

SRL/SE/49/16-17

Date: 16th February, 2017

To
Corporate Relation Department
BSE Limited
P. J. Tower, Dalal Street,
Mumbai – 400 001
Scrip Code: 512179

To
National Stock Exchange of India Ltd
Listing Department
Exchange Plaza,
Plot no. C/1, G Block,
Bandra-Kurla Complex
Bandra (East), Mumbai- 400 051
Scrip Code: SUNTECK

To
Metropolitan Stock Exchange of India Limited
(Formerly known as MCX Stock Exchange Limited)
Vigbyor Towers, 4th Floor,
Plot No.C 62, G Block,
Opp. Trident Hotel, BKC,
Bandra (East),
Mumbai – 400 098
Scrip Code: 512179

Sub: Presentation on results for Q3 FY 16-17.

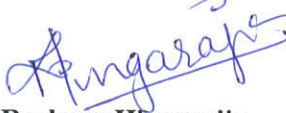
Dear Sir,

Please find attached herewith the presentation on results for Q3 FY 16-17.

The same is for your record purpose and request you to acknowledge the same.

Thanking You,

For Sunteck Realty Limited


Rachana Hingarajia
Company Secretary
Encl:a/a



Email add: cosec@sunteckindia.com



Sunteck Realty Ltd.

Earnings Update Q3 & 9M FY2017

February 13th, 2017

NSE: SUNTECK | BSE: 512179 | Bloomberg: SRIN: IN | Reuters: SUNT.NS / SUNT.BO

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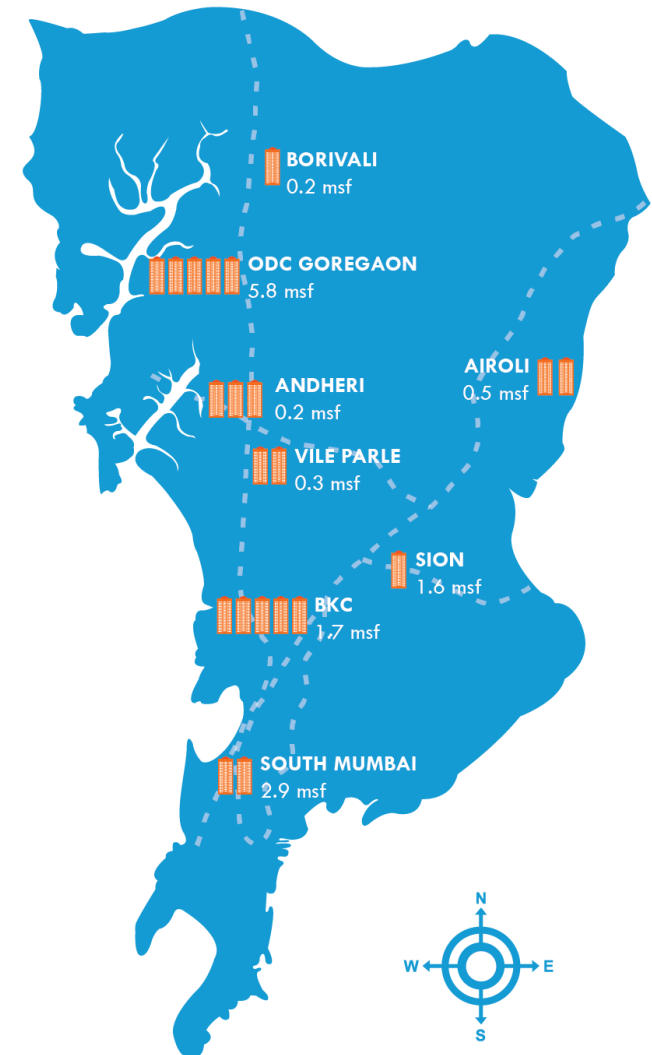
An Insight

Q3 & 9M FY2017 Earnings Update

Construction updates

- Mumbai focused developer which has built trust and strong brand in less than a decade
- City-centric land acquisitions at low costs and focus on clear titles
- Demonstrated focus on acquiring projects with attractive IRRs
- Premium Positioning in every micro-market and product
- Adaptability to provide Luxury which is affordable at a large scale
- Project Portfolio – 23 msf spread across 25 projects sufficient for next 5-7 years

