

BSE Limited First Floor, New Trading Ring Rotunda Building, P J Towers Dalal Street, Fort Mumbai 400 001 Kind Attn.: Mr Khushro A. Bulsara General Manager & Head - Listing Compliance & Legal Regulatory National Stock Exchange of India Ltd. ExchangePlaza, 5th Floor Plot No.C/1, G Block Bandra-Kurla Complex Bandra (East), Mumbai 400 051 Kind Attn: Mr Avinash Kharkar Assistant Vice President – Listing and Compliance

November 9, 2017 Sc - 15265

Dear Sirs,

Ref: ISIN: INE155A01022 – Ordinary Shares IN9155A01020 – 'A' Ordinary Shares Debt Securities on NSE & BSE

Sub: Outcome of the Board Meeting - Financial Results of the Company for the second guarter and half year ended September 30, 2017

With further reference to our letter No. Sc-15250 dated October 17, 2017 and in accordance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 (Listing Regulations), we have to inform you that the Directors have at their Board Meeting held today taken on record the Audited Standalone Financial Results along with Auditor's Report and the Unaudited Consolidated Financial Results along with Limited Review Report, for the second quarter and half year ended September 30, 2017, pursuant to Regulation 33 of the Listing Regulations (attached herewith).

Enclosed also please find the Press Release on the said Financial Results issued by the Company. These results are being made available on the Company's website at <u>www.tatamotors.com/investor/results-press-releases/</u>.

The meeting commenced at 08:30 a.m. and concluded at 1.20 p.m.

Yours faithfully, Tata Motors Limited

Seth

Company Secretary

Encls: a/a

Z Wew Folders 2017-18 Tata Motors Stock Exchanges SEBI LODR Reg. 30 - Outcome of Board meeting - Financial Statements 22 FY17-18 November 9, 2017 Letter-BSE-NSE-Q2 results-9-11-2017.doc

TATA MOTORS LIMITED

Bombay House 24 Homi Mody Street Mumbai 400 001 Tel 91 22 6665 8282 Fax 91 22 6665 7799 www.tatamotors.com CIN L28920MH1945PLC004520

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PRESS RELEASE

TATA

Tata Motors reported a growth of 10% in Consolidated Net Revenue for Q2FY18 at ₹ 70,156 crores and a growth of 195% in Consolidated PAT at ₹ 2,502 crores

Key Highlights:

- Tata Motors Standalone business:
 - With the 'Turnaround' plan starting to deliver, Tata Motors registers strong topline growth in MHCV, ILCV, SCV and pick-ups, complemented by favorable product mix and accelerated cost reduction efforts
 - Passenger Vehicles continue to build positive momentum on the back of new product launches and customer centric initiatives
- Jaguar Land Rover business:
 - Strong customer demand for Range Rover Velar and other new models led to higher sales and higher profitability

Mumbai, November 9, 2017: Tata Motors Ltd today declared Consolidated Financial Results for the Quarter and Half Year ended September 30, 2017 – as per Ind-AS

Consolidated Results- For the Quarter ended September 30, 2017

Tata Motors reported Consolidated Revenue (net of excise) of ₹70,156 crores in Q2FY18 as against ₹63,577 crores for the corresponding quarter last year, though lower by ₹ 2,393 crores due to translation impact from GBP to INR.

Consolidated Profit before tax for the quarter was ₹ 3,081 crores, against ₹ 999 crores for the corresponding quarter last year. Consolidated Profit after tax (post profit / loss in respect of joint ventures and associated companies) for the quarter was ₹ 2,502 crores against ₹ 848 crores for the corresponding quarter last year, though lower by ₹ 112 crores due to translation impact from GBP to INR.

Consolidated Results- For the Half Year ended September 30, 2017

Tata Motors reported Consolidated Revenue of ₹ 128,807 crores in H1FY18 against ₹ 128,692 crores for the corresponding period last year. The Consolidated Profit before tax (before exceptional item) was ₹3,198 crores against ₹3,071 crores for the corresponding period last year. Post the exceptional items, the Consolidated Profit before and after tax (post profit / loss in respect of associated companies) for H1FY18 was ₹6,818 crores and ₹5,702 crores, respectively, as against ₹3,551 crores and ₹3,109 crores, for the corresponding period last year.

Tata Motors Standalone Results*- For the Quarter and Half Year ended September 30, 2017

The sales (including exports) of commercial and passenger vehicles stood at **152,979 units** in Q2FY18, a **growth of 13.8%**, as compared to Q2FY17, with an impressive growth across segments - **28% in MHCV**, **35% in ILCV**, **38% in SCV and pick-ups**. The **passenger vehicles** grew by **14.4%** versus the corresponding quarter last year.

The revenues (net of excise) for Q2FY18 stood at ₹ 13,400 crores, as compared to ₹ 10,311 crores for the corresponding quarter last year, a growth of 30%. Operating profit (EBITDA) for Q2FY18 was ₹ 971 crores versus ₹ 336 crores for Q2FY17, a growth of 189%, with operating margin for Q2FY18 at 7.2%. Loss before and after tax for the quarter was at ₹ 266 crores and ₹ 295 crores, against loss before and after tax of ₹ 609 crores and ₹ 631 crores, respectively, for the corresponding quarter last year.

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PRESS RELEASE

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For the half year ended September 30, 2017, the revenue was ₹ 22,607 crores against ₹ 20,704 crores for the corresponding period last year, a growth of 9%. Loss before tax for H1FY18 was ₹ 733 crores against ₹ 571 crores for the corresponding period last year. Loss after tax for H1FY18 was ₹ 762 crores as against ₹ 605 crores for the corresponding period last year.

In order to accelerate the growth momentum and to bring the business back to profitability, Tata Motors took the transformation journey to the next level with business turnaround as an immediate priority. With Q1 performance below expectations, Tata Motors witnessed a month-on-month growth in sales and market share in Q2 outperforming the industry and reaching highest sales in Sep'17 in PV since November 2012 and in CV since June 2014.

The Commercial Vehicles business market share grew by **1.7% (Y-o-Y)** and **3.9% (Q-o-Q)** on the back of newly launched products, increased acceptance of SCR technology, improved stakeholders' engagement and aggressive market activation, well complemented at back end by steep ramp-up of production. Positive market sentiments post the GST regime, government funding in infrastructure development and restrictions on overloading with a higher demand of high tonnage vehicles contributed to the growth story.

In Passenger Vehicles business, new products like Tiago, Tigor and Hexa continue to drive sales momentum. Tata Nexon, the newly launched compact SUV has received overwhelming response from the market and added to the positive excitement.

Mr. Guenter Butschek, MD & CEO Tata Motors, said, "After a challenging first quarter, Tata Motors has demonstrated impressive results with month-on-month growth in sales and market share, enabled by a slew of new product launches and customer centric initiatives. With our turnaround plan in full action, we are seeing encouraging results and we will continue to drive sustainable profitable growth to meet our future aspirations."

Jaguar Land Rover Automotive PLC - (figures as per IFRS)

- Second-quarter retail sales rise 5% to 149,690 units year-on-year
- Strong customer demand for Range Rover Velar and other new models
- Revenues rise 11.5% to £6.3 billion,

TATA MOTORS

Connecting Aspirations

• Pre-tax profits increase **38%** to **£385 million**

Higher sales and profits reflect the continued ramp-up of new models such as the Range Rover Velar, Land Rover Discovery, Jaguar XF Sportbrake, Jaguar F-PACE and, in China, the Jaguar XFL. Retail sales grew 5.1% to 149,690, with increases in China (27.4%) and the US (5.1%) offsetting lower sales in the UK and Europe. The EBITDA margin was 11.8% and EBIT margin was 5.2% in the quarter.

