

K.P.R. MILL LIMITED

Corporate Office : 1st Floor Srivari Shrimat, 1045, Avinashi Road, Coimbatore - 641018. India ☎ : 0422-2207777 Fax : 0422-2207778

01st June, 2016

The Listing Department,
Bombay Stock Exchange Ltd.
1st Floor, Rotunda Buildings,
Phiproze Jeejeebhoy Towers,
Mumbai – 400 001.

The Listing Department,
National Stock Exchange of India Ltd.,
Exchange Plaza, Plot: C/1, G Block,
Bandra-Kurla Complex, Bandra (E),
Mumbai – 400 051.

Dear Sir,

Sub: Intimation of schedule of Investor Conference under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Ref: Disclosure of Material Events

Pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, this is to inform you that the Senior Management of the Company will be attending the following Investor Conference:

Date	Conference	Venue
June 2, 2016	B&K Annual Investor Conference Trinity India - 2016	Mumbai

Note: The schedule may undergo change due to exigencies on the part of Analyst/Institutional investor/Company.

Further, the copy of the latest Investor Presentation has been uploaded on the website of the Company www.kprmilllimited.com and on the websites of the stock exchanges www.nseindia.com and www.bseindia.com for the information of members and public at large.

Thanking you,

Yours faithfully
For **K.P.R. Mill Limited**



P. Kandaswamy
Company Secretary

Encl: As above



KPR Mill Limited

Result Update

Q4-FY2016



Safe Harbor

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Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the textile industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

