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ISO 14001 Standard

**HIMACHAL FUTURISTIC COMMUNICATIONS LTD.**  
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HFCL/SEC/15-16/  
March 21, 2016

**Courier**

The Secretary, The National Stock Exchange of India Limited, Exchange Plaza, 5 <sup>th</sup> Floor Plot no. C-1, Block G, Bandra Kurla Complex, Bandra(East) MUMBAI- 400 051	The Secretary, BSE Limited 27 <sup>th</sup> Floor Phiroze Jeejeebhoy Towers, Dalal Street, MUMBAI-400 001
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Dear Sir,

**Subject: Media Release**

Enclosed please find herewith, a copy of the Media Release.

Kindly take the above on your records.

Thanking you,

Yours faithfully,  
For **Himachal Futuristic Communications Limited**

**(Manoj Baid)**  
Associate Vice President (Corporate) &  
Company Secretary

Encl.: as above



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## HFCL to enter in Defence Equipment Manufacturing

- *Keen to play an active role in Govt.'s 'Make in India' initiative*
- *Company to also showcase its prowess in Defexpo to be Held in Goa this year*

**New Delhi: 21 March, 2016:** Himachal Futuristic Communications Ltd (HFCL) a leading integrated telecom solutions provider is entering into defence equipment manufacturing as part of their strategy to contribute to the nation's plan for self sufficiency in the defence sector by participating in the defence equipment manufacturing under the Government of India's "Make in India" initiative. HFCL will be exhibiting its wide range of Defence related equipment during the eleventh edition of DEFEXPO 2016 starting March 28, 2016.

The Company has already been granted industrial licences for a range of products which includes electronic fuses, electro optical devices and communication equipment along with permits for assembling electronic warfare systems, radars and the design, development and manufacturing of aircrafts, including helicopters. It is in discussions with global original equipment manufacturers (OEMs) for a tie up to produce equipment in an array of expanses. The main objective behind this move is to play an active role in making India a global hub in defence engineering, manufacturing and exports.

HFCL entered in Defence Communication infrastructure way back where it commissioned one microwave based and one satellite based communication project for Northern Command. These were major defense infrastructure projects executed by us. In recent years, it won a sub project to lay optical fibre cable for Defence Sector's pan-India communication project 'Network for Spectrum' (NFS).

**Mr. Mahendra Nahata, Managing Director, Himachal Futuristic Communications Ltd.** said "According to government statistics, roughly 60% of India's defence requirements are met through imports. Our country certainly has the potential to emerge as a global platform for defence research, manufacturing and supply chain sourcing, which will strengthen our defence capabilities and spur defence manufacturing as well as its exports. The recent initiative of the Government to open the defence sector for private players will help foreign OEMs to enter into strategic partnerships with Indian companies and leverage the domestic markets. Our aim of getting into Defence manufacturing is to bring in world-class technologies to the Country, cut down on import of defence products and make available state-of-the-art technologies to our soldier."

"DEFEXPO, the most important biannual event of its kind presents opportunities for the foreign companies to enter into the Indian market and also for the local companies like us to collaborate, design, develop and showcase our engineering strength and capabilities to deliver military equipment." he further added.







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During DEFEXPO the group will demonstrate its capabilities in the field of Defence communication, Security and Surveillance. The Company is committed to be a part of National defence and security support system by manufacturing defence equipment, sub-systems and major assemblies for the use of Indian Armed, Para Military and Internal Security Forces. HFCL products will be exhibited at Stall No. 3.2.4, Hall No. 3.

### **About Himachal Futuristic Communications Ltd ([www.hfcl.com](http://www.hfcl.com)):**

Himachal Futuristic Communications Limited (HFCL), (BSE Scrip Code 500183; NSE Symbol: HFCL) is a leading telecom infrastructure developer, system integrator and manufacturer of high-end telecom equipment and optical fibre cables (OFC). The Company provides single window solution for telecom and OFC projects; offering design, equipment supply, installation, system integration, operation and maintenance services. Over past three decades, HFCL has designed & implemented several complex telecom networks, implemented countrywide OFC networks, provided mobile cell site infrastructure and manufactured wide range of telecom products and Optical Fibre cables.

HFCL is one of the largest manufacturer and supplier of Telecom equipment and Optical Fibre Cables in India, having equipment manufacturing facilities at Solan in Himachal Pradesh, and Optical Fibre Cables manufacturing in Goa. One of its associate company has set up Manufacturing Facility with modern infrastructure in Gurgaon, ensuring high quality manufacturing. HTL Ltd, a subsidiary of the Company, has also set up Facility for the manufacture of Optical Fibre Cables at Chennai.

The Company has manufactured and introduced several innovative Transmission & Access products, deployed first time in Indian telecom networks. Over the last 3 decades, HFCL has pioneered advanced technology telecommunication products and solutions, consistently delivering significant cost and operational efficiencies to customers ranging from prestigious government institutions to leading telecommunication operators. The Company has a country wide footprint to reach the entire telecom customer segment for pre sales interface, execution of projects, technical support, post sales warranty and AMC support.

The Company is witnessing a steady demand for its high quality OFC in the export markets spanning more than 25 countries such as United Kingdom, Poland, Malaysia, Thailand, France, Spain, Brazil etc.

As a solutions expert in the telecommunication and related infrastructure domain, the Company is now leveraging its inherent strengths in addressing complex needs of emerging sectors, such as Defence, Homeland Security, Railway Communication & Signalling and also Smart City Projects.

**For further information, please contact:**

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