Dr Ralf Speth, Jaguar Land Rover Chief Executive Officer, said: "We have delivered solid growth in quarterly profit and revenues amid rising demand for our award-winning products. Although we are facing headwinds and uncertainty in some markets, Jaguar Land Rover is well positioned to deliver further global expansion."

As part of the company's ongoing product offensive, manufacturing expansion and new technology programme, Jaguar Land Rover's investment spending was more than £1 billion in the second quarter. Investment spending for the full year is expected to exceed £4 billion.

Dr Ralf Speth concluded: "Our expanding product portfolio continues to excite and surprise; coming this next quarter customers have the all-new Jaguar E-PACE and new plug-in hybrid Range Rover and Range Rover Sport to look forward to as well as a key new model from our China joint venture. Looking ahead to the rest of the year, we will continue to focus on our strategic objective of achieving profitable, sustainable growth and will continue to adapt and innovate in the current challenging market conditions."



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PRESS RELEASE

For the half year ended September 30, 2017:

- Retail sales were **287,153 units**
- Revenues were £11.9 billion
- Pre- tax profit was £980 million (including one time of £437 million relating to changes made to pension plans in Q1 FY 18)

Tata Daewoo Commercial Vehicles Co. Ltd - (figures as per Korean GAAP)

- In Q2FY18, Tata Daewoo Commercial Vehicles Co. Ltd. registered net revenues of KRW 230.8 billion (approx. ₹1,315 crores), a decline of 3% versus the corresponding quarter last year and recorded a net profit of KRW 13.2 billion (approx. ₹75 crores), a 75% jump versus Q2 FY17.
- For H1FY18, net revenues were **KRW 484.0** billion (approx. ₹2,759 crores), a decline of 4% versus the corresponding period last year and net profit was **KRW 30.8** billion (approx. ₹176 crores), a 49% jump versus H1FY17

The Financial Results for the quarter ended September 30, 2017, are enclosed.

Notes:

* Tata Motors Standalone includes Joint Operations

For further information, please contact:

Suresh Rangarajan Head-Corporate Communications Tata Motors Limited Phone: 00 91 22 6665 7289 www.tatamotors.com Chartered Accountants

5th Floor, Lodha Excelus, Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011 India Telephone+91 (22) 4345 5300Fax+91 (22) 4345 5399

Limited Review Report on Quarterly Unaudited Consolidated Financial Results of Tata Motors Limited pursuant to the Regulation 33 and Regulation 52 read with regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of Tata Motors Limited

We have reviewed the accompanying statement of unaudited consolidated financial results ('the Statement') of Tata Motors Limited ("the Holding Company"), its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group'), its associates, its joint operations and its jointly controlled entities listed in Annexure 1 for the period ended 30 September 2017 attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This Statement is the responsibility of the Holding Company's management and has been approved by the Board of Directors in their meeting held on 9 November 2017. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of the Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

We did not review the interim financial results of fifty-two step down subsidiaries and one joint operation included in the unaudited consolidated financial results, whose interim financial results reflect total assets of Rs. 224,553.77 crores as at 30 September 2017, total revenues of Rs. 57,490.37 crores and Rs. 106,553.19 crores for the quarter and six months ended 30 September 2017 respectively, total profit after tax of Rs. 2,832.38 crores and Rs. 6,800.28 crores for the quarter and six months ended 30 September 2017 respectively and total comprehensive income of Rs. 7,656.88 crores and Rs. 18,758.19 crores for the quarter and six months ended 30 September 2017 respectively and total comprehensive income of Rs. 7,656.88 crores and Rs. 18,758.19 crores for the quarter and six months ended 30 September 2017 respectively and total comprehensive income of Rs. 7,656.88 crores and Rs. 18,758.19 crores for the quarter and six months ended 30 September 2017 respectively and the Group's share of net profit of Rs 493.33 crores and Rs 1,130.85 crores for the quarter and six months ended 30 September 2017 in respect of three associates and one joint controlled entity as considered in the unaudited consolidated financial results. These financial results have been reviewed by other auditors whose reports have been furnished to us by the management and our report on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors.

B S R & Co (a partnership firm with Reglatration No. BA61223) converted into B S R & Co. LLP (a Limited Liability, Partnership with LLP Registration No. AAB-8181) with affact from October 14, 2013 Registered Office: 5th Floor, Lodha Excelus Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011, India

Limited Review Report on Quarterly Unaudited Consolidated Financial Results of Tata Motors Limited pursuant to the Regulation 33 and Regulation 52 read with regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

Tata Motors Limited

Of the fifty-two step down subsidiaries listed above, the interim financial results and financial information of two step down subsidiaries which are located outside India have been prepared under the generally accepted accounting principles ('GAAPs') applicable in their respective countries and which have been reviewed by the respective auditors under generally accepted auditing standards applicable in their respective countries. The Holding Company's management has converted these interim financial results from accounting principles generally accepted in their respective countries to Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Companies Act, 2013. We have reviewed these conversion adjustments made by the Holding Company's management. Our conclusion in so far as it relates to such subsidiaries located outside India is based on the reports of other auditors under the aforementioned GAAPs in respective countries and the aforesaid conversion adjustments prepared by Holding Company's management and reviewed by us.

The unaudited consolidated financial results include the financial results of seven subsidiaries and five step down subsidiaries which have not been reviewed by their auditors and are based solely on the management certified accounts, whose interim financial results reflect total assets of Rs. 20,128.30 crores as at 30 September 2017, total revenues of Rs. 394.34 crores and Rs. 802.07 crores for the quarter and six months ended 30 September 2017 respectively, total profit/(loss) after tax of Rs. (385.78) crores and Rs. 657.18 crores for the quarter and six months ended 30 September 2017 respectively, total profit/(loss) after tax of Rs. (385.78) crores and Rs. 657.18 crores for the quarter and six months ended 30 September 2017 respectively, and total comprehensive income of Rs. (362.04) crores and Rs. 750.37 crores for the quarter and six months ended 30 September 2017 respectively and the Group's share of net profit of Rs 24.56 crores and Rs 94.84 crores for the quarter and six months ended 30 September 2017 in respect of three associates and two jointly controlled entities which have not been reviewed by their auditors and are based solely on the management certified accounts. Our report on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, step down subsidiaries, associates and jointly controlled entities are based solely on such unaudited financial information. In our opinion and according to the information and explanations given to us by the management, these financial results are not material to the Group.

Our conclusion on consolidated quarterly financial results, is not modified in respect of the above matters relating to our reliance on the reports of other auditors and financial information certified by the management.

Based on our review conducted as stated above and based on the consideration of reports of the other auditors and management certified accounts referred to above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited consolidated financial results prepared in accordance with applicable accounting standards i.e. Indian Accounting Standards ('Ind AS') prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular dated 5 July 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.

Limited Review Report on Quarterly Unaudited Consolidated Financial Results of Tata Motors Limited pursuant to the Regulation 33 and Regulation 52 read with regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

Tata Motors Limited

Other matters

The consolidated financial results for the quarter ended 30 June 2017 were reviewed by predecessor auditor and whose review report dated 9 August 2017, which expressed an unmodified conclusion, has been furnished to us and relied upon by us for the purpose of review of the consolidated financial results for the six months period ended 30 September 2017. The consolidated financial results for the quarter and six months period ended 30 September 2016 and the year ended 31 March 2017 were reviewed/ audited by predecessor auditor who expressed an unmodified conclusion/ opinion vide their review report/ audit report dated 14 November 2016 and 23 May 2017 respectively. Our conclusion is not modified in respect of this matter.