Manufacturing Facilities

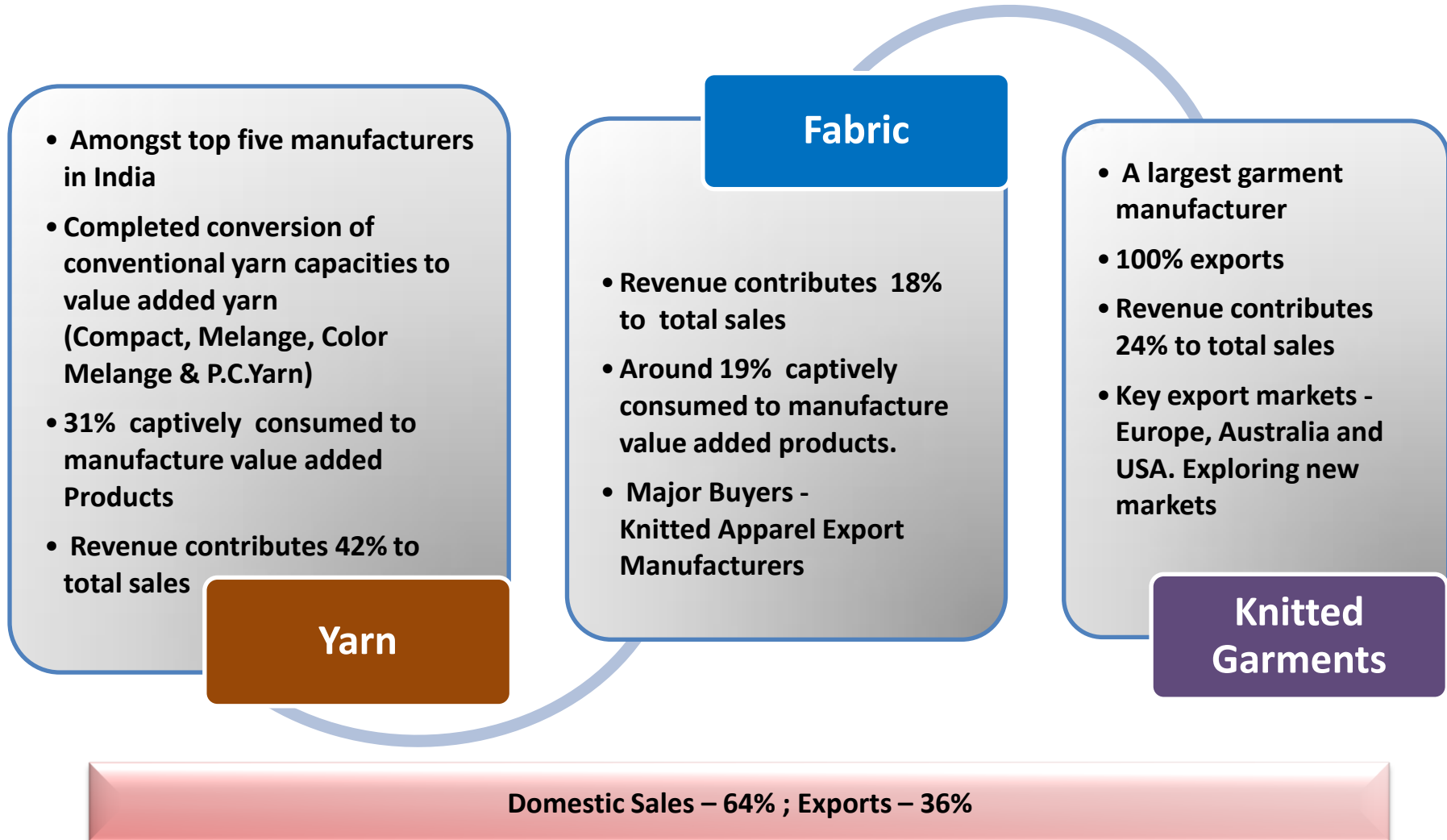




An Overview

- One of the largest vertically integrated textile player with presence across the entire value chain - from “fibre to fashion”
- Best quality cotton ‘Shankar 6’ used as the raw material for consistent quality
- Strategic investment in Wind Power Projects & Co-gen plant for captive consumption
- Marquee relationships with about 1,200 regular domestic clients for yarn and fabric and around 50 leading international brands for garments
- Trendsetting welfare policies for employees & various CSR activities
- An exemplary and massive ETP in its Processing Unit to treat 2.5 Million litres a day
- Quality initiatives and consistent technology upgradation secured several International Accreditations
- Enthused by the impressive growth trend in Apparel sector, KPR expands its garment business
- Towards value addition, converting conventional yarn into valued added yarn

Presence across the textile value chain



Key competitive advantages

Strong Fundamentals

- Rich exposure in textile and apparel Industry
- Consistent better performer even during tough times and growth driven entity
- Dividend track record since listing

Largest vertically Integrated Apparel Manufacturer strategically located

- Assuring superior quality products meeting market requirement
- On time delivery – An essential factor for market reputation
- Facilities located within a 50 KM radius of Tirupur, largest apparel manufacturing cluster in Asia
- Proximity to buyers helps to reduce the material handling costs and facilitates immediate feedback
- Utilize the key technical personnel across all plant sites

Strategic Investment in Green Power

- Ability to maintain power cost through investment in Green Power
- 61.92 MW Winder Power & 30 MW Co-Gen
- Green power availability throughout the year

Scale of Economy

- Low power cost through captive green power
- Minimal finance cost through prudential financial planning

Key competitive advantages Contd...

Rejoiced Workforce

- Feel at home accommodation and amenities including Higher Education, Vocational training, yoga, meditation, library, sports, swimming pool, etc.
- The trendsetting welfare factors crowned by Five Star Certification & Higher Education facilities at KPR distinguishes it from Peer Group with higher efficiency level and lower attrition rate facilitating enhanced Productivity at optimized Operating cost

Strong client base

- Over 1200 Customers for yarn & fabric
- Around 50 Top International Brands
- A few more large customers from existing / new markets on pipe line

Growth Initiatives

- Conversion of conventional yarn to value added yarn, carrying premium prices
- Expanded garment capacity to 95 million garments per annum – Making KPR a largest garment manufacturer in India
- Consequent on garment capacity accretion, to meet additional captive processing needs, doubling the processing capacity
- Positive outlook for Sugar Industry



KPR is well Poised to capture the opportunity

INDUSTRY GROWTH DRIVERS

- Most cost competitive Textile manufacture base
- Largest Cotton base – Number one in World
- Most efficient Spinning sector in the World
- Second biggest exporter of textile & apparel
- Growing Domestic & Global demand
- Challenges of growth in neighboring competing countries driving the Indian textile Industry
- India has an edge over other major competitors in Asia in respect of cost of production
- Recent negotiations for India - EU FTA
- Government focus and initiatives on Textile Industry to boost prospects

COMPANY SPECIFIC GROWTH DRIVERS

- Consistent Modernization & Capacity Expansion – enhanced realization
- Move towards Value Added Yarn (Compact, Melange, PC & Colour Melange Yarn) – Volume Driven Growth
- A largest garment manufacturer with 95 mn capacity
- Comfortable cash position enabling reduction of high cost debt
- Doubling of processing capacity with Advanced Technology
- Self sufficiency in power generation
- Increased focus on exports
 - Enhanced garment production
 - Penetrate into newer markets for garments & yarn
 - Impressive response from existing clients, new buyers and new market

Evolution

- ❖ 1984 – Maiden business at Coimbatore, India
- ❖ 1989 – Knitted garment export at Tirupur.
- ❖ 1995 – First spinning unit at Sathyamangalam with 6,000 spindles. Increased to 30,240 spindles by 1999

