



For immediate publication

Press Release

CG to provide smart grid solutions in Portugal

- **CG selected as main supplier of data concentrators (Distribution Transformer Controllers)**
- **PRIME standard based smart grid deployment**
- **ZIV smart grid solutions market leader**

Mumbai, May 26, 2015: Avantha Group Company CG has won an important contract to supply ZIV Data Concentrator Units (DTC – Distribution Transformer Controllers*) to Energias de Portugal (EDP), one of the major European operators in the energy sector. ZIV's 4CTT model is nowadays the reference DCU in the market after becoming the first model certified by the PRIME alliance last year and having proven a robust performance onsite. In addition to several management functions, Data Concentrator Units retrieve and store data from the meters and periodically send it to the Management System.

CG bagged the largest lot for the supply of this second batch of Data Concentrators. A year ago, EDP began the deployment of PRIME Advanced Metering Infrastructure (AMI) in Portugal, selecting CG as the main supplier of data concentrators. EDP Distribuição, is an EDP Group Company operating in the regulated distribution and supply businesses in Portugal, with more than 6 million clients and 220,000 km network. EDP Distribuição has already installed 3000 DTCs within the scope of the InovGrid project. InovGrid was conceptualised to introduce AMI improvements in the network, benefitting its customers. The target for 2015 is to reach an aggregated figure of 10,000 PRIME DTCs.

CG foresees a strong growth in the Smart Grid segment with ZIV solutions, especially after a successful year with key wins from some of the most relevant and innovative European Utilities such as Iberbrola, Gas Natural Fenosa in Spain, EDP in Portugal and ERDF in France, as well as a strategic win in Saudi Arabia that will open the door to a promising market growth in this financial year, 2015-2016. CG offers ZIV meters, data concentrator units (DCUs) and distribution automation solutions (DAS).

Commenting on this significant win, **Avantha Group Company CG's CEO and Managing Director Laurent Demortier** said, "We are very excited to partner again with EDP in creating a modern, efficient grid and improve their overall end-user experience. This new win strengthens our leadership in Power Line Communicated Solutions. As the first provider having developed its own implementation of power line communication technology in its smart grid devices, we foresee a promising future in this market segment".

*DCU is also known as DTC in Portugal.

About CG

Avantha Group Company CG is a global pioneering leader in the management and application of electrical energy. With more than 15,000 employees across its operations in around 85 countries, CG provides electrical products, systems and services for utilities, power generation, industries, and consumers. The company is organized into four business groups: Power, Industrial, Automation, and Consumer.

For more information on CG, please visit: www.cgglobal.com

About ZIV

*CG, after acquiring ZIV, is the key provider of smart meters in Spain and an important player in the global smart grid market with more than three million smart meters deployed worldwide. Headquartered in Bilbao, Spain, CG hosts the center of excellence for the development of **smart grid solutions commercialized under the ZIV® brand**. CG offers ZIV Meters, Data Concentrator Units (DCU), Distribution Automation Solutions (DAS) and Substation Automation Systems (SAS).*

About Avantha

The Avantha Group's entities in diversified sectors include Crompton Greaves (power transmission and distribution equipment and services), BILT (paper and pulp), The Global Green Company Limited (food processing), Biltech Building Elements Limited (infrastructure), Avantha Power (energy), Avantha Business Solutions Limited (IT and ITES), Jg Glass (glass containers).

With a global footprint, the Group operates in 90 countries with more than 25,000 employees worldwide.

For more information on Avantha, please visit: www.avanthagroup.com

For further information, please contact:

Ms Paula Sengupta

Global Head - Communications

CG (Crompton Greaves Limited)

10th floor, CG House

Worli, Mumbai 400 030, India

T: +91 22 24237516 / 67558771

paula.sengupta@cgglobal.com

Mrs. Shravani Dang

Vice President & Group Head – Corporate Communications

Avantha Group

1st floor, Thapar House

24, Janpath Lane, New Delhi 110 001, India

Tel (D): +91 11 41699282 Tel (B): +91 11 23368332

s.dang@avanthagroup.com

Itziar Lasaosa

CG Automation Communications Manager

PT Zamudio, 210. Zamudio.

Bizkaia. Spain.

T+34 625709727

itziar.lasaosa@cgglobal.com