.17)	(31.57)	337.11	(878.82)	371
	(d) Employee benefits expense	Elman.	6.20	764.71	713.01	3,091.46	2,877
	(e) Depreciation and amortisation expense	100	3.33	625.60	539.29		2,070
	(f) Product development / Engineering expenses		0.29	97.66		2,603.22 437.47	100
	(g) Other expenses (refer note 4)	1	8.64		109.93		428
	(h) Amount capitalised		1000000	2,309.51	1,836.76	8,080.39	6,971
	Total expenses		4.86)	(266.99)	(233.80)	(1,118.75)	(1,009
3	Proft / (loss) from operations before other income,	11,44	0.50	10,521.68	9,722.80	40,135.44	37,253
•	finance costs and exceptional items (1 - 2)	100	4 201	(4.405.00)	(4.477.04)	(0.040.70)	10.00
4	Other income	(66	4.30)	(1,465.60)	(1,177.31)	(3,840.70)	(2,965
7	(a) Profit on sale of investment in subsidiary companies [refer note 5 (a)]			10.40	40.00	40.40	4.000
	(b) Others [refer note 5 (b)]		2.07	13.49	18.22	13.49	1,966
5	Profit / (loss) from ordinary activities before	9	3.07	44.95	130.02	1,867.92	1,866
•	finance costs and exceptional items (3 + 4)	150	4 22	(4 407 40)	(4 000 07)	(4.050.00)	
6	Finance costs	1 (2)	1.23)	(1,407.16)	(1,029.07)	(1,959.29)	867
	Profit / (loss) from ordinary activities after	41	0.91	449.90	323.12	1,611.68	1,353
•	finance costs but before exceptional items (5 - 6)	44.05		(4.057.00)	******	(0.000.00)	
8	Exceptional items	(1,05	2.14)	(1,857.06)	(1,352.19)	(3,570.97)	(485
•					21		
	(a) Exchange loss (net) including on revaluation of foreign currency borrowings, deposits and loans		14.40	047.50	22.27	900 50	
	(b) Provision for loan given and costs associated with closure of	4	21.16	247.52	26.97	320.50	273
	operations of a subsidiary			5			
		1	-	•	-	•	202
		١.		-	(9.51)		17
9		1945 (1956)	33.12	(0.404.00)	47.28	83.25	47
10	Profit / (loss) from ordinary activities before tax (7 - 8)	(1,15	6.42)	(2,104.58)	(1,416.93)	(3,974.72)	(1,025
11			7.83	18.14	(600.32)	764.23	(1,360
	Net profit / (loss) from ordinary activities after tax (9 - 10)	(1,16	34.25)	(2,122.72)	(816.61)	(4,738.95)	334
12	, , , , , , , , , , , , , , , , , , , ,		•				
13 14		25 0	4.25)	(2,122.72)	(816.61)	(4,738.95)	334
14 15		64	13.78	643.78	643.78	643.78	643
						14,195.94	18,510
10	Earnings per share (EPS)						
	A. Ordinary shares (face value of ₹2 each)	_	10.5-				
	(a) Basic EPS before and after extraordinary items	- 1	(3.62)	(6.60)	(2.54)	(14.72)	1
	(b) Diluted EPS before and after extraordinary items	₹	(3.62)	(6.60)	(2.54)	(14.72)	
	B. 'A' Ordinary shares (face value of ₹2 each)	_	10.00:				
	(a) Basic EPS before and after extraordinary items	1	(3.62)	(6.60)	(2.54)	(14.72)	
	(b) Diluted EPS before and after extraordinary items		(3.62)	(6.60)	(2.54)	(14.72)	
		(No	SSSS	(Not	(Not		
		annual	ised)	annualised)	annualised)		
17	Debt service coverage ratio (no. of times) [refer note 6(a)]					(0.40)	
	Interest service coverage ratio (no. of times) [refer note 6(a)]			196		(0.48)	(0
.0	interest octave coverage ratio (no. of times) [refer note o(b)]	1				(3.61)	(