1984-1999

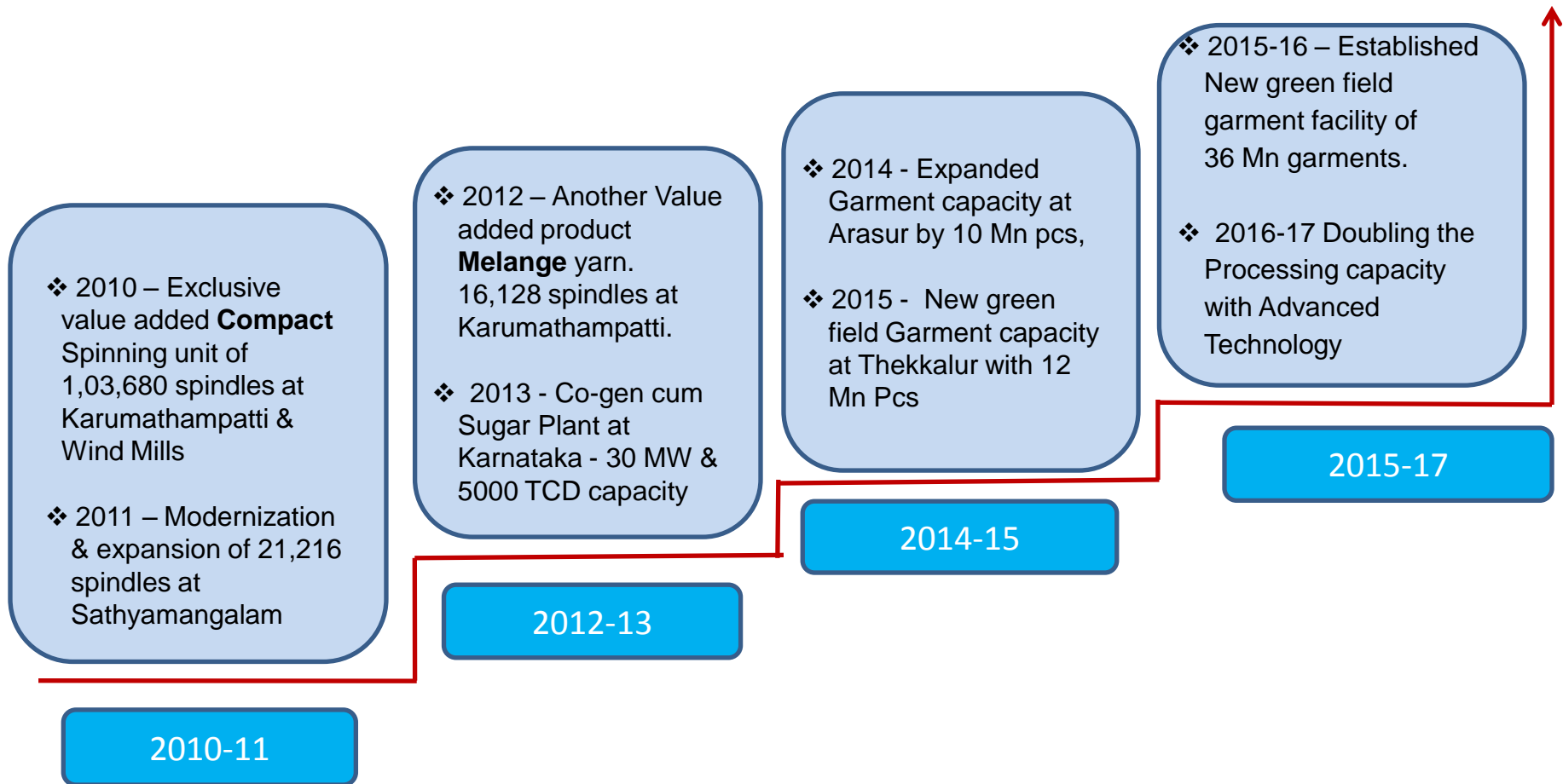
- ❖ 2001 – Spinning mill at Karumathampatti with 30,240 spindles; Knitting facility & Wind mill for captive use
- ❖ 2003 – Spinning unit at Neelambur with 50,784 spindles; Knitting facility & Wind mill
- ❖ 2005 – At Arasur 1,00,800 spindles; Knitting facility, Garment Unit and Wind Mills

2000-2005

- ❖ 2006 – Private Equity participation by leading US Corporate 'Brandot Investments' & Two others - \$ 25 Mn
- ❖ 2007 – IPO at a premium. Shares Listed at Bombay & National Stock Exchanges, India
- ❖ 2008 – Fabric Processing Unit at SIPCOT, Perundurai 9,000 MT per annum with trendsetter Effluent Treatment Plant

2006-2009

Evolution Contd...



Key Highlights of Q4 & FY 16

- Consolidated Revenue :
Q4 ₹ 720 Crore; FY16 ₹ 2,591 Crore
- EBITDA Q4 up 2.8% YoY to ₹ 110 Crore;
FY16 up 7.3% to YoY to ₹ 469 Crore
- PBT Q4 up 21.8% YoY to ₹ 67 Crore;
FY16 up 26.9% YoY to ₹ 283 Crore
- PAT Q4 up 8.0% YoY to ₹ 54 Crore;
FY16 up 21.4% to ₹ 210 Crore
- Cash Profit Q4 up 4.6% YoY to ₹ 91 Crore;
FY16 up 10.7% YoY to ₹ 362 Crore
- Achieved 100% utilization in new 12Mn Garment facility
- Commissioned New 36 Mn Green Field Garment facility
- Conversion of conventional yarn into value added Compact Yarn completed



