

# Optiemus Infracom Ltd

**Optiemus Infracom Ltd | BSE Code: 530135 | Market Data as on Date: 20 JUL 2015**

|                           |       |                         |             |                         |       |
|---------------------------|-------|-------------------------|-------------|-------------------------|-------|
| Current Price (Rs)        | 33.75 | Market Cap (Rs. Crores) | 289.61      | Book Value (Rs)         | 25.77 |
| 52 Week High (Rs)         | 57.00 | Shares Outstanding      | 8,58,14,191 | P/B Ratio               | 1.31  |
| 52 Week Low (Rs)          | 23.00 | Beta - Sensex           | 0.10        | Earnings Per Share (Rs) | 3.45  |
| Face Value per Share (Rs) | 10.00 | Dividend Yield (%)      | -           | P/E Ratio               | 9.78  |

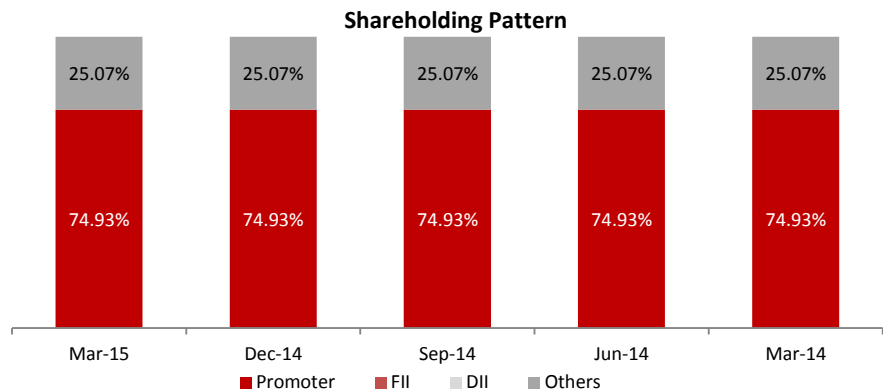
## Company Info:

Optiemus Infracom Limited trades in mobile handsets and mobile accessories, and constructs road and highways in India and internationally. It operates through two segments, Mobile & Mobile Accessories and Construction of Road and Highways. The Company distributes mobile handsets of the Samsung brand; and telecommunication headsets of the Plantronics brand, as well as mobile accessories, such as mobile pouches and screen guards under the MoLife brand. It also owns and leases a commercial property in located in Noida, Uttar Pradesh. The Company was formerly known as Akanksha Cellular Limited and changed its name to Optiemus Infracom Limited in June 2011. Optiemus Infracom Limited was incorporated in 1993 and is based in New Delhi, India.

## Peer Comparison

|         | Optiemus | Kausambi |
|---------|----------|----------|
| Sales   | 754.20   | 0.42     |
| PAT     | 4.18     | 0.08     |
| Equity  | 85.81    | 4.74     |
| EPS     | 0.49     | 0.18     |
| OPM (%) | 3.19     | 23.81    |
| NPM (%) | 0.55     | 19.76    |