PART II	ADTED AND VEN					
SELECT INFORMATION FOR THE QUARTER AND YEAR ENDED MARCH 31, 2015 Quarter ended Year ended						
Particulars	March 31, December 31.		March 31,	March 31.		
	2015	2014	2014	2015	2014	
PARTICULARS OF SHAREHOLDING		2017	2014	2010	2014	
1 Public shareholding						
A. Ordinary shares				16		
- Number of shares	121,48,96,727	121,54,82,367	121,54,82,372	121,48,96,727	121,54,82,372	
- Percentage of shareholding (refer note 11)	44.39%	44.42%	44,42%		44.429	
B. 'A' Ordinary shares	1.11-1.2	11.12/0	11.1270	44.0070	44.427	
- Number of shares	47,94,88,358	47,94,88,358	47,84,88,358	47,94,88,358	47,84,88,358	
- Percentage of shareholding	99.49%	99.49%	99.28%	8 10 15 c c	99.289	
2 Promoters and promoter group shareholding		00.1070	00.2070	00.4070	99.267	
A. Ordinary shares						
(a) Pledged / Encumbered		8		12.		
- Number of shares	6,14,00,000	6,14,00,000	5,84,00,000	6,14,00,000	E 94 00 000	
- Percentage of shares	5,11,00,000	0,11,00,000	3,04,00,000	0,14,00,000	5,84,00,000	
(as a % of the total shareholding of promoter and promoter group)	6.54%	6.54%	6.22%	6.54%	6.22%	
- Percentage of shares		0.0170	0.2270	0.5476	0.227	
(as a % of the total share capital of the Company)	2.24%	2.24%	2.13%	2.24%	2.13%	
(b) Non-encumbered		2.21/	2.1070	2.24/0	2.137	
- Number of shares	87,81,56,205	87,81,56,205	88,11,56,205	87,81,56,205	88,11,56,205	
- Percentage of shares		4	00,11,00,200	01,01,00,200	00,11,00,200	
(as a % of the total shareholding of promoter and promoter group)	93.46%	93.46%	93.78%	93.46%	93.78%	
- Percentage of shares			00.7070	00.4070	93.707	
(as a % of the total share capital of the Company)	32.09%	32.09%	32.20%	32.09%	32.20%	
B. 'A' Ordinary shares		02.0070	02.2070	02.0376	32.207	
(a) Pledged / Encumbered			191			
- Number of shares		_	_			
- Percentage of shares	62		177.1		-	
(as a % of the total shareholding of promoter and promoter group)		-	100	80		
- Percentage of shares			-		-	
(as a % of the total share capital of the Company)		-	<u></u>			
(b) Non-encumbered		-				
- Number of shares	24,78,587	24,78,587	34,78,587	24,78,587	34,78,587	
- Percentage of shares	-,-,-,	= 1,1 0,001	04,10,007	24,10,301	34,70,507	
(as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	
- Percentage of shares		.00.3070	100.0076	100.00%	100.00%	
(as a % of the total share capital of the Company)	0.51%	0.51%	0.72%	0.51%	0.72%	

	Particulars	Quarter ended March 31, 2015
В	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	4
	Received during the quarter	19
	Disposed off during the quarter	16
	Remaining unresolved at the end of the quarter	7

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1) Standalone Statement of Assets and Liabilities:

	As at Ma	(₹ in crores)
Particulars	2015	2014
- Wishoulding	Audited	Audited
A EQUITY AND LIABILITIES	Addited	Audited
1. SHAREHOLDERS' FUNDS		
(a) Share capital	643.78	643.78
(b) Reserves and surplus	14,218.81	18,532.87
Sub-total - Shareholders' funds	14,862.59	19,176.65
2. NON-CURRENT LIABILITIES		
(a) Long-term borrowings	12,318.96	9,746.45
(b) Deferred tax liabilities (net)	- 1	43.11
(c) Other long-term liabilities	286.80	1,155.48
(d) Long-term provisions	2,104.19	815.20
Sub-total - Non-current liabilities	14,709.95	11,760.24
3. CURRENT LIABILITIES		
(a) Short-term borrowings	7,762.01	4,769.08
(b) Trade payables	8,852.65	9,672.36
(c) Other current liabilities	3,142.88	2,463.18
(d) Short-term provisions	613.09	1,892.91
Sub-total - Current liabilities	20,370.63	18,797.53
TOTAL - EQUITY AND LIABILITIES	49,943.17	49,734.42
B ASSETS		12
1. NON-CURRENT ASSETS		
(a) Fixed assets	21,824.02	21,595.64
(b) Non-current investments	16,966.95	18,357.57
(c) Long-term loans and advances	2,403.56	2,918.30
(d) Other non-current assets	175.67	123.85
Sub-total - Non-current assets	41,370.20	42,995.36
2. CURRENT ASSETS		
(a) Current investments	20.22	100.85
(b) Inventories	4,802.08	3,862.53
(c) Trade receivables	1,114.48	1,216.70
(d) Cash and bank balances	944.75	226.15
(e) Short-term loans and advances	1,574.41	1,223.77
(f) Other current assets	117.03	109.06
Sub-total - Current assets	8,572.97	6,739.06
TOTAL - ASSETS	49,943.17	
(A)	45,543.17	49,734.42