Consolidated P&L

Rs.Crore	Q4 FY16	Q4 FY15	YoY %	FY16	FY 15	YoY %
Revenue	720	677	6.4%	2591	2566	1.0%
Raw Material	441	437		1584	1685	
Employee Expenses	57	47		218	183	
Other Expenses	112	86		320	261	
EBITDA	110	107	2.8%	469	437	7.3%
<i>EBITDA Margin</i>	<i>15.3%</i>	<i>15.8%</i>		<i>18.1%</i>	<i>17.0%</i>	
Other Income	7	6		23	24	
Interest & Finance Charges	13	21		57	84	
Depreciation	37	37		152	154	
PBT	67	55		283	223	
Tax	13	5		73	50	
PAT	54	50	8.0%	210	173	21.4%
<i>PAT Margin</i>	<i>7.5%</i>	<i>7.4%</i>		<i>8.1%</i>	<i>6.7%</i>	



Self sufficiency in Power with 92 MW Green Power portfolio

Strategic Investment in Wind Power Project 61.92 MW

- One of the largest Captive power generators in Textile Industry
- Invested in eco-friendly Wind Mills at Tirunelveli, Tenkasi, Theni & Coimbatore Districts in Tamil Nadu, India
- Total Wind Power Capacity 61.92 MW
- 60% of Textile power requirement met through wind power

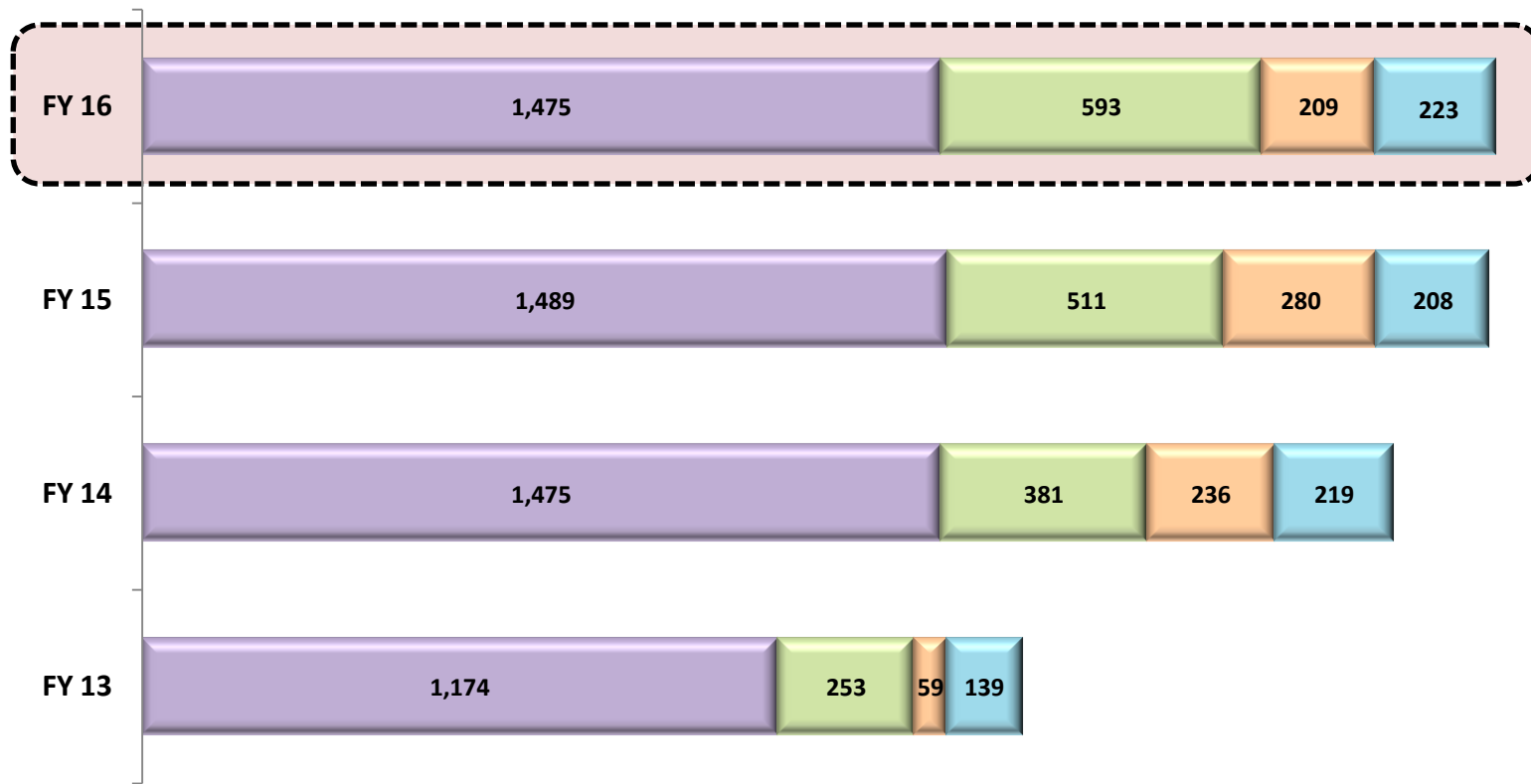
Investments in Co-Gen Power Project 30 MW