OUR PRESENCE



Premium positioning of the brand 'Sunteck' across projects, since the company intends to fill the gap of luxury products in every micro market of Mumbai



Signature

Uber luxury residences aimed
at ultra HNIs



Signia

Super Premium residences in
select suburban micro markets



SunteckCity

Large formats and mixed use developments









Sunteck

Commercial developments

Q3 & 9M FY2017 Earnings Update

Strong growth in Sales, EBITDA, PAT and Operational Data

Q3 FY17	Q3 FY16	% change yoy	P&L (consolidated) - Rs cr.	9M FY17	9M FY16	% change yoy
84	77	 9%	Income from Operations	814	161	 407%
34	13	 161%	EBITDA	276	41	 565%
41%	17%	-	Operating Margin	34%	26%	-
21	6	 269%	Profit after tax	178	22	 725%
25%	7%	-	Net Profit Margin	22%	13%	-

Operational Data - Rs cr.	3Q FY17	9M FY17
Pre-sales (new bookings)	127	471
Collections	145	430
Cost Incurred	64	205

Execution ramp-up at ongoing projects

**Signia Pearl, BKC,
Mumbai
- Residential**



**Sunteck City Avenue 1,
Goregaon (W), Mumbai
- Residential**



**Sunteck City Avenue 2,
Goregaon (W), Mumbai
- Residential**



**Signia High, Borivali,
Mumbai -
Residential**



**Signia Waterfront,
Airoli, Navi Mumbai
- Residential**



**Signia Pride, Andheri,
Mumbai
- Residential**



Selectively launching new projects

**Signia Waterfront, Airoli, Navi
Mumbai –
Residential**



**Signia High, Borivali,
Mumbai -
Residential**



**Sunteck Gateway 51, BKC
Junction, Mumbai -
Commercial**



Signature Island, Signia Isles, Signia Pearl

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WE WISH YOU A MERRY CHRISTMAS & HAPPY NEW YEAR 2017

- 01 SIGNATURE ISLAND ACTUAL IMAGES - AMENITY FLOOR
- 02 CLUB LUXUS
- 03 SIGNIA ISLES ACTUAL IMAGES
- 04 SIGNIA PEARL ACTUAL IMAGES
- 05 BKC - IN THE NEWS

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ACTUAL IMAGES - SIGNATURE ISLAND AMENITY FLOOR

Signature ISLAND BKC, MUMBAI

- ALL THE AMENITIES OPERATIONAL
- BUILDINGS COMPLETELY HABITABLE
- 716 FAMILIES ALREADY ENJOYING THE SIGNATURE LIFE
- 7-16 FAMILIES MOVING IN SOON

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CLUB LUXUS

INTRODUCING CLUB LUXUS

WELCOME TO A CLUB FOR THE EXTRAORDINAIRE.

Staying true to our core commitment of delivering epicurean lifestyles, we take one more step towards enriching your experience.

Sunteck Realty LLC introduces Club Luxus: An elite membership program which gives you unparalleled access to exclusive benefits and a plethora of superior services, carefully picked to pamper your lifestyle.

The lobby club is intricately designed for you to give you the best, from around the world.

Signia Isles | Signia Pearl | Signia Pearl BKC, MUMBAI

For queries please send an email to customerservice@sunteckindia.com or call our customer relationship officer - Harish Desai: 07728402083 | Mobile: 9771001320

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ACTUAL IMAGES - SIGNIA ISLES

Signia Isles BKC, MUMBAI

ACTUAL IMAGES OF A HABITABLE APARTMENT

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ACTUAL IMAGES - SIGNIA PEARL

Signia Pearl BKC, MUMBAI

APARTMENTS GETTING READY

ACTUAL VIEW FROM THE PROJECT

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BKC - IN THE NEWS

At Bandra Kurla Complex, entertainment is big business

Contractor approved for 16-lcr Kala Nagar flyovers

VAKOLA-BKC ELEVATED ROAD ON ITS WAY. EXPECTED TO DECONGEST WEH

COMING SOON TO A DRIVE-THRU NEAR YOU: MUMBAI TO HAVE ITS OWN DRIVE-IN THEATRE BY AUGUST

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Sunteck City – Avenue 1 & 2: Significant infrastructure improvement underway

the ADDRESS SUNTECK CITY DECEMBER 2016 - ISSUE 11

WE WISH YOU A MERRY CHRISTMAS & HAPPY NEW YEAR 2017

- 01 SUNTECKCITY AVENUE - 1&2 CONSTRUCTION UPDATE
- 02 SUNTECKCITY AVENUE - 3,4&5
- 03 NEWS IN THE NEWS
- 04 AWARDS & ACCOLADES
- 05 REFERRAL SCHEME