- 2) The above results have been reviewed by the Audit Committee of the Board and were approved by the Board of Directors at its meeting held on May 26, 2015.
- 3) Figures for the previous periods / year have been regrouped / reclassified, wherever necessary.
- 4) In October 2008, the Company moved the Nano project from Singur in West Bengal to Sanand in Gujarat. In June 2011, the newly elected Government of West Bengal (State Government) enacted a law cancelling the land lease agreement at Singur, and took over possession of the land. The Company challenged the constitutional validity of the law. In June 2012, the Calcutta High Court declared the law unconstitutional and restored Company's rights under the land lease agreement. The State Government filed an appeal in the Supreme Court of India in August 2012, which is pending disposal. Though the Company continues to rigorously press its rights, contentions and claims in the matter, the Company has been advised that the time it may take in disposal of the appeal is uncertain. The Company has also been advised that it has a good case and can strongly defend the appeal, but the questions that arise are issues of constitutional law and thus the result of the appeal cannot be predicted. In these circumstances, in view of the uncertainty on the timing of resolution, following the course of prudence, the management has during the year ended March 31, 2015, made a provision for carrying capital cost of buildings at Singur amounting to \$309.88 crores included under the head "other expenses" excluding other assets (electrical installations etc.) and expenses written off / provided in earlier years, security expenses, lease rent and claim for interest on the whole amount (including \$309.88 crores). The Company shall however continue to pursue the case and assert its rights and its claims in the Courts.
- 5) Other income for the guarter and year ended March 31, 2015, includes
 - (a) profit of ₹Nil and ₹13.49 crores (₹18.22 crores and ₹1,966.12 crores for the quarter and year ended March 31, 2014) on divestment of investment in a foreign subsidiary company to TML Holdings Pte Ltd, Singapore, a wholly owned subsidiary.
 - (b) dividend from subsidiary companies ₹15.15 crores and ₹1,638.56 crores, respectively (₹18.18 crores and ₹1,573.98 crores for the quarter and year ended March 31, 2014, respectively).
- 6) (a) Debt Service Coverage Ratio = (Profit from Ordinary Activities before Tax+Interest on Long term Loans)/(Interest on Long term Loans + Repayment of Long term Loan during the year)
 - (b) Interest Service Coverage Ratio = (Profit from Ordinary Activities before Tax+Interest on Long term Loans)/Interest on Long term Loans