- Invested in 30 MW Co-Gen Power Project
- With Co-gen Power, KPR attained self sufficiency in meeting its substantial power requirement throughout the year

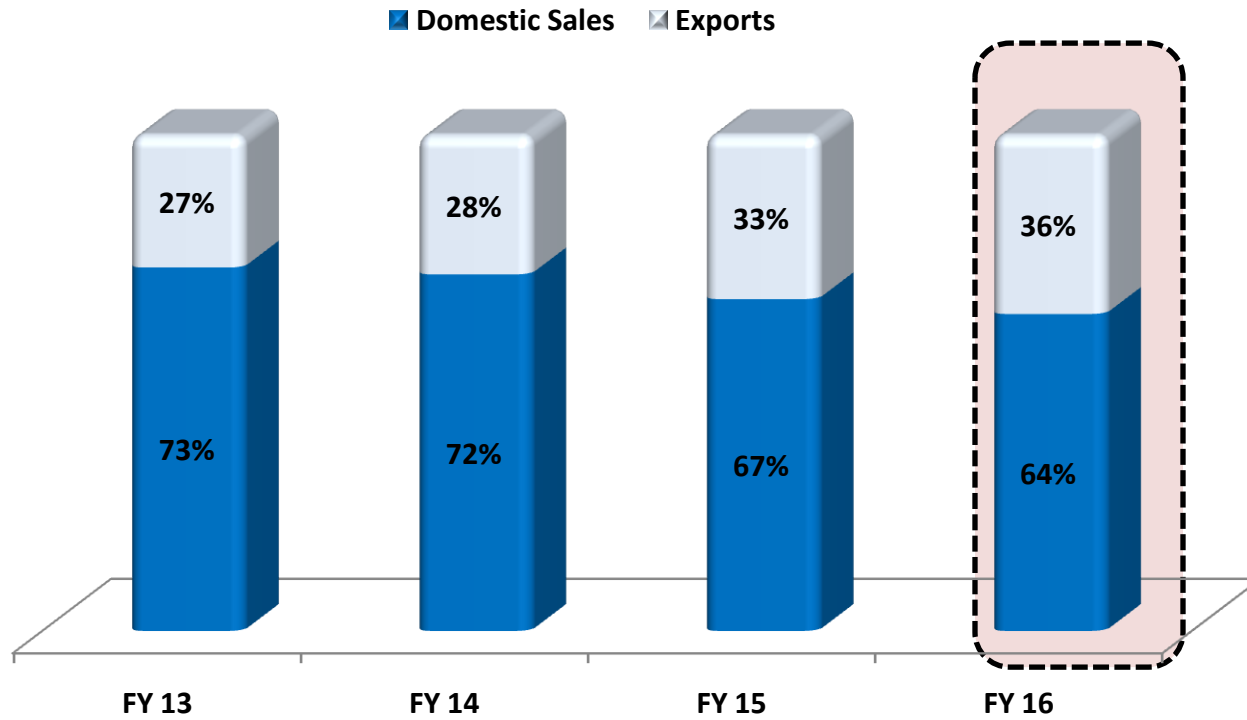
Segment Wise Revenue contribution

■ Yarn & Fabric
 ■ Garments