For **B S R & Co. LLP** Chartered Accountants Firm's Registration No: 101248W/W-100022

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Yezdi Nagporewalla Partner Membership No: 049265

Mumbai 9 November 2017 Tata Motors Limited

Annexure 1: List of entities consolidated as at 30 September 2017

Sr. no	List of subsidiaries, associates, joint operations and joint controlled entities
	(A) TATA MOTORS - DIRECT SUBSIDIARIES
ļ	Concorde Motors (India) Limited
2	TAL Manufacturing Solutions Limited
3	Tata Motors European Technical Centre PLC
4	Tata Motors Insurance Broking and Advisory Services Limited
5	TMF Holdings Limited (Name changed from Tata Motors Finance Limited w.e.f. June 17, 2017)
6	TML Holdings Pte. Limited
7	TML Distribution Company Limited
8	Tata Hispano Motors Carrocera S.A.
9	Tata Hispano Motors Carrocerries Maghreb SA
10	TML Drivelines Limited
<u>1</u> 1	Trilix S.r.l.
12	Tata Precision Industries Pte. Limited
13	Tata Technologies Limited
14	Tata Marcopolo Motors Limited
	(B) TATA MOTORS - INDIRECT SUBSIDIARIES
	(i) Subsidiaries of TML Holdings Pte. Ltd.
15	Tata Daewoo Commercial Vehicle Company Limited
1,6	Tata Daewoo Commercial Vehicle Sales and Distribution Company Limited
17	Tata Motors (Thailand) Limited
18	Tata Motors (SA) (Proprietary) Limited
19	PT Tata Motors Indonesia
20	PT Tata Motors Distribusi Indonesia
21	TMNL Motor Services Nigeria Limited
22	Jaguar Land Rover Automotive plc
	(ii) Subsidiaries of Jaguar Land Rover Automotive plc
23	Jaguar Land Rover Holdings Limited
	(iii) Subsidiaries of Jaguar Land Rover Holdings Limited
24	Jaguar Land Rover Limited
25	Jaguar Land Rover Austria GmbH
26	Jaguar Land Rover Japan Limited
27	JLR Nominee Company Limited (dormant)
28	Jaguar Land Rover Deutschland GmbH
29	Jaguar Land Rover North America LLC
30	Jaguar Land Rover Nederland BV
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Tata Motors Limited

Annexure I (Continued)

Sr. no	List of subsidiaries, associates, joint operations and joint controlled entities
	(B) TATA MOTORS - INDIRECT SUBSIDIARIES (Contd.)
31	Jaguar Land Rover Portugal - Veículos e Peças, Lda.
32	Jaguar Land Rover Australia Pty Limited
33	Jaguar Land Rover Italia Spa
34	Jaguar Land Rover Korea Company Limited
35	Jaguar Land Rover (China) Investment Co. Limited
3,6	Jaguar Land Rover Canada ULC
37	Jaguar Land Rover France, SAS
38	Jaguar Land Rover (South Africa) (Pty) Limited
39:	Jaguar e Land Rover Brasil Indústria e Comércio de Veículos LTDA
40	Limited Liability Company "Jaguar Land Rover" (Russia)
41	Jaguar Land Rover (South Africa) Holdings Limited
42	Jaguar Land Rover India Limited
43	Jaguar Land Rover Espana SL
- 44	Jaguar Land Rover Belux NV
45	Jaguar Cars South Africa (Pty) Limited
46	The Jaguar Collection Limited
47	Jaguar Cars Limited
48	Land Rover Exports Limited
49	Land Rover Ireland Limited
50	The Daimler Motor Company Limited
51	Daimler Transport Vehicles Limited
52	S.S. Cars Limited
-53	The Lanchester Motor Company Limited
54	Shanghai Jaguar Land Rover Automotive Services Company Limited
55	Jaguar Land Rover Pension Trustees Limited
56	Jaguar Land Rover Slovakia s.r.o
57	Jaguar Land Rover Singapore Pte. Ltd.
.58	Jaguar Racing Limited
59	InMotion Ventures Limited
60	InMotion Ventures 1 Limited
61	InMotion Ventures 2 Limited
:62	InMotion Ventures 3 Limited
63	Jaguar Land Rover Colombia S.A.S
64	Jaguar Land Rover Ireland (Services) Limited
65	Spark44 (JV) Limited
	(iv) Subsidiaries of Spark44 (JV) Limited
.66	Spark44 Pty. Ltd. (Sydney)
67	Spark44 GMBH (Frankfurt)
68	Spark44 LLC (LA & NYC)
69	Spark44 Limited (Shanghai)
70	Spark44 Middle East DMCC (Dubai)
71	Spark44 Demand Creation Partners Limited (Mumbai)
72	Spark44 Limited (London & Birmingham)

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Tata Motors Limited

Annexure I (Continued)

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Sr. no	List of subsidiaries, associates, joint operations and joint controlled entities
	(B) TATA MOTORS - INDIRECT SUBSIDIARIES (Contil.)
73	Spark44 Pte Ltd (Singapore)
74	Spark44 Communication SL (Madrid)
75	Spark44 SRL (Rome)
76	Spark44 Limited (Seoul)
77	Spark44 KK (Tokyo)
78	Spark44 Canada Inc (Toronto)
79	Spark44 South Africa (Pty) Limited
	(v) Subsidiaries of Tata Technologies Ltd.
.80	Tata Technologies Pte. Limited
81	Tata Technologies (Thailand) Limited
82	Tata Technologies Inc.
83	Tata Manufacturing Technologies (Shanghai) Limited
84	INCAT International Plc.
85	INCAT GmbH
86	Tata Technologies Europe Limited
87	Escenda Engineering AB
88	Tata Technologies de Mexico, S.A. de C.V.
89	Cambric GmbH
90	Cambric UK Limited
91	Midwest Managed Services Inc.
92	Cambric Limited
93	Tata Technologies SRL Romania
	(vi) Subsidiaries of TMF Holdings Ltd. (Formerly Tata Motors Finance Limited)
94	Tata Motors Finance Solutions Limited
95	Tata Motors Finance Limited (Name changed from Sheba Properties Limited w.e.f. June 30, 2017)
	(C) TATA MOTORS – ASSOCIATES
96	Jaguar Cars Finance Limited
97	Synaptiv Limited
.98	Cloud Car Inc
99	Automobile Corporation of Goa Limited
100	Nita Company Limited
101	Tata Hitachi Construction Machinery Company Private Limited
102	Tata Precision Industries (India) Limited
103	Tata AutoComp Systems Limited
	(D) TATA MOTORS - JOINT OPERATIONS
104	Tata Cummins Private Limited
105	Fiat India Automobiles Private Limited
	(E) TATA MOTORS - JOINT VENTURES (including their subsidiaries)
106	Chery Jaguar Land Rover Automotive Company Limited
107.	JT Special Vehicles Private Limited
108	Tata HAL Technologies Limited
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TÁTA MOTORS LIMITED Regd.Office : Bombay House, 24, Homi Mody Street, Mumbai 400 001. CIN L28920MH1945PLC004520