 For the purpose of calculation in 6 (a) and 6 (b) above, loans having original maturity of more than 360 days are considered as Long term
- 7) During the year ended March 31, 2015, the Company has
 - (a) issued USD 500 million 4.625% Senior Unsecured Notes due 2020 and USD 250 million 5.750% Senior Unsecured Notes due 2024. The proceeds have been used to refinance existing External Commercial Borrowing (ECB) of the Company of USD 500 million and balance proceeds are being used to incur new additional capital expenditure and other permitted purposes as per RBI ECB guidelines. As the ECB has been prepaid, the unamortised exchange loss (net) of ₹216.07 crores and the borrowing cost of ₹27.08 crores as at September 30, 2014 have been debited to Statement of Profit and Loss.
 - (b) prepaid 2% Non-Convertible Debentures (NCD) of ₹1,250 crores (due March 31, 2016) with a redemption premium of ₹744.18 crores.
- 8) Subsequent to year ended March 31, 2015, the Company alloted 15,04,90,480 (including 3,20,49,820 shares underlying the ADRs) Ordinary shares at a premium of ₹448 per share aggregating ₹6,772.07 crores and 2,65,09,759 'A' Ordinary shares at a premium of ₹269 per share, aggregating to ₹718.04 crores, pursuant to the Rights issue. 1,54,279 Ordinary shares and 20,531 'A' Ordinary shares have been kept in abeyance
- 9) In terms of the proviso to clause 3(i) of Part A of Schedule II to the Companies Act, 2013 (the Act), the Company has decided to retain the useful life hitherto adopted for various categories of fixed assets, which are in certain cases, different from those prescribed in Schedule II to the Act. Based on the policy followed by the Company of continuous and periodic assessment, the estimated useful life and residual value adopted so far is appropriate.
- 10) The Company is engaged mainly in the business of automobile products consisting of all types of commercial and passenger vehicles including financing of the vehicles sold by the Company. These, in the context of Accounting Standard 17 on Segment Reporting, as specified in the Companies (Accounting Standards) Rules, 2006, are considered to constitute one single primary segment.
- 11) Public shareholding of Ordinary shares as on March 31, 2015 excludes 21.28% (21.25% as on December 31, 2014, 21.25% as on March 31, 2014) of Citibank N.A. as Custodian for Depository shares.
- 12) Figures for the quarter ended March 31, 2015 and March 31, 2014 represent the difference between the audited figures in respect of the full financial years and the audited figures for the nine-months ended December 31, 2014 and December 31, 2013, respectively.
- 13) The Statutory Auditors have carried out an audit of the above results stated in Part I (B) for the year ended March 31, 2015.

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Tata Motors Limited

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Cyrus P Mistry Chairman

Mumbai, May 26, 2015



TATA MOTORS LIMITED

Regd.Office: Bombay House, 24, Homi Mody Street, Mumbai 400 001.