 ■ Sugar *
 ■ Others **

Rs. in Crore

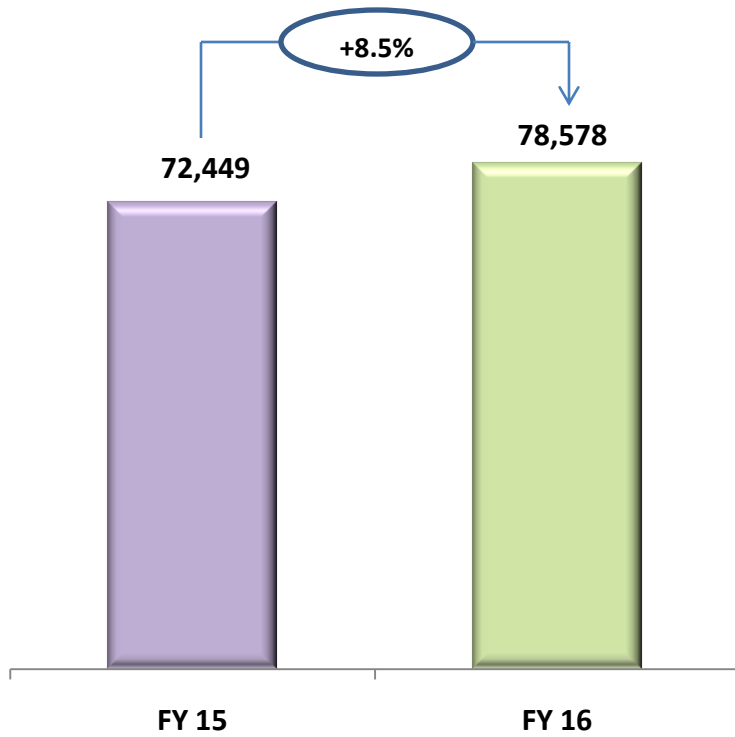


Geographical Split

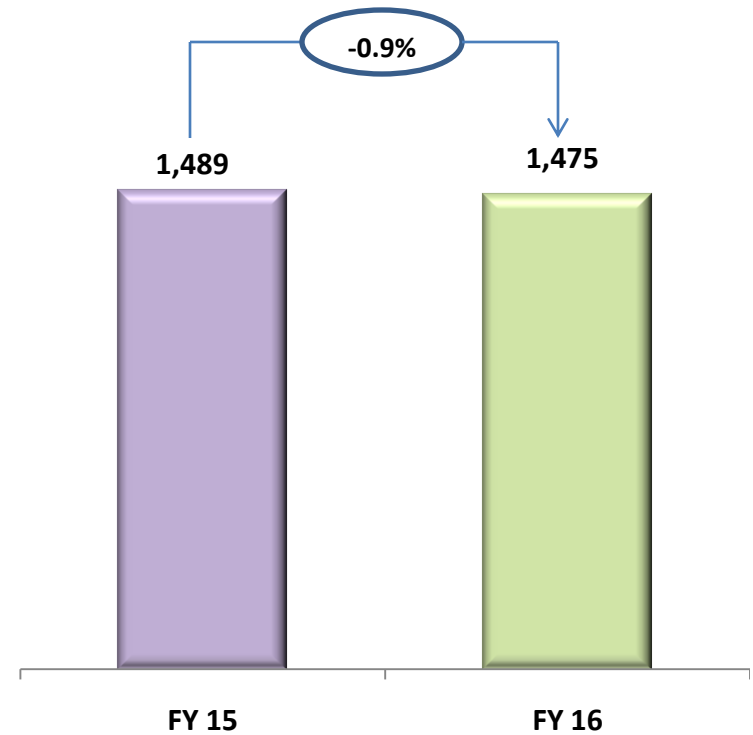


Yarn & Fabric

Yarn & Fabric Sales [MT]

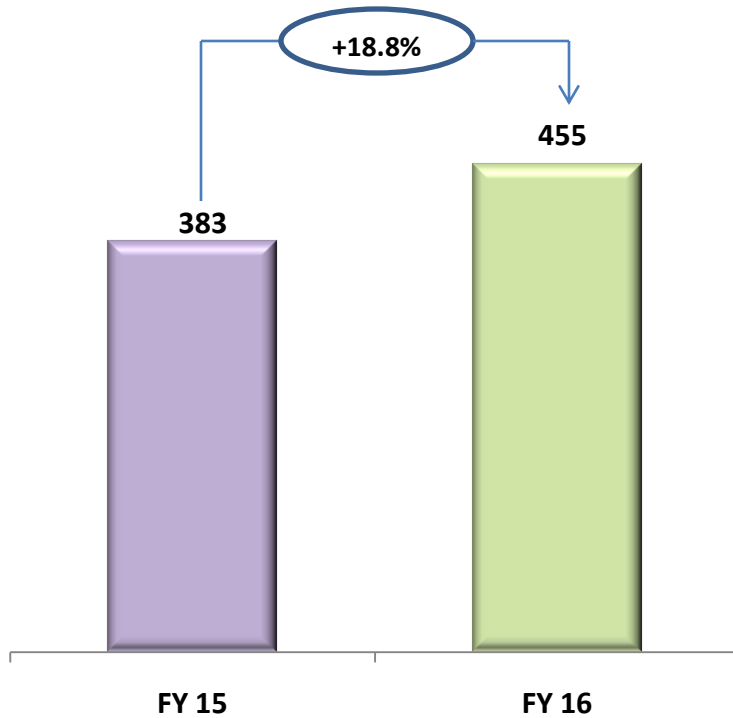


Yarn & Fabric Sales [₹ Crore]

