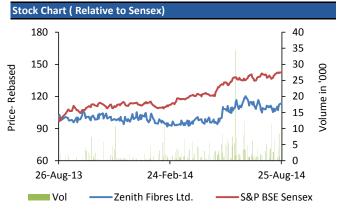


August 25, 2014

| CMP | Rs. 32.6 |
|--|-------------|
| BSE Code | 514266 |
| BSE ID | ZENIFIB |
| High/Low 1Y (Rs) | 35.5 / 26.0 |
| Average Volume (3M) | 3,558 |
| Market Cap Full/Free Float (Rs. Cr) | 12 / 6 |

| Shareholding % | Jun-14 | Mar-14 |
|-----------------|--------|--------|
| Promoters | 50.22 | 50.22 |
| FII | - | - |
| DII | 0.62 | 0.62 |
| Public & Others | 49.16 | 49.16 |



| Stock Performance (%) | 1M | 6M | 1Yr |
|-----------------------|-----|------|------|
| Zenith Fibres | 5.2 | 22.8 | 13.6 |
| S&P BSE Sensex | 1.7 | 26.0 | 42.5 |

| Financials | 1QFY15 | 1QFY14 | Y-o-Y |
|-------------------|--------|--------|-------|
| Revenue | 16.2 | 12.7 | 27.5% |
| EBITDA | 1.4 | 1.3 | 6.9% |
| Net Profit | 1.5 | 0.9 | 53.8% |
| EPS (Diluted) | 3.30 | 2.14 | - |
| EBITDA Margin | 8.8% | 10.5% | - |
| Net Profit Margin | 9.0% | 7.5% | - |

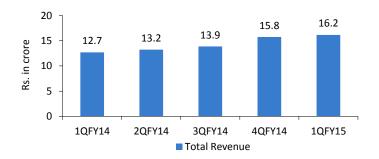
| Common size Analysis | 1QFY15 | 1QFY14 | TTM |
|----------------------|--------|--------|-------|
| COGS / TR | 73.3% | 68.8% | 73.0% |
| Emp. Cost / TR | 3.9% | 4.3% | 4.3% |
| Other Exp. / TR | 14.0% | 16.4% | 14.8% |
| Interest / TR | 0.4% | 0.4% | 0.4% |

- 1. Financial Year ends on March 31.
- 2. Financials are on a Standalone basis.
- 3. All figures in Rs. crore except for per share data.
- 4. TR stands for Total Revenue

Quarter Review-Jun' FY15

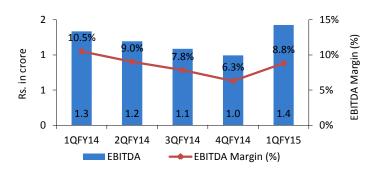
Total revenue rose both on yearly and quarterly basis

The total revenue rose to Rs. 16.2 crore in 1QFY15 from Rs. 12.7 crore in 1QFY14 registering a growth of 27.5%. On a quarterly basis, revenue rose by 2.7%.



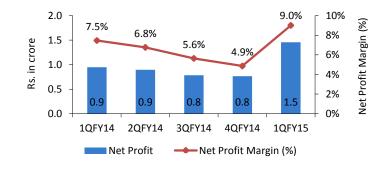
EBITDA Margin fell on a yearly basis

The EBITDA Margin fell from 10.5% in 1QFY14 to 8.8% in 1QFY15 as rise in Cost of Goods sold overshadowed the effect of fall in employee cost and other expenses as a percentage of total revenue.



Net Profit Margin rose on a yearly basis

The Net Profit rose surged to Rs. 1.5 crore due to gains from exceptional items of Rs. 0.6 crore. Rise in other income further supported the bottom-line growth.





Summary Financials*

| Particulars (Rs. Crore) | 1QFY15 | 1QFY14 | 4QFY14 | Y-o-Y % | Q-o-Q % | TTM | FY14 | FY13 |
|-------------------------|--------|--------|--------|---------|---------|--------|--------|--------|
| Net Sales | 16.1 | 12.6 | 15.6 | 27.4% | 2.8% | 58.6 | 55.2 | 53.8 |
| Other Op. Revenue | 0.1 | 0.1 | 0.1 | 35.2% | -13.0% | 0.4 | 0.4 | 0.4 |
| Total Revenue | 16.2 | 12.7 | 15.8 | 27.5% | 2.7% | 59.1 | 55.6 | 54.2 |
| Cost of Goods Sold | (11.9) | (8.7) | (11.8) | 35.9% | 0.9% | (43.1) | (40.0) | (37.3) |
| Gross Profit | 4.3 | 4.0 | 4.0 | 9.0% | 8.0% | 16.0 | 15.6 | 16.9 |
| Employee Costs | (0.6) | (0.5) | (0.7) | 14.7% | -14.8% | (2.5) | (2.5) | (2.3) |
| Other Expenditure | (2.3) | (2.1) | (2.3) | 8.8% | -0.1% | (8.7) | (8.5) | (8.9) |
| EBITDA | 1.4 | 1.3 | 1.0 | 6.9% | 43.6% | 4.7 | 4.6 | 5.7 |
| Depreciation | (0.3) | (0.3) | (0.3) | 23.3% | 25.8% | (1.2) | (1.1) | (1.1) |
| EBIT | 1.1 | 1.1 | 0.7 | 2.5% | 50.5% | 3.5 | 3.5 | 4.7 |
| Finance Cost | (0.1) | (0.0) | (0.1) | 40.7% | 3.6% | (0.3) | (0.2) | (0.2) |
| Other Income | 0.5 | 0.4 | 0.5 | 17.5% | -2.0% | 2.0 | 1.9 | 1.8 |
| Exceptional Items | 0.6 | 0.0 | 0.0 | - | - | 0.6 | 0.0 | 0.0 |
| РВТ | 2.2 | 1.4 | 1.2 | 50.3% | 84.8% | 5.9 | 5.2 | 6.2 |
| Income Tax | (0.7) | (0.5) | (0.4) | 43.6% | 74.4% | (2.0) | (1.8) | (1.8) |
| Profit after Tax | 1.5 | 0.9 | 0.8 | 53.8% | 90.2% | 3.9 | 3.4 | 4.4 |
| Extra Ordinary Items | 0.0 | 0.0 | 0.0 | - | - | 0.0 | 0.0 | 0.0 |
| Minority Interest | 0.0 | 0.0 | 0.0 | - | - | 0.0 | 0.0 | 0.0 |
| Net Profit | 1.5 | 0.9 | 0.8 | 53.8% | 90.2% | 3.9 | 3.4 | 4.4 |
| Rep. Basic EPS | 3.30 | 2.14 | 1.73 | - | - | 8.82 | 7.67 | 10.06 |
| Rep. Dilluted EPS | 3.30 | 2.14 | 1.73 | - | - | 8.82 | 7.67 | 10.06 |
| Equity Capital | 5.1 | 5.1 | 5.1 | - | - | 5.1 | 5.1 | 5.1 |
| Face value | 10.0 | 10.0 | 10.0 | - | - | 10.0 | 10.0 | 10.0 |

Source: Company Financials, ICRA Online Research TTM-Trailing twelve months * All figures are on Standalone basis PL: Profit to loss, LP: Loss to profit NA-De-growth due to loss in both the year; \$: Percent Change is huge due to base effect.

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