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CONSTRUCTION UPDATE - SUNTECKCITY - AVENUE 1 & 2

SunteckCity Avenue 1
GOREGAON (W)

SunteckCity Avenue 2
GOREGAON (W)

SunteckCity Avenue 3-4&5

Actuals, impressions

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IN THE NEWS | AWARDS & ACCOLADES

TIMES PROPERTY

ODC: A MIXED-USE HUB IN THE MAKING

SunteckCity

Awarded as Integrated Township of the year, 2016 by Realty Plus

TIMES OF INDIA

Ram Mandir stn to finally open today

htestates

CHANGING CITYSCAPES

Corporate hub

the ADDRESS | SUNTECKCITY | DECEMBER 2016 - Issue 11

AMAZING SUCCESS OF WOW LAUNCH

#WOW RESPONSE

MORE THAN **450**

HAPPY FAMILIES ARE ALREADY A PART OF SUNTECKCITY

REFER A FRIEND & GET A CHANCE TO WIN PRIZES WORTH **₹3 LACS**

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Sector Outlook: Organized players to emerge stronger

Stronger sector regulatory framework with RERA

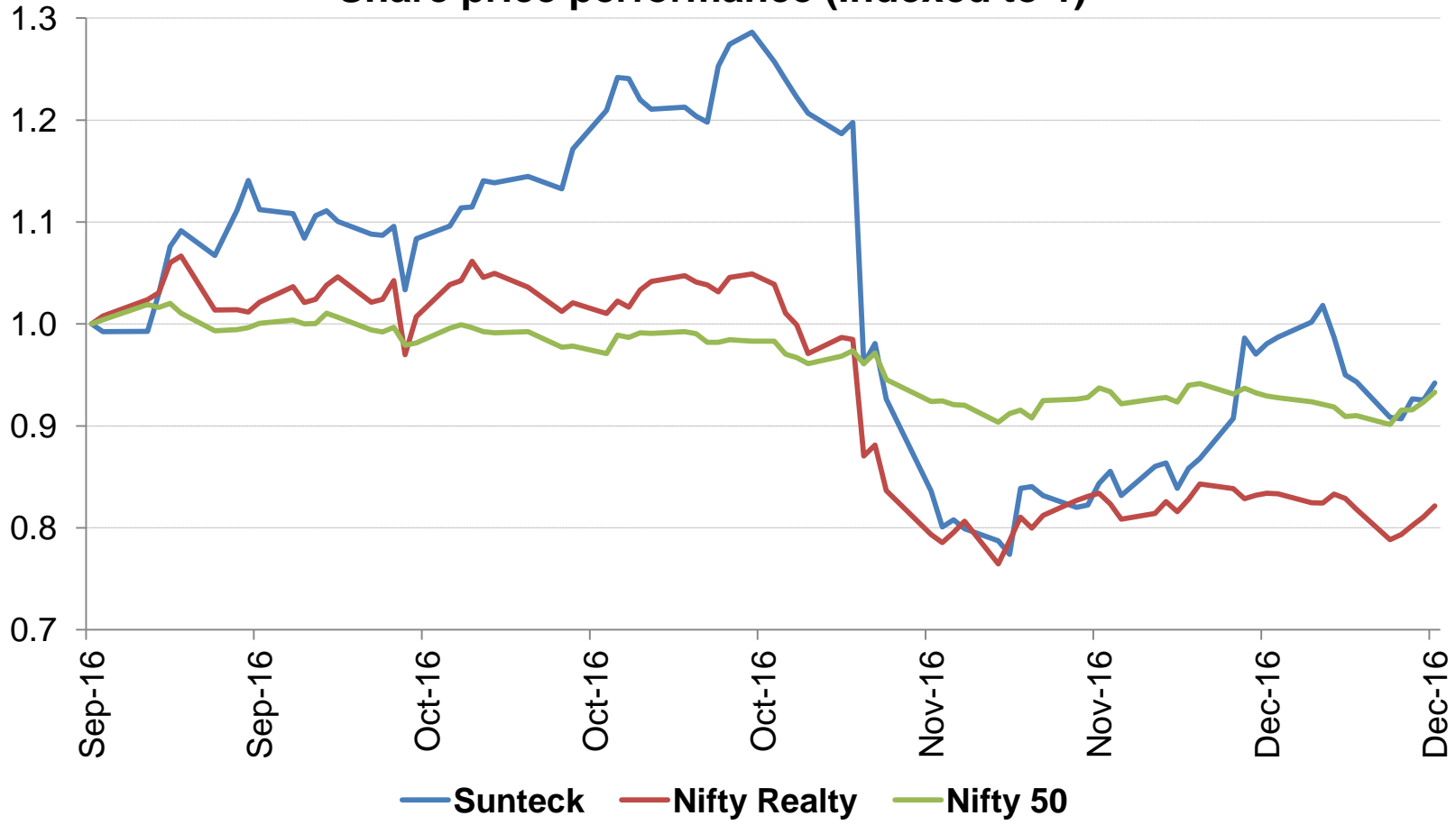
Further interest rate cuts to lower EMIs