	CIN L2	8920MH1945PLC0	04520				(₹ in crores);
	STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RE	SULTS FOR THE	QUARTER AN	D SIX MONTHS E	NDED SEPTEM	BER 30, 2017	
			Quarter ended		Six month	is ended	Year ended
	Particulars	September 30,	June 30,	September 30,	Septem		March 31,
	T antiguiero	201	7	2016	2017	2016	2017
				Unaudited			Audited
Ι.	Income		FO 040.00		400.074.40	120 800 72	274 402 42
11	(a) Income from operations (refer note 2)	70,155.96	59,818,22 154.11	64,636.84 179,38	129,974.18 342.91	130,802.73 352.97	274,492.12 754.54
11	(b) Other income Total Income (I + II)	70,344.76	59,972.33	64,816.22	130,317.09	131,155.70	275,246.66
l iv	Expenses	10,0444.10	37,712.33	04,010.22	190/911/09	101,100.00	273,240.00
1 10	(a) Cost of materials consumed						
	(i) Cost of materials consumed	40,569.02	36,547,43	36,969,79	77,116.45	79,642.62	160:147.12
	(ii) Basis adjustment on hedge accounted derivatives	(420.75)	(299.79)	(267.48)	(720.54)	(160.43)	
	(b) Purchase of products for sale	3,670.49	3,356,22	2,921.11	7,026.71	6,181.97	13,924.53
	(c) Changes in inventories of finished goods, work-in-progress and products	1,068.01	(3,028.11)		(1,960.10)	(7,297.48)	(7,399.92)
	for sale						
1	(d) Excise duty (refer note 2)	(534.69)	1,324.85	1,099,27	790.16	2,260.42	4,799.61
1	(e) Employee benefits expense	7,256.33	7,115.22	6,793.85	14,371.55	14,260.90	28,332,89
	(f) Finance costs	1,147.34	1,108.85	1,024,85	2,256.19	2,203,33	4,238.01
1	(g) Foreign exchange (gain)/loss (net)	(71.47)	(631.26)	1,120,08	(702.73)	2,530.98	3,910.10
	(h) Depreciation and amortisation expense	4,969.88	4,524,56	4,453.98	9,494.44	9,004,80	17,904.99
	Product development/Engineering expenses Other expenses	765.03	812.44 12,974.22	741,96 13,609.36	1,577.47 26,190.39	1,613,10 26,342.45	3,413.57 55,430.06
	(j) Other expenses (k) Amount capitalised	13,216.17 (4,371.97)	(3,949.09)	(4,313,25)	(8,321.06)	(8,498.11)	
1	Total expenses (IV)	67,263.39	59,855.54	63,805.94	127,118.93	128,084.55	267,046.43
10			116.79			3,071.15	8,200.23
1 vi	Profit before exceptional Items and tax (III - IV) Exceptional Items	3,081.37	110.78	1,010.28	3,198.16	3,061.15	0,200.23
1	(a) Defined benefit pension plan amendment past service credit	-	(3,609.01)		(3,609.01)	_	
	(b) Employee separation cost		(0,000.01)	(0.34)	(0,000.01)	(0.34)	67.61
1	(c) Others		(11.19)	11.33	(11.19)	(479.21)	
VI	Profit before tax (V - VI)	3,081.37	3,736.99	999.29	6,818.36	3,550.70	9,314.79
VII	Tax expense (net)						
	(a) Current tax	1,242,88	736,58	600,11	1,979,46	1,244.76	3,137.66
	(b) Deferred tax	(153.10)	470.86	(175.48)	317.76	(100.10)	113.57
1	Total tax expense (net)	1,089.78	1,207.44	424.63	2,297.22	1,144.66	3,251.23
	Profit for the period/year from continuing operations (VII - VIII)	1,991.59	2,529.55	574.66	4,521.14	2,406.04	6,063.56
	Share of profit of joint ventures and associates (net) Profit for the period (IX + X)	510.08	670.38 2 409.02	273:50 949 40	1,180.46	702.52	1,493.00 7,556.56
^'	Attributable to:	2,501.67	3,199.93	848.16	5,701:60	3,108.56	7,556.56
	(a) Shareholders of the Company	2,482.78	3,182.26	828.36	5,665.04	3,064,74	7,454.36
	(b) Non-controlling interests	18.89	17.67	19,80	36.56	43,82	102,20
l yu	Other comprehensive income/(loss)		11.01	10100		-10,92	,02,20
ŀ^"	(A) (i): Items that will not be reclassified to profit or loss	945.96	269,49	(8,570.25)	1,215,45	(8,815.98)	(5,719.91)
	(ii) Income tax(expense)/credit relating to items that will not be	(157.23)	(73.03)	1,407.76	(230.26)	1,430.03	867.35
	reclassified to profit or loss	1.01.201	(75.00)	1,407.10	(200,20)	1,400.00	567.55
	(B) (i) Items that will be reclassified to profit or loss	7,555.13	9,758,49	(4,944,14)	17,313.62	(22,623.70)	(25,548.94)
	(ii) Income tax (expense)/credit relating to items that will be	(853.13)	(1,470.46)	481.48	(2,323.59)	3,346.34	2,905.93
	reclassified to profit or loss						
	Total other comprehensive income/(loss)	7,490.73	8,484.49	(11,625.15)	15,975.22	(26,663.31)	(27,494.57)
:Xill	Total comprehensive income/(loss) for the period (net of tax) (XI + XII)	9,992.40	11,684.42	(10,776.99)	21,676.82	(23,554.75)	(19,938.01)
	Attributable to: (a) Shareholders of the Company	0.000.00	44 888 70	HID TOD IN	04 CM2 40	(03 200 45)	(20,005,94)
	(a) Snareholders of the Company (b) Non-controlling interests	9,956.42 35.98	11,666.70 17.72	(10,783.12) 6.13	21,623.12 53.70	(23,582.15) 27.40	(20,005.94) 67.93
	Paid-up equity share capital (face value of ₹2 each)	679.22	679.22	679,18	679.22	679,18	679,22
	Reserves excluding revaluation reserves						57,359,80
X۷.	Earnings per share (EPS) A. Ordinary shares (face value of ₹2 each)						
	(a) Basic EPS	7.30	9.36	2:42	16.67	9.01	21.94
	(b) Diluted EPS	7.29	9.35	2.42	16.66	9.01	21.93
	B. A Ordinary shares (face value of ₹2 each)		0.00	■ .74		0.01	21,50
	(a) Basic EPS	7.40	9,46	2.52	16.77	9,11	22,04
	(b) Diluted EPS	7.39	9.45	2:52	16.76	9.11	22.03
				Not annualised			

Vor

Segment wise Revenue, Results, Assets and Llabilities

The Company primarily operates in the automotive segment. The automotive segment includes all activities relating to development, design, mahufacture, assembly and sale of vehicles including financing thereof, as well as sale of related parts and accessories. The Company provides financing for vehicles sold by dealers in India.

The automotive segment is bifurcated into the following:

Tata and other brand vehicles, including financing thereof and Jaguar Land Rover.

The Company's other segment comprises primarily activities relating to information technology or IT services, machine tools and factory automation solutions.