CIN - L28920MH1945PLC004520

	STATEMENT OF CONSOLIDATED FINANCIAL	KESU	LIS FUK THE		EAK ENDED MI	ARCH 31, 2015	
		-		Quarter ended	11 1 04		
	Particulars	-	March 31,	December 31,	March 31,	Year ended	
		-	2015	2014	2014	2015	2014
Income			Unaudited	Unaudited	Unaudited	Audited	Audited
A STATE OF THE PARTY OF THE PAR	from operations		60 500 60		05.040.00	004 000 05	004 400
1, ,	es / Income from operations		68,528.69	69,941.50	65,616.20	264,283.25	234,469.
20	ss: Excise duty		1,230.70	819.89	900.39	3,548.92	3,792.
	Sales / Income from operations		67,297.99	69,121.61	64,715.81	260,734.33	230,677.
, ,	ner operating income	1	278.05	851.65	601.33	2,062.00	2,156.
The second second	come from operations (net)		67,576.04	69,973.26	65,317.14	262,796.33	232,833
Expense							
1,	st of materials consumed		38,151.25	40,003.84	37,895.96	149,956.54	135,550.
0 1000000	chase of products for sale		3,979.07	2,951.26	3,128.09	13,293.82	10,876.
	anges in inventories of finished goods,			NAME OF THE PARTY			
	rk-in-progress and products for sale	1	(1,611.87)	(257.43)	(740.29)	(3,330.35)	(2,840.
	ployee benefits expense		6,783.12	6,712.18	6,027.31	25,548.96	21,556
(e) De	preciation and amortisation expense		3,856.76	3,338.88	3,125.48	13,388.63	11,078
(f) Pro	duct development / Engineering expenses		811.99	722.04	776.58	2,875.17	2,565
(g) Oth	ner expenses		15,021.92	13,735.87	11,891.02	50,617.72	43,810
(h) Am	ount capitalised	. 1	(3,997.74)	(3,979.68)	(3,661.87)	(15,404.18)	(13,537
To	tal expenses	13	62,994.50	63,226.96	58,442.28	236,946.31	209,058
Profit fr	om operations before other income,			10		. 10 10	
finance	costs and exceptional items (1 - 2)		4,581.54	6,746.30	6,874.86	25,850.02	23,775
Other in	come		245.17	221.97	254.84	898.74	828
Profit fr	om ordinary activities before	- 1					
	costs and exceptional items (3 + 4)		4,826.71	6,968.27	7,129.70	26,748.76	24,603
Finance			1,894.55	1,091.92	1,668.11	4,861.49	4,749
Profit fr	om ordinary activities after		120	One of the control of	,11,,*0,11,00,000,001,000,,120		
POSSES RESPONDENCE	costs but before exceptional items (5 - 6)		2,932.16	5,876.35	5,461.59	21,887.27	19,854
	onal items		•				
	change loss (net) including on revaluation					40	
	foreign currency borrowings, deposits and loans		68.29	143.98	355.06	91.72	707
Distriction (SCO)	ovision for costs associated with closure		(5.6,55.5	A MARKET	NEW BREAK		
1 '	operations and impairment of intangibles		_	_	_	- 1	224
F770 2223	ployee separation cost		92.86	_	53.50	92.99	53
	om ordinary activities before tax (7 - 8)		2,771.01	5,732.37	5,053.03	21,702.56	18,868
	ense (net)		1,023.58	2,140.37	1,096.93	7,642.91	4,764
	fit from ordinary activities after tax (9 - 10)		1,747.43	3,592.00	3,956.10	14,059.65	14,104
	linary items (net of tax expenses ₹ Nil)		1,141140		-	-	
	fit for the period (11 + 12)		1,747.43	3,592.00	3,956.10	14,059.65	14,104
	f profit / (loss) of associates (net)		2.95	2.20	(17.30)	13.42	(53
Minority			(33.88)	(13.48)	(20.51)	(86.78)	(59
	fit after taxes, minority interest and		(00.00)	(10.10)	(20.01)	(00.1.0)	(
	f profit / (loss) of associates (13 + 14 + 15)		1,716.50	3,580.72	3,918.29	13,986.29	13,991
	equity share capital (face value of ₹ 2 each)			643.78	643.78	643.78	643
S TOTAL DESIGNATION OF THE PERSON	es excluding Revaluation Reserve		643.78	043.70	040.70	55,595.27	64,936
	s per share (EPS)					00,000.21	0 1,000
	dinary shares (face value of ₹ 2 each)						
The second second	sic EPS before and after extraordinary items	₹	5.32	11.11	12.16	43.44	43
' '	S reach and A Gold Different Services (Control of Control of Cont	₹	77275233	11.11	12.16	43.43	43
	uted EPS before and after extraordinary items	(5.32	11.11	12.10	45.45	40
	Ordinary shares (face value of ₹ 2 each)	*	E 40	11.01	12.26	43.54	43
	sic EPS before and after extraordinary items	₹	5.42	11.21	12.26		43
(b) Di	luted EPS before and after extraordinary items	₹	5.42	11.21	12.26	43.53	43
			(Not	(Not	(Not		
			annualised)	annualised)	annualised)		

	SELECT INFORMATION FOR THE QUA		Quarter ended	131, 2013		
	Particulars	March 31, December 31,		March 31,	Year ended March 31,	
		2015	2014	2014	2015	2014
1	PARTICULARS OF SHAREHOLDING		- N. C.			
	Public shareholding			5.00		
	A. Ordinary shares				1	
	- Number of shares	121,48,96,727	121,54,82,367	121,54,82,372	121,48,96,727	121,54,82,3
	- Percentage of shareholding (refer note 11)	44.39%	44.42%	44.42%	44.39%	44.4
	B. 'A' Ordinary shares					
	- Number of shares	47,94,88,358	47,94,88,358	47,84,88,358	47,94,88,358	47,84,88,3
	- Percentage of shareholding	99,49%	99.49%	99.28%	99.49%	99.2
	Promoters and promoter group shareholding	*				
	A. Ordinary shares					
	(a) Pledged / Encumbered					
	- Number of shares	6,14,00,000	6,14,00,000	5,84,00,000	6,14,00,000	5,84,00,0
	- Percentage of shares	3,1,100,100	0,11,00,000	0,04,00,000	0,14,00,000	0,04,00,0
	(as a % of the total shareholding of promoter and promoter group)	6.54%	6.54%	6.22%	6.54%	6.2
	- Percentage of shares		0.01,0	0.2270	0.0170	0.2
	(as a % of the total share capital of the Company)	2.24%	2.24%	2.13%	2.24%	2.1
	(b) Non-encumbered		2.2470	2.10%	2.2470	2.1
	- Number of shares	87,81,56,205	87,81,56,205	88,11,56,205	87,81,56,205	88,11,56,2
	- Percentage of shares	01,01,00,200	01,01,00,200	00,11,00,200	07,01,00,200	00,11,00,2
	(as a % of the total shareholding of promoter and promoter group)	93.46%	93.46%	93.78%	93.46%	93.7
	- Percentage of shares		00.4070	33.7070	33.4070	35.7
	(as a % of the total share capital of the Company)	32.09%	32.09%	32.20%	32.09%	32.2
	B. 'A' Ordinary shares	02.007,0	02.0070	02.2070	32.0370	52.2
	(a) Pledged / Encumbered					
	- Number of shares		_	× _	_	
	- Percentage of shares		3000		-	
	(as a % of the total shareholding of promoter and promoter group)	_	_			
	- Percentage of shares				-	
	(as a % of the total share capital of the Company)	_		_		
	(b) Non-encumbered					
	- Number of shares	24,78,587	24,78,587	34,78,587	24,78,587	34,78,5
	- Percentage of shares	2.4,70,007	24,70,007	54,76,567	24,70,507	34,76,0
	(as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.0
	- Percentage of shares	100.00%	100.00%	100.00%	100.00%	100.0
	(as a % of the total share capital of the Company)	0.51%	0.51%	0.72%	0.51%	0.7