\* Peers are grouped according to sector and market cap



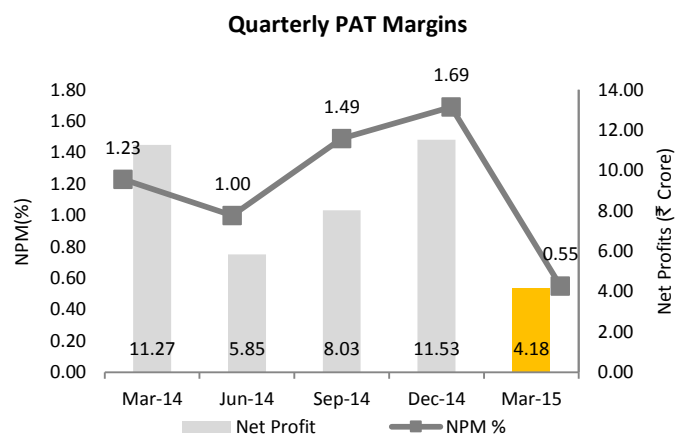
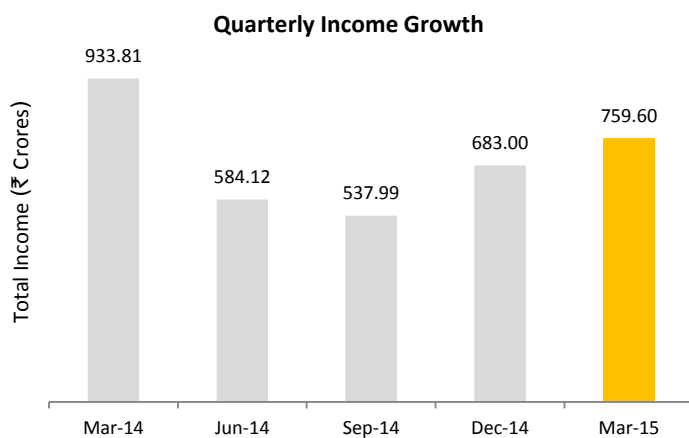
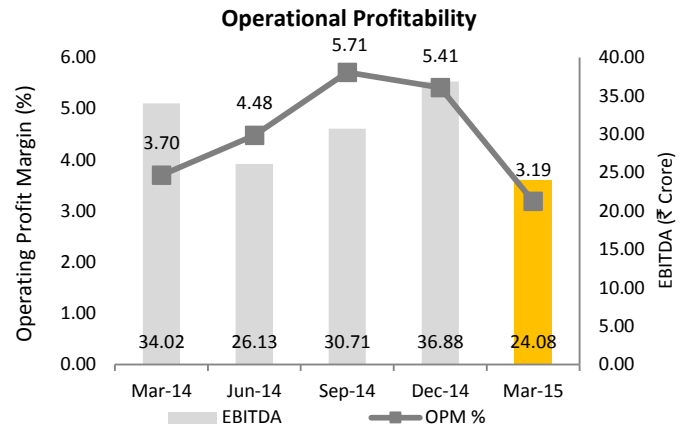
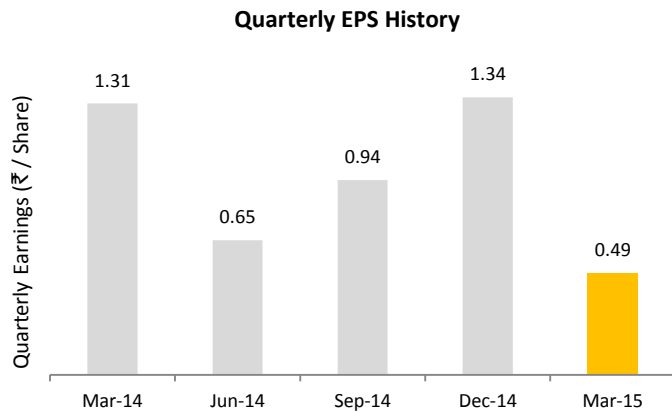
## Quarterly Review - Mar 15:

The Company has recorded revenues of Rs 754.2 Crores during the current quarter as against Rs 919 Crores for the corresponding quarter last year. EBITDA margins for the current quarter decreased to 3.19% in Mar quarter this year as compared to 3.70% in the same quarter previous year. The Profit after Tax (PAT) for current quarter stood at Rs 4.18 Crores.

## Quarterly Results:

### Income Statement

|              | Figures in Rs Crores |          |          |          |          |          |          |          |
|--------------|----------------------|----------|----------|----------|----------|----------|----------|----------|
|              | Mar-15               | % of (1) | Mar-14   | % of (1) | Dec-14   | % of (1) | Sep-14   | % of (1) |
| Revenue      | 754.20               |          | 919.00   |          | 681.15   |          | 537.46   |          |
| Total Income | 759.60               |          | 933.81   |          | 683.00   |          | 537.99   |          |
| Expenditure  | (735.52)             | -97.52%  | (899.79) | -97.91%  | (646.12) | -94.86%  | (507.28) | -94.38%  |
| Interest     | (9.06)               | -1.20%   | (13.57)  | -1.48%   | (11.00)  | -1.61%   | (10.78)  | -2.01%   |
| PBDT         | 15.02                | 1.99%    | 20.45    | 2.23%    | 25.88    | 3.80%    | 19.93    | 3.71%    |
| PBIDT        | 24.08                | 3.19%    | 34.02    | 3.70%    | 36.88    | 5.41%    | 30.71    | 5.71%    |
| Depreciation | (8.72)               | -1.16%   | (4.45)   | -0.48%   | (8.00)   | -1.17%   | (7.94)   | -1.48%   |
| PBT          | 6.30                 | 0.84%    | 16.00    | 1.74%    | 17.88    | 2.62%    | 11.99    | 2.23%    |
| Tax          | (2.12)               | -0.28%   | (4.73)   | -0.51%   | (6.35)   | -0.93%   | (3.96)   | -0.74%   |
| Net Profit   | 4.18                 | 0.55%    | 11.27    | 1.23%    | 11.53    | 1.69%    | 8.03     | 1.49%    |

**Quarter on Quarter Changes:**


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