							(₹ in crores)
			Quarter ended			hs ended	Year ended
1	Particulars	September 30,	June 30,	September 30,		1ber 30,	March 31,
L		20	17	2016	2017	2016	2017
				Unaudited			Audited
À. L	Segment Revenue : Total income from operations (net) <u>Automotive and related activity</u>						
	 Tata and other brands vehicles and financing thereof 	14,998.13	12,386.15	13,145.09	27,384.28	26,530.54	56,448.78
	- Jaguar and Land Rover	54,748.16	47,044,48	51,055.50	101,792.64	103,450.65	215,388.82
i i	Less: Intra segment eliminations	(23.13)	(40.88)	(19.17)	(64.01)	(38.89)	(145,19)
1	-Total	69,723.16	59,389.75	64,181.42	129,112.91	129,942.30	272,692.41
JI.	Others.	762.14	728,63	792.11	1,490.77	1,540.64	3;184:06
1	Total Segment Revenue	70,485.30	60,118.38	64,973.53	130,603.68	131,482.94	275,876.47
1	Less: Inter segment revenue	(329.34)	(300.16)	(336.69)		(680:21)	(1,384.35)
	Net income from Operations	70,155.96	59,818.22	64,636.84	129,974:18	130,802.73	274,492.12
в. .I.	Segment results before other income, finance costs, foreign exchange gain/(loss) (net), exceptional items and tax : <u>Automotive and related activity</u> - Tata and other brands vehicles and financing thereof	500 FD	(inco eic)	int pp	163.86	170 51	207.05
1	- Jaguar and Land Rover	526,52 3,379.26	(362.66) 770.85	(91.85) 3,006.86	4,150.11	473.51 6,865,56	15,117.07
	Less; Intra segment eliminations	3,378.20	110.65	3,000.00	4,150.11	0,000,00	15,117.07
ĺ	-Total	3,905.78	408.19	2,915.01	4,313.97	7,339.07	15,324.12
հո	Others	88,05	65.97	102.94	154.02	195:30	471,90
	Total Segment results	3,993.83	474.16	3.017.95	4,467.99	7,534.37	15,796.02
	Less: Inter segment eliminations	(25.39)	(33.89)	(42.12)	(59.28)	(81.88)	(202.22)
í	Net Segment results	3,968.44	440.27	2,975.83	4,408.71	7,452.49	15,593.80
	Add/(Less) : Other income	188,80	154.11	179,38	342.91	352.97	754.54
	Add/(Less) : Finance costs	(1,147,34)	(1,108,85)	(1,024.85)	(2,256.19)	(2,203.33)	(4,238.01)
	Add/(Less) : Foreign exchange gain/(loss) (net)	71,47	631.26	(1,120.08)	702.73	(2,530.98)	(3,910.10)
	Add/(Less) : Exceptional items	- .	3,620.20	(10.99)	3,620.20	479.55	1,114,56
	Total Profit before tax	3,081.37	3,736.99	999.29	6,818.36	3,550.70	9;314.79
			As at June 30, 2017		As at September 30, 2017	As at September 30, 2016	As at March 31. 2017
	Segment Assets		Unaudited		Unaudited	Unaudited	Audited
<u>,</u> ,	Automotive and related activity - Tata and other brands vehicles and financing thereof - Jaguar and Land Rover		66,121.69 162,998.23		69,022.30 175,717.66	65,010.75 152,145.22	64,890.05 154,654.50
	Less: Intra segment eliminations		-			-	-
	-Total		229,119.92		244,739.96	217,155.97	219,544.55
и.	(a) Others		475.44		476.18	2,003.46	2,205.13
	(b) Assets classified as held for sale Total Segment Assets		1,975.15 231,570.51		2,178.90 247,395.04	219,159.43	221,749.68
	Less: Inter segment eliminations		(958.36)		(1,147.98)	(918,74)	(1,023.72)
	Net Segment Assets Investment in equity accounted investees		230,612.15		246,247.06	218,240.69	220,725.96
	- Tata and other brands vehicles and financing thereof		384.78		380.03	307.75	377.31
	- Jaguar and Land Rover		4,672.00		4,609.74	3,238.70	3,835,72
	- Others Add.: Unallocable assets	1	414,90 40,327.55		422.79 39,708.66	318.45 40,796.62	392.98 48,422.39
	Total Assets	ł l	276,411.38		291,368.28	262,902.21	273,754.36
D. 1.	Segment Liabilities Automotive and related activity		1177 <u>1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -</u>				
	 Tata and other brands vehicles and financing thereof Jaguar and Land Rover Less: Intra segment eliminations 		16,576,83 85,448.19		18,403.07 91,034.68	13,835.99 88,318.54	17,548.81 89,478.99
1	-Total		102,025.02		109,437.75	102,154.53	107,027.80
	17 . OU		319,18		359.81	591.92	747.75
Į.	(a) Others						
ĮI.	(b) Liabilities classified as held for sale		720.41		681.28	400 730 47	407 270 20
II.	(b) Liabilities classified as héid for sale Total Segment Liabilities		720.41 103,064.61		110,478.84	102,746.45	107,775.55
II.	(b) Liabilities classified as héid for sale Total Segment Liabilities Less: Inter segment eliminations		720.41 103,064.61 (219.12)		110,478.84 (273.29)	(218.22)	(250.44)
II.	(b) Liabilities classified as held for sale Total Segment Liabilities Less: Inter segment eliminations Net Segment Liabilities		720.41 103,064.61 (219.12) 102,845.49		110,478.84 (273.29) 110,205.55	(218.22) 102,528.23	(250:44) 107,525.11
11.	(b) Liabilities classified as héid for sale Total Segment Liabilities Less: Inter segment eliminations		720.41 103,064.61 (219.12)		110,478.84 (273.29)	(218.22)	(250.44)

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	···· · · · · · · · · ·		(₹ in crores
		As at September 30,	As at March 31
		2017	
_	ISSETS 1) Non-current assets	Unaudited	Audited
(1			50 504 50
	(a) Property, plant and equipment	69,016.73	59,594,56
	(b) Capital work-in-progress	11,626.68	10,186.83
	(c) Goodwill	116.65	673.32
	(d) Other intangible assets	41,706.73	35,676.20
	(e) Intangible assets under development	24,481.99	23,512.01
	(f) Investment in equity accounted investees	5,412.56	4,606.01
	(g) Financial assets:		
	(i) Other investments	974.55	590.76
	(ii) Finance receivables	11,734.54	10,753.13
	(iii) Loans and advances	802,83	753.66
	(iv) Other financial assets	3,615.08	2,911.12
	(h) Deferred tax assets (net)	3,953.02	4,457.34
	(i) Non-current tax assets (net)	1,015.51	972.31
	(j) Other non-current assets	3,106.93	2,847.36
		177,563.80	157,634.61
(2	2) Current assets		
	(a) Inventories	40,583.75	35,085.31
	(b) Financial assets:		
	(i) Other investments	7.106.13	15,041.15
	(ii) Trade receivables	13,689.35	14,075.55
	(iii) Cash and cash equivalents	12,955.22	13,986.76
	(iv) Bank balances other than (iii) above	20,121.04	22,091.12
	(v) Finance receivables	6,912.02	6,810.12
	(v) Finance receivables (vi) Loans and advances	713.99	710.45
	(vii) Other financial assets	2,809.51	1,555.94
	(c) Current tax assets (net)	100.66	223.36
	(d) Assets classified as held-for-sale	1,844.16	6 530 00
	(e) Other current assets	6,968.65	6,539.99
		113,804.48	116,119.75
	TOTAL ASSETS	291,368.28	273,754.30
	QUITY AND LIABILITIES		
(1	1) Equity		
	(a) Equity Share capital	679.22	679.22
	(b). Other Equity	78,395.43	57,382.67
	Equity attributable to owners of Tata Motors Ltd	79,074.65	58,061.89
	Non-controlling interests	569.62	453.17
		79,644.27	58,515.06
	Liabilities		
.(2	2) Non-current liabilities		
	(a) Financial liabilities:		
	(i) Borrowings	62,702.19	60,629.18
	(ii) Other financial liabilities	4,845.74	11,409.58
	(b) Provisions	9,189.95	9,004.46
	(c) Deferred tax liabilities (net)	3,406.57	1,174.00
	(d) Other non-current liabilities	15,695.91	17,392.56
		95,841.36	99,609.78
(3	3) Current liabilities		
	(a) Financial liabilities:		
	(i) Borrowings	13,724.61	13,859,94
	(ii) Trade payables	58,260.99	57,698.33
	(iii) Acceptances	4,890.17	4,834.24
	(iv) Other financial liabilities	24,257.28	25,634.83
	(b) Provisions		5,807,76
		6,077.33	· · · · ·
	(c) Current tax liabilities (net)	1,646.60	1,392.58
	(d) Liabilities directly associated with Assets held-for-sale	680.81	- in .
	(e) Other current liabilities	6,344.86	6,401.84
		115,882.65	115,629.52
	TOTAL EQUITY & LIABILITIES	291,368.28	273,754.36