	Particulars	Quarter ended March 31, 2015
В	INVESTOR COMPLAINTS	
310	Pending at the beginning of the quarter	4
	Received during the quarter	19
	Disposed off during the quarter	16
	Remaining unresolved at the end of the quarter	7

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1) Consolidated Statement of Assets and Liabilities :

		(₹ in cr As at March 31,		
	Particulars	2015	2014	
	r ai iiculai 3	Audited	Audited	
Α	EQUITY AND LIABILITIES	Audited	Audited	
1.	SHAREHOLDERS' FUNDS			
	(a) Share capital	643.78	643.78	
	(b) Reserves and surplus	55,618,14	64,959.67	
	Sub-total - Shareholders' funds	56,261.92	65,603.45	
2.	MINORITY INTEREST	433.34	420.65	
3.	NON-CURRENT LIABILITIES			
	(a) Long-term borrowings	56,071.34	45,258.61	
	(b) Deferred tax liabilities (Net)	1,343.20	1,572.33	
	(c) Other long-term liabilities	9,141.92	2,596.86	
	(d) Long-term provisions	15,134.27	12,190.29	
	Sub-total - Non-current liabilities	81,690.73	61,618.09	
4.	CURRENT LIABILITIES			
	(a) Short-term borrowings	13,140.14	9.695.86	
	(b) Trade payables	57,407.28	57,315.73	
	(c) Other current liabilities	23,688.58	17,373.86	
	(d) Short-term provisions	6,036.00	7,970.68	
	Sub-total - Current liabilities	100,272.00	92,356.13	
	TOTAL - EQUITY AND LIABILITIES			
	TOTAL - EQUIT AND EIABILITIES	238,657.99	219,998.32	
В	<u>ASSETS</u>		£	
1.	NON-CURRENT ASSETS			
	(a) Fixed assets	112,422.59	97,375.40	
	(b) Goodwill (on consolidation)	4,696.99	4,978.83	
	(c) Non-current investments	1,240.50	1,114.39	
	(d) Deferred tax assets (net)	2,733.20	2,347.08	
	(e) Long-term loans and advances	14,948.31	13,268.84	
	(f) Other non-current assets	858.00	5,068.45	
	Sub-total - Non-current assets	136,899.59	124,152.99	
2.	CURRENT ASSETS			
	(a) Current investments	14,096.24	9,572.28	
	(b) Inventories	29,272.34	27,270.89	
	(c) Trade receivables .	12,579.20	10,574.23	
	(d) Cash and bank balances	32,115.76	29,711.79	
	(e) Short-term loans and advances	10,746.44	14,055.24	
	(f) Other current assets	2,948.42	4,660.90	
	Sub-total - Current assets	101,758.40	95,845.33	
	TOTAL - ASSETS	238,657.99	219,998.32	
	· · · · · · · · · · · · · · · · · · ·			