Improved home buyers' confidence

Higher inflow of foreign capital (private equity and REITs)

Increased Government spend on housing & infrastructure

Share price performance (Indexed to 1)



Construction Updates

COMPLETED PROJECTS



UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



LIFT LOBBY



DRIVE WAY LOBBY

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



PODIUM GARDEN

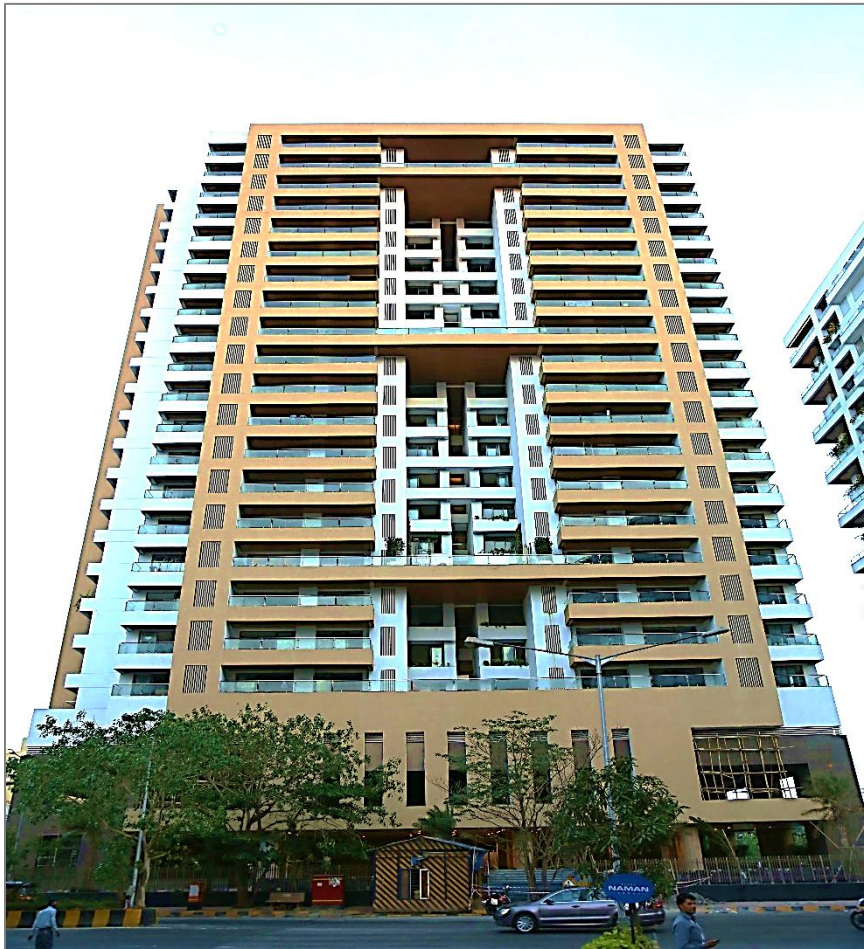


PODIUM GARDEN

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



**Show Flat -
Living Room**



**Show Flat -
Bedroom**

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

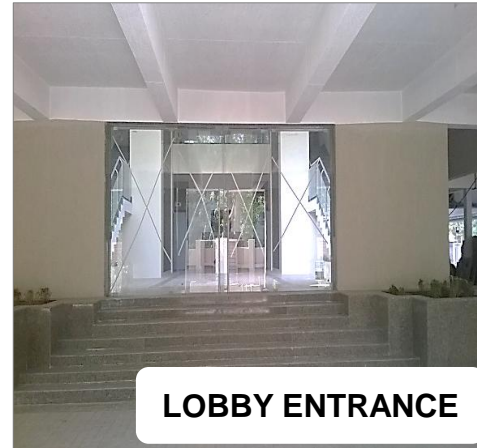
UPCOMING PROJECTS



COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



LOBBY ENTRANCE



DRIVEWAY

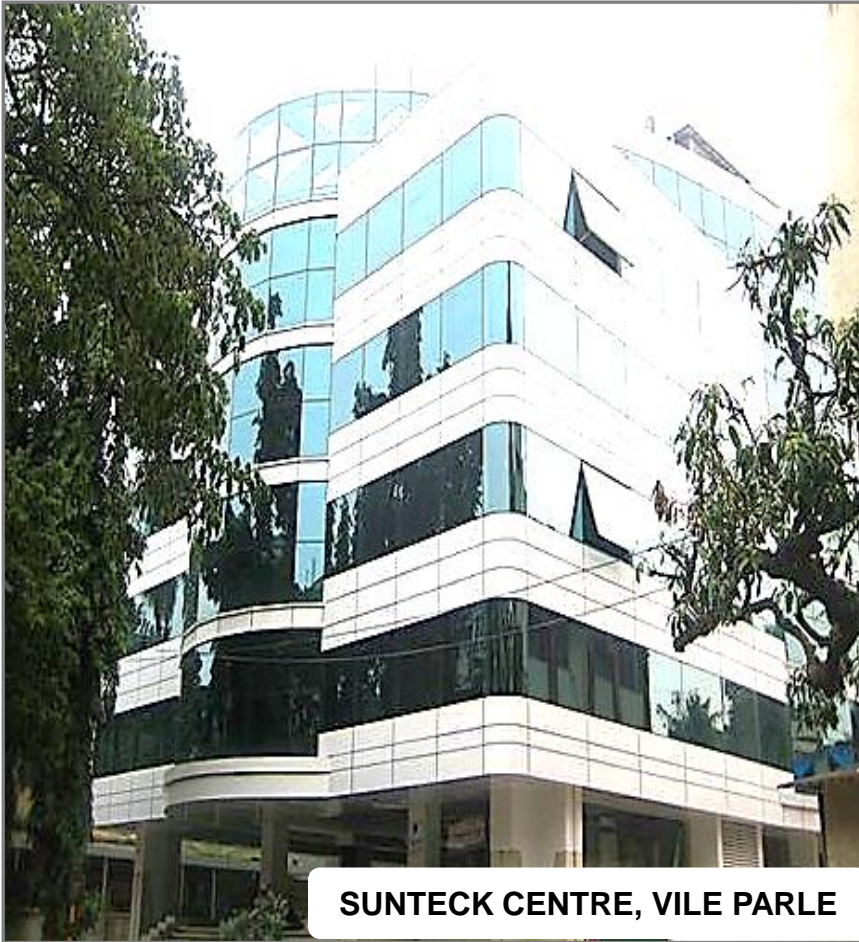


SWIMMING POOL

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



COMPLETED PROJECTS

UNDER CONSTRUCTION
PROJECTS

UPCOMING PROJECTS



SUNTECK KANAKA CORPORATE PARK, GOA

COMPLETED PROJECTS

UNDER CONSTRUCTION
PROJECTS

UPCOMING PROJECTS



Final stage of RCC work-in-progress Finishing WIP

COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



Tower C: 1st slab completed



COMPLETED PROJECTS

UNDER CONSTRUCTION
PROJECTS*

UPCOMING PROJECTS



COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



Indicative Artistic Impression



Terrace slab completed