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Notes:--

- 1) The above results were reviewed and recommended by the Audit Committee at its meeting held on November 7, 2017 and approved by the Board of Directors at its meeting held on November 9, 2017.
- 2) Consequent to the introduction of Goods and Service Tax (GST) with effect from July 1, 2017, Central Excise, Value Added Tax (VAT), etc. have been replaced by GST. In accordance with Ind AS 18 on Revenue and Schedule III of the Companies Act, 2013, GST, GST Compensation Cess, etc. are not included in Income from operations for applicable periods. In view of the aforesaid restructuring of indirect taxes, Income from operations for quarter and six months ended September 30, 2017 are not comparable with the previous periods. Following additional information is being provided to facilitate such comparison:

							(₹ in crores)	
			Quarter ended			Six months ended		
Particulars		September 30,	June 30,	September 30,	Septem	iber 30,	March 31,	
		2017	2017	2016	2017	2016	2017	
(a)	Income from operations	70,155.96	59,818.22	64,636.84	129,974.18	130,802.73	274,492.12	
(b)	Excise duty	-	(1,166.77)	(1,059.47)	(1,166.77)	(2,110.62)	(4,642.46)	
(C)	Income from operations (net of	70,155,96	58.651.45	63,577.37	128,807.41	128,692.11	269,849.66	
	excise duty) (a)-(b)		• •					

Excise duty for the quarter ended September 30, 2017 represents of reversal excise duty on closing inventories held as at June 30, 2017.

- 3) During the quarter ended March 31, 2017, the Company reviewed the presentation of the foreign exchange gain/(loss) due to continued increase in hedging activity and volatility in foreign exchange rates. Accordingly, it was considered to present foreign exchange gain/(loss) relating to hedges with underlying hedged items. Foreign exchange gain/(loss) unrelated to hedging are presented separately in the Statement of Profit and Loss. Figures of quarter and six months ended September 30, 2016, have been regrouped accordingly. There is no impact upon the reported profit/(loss).
- 4) During the quarter ended June 30, 2017, the Company entered into an agreement to sell 30.4% ownership interest in its subsidiary Tata Technologies Limited ("TTL"), Certain conditions precedent have to be completed and when consummated will result in a loss of control and TTL will become an "equity accounted investee".
- 5) The exceptional credit of ₹3,609,01 crores (GB£ 437,40 million) for the quarter ended June 30, 2017, relates to the amendment of the Defined Benefit scheme of Jaguar Land Rover Automotive Pic. On April 3, 2017, Jaguar Land Rover Automotive Pic approved and communicated to its Defined Benefit scheme members that the Defined Benefit Scheme rules were to be amended with effect from April 6, 2017 so that amongst other changes, retirement benefit will be calculated on a career average basis rather than based upon a member's final salary at retirement. These changes were effective from April 6, 2017 and as a result of the re-measurement of the scheme's liabilities, the past service credit has been recognized in quarter ended June 30, 2017.
- 6) Subsequent to the quarter ended September 30, 2017,
- (i) Jaguar Land Rover Automotive Pic, an indirect subsidiary of the Company issued a 4.50% coupon US\$ 500 million bond maturing in 2027. The net proceeds from the issue will be used for general corporate purposes, including support for ongoing growth and capital spending plan.
- (ii) TML Holdings Pte Singapore, a wholly owned subsidiary of the Company, has refinanced its existing syndicated loan facilities of US\$ 850 million with a new syndicated loan facility of GB£ 640 million.
- The Statutory Auditors have carried out a limited review of the Consolidated financial results for the quarter and six months ended September 30, 2017.

ata Motors Limited

Mumbai, November 9, 2017

Guenter Butschek CEO & Managing Director

BSR&Co.LLP

Chartered Accountants

5th Floor, Lodha Excelus, Apolio Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011 India Telephone +91 (22) 4345 5300 Fax +91 (22) 4345 5399

Auditor's Report on Quarterly Standalone Financial Results and Year to Date Standalone Financial Results of Tata Motors Limited Pursuant to the Regulation 33 and Regulation 52 read with regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of Tata Motors Limited

We have audited the quarterly standalone financial results ('the Statement') of Tata Motors Limited ('the Company'), which includes two Joint Operations consolidated on a proportionate basis, for the quarter ended 30 September 2017 and the year to date results for the period 1 April 2017 to 30 September 2017, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by Circular No. CIR/CFD/FAC/62/2016 dated 5 July 2016.

These quarterly standalone financial results as well as the year to date standalone financial results have been prepared on the basis of the condensed standalone interim financial statements, which are the responsibility of the Company's management. Our responsibility is to express an opinion on these standalone financial results based on our audit of such condensed standalone interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard ('Ind AS') on "Interim Financial Reporting" ('Ind AS 34'), prescribed, under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder; as applicable and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

We did not audit the interim financial results of one joint operation included in the audited standalone financial results, whose interim financial results reflect total assets of Rs. 6,725.60 crores as at 30 September 2017, total revenues of Rs. 1,364.35 crores and Rs. 1,780.99 crores for the quarter and six months ended 30 September 2017 respectively, total profit after tax of Rs. 78.80 crores and Rs. 45.07 crores for the quarter and six months ended 30 September 2017 respectively and total comprehensive income of Rs. 78.41 crores and Rs. 44.28 crores for the quarter and six months ended 30 September 2017 respectively as considered in the audited standalone financial results. These financial results have been audited by other auditor whose report has been furnished to us by the management and our report on the quarterly standalone financial results, in so far as it relates to the amounts and disclosures included in respect of this joint operation, is based solely on the report of the other auditor.

Our opinion is not modified in respect of the above matter relating to our reliance on the report of other auditor.

B S R & Co (a partnership firm with Registration No. BA61223) converted into B S R & Co. LLP (a Limited Liability, Partnership with LLP Registration No. AAB-8151) with effect from October 14, 2013 Registered Office: 5th Floor, Lodha Excelus Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011. India Auditor's Report on Quarterly Standalone Financial Results and Year to Date Standalone Financial Results of Tata Motors Limited Pursuant to the Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

Tata Motors Limited

In our opinion and to the best of our information and according to the explanations given to us, these quarterly standalone financial results as well as the year to date standalone financial results:

- (i) are presented in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, and SEBI circular dated 5 July 2016 in this regard; and
- (ii) give a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the standalone net loss (financial performance including other comprehensive income) and other financial information for the quarter ended 30 September 2017 as well as the year to date standalone financial results for the period from 1 April 2017 to 30 September 2017.