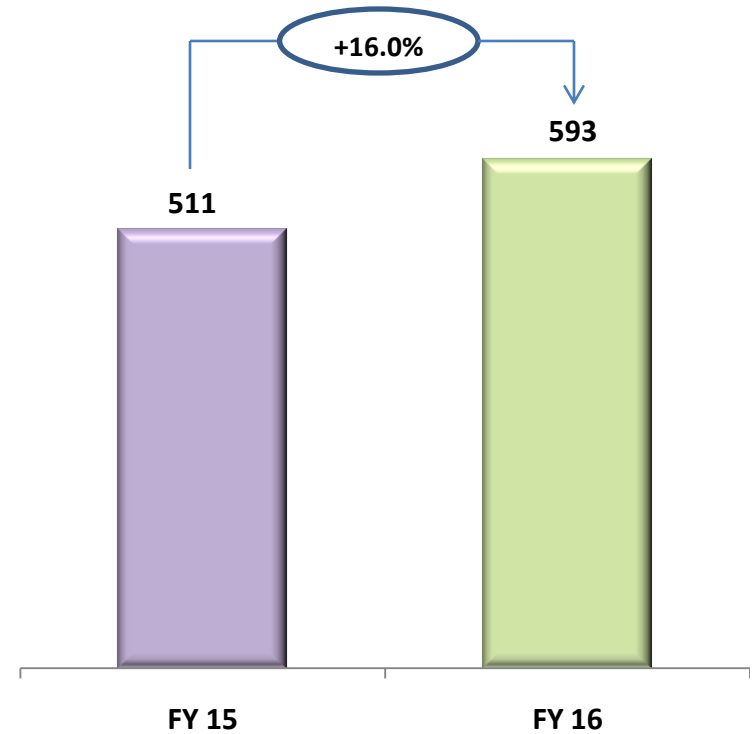


Garments

Garment Sales [No. of pieces in Lacs]

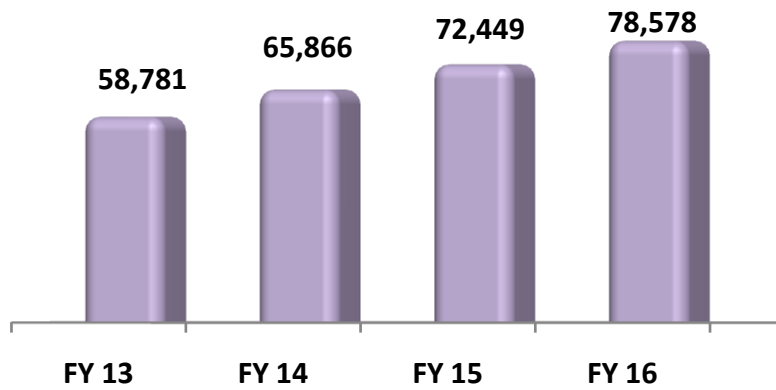


Garment Sales [₹ Crore]

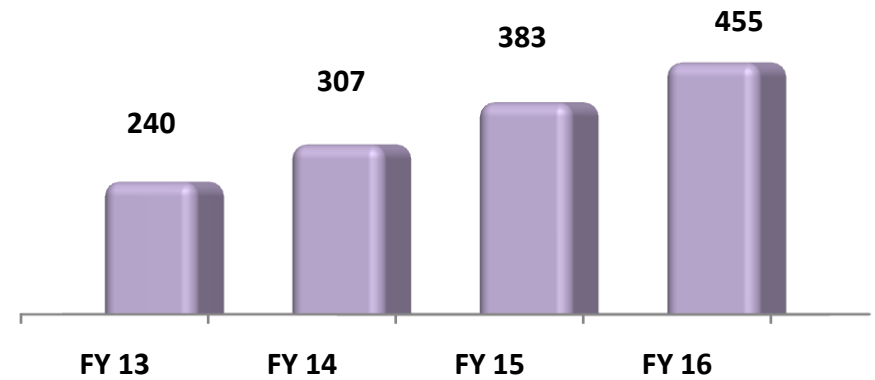


Historical Performance

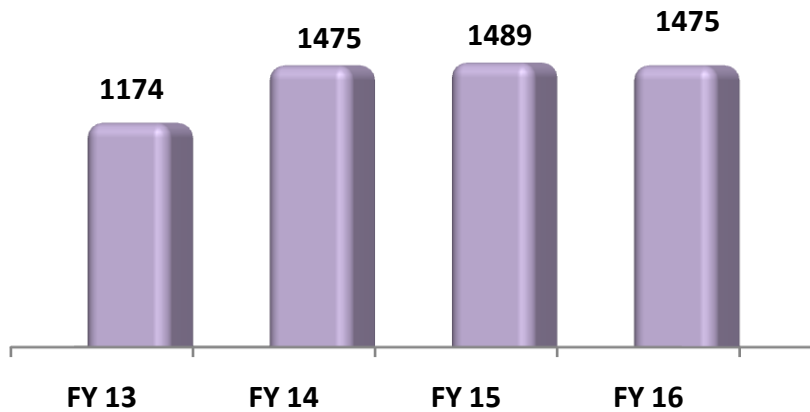
Yarn & Fabric Sales [MT]