- The above results have been reviewed by the Audit Committee of the Board and were approved by the Board of Directors at its meeting held on May 26, 2015.
- 3) Figures for the previous periods / year have been regrouped / reclassified, wherever necessary.
- 4) In October 2008, the Company moved the Nano project from Singur in West Bengal to Sanand in Gujarat. In June 2011, the newly elected Government of West Bengal (State Government) enacted a law cancelling the land lease agreement at Singur, and took over possession of the land. The Company challenged the constitutional validity of the law. In June 2012, the Calcutta High Court declared the law unconstitutional and restored Company's rights under the land lease agreement. The State Government filed an appeal in the Supreme Court of India in August 2012, which is pending disposal. Though the Company continues to rigorously press its rights, contentions and claims in the matter, the Company has been advised that the time it may take in disposal of the appeal is uncertain. The Company has also been advised that it has a good case and can strongly defend the appeal, but the questions that arise are issues of constitutional law and thus the result of the appeal cannot be predicted. In these circumstances, in view of the uncertainty on the timing of resolution, following the course of prudence, the management has during the year ended March 31, 2015, made a provision for carrying capital cost of buildings at Singur amounting to ₹309.88 crores included under the head "other expenses" excluding other assets (electrical installations etc.) and expenses written off / provided in earlier years, security expenses, lease rent and claim for interest on the whole amount (including ₹309.88 crores). The Company shall however continue to pursue the case and assert its rights and its claims in the Courts.
- The tax expense is not comparable with the profit before tax, since it is consolidated on a line-by-line addition for each subsidiary company and no tax effect is recorded in respect of consolidation adjustments. This accounting treatment is as per Accounting Standard (AS)-21.

- 6) During the quarter and year ended March 31, 2015, an amount of ₹ 2,819.99 crores (net of tax) and ₹ 2,793.47 crores (net of tax), respectively, have been debited [₹199.24 crores (net of tax) has been credited and ₹ 1,343.67 crores (net of tax) has been debited for the quarter and year ended March 31, 2014 respectively), to "Reserves and Surplus", representing changes in actuarial valuation of pension plans of a subsidiary company in the UK, in accordance with IFRS principles and as permitted by AS 21 in the consolidated financial statements.
- 7) In terms of the proviso to clause 3 (i) of Part A of Schedule II to the Companies Act, 2013 (the Act), the Company and its domestic group companies have decided to retain the useful life hitherto adopted for various categories of fixed assets, which are in certain cases, different from those prescribed in Schedule II to the Act. Based on the policy followed by the Company of continuous and periodic assessment, the estimated useful life and residual value adopted so far is appropriate.
- 8) During the year ended March 31, 2015
 - (i) the Company has issued USD 500 million 4.625% Senior Unsecured Notes due 2020 and USD 250 million 5.750% Senior Unsecured Notes due 2024. The proceeds have been used to refinance existing External Commercial Borrowing (ECB) of the Company of USD 500 million and balance proceeds are being used to incur new additional capital expenditure and other permitted purposes as per RBI ECB guidelines. As the ECB has been prepaid, the unamortised exchange loss (net) of ₹216.07 crores and the borrowing cost of ₹27.08 crores as at September 30, 2014 have been debited to Statement of Profit and Loss.
 - (ii) the Company has prepaid 2% Non-Convertible Debentures (NCD) of ₹1,250 crores (due March 31, 2016) with a redemption premium of ₹744.18 crores
 - (iii) Jaguar Land Rover Automotive Plc (JLR), an indirect subsidiary of the Company, issued USD 500 million 4.250% Senior Notes due 2019, USD 500 million 3.50% Senior Notes due 2020 and GBP 400 million 3.875% Senior Notes due 2023. The proceeds were used for part prepayment of USD 326 million 8.125% Senior Notes due 2021 and GBP 442 million 8.250% Senior Notes due 2020 and is being used for general corporate purposes, including support for the on-going growth and capital spending plan.
 - (iv) TML Holdings Pte Ltd, Singapore, a subsidiary of the Company, issued USD 300 million 5.750% Senior Notes due 2021.
- Subsequent to year ended March 31, 2015, the Company alloted 15,04,90,480 (including 3,20,49,820 shares underlying the ADRs) Ordinary shares at a premium of ₹448 per share aggregating ₹6,772.07 crores and 2,65,09,759 'A' Ordinary shares at a premium of ₹269 per share, aggregating to ₹718.04 crores, pursuant to the Rights issue. 1,54,279 Ordinary shares and 20,531 'A' Ordinary shares have been kept in abeyance.
- 10) Automotive operations of the Company and its consolidated subsidiaries represent the reportable segment, rest are classified as 'Others'. Automotive segment consists of all types of commercial and passenger vehicles including financing of the vehicles sold by the Company. Others primarily include engineering solutions and software operations.