Other matters

The standalone financial results for the quarter ended 30 June 2017 were audited by predecessor auditor and whose audit report dated 9 August 2017, which expressed an unmodified opinion, has been furnished to us and relied upon by us for the purpose of audit of the standalone financial results for the six months period ended 30 September 2017. The standalone financial results for the quarter and six months period ended 30 September 2016 and the year ended 31 March 2017 were audited by predecessor auditor who expressed an unmodified opinion vide their reports dated 14 November 2016 and 23 May 2017 respectively. Our opinion is not modified in respect of this matter.

For **B S R & Co. LLP** Chartered Accountants Firm's Registration No: 101248W/W-100022

(IBNOF)

Mumbai 9 November 2017

Yezdi Nagporewalla Partner Membership No: 049265



TATA MOTORS LIMITED Règd.Office : Bombay House, 24, Hom: Mody Street, Mumbai 400 001. CIN L28920MH1945PLC004620

STATEMENT OF STANDALONE AUDITED FINANCIAL RESUL	TS FOR THE QU		X MONTHS END			
	Quarter ended			Six months ended		Year ender
Particulars	September 30,	June 30,	September 30,	September 30,		March 31,
	2017	2017	20,16	2017	2016	2017
Income from operations (refer note 2)	13,400.08	10,375,32	11,365,86	23,775,40	22,800,77	49,100,4
Other Income	141.88	639.93	146.02	781.81	770.57	978.
Total Income (I+II)	13,541.96	11,015.25	11,511.88	24,557.21	23,571.34	50,079.2
Expenses						:
(a) Cost of materials consumed	8,651.02	6,050.71	6,560.47	14,701.73	13,344,32	27,654
(b) Purchases of products for sale	994.60	051.40	967.23	1,846.00	1,906.06	3,945.
(c) Changes in Inventories of finished goods, work-in-progress and products for sale	662.44	(481.90)	(105.23)	180.54	(941.39)	(251.
(d) Excise duty (refer note 2)	(487.70)	1,280.98	1,083.69	793.28	2,228,88	4,736.
(e) Employee benefits expense	885.38	888.57	881.70	1,773.95	1,780.64	3,558.
(f) Finance costs	444.10	367.83	:372.77	811.93	721.90	1,590.
(g) Foreign exchange (gain)/toss (net)	72.82	(7.95)	(120.15)	64.87	(41.33)	(252.
(h) Depreciation and amortisation expense.	750.63	674:78	718.57	1,425.41	1,430.61	2,969,
(i) Product development/engineering expenses	111.19	75.24	69,89	186.43	186,06	454
(j) Other expenses	1,901.14	1,991.32	1,887.49	3,892.46	3,968,84	8,697
(k) Amount capitalised	(177.77)	(208.88)	(245,29)	(386.65)	(492.06)	(941.
Total expenses (IV)	13,807.85	11,482.10	12,071,14	25,289.95	24,092.73	52,161.
Profit/(loss) before exceptional items and tax (iii-IV)	(265,89)	(466.B5)	(559.26)	(732.74)	(521.39)	(2,082,
Exceptional Items						•
(a) Provision for impairment of investment in a subsidiary	.	-	50.00	- 1	50,00	123.
(b) Employee separation cost	-	-	(0.34)		(0.34)	67.
(c) Others	-	<u>.</u>	•	-	•	147.
Profit/(loss) before tax (V-VI)	(265,89)	(466.85)	(608.92)	(732.74)	(571,05)	(2,420.
I Tax expanse/(credit) (net)						
(a) Current tax	9.97	6.65	11.33	16.62	13,10	44.
(b) Deferred tax	19,44	(6.45)	10.51	12.99	20.86	14.
Total tax expense	29.41	0.20	21.84	29,61	33.96	59.
Profit/(loss) for the period from continuing operations (ViI-VIII)	(295.30)	(467.05)	(630.76)	(762,35)	(605.01)	(2,479.
Other comprehensive income/(foss);						
 (A) (i) Items that will not be reclassified to profit or toss (ii) Income tax (expense)/credit relating to items that will not be reclassified to 	46.24	33.11	3.75	79,35	6.43	64.
profit or loss.	0.35	(1:76)	6.84	(1.41)	6.29	(3.
 (B) (i) Items that will be reclassified to profit or loss - gains/(tosses) (ii) Income tax (expense)/credit relating to items that will be reclassified to profit or loss 	(8,58)	(19:32)	20.40	(27.90)	14,76	23.
	2.97	6.68	(7.07)	9.65	(5.11)	(8.
Total other comprehensive income/(loss) Total comprehensive income/(loss) for the period (IX+X)	40.98	18.71	23.92	59,69	22.37	95.
the second second second second second second	(254.32)	(448.34)	(606.84)	(702,66)	(582.64)	(2,384.
· · · · · · · · · · · · · · · · · · ·	679.22	679.22	679.18	679.22	679.18	679.
						20,129.
(a) Ordinary shares (face value of ₹2 each) (i). Basic EPS ₹	48.0		10.000			
(i). Basic EPS Z (ii) Diluted EPS Z	(0.87) (0.87)	(1,38)	(1.86)	(2,24)	(1.78)	(7.
(b) 'A' Ordinary shares (face value of ₹2 each)	(n'or)	(1.38)	(1:66)	(2,24)	(1,75)	(7,
(i) Basic EPS	(0,87)	(4 00)	14 8 63	أنبغص	14 700	
(II) Diluted EPS Z	(0.87)	(1.38) (1.38)	(1.86) (1.86)	(2.24)	(1.78)	(7.)
Vit among the A	(0.07)	(1.38)	Not annualised	(2.24)	(1.78)	(7)

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Statement of Standalone Assets and Liabilities

			(₹ in crores)
		As at September 30,	As at March 31,
		2017	2017
		Audit	ed
	ASSETS	· · · ·	
	(1) Non-current assets		
	(a) Property plant and equipment	17,979.35	17,364.77
	(b) Capital work-in-progress	1,479.24	1,870.9
	(c) Goodwill	99.09	99.09
	(d) Other intangible assets	3,539.92	2,773.69
	(e) Intangible assets under development	4,647.46	5,366.03
	(f) Investments in subsidiaries, joint ventures and associates	14,690.48	14,778.8
	(g) Financial assets		
	(i) Investments	603.95	528.3
	(ii) Loans and advances	409.94	389.6 ⁻
	(iii) Other financial assets	185.67	196.32
	(h) Non-current tax assets (net)	760.10	724.58
	(i) Other non-current assets	1,520.66	1,856.28
		45,915.86	45,948.54
Ĵ	2) Current assets	1.50 10.00	-010-1010-
,	(a) Inventories	6,163.06	5,504.42
	(b) Investments in subsidiaries (held for sale)	90.88	0,004.42
	(c) Financial assets	50.66	-
		0.050.05	0,400,04
	(i) Investments (ii) Trade receivables	2,350.85	2,400.92
		2,702.27	2,128.00
	(iii) Cash and cash equivalents	232.34	188.39
	(iv) Bank balances other than (iii) above	53.79	97.67
	(v) Loans and advances	171.15	231.35
	(vi) Other financial assets	77.38	100.76
	(d) Current tax assets (net)	0.46	129.49
	(e) Other current assets	2,134.65	1,807.06
		13,976.83	12,588.06
	TOTAL ASSETS	59,892.69	58,536.60
l. <u>E</u>	EQUITY AND LIABILITIES		
Ē	Equity		
	(a) Equity share capital	679.22	679.22
	(b) Other equity	19,427.27	20,129.93
		20,106.49	20,809.15
L	Liabilities		
(1) Non-current liabilities		
•	(a) Financial liabilities		
	(i) Borrowings	14,871.59	13,686.09
	(ii) Other financial liabilities	681.87	1,123.66
	(b) Provisions	864.04	850.71
	(c) Deferred tax liabilities (net)	102.14	97.95
	(d) Other non-current liabilities	368.01	321.24
		16,887.65	16,079.65
Ľ	2) Current liabilities	10,001.00	10,010,00
,	(a) Financial liabilities		
	(i) Borrowings	5,997.88	5,375.52
	(ii) Trade payables		
	(iii) Acceptances	7,890.19	7,015.21
	(iv) Other financial liabilities	4,261.73	4,379.29
	(b) Provisions	2,720.43	2,465.14
		490.91	467.98
	(c) Current tax liabilities (net)	29.27	80.64
	(d) Other current liabilities	1,508.14	1,864.02
		22,898.55	21,647.80
	TOTAL EQUITY AND LIABILITIES	59,892.69	58,536.60