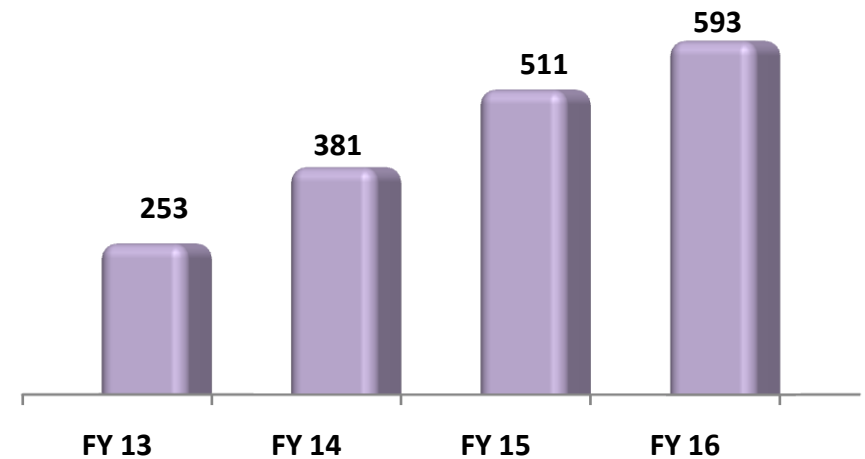
Garment Sales [No. of pieces in Lacs]



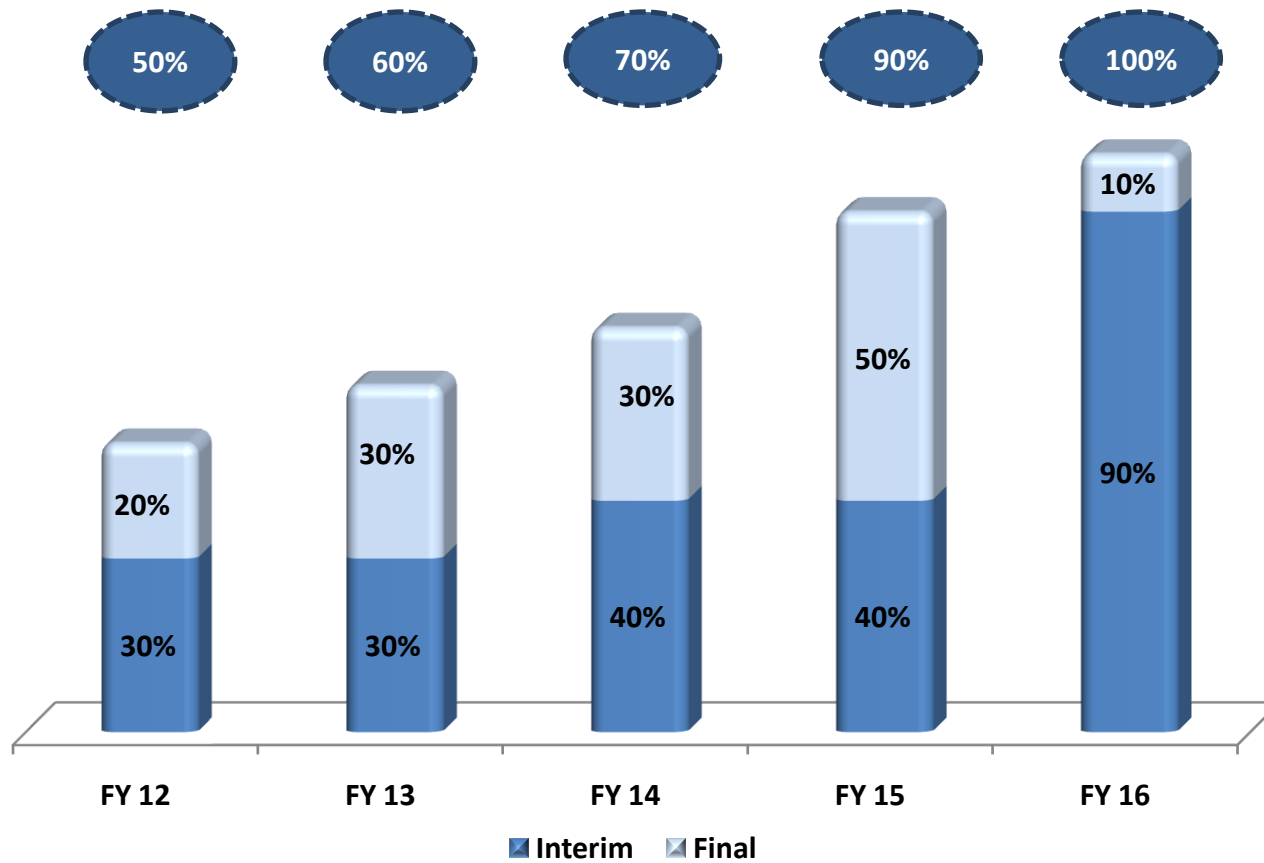
Yarn & Fabric Sales [₹ Crore]



Garment Sales [₹ Crore]



Dividend Track Record



Book Value & EPS

Particulars	FY 12	FY 13	FY 14	FY 15	FY 16
Book Value Per Share (₹)	165.19	187.42	216.16	250.83	290.37
Earning Per Share (₹)	8.38	27.01	37.27	45.73	55.57
Dividend Per Share %	50%	60%	70%	90%	100%
Dividend Per Share (₹)	5.00	6.00	7.00	9.00	10.00

Note : Market price of share is up by around 270% over IPO Price



For further information, please contact:

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