Interior Works ongoing

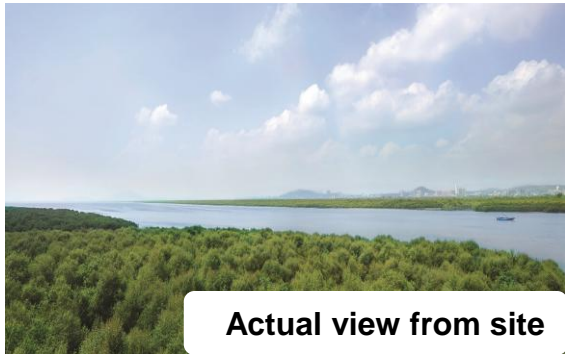
COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



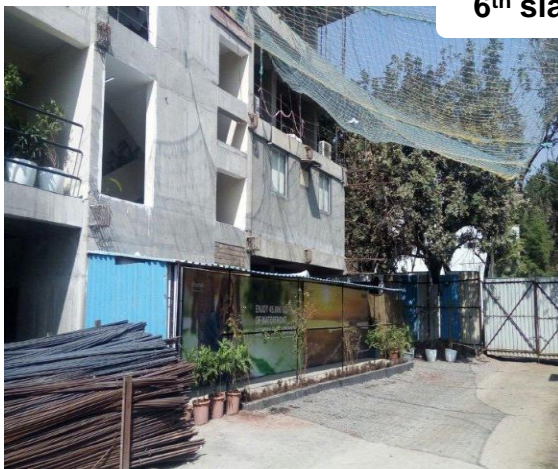
Indicative Artistic Impression



Actual view from site



6th slab WIP



COMPLETED PROJECTS

UNDER CONSTRUCTION PROJECTS

UPCOMING PROJECTS



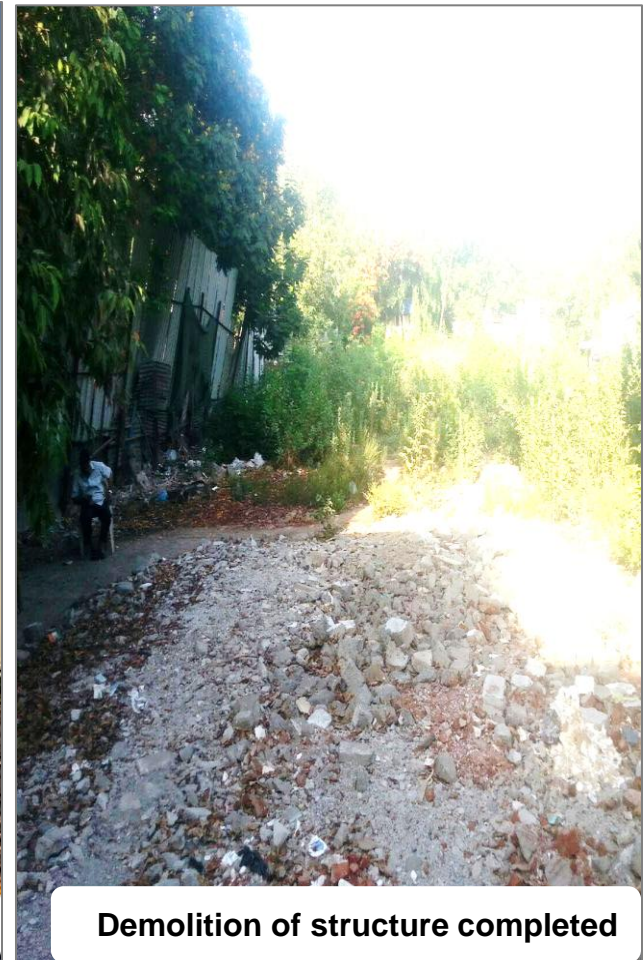
Indicative Artistic Impression



COMPLETED PROJECTS

UNDER CONSTRUCTION
PROJECTS

UPCOMING PROJECTS



COMPLETED PROJECTS

UNDER CONSTRUCTION
PROJECTS

UPCOMING PROJECTS



COMPLETED PROJECTS

UNDER CONSTRUCTION
PROJECTS

UPCOMING PROJECTS



Indicative Artistic Impression

Thank You!

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