(₹ in crores) Quarter ended March 31, Year ended March 31, March 31, December 31, **Particulars** 2014 2014 2015 2014 2015 Unaudited Unaudited Unaudited Audited Audited Segment revenues: Total income from operations (net) Automotive and related activity 11,907.49 11,158.87 9,666.16 44,111.24 41.299.44 Tata and other brands vehicles and financing thereof 55,336.02 58,549.97 55,326.01 217,472.68 190.378.50 Jaguar and Land Rover (21.46)(7.02 (35.84) (106.84) (76.14)Less: Intra segment eliminations 261,477,08 231,601.80 67.222.05 69,701,82 64.956.33 -Total 2.518.99 697.99 2.747.79 11. Others 751.01 703.01 65,654.32 264,224.87 234,120.79 Total segment revenue 67,973,06 70,404.83 (337.18) 65,317.14 (1,428.54) (1,287.13)(397.02)(431.57) Less: Inter segment revenue 67,576.04 232,833.66 Net income from operations В. Seament results before other income. finance costs, exceptional items and tax : Automotive and related activity 1. (2.505,90) (483.99) (995.02)(611.09)(951.27) Tata and other brands vehicles and financing thereof 4.982.76 7,690.46 7,405.33 28,127.33 24,561,20 Jaquar and Land Rover Less: Intra segment eliminations 6,695,44 6.794.24 25,621.43 23,609.93 -Total 4,498.77 87.90 108.11 375.96 282.66 11. Others 122.53 6,783.34 6,902.35 25,997,39 23,892.59 Total segment results 4.621.30 (37.04)(27.49)(147.37)(117.39)(39.76) Less: Inter segment eliminations 25,850.02 23,775.20 4.581.54 6.746.30 6.874.86 Net segment results 254.84 898.74 828.59 245.17 221.97 Add / (Less): Other income (1,091.92)(1,668.11)(4.861.49) (4.749.44)Add / (Less) : Finance costs (1.894.55) (143.98) 5,732.37 (408.56) 5,053.03 (161.15) (184.71)(985.38) Add / (Less): Exceptional items 18.868.97 21,702.56 Total profit before tax 2.771.01 As at As at December 31, March 31, 2014 2015 2014 Audited Unaudited Capital employed (segment assets less segment liabilities): Audited Automotive and related activity 41 694 04 44,396.72 43,437,64 Tata and other brands vehicles and financing thereof Jaguar and Land Rover 72,415.55 69,900.25 54,522.90 Less: Intra segment eliminations 96,216.94 116.812.27 113.337.89 -Total 1.312.05 1,436.20 1.463.12 Others 114,801,01 97,528.99 118,248,47 Total capital employed (790.89)(642.56)(751.72)Less: Inter segment eliminations 114,010.12 96,886.43 Net segment capital employed 117.496.75 (57,748.20)(31,282.98)(48,674,10) Add / (Less): Unallocable assets / (liabilities) (net) 68,822.65 56,261.92 65,603.45 Capital employed

- 11) Public shareholding of Ordinary shares as on March 31, 2015 excludes 21.28% (21.25% as on December 31, 2014, 21.25% as on March 31, 2014) of Citibank N.A. as Custodian for Depository shares.
- 12) Figures for the quarter ended March 31, 2015 and March 31, 2014 represent the difference between the audited figures in respect of full financial years and the unaudited figures of nine months ended December 31, 2014 and December 31, 2013, respectively.
- 13) The Statutory Auditors have carried out an audit of the above results stated in Part I and notes thereto for the year ended March 31, 2015.

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Tata Motors Limited

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