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Notes:

- 1) The above results were reviewed and recommended by the Audit Committee at its meeting held on November 7, 2017 and approved by the Board of Directors at its meeting held on November 9, 2017.
- 2) Consequent to the introduction of Goods and Service Tax (GST) with effect from July 1, 2017, Central Excise, Value Added Tax (VAT), etc have been replaced by GST. In accordance with Ind AS 18 on Revenue and Schedule III of the Companies Act, 2013, GST, GST Compensation Cess, etc. are not included in Income from operations for applicable periods. In view of the aforesaid restructuring of indirect taxes, Income from operations for quarter and six months ended September 30, 2017 are not comparable with the previous periods. Following additional information is being provided to facilitate such comparison:

Particulars		Particulars Quarter ended			Six mont	(₹ in crores) Year ended	
		September 30,	June 30,	September 30,	September 30,	September 30,	March 31,
		2017 2017		2016	2017	2016	2017
1	Income from operations	13,400.08	10,375.32	11,365.86	23,775.40	22,800.77	49,100.41
2	Excise duty	-	(1,168.14)	(1,054.75)	(1,168.14)	(2,096.90)	(4,622.99
3	Income from operations (net of excise duty) (1-2)	13,400.08	9,207.18	10,311.11	22,607.26	20,703.87	44,477.42

Excise duty for the guarter ended September 30, 2017 represents reversal of excise duty on closing inventories held as at June 30, 2017.

- 3) Other income for the quarter and six months ended September 30, 2017, includes dividend from subsidiaries of ₹28.88 crores and ₹586.23 crores (₹58.57 crores and ₹626.81 crores for the quarter and six months ended September 30, 2016), respectively.
- 4) The Company is engaged mainly in the business of automobile products consisting of all types of commercial and passenger vehicles including financing of the vehicles sold by the Company. These, in the context of Ind AS 108 on Operating Segments Reporting are considered to constitute one reporting segment.
- 5) The above results include the Company's proportionate share of income and expenditure in its two Joint Operations, namely Tata Cummins Private Limited and Fiat India Automobiles Private Limited. Below are supplementary details of Tata Motors Limited on standalone basis excluding interest in the aforesaid two Joint Operations:

Particulars			Quarter ended			Six months ended		
		September 30,	30, June 30,	September 30,	ptember 30, September 30,	September 30,	March 31,	
		2017	2017	2016	2017	2016	2017	
1	Income from operations	12,885.99	10,125.08	11,194.47	23,011.07	22,461.20	48,319.90	
2	Profit/(loss) before tax	(285.39)	(506.91)	(634.04)	(792.30)	(616.96)	(2,619.28)	
3	Profit/(loss) after tax	(289.53)	(514.27)	(632.05)	(803.80)	(616,78)	(2,597.62)	

- 6) The listed Non-Convertible Debentures of Tata Motors Limited on standalone basis aggregating to ₹700 crores as at September 30, 2017 are secured by way of charge on certain assets and properties of the Company; both movable and immovable (excluding slock and book debts) and the asset cover thereof exceeds hundred percent of the principal amount of the said debenture
- 7) Pursuant to Non-Convertible Debentures of Tata Motors Limited being listed, below are the details of Tata Motors Limited on a standalone basis excluding interest in Joint Operations pursuant to Regulation 52(4) of the listing regulations:

		Six mont	hs ended	Year ended	
	Particulars Debt service coverage ratio (no. of times) [refer note (a)]		September 30,	September 30,	March 31,
			2017	2016	2017
Deb			(0.34)	(0.11)	(0.59)
	rest service coverage ratio (no. of times) [refer note (b)]		(0.50)	(0.30)	(1.71)
	t Equity ratio [refer note (c)]		1.03	0.92	0.90
Net	Worth [refer note (d)]	(₹ in crores)	19,810.68	22,455.06	20,533.57
	tal Redemption Reserve	(₹ in crores)	2.28	2.28	2.28
Deb	enture Redemption Reserve	(₹ in crores)	1,085.94	1,042.15	1,085.94
Earn	nings per share (EPS)				
Α.	Ordinary shares (face value of ₹2 each)				
(a)	Basic EPS	₹	(2.37)	(1.82)	(7.65)
(b)	Diluted EPS	\$	(2.37)	(1.82)	(7.65)
B.	'A' Ordinary shares (face value of ₹2 each)				
(a)	Basic EPS	₹	(2.37)	(1.82)	(7.65)
(b)	Diluted EPS	₹	(2.37)	(1.82)	(7.65)

- Formulae for calculation of ratios are as follows: (a) Debt service coverage ratio = (Profit/(loss) from ordinary activities before tax + Interest on Long term Loans)/(Interest on Long term Loans + Repayment of Long term Loans during the period) (b) Interest service coverage ratio = (Profit/(loss) from ordinary activities before tax + Interest on Long term Loans)/Interest on Long term Loans.
 - For the purpose of calculation in (a) and (b) above, loans having original maturity of more than 360 days are considered as Long term Loans.
- (c) Debt Equity Ratio = Total Debt/Equity

(d) Net Worth = Equity share capital + Other equity

- 8) During the quarter ended March 31, 2017, the Company reviewed the presentation of the foreign exchange gain/loss and considered to present gain/loss relating to hedges with underlying hedged items. Foreign exchange gain/loss unrelated to hedging are presented separately in the Statement of Profit and Loss. Figures for the previous periods have been regrouped accordingly
- 9) During the quarter ended June 30, 2017, the Company entered into an agreement to sell 28.6% ownership interest in its subsidiary Tata Technologies Limited ("TTL"). Accordingly, the investment value of 28.6% shareholding in TTL of ₹ 90.88 crores, has been classified as held for sale, as certain conditions precedent have to be completed and no profit has been accounted during the six months ended September 30, 2017.
- 10) The Board of Directors have approved a scheme of arrangement for merger of TML Drivelines Ltd (a wholly owned subsidiary) with the Company, effective April 1, 2017. Petitions of the scheme of arrangement for merger have been admitted by the National Company Law Tribunal. Pending the required approvals, the effect of the scheme has not been given in the financial results.
- 11) The Statutory Auditors have carried out an audit of the above results for the quarter and six months ended September 30, 2017 and have issued an unmodified opinion on the same

Tata Motors Limited CEO and Managing Director

Mumbai, November 9, 2017