





29th October, 2015

The Listing Manager Bombay Stock Exchange Ltd Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001.

Dear Sir/Madam,

Sub: Signing of definitive agreements
Ref: Clause 36 of the Listing Agreement

We wish to inform you that Sonata Software North America Inc., a wholly owned subsidiary company has signed today in Atlanta, US, definitive agreements to acquire 100% stake in Interactive Business Information Systems Inc. (IBIS), a Georgia company which provides enterprise mobility enablement technology. The acquisition has been done for an upfront payment of \$ 8.6 Million in cash and \$ 5.4 Million earn-outs payable over two calendar years ending 2017. The acquisition is subject to customary closing conditions and other regulatory approvals, if any.

We are planning to issue a detailed Press Release today which is being shared with you as an enclosure.

Kindly take note of the above intimation as due compliance with the Listing Agreement.

Thanking you,

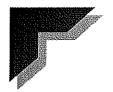
Yours faithfully,

For SONATA SOFTWARE LIMITED

PRIYA MANOJ JASWAN COMPANY SECRETARY

CC to: The National Stock Exchange Ltd – Mumbai

All other recognized stock exchanges in India





Sonata to acquire Premier United States based Microsoft Dynamics Partner I.B.I.S., Inc.

Bengaluru, October 29th, 2015

Sonata Software, a global strategic IT solutions firm, announced today that it has signed a definitive agreement to acquire the supply chain software and services provider I.B.I.S., Inc. (INTERACTIVE BUSINESS INFORMATION SYSTEMS, INC.). Founded in 1989, I.B.I.S., Inc. has a strategic partnership with Microsoft for the Dynamics solution and delivers world-class supply chain solutions, including its proprietary Advanced Supply Chain Software solution. The acquisition of the United States based IBIS will allow Sonata, a Bangalore, India based company to accelerate its footprint globally.

Advanced Supply Chain Software™ powered by I.B.I.S., Inc. is a total Dynamics® AX and CRM supply chain solution designed expressly to meet the needs of modern distributors, manufacturers, and retailers. A winning combination of industry supply chain expertise, world-class supply chain software, and 26 years of successful Microsoft Dynamics® implementations has culminated in making IBIS the preferred Microsoft Dynamics® partner and solution provider for distributors and manufacturers worldwide. The company already serves leading US enterprises.

Sonata's vision is to provide digital transformation solutions to Retail, Consumer Packaged Goods (CPG), and Distribution companies. Microsoft Dynamics® AX and CRM solutions are being increasingly adopted globally by companies to transform their businesses. Sonata's expertise, intellectual property, scale, and global presence with Microsoft Dynamics® AX, especially in the retail industry, along with IBIS expertise, intellectual property, and strong local footprint in the US within the distribution industry space will create a powerhouse that caters to Retail, CPG, and Distribution companies globally who want to deploy Microsoft Dynamics®.

Speaking on the occasion, Srikar Reddy, MD & CEO of Sonata Software said, "Sonata has a strong partnership with Microsoft on Dynamics globally. We have a strong footprint in Microsoft Dynamics® based Retail solutions. Together with IBIS, we now have a strong management team, world class Advanced Supply Chain Software™ for distribution companies, a solid referenceable customer base, and a strong and deep partnership with Microsoft in the United States. The marquee customers currently with Sonata and IBIS will both gain from the complementary capabilities we bring to the table."

Andy Vabulas, founder and CEO, I.B.I.S., Inc. commented, "IBIS is excited to be a part of Sonata, which adds significant scale, a wider geographic footprint, and client base we can now access. We have built IBIS as a company over the past 26 years and believe my team and I have the right partner in Sonata to achieve our vision of a global scale Dynamics organization. Our clients, products, and services will gain from the rich engineering and delivery capability that Sonata has in the Microsoft Dynamics® portfolio. I'm sure this acquisition will enhance our product reach as we will be capable of delivering enhanced services while reaching many more clients globally. Our customers will benefit from the depth and breadth of the products and services that a global company like Sonata brings to the table."

About Sonata Software

Sonata Software is a global IT services firm focused on catalysing transformational IT initiatives of its clients through deep domain knowledge, technology expertise and customer commitment. The company delivers innovative new solutions for Travel, Retail & Consumer Goods and Software Product Companies by integrating technologies such as Omni-channel commerce, Mobility, Analytics, Cloud and ERP, to drive enhanced customer engagement, operations efficiency and return on IT investments. A trusted long-term service provider to Fortune 500 companies across both the software product development and enterprise





business segments, Sonata seeks to add differentiated value to leadership who want to make an impact on their businesses, with IT.

About I.B.I.S., Inc.

Founded in 1989, I.B.I.S., Inc. provides business solutions which enable companies with complex supply chain requirements to maximize their business success. Through a Strategic Developer Partner relationship with Microsoft, the company provides world-class solutions for enterprise resource planning (ERP), customer relationship management (CRM), business intelligence (BI), and application development. I.B.I.S., Inc. specialties include Microsoft Dynamics AX and CRM solutions focused on the supply chain needs of distribution, manufacturing, and retail industries.

I.B.I.S., Inc. is a two-time winner of Microsoft Dynamics® Outstanding Partner of the United States Award, a Worldwide Finalist for the Microsoft Dynamics® AX Partner of the Year, Microsoft Dynamics® 2015 Distribution Partner of the Year in the United States, a Microsoft Partner with Four Gold Competencies (ERP, CRM, Business Intelligence, Application Development), and a ten-time Microsoft Dynamics® Inner Circle Partner. In addition, I.B.I.S., Inc. is among the very select few companies that are Microsoft Dynamics Global Independent Software Vendors for Dynamics AX and CRM.

For further information, please contact:

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