

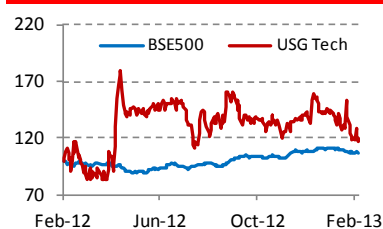
USG Tech Solutions Ltd.

Market data

| | |
|----------------|---------------|
| Current price* | Rs 10.5 (BSE) |
| Market cap * | Rs 304.7 m |
| Face value | Rs 10 |
| BSE Code | 532402 |
| No. of shares | 30.5 m |
| Free float | 90.4% |
| 52 week H/L* | Rs 16.0/6.1 |

*as on 22nd Feb. 13

Rs 100 invested is now worth



Shareholding (Dec-2012)

| Category | (%) |
|-----------|-------|
| Promoters | 8.0 |
| DII's | 1.6 |
| FII's | 0.0 |
| Others | 90.4 |
| Total | 100.0 |

Report prepared by

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Quarter results overview

Result performance review

- USG Tech has announced its December 2012 quarter results. The company's net sales have declined by 33% quarter on quarter (QoQ) and it was down by 91% YoY.
- However, the company's gross profit margin was higher as compared to both period under consideration to 35.7% for the quarter.
- Moreover flat depreciation, interest and tax charges led the company to report flat growth in its net profits after taxes. Its net profit margin improved by 7.8% QoQ to 16.7% for the December quarter.

Quarter result comparison snapshot

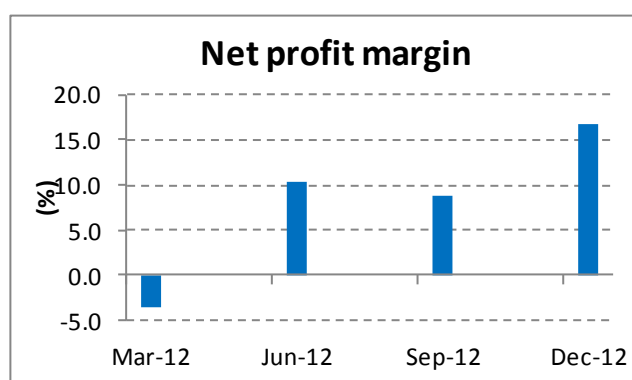
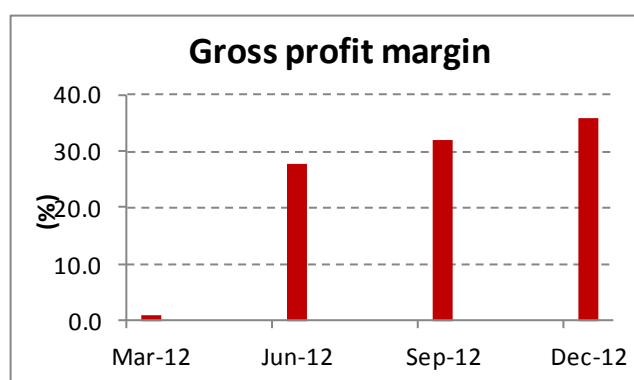
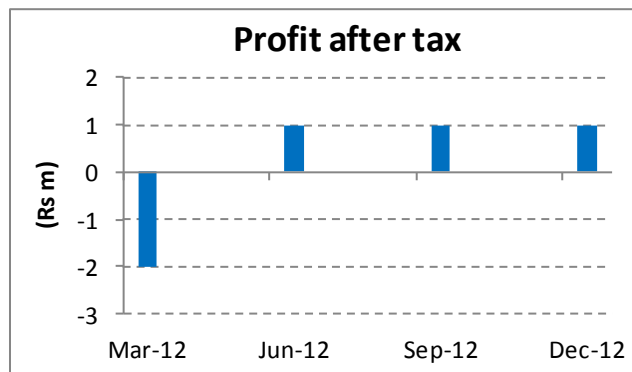
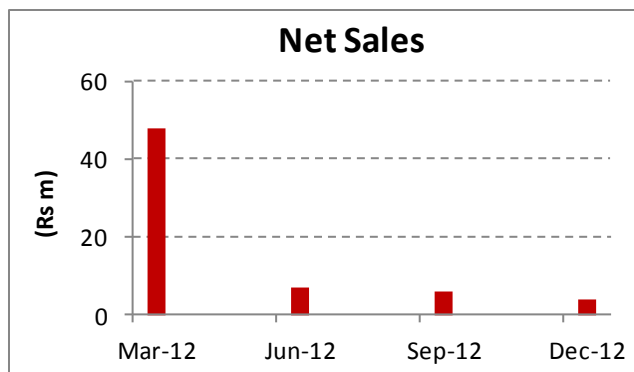
| Rs m | Dec-11 | Sep-12 | Dec-12 | QoQ ch | YoY Ch |
|---------------------|--------|--------|--------|--------|--------|
| Net Sales | 44 | 6 | 4 | -33.3% | -90.9% |
| Other income | 0 | 1 | 1 | | |
| Turnover | 44 | 6 | 5 | -16.7% | -88.6% |
| Expenses | 41 | 4 | 4 | 0.0% | -90.2% |
| Gross profit | 3 | 2 | 2 | | |
| Depreciation | 2 | 2 | 2 | 0.0% | 0.0% |
| Interest | 0 | 0 | 0 | NA | NA |
| Profit before tax | 1 | 1 | 1 | 0.0% | 0.0% |
| Tax | 0 | 0 | 0 | | |
| Profit after tax | 1 | 1 | 1 | 0.0% | 0.0% |
| Gross profit margin | 6.8% | 32.1% | 35.7% | | |
| Effective tax rate | 0.0% | 0.0% | 0.0% | | |
| Net profit margin | 2.3% | 8.9% | 16.7% | | |
| Diluted EPS | 0.0 | 0.0 | 0.0 | | |

Note: Quarter results exclude extraordinary / exceptional items | Wherever the results are consolidated we have taken consolidated numbers else standalone. NA = Not applicable

Current valuation

USG Tech's stock currently trades at Rs 10.5 on the bourses. Its trailing twelve month earnings stood at Rs 0.01 per share.

Quarterly financial trend charts



Important Message from Equitymaster:

- This report has been prepared exclusively for the BSE Investor Protection initiative.
- The data for this report has been sourced primarily from the company's Annual Report and other publicly available information.
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